



MARK PESTRELLA, Director

COUNTY OF LOS ANGELES DEPARTMENT OF PUBLIC WORKS

"To Enrich Lives Through Effective and Caring Service"

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BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

June 03, 2025

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

62 June 3, 2025

EDWARD YEN
EXECUTIVE OFFICER

Dear Supervisors:

**CONSTRUCTION-RELATED CONTRACT
CONSTRUCTION MANAGEMENT CORE SERVICE AREA
AWARD CONSULTANT SERVICES AGREEMENTS
ON-CALL COST ESTIMATING
AND RELATED SERVICES
(ALL SUPERVISORIAL DISTRICTS)
(3 VOTES)**

SUBJECT

Public Works is seeking Board approval to award six consultant services agreements for on-call cost estimating and related services to be utilized on various Public Works Capital projects throughout the County of Los Angeles.

IT IS RECOMMENDED THAT THE BOARD:

1. Find the proposed action is not a project pursuant to the California Environmental Quality Act for the reasons stated in this Board letter.
2. Award and delegate authority to the Director of Public Works or his designee to execute six consultant services agreements with each of the following: Three small-sized firms, (Integrated Engineering Management, Prufen, LLC, and Blue Stone Management, LLC), two medium-sized firms (Lenax Construction Services, Inc., and Destination Enterprises, Inc), and one large-sized firm (OCMI, Inc.) to provide on-call cost estimating and related services in support of the Public Works Capital Projects Program. Each contract will be for an initial amount of \$2,500,000 and a 3-year term plus two 1-year extension options, subject to the additional extension provisions.

3. Delegate authority to the Director of Public Works or his designee to authorize additional services and extend the contract expiration date as necessary to complete those additional services when those additional services are: (1) previously unforeseen, (2) related to a previously assigned scope of work on a given project, and (3) are necessary for the completion of that given project.

4. Delegate authority to the Director of Public Works or his designee to supplement the initial \$2,500,000 contract amount by up to 10 percent per amendment or \$250,000, based on workload requirements. The aggregate amount of such amendments shall not exceed 25 percent of the original contract amount or \$625,000, for a maximum not-to-exceed contract amount of \$3,125,000.

5. Delegate authority to the Director of Public Works or his designee to administer the agreements and at the discretion of the Director of Public Works or his designee to exercise the options extending these agreements for the two 1-year extension options based upon project demands and the level of satisfaction with the services provided with no change to the contract amounts, and to suspend/terminate these agreements for convenience, if it is in the best interest of the County to do so.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The purpose of the recommended actions is to allow Public Works to provide cost estimating services for County capital projects. Having access to cost estimating services will allow project managers to accurately prepare and update construction cost estimates, project budgets, and review change orders.

The recommended on-call cost estimating service agreements will allow Public Works to efficiently deliver renovations/improvements to various County buildings, various Public Works facilities, and Capital projects.

Implementation of Strategic Plan Goals

These recommendations support the County Strategic Plan: North Star 2, Foster vibrant and resilient communities, Focus Area Goal E, Economic Health, Strategy ii, Small Businesses, by improving the economic and social well-being of our communities while maximizing and leveraging resources. Consultants who have the specialized expertise to provide these services accurately, efficiently, timely, and in a responsive manner will support Public Works in meeting these goals.

FISCAL IMPACT/FINANCING

Each agreement is for an initial amount of \$2,500,000. The contract may be supplemented by up to 10 percent of the initial contract sum or \$250,000 per amendment, up to an aggregate not-to-exceed 25 percent of the original contract amount or \$625,000. The maximum not-to-exceed contract amount over the maximum contract term of 5 years is \$3,125,000.

Sufficient funding to finance work orders for these agreements will be financed through the appropriate capital, refurbishment, infrastructure, or various operating and special fund(s).

For capital and refurbishments projects, no work will be assigned to these consultants without prior review and funding verification from the Chief Executive Office. For Public Works' infrastructure and maintenance projects, no work will be assigned to these consultants without the appropriate funding

authorization.

Expenditures for the subject services incurred by Public Works' Internal Service Fund Capital Project Management Program (B04) will be reimbursed through approved individual project budgets.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

A standard consultant services agreement, in the form previously approved by County Counsel, will be used. The consultant services agreements contain terms and conditions in compliance with the Chief Executive Officer's and the Board's requirements. The agreements also include a provision requiring the consultant firms track subcontractors' utilization of Local Small Business Enterprise, Disabled Veteran Owned Business Enterprise, and Social Enterprise Businesses.

The term of each consultant services agreement shall commence on the date of the full execution of the contract and shall extend for a period of 3 years from such commencement date, plus two 1-year extension options for each firm, for a maximum contract duration of 5 years. The expiration of each agreement is also subject to the following condition: Where services for a given project have been authorized by the County but are not completed by the consultant prior to the stated expiration date, the expiration date will be automatically extended solely to allow for the completion of such services.

Enclosure A reflects the consultants' minority participation and the Community Business Enterprises participation data.

