ANTHONY C. MARRONE
FIRE CHIEF
FORESTER & FIRE WARDEN

*"Proud Protectors of Life, the Environment, and Property"*

**COUNTY OF LOS ANGELES**
**FIRE DEPARTMENT**

1320 NORTH EASTERN AVENUE
LOS ANGELES, CALIFORNIA 90063-3294
(323) 881-2401
www.fire.lacounty.gov

**BOARD OF SUPERVISORS**
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October 06, 2026

**ADOPTED**
BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

41 October 6, 2026

EDWARD YEN
EXECUTIVE OFFICER

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**REQUEST AUTHORIZATION FOR THE ACQUISITION OF TWENTY-TWO PIERCE ENFORCER FIRE ENGINES AND TEN KME TYPE I PUMPER APPARATUS (ALL DISTRICTS) (3-VOTES)**

## SUBJECT

The Consolidated Fire Protection District of Los Angeles County (District) is requesting the Board of Supervisors (Board) approval for the acquisition of ten KME Type I Pumpers at a total approximate cost of $12.6 million, including sales tax. The District is also requesting the Board's approval for the acquisition of twenty-two Pierce Fire Engines with a total approximate cost of $27.7 million, including sales tax.

## IT IS RECOMMENDED THAT THE BOARD ACTING AS THE GOVERNING BODY OF THE CONSOLIDATED FIRE PROTECTION DISTRICT OF LOS ANGELES COUNTY:

1. Approve the District's request to authorize the Internal Services Department (ISD), as the County's Purchasing Agent, to proceed with the acquisition of capital asset items in excess of $250,000, which consists of ten KME Type I Pumpers at a total approximate cost of $12.6 million, including sales tax and twenty-two Pierce Fire Engines with a total approximate cost of $27.7 million, including sales tax, for a total cost of $40.3 million.

2. Approve the District's request and authorize ISD, as the County's Purchasing Agent, to accept the Proposal for Furnishing Fire Apparatus (Enclosure).

3. Find that this purchase is exempt from the provision of the California Environmental Quality Act (CEQA).

## PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The recommended action will authorize the acquisition of thirty-two new apparatus to replace aging frontline engines that have reached or are approaching the end of their service life. Replacing these vehicles will improve fleet reliability, reduce maintenance costs and out-of-service time, and ensure the District continues to provide dependable emergency response services throughout Los Angeles County. The new apparatus will comply with current National Fire Protection Association standards and incorporate updated safety, operational, and technological features to support modern fire suppression and all-risk emergency response operations.

### Implementation of Strategic Plan Goals

Approval of the recommended actions is consistent with the County's Strategic Plan North Star 3 Realize Tomorrow's Government Today and Focus Area Goal C. Equity-Centered Policies and Practices.

## FISCAL IMPACT/FINANCING

The District, as a Special District, is funded independently from the County's General Fund, and relies primarily on property tax revenue to provide essential fire protection and life safety services.

The approximate $12.6 million cost of the ten Type I Custom Pumper Apparatus and the approximate $27.7 million for the twenty-two Pierce Fire Engines for a total cost of $40.3 million, including sales tax, will be funded through a combination of District and Measure E funds. There is sufficient funding available in the FY 2026-27 Final Adopted Budget for the District's Vehicle Accumulated Capital Outlay fund and the Fire Department – Measure E Special Tax fund.

There is no impact to net County cost.

## FACTS AND PROVISIONS/LEGAL REQUIREMENTS

On October 16, 2001, the Board adopted a policy whereby departments must obtain Board approval to purchase or finance equipment with a unit cost of $250,000 or greater prior to submitting their requisitions to the County's Purchasing Agent.

Los Angeles County Code, Section 2.81.950(C), provides that the County's Purchasing Agent may award on the basis of a prior bid or last price if the conditions of purchase are similar.

## ENVIRONMENTAL DOCUMENTATION

The acquisition is exempt from the CEQA as it will not result in a direct or reasonably foreseeable impact on the environment in accordance with Section 15061(b)(3) of the State of California CEQA guidelines.

## CONTRACTING PROCESS

This is a commodity purchase under the statutory authority of the County's Purchasing Agent. The purchase will be requisitioned through and accomplished by the County's Purchasing Agent in accordance with the County's purchasing policies and procedures.

