COUNTY OF LOS ANGELES

Oversight Board Training

Prepared for the Chief Executive Office by Estolano LeSar Perez Advisors & Seifel Consulting

TRAINING OVERVIEW





Background on ABx1 26

Redevelopment elimination first proposed after Governor's election

ABx1 26 dissolution and ABx1 27 payment to avoid dissolution signed by Governor in June

CRA v Matosantos

ABx1 26 dissolution upheld

ABx1 27 "pay-to-play" struck down

Redevelopment Overview

Basics of Redevelopment

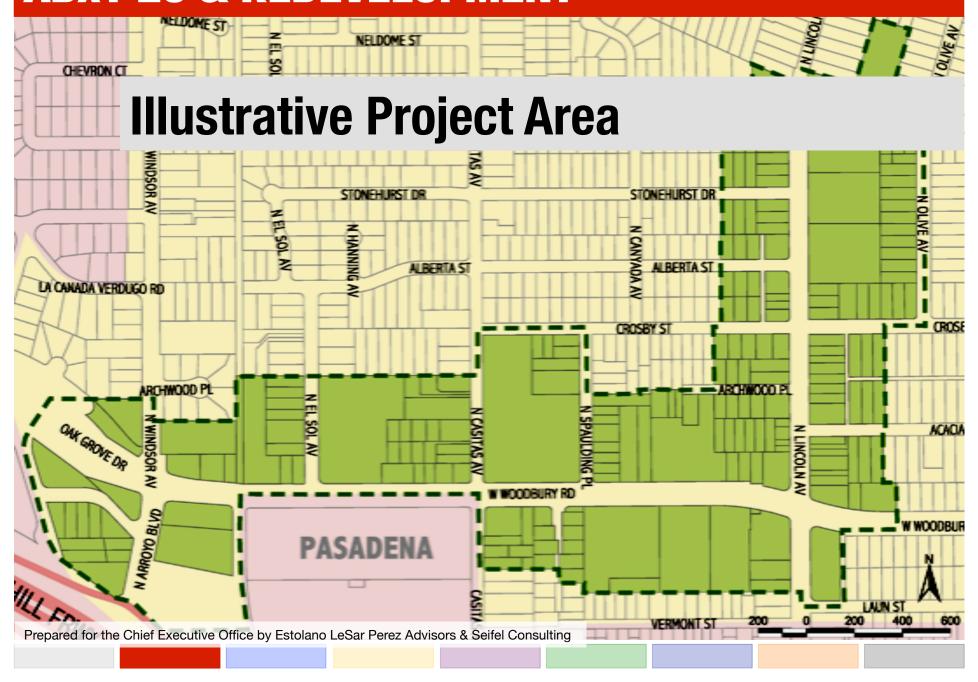
Tax Increment Financing

Payments to Affected Taxing Entities (ATEs)

Housing Set Aside Requirement

Redevelopment

Created to revitalize urban areas
Governed by California Redevelopment Law
Authorized formation of RDAs & project areas
Required preparation of Redevelopment Plans with
time and fiscal limits



Redevelopment Powers

Prepare sites for development
Improve and build public facilities
Buy and combine properties
Sell or lease property
Help owners and businesses
Regulate land use
Preserve, upgrade and produce housing
Receive, spend and bond Tax Increment (TI)

Tax Increment Financing

1952 Constitutional amendment

Captures increased property revenue in Project Area to fund activities

For 45+ years, most of increased property tax revenue allocated to redevelopment

These revenues are Tax Increment (TI)

Agency must incur debt to collect TI

How is Tax Increment Generated?