ENVIRONMENTAL DOCUMENTATION

The proposed action does not constitute a project under the California Environmental Quality Act (CEQA) because the activity is excluded from the definition of a project by Section 21065 of the Public Resources Code and Section 15378(b) of the State CEQA Guidelines. The proposed action to award on-call cost estimating and related services is an administrative activity of government, which will not result in direct or indirect changes to the environment. We will return to the Board as necessary for consideration of appropriate environmental documentation pursuant to CEQA before the approval of any activities that constitute a project under CEQA.

CONTRACTING PROCESS

On September 18, 2024, Public Works issued a Request for Proposals (RFP). The RFP was advertised on the County's "Doing Business with Los Angeles County" and Public Works' "Do Business with Public Works" websites, X (formerly Twitter), and in the Los Angeles Daily Journal, Los Angeles Sentinel, La Opinión, San Gabriel Valley Tribune, Pasadena Star News, Long Beach Press Telegram, Santa Monica Daily Press, Daily Breeze, The Signal, and World Journal. Also, Public Works informed 1,688 Local Small Business Enterprises, 174 Social Enterprises, 175 Disabled Veteran Business Enterprises, 1,140 Community Business Enterprises, and 1,385 Community-Based Organizations about this business opportunity. The Department of Economic Opportunity informed 185 clients with the North American Industry Classification System code. Public Works advertised this RFP in a weekly e-mail newsletter with over 32,000 subscribers. Twenty-two primary firms registered on Public Works' website for this RFP.

The RFP allowed firms to compete as primes in one of three categories: small-, medium-, or large-sized firms. Each firm was requested to certify its own size based on number of personnel for competition with other firms in the same size category. The RFP stated that a total of six firms would be awarded contracts as follows: Three small-sized firms (with 25 or fewer personnel), two medium-sized firms (with 26 to 75 personnel), and one large-sized firm (with over 75 personnel).

On November 13, 2024, 16 firms submitted proposals (8 small-sized firms, 3 medium-sized firms, and 5 large-sized firms). Two small firm proposals were disqualified for not meeting the RFP's Minimum Mandatory Requirements.

An evaluation committee consisting of Public Works' staff, evaluated the proposals based on criteria described in the RFP, including technical expertise, experience, personnel, qualifications, and understanding of the work requirements. Based on the evaluation of the proposals, the following firms were selected without regard to race, creed, color, or gender: Three small-sized firms (Integrated Engineering Management, Prufen, LLC, and Blue Stone Management, LLC), two medium-sized firms (Lenax Construction Services, Inc., and Destination Enterprises, Inc.), and one large-sized firm (OCMI, Inc.). The firms selected represent the best-qualified firms to provide the required services. Public Works has determined that the firms' proposed rates for performing the services are reasonable. Three-year contracting history for the selected firms are on file with Public Works.

Public Works has evaluated and determined that the Los Angeles County Code Chapter 2.201 (Living Wage Program) does not apply to the recommended agreements. These agreements are exempt from the requirements of Proposition A because the services are required on a part time and intermittent basis. The services do not impact any of Public Works' represented classifications.

The consultant services agreements include a cost-of-living adjustment provision in accordance with Board Policy No. 5.070 – Multi-Year Services Contract Cost-of-Living Adjustments.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

There will be no impact to current County services or projects during the performance of the recommended consultant services agreements. These consultant services agreements will provide necessary on-call cost estimating and related services to assist various County projects in an efficient manner, enhancing the delivery of Public Works and County projects.

CONCLUSION

Please return one adopted copy of this Board letter to Public Works, Business Relations and Contracts Division.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Mark Pestrella". The signature is fluid and cursive, with the first name "Mark" and last name "Pestrella" clearly distinguishable.

MARK PESTRELLA, PE

Director

MP:SK:ta

Enclosures

c: Chief Executive Office (Chia-Ann Yen)
County Counsel
Executive Office, Board of Supervisors

**PROPOSERS' UTILIZATION PARTICIPATION AND COMMUNITY BUSINESS ENTERPRISE PROGRAM INFORMATION FOR
ON-CALL COST ESTIMATING AND RELATED SERVICES**

SELECTED FIRMS

	Proposer Name (Prime with subcontractors* listed below) *only subcontractors with Utilization Participation are listed.	Local Small Business Enterprise (LSBE)	Small Business Enterprise (SBE)	Minority	Women-Owned	Disadvantaged Business	Disabled Veteran Business Enterprise	Social Enterprise	Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning- Owned Business Enterprise
	Small-Sized Business Category								
1	Blue Stone Management, LLC	X	X						
	Cordoba Corporation			X					
	Francison Consulting Inc.	X	X	X		X			
2	Integrated Engineering Management	X	X		X	X			
3	Prufen, LLC								
	Lenax Construction Services, Inc.	X	X		X	X			
	Simpson & Simpson Management Consulting, Inc.		X						
	Medium-Sized Business Category								
4	Destination Enterprises, Inc.				X	X			X
5	LENAX Construction Services, Inc.	X	X		X	X			
	Francison Consulting Inc.	X	X	X		X			

