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510 S. Vermont Avenue
Los Angeles, CA 90020
opportunity.lacounty.gov
deo@opportunity.lacounty.gov
844-777-2059

America's Job Centers:
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Office of Small Business:
(800) 432-4900



April 14, 2026

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, CA 90012

Dear Supervisors:

**REQUEST FOR APPROVAL TO EXTEND AND AMEND
THE SOCIAL ENTERPRISE EMPLOYMENT AND
TRAINING MASTER AGREEMENTS
(ALL SUPERVISORIAL DISTRICTS)
(3 VOTES)**

SUBJECT

Request approval to extend the Social Enterprise Employment and Training Master Agreement for an additional two years with two one-year options for a total of four years to provide a variety of employment and training services for a transitional workforce.

IT IS RECOMMENDED THAT THE BOARD:

1. Delegate authority to the Director of the LA County Department of Economic Opportunity (DEO), or designee, to extend and amend the existing Social Enterprise Employment and Training Master Agreement (SEMA) vendors (Attachment I) and Work Orders issued thereunder (Attachment II), which are set to expire on June 30, 2026, for an additional two-year period through June 30, 2028, with the option to extend for two additional one-year periods, for a total of four years, continuing through June 30, 2030, subject to approval as to form by County Counsel. DEO shall provide written confirmation to your Board and the Chief Executive Office (CEO) within thirty (30) working days of completing these actions.
2. Delegate authority to the Director of DEO, or designee, to execute additional SEMAs with new qualified vendors that are

identified and selected through the ongoing Request for Statement of Qualifications (RFSQ) process for employment and training services to a transitional workforce effective upon execution and continuing through the remaining period of the Master Agreements, subject to review and approval by County Counsel. DEO shall provide written confirmation to your Board and the CEO within thirty (30) working days of completing these actions.

3. Delegate authority to the Director of DEO, or designee, to execute amendments to the SEMA, or as applicable to individual Work Orders that: a) to add, delete and/or change certain terms and conditions as mandated by Federal, State and/or County policy; b) issue Cost of Living Adjustments (COLA) when applicable and in compliance with the terms of the SEMA; c) reflect administrative updates and/or non-material modifications d) approve assignment and delegation of agreements resulting from acquisitions, mergers, or other changes in entity; and e) increase or decrease the Work Order funding amounts that may exceed 10% based on the availability of funding and/or based on the vendor's performance provided that: (a) the total Work Order amount does not exceed the available funding and (b) County Counsel approval as to form is obtained prior to issuance of any amendment. DEO shall provide written confirmation to your Board and the CEO within thirty (30) working days of completing these actions.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Approval of Recommendation 1 will enable DEO to execute the SEMA extension that will continue to be an essential tool for the County to provide employment and training services throughout LA County through Social Enterprises, including opportunity youth and individuals experiencing homelessness and justice-involvement.

Approval of Recommendations 2 and 3 will allow DEO to execute additional SEMAs with qualified vendors during the extended SEMA term and expand the pool of qualified vendors seamlessly, without interruption to the existing SEMA counterparties, and allow DEO to execute amendments to the SEMAs for continuity of services, to reflect administrative changes, and/or make non-material modifications.

During the extension period, DEO intends to issue a new Request for Statement of Qualifications (RFSQ) in early FY 2027-28 prior to the closing of the SEMA extension. Three potential goals of the new RFSQ are: 1) to make the new RFSQ more accessible to smaller Social Enterprises and non-profits through the consideration of new eligibility requirements; 2) add language to the Master Agreement allowing cash advances; and 3) update the standard terms and conditions based on the LA County Internal Services Department's updated solicitation models and your Board's policies.

IMPLEMENTATION OF STRATEGIC PLAN GOALS

The recommended master agreements support the County's Strategic Plan, North Star 1, specifically B, Make Investments that Transform Lives by supporting social mobility, economic

and workforce development, job training, meaningful connections, and access to employment opportunities with sustainable wages for County residents, with emphasis on those who are experiencing barriers to employment or the ability to earn a sustainable wage. Support small and large business growth to maintain job supply. In addition, it supports North Star 3, Realize Tomorrow's Government Today, specifically Focus Area B by striving to meet the highest standards and promote a more diverse and inclusive County workforce that seeks to be representative of County residents.

