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Kenneth Hahn Hall of Administration 500 West Temple Street, Room 713, Los Angeles, CA 90012 (213) 974-1101 ceo.lacounty.gov

Chief Executive Officer Fesia A. Davenport

"To Enrich Lives Through Effective and Caring Service"

May 21, 2024

The Honorable Board of Supervisors County of Los Angeles 383 Kenneth Hahn Hall of Administration 500 West Temple Street Los Angeles, California 90012

Dear Supervisors:

BOARD OF SUPERVISORS **COUNTY OF LOS ANGELES**

JEFF LEVINSON

INTERIM EXECUTIVE OFFICER

May 21, 2024

TEN-YEAR LEASE OFFICE OF THE ASSESSOR 325 WEST ADAMS BOULEVARD. LOS ANGELES (FIRST DISTRICT) (3 VOTES)

SUBJECT

Approval of a proposed new ten-year lease for 10,833 square feet of office space, and 71 on-site parking spaces for the County Office of the Assessor (Assessor).

IT IS RECOMMENDED THAT THE BOARD:

- 1. Find that the proposed lease is exempt from the California Environmental Quality Act (CEQA) for the reasons stated in this Board letter and in the record of the project.
- 2. Authorize the Chief Executive Officer, or her designee, to execute the proposed lease with Palmer/Flower Street Properties, a California limited partnership (Landlord), for approximately 10,833 square feet of office space, and 71 on-site parking spaces located at 325 West Adams Boulevard, Los Angeles (Premises) to be occupied by the Assessor. This proposes a lease for a term of ten years. The estimated maximum first year base rental cost is \$423,000. The estimated total proposed lease cost, including costs for parking, Heating, Ventilation, and Air Conditioning (HVAC), interior maintenance, tenant improvement (TI) and low-voltage costs, is \$8,863,000 over the ten-year term. The rental costs will be funded by 31.76 percent through Senate Bills 2557 and 813 and the remaining 68.24 percent by net County cost (NCC). The Assessor will not be requesting additional NCC for this action.
- 3. Authorize the Chief Executive Officer, or her designee, to reimburse the Landlord up to \$1,040,000 for the County's TI contribution, paid in lump sum upon TI completion.

The Honorable Board of Supervisors 5/21/2024 Page 2

- 4. Authorize the Assessor, or his designee, to contract with and direct the Internal Services Department, in coordination with the Chief Executive Officer, or her designee, for the acquisition and installation of telephone, data, and low-voltage systems and vendor installation (Low-Voltage Items) at a total cost not-to-exceed \$513,000 if paid in a lump sum or \$618,000 if amortized over five years at 10 percent interest per annum. The cost for the Low-Voltage Items is in addition to the rental costs and the County's TI contribution payable to the Landlord.
- 5. Authorize and direct the Chief Executive Officer, or her designee, to execute any other ancillary documentation necessary to effectuate the terms of the proposed lease, and to take actions necessary and appropriate to implement the proposed lease, including without limitation, exercising early termination rights and up to three options to renew the proposed lease for an additional period of two-years each.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The Assessor's West District Office was formerly located at 6120 Bristol Parkway, Culver City, and occupied a 30,507-square-foot facility, housing 110 employees since April 17, 2000. The property was subsequently purchased by a landlord with plans to reposition the property from office use to a life-sciences research and development use and the County was asked to vacate the property at the expiration of the lease term on May 31, 2022. The Assessor's operations went to a hybrid teleworking model during this temporary displacement period until a new office or offices could be located. Further, the Assessor could no longer provide local public service to clients that reside within the West Los Angeles County area and had to redirect the public to other offices.

The Assessor set up temporary workstations at their downtown Los Angeles headquarters located in the Kenneth Hahn Hall of Administration, as well as at their South District office, located at 1401 East Willow Street, Signal Hill, until permanent office space is leased and ready for occupancy. To accommodate the temporary placement of the West District staff, the Hall of Administration staff were displaced. Once the space is freed up by the staff that will be moving to the new location, the Assessor will re-introduce the displaced staff and assess, based on operational needs, whether to include hoteling space.

The Assessor has their headquarters in downtown Los Angeles, three district offices in the north, east, and south districts, and one regional office in Lancaster. The offices provide both administrative functions and direct services functions. The administrative services include real property and business assessments for tax purposes, and maintaining records of residential, commercial, industrial property, and businesses within their respective geographical areas. The Assessor's services include providing taxpayers with information on property tax assessments, property ownership, as well as information on building and property lot descriptions.

The Assessor decided to reconfigure from a district organizational model to a smaller regional office model, proposing to replace the one large district office with two separate and smaller offices. One regional office would serve as the Assessor's client facing component, and the other regional office would maintain the Assessor's administrative functions, including housing a majority of the appraisal staff. On September 12, 2023, the Board adopted a lease located at 6167 Bristol Parkway, Culver City for the Assessor's regional office that will house the client facing component. This proposed lease at 325 West Adams Boulevard, Los Angeles is the second regional office that will replace the former West District office, and will primarily perform the administrative function, serving properties in the Western region of Los Angeles County areas.

The Honorable Board of Supervisors 5/21/2024 Page 3

There will be approximately 88 employees located in the Premises, comprised of appraisers, using 78 hoteling workstations. The Assessor will continue to use a partial telework model and to better serve the public, the Assessor will require staff to report to this location on a rotating schedule. The former district office was 30,507 square feet, and with the proposed split into two regional offices, the same number of employees will be housed in a total of 18,783 square feet. Due to the Assessor's continued efforts with teleworking and creating better configured space, the programs will be able to continue operating, but in approximately 40 percent less space. The 88 employees that previously occupied approximately 15,250 square feet of district office space, will be transitioning to work in 10,833 square feet of regional office space. The hoteling model will allow for the growth of additional appraisers, which was requested in the Fiscal Year 2024-2025 Budget.

The Premises will provide adequate parking spaces for staff, and additional visitor parking spaces will be available through the purchase of validations, as needed. The Premises is in proximity to local public transportation routes in a location adequately served by local transit services, including the Metro Rail (E Line), the Metro Local bus and is accessible from the 110 and the 10 freeways.

Implementation of Strategic Plan Goals

The Countywide Strategic Plan North Star 3 – "Realize Tomorrow's Government Today" – provides that our increasingly dynamic, and complex environment, challenges our collective abilities to respond to public needs and expectations. We want to be an innovative, flexible, effective, and transparent partner focused on advancing the common good.

The proposed lease is also consistent with Strategic Asset Management Goal – Strengthen connection between service priorities and asset decisions and Key Objective No. 4 – Guide Strategic Decision-Making.

The proposed lease supports the above goals and objective by maximizing the County's use of assets in an efficient manner, reducing the amount of office space required by the program.

The proposed lease conforms with the Asset Management Principles outlined in Enclosure A.

FISCAL IMPACT/FINANCING

The estimated maximum first year base rental cost is \$423,000. The aggregate cost associated with the proposed lease over the initial ten-year term, including parking, HVAC, interior maintenance, Low-Voltage Items costs, and TI costs is \$8,863,000. If all three two-year options to extend the term are exercised, the aggregate cost of the option terms is \$5,696,000, for an estimated total lease cost of \$14,559,000, over a 16-year term as shown in Enclosure B. The Assessor will be responsible for utilities and janitorial services. The proposed first year lease costs will be funded by 31.76 percent subvention funding and 68.24 percent by NCC that is already included in the Assessor's existing budget. The Assessor will not be requesting additional NCC for this action.

Sufficient funding to cover the proposed rent for the first year of the proposed lease term is included in the Fiscal Year 2023-24 Rent Expense budget and will be billed back to the Assessor. The Assessor has sufficient funding in its Fiscal Year 2023-24 Operating Budget to cover the proposed rent for the first year. Future funding for the costs associated with the proposed lease will be addressed through the annual budget process for the Assessor.

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FACTS AND PROVISIONS/LEGAL REQUIREMENTS

In addition to the terms previously stated, the proposed lease also includes the following provisions:

- The annual rental rate will be \$39 per square foot, per year and is subject to fixed annual increases of 3 percent.
- Total TI costs are expected to be \$2,036,604. The Landlord will provide \$996,636 (\$92 per square foot) base TI allowance.
- The County will reimburse the Landlord up to \$1,039,968 (\$96 per square foot) as the County's lump sum TI contribution.
- Through ISD, the Assessor will pay up to \$513,000 for the lump sum cost of the Low-Voltage Items. If the Assessor elects to pay in installments, this amount will be amortized over five years with interest at 10 percent for a fully amortized amount not to exceed \$618,000.
- The Landlord is responsible for the operating and maintenance cost of the building and the County is responsible for utilities and janitorial costs. The County is not subject to the building's operating expense increases.
- The County is responsible for HVAC and interior maintenance at a monthly rate of \$1,805.50 (\$0.167 per square foot) and is not subject to any increases during the proposed lease term.
- The proposed lease provides for 71 parking spaces at \$200 per space per month, or \$14,200 per month or \$170,400 per year. Rates will be subject to periodic market rate fluctuations or price increases but capped at 5 percent.
- A ten-year initial term with three options to extend the lease for an additional two years each with 180 days' written notice, at a predetermined rent of a fixed 3 percent increase over the prior year's rent. If all options are exercised, the total term of the proposed lease would be 16 years.
- The County has the right to terminate the proposed lease any time after the 60th month, with 180 days' written notice, subject to payment of a termination fee in the form of reimbursement of the Landlord's unamortized tenant improvement allowance, amortized over the initial ten-year term at an interest rate of 9 percent.
- Holdover at the proposed lease expiration is permitted on the same terms and conditions except the monthly base rent during the holdover period will continue the annual increase by 3 percent over the current rent at the time of the proposed lease expiration.
- The proposed lease was submitted for review to the Board's appointed Real Estate Management Commission on April 25, 2024, and was unanimously approved.
- The proposed lease will be effective upon approval by the Board and full execution of the proposed lease, but the term and rent will commence upon completion of the TIs by the Landlord and acceptance of the proposed Premises by the County.
- The proposed lease gives the County a Right of First Offer to lease additional premises.

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The Chief Executive Office (CEO) issued a flyer soliciting proposals for available space from landlords, brokers, and other owner representatives, for this space need, through the Board's Executive Office website and Real Estate's County website. This property was marketed on real estate websites and submitted to the County as a potential location in response to the flyer solicitation. The CEO conducted a market search of available office space for lease but was unable to identify any sites that could accommodate this requirement more economically. Based upon a review of available industry data, it has been established that the annual rental range for a comparable lease in the area is between \$39 and \$55.80 per square foot, per year. The base annual rental rate of \$39 per square foot, per year for the proposed lease represents a rate that is on the low end of the market range for the area. We recommend the Premises as the most suitable to meet the County's space requirements.

Co-working office space was not considered for this requirement because of the confidential documents and information handled and participation in the Assessment Appeals Board hearings.

Enclosure C shows all County-owned and leased facilities within the surveyed areas and there are no County-owned or leased facilities available for this space requirement.

The Department of Public Works indicated the facility was suitable for County occupancy, and due to the newer construction year built, waived the facility inspection. Construction of the TIs will be completed in compliance with relevant building and construction laws and regulations, including the Americans with Disabilities Act. The required notification letter to the City of Los Angeles has been sent in accordance with Government Code Section 25351.

County Counsel has reviewed the proposed lease and has approved it as to form. The proposed lease is authorized by Government Code Section 25351, which allows the County to enter into leases and agreements for the leasing of buildings, as necessary, to carry out the work of the county government.

The proposed lease will provide for a suitable office location for the Assessor's programs, which is consistent with the County's Facility Location Policy, adopted by the Board on July 24, 2012, as outlined in Enclosure D.

ENVIRONMENTAL DOCUMENTATION

This project is exempt from CEQA, as specified in Class 1 of the Environmental Document Reporting Procedures and Guidelines adopted by the Board, and section 15301 of the State CEQA Guidelines (Existing Facilities). The proposed lease, which involves the leasing of existing office space with minor TIs within an existing building, with no expansion of the existing building, is within a class of projects that have been determined not to have a significant effect on the environment and meets the criteria set forth in section 15301 of the State CEQA Guidelines (Guidelines), and Class 1 of the County's Environmental Document Reporting Procedures and Guidelines, Appendix G. In addition, based on the proposed project records, it will comply with all applicable regulations, and there are no cumulative impacts, unusual circumstances, damage to scenic highways, listing on hazardous waste site lists compiled, pursuant to Government Code Section 65962.5, or indications that it may cause a substantial adverse change in the significance of a historical resource that would make the exemption inapplicable.

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Upon the Board's approval of the recommended actions, a Notice of Exemption will be filed with the Registrar-Recorder/County Clerk in accordance with section 21152 of the California Public Resources Code.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

The proposed lease will adequately provide the necessary office space, and parking spaces for this County requirement. The Assessor concurs with the proposed lease and recommendations.

Respectfully submitted,

FESIA A. DAVENPORT

Chief Executive Officer

FAD:JMN:JTC JLC:HD:ANR:gb

Enclosures

c: Executive Office, Board of Supervisors County Counsel Assessor Auditor-Controller Internal Services

ASSESSOR 325 WEST ADAMS BOLEVARD, LOS ANGELES

Asset Management Principles Compliance Form¹

	<u>Occupancy</u>			No	N/A		
	Α	Does lease consolidate administrative functions? ²	Х				
	В	Does lease co-locate with other functions to better serve clients? ² This is one of two regional offices, which split the former West District Office functions.		х			
	С	Does this lease centralize business support functions? ²			Х		
	D	Does this lease meet the guideline of 200 sq. ft of space per person? ² Based on 88 employees, it is 119 SF per person and is due to telework schedule.		х			
	E	Does lease meet the 4/1000 sq. ft. parking ratio guideline? ² 71 spaces is a 6.8/1,000 parking ratio to accommodate staff and visitors.		х			
	F	Does public parking and mass-transit exist to facilitate employee, client and visitor access to the proposed lease location? ²	х				
	Car	<u>pital</u>					
-	Α	Is it a substantial net County cost (NCC) program?	Х				
	В	Is this a long-term County program?	X				
-	С	If yes to 2 A or B; is it a capital lease or an operating lease with an option to buy?		х			
	D	If no, are there any suitable County-owned facilities available?		Х			
-	E	If yes, why is lease being recommended over occupancy in County-owned space?			х		
	F	Is Building Description Report enclosed as Enclosure C?		х			
	G	Was build-to-suit or capital project considered? ² The County is a tenant in a multi-tenant building		х			
	Portfolio Management						
	Α	Did department use the CEO Space Request Evaluation (SRE)?	Х				
	В	Was the space need justified?	Х				
	С	If a renewal lease, was co-location with other County departments considered?			Х		
	D	Why was this program not co-located?					
		1 The program clientele requires a "stand alone" facility.					
		2 No suitable County occupied properties in project area.					
		3. X No County-owned facilities available for the project.					
		4 Could not get City clearance or approval.					
		5 The Program is being co-located.					
	Ε	Is lease a full-service lease?² County pays HVAC, maintenance, utilities and janitorial		Х			
	F	Has growth projection been considered in space request?	X				
	G	¹ Has the Dept. of Public Works completed seismic review/approval?	Х				
		¹ As adopted by the Board of Supervisors 11/17/98					

OVERVIEW OF THE PROPOSED BUDGETED LEASE COSTS 325 W Adams Blvd, Los Angeles, CA Office of the Assessor Leased Area (sq.ft.) 10,833 Term (months) 120 10 years **Annual Rent Adjustment** 3% Cost Per SF Cost Per SF Per Month Per Year **Base Rent** \$3.25 \$39.00 Lump Sum Cost TI Allowance (Reimbursable) (\$96 SF) \$1,039,968 Amortized Cost Lump Sum Cost @ 10%, 5 Yrs LV (TESMA Labor & Materials) \$513,000 \$ 617,432.22 Total 10 Year 1'' Year 2*4 Year 3rd Year 4th Year 5th Year 6th Year 7th Year 8th Year 9th Year 10th Year Rental Costs Annual Base Rent⁽¹⁾ \$422,487 \$435,162 \$448,216 \$461,663 \$475,513 \$489,778 \$504,472 \$519,606 \$535,194 \$551,250 \$4,844,000 Parking (2) \$170,400 \$178,920 \$187,866 \$197,259 \$207,122 \$217,478 \$228,352 \$239,770 \$251,758 \$264,346 \$2,144,000 HVAC and maintenance costs to LL \$21,666 \$21,666 \$21,666 \$21,666 \$21,666 \$21,666 \$21,666 \$21,666 \$217,000 \$21,666 \$21,666 \$1,039,968 \$1,040,000 Tenant Improvement Costs \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$635,748 \$657,748 \$680,588 \$704,301 \$754,490 \$781,042 \$8,244,000 Total Costs Paid to the Landlord \$1,654,521 \$728,923 \$808,618 \$837,262 Low Voltage Costs (TESMA) \$226,410 \$97,755 \$97,755 \$97,755 \$97,755 \$0 \$0 \$0 \$0 \$0 \$618,000 Total Annual Lease Costs (3) \$1,880,931 \$733,503 \$755,504 \$778,344 \$802,057 \$728,923 **\$**754.490 \$781,042 \$808,618 \$837,262 \$8,863,000 Option Rents Total 2 Year Total 2 Year Total 2 Year 1^{rt} Year 2*4 Year 1't Year 2*4 Year 1* Year 2*4 Year Option 1 Option 2 Option 3 **Rental Costs Rental Costs** Rental Costs Annual Base Annual Base Annual Base Rent⁽¹⁾ \$567,787 \$584,821 \$1,153,000 \$602,365 \$620,436 \$1,223,000 \$639,049 \$658,221 \$1,298,000 Parking (2) \$570,000 Parking (2) \$628,000 Parking (2) \$277,564 \$291,442 \$306,014 \$321,315 \$337,380 \$354,249 \$692,000 HVAC and maintenance costs to LL \$44,000 HVAC/Maint \$44,000 HVAC/Maint \$21,666 \$21,666 \$21,666 \$21,666 \$21,666 \$21,666 \$44,000 Total Annual Lease Costs (3) \$1,767,000 Total \$867,017 \$897.929 \$930,045 \$963,417 \$1,895,000 Total \$998,096 \$1,034,136 \$2,034,000 Footnotes $^{(1)}$ The Base Rent is subject to fixed three percent (3%) increases per annum. $^{(2)}$ Parking cost is for 71 spaces at \$200 per space per month and is subject to market increases capped at 5%(3) County is responsible for utility and janitoral costs. This is a new lease acquisition and estimates are unavailable. Est. Aggregate costs of 3 options \$5,696,000 *Calculation note: All numbers are rounded up to ensure sufficient funds available to pay the specified expense. Est. Aggregate costs of 16 yr Teri \$14,559,000

ASSESSOR SPACE SEARCH – 5 MILE RADIUS 325 WEST ADAMS BOULEVARD, LOS ANGELES

PROP.	Name	Address	Ownership Type	Gross SqFt	Net SqFt	Vacant
10108	Vermont Corridor - Site 1	510 S Vermont Ave Los Angeles 90020	Revenue- Leaseback	478877	395192	NONE
6304	Crenshaw Area Office	3606 W Exposition Blvd Los Angeles 90016	Owned	19112	14020	NONE
3155	Performing Arts Center - De Lisa Building/The Annex	301 N Grand Ave Los Angeles 90012, 601 W Temple St. Los Angeles 90012	Owned	27582	17978	NONE
X317	Le Sage Complex 4 Story Bldg	3175 W 6th St. Los Angeles 90020	Owned	52,230	40,146	NONE
X550	Mental Health - Le Sage Complex Tower	550 S Vermont Ave Los Angeles 90020	Owned	171,651	148,400	NONE
5456	Health Services Administration Building	313 N Figueroa St. Los Angeles 90012	Owned	221,359	130,143	NONE
A405	Arts Commission - Wilshire - Bixel Building	1055 Wilshire Blvd Ste. 800 Los Angeles 90017	Leased	10,358	9,840	NONE
A441	AB-109 South LA Office	236 E 58th St Los Angeles 90011 5811 S San Pedro St. Los Angeles 90011	Leased	16,237	15,425	NONE
A369	DCFS - Headquarters Annex	501 Shatto Pl Los Angeles 90020	Leased	17,751	15,976	NONE
10450	DHS-Interim Housing	1426 Paloma St Los Angeles 90021	Leased	17,917	17,021	NONE
10264	DMH - DHS (FSP & MCRSEC) PROGRAMS	208 E 6th St. Los Angeles 90014	Leased	26,049	24,747	NONE
A429	HS - Office of Diversion and Reentry	222 S Hill St. Los Angeles 90012	Leased	35,397	33,629	NONE
B922	DPSS - Wilshire Special District Office	2415 W 6th St. Los Angeles 90057	Leased	46,228	42,065	NONE
A627	County Admin Offices LA World Trade Center	350 S Figueroa St. Los Angeles 90071	Leased	68,314	65,511	NONE
A532	PH Health - Wilshire Metroplex Building	3530 Wilshire Blvd Los Angeles 90010	Leased	113,027	101,920	NONE
A675	DA - Metro Court/DCFS Metro North/ERCP/Call Center	1933 S Broadway Los Angeles 90007	Leased	148,483	141,059	NONE
A600	Central Civil West Courthouse	600 S Commonwealth Ave Los Angeles 90005	Leased	281,988	237,432	NONE

FACILITY LOCATION POLICY ANALYSIS

Proposed lease: Lease for the Department of Assessor – 325 West Adams Boulevard, Los Angeles – First Supervisorial District.

