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PUBLIC REQUEST TO ADDRESS
THE BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES, CALIFORNIA

Correspondence Received

			The following individuals submitted comments on agenda item:	
Agenda #	**Relate To**	**Position**	**Name**	**Comments**
41.		**Oppose**	Monisha Parker	Dear Board of Supervisors, I hope this letter finds you well. I am writing to propose a structured approach for identifying affordable web-based eConsult systems and related services that may be suitable for our organization, possibly through sole source procurement. Considering the importance of enhancing our healthcare delivery while remaining within budgetary constraints, I recommend the following steps. 1. Research and Identify Vendors We should begin by compiling a list of vendors specializing in eConsult systems, telemedicine, and healthcare IT solutions. Notable companies include Qure4U and eConsult Health. Additionally, participating in healthcare technology conferences and webinars can yield useful recommendations. 2. Evaluate Options It's crucial to evaluate various eConsult solutions for features such as patient management, data security, and compatibility with our current health systems. Gathering reviews and testimonials from other healthcare organizations can provide valuable insights into each system's performance and user experience. 3. Request Demonstrations I suggest we contact selected vendors to arrange product demonstrations. This will enable us to assess the functionality and user-friendliness of the software directly . 4. Consider Licensing vs. Subscription Models We need to closely evaluate the pricing structures of the potential solutions. Some may require one-time licensing fees while others operate on subscription models. A thorough analysis of the total cost of ownership is essential for making an informed decision. 5. Check for Grants and Funding I recommend an investigation into federal, state, and local grants that may support healthcare IT endeavors, specifically programs from the Health Resources & Services Administration (HRSA), which could provide crucial funding opportunities. 6. Assess Compatibility with Existing Systems: Ensuring that the eConsult system integrates seamlessly with our existing electronic health records (EHR) or other healthcare IT systems is vital. This compatibility can significantly reduce additional software or hardware expenditures.

				7. Negotiate Pricing Once we identify our preferred vendor, engaging in negotiations for pricing, discounts for multi-year contracts, and bundled services will be beneficial in managing costs effectively. 8. Explore Open Source Alternatives Open-source eConsult solutions may present a more affordable option than proprietary alternatives. Although they may require additional initial setup, they could provide considerable savings over time. 9. Utilize Professional Networks: Leveraging our professional networks and forums will be instrumental in acquiring information about cost-effective solutions. Peer insights can guide us toward vendors with a proven track record. 10. Evaluate Custom Solutions In the event that our organization has unique requirements, consulting with software developers for a custom eConsult solution tailored to our needs and budget could be advantageous. 11. Data Security and Compliance It is imperative that any system we consider is compliant with HIPAA and other relevant regulations, as non-compliance could result in significant unexpected expenses. 12. Implementation and Training Costs Lastly, we must factor in implementation and staff training costs. A well-supported launch, inclusive of training, will lead to long-term operational efficiency and potential cost savings. By diligently researching potential options, effectively negotiating terms, and exploring varied procurement models, I am confident that we can locate a web-based eConsult system that suits our organization's needs and financial constraints. Thank you for considering this proposal. Sincerely, Monisha Parker
		Item Total	**1**	
Grand Total			**1**	