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**7/20/2023**  
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I'm one of the Spanish interpreters.

>> Okay, thank you. I'll assign you as interpreter now.

>> Okay, great. Thank you.

>> Okay. You should be all set. Member Earley, are you able to unmute?

Member Earley? Yes, I'm here.

>> Okay, great. Thank you.

>> Thank you.

>> Member Ghaly, are you able to unmute?

Member Ghaly, are you able to unmute? Let's see, try it again.

>> Yeah, thank you. I'm here, thank you.

>> You're welcome. Thank you. Member Ruiz, are you able to unmute?

>> Yes, thank you. Member Nomachi, are you representing?

>> Hello. Yes, I am here on behalf of Dr. Scorza.

>> Thank you.

CHAIRMAN STEELE: Okay. Let me know when we reach quorum?

>> Hello, Chair.

CHAIRMAN STEELE: Hello. How are you doing today? That's really good to hear. I love hearing that.

>> Enjoy your month off?

CHAIRMAN STEELE: That's the thing. It's a break from this, but you know, the work don't stop. Yeah. I just, I just came from -- (no audio) hello, everyone. Anyone from JCOD, let me know when we reach quorum and we'll get ready to -- I appreciate you. How you been? If I haven't seen you --

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[Overlapping speakers]

CO-VICE CHAIR LEWIS: Look at this. My heart, my heart.

CHAIRMAN STEELE: Just a little bit. She was joking though. I feel like she was joking. But sometimes Reba's jokes, you never know. You never know. T member Na i, are you able to unmute?

>> I believe so, thank you.

>> Thank you, m'hm.

CHAIRMAN STEELE: Attention. Hold up, what are they doing? Member Hovsepian, are you able to unmute?

>> Yes.

>> Thank you.

CHAIRMAN STEELE: Yeah, please. Make sure I give you that information before we leave today. Okay, that's good. Hello, everyone. Welcome back. I know we had a slight hiatus, giving everybody a chance to like, you know, get back to business. You know, as we catch our breath from the community business that we've been doing together for almost the last year now. So I want to call this meeting to order. Sorry, sorry, hold on. I'll mute that. Got it, okay. I want to call this meeting to order. We will start with the land acknowledgement, and then we'll do -- then we'll take roll.

Sorry, all. My phone is -- I don't know. I have no idea what is going on. The doors are locked to get in. Yeah, thank you.

The land beneath our feet is the ancestral land of people who lived in Los Angeles County and surrounding areas for thousands of years.

I would like for us to acknowledge the Gabrieleno Tongva people, the Fernandeno Tatavium

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Tribe and the Ventureno Chumash people.

We honor you and we are thankful for the energy you put in this world so we can continue to do our work and continue that stew stewardship from now and beyond. Can we please say roll? I'm sorry. Before we do -- yeah, let me do the disclosures first, and then we'll take roll. Sorry about that.

>> This meeting is being recorded. By remaining here, you consent. This is a public meeting.

Conversations are not visible to people on the phone and who are unable to participate. The chat function is limited to tech assistance. No response or forwarding of public comments.

If members would like to provide comment, please do so during the public comment period for that item or during the general public comment period.

If members would like to provide comment, please do so during the public comment period for that item or during the general public comment period.

Cart services are available. Click on the stream text link in the chat. Scroll to reactions. You will see the raise hand feature. Scroll to more. You will see a drop down menu.

Telephone dial-in information will be provided.

You may press star nine to raise your hand. Star six to unmute. For Spanish, click on the globe.

Public comments are to be submitted. If they are to be reviewed, it should be submitted before 5:00 PM the day before.

For anyone experiencing online technical difficulties, telephone dial and information will also be provided in the chat. During public comment, telephone participants may press \*9 to raise your hand and \*6 to unmute.

Written comments after 5:00 PM the day before through the end to have meeting will be made part of the public record for the meeting. Advisory members may not have the opportunity to

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review

Those comments prior to acting on an item. This ends the reading of the disclosures.

\*

The land beneath our feet is the ancestral the reading of the disclosures.

These comments will be shared with the advisory committee members prior to the meeting and will be reflected in the meeting minutes.

Written comments after 5:00 PM the day before through the end to have meeting will be made part of the public record for the meeting. Advisory members may not have the opportunity to review

Back to you, Chair.

CHAIRMAN STEELE: Thank you very much. Can we take roll?

Members?

(Taking roll), roll call)

Member Castillo or alternate?

Member Crunk or alternate? Thank you. Member Cyrus-Franklin or alternate? Member Earley or alternate?

>> Present.

CHAIRMAN STEELE: Thank you. Member Ferrer or alternate?

>> Present.

CHAIRMAN STEELE: Thank you. Member Fuentes-Miranda?

>> Present.

CHAIRMAN STEELE: Thank you. Member Garcia or alternate?

Member Ghaly or alternate?

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>> Present.

CHAIRMAN STEELE: Thank you. Member Hovsepian?

>> Present.

CHAIRMAN STEELE: Thank you. Member Lewis or alternate?

