


ADOPTED

BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

29 June 10, 2025



EDWARD YEN
EXECUTIVE OFFICER



June 10, 2025



Los Angeles County
Board of Supervisors

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The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**AUTHORIZE THE SOLE SOURCE ACQUISITION AND INSTALLATION OF
THE OPERATING ROOM BOOMS, LIGHTS, AND AN OR IP
INTEGRATION SYSTEM AT MARTIN LUTHER KING, JR. OUTPATIENT
CENTER
(SUPERVISORIAL DISTRICT 2) FISCAL YEAR 2024-25 (3 VOTES)**

SUBJECT

Authorize the Director of the Internal Services Department (ISD), as the Los Angeles County (LA County) Purchasing Agent, to proceed with the sole source acquisition and installation of medical equipment and integration system for the Department of Health Services' (DHS) Martin Luther King, Jr. Outpatient Center (MLK OPC).

IT IS RECOMMENDED THAT THE BOARD:

Authorize the Director of ISD, as LA County's Purchasing Agent, to proceed with the sole source acquisition and installation of Operating Room (OR) booms, lights, and an OR IP Integration System from Stryker Sales LLC (Stryker), for the five (5) OR and four (4) Dental rooms for DHS' MLK OPC, with a total estimated cost of \$3,167,000.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Approval of the recommended action will authorize ISD, as LA County's Purchasing Agent, to proceed with the sole source acquisition and installation of the OR booms, lights, and an OR IP Integration System for MLK OPC. This will allow MLK OPC to replace and upgrade the current equipment that has reached end of life.

The surgical booms for the operating rooms are vital. They serve as the main interface to connect all surgical equipment. This includes instruments, screens, scopes, data lines, suction and OR lighting. The booms facilitate passage of medical gases, power outlets, and data ports to connect signals to various displays throughout the operating room. This eliminates the need for cables and equipment on the floor to ensure a more efficient workflow, reduce the risk of tripping, and improve compliance with infection control standards. The booms are essential to allow for an unobstructed line of sight for the sterile, surgical field and allow the surgical team unrestricted access to the patient during surgery.

The replacement and upgrade of the booms, lights and integration also supports Electronic Medical Records (EMR) connectivity. The EMR connectivity will allow patient data to be pulled directly from the connected OR Hub, eliminating potential errors associated with manual data entry. The system enhances efficiency by allowing the direct transfer of photos and videos taken during a procedure to the desired location in the workflow. The integration seamlessly connects all components in the room and allows for future expansion as new technologies are introduced in the operating room.

DHS is requesting that the acquisition and installation be obtained from a sole source vendor, Stryker. The booms, lights, and integration are designed to run with Stryker video, allowing for features like device control and video routing. The replacement and upgrade from the current Stryker video system to the proposed Stryker 4K video platform will make upgrading as seamless and cost effective as possible by limiting the additional time needed for installation and end user training. With other vendors, DHS would have to purchase multiple systems to accomplish what the Stryker platform is able to. This can lead to increased cost, and equipment clutter in the procedural area.

Implementation of Strategic Plan Goals

This recommendation supports North Star 1 – A “Healthy Individuals and Families” and North Star 3 – G “Internal Controls and Processes” of LA County's Strategic Plan.

FISCAL IMPACT/FINANCING

The total estimated acquisition cost is approximately \$3,167,000. The estimated acquisition cost includes the equipment, installation, integration system, one-year ProCare Service, freight, and tax. Funding is included in the Fiscal Year 2024-25 Final Budget. There is no net County cost impact associated with the recommendation.

Operating Budget Impact

DHS will request and fund ongoing maintenance cost, as needed, with departmental resources in

future budget phases.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

On October 16, 2001, the Board approved the classification categories for fixed assets and new requirements for major fixed asset (now referred to as capital asset) acquisitions requiring LA County departments to obtain Board approval to acquire or finance equipment with a unit cost of \$250,000 or greater prior to submitting their requisition to ISD.

CONTRACTING PROCESS

The acquisition of equipment falls under the statutory authority of the LA County Purchasing Agent and will be accomplished in accordance with LA County's purchasing policies and procedures for sole source purchases.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Approval of the recommendation will ensure MLK OPC provides timely access for surgical specialty care under high demand, high volume elective surgical procedures. Surgical services provided include ophthalmology, general surgery, urology, gastrointestinal, gynecology, pain management, orthopedic, podiatry, otorhinolaryngology, and oral maxillofacial.

Respectfully submitted,



Christina R. Ghaly, M.D.

Director

CRG:jc

c: Chief Executive Office
County Counsel
Executive Office, Board of Supervisors
Internal Services Department