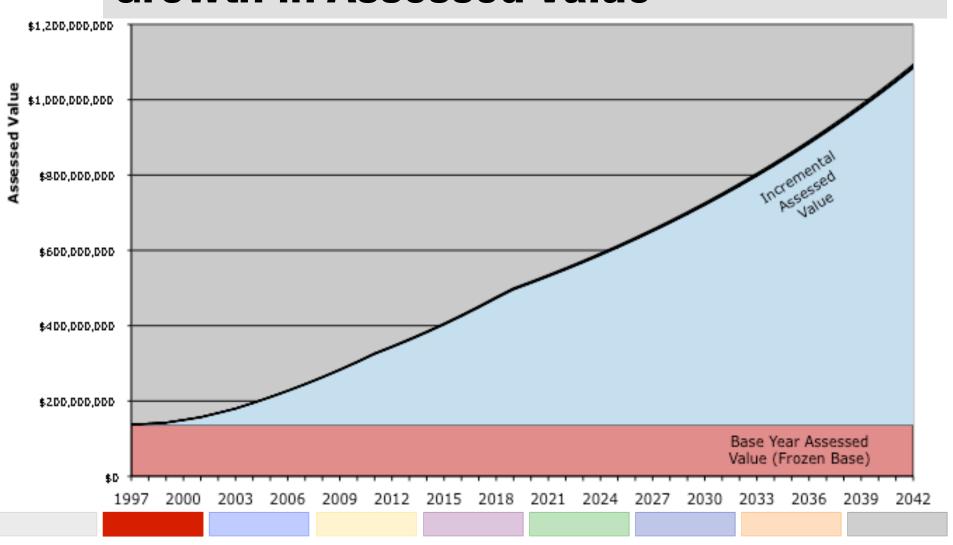
If a property owner rehabilitates or adds value to a property

If a property owner sells a property to someone else If new development occurs

Basic "2%" growth

(Tax Increment is generated from increase in value above the frozen base)

Growth in Assessed Value



Agency Tax Increment Obligations

County Administration
Housing Set-Aside (20%)
Payments to Affected Taxing Entities
Bond Debt Service
Other Long Term Debt Obligations

Housing Set-Aside Fund

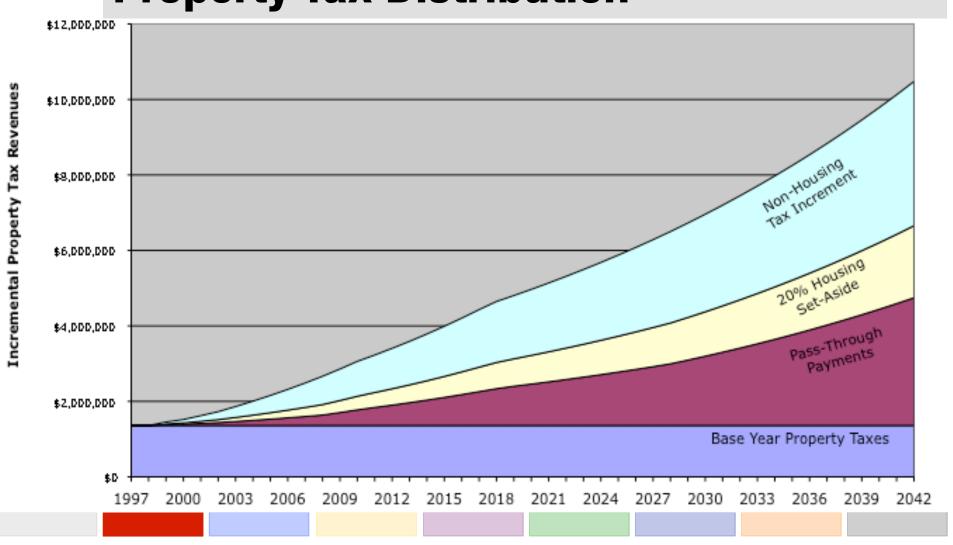
At least 20 percent of all tax increment revenue generated from project areas set aside Funds to be used to increase, improve and preserve community's supply of affordable housing Housing to be available at affordable housing cost and occupied by persons and families of very low, low, or moderate income

Payments to Affected Taxing Entities

Each affected taxing entity (ATE) continues to receive its share of property taxes generated from base AV In addition, each ATE receives a portion of TI generated from increases in AV over base

These additional payments are called "pass-throughs"

Property Tax Distribution



THE DISSOLUTION PROCESS

Four Elements

- 1. Local Management and Oversight
- 2. List of Future Redevelopment Expenditures
- 3. Local Distribution of Funds
- 4. State Review

KEY PLAYERS

Dissolution Organizational Structure

DEPARTMENT OF FINANCE

OVERSIGHT BOARD

SUCCESSOR AGENCY

REDEVELOPMENT AGENCY (dissolved on February 1, 2012)

STATE CONTROLLER'S OFFICE

COUNTY AUDITOR-CONTROLLER

Overview of the Dissolution Process

- 1. RDAs prepare to be dissolved.
- 2. RDAs dissolve and their assets and liabilities are transferred to Successor Agencies.
- 3. Successor Agencies prepare the first Recognized Obligations Payment Schedule (ROPS).
- 4. Oversight Boards are formed and review the ROPS.