CO-VICE CHAIR LEWIS: Present.

CHAIRMAN STEELE: Thank you. Member LoBianco or alternate?

>> Present.

CHAIRMAN STEELE: Thank you. Member O'Brian or alternate? Present.

Member Schoonover or alternate?

>> Alternate present.

CHAIRMAN STEELE: Thank you. Member Scorza or alternate?

>> Alternate present.

CHAIRMAN STEELE: Thank you. Member Soto or alternate?

>> Present.

CHAIRMAN STEELE: Thank you. Member Steele or alternate?

>> Present.

>> Thank you. Member Stevens?

>> Present.

CHAIRMAN STEELE: Thank you. Member Williams or alternate?

>> Alternate present.

CHAIRMAN STEELE: Thank you. Thank you very much. With that, we have 16 people present, meeting quorum. Back to you, Chair.

CHAIRMAN STEELE: Thank you very much. Can we do, for the next meeting, can you -- can

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we get an updated list of the members and the alternates?

Because I know a couple of seats have shifted and I think maybe a couple of the alternates have shifted, too. So let's please make sure we have that list available to you. I appreciate it. All right. I did the land acknowledgement; I started there. Let's go to the community agreements.

Can we bring those up?

Member Castillo just walked in the room. I just want to acknowledge that. I also heard from member Soto who is on her way; she is stuck in traffic, yeah.

Okay. All right, friends. I'll start. Be respectful of the diverse voices being represented and remain own minded.

>> Be mindful of power dynamics in this space, as well as the historical disenfranchisement of Black and Indigenous communities. Accordingly, prioritize and defer to community throughout this process.

>> Be mindful of the diverse audience you're presenting to, and make sure you speak with clarity.

>> Be collaborative.

>> Assume best intentions.

>> Challenge the idea, not the person.

>> Remember why we're here -- to center the Black, Brown and Indigenous communities and other communities that have been most impacted by the carceral system -- low-income community, trans and gender non-conforming folks, et cetera.

>> Deter to community.

>> Transparency and follow-through.

>> Be intentional about hearing and allowing space for additional voices to be uplifted.

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>> Be an active participant and try to be succinct in your thoughts and contributions.

>> Let equity lead the way.

>> Make spaces for youth voices.

>> As much as possible, allow community members to finish their sentence/thought during public comment. Allow community members to finish their sentence/thought during public comments.

>> Review community agreements before every meet ago amend them as needed. And I'll end, begin meetings with a land acknowledgement statement recognizing and respecting the Indigenous Peoples of the land we now call Los Angeles County.

Thank you very much. Again, good to see you all. Great day today. We're going to get right to it. Let's go to Item 3 on the agenda, reviewing of the meetings from or last meeting on June 15th, 2023. Are there any changes or minutes that need to be made to the minutes? Have we lost one of you?

>> Page 3.

CHAIRMAN STEELE: Page 3?

(indiscernible)

CHAIRMAN STEELE: Yeah, so the total number is two, not three. Thank you very much for that. Anyone else?

>> Approval of the minutes.

CHAIRMAN STEELE: Yeah, and also take a look at the yes, number N. I think that number might be off as well.

>> What page?

CHAIRMAN STEELE: Page 3. So in the chart that has the yes, abstain, no, and absent -- and

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the abstain number is incorrect; it should be only two. But I think the yes number is incorrect, so I think it might only be three.

But you know, just make sure we have the right count. And so there's a motion on the floor.

>> I'll second it.

CHAIRMAN STEELE: Second by Member Lewis. Any additions? All right. Let's move to public comment.

>> Chair, how much time are you allowing for public comment?

CHAIRMAN STEELE: One minute, thank you.

>> This commences the public comment period of the agenda. This period during the meetings will be one minute per person. For those online who would like to provide public comment, please use the raise hand feature now. We will call on you in the order that your hand is raised. Please state your name for the minutes before begin your public comment when you are called. We have lower your hand once you have completed your public comment.

For those on the telephone, please press \*9. Dial \*6 to unmute yourself. When accessing Zoom through a computer browser or smart phone or apps, you will see the raise hand feature.

When accessing Zoom, scroll to more at the bottom tab, and you will see a drop-down menu with the raise hand feature. We will now begin public comment for the June 15th, 2023, meeting minutes. Starting in the room, do we have any comments from the public?

Moving online, do we have any hands raised?

Seeing no hands raised, back to you, Chair.

CHAIRMAN STEELE: Thank you very much. We can move to the vote. Member Carbajal or alternate?

Member Contreras or alternate?



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>> Thank you.

(Taking of the vote)

>> Aye.

>> Chair Steele?

>> Aye.

>> Thank you. Member Stevens?

>> Aye.

>> Thank you. Member Chavez?

>> Aye.

>> We have 16 yes, one abstain for a pass. Back to you, Chair.

CHAIRMAN STEELE: Thank you very much. All right. Again, the details of the agenda

today, we have -- as you can see with items four and five, and then we also have something we need to vote on as far as the meeting schedule. We could bring that back around for Item 6.

