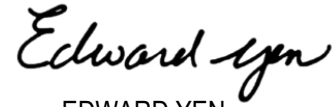


# ADOPTED

BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

45 June 3, 2025



EDWARD YEN  
EXECUTIVE OFFICER

June 3, 2025

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

**AUTHORIZE THE ACQUISITION OF THE ENDOSCOPY ULTRASOUND  
PROCESSOR FOR HARBOR-UCLA MEDICAL CENTER  
(SUPERVISORIAL DISTRICT 2) FISCAL YEAR 2024-25 (3 VOTES)**

**SUBJECT**

Authorize the Director of the Internal Services Department (ISD), as the Los Angeles County (LA County) Purchasing Agent, to proceed with the acquisition of the Endoscopy Ultrasound Processor for the Department of Health Services' (DHS) Harbor-UCLA Medical Center (H-UCLA MC).

**IT IS RECOMMENDED THAT THE BOARD:**

Authorize the Director of ISD, as LA County's Purchasing Agent, to proceed with the sole source acquisition of the Endoscopy Ultrasound (EUS) Processor from Olympus America Inc. (Olympus), with an estimated cost of \$309,000.



**Health Services**  
LOS ANGELES COUNTY



**Health Services**  
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## **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

Approval of the recommended action will authorize ISD, as LA County's Purchasing Agent, to proceed with the sole source acquisition of the EUS Processor for Harbor-UCLA MC. This acquisition will allow H-UCLA MC to replace the current equipment that is end of service.

DHS plans to purchase the EUS Processor from Olympus. The EUS Processor provides support to multiple inpatient and outpatient services, Medicine, Trauma Surgery, Gastrointestinal (GI) Oncology Surgery, Minimally Invasive Surgery, Cardio-Thoracic Surgery, and Oncology and Radiation Oncology for diagnosis and minimally invasive management of multitude of GI and non-GI conditions for which endoscopic ultrasound-directed management is the standard of care. More than 700 EUS endoscopic ultrasound

procedures are performed at H-UCLA MC annually. This equipment is used for cancer staging and lesion sampling throughout GI tract and adjacent organs (esophagus, stomach, rectum, pancreas, bile duct, gallbladder, liver, and mediastinum), fluid collection drainage in the upper abdomen and pelvis, evaluation of biliary tree prior to performance of an Endoscopic Retrograde Cholangiopancreatography (ERCP), portal pressure measurements, liver biopsy, fiducial marker placements for surgical resection guidance and for Radiation Oncology. DHS is requesting that the EUS Processor be acquired from a sole source vendor, Olympus America Inc., because it is compatible with the existing echoendoscopes.

## **Implementation of Strategic Plan Goals**

This recommendation supports North Star 1 – A “Healthy Individuals and Families” and North Star 3 – G “Internal Controls and Processes” of LA County's Strategic Plan.

## **FISCAL IMPACT/FINANCING**

The estimated cost for the EUS Processor is \$309,000. The estimated acquisition cost includes the equipment, installation, 12-month service warranty, freight, and tax. Funding is included in the Fiscal Year 2024-25 Final Budget. There is no net County cost impact associated with the recommendation.

### **Operating Budget Impact**

DHS will request and fund on-going maintenance cost, as needed, with departmental resources in future budget phases.

## **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

On October 16, 2001, the Board of Supervisors (Board) approved the classification categories for fixed assets and new requirements for major fixed asset (now referred to as capital asset) acquisitions requiring LA County departments to obtain Board approval to acquire or finance equipment with a unit cost of \$250,000 or greater prior to submitting their requisition to ISD.

**CONTRACTING PROCESS**

The acquisition of equipment falls under the statutory authority of the LA County Purchasing Agent and will be accomplished in accordance with LA County's purchasing policies and procedures for sole source purchases.

**IMPACT ON CURRENT SERVICES (OR PROJECTS)**

procedural capability and efficiency in the operating room, resulting in optimal patient surgical treatment and improvement in patient outcomes, and ensuring a safe environment for patients and staff because the equipment used to provide patient care is modern.

Respectfully submitted,



Christina R. Ghaly, M.D.

Director

CRG:jc

c: Chief Executive Office  
County Counsel  
Executive Office, Board of Supervisors  
Internal Services Department