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Overview of the Dissolution Process

- 5. The County Auditor-Controller administers the Redevelopment Property Tax Trust Fund, audits the former RDA, and certifies the first ROPS.
- 6. Ongoing wind-down of RDA activities, disposition of assets.
- 7. Ongoing review by Oversight Board and the Department of Finance.

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Important Dates

April 15, 2012: The Oversight Board submits approved first ROPS and immediately begins review of the second ROPS.

April 27, 2012: Deadline for Oversight Board to submit second ROPS.

May 1, 2012: Selection of Oversight Board members is complete.

May 15, 2012: Governor Brown appoints Oversight Board members to vacant positions.

Important Dates

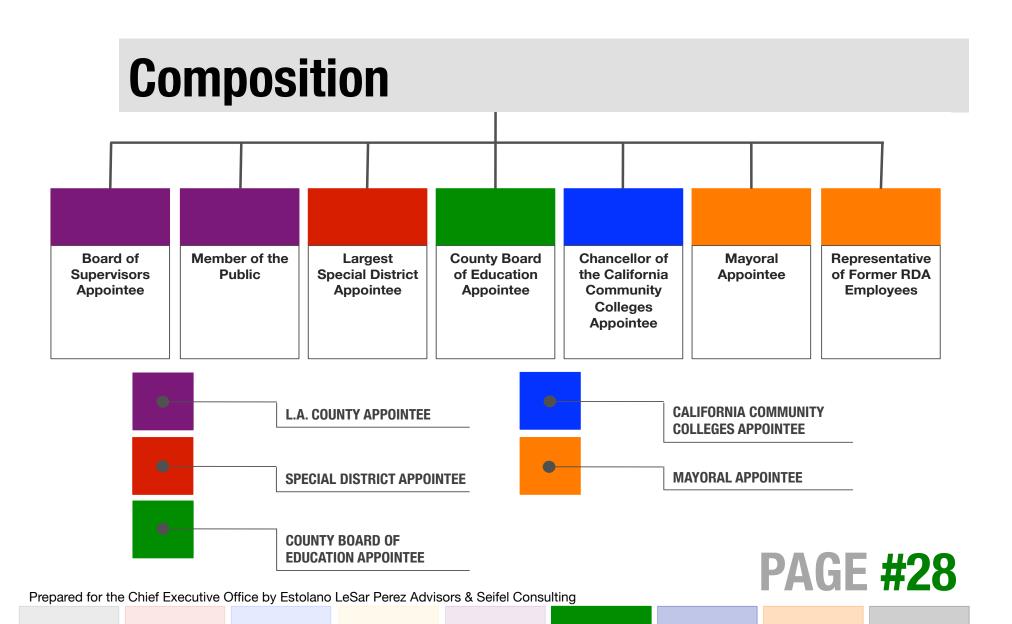
June 1, 2012: Funds are distributed to Successor Agencies to pay for obligations on the second ROPS.

July 1, 2012: The Agreed Upon Audit Procedures (AUP) engagement is complete.

July 15, 2012: County Auditor-Controller reports to the State Controllers Office re: AUP.

Every October 1st and April 1st: Approved ROPS must be submitted so that the Auditor-Controller's office can distribute funds.

OVERSIGHT BOARD



OVERSIGHT BOARD

Fiduciary Duty

"Oversight boards shall have fiduciary responsibilities to holders of enforceable obligations and the taxing entities that benefit from distributions of property tax

and other revenues ..."

-- Health & Safety Code Section 34179(i)



OVERSIGHT BOARD

Sections 34180 & 34181

Section 34180: The Oversight Board must approve specific Successor Agency actions.

Section 34181: The Oversight Board must direct the Successor Agency to complete specific actions.

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1. Elect a chairperson

The names of all Oversight Board members and the Chairperson of the Oversight Board must be reported to the Department of Finance by May 1, 2012.

2. Designate a point of contact for DOF

Each Oversight Board must designate a point of contact for the Department of Finance (DOF) so that the DOF can effectively communicate with the Oversight Board and fulfill the state agency's oversight duties.

3. Establish OB rules and procedures

Set meeting dates & times.

Determine who will staff the Oversight Board.

Appoint independent legal counsel.

Provide direction to the Successor Agency regarding supporting documentation.

Request use of a standardized ROPS submittal template.

4. Direct Successor Agencies to report on sufficiency of cash flow

The Successor Agency should, in effect, present a budget to the Oversight Board that provides context for the decisions. The Agency should highlight any potential funding shortfalls.