**IMPACT ON CURRENT SERVICES (OR PROJECTS)**

These apparatus will greatly enhance the District's ability to protect lives, the environment, and property in a safe, more efficient, and cost-effective manner.

**CONCLUSION**

Upon approval by your Honorable Board, please instruct the Executive Officer of the Board to return the adopted stamped Board Letter to the following:

Consolidated Fire Protection District of Los Angeles County
Executive Office, Business Operations
Attention: Jasmine Anderson, Administrative Services Manager II
1320 North Eastern Avenue
Los Angeles, CA 90063
Jasmine.Anderson@fire.lacounty.gov

Internal Services Department Purchasing & Contracts Service
Attention: Ted Lo, Acting Division Manager
1100 North Eastern Avenue, Suite 102
Los Angeles, CA 90063
Ted.Lo@isd.lacounty.gov

The District's contact can be reached at (323) 881-6173.

Respectfully submitted,

ANTHONY C. MARRONE
FIRE CHIEF

ACM:nm

Enclosures

c: Chief Executive Officer
Executive Officer, Board of Supervisors
County Counsel
Internal Services Department

ENCLOSURE

# *PROPOSAL FOR FURNISHING FIRE APPARATUS*

July 29, 2026

**Los Angeles County Fire Department**
1320 N. Eastern Ave.
Los Angeles, CA 90063

SOUTH COAST FIRE EQUIPMENT

The undersigned is prepared to provide for you, our customer, upon an order being placed by you, for final acceptance by South Coast Fire Equipment, Inc., at its corporate office in Corona, California, the apparatus and equipment herein named and for the following prices:

| | Each | Extension |
|---|---|---|
| **Twenty Two ( 22 ) Pierce Enforcer Enforcer Fire Engine per Sourcewell Contract# 082025 Bid #1804** | $ 1,139,903.00 | $ 25,077,866.00 |
| Sales Tax @ 10.250% | $ 116,840.06 | $ 2,570,481.32 |
| **APPARATUS COST WITH TAX** | **$ 1,256,743.06** | **$ 27,648,347.32** |
| Performance Bond Not Required | $ - | $ - |
| California Tire Fee | $ 10.50 | $ 231.00 |
| Consortium Fee Not Applicable | $ - | $ - |
| **TOTAL PURCHASE PRICE** | **$ 1,256,753.56** | **$ 27,648,578.32** |

The above proposal price shall be valid until 10/25/26 or extended in writing by South Coast Fire Equipment.

If the customer so desires to purchase the Product described in the Proposal and the attached specifications, prior to the expiration date listed above, the Customer shall sign and return this proposal. The Customer can then provide their choice of document for entering into the agreement by providing a Purchase Order, or signing a Contract with South Coast Fire Equipment, 3150 Palisades Dr. Corona, CA 82878 as the seller.

Payment Terms - Payment is due of the Total Purchase Price at time of delivery. Changes to the specifications since the time of order can added to the Total Purchase Price or invoiced on a separate invoice. The final sales tax amount will be determined at time of delivery based on the tax rate at that time. An increase or decrease in cost will be reflected on the final invoice. 100% prepayment options are available. See attached schedules.

Said apparatus and equipment are to be built by the manfacturer and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, inability to obtain labor, supplies or manufacturing facilities, epidemics, acts of God, or causes beyond our control not preventing, delivery would be 3) 2027, 5) 2028, 14) 2029 after receipt of this order and acceptar thereof at our office in Corona, California, and deliver to you at **the County of Los Angeles.**

The specifications herein contained shall form a part of the final contract and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterrations do not matterially affect the cost of the construction of the apparatus

**Persistent Inflationary Environment:** If the Producer Price Index of Components for Manufacturing (www.bls.gov Series ID: WPUID6112) ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts the order (Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evalution Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month.

**The Seller will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order without charge if the updated price is not accepted.**

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.

**Force Majeure** - South Coast Fire Equipment shall not be responsible nor deemed to be in default on accountof delays in performance due to causes which are beyond the seller's and manufacturer's control and make the seller's performance impracticable, including but not limited to wars, insurrections, strikes, riots, fires, storms, floods, other acts of nature, explosions, earthquakes, accidents, any act of government, delays in transportation, inability to obtain necessary labor supplies or manufacturing facilities, allocation regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorisim, failure of transportation, epidemics, quarantine restrictions, failure of vendors (due to causes similiar to those within the scope of the clause) to perform their contracts or labor troubles causing cessation, slowdow, or interruption of work.