- A. Establish Service Function Category Regional service program.
- **B.** Determination of the Service Area The proposed lease will provide a ten-year term for the Office of the Assessor within Service Planning Area 4.
- C. Apply Location Selection Criteria to Service Area Data
 - Need for proximity to service area and population: This program provides public service to property owners within the west Los Angeles County area. The residents of the area are provided with assistance on questions relating to property ownership, assessments, building and property lot descriptions, and property tax assessments.
 - <u>Need for proximity to existing County facilities</u>: Close to several other County departments including Public Health, Mental Health, Human Resources, and Fire.
 - Need for proximity to Los Angeles Civic Center: N/A
 - Economic Development Potential: N/A
 - <u>Proximity to public transportation</u>: The location is adequately served by local transit services, including the Metro Rail (E Line) and Metro Local bus and accessible from the 110 and 10 freeways.
 - <u>Availability of affordable housing for County employees</u>: The surrounding area provides for affordable housing and rental opportunities.
 - Use of historic buildings: N/A
 - Availability and compatibility of existing buildings: There is no space available in existing County-owned buildings to meet the departments service needs.
 - Compatibility with local land use plans: The City of Los Angeles has been notified of the proposed County use which is consistent with its use and zoning for office space at this location.

• Estimated acquisition/construction and ongoing operational costs: The aggregate cost associated with the proposed lease over the initial ten-year term, including parking, HVAC and interior maintenance, low voltage costs, and tenant improvement costs is \$8,863,000. If all three two-year options to extend the term are exercised, the aggregate cost of the option terms is \$5,696,000 for an estimated total lease cost of \$14,559,000 over a 16-year term.

D. Analyze results and identify location alternatives

It has been established that the annual rental range for a comparable lease in the area is between \$39 and \$55.80 per square foot, per year. The base annual rental rate of \$39 per square foot, per year for the proposed lease represents a rate that is on the low end of the market range for the area.

E. Determine benefits and drawbacks of each alternative based upon functional needs, service area, cost, and other Location Selection Criteria

The proposed lease will provide adequate and efficient office space for 88 employees and clients consistent with the County's Facility Location Policy, adopted by the Board on July 24, 2012.

COUNTY OF LOS ANGELES CHIEF EXECUTIVE OFFICE LEASE AGREEMENT

TENANT:

COUNTY OF LOS ANGELES

LANDLORD:

PALMER/FLOWER STREET PROPERTIES,
a California Limited Partnership

325 WEST ADAMS BOULEVARD
LOS ANGELES, CALIFORNIA 90007

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11149054.2 iii

EXHIBITS

Exhibit A - Floor Plan of the Premises

Exhibit B - Commencement Date Memorandum and Confirmation of Lease Terms

Exhibit C - Heating, Ventilation, and Air Conditioning Standards

Exhibit D - Cleaning and Maintenance Schedule

Exhibit E – Subordination, Non-disturbance and Attornment Agreement

Exhibit F - Tenant Estoppel Certificate

Exhibit G - Community Business Enterprises Form

Exhibit H - Memorandum of Lease Terms

Exhibit I – Landlord's Work Letter

Exhibit J – Amortization Table of Landlord's TI Allowance

Exhibit K - Approved Parking Relocation Area

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COUNTY OF LOS ANGELES CHIEF EXECUTIVE OFFICE

LEASE AGREEMENT

This LEASE AGREEMENT ("Lease") is entered into as of the day of	,
20 between PALMER/FLOWER STREET PROPERTIES, a California limited partnersh	ıip
("Landlord"), and COUNTY OF LOS ANGELES, a body corporate and politic ("Tenant"	or
"County").	

Landlord and Tenant agree:

1. BASIC LEASE INFORMATION

1.1 <u>Terms</u>

The following terms as used herein shall have the meanings provided in this Section 1, unless otherwise specifically modified by provisions of this Lease:

(a)	Landlord's Address for Notices:	Palmer/Flower Street Properties 270 N. Canon Drive, Penthouse Beverly Hills, CA 90210 Attn: Drue Marshall Email: drue@ghpalmer.com
(b)	Tenant's Address for Notices:	County of Los Angeles Chief Executive Office - Real Estate Division 320 West Temple Street, 7th Floor Los Angeles, CA 90012 Attention: Director of Real Estate With a copy to: County of Los Angeles Office of the County Counsel 648 Kenneth Hahn Hall of Administration 500 West Temple Street, Suite 648 Los Angeles, CA 90012-2713 Attention: Property Division
(c)	Premises:	Approximately 10,833 rentable square feet, designated as Suite(s) A, B, C and D, in the Building (defined below), as shown on Exhibit A attached hereto.

(d)	Building:	The Building located at 325 W. Adams Boulevard, Los Angeles, California 90007, which is currently assessed by the County Assessor as APN 5126-017-017 (collectively, the "Property");
(e)	Term:	Ten (10) years, commencing the first day of the first calendar month following thirty (30) days after the date of Tenant's Acceptance of the Premises, as defined in Section 4.1 (the "Commencement Date"), and terminating at midnight on the day before the tenth (10th) annual anniversary of the Commencement Date (the "Termination Date"), subject to earlier termination by Tenant as provided herein. The phrase "Term of this Lease" or "the Term hereof" as used in this Lease, or words of similar import, shall refer to the initial Term of this Lease together with any additional Extension Term for which an option has been validly exercised.
(f)	Estimated Commencement Date:	Thirty days following Substantial Completion of Tenant Improvements and acceptance of Premises by Tenant.
(g)	Tenant Maintenance Cost Reimbursement:	Tenant to pay to Landlord a fixed \$1,805.50 per month (i.e., \$0.167 per RSF per month or \$2.00 per RSF per year) for HVAC and interior maintenance, not subject to any increases during the Lease Term.
(h)	Base Rent:	\$3.25 per rentable square foot (RSF) per month (i.e., \$35,207.25 per month or \$422,487.00 per year). Base Rent adjustable only as provided in Section 5.2 hereof.
(i)	Early Termination (see Section 4.4)	One hundred eighty (180) days' notice on or after the sixtieth (60th) month following the commencement date.
(j)	Rentable Square Feet in the Premises:	10,833 rentable square feet
(k)	Initial Departmental Use:	Office use for the Assessor Department, subject to Section 6.
(1)	Parking Spaces:	71 exclusive reserved spaces at the rate of \$200 per space per month (i.e., \$14,200 /month), subject to market rate increases, Monday through Friday, from 7:00 a.m. to 7:00 p.m.; Landlord to sell Tenant parking

	validations at a maximum rate of \$10.00 per car per day, subject to market rate increases (as provided in Section 21.1).
(m) Tenant's Hours of Operation:	7:00 a.m. to 7:00 p.m. Monday through Friday, and 7:00 a.m. to 1:00 p.m. on Saturdays
(n) Asbestos Report:	Waived
(o) Seismic Report	Waived
(p) Disabled Access Survey	Waived

1.2 <u>Defined Terms Relating to Landlord's Work Letter</u>

(a)	Landlord's TI Allowance:	\$996,636.00 (\$92.00 per rentable square foot)
(b)	Tenant's TI Contribution:	\$1,039,968.00 (\$96.00 per rentable square foot)
(c)	Intentionally Omitted	
(d)	Intentionally Omitted	
(e)	Tenant's Work Letter Representative:	Tina Hovsepian, Project Manager
(f)	Landlord's Work Letter Representative:	Drue Marshall
(g)	Landlord's Address for Work Letter Notices:	Palmer/Flower Street Properties c/o G.H. Palmer Associates 270 N. Canon Dr., Penthouse Beverly Hills, CA 90210 Attention: Drue Marshall
(h)	Tenant's Address for Work Letter Notices:	County of Los Angeles Chief Executive Office - Real Estate Division 320 West Temple Street, 7th Floor Los Angeles, CA 90012 Attention: Director of Real Estate

1.3	Exhibits to Lease	Exhibit A - Floor Plan of Premises Exhibit B - Commencement Date Memorandum and Confirmation of Lease Terms Exhibit C - HVAC Standards Exhibit D - Cleaning and Maintenance Schedule Exhibit E - Subordination, Non-Disturbance and Attornment Agreement Exhibit F - Tenant Estoppel Certificate Exhibit G - Community Business Enterprises Form Exhibit H - Memorandum of Lease Exhibit I - Landlord's Work Letter Exhibit J- Amortization Table of Landlord's TI Allowance
1.4	Addendum No. 1	Additional Terms to Lease Agreement-N/A
	(Executed concurrently with this Lease and incorporated herein by this reference):	

2. PREMISES

2.1 Lease of Premises

Landlord does hereby lease to Tenant, and Tenant does hereby lease from Landlord, upon the terms and conditions herein set forth, the Premises described in Section 1.1 and depicted on Exhibit A attached hereto.

2.2 Measurement of Premises

Tenant shall have a one-time right within thirty (30) days of delivery of the Premises to field-measure and verify the exact footage of the Premises and/or the Building. All measurements shall be taken in accordance with the methods of measuring rentable area as described in the Standard Method for Measuring Floor Area in Office Buildings, ANSI/BOMA Z65.1-2010, as promulgated by the Building Owners and Management Association ("BOMA") International, except that no penthouse mechanical room space shall be included in the measurement. Should this measurement be less than the square footage stated above, then Tenant shall have the right to adjust such square footage and reduce the Base Rent in Section 1.1 accomplished by the mutual execution of an amendment to this Lease. Landlord acknowledges the space has been marketed at the above-indicated rental amount and in the event of subsequent physical measurements, Landlord agrees there will be no increase made to the Base Rent if the measured square footage exceeds the amount represented by Landlord.

3. COMMON AREAS

Tenant may use the following areas ("Common Areas") in common with Landlord and any other tenants of the Building: the entrances, lobbies, corridors and other public areas of the Building, walkways, landscaped areas, driveways necessary for access to the

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Premises, parking areas and other common facilities designated by Landlord from time to time for common use of all tenants of the Building. Tenant shall comply with all reasonable, non-discriminatory rules and regulations regarding the use of the Common Area established by Landlord.

4. COMMENCEMENT AND EXPIRATION DATES

4.1 <u>Term</u>

The term of this Lease shall commence upon the Commencement Date and terminate on the Termination Date. Within thirty (30) days of determining the Commencement Date, Landlord and Tenant shall acknowledge in writing the Commencement Date by executing a Commencement Date Memorandum and Confirmation of Lease Terms in the form attached hereto as Exhibit B. The term "Tenant's Acceptance of the Premises" as used in this Lease shall mean the date upon which the Tenant Improvements and the Premises are Substantially Complete, Tenant has inspected the Premises, and Tenant has accepted the Tenant Improvements and the Premises in writing. The terms "Substantial Completion" or "Substantially Complete" as used in this Lease shall mean compliance with all of the following:

- (a) The shell and core of the Building are complete and in compliance with all applicable laws and codes, and all of the building systems are operational to the extent necessary to service the Premises;
- (b) Landlord has sufficiently completed all the work required to be performed by Landlord in accordance with this Lease and Landlord's Work Letter (if any), including the installation of modular furniture systems, if so required (except minor punch list items which Landlord shall thereafter promptly complete), such that Tenant can conduct normal business operations from the Premises;
- (c) Landlord has obtained a certificate of occupancy for the Building, or a temporary certificate of occupancy for that portion of the Building that includes all of the Premises, or inspection card with appropriate inspector's signature and date, or its equivalent;
- (d) Tenant has been provided with the number of parking privileges and spaces to which it is entitled under this Lease; and
- (e) If Landlord is responsible for the installation of telecommunications systems, then such systems shall be completely operational.

4.2 <u>Termination Right</u>

If the Commencement Date has not occurred within ninety (90) days after the Estimated Commencement Date, subject to Tenant Delays or Force Majeure Delays, as provided in Landlord's Work Letter executed concurrently herewith and attached hereto as Exhibit I and incorporated herein by reference, then Tenant may thereafter, at any time before the Commencement Date occurs, terminate this Lease effective upon the giving of written notice to Landlord, and the parties shall have no further rights or obligations to one another hereunder.

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4.3 Early Entry

Tenant shall be entitled to enter the Premises not less than thirty (30) days prior to the Commencement Date for the purpose of installing Tenant's furniture, fixtures, and equipment in the Premises so long as such installation does not interfere with or hinder the completion of the Landlord's Work. Such early entry shall be subject to all provisions hereof, but shall not advance the Termination Date, and Tenant shall not pay Base Rent nor any other charges for such early entry period.

4.4 Early Termination

Tenant shall have the right to terminate this Lease at any time after the Early Termination date specified in Section 1.1, by giving Landlord not less than one hundred-eighty days (180) days prior written notice, executed by Tenant's Chief Executive Officer or his/her designee. If Tenant exercises the early termination right, Tenant will reimburse Landlord for the unamortized Landlord's TI Allowance, balance due at the point in time the expiration takes effect. The Landlord's TI allowance will be amortized over the 10 year term at an interest rate of nine percent (9.0%). The Amortization table is attached hereto as Exhibit J.

5. RENT

5.1 Base Rent

Tenant shall pay Landlord the Base Rent stated in Section 1.1 during the Term hereof (a) within fifteen (15) business days after the Commencement Date, and (b) within five (5) business days after the first day of each calendar month thereafter, provided that at least fifteen (15) business days prior to the Commencement Date. Landlord must provide the Auditor of the County of Los Angeles with the following information: (i) name and address of Landlord or other party to whom Base Rent should be paid, (ii) Landlord's federal tax ID number; (iii) name of contact person and contact information (including phone number) for Landlord; (iv) a completed IRS form W-9, and (v) evidence of insurance in compliance with Section 20.2. If Landlord fails to timely provide the information required pursuant to this Section 5.1, or to provide updates for any changed information, then Tenant shall not be required to pay Base Rent to Landlord until fifteen (15) business days after Landlord provides such information. Base Rent for any partial calendar month during the Term shall be prorated in proportion to the number of days during the Term within such calendar month. All monetary obligations of Tenant hereunder shall constitute "Rent". Notwithstanding the forgoing to the contrary, in the event that Landlord assigns its interest in this Lease to a successor Landlord ("Successor Landlord"), Tenant shall have fifteen (15) business days after the first day of the first calendar month after the effective date of such assignment (such first day, the "First Payment Date") to pay to Successor Landlord Base Rent, provided that at least thirty (30) business days prior to the First Payment Date, Successor Landlord must provide the Auditor of the County of Los Angeles with the information set forth in subclauses (i)-(v) of the first sentence of this Section 5.1. If Successor Landlord fails to timely provide the information required pursuant to this Section 5.1, or to provide updates for any changed information, then Tenant shall not be required to pay Base Rent to Successor Landlord until fifteen (15) business days after Successor Landlord provides such information.

5.2 Base Rent Adjustments

On each anniversary of the Commencement Date, yearly Base Rent shall be adjusted by increasing it by three (3%) per annum. Tenant shall pay Base Rent during the Term(s) as follows:

Months	Rate per rentable square foot	Monthly Rent*
1-12	\$3.25	\$35,207.25
13-24	\$3.35	\$36,263.47
25-36	\$3.45	\$37,351.37
37-48	\$3.55	\$38,471.91
49-60	\$3.66	\$39,626.07
61-72	\$3.77	\$40,814.85
73-84	\$3.88	\$42,039.30
85-96	\$4.00	\$43,300.48
97-108	\$4.12	\$44,599.49
109-120	\$4.24	\$45,937.48

5.3 Tenant's Maintenance Costs

Tenant shall pay Landlord the Tenant Maintenance Cost Reimbursement stated in Section 1.1(g) during the Term hereof (a) within fifteen (15) business days after the Commencement Date, and (b) within five (5) business days after the first day of each calendar month thereafter. Tenant Maintenance Cost Reimbursement shall be a fixed cost, not subject to any increases during the Lease Term. In addition to the base rent, Tenant will pay a fixed \$1,805.50 per month (\$0.167/RSF/month or \$2.00/rsf/year) for HVAC and interior maintenance. Notwithstanding the forgoing to the contrary, in the event of a Successor Landlord, Tenant shall have fifteen (15) business days after the First Payment Date to pay to Successor Landlord the Tenant Maintenance Cost Reimbursement, provided that at least thirty (30) business days prior to the First Payment Date, Successor Landlord must provide the Auditor of the County of Los Angeles with the information set forth in subclauses (i)-(v) of the first sentence of Section 5.1. If Successor Landlord fails to timely provide the information required pursuant to this Section 5.1, or to provide updates for any changed information, then Tenant shall not be required to pay the Tenant Maintenance Cost Reimbursement to

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Successor Landlord until fifteen (15) business days after Successor Landlord provides such information.

6. USES

Landlord agrees that the demised Premises, together with all appurtenances thereto, shall be used by the Tenant for the government department set forth in Section 1.1, any other County Department the County designates, any other governmental purposes, or other lawful purposes that do not materially adversely interfere with other uses in the Building, during Tenant's Hours of Operation, after Tenant's Hours of Operation, and on weekends and holidays.

7. HOLDOVER

If Tenant remains in possession of the Premises or any part thereof after the expiration of the term of this Lease, such occupancy shall be a tenancy which is terminable only upon ninety (90) days written notice from Landlord or thirty (30) days written notice from Tenant's Chief Executive Officer or his/her designee at the last monthly Base Rent payable under this Lease (increased by 3%), plus any other charges payable under this Lease, and subject to all of the terms, covenants and conditions of this Lease.

8. COMPLIANCE WITH LAW

Tenant shall, at Tenant's expense, comply promptly with all applicable statutes, ordinances, rules, regulations, orders and requirements in effect during the term hereof regulating the use, occupancy or improvement of the Premises by Tenant. Landlord, not Tenant, shall, at its sole cost, at all times cause the Premises and the Building to comply with all applicable statutes, ordinances, rules, regulations, orders and requirements in effect and binding upon Tenant or Landlord during the term hereof, including but not limited to the Americans with Disabilities Act ("ADA"), except if such compliance is made necessary as a result of Tenant's particular use of or alterations or improvements to the Premises.

9. DAMAGE OR DESTRUCTION

9.1 Damage

If any portion of the Premises is damaged by fire or any other cause rendering the Premises totally or partially inaccessible or unusable, and the Premises may be restored to a complete architectural unit of substantially the same value, condition and character that existed immediately prior to such casualty in less than two hundred seventy (270) days, then Landlord shall promptly, at Landlord's expense, repair such damage, and this Lease shall continue in full force and effect. If all or any portion of the Premises shall be made unusable by fire or other casualty, Landlord shall immediately secure the area to prevent injury to persons and/or vandalism to the improvements. Landlord shall promptly, but in any event within thirty (30) days, cause an architect or general contractor selected by Landlord to provide Landlord and Tenant with a written estimate of the amount of time required to substantially complete the repair and restoration of the Premises and make the Premises leasable again using standard working methods. The failure to do so shall be a material default hereunder. Base Rent shall abate to the extent that the Premises are unusable by Tenant.

9.2 Tenant Termination Right

If any portion of the Premises is damaged by fire or any other cause rendering the Premises totally or partially inaccessible or unusable, and the Premises will not be restored to a complete architectural unit of the substantially the same value, condition and character that existed immediately prior to such casualty in less than two hundred seventy ((270) days for any reason, then Tenant may terminate this Lease by giving Landlord written notice within ten days after Tenant's receipt of written notice from Landlord or its agents specifying such time period of repair; and this Lease shall terminate and the Base Rent shall be abated from the date the Premises became unusable. If Tenant does not elect to terminate this Lease, then Landlord shall promptly commence and diligently prosecute to completion the repairs to the Building or Premises, provided that insurance proceeds are available to repair the damages. Notwithstanding the forgoing, if (a) the portion of the Premises that cannot be restored within two hundred seventy days (270) as required by this Section 9 is Tenant's parking spaces and (b) Landlord exercises its cure right set forth Section 21.2. Tenant shall not be entitled to terminate this Lease.

9.3 Damage In Last Year

Notwithstanding the foregoing provisions, if any material destruction to the Premises occurs during the last year of the Term, then either Landlord or Tenant may terminate this Lease by giving written notice to the other not more than thirty (30) days after such destruction, in which case:

- (a) Landlord shall have no obligation to restore the Premises;
- (b) Landlord may retain all insurance proceeds relating to such destruction, and
- (c) This Lease shall terminate as of the date which is thirty (30) days after such written notice of termination.

9.4 Default By Landlord

If Landlord is required to repair and restore the Premises as provided for in this Section 9, and Landlord thereafter fails to commence to diligently prosecute said repair and restoration work to completion within thirty (30) days of notice from Tenant, then Tenant may, at its sole election:

- (a) Declare a default hereunder, or
- (b) Perform or cause to be performed the restoration work and deduct the cost thereof up to three (3) months' of the then-current monthly Base Rent from the next installment(s) of Base Rent due as a charge against the Landlord.