5. Review and Approve ROPS

The appointees should make the review, analysis and consideration of the ROPS their highest priority task after electing a chairperson, designating a point of contact for the DOF, and establishing rules and procedures.

6. Approve Administrative Budget

Appointees should carefully scrutinize the Successor Agency's administrative budget to ensure that the 5% allowable funding cap for FY 2011-2012 is used efficiently.



7. Terminate or approve cooperation agreements

Most of the Cooperation Agreements between former RDAs and their sponsoring cities will likely be invalid under ABx1 26. Oversight Boards should review these Cooperation Agreements during the early months of their deliberations in order to eliminate potentially large expenditures by the Successor Agencies.

8. Terminate all agreements that do not qualify as enforceable obligations

It is essential that the Oversight Board ensure that the Successor Agency is in fact terminating all agreements that are not enforceable obligations and that the Agency is not incurring additional liability in connection with such agreements.

9. Terminate or renegotiate agreements with private parties

The Oversight Board should scrutinize existing enforceable agreements with private parties to determine whether a renegotiation or early termination of such agreements might benefit the taxing entities.

10. Dispose of assets

The Oversight Boards should develop a strategy, in consultation with real estate and transactional experts, to dispose of the former RDA's assets in a manner that maximizes the value for the taxing entities.

REVIEWING THE ROPS

Standardized ROPS Template

The Oversight Board may wish to require the Successor Agency to use a standard template when submitting ROPS.



REVIEWING THE ROPS

Staff Reports & Documentation

The Oversight Board may wish to require the Successor Agency to submit a staff report for each item on the ROPS. In addition, the Oversight Board may wish to indicate the types of documentation it will require to review and evaluate certain types of obligations listed on the ROPS.



Types of Obligations

- 1. Bonds
- 2. Loans or moneys borrowed by the RDA
- 3. Cooperation and financial agreements between the RDA and a sponsoring entity
- 4. Salary and benefits obligations
- 5. Pass-through payments



Types of Obligations

- 6. Judgments and settlements
- 7. Disposition and Development Agreements (DDAs), Owner Participation Agreements (OPAs), Financial Assistance Agreements, and related obligations
- 8. Contracts or agreements necessary for the continued administration or operation of the agency
- 9. Other/miscellaneous



1. Bonds

"... that portion of the levied taxes each year ... shall be paid into a special fund of the redevelopment agency to pay the principal of and interest on loans, moneys, advanced to or indebtedness ... incurred by the redevelopment agency to finance or refinance ... the redevelopment project."

-State Constitution Article XVI, Section 6



Types of Bonds: Tax Increment or Other Revenues Pledged

Tax Allocation Bonds (most typical)

Backed solely by tax increment revenues

Revenue Bonds

Water and wastewater enterprise bonds, parking bonds, sales tax, etc.

Types of Bonds: Property Tax/Special Lien

Assessment District Bonds

Special assessment bonds

Mello-Roos Bonds (Community Facilities District)

Special tax bonds

Types of Bonds: Direct Obligation of Issuer

COPs/Lease Revenue Bonds/Tax-exempt Lease Lease revenues pledged to repay bonds Notes/TRANs (Tax and Revenue Anticipation Notes)

2. Loans or Moneys Borrowed

Loans from federal or state government
Loans or advances from other public agencies
Mortgage or construction loans
Loans of moneys borrowed from the Housing Fund



3. Cooperation & Financial Agreements between RDA and Sponsoring City

Agreements or contracts between the City and former RDA are not enforceable agreements

Two exceptions:

- 1. Pre-12/31/10 agreements entered into at time of debt issuance solely to repay debt are enforceable
- 2. Loan agreements between City and RDA established within two years of Agency creation are enforceable



4. Salary and Benefits

Collective bargaining agreement of former RDA employees is enforceable
Successor Agency assumes obligations under any MOU Bargaining units created in Successor Agency to be consistent with those established in RDA After expiration of MOU, Successor Agency continues to be subject to collective bargaining



5. Pass-Through Payments (pre/post-1994)

Pass-through payments may appear on the first ROPS (covering January 1, 2012 to June 30, 2012).

Starting on the second ROPS (covering July 1, 2012 to December 31, 2012), the County Auditor-Controller will make the required pass-through payments prior to transferring money to the Successor Agency to pay enforceable obligations.