So we'll start with Item 4. We've been trying to have this presentation for a second. I'm glad that folks have the opportunity to take some time, and I hope you especially enjoyed that time. But I'm glad to have you all come back and share with us the work that LISC has been doing, particularly with the reintegration Academy.

So welcome back. And thank you for your patience for all the back and forth.

>> Okay. How's this? Good?

CHAIRMAN STEELE: Yeah, please.

>> Hello, everyone. Happy to be here. So when we were first slated to present, I worked at LISC and I now work here, and this is my third day.

CHAIRMAN STEELE: Congratulations.

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>> Thank you.

CHAIRMAN STEELE: Welcome to the team.

>> So I'll be doing this with my colleague Savannah.

>> Now, that's not even fair. But hi, yes. I'm assistant program officer at LISC who runs the Academy, with a lot of support who's not in the room. We missed STEPHEN but we're so happy to be here, so thank you.

>> So before starting, I just wanted to say thank you to you all for the work you do on the committee and for your support of the Incubation Academy. Some of you have been presenters, trainers. Some of you have participated or just helped getting it going.

And I also want to acknowledge for creating the program and for supporting our group. So the Academy was designed by LISC and JCOD to build the capacity of small grass roots with a focus on BIPOC and LGBTQIA+ and justice involved.

The year-long cohort-based Academy focuses on training on organizational assessment, communication, contracting among others. Next slide, please. If we could go to next slide, please.

>> Oh, sure.

>> STEPHEN: There we go. Great, thank you. So as we all know, there are plenty of options in our county that are currently providing services, many on their own dime, that are unable to access funding base of the various hurdles that we've all identified in this work, right.

And mainly it's the difficulty in navigating and fulfilling the entry for these kind of contracts.

And so we have set out to engage to enroll these organizations and support all of them through training, career advising, and resources.

Next slide, please. And so our focus is on current best practices and non-profit management and

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accessing public funds so they're more competitive in winning contracts; I when they do win the contract, they're more than capable in actually fulfilling the contracts that they win.

So in this process, we're working to create a community of providers that work together, that collaborate, go out for funding together, and support each other in this work.

Next slide, please. So like I said, we designed the Academy to focus on building on their strengths and responding to the needs of grass roots to deliver intervention, designed to center a Care First and equity approach.

And a key consideration is that the lived experience and the expertise of the participating leaders is respected and uplifted and that peer learning is encouraged and facilitated as often as we did can. The cohort-based Academy include as more intensive 15-weeks of 13 sessions, along with a year of other support which includes peer advising, capacity mapping, technical assistance support, which I'll explain in a bit.

Next slide, please. So our recruitment and initial screening focuses on identifying non-profits and faith-based organizations. We look for small organizations initially. This was focused on organizations that had fewer than ten full-time employees.

Now in the fourth cohort, we've upped that to 25, but still most organization are fewer than ten full-time employees. And often it's just one or two people.

Next slide, please. And so to date, as of this afternoon, actually, I updated this number, we've had 263 applications which is an incredible number. That means there's 263 distinct organizations across the county that are doing this work and are also just taking that step to seek support.

I think that just kind of underscores how important this work is and how much more of it's needed. We'll get to how many groups we've been able to enroll so far, but there's of course a

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huge need to expand this work. We run a low-barrier application, shouldn't take more than 15 minutes to complete.

Our selection process prioritizes organizations that serve adult, those that provide the most-needed services in the highest needed areas. And we're prioritizing services and geographic diversity, as well as bringing in housing providers because of the great need that we face with that.

Next slide, please. So there's three different phases.

CHAIRMAN STEELE: One second, I'm sorry. Can you go back real quick to the slide? Can you talk a little more about the data piece?

>> Oh, sure. Yeah. So those are the items that we capture in the actual application. Like we mentioned, it's meant to be low barrier and not burdensome to apply. But this is what we're capturing at the application stage.

CHAIRMAN STEELE: M'hm?

>> Since then we've done a survey to get more detailed demographic information and get a better handle and get updated information on the services they provide, where they're providing it, their housing, you know, availability, that sort of thing.

CHAIRMAN STEELE: And are you also going to talk about what the utilization of the information will be, as far as being able to map, like what type of services are being rendered? Okay, my bad. My bad.

>> You're probably going to say this later, but just to give you an example, DMH was looking for more housing programs for a certain population, where they had the services but they didn't have the beds available.

We were able to bring in two of our Incubation Academy options that had housing available,

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wrapping partners together. So we're trying to really develop organizations so that they're utilizing within the county.

So we're trying to upgrade the service together, and then bring them back and connect them. I mean, part of the reason we brought in STEPHEN to share everything was to help us link all these types of organizations back to the county department so that they could really utilize the services. But that's a longer-term plan.

CHAIRMAN STEELE: Yeah, this is the direction of the --

>> And also be very intentional about the funds that we're giving out to folks at the TPA, make sure they're sustainable and tying them back.

CHAIRMAN STEELE: Question on one of the last things you said.

>> Yeah?

CHAIRMAN STEELE: Are there any tie-ins as far as tying these things back into the departments to the motion that's coming next week on the preventative services conversations or not?