10. REPAIRS AND MAINTENANCE

10.1 Landlord Representations

(a) Landlord represents to Tenant that, as of the date hereof and on the Commencement Date:

- i. The Premises, the Building, and all Common Areas (including electrical, heating, ventilating, and air conditioning ("HVAC"), mechanical, plumbing, gas and fire/life safety systems in the Building and similar building service systems) comply with all current laws, codes, and ordinances, including but not limited to the Americans With Disabilities Act, and are in good working order and condition;
- ii. The Building and the Premises comply with all covenants, conditions, restrictions and insurance underwriter's requirements;
- iii. The Premises, the Building and the Common Areas are free of the presence of Hazardous Materials (as hereinafter defined) in violation of law; and
- iv. Landlord has not received any written notice from any governmental agency that the Building or the Premises are in violation of any law or regulation.
- (b) Landlord represents, based upon a professional inspection of the Premises and the Building and the Asbestos Report (as defined in Section 1.1) that the Premises and the Building contain no asbestos containing materials (other than as may be reflected in the Asbestos Report). Landlord shall, prior to Tenant's occupancy, abate, at Landlord's sole cost and expense, all asbestos-containing materials to the extent required by law and provide Tenant with an updated report from a licensed California Asbestos contractor to that effect.

(c) CASp Inspection:

In accordance with California Civil Code Section 1938, Landlord hereby states that the Premises and the Common Areas: [Check the appropriate box]

☐ Have undergone inspection by a Certified Access Specialist
(a "CASp") and have been determined to meet all applicable construction
related accessibility standards pursuant to California Civil Code Section
55.53. Landlord shall provide Tenant with a copy of the CASp inspection
report and a current disability access inspection certificate for the Premises
within seven (7) days after the execution of this Lease.

Have undergone inspection by a Certified Access Specialist and have not been determined to meet all applicable construction related accessibility standards pursuant to California Civil Code Section 55.53. Landlord has provided Tenant with a copy of the CASp inspection report at least 48 hours prior to the execution of this Lease. A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential

occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the premises.

Have not undergone inspection by a Certified Access Specialist. A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the premises.

The foregoing statement is provided solely for the purpose of complying with California Civil Code Section 1938 and shall not affect the Landlord's and Tenant's respective responsibilities for compliance with any design and construction related accessibility obligations as provided under this Lease or any Work Letter.

(d) Landlord agrees to indemnify and hold harmless Tenant from all damages, costs, and expenses, which result from a material breach of Landlord's representations contained in this Section 10.1.

10.2 Landlord Obligations

- (a) Landlord shall keep and maintain the Property in good condition and repair and promptly make repairs to and perform maintenance upon and replace as needed:
 - i. the structural elements of the Building, including without limitation, all permanent exterior and interior walls, floors and ceilings, foundations, roof, concealed plumbing, stairways, concealed electrical systems and intra-building telephone network cables;
 - ii. mechanical (including HVAC), electrical, plumbing and fire/life systems serving the Building;
 - iii. the Common Areas;
 - iv. exterior windows of the Building; and
 - v. elevators serving the Building.
- (b) Landlord, at its sole cost and expense, shall also perform all maintenance and repairs to the Premises, and shall keep the Premises in good condition

and repair, reasonable wear and tear excepted. Landlord's repair obligations include, without limitation, repairs to, or replacements of:

- the floor covering (if such floor covering is carpeting it shall be replaced as needed, but not less often than after five (5) years of use);
- ii. interior partitions;
- iii. doors, door frames and hardware;
- iv. the interior side of demising walls (which shall be repainted as needed but not less often than every five (5) years);
- v. signage;
- vi. emergency exit signage and battery replacement;
- vii. HVAC equipment dedicated to the mechanical rooms housing Tenant's computer servers and related equipment; and
- viii. Light fixtures, bulbs, tubes and ballasts.
- (c) Landlord shall provide, to the extent the same is in Landlord's possession or control, all maintenance reports, maintenance records, or other maintenance documentation as may be requested in writing from time to time.

10.3 Tenant Obligations

Without limiting Landlord's repair and maintenance obligations, Tenant shall be responsible for (i) the cost of repairing any area of the Property damaged by Tenant or by Tenant's agents, employees, invitees or visitors, and (ii) the repair of low voltage electronic, phone and data cabling and related equipment that is installed by or for the exclusive benefit of Tenant. All repairs and replacements shall:

- (a) be made and performed by contractors or mechanics approved by Landlord, which consent shall not be unreasonably withheld, conditioned or delayed, all of which contractors and/or mechanics shall maintain the types and amounts of insurance required by Landlord or Tenant;
- (b) be at least equal in quality, value and utility to the original work or installation; and
- (c) be in accordance with all applicable laws.

10.4 Tenant's Right to Repair

(a) If Tenant provides written notice (or oral notice in the event of an emergency, such as damage or destruction to or of any portion of the Building structure and/or the Building systems, and/or anything that could cause material disruption to Tenant's business) to Landlord of an event or circumstance which requires the action of Landlord with respect to repair

and/or maintenance, and if Landlord fails to provide such action within a reasonable period of time given the circumstances after the giving of such notice, but in any event not later than five (5) days after the giving of such notice, then Tenant may proceed to take the required action (provided, however, that no such notice shall be required in the event of an emergency which threatens life or where there is imminent danger to property or a possibility that a failure to take immediate action could cause a material disruption in Tenant's normal and customary business activities). Tenant shall have access to the Building to the extent necessary to perform the work contemplated by this provision. If such action was required under the terms of this Lease to have been taken by Landlord and was not taken by Landlord within such period (unless such notice was not required as provided above), and Tenant took such required action, then Tenant shall be entitled to prompt reimbursement by Landlord of Tenant's reasonable costs and expenses in having taken such action in an amount of up to three (3) months' of the then-current monthly Base Rent. If not reimbursed by Landlord within ten (10) days after written notice, then Tenant shall be entitled to deduct from Base Rent payable by Tenant under this Lease the amount set forth in its invoice for such work. The remedies provided in this Section are in addition to the remedies provided in Section 15.

- (b) If not reimbursed by landlord within ten (10) days after written notice, then Tenant shall be entitled to deduct from Base Rent payable by Tenant under this Lease the amount set forth in its invoice for such work. The remedies provided in this Section are in addition to the remedies provided in Section 15.
- (c) Notwithstanding any provisions of this Lease to the contrary, Tenant, acting through the County's Chief Executive Office, may request that the Landlord perform, supply and administer any repairs, maintenance, building services and/or alterations that are the responsibility of the Tenant (except for Low Voltage, Telecommunications and other equipment installed by Tenant), not to exceed \$5,000, as part of a separate purchase order issued by the County on Tenant's behalf. Any improvements by Landlord shall be subject to (i) the Work Letter provisions regarding selection and bidding of contractors, Landlord-Tenant coordination and audit rights, and Tenant's remedies found in said Work Letter; and (ii) compliance with County Internal Services Department Purchasing Policy and Procedure No. A-0300, effective November 22, 2016, delivered to Landlord and incorporated by reference herein. This Section shall not apply to any Tenant Improvements as defined in Section 24.

11. SERVICES AND UTILITIES

- 11.1 Services. Landlord shall furnish the following services and utilities to the Premises which utilities will either be separately metered or submetered by the Landlord and shall be paid for by the Tenant:
 - (a) Heating, Ventilation and Air Conditioning (HVAC)

Landlord shall furnish heating, ventilation and air conditioning ("HVAC"), during Tenant's Hours of Operations in amounts required for the use and

occupancy of the Premises for normal office purposes to a standard comparable to other first-class buildings and not less than the standard set forth in Exhibit C attached hereto. In addition, Landlord shall furnish HVAC at all times (i.e., twenty-four (24) hours per day, seven (7) days per week, three hundred sixty-five (365) days per year) to the mechanical rooms housing Tenant's computer servers and related equipment.

(b) <u>Electricity</u>

Landlord shall furnish to the Premises the amount of electric current provided for in the Landlord's Work Letter (if applicable) but in any event not less than seven (7) watts of electric current (connected load) per square foot of rentable square feet in the Premises, for power and lighting and electric current for HVAC, and Landlord shall provide the existing or new transformers or sub-panels on each floor of the Premises necessary for Tenant to utilize such capacity in the Premises.

(c) <u>Elevators</u>

Landlord shall furnish freight and passenger elevator services to the Premises during Tenant's Hours of Operations. During all other hours, Landlord shall furnish passenger elevator cab service in the elevator bank serving the Premises on an as needed basis, and, by prior arrangement with Landlord's building manager, freight elevator service.

(d) Water

Landlord shall make available in the Premises warm and cold water for normal lavatory and kitchen purposes and potable water for drinking purposes, all of which shall meet applicable government standards.

(e) Janitorial

Landlord shall provide janitorial service five (5) nights per week, generally consistent with that furnished in comparable office buildings in the County of Los Angeles, but not less than the services set forth in the specifications set forth in Exhibit D attached hereto.

Landlord to provide an annual estimate of janitorial costs, frequency, and scope of janitorial services to Tenant at least 30 days prior to the start of Landlord entering into any contract or contract renewal for janitorial services. Tenant is to reimburse Landlord in monthly installments along with rent. At any time during the Term of the Lease, Tenant may procure janitorial services directly with a vendor, with approval from the Landlord, which approval shall not be unreasonably withheld, conditioned, or delayed.

(f) Access

Landlord shall furnish to Tenant's employees and agents access to the Building, Premises and Common Areas on a seven day per week, 24 hour per day basis, subject to compliance with such reasonable security measures as shall from time to time be in effect for the Building. If required,

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Landlord shall provide initial access cards or fobs to all Tenant employees for Building entry, elevators, and/or floor access, at Landlord's sole cost and expense. If any access cards or fobs need to be re-issued or replaced due to loss or damage, then Tenant will reimburse landlord (at cost) for their replacement.

(g) Pest Control

Landlord at its sole cost and expense shall provide any and all pest control services to the Premises per the specifications set forth in <u>Exhibit D</u> attached hereto.

11.2 <u>Utilities</u>

Tenant agrees to pay, at its sole cost, when due, all charges for the use of the sewer effluent treatment, when and if imposed by any governmental authority, all water, electricity, gas and other lighting, heating and power charges, associated with the HVAC, and other utility charges accruing or payable in connection with the Premises, whether the same are pro-rated or measured by separate meters.

Landlord agrees to pay, at its sole cost when due all charges for all trash removal service, fire/life safety systems accruing or payable in connection with the Premises and the Common Areas. Landlord agrees to pay for all Common Area sewer, effluent treatment, when and if imposed by any governmental authority, all water, electricity, gas, heating, common area power and lighting, trash removal service, fire/life safety systems, charges associated with the HVAC, and other utility rents and charges accruing or payable during the Term of this Lease or any renewal, extension, or holdover thereof, whether the same are pro-rated or measured by separate meters. In the event Landlord fails or refuses to pay any or all of such charges when due, Tenant may give Landlord ten (10) calendar days prior written notice and thereafter pay directly such charges and deduct the payments from the next installments of rent due as a charge against the Landlord.

12. TAXES

Landlord, at its sole cost and expense, shall pay, prior to delinquency, all real property taxes, assessments and special assessments which may be levied or assessed against the Premises or the Building during the term of this Lease or any renewal or holdover period thereof.

In the event Landlord fails or refuses to pay any or all taxes or assessments when due, Tenant may, at its sole discretion, give Landlord thirty (30) calendar days prior written notice and thereafter pay such taxes and assessments and deduct the payments from the next installments of rent due as a charge against the Landlord.

13. LANDLORD ACCESS

Tenant shall permit Landlord and its agents to enter the Premises during Tenant's Hours of Operations upon prior written notice (other than in case of emergency, in which event no such prior written notice is required) only for the purpose of inspecting the Premises or for any reasonable purpose, including, without limitation, performing Landlord's maintenance, repair and replacement work as required herein. If Landlord temporarily closes any portion of the Premises, Base Rent shall be prorated based upon the

percentage of the Premises rendered unusable and not used by Tenant. Landlord shall have the right at any and all times to enter the Premises in the event of an emergency and notify Tenant immediately thereafter.

14. <u>TENANT DEFAULT</u>

14.1 Default

The occurrence of any one or more of the following events shall constitute a material default and breach of this Lease by Tenant ("Default"):

- (a) the failure by Tenant to make any payment of Base Rent or any other payment required to be made by Tenant hereunder (except to the extent an offset is expressly permitted hereunder) as and when due, and the failure continues for a period of ten (10) days after written notice to Tenant;
- (b) the failure by Tenant to observe or perform any of the other covenants, conditions or provisions of this Lease, where such failure shall continue for a period of thirty (30) days after written notice from Landlord specifying in detail the nature of the default; provided, however, if more than thirty (30) days are reasonably required for its cure then Tenant shall not be deemed to be in default if Tenant commences such cure, within said thirty (30)-day period and thereafter diligently prosecutes such cure to completion, but in no event shall such period extend beyond ninety (90) days.

14.2 <u>Termination</u>

Tenant agrees that if a Default should occur and should not be cured within the time periods set forth above, it shall be lawful for Landlord to terminate this Lease upon the giving of written notice to Tenant. In addition thereto, Landlord shall have such other rights or remedies as may be provided by law.

14.3 No Effect on Indemnity

Nothing in this Article shall be deemed to affect either Landlord or Tenant's right to indemnification under any indemnification clause or clauses set forth in this Lease.

15. LANDLORD DEFAULT

15.1 Remedies

In addition to the provisions for Landlord's default provided by Sections 9.4, 10.4, 19, 21.2 and 32.3, Landlord shall be in default ("Landlord Default") in the performance of any obligation required to be performed by Landlord under this Lease if Landlord has failed to commence to perform such obligation within ten (10) days after the giving of written notice with respect thereto by Tenant (which notice shall be, if appropriate, the same notice given under Section 10.4); provided, however, that if the nature of the Landlord Default is such that the same cannot reasonably be cured within such five day period, Landlord shall not be deemed to be in Landlord Default if Landlord shall within such period commence such cure and thereafter diligently prosecute the same to completion. If the Landlord Default is of such a nature that it materially and substantially interferes with Tenant's occupancy and use of the Premises and if such Landlord Default is not cured within

the foregoing cure period, then Tenant shall have the right, at its option, with or without further notice or demand of any kind to Landlord or any other person, to any one or more of the following described remedies in addition to all other rights and remedies provided at law or in equity or elsewhere herein:

- (a) to remedy such default or breach and deduct the costs thereof (including but not limited to attorney' fees) up to three (3) months' of the then-current monthly Base Rent from the installments of Base Rent next falling due;
- (b) to pursue the remedy of specific performance;
- (c) to seek money damages for loss arising from Landlord's failure to discharge its obligations under this Lease or offset such damages against Base Rent next coming due; and/or
- (d) to terminate this Lease.

15.2 Waiver

Nothing herein contained shall relieve Landlord from its duty to effect the repair, replacement, correction or maintenance required to restore any affected services, or to perform any other obligations to the standard prescribed in this Lease, nor shall this Section be construed to obligate Tenant to undertake any such work.

15.3 Emergency

Notwithstanding the foregoing cure period, Tenant may cure any default where the failure promptly to cure such default would, in the reasonable opinion of Tenant, create or allow to persist an emergency condition, or materially and adversely affect the operation of Tenant's business in the Premises. In such cases, Tenant may perform the necessary work through its Internal Services Department and deduct the cost of said work from the Base Rent next due.

16. ASSIGNMENT AND SUBLETTING

16.1 <u>Assignment and Subletting</u>

Tenant may assign, mortgage, encumber or otherwise transfer this Lease or sublet the whole or any part of the Premises without first obtaining Landlord's prior consent, to a governmental or quasi-governmental agency; provided, however, no such assignment, subletting or other transfer shall relieve Tenant of any liability under this Lease unless Landlord has given its written consent thereto to such release, which Landlord shall not unreasonably withhold if the assignee has a financial condition which is reasonably sufficient for it to be responsible for all future obligations under this Lease. Tenant may not otherwise assign, mortgage, encumber or otherwise transfer this Lease or sublet the whole or any part of the Premises, without first obtaining Landlord's prior consent, not to be unreasonably withheld.

16.2 Sale

If Landlord sells or conveys the Property, then all liabilities and obligations of Landlord accruing under this Lease after the sale or conveyance shall be binding

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upon the new owner, and the transferor shall be released from all liability under this Lease accruing subsequent to such sale or conveyance, provided that the transferee assumes Landlord's remaining obligations hereunder in writing. Nothing in this Section 16.2 shall be deemed to release Landlord's successor in interest from responsibility for any condition (including but not limited to deferred maintenance) existing on the date of transfer.

Upon any sale or transfer of the Property by Landlord, Landlord shall provide thirty (30) days prior written notice of said sale of transfer to Tenant. In addition, Landlord shall provide the following information to Tenant, at Tenant's Address for Notice (set forth in Section 1.1 hereof), as a condition of Tenant's obligation to pay Base Rent to the new owner:

- (a) A letter from the Landlord confirming that the Property was transferred to the new owner, along with written evidence of the transfer of the Property (e.g., a recorded deed).
- (b) A signed letter from the new owner including the following information:
 - i. Name and address of new owner or other party to whom Base Rent should be paid
 - ii. Federal tax ID number for new owner
 - iii. Name of contact person and contact information (including phone number) for new owner
 - iv. Proof of insurance
- (c) A W-9 form for new owner.

Tenant shall not be obligated to pay any rental amounts to any party other than the Landlord named herein until such time as all the requirements of this Section 16.2 are satisfied

17. <u>ALTERATIONS AND ADDITIONS</u>

17.1 Landlord Consent

Tenant shall not make any structural alterations, improvements, additions, or utility installations in or about the Premises (collectively, "Alterations") without first obtaining the written consent of Landlord, which consent shall not be unreasonably withheld, conditioned or delayed. If Landlord fails to respond in writing within twenty (20) days after Tenant's request, then Tenant shall provide Landlord with a second written request for consent. If Landlord fails to respond in writing within ten (10) days after Tenant's second request, then Landlord shall be deemed to have approved the requested Alterations. However, Landlord's consent shall not be required for any Alteration that satisfies all of the following criteria:

- (a) complies with all laws;
- (b) is not visible from the exterior of the Premises or Building;

- (c) will not materially affect the systems or structure of the Building;
- (d) does not unreasonably interfere with the normal and customary business office operations of other tenants in the Building; and
- (e) which cost in the aggregate, with all Alterations made pursuant to this Section in each calendar year, do not exceed one month of the then current Base Rent.

17.2 End of Term

Any Alterations not removed by Tenant shall become the property of Landlord and remain upon and be surrendered with the Premises at the expiration of the Term.

18. CONDEMNATION

18.1 Controlling Terms

If during the Term, or during the period of time between the execution of this Lease and the Commencement Date, there is any taking of all or any part of the Premises or any interest in this Lease by Condemnation (as defined below), this Section shall determine the rights and obligations of Tenant and Landlord. "Condemnation" shall mean the exercise of any governmental power to take title to any portion of the Premises, whether by legal proceedings or otherwise, by a Condemnor (as defined below) or a voluntary sale or transfer by Landlord to any Condemnor either under threat of a Condemnor's exercise of such power or while legal proceedings are pending for the exercise of such power. "Condemnor" shall mean any public or quasi-public authority, or private corporation or individual, having the power of Condemnation.

18.2 Total Taking

If the Premises are totally taken by Condemnation, this Lease shall terminate on the date the Condemnor has a right to possession of the Premises (the "Date of Taking").

18.3 Partial Taking

If any portion, but not all, of the Premises or the Common Areas is taken by Condemnation, this Lease shall remain in effect, except that Tenant may elect to terminate this Lease if, in Tenant's reasonable judgment, the remaining portion of the Premises (including the space available for parking, subject to Landlord's cure right set forth in Section 21.2) is rendered unsuitable for Tenant's continued use of the Premises. If Tenant elects to so terminate this Lease, Tenant must exercise its right to terminate by giving notice to Landlord within thirty (30) days after the date that the nature and the extent of the Condemnation have been determined (the "Determination Date"), which notice shall set forth the date of termination. Such termination date shall not be earlier than thirty (30) days nor later than ninety (90) days after Tenant has notified Landlord of its election to terminate; except that this Lease shall terminate on the Date of Taking if the Date of Taking falls on a date before the termination date designated by Tenant. If Tenant does not so notify Landlord within thirty (30) days after the Determination Date, all obligations of Tenant under this Lease shall remain in effect, except that

Base Rent shall be equitably abated in proportion to the degree to which Tenant's use of the Premises and the Common Areas is impaired by such Condemnation.

18.4 Restoration

Notwithstanding the preceding paragraph, if, within thirty (30) days after the Determination Date, Landlord notifies Tenant that Landlord, at its sole cost, will add to the remaining Premises and/or the Common Areas so that the Premises and the space available for parking, will be substantially the same (as reasonably determined by Tenant) after the Date of Taking as they were before the Date of Taking, and Landlord commences the restoration promptly and, subject to reasonable allowance for delays that are not caused by Landlord, completes it within ninety (90) days after Landlord so notifies Tenant, then this Lease shall continue in effect. In such event, all obligations of Tenant under this Lease shall remain in effect, except that Base Rent shall be equitably abated or reduced during the period from the Date of Taking until the completion of such restoration.

18.5 <u>Award</u>

The Award (as defined below) shall be divided between Landlord and Tenant as their respective interests may appear. "Award" shall mean all compensation, sums or anything of value awarded, paid or received on a total or partial Condemnation of the Premises. Tenant shall be entitled to any awards for relocation benefits or goodwill belonging to Tenant.

18.6 Waiver of Statute

Landlord and Tenant hereby waive the provision of California Code of Civil Procedure Section 1265.130 allowing Landlord or Tenant to petition the Superior Court to terminate this Lease in the event of a partial taking of the Premises.