5. Pass-Through Payments (post-1994)

"In some circumstances certain pass-through payments may be determined by the Successor Agency, their respective Oversight Board and the external Auditor (and possibly the DOF/ SCO) as being Enforceable Obligations..."

-- Draft State Association of County Auditors Guidelines



6. Judgments and Settlements

This category includes payments related to court or other binding decisions. These include settlements entered by a court of law or binding arbitration decisions against the former redevelopment agency.



7. DDAs, OPAs, Financial Assistance Agreements, and Related Obligations

This category includes agreements related to real estate transactions. They apply to specific developments within a project area and may pertain to land acquisition, the disposition of existing assets, public improvements, and advances made by the RDA to developers.



8. Contracts or Agreements Necessary for the Continued Administration or Operation of the Agency

This category includes obligations that allow the Successor Agency to wind down the former RDAs business and carry out existing obligations.

Obligations may include office space rent, equipment, supplies, insurance and services.



9. Other/Miscellaneous

This category includes any obligations or payments that are not included in the other nine categories.



					Outstanding Del	ot
oject Name / Debt Obligation	Project Area	Payee	Revenue Source	Description	or Obligation	F
01 Tax Allocation Refunding				Principal and interest payments made on the Bonds for funding		
onds	1	US Bank	Redevelopment Property Tax Trust Fund	redevelopment activities with respect to the Plaza Project Area.	\$ 3,950,81	3
98 Tax Allocation Refunding				Refunding of 1998 bonds and refinance redevelopment activities with respect		
s made						

104 Tax Allocation Refunds Sample ROPS

06 Tax Allocation Bonds	2	US Bank	Redevelopment Property Tax Trust Fund	Area No. 2.	\$ 52,588,415
		Redevelopment			
OA Administrative/Employee		Agency & Several		Payroll cost for RDA Employees (July 2011 - Jan 2012), salaries, insurance,	
osts (July 2011 - Jan 2012)	2	Vendors	Redevelopment Property Tax Trust Fund	and benefits, and Agency supplies, equipment and other operational supplies	\$ 2,225,658
accessor Agency		Successor		Payroll cost for Successor Agency Employees (Feb - June 2012), salaries,	
Iministrative/Employee Costs		Agency & Several		insurance, and benefits, and Agency supplies, equipment and other	
eb - June 2012)	2	Vendors	Administrative Cost Allowance	operational supplies	\$ 9,604,167
scal Agent Fees	2	Willdan	Redevelopment Property Tax Trust Fund	Annual Disclosure report fees	\$ 538,500
awthorne Boulevard Property					
ınd (Commercial - Non-				Agency owned commercial rental units on Hawthorne Boulevard. Payments	
ousing)	2	City of Hawthorne	Redevelopment Property Tax Trust Fund	are for operation/maintenance costs related to the property.	\$ 694,793
evillea Property Fund				Agency owned 8 residential rental units. Payments are for	
ousing)	2	City of Hawthorne	Redevelopment Property Tax Trust Fund	operation/maintenance costs related to the property.	\$ 1,594,471
ale Properties Fund (11605,					
529, 11537 Gale Avenue)				Agency owned 27 residential rental units. Payments are for	
ousing)	2	City of Hawthorne	Redevelopment Property Tax Trust Fund	operation/maintenance costs related to the property.	\$ 5,385,346
uro Avenue Property Fund				Agency owned 3 residential rental units. Payments for for	
ousing)	2	City of Hawthorne	Redevelopment Property Tax Trust Fund	operation/maintenance costs related to the property.	\$ 1,248,939
DA/Successor Agency					
surance Costs	1,2	City of Hawthorne	Administrative Cost Allowance	General liability and workers compensation	\$ 87,628
				Repayment of note to the developers of AutoNation/Costco note, cosnisting	
				of Mello-Roos tax refund, sales tax and transient occupancy tax refund to the	
uto Nation/Costco Note	2	City of Hawthorne	Redevelopment Property Tax Trust Fund	extent these taxes are generated within the project.	\$ 24,553,438
ofessional Services -		Rosenow			
edevelopment/Successor		Spevacek Group,			
jency	1,2	Inc.	Redevelopment Property Tax Trust Fund	Redevelopment/Successor Agency/Oversight Board consulting services	\$ 65,000
jency Professional Services -		Vasquez &			
nancial	1,2	Company, LLC	Redevelopment Property Tax Trust Fund	Redevelopment annual audit	\$ 10,000
jency Professional Services -		& Gershon and			
:gal	1,2	Best, Best &	Redevelopment Property Tax Trust Fund	Successor Agency legal counsel	\$ 10,000
/ 2009-10 Pass Through		Affected Taxing			
ayments	2	Entities	Redevelopment Property Tax Trust Fund	Pass through and negotiated agreement payments to affected taxing entities	\$ 1,123,537
7 2010-11 Pass Through		Affected Taxing			
ayments	2	Entities	Redevelopment Property Tax Trust Fund	Pass through and negotiated agreement payments to affected taxing entities	\$ 1,115,432
7 2011-12 Pass Through		Affected Taxing			
ayments	2	Entities	Redevelopment Property Tax Trust Fund	Pass through and negotiated agreement payments to affected taxing entities	\$ 993,558
ıx Rebates	2	City of Hawthorne	Redevelopment Property Tax Trust Fund	Tax rebates	