FISCAL IMPACT/FINANCING

This SEMA itself does not include any funding for Work Orders but puts in place a methodology for Work Orders with funding to be awarded to certified Social Enterprises. Only certified Social Enterprises that become contractors on the SEMA will be allowed to participate in submitting proposals for County SEMA Work Orders; if successful, the agencies may be awarded funding depending on the nature of the Work Order. DEO encourages the use of this process by all County departments so that they may better utilize Social Enterprises as they contract for services.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS/NEXT STEPS

The Board of Supervisors approved a motion on June 12, 2016, that directed Workforce Development, Aging and Community Services (WDACS), replaced by DEO as of July 1, 2022, in partnership with the Department of Consumer and Business Affairs (DCBA) and County Counsel, to establish a Master Agreement for Social Enterprises certified by the County's Office of Small Business (OSB). The motion's primary purpose was to increase contracting opportunities for Social Enterprises through economic, social, and environmental stability. As part of the reorganization from WDACS to DEO, the Board also transferred responsibility for administering the SEMA and Social Enterprise Certification and Preference Program and transferred the OSB from DCBA to DEO and with it, the responsibility to certify Social Enterprises.

The Social Enterprises included in the SEMA provide a wide variety of employment and training services that benefit persons throughout the County, including individuals with barriers to employment and historically disinvested communities. DEO has used the SEMA to procure a variety of services for critical programs in the past, including operating the Re-entry Employment Navigation, Engagement and Well-Being (RENEW), Los Angeles Regional Initiative for Social Enterprise (LA:RISE), and Skill Up Los Angeles (SULA) Programs, providing employment services for justice-involved individuals and those experiencing homelessness.

CONTRACTING PROCESS

On December 30, 2016, WDACS released the RFSQ for the provision of Social Enterprise Employment and Training Program Services. The RFSQ was reviewed by County Counsel,

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DCBA, and the CEO. The RFSQ was advertised in greater Los Angeles County newspapers, such as The Los Angeles Times, Los Angeles Daily News, San Gabriel Valley Tribune, Hoy, Long Beach Press Telegram, Antelope Valley Press, Daily Breeze, and Los Angeles Sentinel. Notification of this RFSQ was sent to approximately 400 plus potential contractors. The County entered into Master Agreements with seventy-five (75) Social Enterprises through its term with twelve (12) Social Enterprises either terminated due to non-responsiveness to extend or exercised their option to let the SEMA expire. On June 4, 2024, DEO received approval from the Board of Supervisors to extend the term through June 30, 2026.

IMPACT ON CURRENT SERVICES OR PROJECTS

Approval of the recommended action will allow for the continued provision of hiring and training services provided by Social Enterprises to underserved populations and communities throughout the County.

CONCLUSION

Upon approval by the Board, it is requested that the Executive Officer, Board of Supervisors, return one stamped copy of the approved Board Letter to DEO.

Should you have any questions, you may contact me directly, or your staff may contact Cynthia Bogdanovich, Administrative Deputy, at (213) 738-2736 or cbogdanovich@opportunity.lacounty.gov.

Respectfully Submitted,



KELLY LOBIANCO
Director

KL:JK:CB:MY:dm

Attachments

c: Chief Executive Office
Executive Office, Board of Supervisors
County Counsel

DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO)