19. INDEMNIFICATION

19.1 Landlord's Indemnity

Except to the extent arising from Tenant's gross negligence or willful misconduct, the Landlord shall indemnify, defend and hold harmless the Tenant from and against any and all liability, loss, injury or damage including (but not limited to) demands, claims, actions, fees, costs and expenses (including attorney and expert witness fees), arising from or connected with the Landlord's repair, maintenance and other acts and omissions arising from and/or relating to the Landlord's ownership of the Building. Tenant hereby agrees that in no event shall Landlord be liable for consequential damages, including injury to Tenant's business or any loss of income therefrom, .

19.2 <u>Tenant's Indemnity</u>

Except to the extent arising from Landlord's gross negligence or willful misconduct, the Tenant shall indemnify, defend and hold harmless the Landlord, from and against any and all liability, loss, injury or damage, including (but not limited to) demands, claims, actions, fees, costs and expenses (including attorney and expert witness fees) arising from or connected with the Tenant's repair, maintenance and other acts and omissions arising from and/or relating to the Tenant's use of the

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Building. Subject to Tenant's obligations under Sections 7 and 22, Landlord hereby agrees that in no event shall Tenant be liable for consequential damages hereunder.

20. <u>INSURANCE</u>

During the term of this Lease, the following insurance requirements will be in effect:

20.1 Waiver

Both the Tenant and Landlord each agree to release the other and waive their rights of recovery against the other for damage to their respective property arising from perils insured in the Causes-of-Loss Special Form (ISO form CP 10 30).

20.2 General Insurance Provisions – Landlord Requirements

Without limiting the Landlord's indemnification of Tenant and during the term of this Lease, and until all of its obligations pursuant to this Lease have been met, Landlord shall provide and maintain at its own expense insurance coverage satisfying the requirements specified in this Lease. These minimum insurance coverage terms, types and limits (the "Required Insurance") also are in addition to and separate from any other contractual obligation imposed upon Landlord pursuant to this Lease. The Tenant in no way warrants that the Required Insurance is sufficient to protect the Landlord for liabilities which may arise from or relate to this Lease.

(a) Evidence of Coverage and Notice to Tenant

- i. Certificate(s) of insurance coverage ("Certificate") satisfactory to Tenant, and a copy of an Additional Insured endorsement confirming that Tenant and its Agents (defined below) has been given insured status under the Landlord's General Liability policy, shall be delivered to Tenant at the address shown below and provided prior to the start day of this Lease.
- ii. Renewal Certificates shall be provided to Tenant not less than 10 days prior to Landlord's policy expiration dates. The Tenant reserves the right to obtain complete, certified copies of any required Landlord insurance policies at any time.
- iii. Certificates shall identify all Required Insurance coverage types and limits specified herein, reference this Lease by name or number, and be signed by an authorized representative of the insurer(s). The Insured party named on the Certificate shall match the name of the Landlord identified in this Lease. Certificates shall provide the full name of each insurer providing coverage, its NAIC (National Association of Insurance Commissioners) identification number, its financial rating, the amounts of any policy deductibles or self-insured retentions exceeding twenty-five thousand (\$25,000.00) dollars, and list any Tenant-required endorsement forms.

- iv. Neither the Tenant's failure to obtain, nor the Tenant's receipt of, or failure to object to a non-complying insurance certificate or endorsement, or any other insurance documentation or information provided by the Landlord, its insurance broker(s) and/or insurer(s), shall be construed as a waiver of any of the Required Insurance provisions.
- v. Certificates and copies of any required endorsements, and/or notices of cancellation shall be delivered to:

County of Los Angeles Chief Executive Office - Real Estate Division 320 West Temple Street, 7th Floor Los Angeles, CA 90012 Attention: Director of Real Estate

Landlord also shall promptly notify Tenant of any third party claim or suit filed against Landlord which arises from or relates to this Lease, and could result in the filing of a claim or lawsuit against Landlord and/or Tenant.

(b) Additional Insured Status and Scope of Coverage

The Tenant, which is the County of Los Angeles, its Special Districts, Elected Officials, Officers, Agents, Employees and Volunteers (collectively, "Tenant and its Agents"), shall be provided additional insured status under Landlord's General Liability policy with respect to liability arising from or connected with the Landlord's acts, errors, and omissions arising from and/or relating to the Landlord's operations on and/or its ownership of the premises. Tenant's additional insured status shall apply with respect to liability and defense of suits arising out of the Landlord's acts or omissions, whether such liability is attributable to the Landlord or to the Tenant. The full policy limits and scope of protection also shall apply to the Tenant as an additional insured, even if they exceed the Tenant's minimum Required Insurance specifications herein. Use of an automatic additional insured endorsement form is acceptable providing it satisfies the Required Insurance provisions herein.

(c) Cancellation of or Changes in Insurance

Landlord shall provide the Tenant with, or Landlord's insurance policies shall contain a provision that the Tenant shall receive, written notice of cancellation or any change in Required Insurance, including insurer, limits of coverage, term of coverage or policy period. The written notice shall be provided to the Tenant at least ten (10) days in advance of cancellation for non-payment of premium and thirty (30) days in advance for any other cancellation or policy change. Failure to provide written notice of cancellation or any change in Required Insurance may constitute a material breach of the Lease, in the sole discretion of the Tenant, upon which the Tenant may suspend or terminate this Lease.

(d) Failure to Maintain Insurance

Landlord's failure to maintain or to provide acceptable evidence that it maintains the Required Insurance shall constitute a material breach of the Lease if such failure is not cured within ten (10) days of receipt of written notice of such failure from Tenant to Landlord, upon which County immediately may withhold payments due to Landlord, and/or suspend or terminate this Lease. County, at its sole discretion, may obtain damages from Landlord resulting from said breach. Alternatively, the County may purchase the Required Insurance, and without further notice to Landlord, deduct the premium cost from sums due to Landlord or pursue Landlord reimbursement.

(e) Insurer Financial Ratings

Insurance is to be provided by an insurance company authorized to do business in California and acceptable to the Tenant, with an A.M. Best rating of not less than A:VII, unless otherwise approved by the Tenant.

(f) Landlord's Insurance Shall Be Primary

Landlord's insurance policies, with respect to any claims related to this Lease, shall be primary with respect to all other sources of coverage available to Tenant. Any Landlord maintained insurance or self-insurance coverage shall be in excess of and not contribute to any Tenant coverage.

(g) Waiver of Subrogation

To the fullest extent permitted by law, the Landlord hereby waives its and its insurer(s) rights of recovery against Tenant under all required insurance policies for any loss arising from or related to this Lease. The Landlord shall require its insurers to execute any waiver of subrogation endorsements which may be necessary to affect such waiver.

(h) Deductibles and Self-Insured Retentions ("SIRs")

Landlord's policies shall not obligate the Tenant to pay any portion of any Landlord deductible or SIR. The Tenant retains the right to require Landlord to reduce or eliminate policy deductibles and SIRs as respects the Tenant, or to provide a bond guaranteeing Landlord's payment of all deductibles and SIRs, including all related claims investigation, administration and defense expenses. Such bond shall be executed by a corporate surety licensed to transact business in the State of California.

(i) Claims Made Coverage

If any part of the Required Insurance is written on claims made basis, any policy retroactive date shall precede the start date of this Lease. Landlord understands and agrees it shall maintain such coverage for a period of not less than three (3) years following Lease expiration, termination or cancellation.

(j) Application of Excess Liability Coverage

Landlord may use a combination of primary and excess insurance policies which provide coverage as broad as ("follow form" over) the underlying primary policies, to satisfy the Required Insurance provisions.

(k) Separation of Insureds

All liability policies shall provide cross-liability coverage as would be afforded by the standard ISO (Insurance Services Office, Inc.) separation of insureds provision with no insured versus insured exclusions or limitations.

(I) Tenant Review and Approval of Insurance Requirements

The Tenant reserves the right to review and adjust the Required Insurance provisions, conditioned upon Tenant's determination of changes in risk exposures.

20.3 <u>Insurance Coverage Types And Limits</u>

- (a) Tenant Requirements: During the term of this Lease, Tenant shall maintain a program of insurance coverage as described below:
 - i. Commercial General Liability Insurance, providing scope of coverage equivalent to ISO policy form CG 00 01, naming Landlord and its Agents as an additional insured, with limits of not less than:

General Aggregate: \$ 2 million
Products/Completed Operations Aggregate: \$ 1 million
Personal and Advertising Injury: \$ 1 million
Each Occurrence: \$ 1 million

Tenant, at its sole option, may satisfy all or any part of this insurance requirement through use of a program of self-insurance (self-funding of its liabilities). Certificate evidencing coverage or letter evidencing self-funding will be provided to Landlord after execution of this Lease at Landlord's request.

20.4 Landlord Requirements

During the term of this Lease, Landlord shall provide and maintain the following programs of insurance coverage:

(a) Commercial General Liability Insurance, providing scope of coverage equivalent to ISO policy form CG 00 01, naming Tenant and Tenant's Agents as an additional insured, with limits of not less than:

General Aggregate: \$ 5 million
Products/Completed Operations Aggregate: \$ 5 million
Personal and Advertising Injury: \$ 2.5 million
Each Occurrence: \$ 2.5 million

- (b) Commercial Property Insurance. Such insurance shall:
 - Provide coverage for Tenant's property and any tenant improvements and betterments to the Premises; this coverage shall be at least as broad as that provided by the Causes-of-Loss Special Form (ISO form CP 10 30), excluding earthquake and including flood and ordinance or law coverage.
 - ii. Be written for the full replacement cost of the Property, with a deductible no greater than \$250,000 or 5% of the Property value, whichever is less. Insurance proceeds shall be payable to the Landlord and Tenant, as their interests may appear.

21. PARKING

21.1 Tenant's Rights

Tenant shall have the right to the number of exclusive reserved parking spaces and unreserved parking spaces set forth in Section 1.1, at the rate specified therein, subject to market rate increases, which rates will not exceed more than five percent (5%) in any one-year period (rate charges will be per parking space per month), for the Term of this Lease. No tandem parking shall be required or allowed, and Tenant shall be entitled to full in/out privileges at all times. Tenant's parking rights shall be subject to reasonable parking rules and regulations adopted by Landlord from time to time, provided that such procedures shall be uniformly applied to all tenants. Tenant acknowledges that all unreserved parking spaces are not for the exclusive use of Tenant, rather, all such parking spaces are to be used on a non-exclusive, first-come, first-served basis by Tenant and other tenants, occupants, licensees, invitees and permittees of the Building. Landlord, at its sole expense, shall provide Tenant with at least one (1) parking access card or key fob for each reserved or unreserved parking space set forth in Section 1.1, if applicable.

Parking Validations: Landlord to provide Tenant parking validations at a maximum rate stated in section 1.1 (I), during the term of the lease. The validation rate will be per car per day. Tenant shall purchase or reimburse the Landlord for the parking validations on a monthly basis (or any other arrangement mutually agreeable to the Tenant and Landlord). The validation rates will be subject to occasional market rate increases, which validation rates increase will not exceed more than five percent (5%) in any one-year period.

In addition to the parking days and hours listed in Section 1.1 (I), on an occasional basis, with prior notification from the Tenant in writing (e-mail acceptable) and approval by the Landlord, which shall not be unreasonably withheld, Tenant may request a specified amount parking spaces (but in no instance shall it be at full capacity) on Saturdays between the hours of 7:00 a.m. and 1:00 p.m. at no extra cost.

21.2 Remedies

Landlord acknowledges that it is a material term of this Lease that Tenant receives all of the parking spaces to which it is entitled under this Lease for the entire Term of this Lease and that it would be impracticable and extremely difficult to fix the

actual damages for a breach of such provisions. It is therefore agreed that if, for any reason whatsoever, a material number of the parking spaces required above are not available to Tenant within ten (10) days of receipt of written notice from Tenant to Landlord (in addition to the rights given to Tenant under Section 14 and Sections 9 and 17 in the event of casualty or condemnation), then Tenant may:

- (a) terminate this Lease by giving written notice of such termination to Landlord, which notice shall be effective thirty (30) days thereafter, or
- (b) deduct from the Base Rent thereafter accruing hereunder an amount each month equal to the Base Rent times the percentage of parking spaces not so provided times the number 1.5, but such deduction from Base Rent shall be not less than ten percent (10%) nor more than one hundred percent (100%) of the Base Rent.
- (c) Notwithstanding the foregoing to the contrary, if a material number of the required parking spaces are not available to Tenant, including, without limitation, due to casualty or condemnation, then Landlord shall have the right to temporarily cure such deficit by providing to Tenant alternative parking spaces located in the area indicated on the attached Exhibit K (Approved Parking Relocation Area) or such other area as may be reasonably approved by Tenant for a period not to exceed thirty (30) consecutive days ("Temporary Parking Relocation Period"). During the Temporary Parking Relocation Period Tenant shall not be entitled to exercise the remedies found in Section 21.2(a) or 21.2(b).

22. ENVIRONMENTAL MATTERS

22.1 Hazardous Materials

Tenant shall not cause nor permit, nor allow any of Tenant's employees agents, customers, visitors, invitees, licensee, contractor, assignees or subtenants to cause or permit, any Hazardous Materials to be brought upon, stored, manufactured, generated, blended, handled, recycled, treated, disposed or used on, under or about the Premises, the Building or the Common Areas, except for routine office and janitorial supplies in usual and customary quantities stored, used and disposed of in accordance with all applicable Environmental Laws. As used herein, "Hazardous Materials" means any chemical, substance, material, controlled substance, object, condition, waste, living organism or combination thereof, whether solid, semi solid, liquid or gaseous, which is or may be hazardous to human health or safety or to the environment due to its radioactivity, ignitability, corrosivity, reactivity, explosivity, toxicity, carcinogenicity, mutagenicity, phytotoxicity, infectiousness or other harmful or potentially harmful properties or effects, including, without limitation, molds, toxic levels of bacteria, tobacco smoke within the Premises, petroleum and petroleum products, asbestos, radon, polychlorinated biphenyls (PCBs), refrigerants (including those substances defined in the Environmental Protection Agency's "Refrigerant Recycling Rule," as amended from time to time) and all of those chemicals, substances, materials, controlled substances, objects, conditions, wastes, living organisms or combinations thereof which are now or become in the future listed, defined or regulated in any manner by any Environmental Law based upon, directly or indirectly, such properties or effects. As used herein, "Environmental Laws"

means any and all federal, state or local environmental, health and/or safety-related laws, regulations, standards, decisions of courts, ordinances, rules, codes, orders, decrees, directives, guidelines, permits or permit conditions, currently existing and as amended, enacted, issued or adopted in the future which are or become applicable to Tenant, the Premises, the Building or the Common Areas.

22.2 Landlord Indemnity

Landlord shall indemnify, protect, defend (by counsel reasonably acceptable to Tenant) and hold harmless Tenant from and against any and all claims, judgments, causes of action, damage, penalties, fines, taxes, costs, liabilities, losses and expenses arising at any time during or after the Term as a result (directly or indirectly) of, or in connection with, the presence of Hazardous Materials on, under or about the Building or Common Areas or other violation of laws relating to Hazardous Materials other than those caused by Tenant or on, under or about the Premises, except to the extent arising from Tenant's gross negligence or willful misconduct. This indemnity shall include, without limitation, the cost of any required or necessary repair, cleanup or detoxification, and the preparation and implementation of any closure, monitoring or other required plans, as such action is required by local or state laws or any governmental agency. Landlord shall promptly deliver to Tenant a copy of any notice received from any governmental agency during the Term of this Lease concerning the presence of Hazardous Materials in the Building or the Premises. Landlord's obligations pursuant to the foregoing indemnity shall survive the expiration or termination of this Lease. A default by Landlord under this Section shall constitute a material default under this Lease.

22.3 Tenant Indemnity

Tenant shall indemnify, protect, defend and hold harmless Landlord from and against any and all claims, judgments, causes of action, damage, penalties, fines, , costs, liabilities, losses and expenses arising at any time during or after the Term as a direct result of, or in connection with, the presence of Hazardous Materials on, under or about the Premises, Building or Common Areas or other violation of laws relating to Hazardous Materials caused by Tenant, except to the extent arising from Landlord's actions or directives, gross negligence or willful misconduct. This indemnity shall include, the reasonable cost of any required or necessary repair, cleanup or detoxification, and the preparation and implementation of any closure, monitoring or other required plans, as such action is required by local or state laws or any governmental agency. Tenant's obligations pursuant to the foregoing indemnity shall survive the expiration or termination of this Lease for five (5) years. A default by Tenant under this Section shall constitute a material default under this Lease.

23. ESTOPPEL CERTIFICATES

Tenant shall, within 30 calendar days after written request of Landlord, execute, acknowledge and deliver to Landlord or its designee a written statement in substantially the form of Exhibit F attached hereto (properly completed) but shall have no other obligation to deliver any other form of estoppel certificate. It is intended that any such statement delivered pursuant to this Section may be relied upon by a prospective

purchaser of Landlord's interest in the Premises or a holder or potential holder of any mortgage upon Landlord's interest in the Premises.

24. TENANT IMPROVEMENTS

Prior to the Commencement Date, Landlord shall construct the Tenant Improvements in the manner set forth in Landlord's Work Letter executed by Landlord and Tenant concurrently herewith.

25. <u>LIENS</u>

Tenant shall keep its interest in this Lease and the Premises free from any liens arising out of any work performed or materials ordered or obligations incurred by Tenant. Landlord shall keep its interest in this Lease and the Premises free from any liens which would impair the interest of Tenant hereunder and hereby indemnifies and holds Tenant harmless from any liability or loss from any such lien.

26. SUBORDINATION AND MORTGAGES

26.1 <u>Subordination and Non-Disturbance</u>

Tenant agrees, at Landlord's option, to subordinate this Lease to the lien of any mortgages or deeds of trust now or hereafter in force against the Building; provided, however, Tenant's obligation to subordinate this Lease is expressly conditioned upon Tenant receiving a written agreement in the form of Exhibit E attached hereto and provided further that no such subordination shall affect any option to extend the Term of this Lease, right of first offer to lease additional premises, option to purchase, or right of first offer to purchase the Property included herein.

26.2 Existing Deeds of Trust

The beneficiary under any existing deed of trust affecting the Building shall provide a written agreement to Tenant in substantially the form of Exhibit E attached hereto within 30 days after the execution of this Lease, with the revisions thereto agreed upon by Tenant and Landlord's lender prior to the execution of this Lease.

26.3 Notice of Default

If any mortgagee or beneficiary under a deed of trust affecting the Property gives written notice of its name and address to Tenant by registered mail and requests copies of any notice of default that Tenant serves upon Landlord, Tenant agrees to use its best efforts (but without liability for failure to do so) to give such mortgagee or beneficiary a copy of any notice of default that Tenant serves upon Landlord which could permit Tenant to terminate this Lease, along with an additional ten days within which to cure such default.

27. SURRENDER OF POSSESSION

Subject to casualty, at the expiration of the Term of this Lease, whether by lapse of time or otherwise, Tenant shall promptly and peacefully surrender the Premises to Landlord in a "broom-clean" condition. Tenant may (but shall not be required to) remove, at its own

expense, all fixtures, equipment and all other personal property placed or installed in or upon the Premises by Tenant, or under its authority (including any modular furniture).

28. SIGNAGE

Tenant shall be allowed building standard signage on the directory located in the ground floor lobby of the Building (if any) and elevator lobbies of the floors of the Premises (if any) and suite signage, all of which shall be at Landlord's expense. In addition, subject to Landlord's approval, which shall not be unreasonably withheld, conditioned or delayed, Tenant shall be allowed to install, at Tenant's sole cost and expense, exterior building signage. Tenant shall be entitled to the available exterior signage in proportion to Tenant's share of the commercial space at the Property. Tenant shall comply with all governmental municipality sign regulations and the building's project sign program.

29. QUIET ENJOYMENT

So long as Tenant is not in default hereunder, Tenant shall have the right to the peaceful and quiet enjoyment and possession of the Premises and the Common Areas during the Term of this Lease, subject to the terms and conditions of this Lease.

30. GENERAL

30.1 Headings

Titles to Sections of this Lease are not a part of this Lease and shall have no effect upon the construction or interpretation of any part hereof.

30.2 Successors and Assigns

All of the covenants, agreements, terms and conditions contained in this Lease shall inure to and be binding upon the Landlord and Tenant and their respective successors and assigns.

30.3 Brokers

Landlord and Tenant each represent and warrant to each other that it has not engaged any broker, finder or other person who would be entitled to any commission or fees in respect of the negotiation, execution or delivery of this Lease other than Avison Young, the Landlord's Broker, and Tenant Advocates, Inc. dba as CRESA ("CRESA"), the Tenant's Broker, as disclosed to the other in writing and shall indemnify and hold harmless each other against any loss, cost, liability or expense incurred by the other party as a result of any claim asserted by any such broker, finder or other person on the basis of any arrangements or agreements made or alleged to have been made in variance with this representation. Landlord and Tenant agree that the Landlord shall be solely responsible for the payment of any brokerage commission to either Avison Young or CRESA, and that Tenant shall have no responsibility therefor. CRESA shall as a result of the execution of this Lease, receive from Landlord or Landlord's broker, a commission payment, as set forth in a separate written agreement between Landlord and Landlord's broker.