**PROPOSERS' UTILIZATION PARTICIPATION AND COMMUNITY BUSINESS ENTERPRISE PROGRAM INFORMATION FOR
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	Proposer Name (Prime with subcontractors* listed below) *only subcontractors with Utilization Participation are listed.	Local Small Business Enterprise (LSBE)	Small Business Enterprise (SBE)	Minority	Women-Owned	Disadvantaged Business	Disabled Veteran Business Enterprise	Social Enterprise	Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning- Owned Business Enterprise
	Large-Sized Business Category Proposer Name								
6	OCMI, Inc.						X		

NON-SELECTED FIRMS

	Proposer Name (Prime with subcontractors* listed below) *only subcontractors with Utilization Participation are listed.	Local Small Business Enterprise (LSBE)	Small Business Enterprise (SBE)	Minority	Women-Owned	Disadvantaged Business	Disabled Veteran Business Enterprise	Social Enterprise	Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning- Owned Business Enterprise
	Small-Sized Business Category Proposer Name								
1	Dabri, Inc.			X	X	X			
2	Elle Consultants Incorporated								
3	Jacobus & Yuang, Inc.								
	Medium-Sized Business Category Proposer Name								
1	MARRS Services, Inc.	X	X	X	X				
	Large-Sized Business Category Proposer Name								
1	Cumming Management Group, Inc.								
	JHI Construction Services	X	X						
2	Mark G. Anderson Consultants Inc.								
3	Rider Levett Bucknall Ltd.								

**PROPOSERS' UTILIZATION PARTICIPATION AND COMMUNITY BUSINESS ENTERPRISE PROGRAM INFORMATION FOR
ON-CALL COST ESTIMATING AND RELATED SERVICES**

	Axiom Consulting and Project Management, LLC				X	X			
4	Simpson & Simpson Management Consulting Inc. Prufen, LLC Joint Venture								
	LENAX Construction Services, Inc.	X	X		X	X			
	Jacobus & Yuang, Inc.								
	Francison Consulting Inc.	X	X	X		X			
	EQS Consultants, Inc.	X	X						
	Dabri, Inc.			X	X	X			

*Information provided by proposers in response to the Request for Proposal. On final analysis and consideration of award, vendors were selected without regard to race, creed, gender, or color.

FIRM INFORMATION*		Blue Stone Management, LLC	Integrated Engineering Management	Prufen, LLC	Destination Enterprises, Inc.	LENAX Construction Services, Inc.	OCMI, Inc.	
BUSINESS STRUCTURE		Limited Liability Company	Corporation	Limited Liability Company	Corporation	Corporation	Corporation	
CULTURAL/ETHNIC COMPOSITION		NUMBER/% OF OWNERSHIP						
OWNERS/PARTNERS	Black/African American	0	0	0	0	0	0	
	Hispanic/Latino	0	0	0	0	0	1/14%	
	Asian or Pacific Islander	0	0	0	0	0	0	
	Native American	0	0	0	0	0	0	
	Subcontinent Asian	0	0	0	0	0	0	
	White	1/100%	1/100%	1/100%	1/100%	1/100%	5/71%	
	Female (included above)	0	1/100%	0	1/100%	1/100%	1/14%	
Total No. of Employees		16	22	1	27	40	142	

**PROPOSERS' UTILIZATION PARTICIPATION AND COMMUNITY BUSINESS ENTERPRISE PROGRAM INFORMATION FOR
ON-CALL COST ESTIMATING AND RELATED SERVICES**

COUNTY CERTIFICATION							
CBE	N/A	Y	N/A	Y	Y	Y	
LSBE	Y	Y	N/A	N/A	Y	N/A	
OTHER CERTIFYING AGENCY	California Department of General Services: Small Business	N/A	N/A	N/A	California Department of Transportation: DBE	California Department of General Services: DVBE	

*Information provided by proposers in response to the Request for Proposal. On final analysis and consideration of award, vendors were selected without regard to race, creed, gender, or color.



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+ Solicitation Information

Solicitation Number:	BRC0000549		
Title:	BRC0000549 Request For Proposals (RFP) On-Call Cost Estimating and Related Services		
Department:	Public Works		
Bid Type:	Service	Bid Amount:	\$2,500,000.00
Commodity:	COST ESTIMATING SERVICE		
Description:	<p>The County of Los Angeles Department of Public Works (Public Works) is inviting proposals from qualified firms to provide On-Call Cost Estimating and Related Services in support of the County's Capital Projects Program. To view the Request For Proposals, go to the County of Los Angeles Department of Public Works website, https://dpw.lacounty.gov/contracts/aed_rfp/ProjectDetail.aspx?project_id=BRC0000549.</p> <p>All posted items are on the PUBLIC WORKS Website.</p> <p>Less</p>		
Open Day:	9/18/2024	Closed Date:	11/13/2024 5:30:00 PM
Contact Name:	Cheryl Wong	Contact Phone:	(626) 300-2330
Contact Email:	CWONG@dpw.lacounty.gov		
Notice of Intent to Award (0) :	+ Click here to view notice intent to award list.		
Solicitation Award (0) :	+ Click here to view award list.		
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