**Cancellation/Termination.** In the event this Agreement is cancelled or terminated by a party before completion, South Coast Fire Equipment (SCFE) may charge a cancellation fee. The following charge schedule based on costs incurred may be applied: (a) 10% of the Purchase Price after order is accepted and entered by Manufacturer; (b) 20% of the Purchase Price after completion of approval drawings, and; (c) 30% of the Purchase Price upon any material requisition. The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. SCFE endeavors to mitigate any such costs through the sale of such Product to another purchaser; however Customer shall remain liable for the difference between the Purchase Price and, if applicable, the sale price obtained by SCFE upon sale of the Product to another purchaser, plus any costs incurred by SCFE to conduct any such sale.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) guidelines for Automotive Fire Apparatus as published at time of bid, except as modified by customer specifications Any increased costs incurred by the first party because of future changes in or additoinas to said DOT or NFPA standards will be passed along to the customer as an addition to the price set forth above. Unless accepted within 30 days from the specified date, the right is reserved to withdraw this proposition.

Respectfully Submitted,
**South Coast Fire Equipment, Inc.**

Adrian Beyer
Sales Representative

I, _____ authorized representative of _____ agrees to purchase the proposed product(s) and agree to the terms and conditions of this proposal and the specifications hereto attached.

Signature:_____
Title:_____ Date:_____

# Los Angeles County Fire Department

100% Pre-Payment Option
July 29, 2026

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

| | Each | Extension |
|---|---|---|
| **Three ( 3 ) Pierce Enforcer Enforcer Fire Engine per Sourcewell Contract# 082025 Bid #1804** | **$ 1,139,903.00** | **$ 3,419,709.00** |
| 100% Prepayment Discount | $ (57,838.00) | $ (173,514.00) |
| APPARATUS COST | **$ 1,082,065.00** | **$ 3,246,195.00** |
| Sales Tax @ 10.250% | $ 110,911.66 | $ 332,734.98 |
| Performance Bond | $ 2,768.26 | $ 8,304.79 |
| Consortium Fee Not Applicable | $ - | $ - |
| California Tire Fee | $ 10.50 | $ 31.50 |
| **TOTAL PREPAY PURCHASE PRICE** | **$ 1,195,755.42** | **$ 3,587,266.27** |
| Less 100% pre-payment at Contract Signing | $ 1,195,755.42 | $ 3,587,266.27 |
| **BALANCE DUE AT DELIVERY** | **$0.00** | **$0.00** |

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

a) If your department makes a 100% cash pre-payment at contract signing.
b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.

Delivery scheduled in Quarter 4 of 2027

# Los Angeles County Fire Department

100% Pre-Payment Option
July 29, 2026

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

| | Each | Extension |
|---|---|---|
| **Five ( 5 ) Pierce Enforcer Enforcer Fire Engine per Sourcewell Contract# 082025 Bid #1804** | **$ 1,139,903.00** | **$ 5,699,515.00** |
| 100% Prepayment Discount | $ (76,794.00) | $ (383,970.00) |
| APPARATUS COST | **$ 1,063,109.00** | **$ 5,315,545.00** |
| Sales Tax @ 10.250% | $ 108,968.67 | $ 544,843.35 |
| Performance Bond | $ 2,768.26 | $ 13,841.31 |
| Consortium Fee Not Applicable | $ - | $ - |
| California Tire Fee | $ 10.50 | $ 52.50 |
| **TOTAL PREPAY PURCHASE PRICE** | **$ 1,174,856.43** | **$ 5,874,282.16** |
| Less 100% pre-payment at Contract Signing | $ 1,174,856.43 | $ 5,874,282.16 |
| **BALANCE DUE AT DELIVERY** | **$0.00** | **$0.00** |

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

a) If your department makes a 100% cash pre-payment at contract signing.
b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.