30.4 Entire Agreement

This Lease (including all exhibits hereto and the Landlord's Work Letter) is the final and complete expression of Landlord and Tenant relating in any manner to the leasing, use and occupancy of the Premises, to Tenant's use of the Building and other matters set forth in this Lease. No prior agreements or understanding pertaining to the same shall be valid or of any force or effect, and the covenants and agreements of this Lease shall not be altered, modified or added to except in writing signed by both Landlord and Tenant.

30.5 Severability

Any provision of this Lease which shall prove to be invalid, void or illegal shall in no way affect, impair or invalidate any other provision hereof, and the remaining provisions hereof shall nevertheless remain in full force and effect.

30.6 Notices

The parties shall give all notices in writing by (i) personal delivery, (ii) national-recognized, next-day courier service, or (iii) first-class registered or certified mail, postage prepaid, to the Landlord's Address for Notice and Tenant's Address for Notice as set forth in Section 1.1. Without limiting the generality of the foregoing, Landlord's notices to Tenant shall not be effective if they are delivered to the Premises or to another address that is not set forth in Section 1.1(b) hereof. Any notice given under this Lease shall be deemed effective upon the date of delivery (whether accepted or refused), which, for certified mail and courier service, shall be established by U.S. Post Office return receipt or the courier's proof of delivery, respectively.

30.7 Governing Law and Venue

This Lease shall be governed by and construed in accordance with the internal laws of the State of California. Any litigation with respect to this Lease shall be conducted in the County of Los Angeles, State of California.

30.8 Waivers

No waiver by Landlord or Tenant of any provision hereof shall be deemed a waiver of any other provision hereof or of any subsequent breach by Landlord or Tenant of the same or any other provision. Landlord's or Tenant's consent to or approval of any act shall not be deemed to render unnecessary the obtaining of Landlord's or Tenant's consent to or approval of any subsequent act by Landlord or Tenant.

30.9 Time of Essence

Time is of the essence for the performance of all of the obligations specified hereunder.

30.10 Consent

Whenever any consent is required by Landlord or Tenant hereunder, such consent shall not be unreasonably withheld, conditioned or delayed and, unless otherwise specifically provided herein, shall be deemed granted if not refused within ten (10)

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business days after written request is made therefore, together with all necessary information.

30.11 Community Business Enterprises

Landlord shall complete and deliver to Tenant concurrently with the execution hereof a Community Business Enterprises form set forth as <u>Exhibit G</u> attached hereto.

30.12 Memorandum of Lease

If requested by Tenant, Landlord and Tenant shall execute and acknowledge a Memorandum of Lease in the form of <u>Exhibit H</u> attached hereto, which Memorandum may be recorded by Tenant in the Official Records of Los Angeles County.

30.13 Counterparts; Electronic Signatures

This Lease and any other documents necessary for the consummation of the transaction contemplated by this Lease may be executed in counterparts, including both counterparts that are executed on paper and counterparts that are in the form of electronic records and are executed electronically. An electronic signature means any electronic sound, symbol or process attached to or logically associated with a record and executed and adopted by a party with the intent to sign such record, including facsimile or e-mail electronic signatures. All executed counterparts shall constitute one agreement, and each counterpart shall be deemed an original. The parties hereby acknowledge and agree that electronic records and electronic signatures, as well as facsimile signatures, may be used in connection with the execution of this Lease and electronic signatures, facsimile signatures or signatures transmitted by electronic mail in so-called pdf format shall be legal and binding and shall have the same full force and effect as if a paper original of this Lease had been delivered had been signed using a handwritten signature. Landlord and Tenant (i) agree that an electronic signature, whether digital or encrypted, of a party to this Lease is intended to authenticate this writing and to have the same force and effect as a manual signature, (ii) intended to be bound by the signatures (whether original, faxed or electronic) on any document sent or delivered by facsimile or, electronic mail, or other electronic means, (iii) are aware that the other party will reply on such signatures, and (iv) hereby waive any defenses to the enforcement of the terms of this Lease based on the foregoing forms of signature. If this Lease has been executed by electronic signature, all parties executing this document are expressly consenting under the United States Federal Electronic Signatures in Global and National Commerce Act of 2000 ("E-SIGN") and California Uniform Electronic Transactions Act ("UETA")(Cal. Civ. Code § 1633.1, et seq.), that a signature by fax, email or other electronic means shall constitute an Electronic Signature to an Electronic Record under both E-SIGN and UETA with respect to this specific transaction.

30.14 Landlord Exculpation

Tenant agrees to look solely to Landlord's, its partners, subpartners, and their respective officers, agents, servants, employees, and independent contractors (the "Landlord Parties") interest in the Property and the rents, profits and insurance, condemnation and other proceeds from the Premises for the

satisfaction of any judgment (or any other obligation of Landlord to Tenant) and no other property or assets of the Landlord Parties shall be subject to levy, execution, or other judicial procedures for satisfaction of such judgment or other obligations. Tenant shall not seek recourse against the Landlord Parties or any of their personal assets for satisfaction of any liability with respect to this Lease. Neither Landlord, nor any of the Landlord Parties shall have any personal liability therefor, and Tenant hereby expressly waives and releases such personal liability on behalf of itself and all persons claiming by, through or under Tenant. The limitations of liability contained in this Section 30.14 shall inure to the benefit of Landlord's and the Landlord Parties' present and future partners, beneficiaries, officers, directors, trustees, shareholders, agents and employees, and their respective partners, heirs, successors and assigns. Notwithstanding any contrary provision herein, neither Landlord nor the Landlord Parties shall be liable under any circumstances for injury or damage to, or interference with, Tenant's business, including but not limited to, loss of profits, loss of rents or other revenues, loss of business opportunity, loss of goodwill or loss of use, in each case, however occurring. Notwithstanding anything contained in this Lease to the contrary, in no event shall Landlord or the Landlord Parties ever be liable pursuant to this Lease for incidental damages, lost profits or consequential, speculative or punitive damages.

31. **AUTHORITY**

Only the County's Board of Supervisors ("Board of Supervisors") has the authority, by formally approving and/or executing this Lease, to bind Tenant to the terms included herein. Landlord understands that no material terms of this Lease may be altered or deleted, nor may any new material terms be added to this Lease, without the express written approval of the Board of Supervisors, either through an amendment to the Lease or by other formal board action. No County officer, employee, agent or independent contractor has any authority to alter, add or delete the material terms of this Lease, and Landlord may not rely upon any representations to the contrary. This limitation of authority applies to all material terms of the Lease including, without limitation, any monetary ceiling established for Tenant Improvements or other project costs of Landlord which are subject to reimbursement by Tenant. Tenant shall not reimburse Landlord for any expenses which exceed this ceiling. Notwithstanding the foregoing, the Chief Executive Office of the County (the "Chief Executive Office") may take any administrative act on behalf of Tenant hereunder which does not have the effect of increasing Base Rent or other financial obligations of Tenant under this Lease, including without limitation, granting any approvals, terminating this Lease in the manner provided herein by an early termination notice or otherwise, signing estoppel certificates, signing the Commencement Date Memorandum and Confirmation of Lease Terms or subordinating this Lease. Each individual executing this Lease on behalf of Landlord represents and warrants that he or she is duly authorized to execute and deliver this Lease on behalf of Landlord, and that this Lease is binding upon Landlord in accordance with its terms.

32. ACKNOWLEDGEMENT BY LANDLORD

Landlord acknowledges that it is aware of the following provisions:

32.1 Consideration of GAIN Program Participants

Should Landlord require additional or replacement personnel after the effective date of this Lease, Landlord shall give consideration for any such employment

openings to participants in the County Department of Public Social Services' Greater Avenues for Independence ("GAIN") Program who meet Landlord's minimum qualifications for the open position. The County will refer GAIN participants by job category to Landlord.

32.2 Solicitation of Consideration

It is improper for any County officer, employee or agent to solicit consideration in any form from a landlord. A landlord shall not offer or give, either directly or through an intermediary, consideration in any form to a County officer, employee or agent who has had any involvement in the procurement, negotiation, consummation, administration or management of a lease.

Landlord shall immediately report any attempt by a County officer, employee or agent to solicit such improper consideration. The report shall be made to the County Auditor-Controller's Employee Fraud Hotline at (800) 544-6861.

Landlord hereby represents and warrants that it has not provided, and will not provide, any financial benefits to any County official, employee or agent who has had any involvement in the procurement, negotiation, consummation, administration or management of this Lease. Landlord hereby agrees that if it violates any of the terms of this Section 32.2, then the County may declare this Lease null and void, and the County reserves the right to exercise any and all other remedies available under applicable law.

32.3 Landlord Assignment

- (a) Landlord may assign, transfer, mortgage, hypothecate or encumber Landlord's right, title and interest in and to this Lease or any portion thereof (including the right to receive rental payments but excluding its duties and obligations hereunder), and Landlord may execute any and all instruments providing for the payment of Base Rent directly to an assignee or transferee, but only if the conditions set forth in this Section are met.
- (b) Any document or agreement purporting to assign, transfer, mortgage, hypothecate or encumber Landlord's right, title and interest in and to this Lease, or any portion thereof, as security for the Landlord's obligation to repay any monetary obligation, is hereinafter referred to as a "Security Agreement." Any Security Agreement which is executed without full compliance with the requirements of this Section shall be void.
- (c) Each assignee or transferee under the Security Agreement shall certify and agree in writing that such assignee or transferee has read and is familiar with the requirements of Sections 5950-5955 of California Government Code, which prohibits the offer or sale of any security constituting a fractional interest in this Lease or any portion thereof, without the prior written consent of the Tenant. Notwithstanding the foregoing, the Tenant hereby acknowledges and agrees that Landlord shall have the right to encumber the Property with CMBS (commercial mortgage backed securities) financing or other traditional real estate financing. However, Landlord may not encumber the Property through any type of bond financing vehicle, including but not limited to certificate of participation financing.

- (d) Violation by Landlord of the provisions of Section 5951 of the California Government Code will constitute a material breach of this Lease, upon which the Tenant may impose damages in an amount equal to the greater of \$500,000 or 10% of the aggregate principal portion of all rental payments payable by the Tenant during the entire Term of this Lease, it being expressly agreed that the aforesaid amount shall be imposed as liquidated damages, and not as a forfeiture or penalty. It is further specifically agreed that the aforesaid amount is presumed to be the amount of damages sustained by reason of any such violation, because from the circumstances and nature of the violation it would be impracticable and extremely difficult to fix actual damages. In addition, the Tenant may exercise or pursue any other right or remedy it may have under this Lease or applicable law.
- (e) Landlord shall give Tenant written notice and a copy of each and every assignment, transfer, hypothecation or encumbrance of Landlord's interest in this Lease and any instrument relating thereto (including, but not limited to, instruments providing for the payment of Base Rent directly to an assignee or transferee) at least thirty (30) days prior to the effective date thereof.
- (f) Landlord shall not furnish any information concerning Tenant or the subject matter of this Lease (including, but not limited to, offering memoranda, financial statements, economic and demographic information, and legal opinions rendered by the office of counsel for the Tenant) to any person or entity, except with Tenant's prior written consent. Landlord shall indemnify, defend and hold Tenant and its officers, agents and employees harmless from and against all claims and liability alleged to arise from the inaccuracy or incompleteness of any information furnished by Landlord in violation of this Section 32.3.
- (g) The provisions of this Section 32.3 shall be binding upon and applicable to the parties hereto and their respective successors and assigns. Whenever in this Section Landlord is referred to, such reference shall be deemed to include Landlord's successors or assigns, and all covenants and agreements by or on behalf of Landlord herein shall bind and apply to Landlord's successors and assigns, whether so expressed or not.

32.4 Smoking in County Facilities.

The Surgeon General of the United States has concluded that passive smoke exposure is the third leading cause of preventable death in the United States. The United States Environmental Protection Agency has found second-hand smoke to be a known carcinogen. It is recognized that the County has a responsibility to establish, maintain and promote a healthful and safe working environment and to reduce health and safety risks of its employees and the public at large. Tobacco smoke is a hazard to the health of County employees and the general public and represents an annoyance which should be regulated and banned in all county facilities to the end that air quality in all such facilities be improved for the preservation and improvement of the health of all County employees and the public. Therefore, to the greatest extent possible, the rights and comfort of all employees shall be respected. Reasonable effort shall be made to provide smokers a place to smoke in areas open to the sky or otherwise located outside

County facilities and, except as provided under Los Angeles County, California -Code of Ordinances Chapter 2.126 ("LAMC 2.126"), all portions of County-owned facilities and all portions of facilities leased by or from the County, which areas are not open to the sky, shall be designated as "no smoking" areas. Smoking, including the use of electronic smoking devices, shall be prohibited in the following areas of County facilities: (1) Within 50 feet of any operable entry or exit door or operable window of any County building and within 25 feet of any access ramp or handicap path; (2) Within any County parking lot, parking structure, or parking garage, whether enclosed or open to the sky; or (3) Within any driving range and eating area, including outdoor eating areas, of any County golf course. International no-smoking signs and other appropriate signs which designate nosmoking areas shall be clearly, sufficiently and conspicuously posted in every room, building or other place so covered by LAMC 2.126. The manner of such posting, including the wording, size, color and place of posting, whether on the walls, doors, tables, counters, stands or elsewhere, shall be at the discretion of the building proprietor so long as clarity, sufficiency and conspicuousness are apparent in communicating the intent. (Los Angeles County, California - Code of Ordinances Chapter 2.126.)

33. IRREVOCABLE OFFER

In consideration for the time and expense that Tenant will invest in this Lease, including but not limited to preliminary space planning, legal review, and preparation and noticing for presentation to the Tenant Real Estate Management Commission of Los Angeles County, as necessary, in reliance on Landlord's agreement to lease the Premises to Tenant under the terms of this Lease, Landlord irrevocably offers to enter into this Lease and not to revoke this offer until the Irrevocable Offer Expiration Date, as defined in Section 1.1.

34. OPTIONS TO EXTEND

34.1 Option Terms

Provided that no material Default has occurred and is continuing under the Lease at the time the option is exercised, Tenant shall have three (3) options to renew this Lease for an additional period of two (2) years each (respectively, the "First Extension Term", the "Second Extension Term", and the "Third Extension Term," and collectively, the "Extension Terms(s)").

34.2 Exercise of Option.

- (a) Tenant must exercise its Option to Extend this Lease, by giving Landlord written notice of its intention to do so (its "Notice of Intent") no later than one hundred eighty (180) days, nor earlier than two hundred forty (240) days, prior to the end of the initial Term, or the First Extension Term, or the Second Extension Term, as applicable.
- (b) The actual exercise of the option shall be only by the Board of Supervisors of the County of Los Angeles or by the Chief Executive Officer pursuant to a special delegated authority from the Board of Supervisors.

34.3 Terms and Conditions of Option Extension Term.

The Extension Term(s) shall be on all the terms and conditions of this Lease, except that the Base Rent shall increase at the commencement of the Extension Term and on each anniversary of the commencement of the Extension by a fixed rate of three percent (3%) over the prior year's base rent. Tenant shall pay Base Rent during the Extension Terms as follows:

First Extension Term (Months)	Monthly Rate/RSF	Monthly Rent
1-12	\$4.37	\$47,315.60
13-24	\$4.50	\$48,735.07

Second Extension Term (Months)	Monthly Rate/RSF	Monthly Rent
1-12	\$4.63	\$50,197.12
13-24	\$4.77	\$51,703.03

Third Extension Term (Months)	Monthly Rate/RSF	Monthly Rent
1-12	\$4.92	\$53,254.12
13-24	\$5.06	\$54,851.75

35. RIGHT OF FIRST OFFER TO LEASE ADDITIONAL PREMISES

(a) Subject to any pre-existing rights of expansion, extension, first offer and/or refusal which Landlord or Landlord's predecessors may have granted other tenants in the Building at the time this Lease is executed, and provided that no Default has occurred and is continuing under the Lease, if at any time prior to the last twelve (12) months of the Term, Landlord intends to offer leasable space located contiguous to the Premises (the "Additional Premises") for lease to third parties or to accept an offer of a third party to lease the Additional Premises, Landlord shall first give written notice to Tenant of the rental rate and other material terms upon which Landlord is willing to lease the Additional Premises ("Landlord's Lease Notice"). Landlord's Lease Notice shall constitute an offer to lease the Additional Premises to Tenant at the rental rate and upon the terms and conditions contained in Landlord's Lease Notice and shall state the anticipated date of availability of the Additional Premises. Tenant shall have thirty (30) business days after receipt of Landlord's Lease Notice to accept such offer. Tenant shall accept such offer, if at all, only by delivery to Landlord of Tenant's irrevocable written commitment to lease the Additional Premises

- at the rental rate and upon the terms and conditions contained in Landlord's Lease Notice (the "Expansion Commitment").
- (b) If Tenant delivers to Landlord the Expansion Commitment within such thirty(30) business day period, all (but not part) of the Additional Premises shall be leased to Tenant commencing on the earlier of (a) the date Tenant first uses the Additional Premises for the Permitted Use; or (b) thirty (30) days after Landlord provides Tenant with possession of the Additional Premises and continuing for a period of time coterminous with the remaining Term, including any options to extend the Term. Tenant shall lease the Additional Premises upon the same terms, conditions and covenants as are contained in the Lease except that (i) the Base Rent for the Additional Premises shall be at the rate set forth in Landlord's Lease Notice, and (ii) any terms and conditions set forth in Landlord's Lease Notice that are inconsistent with the terms and conditions of the Lease shall control.
- (c) Except as otherwise set forth in Landlord's Lease Notice, possession of the Additional Premises shall be delivered to Tenant on an "as-is" basis. Landlord shall prepare and Landlord and Tenant shall execute and deliver a written agreement modifying and supplementing the Lease and specifying that the Additional Premises are part of the Premises and, except as otherwise specified in Landlord's Lease Notice, subject to all of the terms and conditions of the Lease.
- (d) Time is of the essence with respect to the exercise by Tenant of its rights granted hereunder. In the event Tenant fails to deliver to Landlord Tenant's Expansion Commitment within the thirty (30) business day period prescribed above, all rights of Tenant to lease the Additional Premises shall terminate and Landlord shall have no further obligation to notify Tenant of any proposed leasing of the Additional Premises, and Landlord shall thereafter have the unconditional right to lease the Additional Premises to third parties or to accept offers from third parties to lease the Additional Premises without further obligation to Tenant.

LANDLORD:	PALMER/FLOWER STREET PROPERTIES a California limited partnership
	By: Palmer/Flower Street Properties, LLC, a California limited liability company, its General Partner By: Name: Geoffey H Palmer Its: Sole Member
TENANT:	COUNTY OF LOS ANGELES, a body corporate and politic
	FESIA A. DAVENPORT Chief Executive Officer
	By:
ATTEST:	
DEAN C. LOGAN Registrar-Recorder/County Clerk of the County of Los Angeles	
By: Deputy	
APPROVED AS TO FORM:	
DAWYN R. HARRISON County Counsel By:	
Senior Deputy	

IN WITNESS WHEREOF this Lease has been executed the day and year first set forth above.

EXHIBIT A

FLOOR PLAN OF PREMISES

(To be provided by County Space Planner)

EXHIBIT B

COMMENCEMENT DATE MEMORANDUM AND CONFIRMATION OF LEASE TERMS

	_, 20	, between County of Los Angeles, a body corporate	and politic ("Tenant"), and
leased	l to Ten	, a ("Lan ant and Tenant leased from Landlord certain premis ("Pre	
	Landlo	ord and Tenant hereby acknowledge as follow:	
	1)	Landlord delivered possession of the Premises to Complete condition on	•
	2)	Tenant has accepted possession of the Premises	and now occupies the same;
	3)	The Lease commenced on	_ ("Commencement Date");
	4)	The Lease expires on	_ ("Expiration Date");
	5)	The Premises contain 10,833 rentable square feet	of space; and

Base Rent Schedule (per Section 5.2)

Months	Rate per rentable square foot	Monthly Rent*
1-12	\$3.25	\$35,207.25
13-24	\$3.35	\$36,263.47
25-36	\$3.45	\$37,351.37
37-48	\$3.55	\$38,471.91
49-60	\$3.66	\$39,626.07
61-72	\$3.77	\$40,814.85
73-84	\$3.88	\$42,039.30
85-96	\$4.00	\$43,300.48
97-108	\$4.12	\$44,599.49
109-120	\$4.24	\$45,937.48

Signature page to follow

6)

lum is executed this day of
L on allowed.
Landlord:
a
By:
Name Its

EXHIBIT C

HEATING, VENTILATION AND AIR CONDITIONING

Landlord shall supply cooling, ventilating and heating with capacity to produce the following results effective during Tenant's Hours of Operation established by the Lease and within tolerances normal in comparable office buildings; maintenance of inside space conditions of not greater than 78 degrees Fahrenheit when the outside air temperature is not more than 93 degrees Fahrenheit dry bulb and 70 degrees Fahrenheit wet bulb, and not less than 70 degrees Fahrenheit when the outside air temperature is not lower than 42 degrees Fahrenheit dry bulb. Interior space is designated at a rate of one zone for approximately each 1,000 square feet and one diffuser for each 200 square feet of usable/net square footage within the Premises. If energy requirements prohibit Landlord from complying with these requirements, Tenant shall not unreasonably withhold its consent to temporary waivers or modifications.

