HOUSING
COMMUNITY
ECONOMIC
LACDA
Los Angeles County Development Authority

ADOPTED

BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

3-D September 15, 2026

EDWARD YEN
EXECUTIVE OFFICER

September 15, 2026

The Honorable Board of Commissioners
Los Angeles County
Development Authority
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Commissioners:

APPROVE A CONTRACT FOR EMPLOYEE BENEFITS CONSULTING AND BROKERAGE SERVICES AND AUTHORITY TO FUND EMPLOYEE HEALTH PLANS FOR CALENDAR YEARS 2027-2030
(ALL DISTRICTS) (3 VOTES)

SUBJECT

This letter recommends approval of a contract with Alliant Insurance Services, Inc.to provide employee benefits consulting and brokerage services to the Los Angeles County Development Authority (LACDA). This letter also recommends authority to fund annual renewals for HMO and PPO employee health plans for the 2027, 2028, 2029, and 2030 calendar years through the PRISM Health Joint Powers Agreement, using funds to be approved through the LACDA's annual budget process.

IT IS RECOMMENDED THAT THE BOARD:

1. Authorize the Executive Director or designee to execute a one-year Contract with Alliant Insurance Services, Inc. (Alliant), for employee benefits consulting and brokerage services, not to exceed $150,000 for Alliant's services, using funds to be included in the LACDA's annual budget approval process, to be effective following approval as to form by County Counsel and execution by all parties.

2. Authorize the Executive Director or designee to execute amendments to the Contract, following approval as to form by County Counsel, to extend the term for a maximum of four (4) additional years, in one-year increments, with the same annual compensation of $150,000, using funds to be included in the LACDA's annual budget approval process.

3. Authorize the Executive Director or designee to approve and fund HMO and PPO group medical plans through PRISM Health for calendar years 2027, 2028, 2029, and 2030, including employer-paid medical subsidies, using funds included in the LACDA's approved budget and allocated through the annual budget process.

4. Authorize the Executive Director or designee to amend the Contract to modify the Statement of Work, add services, and increase the annual compensation by up to 10% of the Contract total for unforeseen costs.

5. Authorize the Executive Director or designee, upon his determination and as necessary and appropriate under the terms of the Contract, to terminate the Contract.

6. Find that approval of a Contract to provide employee benefits consulting and brokerage services is not subject to the provisions of the California Environmental Quality Act (CEQA) because the action will not have the potential for causing a significant effect on the environment.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The purpose of this action is to approve a Contract with Alliant for employee benefits consulting and brokerage services. Alliant will secure HMO and PPO group benefit plans under the Joint Powers Agreement through PRISM Health to provide LACDA employees with affordable health care coverage for each calendar year during the contract period.

FISCAL IMPACT/FINANCING

There is no fiscal impact to the County general fund. The total cost will not exceed $150,000 for Alliant's service fees. If the Contract is extended, Alliant's fees will remain up to $150,000 per year. These funds will be included in the LACDA's annual budget process.

To help ease the cost of medical insurance premiums, the LACDA will continue to provide an employer-paid medical subsidy. This amount, estimated at $3,700,000 from the projected total premium cost of $13,900,000, combined with employee contributions through flex dollars, will cover the medical insurance premiums for the 2027 calendar year. The premiums for the 2027 calendar year increased by 11.6% over the prior year.

The current Fiscal Year 2026-2027 approved LACDA budget includes funds to cover the proposed health plans through June 30, 2027. The annual budget process for Fiscal Year 2027-2028 will include funding for the remainder of the calendar year costs. Costs for calendar years 2028, 2029 and 2030 will be included in the LACDA's annual budget process.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

Under the proposed Contract, Alliant will provide HMO and PPO group benefit plans through PRISM Health for each calendar year under contract.

Since its inception, LACDA employees have been participants in a separate and distinct personnel and retirement system, inclusive of a separate and distinct group benefit plan.

PRISM Health is a joint purchasing program for California public agencies which takes advantage of the combined purchasing power of public agencies to secure the most favorable plan rates below

those available individually in the insurance marketplace for HMO and PPO products. Alliant serves as the exclusive broker, consultant, and program administrator for PRISM Health, managing underwriting, plan design, and marketing to help member agencies secure cost-effective employee benefits.

ENVIRONMENTAL DOCUMENTATION

The proposed action is exempt from the provisions of the National Environmental Policy Act pursuant to 24 Code of Federal Regulations, Part 58, Section 58.34(a)(3) because it involves administrative activities that will not have a physical impact or result in any physical changes to the environment. The proposed actions are not a project pursuant to CEQA because they are activities that are excluded from the definition of a project by Section 15378 (b) of the State CEQA guidelines. The proposed actions are administrative activities of government which will not result in direct or indirect physical change to the environment.

CONTRACTING PROCESS

On June 12, 2026, the LACDA issued a Request for Proposals (RFP) to identify a firm to provide employee benefits consulting and brokerage services for calendar years 2027, 2028, 2029, and 2030 for a one-year period with the option to extend for four additional one-year periods. Announcements for the RFP were posted on the LACDA's and County WebVen websites for 28 days. On July 10, 2026, two firms submitted a proposal for employee benefits consulting and brokerage services. Alliant was selected as the most qualified service provider for the LACDA.

The Summary of Outreach Activities is provided as Attachment A.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

The recommended actions are consistent with the principle of promoting the well-being of LACDA employees and their families by offering comprehensive employee benefits.

Respectfully submitted,

Emilio Salas
Executive Director

ES:hb

Enclosures

ATTACHMENT A

Summary of Outreach Activities

Employee Benefits Consulting and Brokerage Services

On June 12, 2026, the following outreach was initiated to identify a firm to provide employee benefits consulting and brokerage services for the LACDA.

A. Announcement

On June 12, 2026, announcements were posted on the LACDA OpenGov's and County WebVen websites for 28 days.

B. Distribution of Notices

The LACDA OpenGov's portal was used to notify 2,599 contractors to visit the LACDA's OpenGov portal and download the solicitation package. In addition, contractors on the County's Webven were directed to download the solicitation package from the LACDA's OpenGov portal. Since the services are federally funded, preferences were not applied for Local Small Business Enterprise (LSBE) status. Twenty-six (26) firms downloaded a copy of the solicitation package.

C. Request for Proposal Results

On July 10, 2026, two firms submitted a proposal. The proposals were evaluated and based on the RFP requirements and rating process. The final scores were as follows:

Bidder	Score
Alliant Insurance Services, Inc.	964
De Leon & Associates Insurance Services, Inc.	550

Alliant Insurance Services, Inc. was selected as the firm most qualified to provide employee benefits consulting and brokerage services for the LACDA.