>> Yeah, no. So that, we're not part of that at all. But this is stuff we're working on already, is to be, is to tie in the service, tie in the funding, tie in the services and then grading them, you know, grading them, making them ready to partner with the county departments. If that makes sense.

CHAIRMAN STEELE: Okay. Thank you for that. Okay, cool.

>> Yeah, but to your point, so we're able to map which organizations are where, what type of services, and have a sort of general understanding of their capabilities and capacities. So LISC is able to provide all that information.

CHAIRMAN STEELE: Thank you. So next slide, please.

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So -- oh, sorry, the next one after that, please. So curriculum is built around four themes; we've paired our communication and fund-raising work together, as we've noticed that many groups come into the Academy with difficulties in effectively communicating their mission, the program, what they do, which really impacts their ability then to apply for funding.

They have that piece down, the work done. They have been doing it for decades often, but it's just getting it on a page.

So these essentials are geared towards -- towards how you talk about yourself in public, both written and verbally but with the funder audience in mind, in the form of grant application aches narratives and pictures. The non-profit management training, allowing participants to address subject matter experts in theses and others and provides a forum to get the training but also ask questions on it.

We work with Troy, who gives an excellent overview of the re-entry space in LA and helps them identify ways to get looped into the advocacy work that's going on, how to effectively build partnerships and coalitions.

This cohort, we're doing a funding on the state and county level and the city level, and how they could engage with those various funding streams and what's available to them.

And then the next step on that is individualized coaching on to you how to get on a master agreement list and how to respond to a work order, all that kind of stuff N our latest cohorts we've worked to pair the classroom setting with individualized coaching and small-group coaching.

We're finding a good return on that investment. It's much more personalized and people feel freer to share what they're going through than in an open classroom setting. Next slide. So each organization completes an assessment of their financial systems. We have found this is the most

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important area to really dig in on.

We go over with a consultant, financial systems policies and structure, called cap map, it's a list-specific process. And each of those processes result in an action that outlines areas of growth and direction on how to actually solve these issues.

This is meant to inform capacity-building grants which options are eligible for at completion.

That's kind of small, you may have an issue reading it, but that's just an example of one piece of a module that might have 15 or 16 of these, very specific feedback, resources and how to engage in fixing it.

And next slide, please. Yes. And there's also the beaver advising, which I mentioned goes on for a year. It's primarily done in a peer group setting but also a periodic one-on-one sessions as well. And what's been nice is along with the sort of formal peer advising relationship, we've found that cohort model allows for folks to engage with each other and sort of have a more organic mentor-peer adviser relationship that have come up on their own, and that's been really cool to see.

Next slide, please. So these are our four cohorts. I tried to have a slide with all their log worst but it got out of hand. It's pretty cool to see. So I think it's pretty striking to see a list like this, and how, when you think about each org has an individual leader who's out there doing the work and they have their impact that fan out into the community.

There's so many of them, and it's really beautiful to see. And we get to work with them one-on-one, which has been great. So I really appreciate being able to work with them and have support like you all in their work so -- and I think also this sort of represents a great investment opportunity.

You know, they're not only going out of their way to do the work, but they're also going out of

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their way to get training and support. So they have already put themselves out there, which is really cool. And so, yeah, that should be met with investments. I guess that's my point this. The CFCI funding has been huge for them. And I'll get into that in a bit. So over to you now to Savannah, who manages the program.

>> Hi, there. So I'm a lot shorter. As STEPHEN -- oh, you can head to the next slide, that would be great, awesome. As STEPHEN mentioned, we have about # \* nine organizations across all cohorts; 95 have BIPOC, LGBTQIA+ or previously incarcerated executive directors. The remaining 5 percent could be attributed to bringing in organizations in geographic areas with very few services as well as housing providers, which as we mentioned a big focus of ours. 66 percent of our orgs served highest-needs areas. 79 percent of our orgs serve high-needs areas, which is different from the aforementioned highest-needs areas.

Eighty-five have -- 85 percent, excuse me, have fewer than ten full-time employees. I'll note that 64 percent have five or fewer. 65 percent have no prior experience contracting with the county. However, we do believe that this number is a little bit higher when we did administer the survey. We received some feedback that some people interpreted having a master agreement without a work solicitation -- some people thought getting funds from council member districts or their local legislature was misconstrued.

So we do believe that organizations with no experience with the county whatsoever is a little bit higher. And more than half our organizations provide housing, which we'll get to in a little bit.

CHAIRMAN STEELE: Sorry. You said that 65 percent is probably higher because people's misunderstanding of like what does no contact actually mean?

>> Yes.

CHAIRMAN STEELE: So if you got funding from a board office, that doesn't count even



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though they may have counted?

Like what do you mean?

>> Yeah, correct. So for instance if you were to source funding and say you got some discretionary funds from your council district member, they could interpret that as the county not necessarily understanding the distinction.