EXHIBIT D

CLEANING AND MAINTENANCE SCHEDULE

A. DAILY (Monday through Friday)

- 1. Carpets vacuumed.
- 2. Composition floors dust-mopped.
- 3. Desks, desk accessories and office furniture dusted. Papers and folders left on desk not to be moved.
- 4. Waste baskets, other trash receptacles emptied.
- 5. Chairs and waste baskets returned to proper position.
- 6. Fingerprints removed from glass doors and partitions.
- 7. Drinking fountains cleaned, sanitized and polished.
- 8. Lavatories, toilets and toilet rooms cleaned and mopped. Toilet supplies replenished.
- 9. Bulb and tube replacements, as required.
- 10. Emergency exit signage and egress battery replacement (if applicable)
- 11. Graffiti expunged as needed within two working days after notice by Tenant
- 12. Floors washed as needed.
- 13. Standard kitchen/lunchroom/restroom supplies replenished, including, but, not limited to, paper supplies and soap.
- 14. Exclusive day porter service from ____ a.m. to _____ p.m. [County may elect to add day porter during the Term of the Lease].

B. WEEKLY

- 15. Low-reach areas, chair rungs, baseboards and insides of door jambs dusted.
- 16. Window sills, ledges and wood paneling and molding dusted.

C. MONTHLY

- 17. Floors washed and waxed in uncarpeted office area.
- 18. High-reach areas, door frames and tops of partitions dusted.
- 19. Upholstered furniture vacuumed, plastic and leather furniture wiped

- 20. Picture moldings and frames dusted.
- 21. Wall vents and ceiling vents vacuumed.
- 22. Carpet professionally spot cleaned as required to remove stains.
- 23. HVAC chiller water checked for bacteria, water conditioned as necessary.

D. QUARTERLY

- 24. Light fixtures cleaned and dusted, but not less frequently than quarterly.
- 25. Wood furniture polished.
- 26. Draperies or mini-blinds cleaned as required, but not less frequently than quarterly.
- 27. HVAC units serviced for preventative maintenance purposes, all filters changed.

E. SEMI-ANNUALLY

- 28. Windows washed as required inside and outside but not less frequently than twice annually.
- 29. All painted wall and door surfaces washed and stains removed.
- 30. All walls treated with vinyl covering washed and stains removed.

F. ANNUALLY

- 31. Furniture Systems and any other fabric or upholstered surfaces including chairs, couches, walls, etc., spot cleaned, or if determined to be necessary in Tenant's sole discretion, professionally cleaned in their entirety using a water extraction system.
- 32. Bathroom and any other ceramic tile surfaces professionally cleaned using a hand scrub process. All grout and porous surfaces resealed with a professional grade sealant.
- 33. Touch-up paint all interior painted surfaces in a color and finish to match existing.

G. <u>AS NEEDED</u>

- 34. Premises and the sidewalks, driveways, parking areas and all means of access and egress for the Premises should be maintained in good repair, and in clean and safe condition at all times.
- 35. All lawns, shrubbery and foliage on the grounds of the Premises should be maintained in good condition and neat in appearance. Grass and shrubbery must be replanted as needed to maintain the grounds in good appearance and condition.

- 36. Interior and exterior pest control inspections and remediation frequency is to be determined by a licensed exterminator.
- 37. Carpets to be cleaned using a non-detergent, low moisture, soil encapsulation system as recommended by the carpet manufacturer. The following schedule will be maintained for carpet cleaning:
 - heavy traffic areas cleaned as needed, with a minimum frequency of bi-monthly [six (6) times per year];
 - ii. moderate traffic areas cleaned as needed, with a minimum of once every six (6) months [two (2) times per year]; and
 - iii. clean light traffic areas a minimum of once per year.

Landlord agrees that bonnet cleaning is not an acceptable method of cleaning carpets.

- 38. All walls repainted and wall coverings replaced throughout the Premises. The paint finish should be eggshell or semi-gloss as directed by Tenant and in a color acceptable to Tenant. In no event will Landlord be required to repaint or replace wall coverings more than one (1) time in a five (5) year period (the "Occurrence") except for touch-up paint as provided in Paragraph 6.C. of this Exhibit E. The initial tenant improvements completed prior to Tenant's occupancy or as a condition to the renewal of the Lease shall not constitute an Occurrence for the purpose of determining the frequency of this work.
- 39. All HVAC ducts cleaned as needed, but no less than every five (5) years.

H. **GENERAL**

Landlord shall, upon request of Tenant, produce written service contracts as evidence of compliance with the terms of this Cleaning and Maintenance Schedule.

EXHIBIT E

SUBORDINATION, NON-DISTURBANCE AND ATTORNMENT AGREEMENT

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:	
County of Los Angeles) Chief Executive Office) Real Estate Division) 320 W. Temple Street, 7th Floor Los Angeles, California 90012)	Space above for Recorder's Use
SUBORDINATION, N AND ATTORNMEN	
NOTICE: THIS SUBORDINATION, AGREEMENT RESULTS IN YOUR LEASEHOLD LOWER PRIORITY THAN THE LIEN OF SOME (
This Subordination, Non-disturbance and into as of the day of, 20 body corporate and politic ("Tenant"), [Insert national of Lender], ("Lender").	Attornment Agreement ("Agreement") is entered by and among COUNTY OF LOS ANGELES, a me of Landlord, ("Borrower") and [Insert name
Factual Background	
A. Borrower owns certain real prope Exhibit A. The term "Property" herein means the (the "Improvements") located on it.	rty more particularly described in the attached at real property together with all improvements
B. Lender has made or agreed to ma secured by a deed of trust or mortgage encumber	ake a loan to Borrower. The Loan is or will be ring the Property (the "Deed of Trust").
C. Tenant and Borrower (as "Landlor (the "Lease") under which Bo Improvements located within the Property and "Premises").	rrower leased to Tenant a portion of the
D. Tenant is willing to agree to suborce to the lien of the Deed of Trust and to attorn to Agreement. Tenant is willing to agree to such subprovided that Lender agrees to a non-disturbance	ordination and attornment and other conditions

Exhibit E SUBORDINATION, NON-DISTURBANCE AND ATTORNMENT AGREEMENT

<u>Agreement</u>

Therefore, the parties agree as follows:

- 1. <u>Subordination</u>. The lien of the Deed of Trust and all amendments, modifications and extensions thereto shall be and remain at all times a lien on the Property prior and superior to the Lease, except that if Tenant is granted any option to extend the Term of the Lease, right of first offer to lease additional premises or option to purchase the Property or right of first offer to purchase the Property in the Lease, such provisions shall not be affected or diminished by any such subordination.
- 2. <u>Definitions of "Transfer of the Property" and "Purchaser"</u>. As used herein, the term "Transfer of the Property" means any transfer of Borrower's interest in the Property by foreclosure, trustee's sale or other action or proceeding for the enforcement of the Deed of Trust or by deed in lieu thereof. The term "Purchaser", as used herein, means any transferee, including Lender, of the interest of Borrower as a result of any such Transfer of the Property and also includes any and all successors and assigns, including Lender, of such transferee.
- 3. <u>Non-disturbance</u>. The enforcement of the Deed of Trust shall not terminate the Lease or disturb Tenant in the possession and use of the leasehold estate created thereby.
- 4. <u>Attornment</u>. Subject to Section 3 above, if any Transfer of the Property should occur, Tenant shall and hereby does attorn to Purchaser, including Lender if it should be the Purchaser, as the landlord under the Lease, and Tenant shall be bound to Purchaser under all of the terms, covenants and conditions of the Lease for the balance of the Lease term and any extensions or renewals of it which may then or later be in effect under any validly exercised extension or renewal option contained in the Lease, all with the same force and effect as if Purchaser had been the original landlord under the Lease. This attornment shall be effective and self-operative without the execution of any further instruments upon Purchaser's succeeding to the interest of the landlord under the Lease.
- 5. <u>Lender Not Obligated</u>. Lender, if it becomes the Purchaser or if it takes possession under the Deed of Trust, and any other Purchaser shall not:
- (a) be liable for any damages or other relief attributable to any act or omission of any prior Landlord under the Lease, including Borrower, unless such act or omission continues after the date that Lender or Purchaser succeeds to the interest of such prior landlord; or
- (b) be subject to any offset or defense not specifically provided for in the Lease which Tenant may have against any prior landlord under the Lease, unless resulting from a default or breach by such prior landlord which continues after Lender or Purchaser succeeds to the interest of such prior landlord; and provided that any offsets deducted by Tenant prior to the date that Lender or Purchaser succeeds to the interest of such prior landlord shall not be subject to challenge; or
- (c) be bound by any prepayment by Tenant of more than one (1) month's installment of rent, unless the Lease expressly requires such prepayment; or
 - (d) be obligated for any security deposit not actually delivered to Purchaser; or
- (e) be bound by any modification or amendment of or to the Lease which materially increases Landlord's obligations under the Lease or materially decreases Tenant's obligation under the Lease, unless Lender has approved such modification or amendment in writing, which approval shall not be unreasonably withheld, conditioned or delayed.

6. Notices. All notices given under this Agreement shall be in writing and shall be
given by personal delivery, overnight receipted courier or by registered or certified United States
mail, postage prepaid, sent to the party at its address appearing below. Notices shall be effective
upon receipt (or on the date when proper delivery is refused). Addresses for notices may be
changed by any party by notice to all other parties in accordance with this Section.

To Lender:	
To Borrower:	
To Tenant:	County of Los Angeles
	Chief Executive Office
	Real Estate Division
	320 W. Temple Street, 7th Floor

Los Angeles, California 90012 Attention: Director of Real Estate

7. <u>Miscellaneous Provisions</u>. This Agreement shall inure to the benefit of and be binding upon the parties and their respective successors and assigns. This Agreement is governed by the laws of the State of California without regard to the choice of law rules of that State.

TENANT:	a body corporate and politic
	By: Name: Title:
BORROWER:	[Insert name of Landlord]
	By: Name: Title:
LENDER:	[Insert name of Lender],
	By: Name: Title:

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA)
COUNTY OF) SS.
On	, before me,
Date	Name And Title Of Officer (e.g. "Jane Doe, Notary Public")
personally appeared	
	Name of Signer(s)
subscribed to the within instruin his/her/their authorized ca	sis of satisfactory evidence to be the person(s) whose name(s) is/are ument and acknowledged to me that he/she/they executed the same spacity(ies), and that by his/her/their signature(s) on the instrument oon behalf of which the person(s) acted, executed the instrument.
I certify under PENALTY OF paragraph is true and correct	PERJURY under the laws of the State of California that the foregoing t.
WITNESS my hand and offic	ial seal.
Signature (Seal)	

EXHIBIT F

TENANT ESTOPPEL CERTIFICATE

Attn:		
Re:	Date of Certificate:	
	Lease Dated:	
	Current Landlord:	
	Located at:	_
	Premises:	
	Commencement Date of	Term:
	Expiration Date:	
	Current Rent:	

County of Los Angeles ("Tenant") hereby certifies that, to its actual knowledge, as of the date hereof:

- 1. Tenant is the present holder of the tenant's interest under the lease described above, as it may be amended to date (the "Lease"). The Lease covers the premises described above (the "Premises") in the building (the "Building") at the address set forth above.
- 2. (a) A true, correct and complete copy of the Lease (including all modifications, amendments, supplements, side letters, addenda and riders of and to it) is attached to this Certificate as Exhibit A.
 - (b) The current Base Rent is set forth above.
- (c) The term of the Lease commenced on the Commencement Date set forth above and will expire on the Expiration Date set forth above, including any presently exercised option or renewal term. Tenant has no option or right to renew, extend or cancel the Lease, or to lease additional space in the Premises or Building, or to use any parking other than that specified in the Lease.
- (d) Except as specified in the Lease, Tenant has no option or preferential right to purchase all or any part of the Premises (or the land of which the Premises are a part).
- (e) Tenant has made no agreement with Landlord or any agent, representative or employee of Landlord concerning free rent, partial rent, rebate of rental payments or any other similar rent concession except as expressly set forth in the Lease.
- 3. (a) The Lease constitutes the entire agreement between Tenant and Landlord with respect to the Premises, has not been modified changed, altered or amended, except as set forth in <u>Exhibit A</u>, and is in full force and effect. There are no other agreements, written or oral, which affect Tenant's occupancy of the Premises.

- [(b) To the knowledge of Tenant, Tenant has not given Landlord written notice of a material default under the Lease which has not been cured.]
 - (c) Tenant's interest in the Lease has not been assigned, subleased or encumbered.
- (d) Tenant is not entitled to any credit against any rent or other charge or rent concession under the Lease, except as set forth in the Lease.
 - (e) No rental payments have been made more than one (1) month in advance.

•	e paid by Landlord to date for improvements to the Premises flord's obligations with respect to tenant improvements have
IN WITNESS WHEREOF, the Tenant set forth above.	t has executed this Tenant Estoppel Certificate as of the day
	COUNTY OF LOS ANGELES, a body corporate and politic
	By: Name:

Title: _____

EXHIBIT G

COMMUNITY BUSINESS ENTERPRISE FORM

INSTRUCTIONS: All Landlords shall submit this form on an annual basis on or before December 30th of each year of the term of this agreement as evidence of MBE/WBE participation. The information requested below is for statistical purposes only. The final analysis and consideration of the lease will be determined without regard to race, creed, color or gender. (Categories listed below are based on those described in 49 CFR Section 23.5)

I. Minority/Women Participa	ation in Firm (Pa	artners, Ass	sociate Partners,	Managers, Staff, e	tc.)			
1. Firm Name:					3. Contact Person/	Telephone Number:		
2. Address:								
					Total number of employees in the control of th			
Provide the number of all minority employees and		Owners, Pa ociate Partr			agers Staff		aff	
women in each category.	All O,P		Women	All Managers	Women	All Staff Women		
Black/African American								
Hispanic/Latin American								
Asian American								
Portuguese American								
American Indian/Alaskan Nati	ve							
All Others								
II. PERCENTAGE OF MINOR	RITY/WOMEN O	WNERSHIP	IN FIRM					
1. Type of Business Structure	(Corporation, Pa	artnership, S	Sole Proprietorsh	nip, Etc.)				
2. Total Number of Ownership/Partners, Etc.: III. MINORITY/WOMEN-OWNED FIRM CERTIFICATION								
 Provide the percentage of ownership in each category. 			State of 0	California?	□ Yes □ I			
Black/African American				os Angeles? Government?	□ Yes □ N			
Hispanic/Latin American								
Asian American								
Portuguese American			Section D.	OPTION TO PRO	VIDE REQUESTED	INFORMATION		
American Indian/Alaskan Native				ot wish to provide	the information requi	red in this form.		
All Others			Firm Name: Signature/Title: Date:					

EXHIBIT H

MEMORANDUM OF LEASE

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

County of Los Angeles Chief Executive Office Real Estate Division 320 W. Temple Street, 7th Floor Los Angeles, California 90012 Attention: Director of Real Estate

This document is recorded for the benefit of the County of Los Angeles and recording is exempt from recording fees pursuant to California Government Code Section 27383. This transaction is exempt from documentary transfer tax pursuant to California Revenue and Taxation Code Section 11922.

MEMORANDUM OF LEASE

This Memorandum of Lease ("Memorandum") is made and entered into by an between, a (the "Landlord"), and the COUNTY OF LOS ANGELES, a public body corporate and politic, duly organized an existing under the laws of the State of California (the "Tenant"), who agree as follows:
Landlord and Tenant have entered into an unrecorded lease dated, 20 (the "Lease") of certain real property located in the County of Lo Angeles, State of California, described in Exhibit A attached hereto and incorporated herein by reference, for a term commencing on, 20, and ending on a date years after the commencement date, unless such term is extended or soone terminated pursuant to the terms and conditions set forth in the Lease.
This Memorandum has been prepared for the purpose of giving notice of the Lease and of its terms, covenants, and conditions, and for no other purposes. The provisions of this Memorandum shall not in any way change or affect the provisions of the Lease, the terms of which remain in full force and effect.

Dated:	20	
LANDLORD:		
	By: Its: By: Its:	
TENANT:	COUNTY OF LOS ANGE a body corporate and pol	•
	FESIA A. DAVENPORT Chief Executive Officer	
	By:	utive Officer
ATTEST:		
DEAN C. LOGAN Registrar-Recorder/County Cle of the County of Los Angeles	rk	
By:		
APPROVED AS TO FORM:		
DAWYN R. HARRISON County Counsel		
By: Senior Deputy		

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALI	FORNIA)
COUNTY OF) SS.)
On		h of a va	
On		, before me,	
	Date	Name And Title C	of Officer (e.g. "Jane Doe, Notary Public")
personally appea	red		
	' <u>-</u>	Nar	ne of Signer(s)
is/are subscribed executed the sa	I to the wi me in his/I he instrum	thin instrument and her/their authorized lent the person(s),	dence to be the person(s) whose name(s) acknowledged to me that he/she/they capacity(ies), and that by his/her/their or the entity upon behalf of which the
I certify under PE foregoing paragra			he laws of the State of California that the
WITNESS my ha	nd and offic	cial seal.	
Signature	(Seal)		

EXHIBIT I

LANDLORD'S WORK LETTER

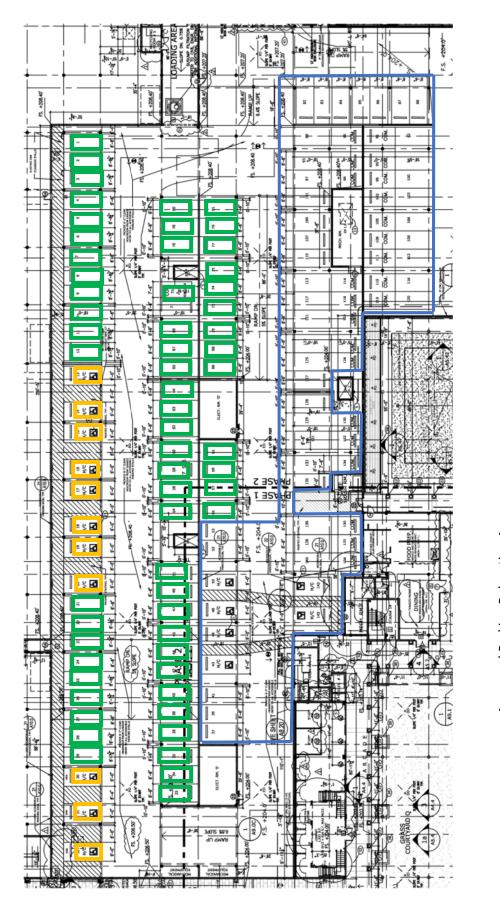
(Attached as a Separate Document)

EXHIBIT JAmortization Table of Landlord's Unamortized TI Allowance
See Lease Section 4.4 Early Termination

month	fee	month	fee
60	\$634,630.01	100	\$243,822.34
61	\$626,215.86	101	\$232,477.13
62	\$617,738.60	102	\$221,046.84
63	\$609,197.76	103	\$209,530.81
64	\$600,592.87	104	\$197,928.42
65	\$591,923.44	105	\$186,239.01
66	\$583,188.99	106	\$174,461.92
67	\$574,389.04	107	\$162,596.51
68	\$565,523.08	108	\$150,642.11
69	\$556,590.63	109	\$138,598.05
70	\$547,591.18	110	\$126,463.66
71	\$538,524.24	111	\$114,238.26
72	\$529,389.30	112	\$101,921.18
73	\$520,185.84	113	\$89,511.71
74	\$510,913.36	114	\$77,009.17
75	\$501,571.34	115	\$64,412.87
76	\$492,159.25	116	\$51,722.09
77	\$482,676.57	117	\$38,936.13
78	\$473,122.76	118	\$26,054.27
79	\$463,497.31	119	\$13,075.81
80	\$453,799.66	120	\$0.00
81	\$444,029.29		
82	\$434,185.63		
83	\$424,268.15		
84	\$414,276.28		
85	\$404,209.48		
86	\$394,067.18		
87	\$383,848.81		
88	\$373,553.80		
89	\$363,181.58		
90	\$352,731.56		
91	\$342,203.17		
92	\$331,595.82		
93	\$320,908.92		
94	\$310,141.86		
95	\$299,294.05		
96	\$288,364.88		
97	\$277,353.74		
98	\$266,260.02		
99	\$255,083.09		

Exhibit K Approved Parking Relocation Area

(see attached)



Approved Parking Relocation Area

60 regular and compact spaces

11 disabled access spaces

LANDLORD'S WORK LETTER

For

COUNTY OF LOS ANGELES CHIEF EXECUTIVE OFFICE LEASE AGREEMENT

COUNTY OF LOS ANGELES, as Tenant

and

PALMER/FLOWER STREET PROPERTIES, as Landlord

Property Address:

325 WEST ADAMS BOULEVARD

LOS ANGELES, CA 90007

LANDLORD'S WORK LETTER

This Work Letter supplements the Lease Agreement (the "Lease") dated _______, 20___, executed concurrently herewith, by and between PALMER/FLOWER STREET PROPERTIES, a California limited partnership, as Landlord, and COUNTY OF LOS ANGELES, a body corporate and politic, as Tenant, covering certain Premises described in the Lease. Terms capitalized but not otherwise defined herein shall have the meanings ascribed to them in the Lease.

The parties hereby agree as follows:

1. <u>Basic Work Letter Information</u>. The following terms as used herein shall have the meanings provided in this Section unless otherwise specifically modified by provisions of this Work Letter.