Bonds

Line item: 2

Project Name/Debt Obligation: 1998 Tax Allocation Refunding Bonds

Project Area: 2 Payee: US Bank

Revenue Source: Redevelopment Tax Property Trust Fund

Description: Refunding of 1998 bonds and refinance redevelopment activities with respect to the Redevelopment Project Area No. 2.

Total Estimated Debt Obligation: \$14,085,281

Obligation Expiration Date: 9/1/24

Total Due During Fiscal Year: \$694,375

Total Due in May & June 2012: \$116,688

Bonds

Line item: 15

Project Name/Debt Obligation: Auto Nation/Costco Note

Project Area: 2

Payee: City of Hawthorne

Revenue Source: Redevelopment Property Tax Trust Fund

Description: Repayment of note to the developers of AutoNation/Costco note, consisting of Mello-Roos tax refund, sales tax and transient occupancy tax refund to the extent these taxes are generated within the project.

Total Estimated Debt Obligation: \$ 24,553,438

Obligation Expiration Date: 11/8/30

Total Due During Fiscal Year: \$ 24,553,438

Total Due in May & June 2012: \$0

Administrative Costs

Line item: 8

Project Name/Debt Obligation: Successor Agency Administrative/Employee

Costs (Feb - June 2012)

Project Area: 2

Payee: Employees of Successor Agency & Several Vendors

Revenue Source: Administrative Cost Allowance

Description: Payroll cost for Successor Agency Employees (Feb - June 2012), salaries, insurance, and benefits, and Agency supplies, equipment and other operational supplies

Total Estimated Debt Obligation: \$ 9,604,167

Obligation Expiration Date: 9/22/48

Total Due During Fiscal Year: \$ 104,167

Total Due in May & June 2012: \$41,666

Housing

Line item: 11

Project Name/Debt Obligation: Grevillea Property Fund (Housing)

Project Area: 2

Payee: City of Hawthorne

Revenue Source: Redevelopment Property Tax Trust Fund

Description: Agency owned 8 residential rental units. Payments are for operation/maintenance costs related to the property.

Total Estimated Debt Obligation: \$ 1,594,471

Projected Payment Dates: Monthly Obligation Expiration Date: 11/26/37 Total Due During Fiscal Year: \$ 58,157

Total Due in May & June 2012: \$9,692

Tips for Reviewing ROPS

- 1. Understand all the sources available to pay enforceable obligations
- 2. Understand the total amount of money available to pay enforceable obligations during the ROPS period
- 3. Identify obligations that are clearly not enforceable (e.g., cooperation agreements, low and moderate income housing set-asides, etc.)
- 4. Focus on big-ticket items first
- 5. Ask for supporting documentation



Open Questions

ABx1 26 complex and "murky" Varying interpretations

Examples of questions:

Administrative cost allowance

Bond cash flow reserves

Pass-through payments/waterfall

Loan agreements

Unencumbered funds

RESOURCES

Available Resources

Department of Finance Website

http://www.dof.ca.gov/assembly_bills_26-27/view.php

The Successor Agency

The County Auditor-Controller

http://auditor.lacounty.gov/wps/portal/ac

County Counsel

Staff Analyses/Reports

County Website (URL forthcoming)

Chief Executive Office

email: oversightboard@ceo.lacounty.gov

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MAJOR POINTS

Major Takeaways

Oversight Board members must be prepared to act quickly from the onset

Oversight Board members have fiduciary duties to the holders of enforceable obligations and the affected taxing entities

There isn't clear guidance on a number of issues that many Oversight Boards will face

Refer to the Oversight Board Training Manual for guidance and utilize the resources made available to you

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