CHAIRMAN STEELE: We feel it represents how close a lot of our options are to these highest-needs areas, but they're just like on the parameters and on the, yeah, like on the fine lines. A big priority has been recruiting organizations in the high desert and I'll glad to report that we have welcomed seven locations in the Lancaster and Palmdale area specifically.

Next slide. For supervisory districts, you'll notice the acceptance in proportion with the number of applications we have received from each district. Clearly, the bulk of applicants come from the second district.

We have made efforts to recruit across other districts and have recruited -- many of the applicants were folks that we directly reached out to, resourced, researched, directly invited them to apply to make sure that their appear Canadians were worthy and got them definitely within our cohort.

CHAIRMAN STEELE: M'hm, wow. Any questions on, on that? No, okay. Next slide, please.

>> Can I have a question? I have a question. Yeah, this slide.

So how is it that district Number 2 gets that many applicants? Just, just can you explain? Is it just because they know your services, or how does it work? Or is it because Supervisor Mitchell has done more outreach than the others?

>> Sure. You know, we really look at highest concentration of organizations that do this kind of work in that region. That's the south LA area so it's a higher concentration with a history of this

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kind of work so we see far more applicants from there.

>> Because a lot of people that are coming in and out of incarceration are from SD2, as well.

CHAIRMAN STEELE: M'hm, m'hm.

>> Okay. Next slide, please.

CHAIRMAN STEELE: Thank you very much.

>> So here you'll see our non-housing services. These aren't mutually exclusive, to orgs can be represented in different areas. This is the top, and then we'll go to the next one. Apologies this that's a little small to see. Okay, and then we'll go to the next one.

Case management, mental health support, employment services. But you can see we really run the gamut. We recruit and try to bring in service diversity with our cohorts.

>> So when we did the very first cohort it was my intent to really look at expanding the opportunities for housing. So our first cohort, we've really focused on housing and then after that we started expanding to other service but the first cohort you had to have some number of beds to be a part of it just to be clear, okay.

>> Yeah, and the next slide is about housing actually. Next slide, please. Yes.

>> Can I ask, I'm trying to understand your percent of total providers.

>> On the previous --

>> Well, on both. So a provider can have more than one service.

So if you have housing, we counted there. And if you have case management, you counted there. So your totals will equal more than 100, if that's the question?

Yeah, okay.

CHAIRMAN STEELE: Yeah.

>> Is that, is that okay? You got it?

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So basically a lot of organizations represent multiple or they provide multiple services and so in an effort to kind of demonstrate how far of our orgs do that particular service, we had them represent aid cross different areas.

>> Yeah, that's clear. I was just looking. Forgive me if I missed it in your talking points, but I don't see it anywhere -- sorry, excuse me. Just a second. So what is the -- where is most of the funding coming from?

Because I didn't hear you say the average budget amount and I don't see it on the slides and I didn't hear you say, especially looking at the services chart where the majority of the funding is coming from for the participation orgs.

>> So the funding that the individual -- that they use for their services, we don't have a breakdown per organization and what funding they use. Their service come from a variety of different -- often they're doing it without funding and just doing it on their own time.

>> Okay. I think that would be a good point to capture. It's important. And obviously you can categorize it, whether it's private donations or the founders are putting in their own money, which I know is a lot. But that's an important data point to track, because how are you going to track progress in one, two, three years? Obviously the funding is one of the goals, but it's not the only goal.

>> Yeah, no, thank you.

>> Appreciate that. We can send out a survey -- we're adding our data points as we're building it up. We're realizing things that we might have missed. So we just did a big survey to understand a variety of services that we may not have thought about that other organizations have, so that's another data point if they have hired more people, so we'll add that to the next sort of survey.

>> Absolutely, yeah. Thank you. And so another question --

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CHAIRMAN STEELE: Do you have a question as well?

>> Sounded like you were about to say something? Well, I -- my question was exactly what the member just brought up, yeah, yeah. Very similar that it's very important to get an understanding, how much funding do people get and from what sources we can have some sort of understanding.

And this chart, the housing orgs, that means out of all the organizations that you listed, 350 of them are in the housing, they offer housing?

Is that.

Correct.

>> Is that the point of this slide here?

>> Yeah, I'm about to get into that on the next one.

CHAIRMAN STEELE: And before -- did you have something else, as well?

T I'm sorry. I know it's clear to some, but I just want to make sure I'm understanding. So the percentage is the percent of together providers that provide that particular service?

>> Correct, 68 out of 89, yeah, yeah, yeah, exactly. I did that, too. I went back to that, what's the total again and I started to do a couple d it's like, okay, out of 89 how many of this do this, do that, could that, so yeah, I got you. All right u I got it.

>> Cool. As you can imagine these beds represent options that have various levels of capacity but we have a lot of resource here that could be put to use. And the fact that they're empty is due a variety of reasons primarily being the lack of attainable funding and inability to meet that barrier to get that contract.

>> Yeah, and I want to reiterate what he said. They have a variety of capacity, right?

So it could be someone that has their grandma's home and they're like, I want to serve people, I

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want to help me, it doesn't mean they can take every sort of population.