(a)	Total TI Costs	\$2,036,604.00 (i.e., \$188.00 per rentable square foot of the Premises)
	(i) Landlord's TI Allowance	\$996,636.00 (i.e., \$92.00 per rentable square foot of the Premises)
	(ii) Tenant's TI Contribution	\$1,039,968.00 (i.e., \$96.00 per rentable square foot of the Premises)
(b)	TI Amortization Rate and Change Authorization Amortization Rate:	N/A (Tenant's TI Contribution to be repaid lump sum).
(c)	Tenant's Work Letter Representative	Tina Hovsepian or an assigned staff person of the Chief Executive Office-Real Estate Division
(d)	Landlord's Work Letter Representative	Drue Marshall or an assigned staff person of the Landlord
(e)	<u>Landlord's Address for Work Letter</u> <u>Notices</u>	PALMER/FLOWER STREET PROPERTIES c/o G.H. Palmer Associates 270 N. Canon Dr., Penthouse Beverly Hills, CA 90210 Attention: Drue Marshall Email: drue@ghpalmer.com
(f)	Tenant's Address for Work Letter Notices	County of Los Angeles Chief Executive Office - Real Estate Division 320 West Temple Street, 7th Floor Los Angeles, CA 90012

Attention: Director of Real Estate

(g) Addendum A: Base Building

Improvements

Addendum B: Tenant Improvements
Addendum C: Form of Preliminary and

Final TI Cost Summary

2. Construction of the Building.

2.1 <u>Base Building Improvements</u>. Landlord has constructed or shall construct the base building improvements described on <u>Addendum A</u> hereto (the "Base Building Improvements") as a part of the Building. If the Base Building Improvements must be changed or added to in order to accommodate the special needs of Tenant in the Premises, such changes or additions shall not be considered Tenant Improvements (as defined below) unless such changes or additions are specifically described in <u>Addendum B</u> hereto.

2.2 Additional Costs Not Total TI Costs.

- (a) If the Building as initially constructed does not comply with current life-fire safety codes, disabled access codes (including, without limitation, the Americans with Disabilities Act of 1990 (ADA), and/or earthquake safety codes, and Landlord incurs increased design or construction costs that it would not have incurred if the Building had been in compliance with such codes, then such costs shall not be included in the calculation of Total TI Costs (as defined below), and Tenant shall have no financial responsibility for such costs.
- (b) Any work that Landlord must undertake to cause the Premises to comply with the access requirements of the ADA or to make existing building systems, including but not limited to electrical service and HVAC equipment, fully operational shall be at Landlord's sole cost and expense. Total TI Costs shall not include any costs associated with (i) asbestos abatement or compliance with the Hazardous Materials provision of the Lease, including all expenses associated with curing any "Sick Building Syndromes", (ii) fire sprinkler system installation or upgrade, (iii) conversion of air conditioning systems to eliminate use of CFC refrigerants that are harmful to the atmosphere, (iv) utility costs incurred during construction, (v) costs incurred in order to cause the Premises to comply with any mechanical or electrical requirements set forth in the Lease, nor (v) supervision or overhead costs of Landlord.
- (c) Landlord shall be solely responsible for all costs and expenses necessary to increase and / or maintain permitted structural floor loading in order to accommodate Tenant's libraries, file rooms, unusual live loads and other such uses.
- (d) Tenant shall have a one-time right within thirty (30) days of delivery of the Premises to field-measure and verify the exact footage of the Premises and/or the Building in accordance with Section 2.2 of the Lease. . Should this measurement be less than the square footage stated above, then Tenant shall have the right to adjust such square footage and reduce the Base Rent in Section 1.1 of the Lease accomplished by the mutual execution of an amendment to the Lease. Landlord acknowledges the space has been marketed at the Lease indicated rental amount and in the event of subsequent physical measurements, Landlord agrees there will be no increase made to the Base Rent if the measured square footage exceeds the amount represented by Landlord. All measurements shall be taken in accordance with the methods of measuring rentable area as described in the Standard Method for Measuring Floor Area in Office Buildings, ANSI/BOMA Z65.1-2010, as promulgated by the Building Owners and

Management Association ("BOMA") International, except that no penthouse mechanical room space shall be included in the measurement.

- 2.3 <u>Base Building Plans</u>. Landlord has delivered to Tenant complete and accurate "as built" plans and specifications for the Building in an AutoCAD 2015 (or later version) and Adobe PDF electronic format via USB flash drive and set-up of a web-based download link. If Tenant incurs additional costs because such plans and specifications are incomplete or inaccurate, then any delay caused thereby shall not be a Tenant Delay (as defined below), but shall be deemed to be a delay caused by Landlord, and Landlord shall pay for any increased costs caused by such delay.
- 2.4 <u>Survey</u>. Where 'as-built' plans are missing, Landlord must perform a survey of existing space, which shall include existing floor plans and mechanical, electrical, and plumbing systems. The survey shall be at Landlord's sole cost and expense. Landlord shall submit such survey to the Tenant such that the initial Space Plan (as defined in Section 5.1) can be modified to conform to the existing conditions.
- **3.** <u>Selection of Architect</u>. Landlord shall not retain any architectural or engineering services for Premises improvements until final space plan is furnished to the Landlord. Once Landlord receives the final space plan, Landlord, in its sole discretion, shall promptly either:
- (a) solicit at least three (3) proposals from qualified licensed architects familiar with all applicable laws and building requirements detailing a scope of work sufficient to complete the Working Drawings (as defined below). Landlord shall select an architect, subject to Tenant's acceptance, which shall not be unreasonably withheld, and which acceptance (or rejection for reasonable reasons) shall be granted within five (5) calendar days after Landlord has submitted the name of the selected architect to Tenant, together with detailed proposals outlining the cost for design/engineering services. This procedure shall be repeated until Tenant accepts an architect (the "Architect"), and Tenant's written acceptance has been delivered to and received by Landlord; or
- (b) retain its preferred licensed architect, who shall be the "Architect" and its preferred licensed Engineer, who shall be the "Engineer", provided that Architect is familiar with all applicable laws and building requirements for detailing a scope of work sufficient to complete the Working Drawings (as defined below) outlining the cost for design/engineering services.
- **4.** <u>Selection of Contractor</u>. The Final Plans (as defined below) and a proposed construction contract accepted by Tenant shall be submitted, in Landlord's sole discretion, to either:
- (a) a sufficient number of qualified contractors, selected by Landlord, so that a minimum of three (3) bids are received. Each contractor shall be requested to submit a sealed fixed price contract bid price (on an American Institute of Architects (AIA) form) to construct the Tenant Improvements depicted on the Final Plans. Landlord shall select the most qualified bidder offering the lowest price after adjustments for inconsistent assumptions, and Landlord shall submit all bids, along with Landlord's recommendation, to Tenant for Tenant's review and acceptance. Following Tenant's acceptance, Landlord shall enter into a construction contract (the "Construction Contract") with the lowest qualified bidder (the "Contractor") to construct the Tenant Improvements, consistent with the terms of the accepted bid; or

(b) the General Contractor preferred and selected by Landlord. The Landlord in its sole discretion, may elect to use its preferred Licensed General Contractor, provided that (i) the Landlord enters into an "open book" contract, (ii) the Contractor competitively bids out the Premises Tenant Improvement build-out to three (3) subcontractors for every trade.

5. Preparation of Plans and Specifications and Construction Schedule.

- 5.1 <u>Preparation of Space Plan.</u> Concurrently with the execution of this Lease, Tenant shall submit to Landlord specifications for the Premises, which shall include a space plan, and when available, low voltage and furniture plans and shall depict, without limitation, all demising walls, corridors, entrances, exits, doors, and interior partitions, and the locations of all offices, conference rooms, computer rooms, mini-service kitchens, and the reception area, library, and file room (collectively, the "Space Plan").
- Preparation and Review of Working Drawings. Within thirty (30) days after the date the Space Plan is submitted to Landlord (the "Plan Submission Date"). Landlord shall instruct the Architect to commence preparation of working drawings (the "Working Drawings"), which shall (a) be consistent with the Space Plan and the Preliminary TI Cost Summary (as defined below), (b) be compatible with the design, construction and equipment of the Building, (c) comply with all applicable laws, (d) be capable of physical measurement and construction, (e) contain all information required for the construction of the Tenant Improvements and the preparation of the Engineering Drawings (as defined below), and (f) include all partition locations, plumbing locations, air conditioning system and duct work, special air conditioning requirements, reflected ceiling plans, office equipment locations, and special security systems. The Working Drawings may be submitted in one or more stages and at one or more times provided that a schedule to submit the Working Drawings is provided to, and reasonably approved by, the Tenant. Landlord shall provide Tenant the Working Drawings, or such portion thereof as has been submitted, for Tenant's review and acceptance. Landlord shall be solely responsible for ensuring that the Working Drawings fully comply with all applicable building codes and cover any expenses that result from the errors, omissions or inconsistencies in the Architect's Instruments of Service.
- 5.3 <u>Preparation and Review of Engineering Drawings.</u> Landlord shall cause the Architect to coordinate with the Engineer and to integrate all engineering drawings prepared by the Engineer, including but not limited to complete mechanical, electrical, and plumbing plans ("Engineering Drawings"), into the Working Drawings. The Engineering Drawings may be submitted in one or more stages and at one or more times for Tenant's review and acceptance.
- Integration of Working Drawings and Engineering Drawings into Final Plans. After Tenant has accepted the Engineering Drawings, Landlord shall cause the Architect to integrate the accepted Working Drawings with the accepted Engineering Drawings (collectively "Final Plans") and deliver the Final Plans to Tenant for Tenant's review in an AutoCAD 2015 (or later version) and Adobe PDF electronic format via USB flash drive and set-up a web-based download link. The Final Plans shall be suitable for plan check review and permitting by local agencies having jurisdiction, for the layout, improvement and finish of the Premises consistent with the design and construction of the Base Building Improvements, including electrical and mechanical drawings, capacity reports, dimensioned partition plans, floor and wall finish plans, reflected ceiling plans, power, telephone communications and data plans, life safety devices, construction detail sheets including millwork detail plans showing the location of partitions, light fixtures, electrical outlets, telephone outlets, sprinklers, doors, equipment specifications (including weight specifications and cooling requirements), power requirements (including voltage, amps, phase, and special plugs and connections), wall finishes, floor coverings, millwork and other Tenant

11128298.1 4

Improvements. Landlord's review of the Space Plan, Working Drawings, Engineering Drawings, and Final Plans shall be at Landlord's sole cost and expense.

- Tenant's Plan Review and Acceptance. Tenant shall accept or reject the Working 5.5 Drawings, the Engineering Drawings and the Final Plans within twenty-one (21) calendar days after Tenant receives the applicable plans and drawings from Landlord. If Tenant rejects any such plans or drawings, then Tenant shall notify Landlord thereof, specifying in detail the reason for such rejection, in which case Landlord shall revise the applicable plans or drawings and deliver revised plans or drawings to Tenant within fourteen (14) calendar days after receipt of Tenant's rejection notice. This procedure shall be repeated until the applicable plans are accepted by Tenant. If, after such procedure, the parties cannot agree on the Working Drawings, the Engineering Drawings or the Final Plans, then Tenant may elect to terminate the Lease and this Work Letter by delivering a written termination notice to Landlord, whereupon all monies previously paid to Landlord shall be promptly refunded to Tenant, and the parties shall have no further obligations under the Lease and the Work Letter. Tenant's acceptance of the Working Drawings, Engineering Drawings and/or the Final Plans shall not be deemed to be a representation by Tenant as to the adequacy or correctness of the design of the Tenant Improvements, which shall be Landlord's sole responsibility.
- 5.6 <u>Schedule</u>. Within twenty-one (21) calendar days of the Plan Submission Date, Landlord shall submit to Tenant a detailed baseline construction schedule, subject to acceptance by Tenant, which shall not be unreasonably withheld, setting forth the completion dates of certain project milestones, including but not limited to completion of Working Drawings, completion of Engineering Drawings, submission of plans to local jurisdiction for review, issuance of building permit, submission of plans to contractors for bidding, award of the Construction Contract, construction commencement date, interim schedule milestone dates, and the date of Substantial Completion. The schedule shall be apportioned by construction activity and include time required for the completion of each portion of the work. As the construction continues, Landlord shall amend the construction schedule at least once each month to reflect any changes to the projected dates, and Landlord shall promptly submit the revised construction schedules to Tenant. If the amended construction schedule identifies delays to the project's critical path, the Landlord shall provide a recovery schedule and/or request for a contract time extension.
- 5.7 Submittals. The Landlord shall submit to Tenant any Shop Drawings, Product Data Sheets / Samples or similar submittals required by the Final Plans in coordination with the construction schedule and with reasonable promptness, so as not to cause any delay in the construction of the Tenant Improvements. The purpose of Shop Drawings, Product Data, Samples and similar submittals is to demonstrate the way by which the Contractor proposes to construct a design concept expressed in the Final Plans. "Shop Drawings" include drawings, diagrams, schedules and other data specially prepared by the Contractor or a subcontractor, manufacturer, supplier or distributor to illustrate some portion of the Tenant Improvements. "Product Data Sheets / Samples" include illustrations, summary performance charts, instructions, brochures, diagrams, manufacturer specifications and other information furnished by the Landlord to illustrate materials or equipment for some portion of the Tenant Improvements. "Samples" are physical examples that illustrate materials, equipment or workmanship for some portion of the Tenant Improvements. The Contractor shall construct no portion of the Tenant Improvements for which the Final Plans require submittal and review of Shop Drawings, Product Data, Samples or similar submittals until the respective submittal has been reviewed and accepted by the Tenant.

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6. Landlord's TI Cost Summary and Payment of Total TI Costs.

- Cost Summary. Within twenty-one (21) calendar days after the Plan Submission Date, Landlord shall submit to Tenant a preliminary cost summary for the Tenant Improvements in a format similar to Addendum C attached hereto (the "Preliminary TI Cost Summary"), which must not exceed the sum of Landlord's TI Allowance and Tenant's TI Contribution. The Preliminary TI Cost Summary shall be revised into final form within ten (10) days after the date that the Contractor is selected and will be referred to herein as the "Final TI Cost Summary". Tenant shall have fourteen (14) calendar days after the date of receipt of the Final TI Cost Summary to accept or reject the Final TI Cost Summary, including but not limited to any Contractor overhead, profit and/or general conditions costs included therein; provided, however, that any proposed increase to Tenant's TI Contribution shown on the Final TI Cost Summary shall not be effective unless approved in a separate written agreement executed by Landlord and Tenant. Tenant's failure to accept or reject the Final TI Cost Summary in writing within such period shall be deemed to be rejected. Construction of the Tenant Improvements shall not begin until Tenant accepts the Final TI Cost Summary in writing. If Tenant rejects the Final TI Cost Summary due to matters related to cost and the Final TI Cost Summary is ten percent (10%) or more higher in cost than projected in the Preliminary TI Cost Summary, then, at Tenant's request, Landlord shall cause the Architect and the Engineer to redesign the Tenant Improvements, at Landlord's sole expense, to comply with the Preliminary TI Cost Summary, and any delay caused by the necessity to rebid or redesign the Tenant Improvements shall not be considered a Tenant Delay. If Tenant rejects the Preliminary TI Cost Summary or the Final TI Cost Summary, the parties shall promptly confer to resolve all issues relating thereto. If after such consultation, the parties cannot agree on the Preliminary TI Cost Summary or the Final TI Cost Summary, then Tenant may elect to terminate the Lease and this Work Letter by delivering written termination notice to Landlord, whereupon all monies previously paid to Landlord shall be promptly refunded to Tenant, and the parties shall have no further obligations under the Lease or this Work Letter.
- 6.2 Landlord's TI Allowance and Tenant's TI Contribution. All improvements required by the Final Plans, as further described in Addendum B hereto, and any and all modular furniture described in the Modular Specifications (as defined below) shall be referred to herein, collectively, as "Tenant Improvements" or "TI." Costs of Tenant Improvements shall include costs for furniture, , soft costs, and any other costs approved in writing by Tenant (collectively "Total TI Costs"), all of which must not exceed the sum of Landlord's TI Allowance, Tenant's TI Contribution, and the cost of any Change Authorizations (as defined below) that are approved in writing by both parties. Landlord shall be solely responsible for any delay or increased cost in completing the Tenant Improvements. Except as otherwise provided herein, all Total TI Costs shall be paid by Landlord and deducted from Landlord's TI Allowance. If the Total TI Costs exceed Landlord's TI Allowance, then Tenant may authorize Landlord to pay the overage in an amount not exceeding Tenant's TI Contribution. Thereafter, Tenant shall pay such overage to Landlord as provided in Section 6.3 below.
- 6.3 Method of Payment. Tenant shall be obligated to pay Landlord that portion of Tenant's TI Contribution used to pay for any Total TI Costs in excess of Landlord's TI Allowance' sixty (60) calendar days after all of the following conditions have been met: (i) Tenant Improvements are Substantially Complete (as defined in the Lease); (ii) Landlord has provided Tenant with all documentation substantiating all Tenant Improvements' expenses, including without limitation, receipts, invoices, proof of payment, unconditional lien releases and approved changed orders; and (iii) Tenant has reconciled all Tenant Improvements' costs to determine and confirm the total Tenant Improvements amount spent and the amount of Tenant's TI Contribution

owed to Landlord. As agreed upon by the parties, such payment shall be paid in a single lump sum payment.

6.4 <u>Base Rent Credit for Unused Portions of Landlord's TI Allowance</u>. If the Total TI Costs are less than the Landlord's TI Allowance, then the amount of any unused portion of the Landlord's TI Allowance shall be applied as a credit against the next installment(s) of Base Rent due under the Lease.

7. Construction of Tenant Improvements.

- 7.1 <u>Tenant Improvements</u>. Tenant Improvements to be constructed by Landlord are described more particularly on <u>Addendum B</u> hereto. If any work required by the Final Plans is not described on <u>Addendum B</u> hereto, such work shall be considered a Base Building Improvement and shall be performed by Landlord at its own cost and expense and not included in the cost of Tenant Improvements.
- 7.2 <u>Bids</u>. Unless waived by Tenant in writing, any major contractors and subcontractors for the Tenant Improvements shall be selected only after a minimum of three (3) bids have been solicited from responsible and qualified persons. The bids shall include an itemized list of all materials and labor and shall include all additional costs, including architects and engineering fees, permits, reasonable contractor's profit and overhead, and project management fees. Landlord shall also obtain a minimum of three (3) bids from responsible and qualified bidders for the purchase and installation of Tenant's office furniture system, if applicable, in accordance with Section 9.1 below.
- 7.3 <u>Permits</u>. Landlord shall use diligent efforts obtain the approval of all applicable governmental authorities and all permits required for the Tenant Improvements, promptly after Tenant's acceptance of the Final Plans. After first round of plan check comments and all applicable government clearances are addressed by the Architect, Landlord shall solicit bids from contractors or select general contractor, as described in Section 4 hereof.
- 7.4 Commencement of Construction. Landlord shall commence construction of the Tenant Improvements within twenty-one (21) calendar days after receipt of all applicable governmental authorities and all permits required for the Tenant Improvements. Contractor shall obtain the building permit for the Tenant Improvements prior to the commencement of construction. Thereafter, Landlord shall diligently proceed to construct and complete all Tenant Improvements in a good and workmanlike manner, subject only to any cessation that may be caused by Force Majeure Delays (as defined below).
- 7.5 <u>Construction</u>. Construction of the Tenant Improvements will be subject to the following terms and conditions:
- (a) <u>Notice of Nonresponsibility</u>. Landlord and the Contractor shall cooperate with Tenant in posting a notice or notices of nonresponsibility by Tenant in compliance with California Civil Code Section 8444.
- (b) <u>Decorating Decisions</u>. All design and programming, space planning and interior decorating services, such as selection of wall paint colors and/or wall coverings, furniture, fixtures, flooring and base, and any other decor selection efforts required by Tenant, shall be provided by Landlord, the cost of which shall be included in the Total TI Costs, in accordance with

Tenant's Space Plan. Landlord shall consult with Tenant with respect to all such decorating services and decisions.