SOCIAL ENTERPRISE EMPLOYMENT AND TRAINING MASTER AGREEMENT VENDORS

VENDOR NAME		MASTER AGREEMENT NUMBER
1	Alzheimer’s Greater Los Angeles	SEMA-01
2	Antelope Valley Partners for Health	SEMA-03
3	Asian Youth Center	SEMA-05
4	Bel-Air Guest Home	SEMA-61
5	Center for Employment Opportunities	SEMA-07
6	Center for Living & Learning	SEMA-08
7	Children’s Center of the Antelope Valley	SEMA-09
8	Chinatown Service Center	SEMA-75
9	Chrysalis Center, The	SEMA-51
10	Conservation Corps of Long Beach	SEMA-11
11	Covenant House California	SEMA-73
12	CRCD Enterprises	SEMA-12
13	David and Margaret Youth & Family Services	SEMA-13
14	Downey Restaurant Group	SEMA-14
15	Downtown Women’s Center	SEMA-15
16	Faith and Community Empowerment (FACE)	SEMA-17
17	First Place For Youth	SEMA-18
18	First Step Staffing	SEMA-19
19	Five Keys Schools and Programs	SEMA-20
20	Flintridge Center	SEMA-21
21	Goodwill Industries of Southern California	SEMA-22
22	GRID Alternatives	SEMA-23
23	Harbor Area Gang Alternatives Program	SEMA-24
24	HelpGood LLC	SEMA-25
25	Homeboy Industries	SEMA-26
26	Homeboy Recycling	SEMA-27
27	Hub Cities Consortium	SEMA-29
28	Human Services Association	SEMA-30
29	Independent Living Partnership	SEMA-31
30	JOY Youth Services, Inc.	SEMA-65
31	JVS SoCal	SEMA-32
32	Kingdom Causes Bellflower	SEMA-34
33	Lancaster Homeless Group	SEMA-67
34	Leis Consulting Group	SEMA-68
35	Los Angeles Conservation Corps	SEMA-35
36	Lost Angels Children’s Project, Inc.	SEMA-71
37	Managed Career Solutions, SPC	SEMA-36
38	NeuroTalent Works, Inc.	SEMA-70
39	New Earth Organization	SEMA-37
40	New Opportunities Organization	SEMA-39
41	OneGeneration	SEMA-76
42	PATH (People Assisting the Homeless)	SEMA-40
43	Paving the Way Foundation	SEMA-64

DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO)

SOCIAL ENTERPRISE EMPLOYMENT AND TRAINING MASTER AGREEMENT VENDORS

VENDOR NAME		MASTER AGREEMENT NUMBER
44	Playa Vista Job Opportunities and Business Services	SEMA-42
45	PRIDE Industries One, Inc.	SEMA-43
46	Robert Enterprise Development Fund (REDF)	SEMA-44
47	Roots Community Health Center	SEMA-45
48	Safe Refuge	SEMA-46
49	Salazar Landscaping	SEMA-47
50	San Gabriel Valley Conservation Corps	SEMA-48
51	Special Service For Groups (SSG)	SEMA-49
52	TLC Staffing Solutions	SEMA-66
53	Urban Living Partnership, Inc.	SEMA-69
54	Veteran Social Services Inc,	SEMA-74
55	Volunteers of America of Los Angeles	SEMA-53
56	Weingart Center Association	SEMA-54
57	Whole Systems Learning	SEMA-55
58	WISE & Healthy Aging	SEMA-56
59	Women in Non-Traditional Employment Roles (WINTER)	SEMA-57
60	Worker Education & Resource Center	SEMA-58
61	Youth Mentoring Connection	SEMA-59
62	YWCA Greater Los Angeles	SEMA-60

**COUNTY OF LOS ANGELES
DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO)
SOCIAL ENTERPRISE EMPLOYMENT AND TRAINING MASTER AGREEMENT WORK ORDERS**

ATTACHMENT II

	AGENCY NAME	WORK ORDER NUMBER	PROGRAM NAME
1	Chrysalis Center, The	RN-01-25	ReEntry Emp Navigation Engagement and Well Being Prog
2	Chrysalis Center, The	SMS-01	Sidewalk Maintenance Srvs
3	Covenant House California	SULA-03-25	Skill Up LA
4	Downtown Women's Center	SULA-02-22	Skill Up LA
5	Goodwill Southern California	RN-01-25	ReEntry Emp Navigation Engagement and Well Being Prog
6	Hub Cities Consortium	RN-01-25	ReEntry Emp Navigation Engagement and Well Being Prog
7	LA Conservation Corps	SULA-02-22	Skill Up LA
8	Long Beach Conservations Corps	SULA-02-22	Skill Up LA
9	Managed Career Solutions	RN-01-25	ReEntry Emp Navigation Engagement and Well Being Prog
10	New Earth Organization	SULA-02-22	Skill Up LA
11	Robert Enterprise Development Fund (REDF)	SETA-04-25	Social Enterprise Emp & Training Tech Asst
12	San Gabriel Valley Conservation Corps	SULA-03-25	Skill Up LA