So that's why it's really important with the partnership with the services and where the county mass infrastructure to help support that. And it's a variety of sort of levels of ability. And we're trying to help elevate everyone's ability across the board. Go ahead.

>> Yeah, I would like to offer some support on how to categorize these housing types. Also many of them have sech pay because there's no other resource. That's an important thing to note, again. Obviously try to track their progress through increasing the type of beds and whether or not they're subsidized. Those things are really important.

So I'll offer myself up if you're interested.

>> They're interested and you've been signed up.

>> Okay. I look forward to supporting.

CHAIRMAN STEELE: I just do want to note, though, and ramping up this level of sophistication of data capturing was -- because knowing with the starting place is for many of these organize, one of the biggest things -- or one of the biggest consternations that we get from community orgs of this size is, all of sudden they want me to -- you know?

So we want to think about the stepping into the capturing of this information. Please, member Stevens?

>> I'd be interested in barriers, barriers that program we don't talk enough about. You know, like red tape?

And I think that it's critically important just so that the county clearly understanding and perhaps can make the necessary adjustments or begin to be informed and aware that these are barriers that we -- we should not have in place.

So barriers would be critically important.

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>> Sure, just anecdotally, it's how burdensome the applications are for one, just being able to be responsive to getting on those agreement lists and then responding to the work orders; licensing is a huge hurdle for folks, insurance is a huge one. And often like they're ready to go and maybe they have a sub-contract, but they only get paid per person that sent it to them, which is humanly burdensome on them and doesn't allow for planning or staff. Those are the ones that come to mind immediately. A lot of folks just need a little bit of support and understanding what sort of guide lines and standards they need to respond to. And so that's something we're working on in the Academy. So, yes.

>> ?

CHAIRMAN STEELE: Member Crunk, then we'll come back.

>> Wesley Crunk, just going back do that last meeting that we had had about data and there was a graph about demographics. And so I was trying to see you know what would the demographic breakdown be of the beds being used and maybe that's probably why that demographic isn't in there.

>> In terms of people actually use the bed? Yes.

>> Yeah, we don't have, that but that is something we can get for you. Anecdotally, most of the house provider information is from south LA. Geographic-wise, that's what we've captured, but we don't have it of the client.

>> Yeah. To add two things, one to kind of add on and ask a follow-up question. So the other part of it, because I've done technical assistance and Troy and I were the first wonder to try to hold a clinic to help people get on the master lease -- excuse me, on the master agreement -- but some organizations don't understand or have the capacity to do all the things that are required just on a day to day, week to week, month to month basis with the ridiculous requirements that

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come from contracting with government.

So you all get into that, because getting it is one thing. Twenty-fourth lose t because when they get they don't have the capacity and the support and the infrastructure and the people to respond to all these -- in some cases unnecessary requests and things that they have to do just in the daily operating of programs and the compliance stuff and things like that. So do you all get into that, as well?

And if so, because I don't hear much about that. I hear more about getting access. Getting access, people can do, they can figure it out. It's keeping it. Because for years we've had a lot of organizations figure out how to get access to money and within five years they don't have it anymore. They're on disciplinary probation, so that's my concern. Getting it is one thing, but how are we helping people keep it?

So is that a part of the incubation Academy?

>> The most detailed gets is on the financial structures and controls of the organizations which is one piece of it. But in terms of actually getting as in-depth as we'd like on the items that you've mentioned, that's not a huge focus.

It's a matter of having enough time and individualized coaching, yeah.

>> Okay. So the Incubation Academy started when I was in the CEO's office and it was just me and one other person. And we did a contract with LISC to try to create. This keep short, which we've done one a quarter, it's gotten better and better. So we're trying to build upon that. We see a direct nexus between what we're trying to do in this community and the CFCI funds and the need for bids in the departments and the need for all these other services and really tying them together. And so -- thank you, STEPHEN. Anyway, one of the reasons that we've brought Steve then specifically okay. Strike from the record. But, um, but part of the reason that we're -- we

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really want to be intentional about what the next phase looks like, so all of the feedback, I appreciate, from you all. And we can continue to have the conversation because it's like, what data do we need to capture?

We are in conversation about more capacity-building grants. We are in conversation about other options to help with training and coaching. We're in these conversations now.

CHAIRMAN STEELE: Yeah.

>> And we will continue to build upon it because we know that if everyone in the county this needs services put their hand up and accepted, that we don't have enough compass activity. Like we'd run out very quickly so we're continuing to build upon T so I personally have been very proud and excited that we've gotten this far in our first four cohorts. It's one full seek until a year's time there's so much more to do.

CHAIRMAN STEELE: Yeah.

>> We welcome you letting us know, any blind spots. Any place, when you raise your hand and say I want to help, I will pull you right in and you will come and help, so looking forward do that.