- (c) <u>Warranties</u>. Landlord warrants that the Tenant Improvements shall be free from any defects in workmanship and materials for a period of not less than two (2) years from the date of Substantial Completion (as defined in the Lease). Landlord shall require each contractor and subcontractor to provide warranties of like duration in all construction contracts relating to the Tenant Improvements and, upon Tenant's request, Landlord shall assign to Tenant any such warranties relating to the Tenant Improvements. Patent defects in the Tenant Improvements shall be brought to Landlord's attention promptly. Latent or hidden defects in the Tenant Improvements shall be brought to Landlord's attention promptly upon Tenant's becoming aware of such defects. Landlord, at Landlord's sole cost and expense, shall promptly cause such defects to be repaired following receipt of notice thereof, and Tenant shall have the same rights with respect thereto as set forth herein for all other punch-list items.
- (d) <u>Clean-Up and Substandard Work</u>. Landlord will be responsible for all clean-up with respect to the Tenant Improvements, whether in the Premises or in other areas utilized by Landlord or its contractors, and Landlord agrees to reimburse Tenant for any and all expenses incurred by Tenant by reason of substandard work performed by Landlord's contractor or contractors (as reasonably determined by Tenant according to the usual standards of work in the Building) or as a result of inadequate clean-up to the extent the same is not corrected by Landlord within ten (10) days of receipt of written notice from Tenant to Landlord (unless such correction cannot reasonably be completed within ten (10) days and Landlord shall have commenced such correction within said ten (10) days and continues diligently to pursue the completion of the same).
- Compliance with Laws. The Premises shall comply with all applicable city, (e) county, state and federal building codes, regulations and ordinances required for beneficial occupancy, including but not limited to all provisions of the California Labor Code. Without limiting the generality of the foregoing, construction of the Tenant Improvements shall comply with all applicable laws and regulations, including but not limited to the provisions of the California Labor Code relating to the payment of prevailing wages on public works projects, unless the work is otherwise exempt therefrom pursuant to the California Labor Code. Under the provisions of the Labor Code, the State Department of Industrial Relations will ascertain the prevailing hourly wage rate and details pertinent thereto for each craft, classification, or type of workman or mechanic needed for the construction of the Tenant Improvements. Particulars of the current prevailing wage scale, as approved by the Board of Supervisors, which are applicable to the work, are filed with the Clerk of the Board of Supervisors and must be posted at the site. Notwithstanding the foregoing or any language to the contrary contained herein, the payment of prevailing wages according to the current prevailing wage scale and compliance with applicable prevailing wage statutes shall be required where there is a Tenant's TI Contribution made towards the Total TI Costs of the Tenant Improvements to be performed.
- (f) <u>Access During Construction</u>. Upon reasonable prior notice, Tenant shall have the right to conduct site visits to observe progress of the Tenant Improvements during the course of construction. Additionally, pursuant to Section 4.3 of the Lease, Tenant shall be entitled to enter the Premises at least thirty (30) calendar days prior to the Commencement Date for the purpose of installing Tenant's furniture, fixtures and equipment in the Premises. Landlord and Tenant shall use reasonable good faith efforts to coordinate the work of their respective

contractors to achieve timely completion of the Tenant Improvements and Tenant's installation work.

- Completion/Close Out. The Premises shall not be considered Substantially 7.6 Complete until the Tenant Improvements have been completed in accordance with the Final Plans and Section 4.1 of the Lease, subject only to the completion of minor punch-list items that will not materially and adversely interfere with Tenant's use and occupancy of the Premises for Tenant's permitted and intended use under the Lease. Upon Substantial Completion of the Tenant Improvements, Landlord shall notify Tenant in writing and, within seven (7) calendar days of Tenant's receipt of such notice, Landlord and Tenant shall conduct a "walk-through" inspection of the Premises and prepare a punch-list of known or apparent deficiencies or incomplete work required to be corrected or completed by Landlord. Landlord, shall cause all punch-list items to be repaired or completed as soon as possible, but in no event later than thirty (30) days following the walk-through inspection. If Landlord fails to complete any of the punch-list items within such 30-day period, then Tenant, in addition to its other rights and remedies under the Lease, after giving ten (10) days written notice to Landlord, shall have the right, but not the obligation, to cause such punch-list items to be completed, with the cost thereof plus ten percent (10%) for Tenant's overhead and supervision to be deducted from the next installment(s) of rent or other amounts payable by Tenant under the Lease.
- 7.7 <u>Conformed Plans</u>. Within sixty (60) days after Substantial Completion of the Tenant Improvements and Landlord's receipt from the Contractor of all field changes, Landlord shall submit to Tenant a set of conformed plans ("as-builts") incorporating, in accordance with standard industry custom and practice, field changes made and changes and/or revisions that have been made subsequent to the submission of the Final Plans. Such "as-built" or "record documents" shall be submitted in an AutoCAD 2015 (or later version) format, along with one complete set of plans and specifications Adobe PDF electronic format via USB flash drive and set up of a web-based download link.
- Requests for Change. Tenant and Landlord may request changes, additions, deletions or substitutions in the Final Plans (each, a "Request for Change"), provided that the requesting party must submit a written request to the other party and that Requests for Change will not be effective unless approved in writing by both Tenant and Landlord (a "Change Authorization"). Only the County's Chief Executive Officer or his/her designee is authorized to execute Change Authorizations on behalf of Tenant. If Tenant requests any changes or substitutions to the Tenant Improvements after the Final Plans and the Final TI Cost Summary have been accepted ("Tenant-Requested Changes"), then any additional costs related thereto in excess of Landlord's TI Allowance shall be paid by Tenant, provided that Tenant executes a written Change Authorization prior to the performance of the applicable work. Tenant shall be obligated to pay Landlord for the Tenant Request for Change as part of Tenant's portion of Tenant's TI Contribution used to pay for any Total TI Costs in excess of Landlord's TI Allowance as defined in Section 6.3. Landlord shall be solely responsible for the cost of any Change Authorizations or other Requests for Change that are not Tenant-Requested Changes or approved by the Chief Executive Officer or his/her designee, Landlord shall submit to the Chief Executive Officer or his/her designee with each Request for Change: (i) the specific cost of the requested change, (ii) the cumulative net total cost of all Change Authorizations previously executed, and (iii) an estimate of the number of days by which the construction time will be increased or shortened if the Request for Change is approved. Each Change Authorization must be signed and dated by tenant department, Landlord and the Chief Executive Officer or his/her designee in order to be effective.

9. Furniture System.

- 9.1 Tenant shall deliver to Landlord within fourteen (14) calendar days after the date of full execution of this Work Letter, modular furniture plans and specifications (the "Modular Specifications"). Based on the Modular Specifications, Landlord and /or Landlord's architect shall prepare a modular furniture specifications bid package for submission to no less than three (3) furniture vendors. The bid package shall be broken down into separate line items for material, delivery, and sales tax, and each furniture item shall be broken down by unit price, quantities, description and specification. Prior to submission for bids, Landlord shall review the bid package with Tenant, and Tenant shall have the right to accept or reject the bid package. Landlord shall order the modular furniture set forth in the Modular Specifications and install the same within the Premises, all of which shall be a Total TI Cost, payable by Landlord and/or Tenant as provided in Section 6.2 and Section 6.3 hereof. Tenant's acceptance of any bid package shall not be deemed to be a representation by Tenant as to the adequacy or correctness of any specifications contained therein.
- 9.2 Alternatively, Tenant may elect to finance the cost of modular furniture through lease-purchase financing with a third-party lender ("Creditor"). If Tenant elects to enter into a lease-purchase financing of any furniture or telecommunications equipment (individually or collectively, "Personal Property") through a Creditor, Landlord expressly agrees as follows:
- (a) The Personal Property shall not become part of the real property, but shall remain personal property removable by the Creditor and its assigns, provided that any damage to the Building or the Premises caused by such removal shall be repaired by Creditor.
- (b) Landlord must receive written notice from Creditor of any plan by Creditor to remove the Personal Property from the Building.
- (c) This Section 9.2 shall be binding on the representatives, successors and assigns of all parties hereto and shall inure to the benefit of the successors-in-interest to all parties hereto.
- (d) Landlord hereby waives any right to gain possession of any of Personal Property during the term of the Lease.
- 10. Total TI Costs Adjustment and Right to Audit. Within seven (7) calendar days of the issuance of a Certificate of Occupancy for the Premises or a final sign-off by the County of Los Angeles, whichever occurs first, Landlord shall provide to Tenant a statement showing (a) all Total TI Costs in reasonable detail and sorted into the same line items as the Final TI Cost Summary. and (b) the amount of Total TI Costs that is in excess of Landlord's TI Allowance and payable hereunder by Tenant to Landlord. Upon approval of such statement by Tenant, payments by either party pursuant to the Lease and this Work Letter shall be adjusted as appropriate based upon such statement. Tenant shall have the right to audit the Total TI Costs at any time after the date of Tenant's Acceptance of the Premises. If the audit shows that Tenant is entitled to a reduction in payments made by Tenant to the Landlord pursuant to this Work Letter, then Tenant shall provide Landlord with a copy of the audit summary, and inform Landlord if Tenant wants Landlord to pay Tenant the amount of any over-payment made by Tenant within thirty (30) calendar days or if Tenant will apply such amount as a credit against the next installment(s) of Base Rent due under the Lease, and any future payments owed by Tenant shall be adjusted as appropriate based upon the audit results. Landlord shall require the Contractor to include audit provisions in all subcontracts which allow Tenant to audit the subcontractors' books and records with respect to the Tenant Improvements.

11. <u>Telephone/Computer Room and Equipment</u>. Landlord shall complete the telephone equipment room(s), including permanent power and HVAC, in compliance with the Space Plan, Low-Voltage Plan and specifications provided by Tenant, at least thirty (30) calendar days prior to the Estimated Commencement Date. During this thirty (30) day period, the Landlord shall be responsible for the security and protection of any telephone/data equipment delivered to the site prior to the Estimated Commencement Date.

12. Delay.

Tenant Delays and Force Majeure Delays. Except as set forth in this Section 12, Tenant shall not be charged as a result of any delay in the construction of Tenant Improvements. Subject to the provisions of Section 12.2, the Estimated Commencement Date set forth in the Lease shall be extended one (1) day for each day that: (a) Tenant fails or refuses to give authorizations or approvals within the time periods required herein, but only to the extent such delays delay the commencement or completion of construction of the Tenant Improvements (referred to herein as "Tenant Delay(s)"); or (b) Substantial Completion of the Tenant Improvements is delayed by lightning, earthquake, fire, storm, tornado, flood, washout, explosion, strike, lockout, labor disturbance, civil disturbance, riot, war, act of a public enemy, sabotage or other similar causes beyond the reasonable control of Landlord (referred to herein as "Force Majeure Delay(s)").

12.2 Limitations.

- (a) <u>Notice</u>. No Tenant Delay or Force Majeure Delay shall be deemed to have occurred unless, within forty-eight (48) hours of the event giving rise to such claim, Landlord provides Tenant with written notice in compliance with the Lease specifying that a delay is claimed to have occurred because of actions, inaction or circumstances specified in the notice in reasonable detail. If such actions, inaction, or circumstances qualify as a Tenant Delay or Force Majeure Delay, then a Tenant Delay or Force Majeure Delay, as applicable, shall be deemed to have occurred, commencing as of the date Tenant received such notice from Landlord.
- (b) <u>Mitigation</u>. Tenant Delays and Force Majeure Delays shall delay the Estimated Commencement Date only if Substantial Completion of the Tenant Improvements is delayed, despite Landlord's reasonable efforts to adapt and compensate for such delays, efforts which Landlord shall be obligated to make (provided that the additional cost incurred by Landlord due to such efforts does not exceed \$1,000 on a cumulative basis, unless Tenant agrees to pay to the excess).
- (c) <u>Concurrent Delays</u>. Tenant Delays and Force Majeure Delays shall be recognized hereunder only if they are not concurrent with any other Tenant Delay or Force Majeure Delay that is effective hereunder. For example, if fourteen (14) calendar days of Tenant Delays and six (6) calendar days of Force Majeure Delays occur during the same fourteen (14) calendar day period, then the Estimated Commencement Date would be extended by only fourteen (14) calendar days; on the other hand, if such Tenant Delays and Force Majeure Delays did not occur during the same period, then the Estimated Commencement Date would be extended by twenty (20) calendar days.
- (d) <u>Change Authorizations</u>. Landlord may not claim that a Tenant-Requested Change was the cause of a delay in the construction of the Tenant Improvements unless the anticipated delay is specified in writing in the executed Change Authorization and affects the Critical Path of the Construction Schedule.

- (e) <u>Work Scope Precedence</u>. In case of conflicts or discrepancies between or among this Landlord Work Letter, plans, and specifications, plans shall supersede specifications for quantity, specifications shall supersede plans for quality, and this Landlord Work Letter shall supersede both plans and specifications.
- **Tenant Remedies**. If Landlord fails to obtain the building permit to construct the Tenant Improvements within a reasonable time, taking all factors into consideration, including any delays in obtaining such permit that are outside of Landlord's reasonable control, or if the Tenant Improvements have not been completed within sixty (60) calendar days after the Estimated Commencement Date, then Tenant may, at its option:
 - 13.1 Cancel the Lease upon thirty (30) calendar days' written notice to Landlord; or
- 13.2 Upon thirty (30) calendar days' written notice to Landlord, assume the responsibility for constructing and/or completing the Tenant Improvements itself. If Tenant elects to construct or complete the Tenant Improvements itself, then:
- (a) Tenant, its officers, employees, agents, contractors and assignees, shall have free access to the Premises and the Building at all reasonable times for the purpose of constructing the Tenant Improvements and for any other purposes reasonably related thereto; and
- (b) Base Rent shall be reduced by Tenant's total expense in constructing the Tenant Improvements, including any financing charges for capital and a reasonable amount for Tenant's administrative costs, and including interest at the rate of six percent (6%) per annum ("Tenant's Total Expense"). The rent reduction schedule shall be as mutually agreed to between the parties or, if no such agreement is made, Tenant's Total Expense shall be fully amortized in equal monthly amounts over five (5) years and deducted from the Base Rent payable under the Lease.

Any default by Landlord under the terms of this Work Letter shall constitute a Landlord Default under the Lease and shall entitle Tenant to exercise all remedies set forth in the Lease.

14. Representatives.

- 14.1 <u>Tenant Representative</u>. Tenant has designated Tenant's Work Letter Representative as its sole representative with respect to the matters set forth in this Work Letter who, until further notice to Landlord, shall have the full authority and responsibility to act on behalf of Tenant as required in this Work Letter and whose address, for purposes of any notices to be given regarding matters pertaining to this Work Letter only, is Tenant's Address for Work Letter Notice as set forth in Section 1.2 of the Lease.
- 14.2 <u>Landlord Representative</u>. Landlord has designated Landlord's Work Letter Representative as its sole representative with respect to the matters set forth in this Work Letter who, until further notice to Tenant, shall have the full authority and responsibility to act on behalf of Landlord as required in this Work Letter and whose address, for purposes of any notices to be given regarding matters pertaining to this Work Letter only, is Landlord's Address for Work Letter Notice as set forth in Section 1.2 of the Lease.
- **15. Elevator Usage During Move-In**. In the event that the use of the freight elevators and/or hoists is not sufficient to meet Tenant's requirements during the early entry period set forth in

- Section 4.3 of the Lease, (a) Landlord shall cause to be made operational a temporary construction elevator and hoist, or (b) Tenant shall have priority usage of two (2) passenger elevators in the elevator bank that services the Premises in order to assist Tenant in the installation of Tenant's fixtures, furniture and equipment. Any elevator usage provided under this Section 15 shall be at no cost to Tenant.
- 16. <u>Construction Meetings</u>. During the course of construction, meetings shall be held between the Contractor, Landlord and Tenant at least once per week, unless Tenant directs otherwise, at a time and place that is mutually convenient. An initial construction meeting shall be held within seven (7) calendar days after the date the Contractor is selected. Contractor shall provide minutes of each construction meeting to Tenant within a reasonable time thereafter, but not later than three (3) calendar days after the date of the construction meeting.
- **17. Delivery**. Delivery of all plans and drawings referred to in this Work Letter shall be either by commercial messenger service, personal hand delivery or Landlord can set up a web-based download, unless otherwise agreed by Landlord and Tenant.
- Miscellaneous. This Landlord Work Letter sets forth the entire understanding and 18. agreement between the Parties with respect to the subject matter of this Landlord Work Letter. This Landlord Work Letter may be amended only in a writing signed by both Parties. Any notice to a party for a breach of this Landlord Work Letter must be delivered in writing per the terms as set forth in Section 30.6 of the Lease. This Landlord Work Letter shall be construed as if jointly drafted by the parties. This Landlord Work Letter will not be effective unless and until signed by both Parties. Neither party may assign this Landlord Work Letter or its rights or obligations hereunder without the other party's prior written consent. This Landlord Work Letter will be binding upon, enforceable by and inure to the benefit of the Parties and each of their successors and permitted assigns. Provisions contained in this Landlord Work Letter shall prevail in case of conflict over the terms of the Lease. This Landlord Work Letter is hereby incorporated into and made part of the Lease. All the terms and conditions of the Lease remain in full force and effect, except as expressly indicated otherwise in this Landlord Work Letter. This Landlord Work Letter will become effective as of the Effective Date and shall continue in effect, except to the extent it is amended or terminated in accordance with terms of the Lease.

IN WITNESS WHEREOF, Landlord and Tenant have executed this Work Letter as of the dates set forth below.

LANDLORD:

PALMER/FLOWER STREET PROPERTIES, a California limited partnership

By: Palmer/Flower Street Properties, LLC, a California liprited liability company, its General Partner

Name: Geoffrey H. Palmer

Title: Sole Member

Date Signed: March 15, 2024

TENANT:

COUNTY OF LOS ANGELES, a body corporate and politic

FESIA A. DAVENPORT CHIEF EXECUTIVE OFFICER

By:_____

John T. Cooke Assistant Chief Executive Officer

ADDENDUM A To Landlord's Work Letter

BASE BUILDING IMPROVEMENTS

Landlord has constructed (or will construct) the Building to include the following:

- (a) the Building shell and exterior, including perimeter window systems and mullions in good condition. If building has not been constructed or is still under construction, no tenant improvements work shall commence until building has been signed off by the City having jurisdiction and Certificate of Occupancy has been received.
- (b) Must also include including mechanical, electrical, sprinkler, plumbing, Fire life safety, heating, air conditioning, ventilation and structural systems within the Building core, stubbed out to the face of the core wall at locations determined by Landlord;
- (c) toilet rooms per code, including necessary plumbing fixtures, ceramic tile floors, accessories, ceilings and lighting, with running hot and cold water;
- (d) Drywall or lath and plaster covering the exposed side of all exposed core walls, core and perimeter columns and the interior exposed side of all exterior building wall areas except at and under windows. Also included:
 - (e) public stairways;
 - (f) passenger and freight elevators;
 - (g) parking facilities;
 - (h) ground floor lobby;
 - (i) finished elevator lobbies (with carpet, lights, finished walls and ceiling);
 - (j) exterior plazas and landscaping;
 - (k) loading dock and/or area;
 - (I) water bottle filling stations/drinking fountains at the core;
- (m) electrical/telephone closet with not less than seven (7) watts per square foot of rentable area of normal power in the floor electrical closet;
- (n) conduit access sufficient for Tenant's electrical wiring (no additional improvement to increase conduit access will be furnished by Landlord unless there is not sufficient riser space as required for a 1.5" diameter signal cable from the Building main telecommunication vault to the telephone closets on floors ______, in which case Landlord, at no cost to Tenant and without deduction from Landlord's TI Allowance, shall cause such riser space to be made available to Tenant, and provided further that Tenant shall be responsible for the cost for removing the riser floor seal at each floor and the patching of each seal after installation of Tenant's cable); landlord to provide a 2" conduit from the building IDF for data circuit required by the Tenant in the Main communication room. Note: The landlord has a separate data circuit lease with their internet service provider who services the entire building.

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- (o) two (2) 208/120 and one (1) 480/277 Volt (VAC) panels connected to the Building power system;
 - (p) mechanical equipment room with ducted mechanical exhaust system;
- (q) concrete floors with troweled finish ready for tenants floor finish, level to specified tolerances and designed to support a minimum live load of fifty (50) pounds per square foot and a partition load of twenty (20) pounds per square foot;
 - (r) standard window coverings;
- (s) primary HVAC duct for cooling and primary HVAC duct for heating (heating is for perimeter zone only) to loop from the mechanical equipment room around the building core;
 - (t) hot and cold air loops located within the Premises;
- (u) primary fire sprinkler distribution, including secondary piping and sprinkler heads as required for the unoccupied Premises;
- (v) primary fire-life safety enunciation system "backbone" and panels suitable for Tenant's secondary distribution;
- (w) access at panels in the service core for distribution of Building requirements electrical power (initially 120/208 V for power and 277V for fluorescent lighting) up to the limits permitted under applicable law at the time the Building receives the initial temporary certificate of occupancy for the Building; and
 - (x) Drywall on the service core walls, columns and sills in the Premises.
- (y) Demolition and removal of any existing improvements or equipment situated within the Premises, unless the Final Plans show that such improvements and/or equipment will remain in the Premises.
 - (z) Two Door cut outs for exits from premises to the parking garage area.

11128298.1 ADDENDUM A

ADDENDUM B To Landlord's Work Letter

TENANT IMPROVEMENTS

Tenant improvements shall include:

- (a) Tenant ceilings and lighting;
- (b) Floor finish in the Premises (except elevator lobbies and public corridors on multi-tenant floors and toilet rooms);
- (c) Interior finishes of any kind within the Premises (except elevator lobbies and public corridors on multi-tenant floors and core area toilet rooms);
 - (d) Interior partitions, doors and hardware within the Premises;
- (e) Terminal boxes and reheat coils or other HVAC or air distribution devices to or within the Premises;
- (f) Tenant's furniture, fixtures and equipment, including telephones, computers and cabling therefor;
- (g) Distribution of electrical services, plumbing services and sprinklers from the core to the Premises, and domestic hot water heater and associated hot water piping;
 - (h) Any and all signs for Tenant and the power therefor;
- (i) Security, fire and life-safety systems throughout the Premises, including exit signs, intercoms and extinguishers;
 - (j) Additional and/or above standard electrical capacity; and
 - (k) Fiber optic access.

11128298.1 ADDENDUM B

ADDENDUM C To Landlord's Work Letter

PRELIMINARY AND FINAL TI COST SUMMARY

Preliminary TI Cost Summary Final TI Cost Summary		Lease No Address	
Cost Category			
Architecture and Engineering Contract		\$	
Plan Check Fees & Permits		\$	
General Contractor (Profit) (Overhead)		\$ \$ \$	
Furniture		\$	
Other (Specify)		\$	
	Total TI Costs	\$	

11128298.1 ADDENDUM C