



LOS ANGELES COUNTY
 VEHICLE PURCHASING SERVICES PROGRAM
LONGO TOYOTA - HYBRID VEHICLES

Model Year	MODEL	MODEL#	DISCOUNT from MSRP
2011	PRIUS II	1223	\$500
2011	Prius III	1225	\$750
2011	Prius IV	1227	\$750
2011	Prius V	1229	\$750
2011	Camry Hybrid	2560	\$750
2011	Highlander Hybrid	6964	\$750
2011	Highlander Hybrid Limited	6966	\$750
2012	Prius Plug-in Hybrid Currently in Priority Registration Phase. Please register directly at: www.toyota.com/prius/plugin/dealer/04136	Contact Mel Castelo after Priority Registration	\$0



Contact:
 Mel Castelo
 Mobile: 626-590-0025
 Fax: 626-652-3253
 Email: mel.castelo@longotoyota.com

County of Los Angeles
Vehicle Purchasing Service Program
Lexus Pricing

<u>Year</u>	<u>Model</u>	<u>Longo Lexus</u> <u>El Monte, CA</u> <i>Effective Date: 07/26/2011</i> Discount Formula
2011	HS250h	\$2,500 Over Dealer Invoice
	CT200h	MSRP
	RX450h	\$3,500 Over Dealer Invoice
	GS450h	\$1,500 Over Dealer Invoice
	LS600h	\$1,000 Below MSRP *

** Special Orders Only.*

PRIOR TO PURCHASE, PARTICIPANTS MAY REQUEST A COPY OF THE VEHICLE INVOICE FROM THE DEALER TO DETERMINE AND/OR VERIFY THE ACTUAL SELLING PRICE.