>> Yeah, thank you. And again, it is amazing. I think a cohort of quarters, that's a lot. So you know, we're cheerleaders. Congratulation, you've done great. But we're also here to push --  
[Overlapping speakers]

To expand. Oh, okay. No, seriously it's an amazing amount of work and I'm grateful for it. Because I've seen a lot of TA -- and once they get it, that's when, that's when the rubber meets the road, right, in terms of whether you can keep this stuff. We ton expand. The second question a little, you know, more straightforward. The cat maps, so I know there's some organizational assessments thing likes a matrix to assess different categories. I don't know if this



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is like that, where we can understand where they are for a particular category. For lack of a better word, low, medium, high or thriving, thinking about it. Is there any base line, do you have any day to tax to show movement?

And I know you have four areas. Does it assess in that way either at the end of the one months or even beyond the 18 month today assess whether or not there's actual movement within the priority area?

>> Yeah, and so the cat map is really meant to inform how they might spend capacity-building grants and we encourage them to use it as a guide. So then we can come back following that process of working with the consultant, work with -- if it's financial structures and doing that process again to see where they lie on that same metric.

So that's part of the ongoing support. Yeah. And to your point on the, on the deeper training, this is if my slide later on learnings but individualized coaching what's really needed. Because when you bring a cohort together, there's different levels of capacity and understanding. And so not every session is at the level of that scorch when we're able to then turn into that into coaching we could apply it to real life.

So I think that's the next logical step of this work to bring those orgs back in with more specific coaching that's tailored to --

CHAIRMAN STEELE: Okay. Because that's what I was >>>Ing to ask, I heard the yes on the front end, but I heard a 'but'. We need to really reinforce, there's still that establishment to do, exactly what you're talking about, Veronica about helping them to continue the improve the systems that they have to not only just maintain funding but also to expand their work.

You said it's related to how they spend -- I didn't hear as to how it relates to -- well, okay is it in the four areas that you described that you're measuring?

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>> So capacity-building dollars.

Yeah. So the cat map process is just on financial structures. The curriculum classroom setting is on those four different areas. And then on different parts of those we have individualized coaching.

So Troy is taking that funding piece and doing an overview on where the funding streams are. That's going to go into signal groups and actually work on a solicitation and deeper on to even work order some of we're trying to funnel that into very specific coaching. But the cat map process is sixthly on financial structures. We have found that's the most time is needed on that. We have to share documents and sit down and spend time going over that with the consultant.

>> But there's no formal measure, teen it's qualitative to move the needle on some of those other piece?

>> Not in the way you're describing. One. Markers and I'll get into it later is applying the funding, winning funding and then keeping some of that's something we're tracking long term. And we're sort of in the middle of that. F I'll be quiet after this, I promise. The only thing I don't see here is, which I've heard some things come up from some of your participants and then other folks is how many other folks have gone through the cohort, not the ones currently in cohorts have actually secured grants or increased their funding.

It's later in the presentation. No worries.

All right.

So on the housing piece, I think the other point I was going to make is was that a lot of folk, digging into their own pockets and often getting themselves into shoes too big. So one.

Solutions that we found was we executed two housing contracts for a total of 44 beds to provide

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housing for D MH.

>> FSP clients funded fly on in collaboration with DMH and the SFP team to meet a need for step-down opportunities. And so.

>> Okay, thank you. So here are.

So highlights. So you obviously already know this but the CFCI funds have been huge-game changers for our small orgs. We personally, Savannah and myself, we personally provided over 45 hours of technical assistance for organizations to apply to CFCI. I'll note that even with the applications being more accessible and less burdensome, many of the organizations really struggled to respond. And so we spent a lot of time with them work on crafting the narratives making sure things were in place.

So even so in cohorts one through three, 16 graduates won 8.9 million. Of the one we personally provided it. A, seven won 3.2 million. And so that's just huge. I just got kind of chills talking about it, but --

[Laughter]

CHAIRMAN STEELE: Wow.

>> And we make it a point that this is meant specifically for groups like.

They and it's been really cool to see. It's, you know, it's a huge game-changer for them. So, so thank you. On housing, I mentioned these two housing contract, the judge mentioned. So the Incubation Academy option provide strictly the housing and DMHFSP does the services. And so this is our first attempt at sort of pairing that sort of relationship. And then the United Way, so the United Way of greater LA and LISC brought in 1.3 million in compass tin building grants to house providers be so thank you to.

They and we're tracking awards and contracts one since they're their time with us. So since their

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time with us, 30 orgs have won about 13 million in grants and contracts. Many of them, I'd guess most of them, this is the first funding they have ever won so we're very happy about that. Next slide, please. So here are some lessons learned. The need for unrestricted -- yes, am I -- please.

CHAIRMAN STEELE: Go one back.

Okay. Is all the 8.9 million dollars CFCI funds?  
, the 8.9 million?

>> Yes, that's just -- yeah.

CHAIRMAN STEELE: So they all came across CFCI dollars?

>> And then the rest of that 13 is a bunch of areas, priority, and we do have that, priority grant, contracts. We do have that.

CHAIRMAN STEELE: Got it. And then the United Way funds, just so you know, the 1.3 is roughly about 40,000, 41,000, maybe a little more per org.

>> I think it's like 70, 80.

CHAIRMAN STEELE: Well, hold on.

So that's if you divide it. This is grant a variance. The top end was how much?