Delivery scheduled in Quarter 3 of 2028

# Los Angeles County Fire Department

100% Pre-Payment Option
July 29, 2026

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

| | | Each | Extension |
|---|---|---|---|
| **Fourteen ( 14 )** | **Pierce Enforcer Enforcer Fire Engine per Sourcewell Contract# 082025 Bid #1804** | **$ 1,139,903.00** | **$ 15,958,642.00** |
| 100% Prepayment Discount | | $ (120,885.00) | $ (1,692,390.00) |
| APPARATUS COST | | **$ 1,019,018.00** | **$ 14,266,252.00** |
| Sales Tax @ | 10.250% | $ 104,449.35 | $ 1,462,290.90 |
| Performance Bond | | $ 2,768.26 | $ 38,755.67 |
| Consortium Fee | Not Applicable | $ - | $ - |
| California Tire Fee | | $ 10.50 | $ 147.00 |
| **TOTAL PREPAY PURCHASE PRICE** | | **$ 1,126,246.11** | **$ 15,767,445.57** |
| Less 100% pre-payment at Contract Signing | | $ 1,126,246.11 | $ 15,767,445.57 |
| **BALANCE DUE AT DELIVERY** | | **$0.00** | **$0.00** |

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

a) If your department makes a 100% cash pre-payment at contract signing.
b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.

Delivery scheduled in 36 months

# Los Angeles County Fire Department

100% Pre-Payment Option
July 29, 2026

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

| | | Each | Extension |
|---|---|---|---|
| **Twenty-Two ( 22 )** | **Pierce Enforcer Enforcer Fire Engine per Sourcewell Contract# 082025 Bid #1804** | **$ 1,139,903.00** | **$ 25,077,866.00** |
| 100% Prepayment Discount - First 3 trucks | | $ (57,838.00) | $ (173,514.00) |
| 100% Prepayment Discount - Next 5 Trucks | | $ (76,794.00) | $ (383,970.00) |
| 100% Prepayment Discount - Final 14 Trucks | | $ (120,885.00) | $ (1,692,390.00) |
| APPARATUS COST | | **$ 884,386.00** | **$ 22,827,992.00** |
| Sales Tax @ | 10.250% | $ 90,649.57 | $ 1,994,290.54 |
| Performance Bond | | $ 2,768.26 | $ 60,901.77 |
| Consortium Fee | Not Applicable | $ - | $ - |
| California Tire Fee | | $ 10.50 | $ 231.00 |
| **TOTAL PREPAY PURCHASE PRICE** | | **$ 977,814.33** | **$ 24,883,415.31** |
| Less 100% pre-payment at Contract Signing | | $ 977,814.33 | $ 24,883,415.31 |
| **BALANCE DUE AT DELIVERY** | | **$0.00** | **$0.00** |

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

a) If your department makes a 100% cash pre-payment at contract signing.
b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.

Delivery scheduled in Quarter 4 of 2027 for first 3 trucks
Delivery scheduled in Quarter 3 of 2028 for next 5 trucks
Delivery scheduled in 36 months for final 14 trucks

# Los Angles County Fire Department

## (10) KME Type 1 Pumpers

## Sales Rep: Brandon Gomez

1762 South Sycamore Ave, Rialto, CA 92376
(909) 917-4339 brandonfasfire@gmail.com

# PROPOSAL

| | | |
|---|---|---|
| **(10) KME Type 1 Pumpers** | $1,188,235.00 x 10 | $11,882,350.00 |
| **Multiple Unit Discount** | | ($500,000.00) |
| **Pretax Total** | $1,138,235.00 x 10 | $11,382,350.00 |
| **Sales Tax @ 10.250%** | $116,669.09 x 10 | $1,166,690.88 |
| **Total Purchase** | $1,254,904.09 x 10 | **$12,549,040.88** |

**Signing this agreement constitutes the purchase of (10) KME Type 1 Pumpers for the total cost of:**

**$12,549,040.88**

**This purchase will be made via the Sourcewell Contract#082025-RVG**
**The expected build completion time is 350 days.**
**if a performance bond cost will be $5400 Per unit**

**Tax rates are subject to change and the tax will be determined at the time of registration. Any changes to the price will be documented on a Change Order which may increase or decrease the price during the build process. California Tire Fee is included. FAS will register the Vehicle. Pricing is good for 30 days. Fire Apparatus Agreement and or a Purchase Order needs to be submitted to Fire Apparatus Solutions. Signature below represents agreement to the Pricing and Terms listed above.**

**Los Angles County Fire Department**

Signature Date

Print Date

**Fire Apparatus Solutions**

Brandon Gomez 7/29/2026

Signature Date

Brandon Gomez 7/29/2026

Print Date