>> Seventy, 80. And that was something that we worked together; it was their process and so we worked together on that.

CHAIRMAN STEELE: Got it.

>> And on that piece, it's for a variety of housing right.

So one of our orange-- I mean there's a variety of different types of housing orange there is, so --

CHAIRMAN STEELE: Got it. Cool.

>> I have a question (away from mic).

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CHAIRMAN STEELE: Give me one second. For the other organization though, they have not actually come across these funds yet, right?

Because if I'm reading?

Correctly, there's 16 that got the CFCI funds. Some of that 16 may number the 31, or are they not in the 31?

So like the 31 that got the United Way dollars and the 45 others that got various other funds, are these still the same people?

Like do we know who hadn't gotten funds yet and what are we doing as far as that's concerned?

>> Yeah, we do. The survey was sent to everybody. We didn't have responses from everyone.

We are missing a handful. But we do know that folks haven't won so there's outreach there. And we're constantly offering it. A. That's just something we do. But that's, yeah. There's outreach to folks who are applying and not win ago seeing what kind of support they need.

CHAIRMAN STEELE: Are we doing collaborations with other philanthropic partners?

>> Question have a have not yet, but that's, you know --

CHAIRMAN STEELE: Okay.

It's a priority.

CHAIRMAN STEELE: Okay, all right. Sorry. Continue on.

>> Member STEPHEN?

CHAIRMAN STEELE: Oh, member Stevens, I'm sorry.

>> Next slide, please. So some lessons learned I wanted to share, many organizations are on a shoe something budget or no budget at all. Truthfully, many ever a month or two from closing at any given time. We feel there's a big need for unrestricted funds that they could kind of fill the gaps with, you know, things that grants and contracts don't allow. Separately, we found there's a

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great need for flexible funds that could be deployed quickly for capital improvements and that sort of thing. So I wanted to bring this up just as an idea, the sort of quick deploying funds that sort of could cover things that private dollars may. Just starting out, so yes.

>> So this is where I need support, understanding better the difference between flexible funds and unrestricted funds.

>> Sure, yeah. So a lot of service contracts are very strict with the funding areas that you could spend money on. And so it may not be enough in the overhead costs play not be covered to pay for back office stuff for new chairs, for the beds, the, you know, the things that these contracts typically don't pay for are the things that just make the organization run day to day. And so when they win a contract, that may not be allowable. But often private funding covers that gap, other donations are from a foundation. They're much more flexible. They could spend it on a variety of things that they may need or that come up. When you're tied to just the contract the service contract you're often not able to move funding as needed. And that could be a really huge burden for folks if things happen, so -- does that help? yeah, that does.

>> Okay.

>> Member Steele, a member's hand has been up.

CHAIRMAN STEELE: Please, I'm sorry, member, I didn't see you. Go for it. Reba?

If you're speaking you might be on mute. All right, we'll come back.

>> I'm sorry. My question was the same thing. I was confused about unrestricted, yeah, can you hear me?

CHAIRMAN STEELE: Yeah, we can hear you now.

>> Can you hear me?

CHAIRMAN STEELE: Yes.

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>> Hello?

CHAIRMAN STEELE: We can hear you.

>> Hello?

Can you hear me?

CHAIRMAN STEELE: Yes.

It's on mute.

CHAIRMAN STEELE: (indiscernible)?

>> Okay.

>> Hello?

>> We can hear you.

All right, so I don't know what -- my question, I'm still confused in terms of exactly -- I mean, he explained it about the unrestricted funds. But one of these days when I'm available there --

CHAIRMAN STEELE: So just a quick clarification, when.

That's all right. I'll, you know what?

I'll ask my question later. We're having some found issues here, I guess. Sorry, ignore me.

CHAIRMAN STEELE: Just for clarification, because there's two questions on the same thing, when an organization is trying to seek funding f it's restricted funds in that grant agreement, there are specific things that they have to do with the money. So because of that, it's earmarked for these types of activities. And so you can't use those fun force anything else, outside those activities. Most times you can get something called overhead or -- or, yeah, indirect funds which is it usually for the counties up to 10 percent and you can use that money toward things to run your business. But the rest of it is directly support offed to whatever you have it for. So if you can get a grant that is unrestricted or general operating, those dollars you can actually use at your

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discretion to be able to run your business and do the thing us need to do, so you can put it towards that, you can put it towards overhead, many different things. But the unrestricted or general operating funds particularly lately are not usually available and definitely not from county grants or stuff like, that because county dollars and stuff like that are usually specific to what type of things you can do with the funds that you get.

So if we can get more access to unrestricted funds, that's what they're saying, that was one of things that was a lesson learned. These organizations, because they're ramping up, need some freedom in utilizing their dollars for the work that they do.

But some of the things that they're getting access to don't give them the ability to do that.

>> That was a much better explanation.

So cost reimbursement. I won't spend too much time on. This but cost-reimbursement contracts are often just non-starters for the organization we work with. They don't have the money to cover the first month, second month, third month of a contract. Sometimes they will try it anyway and they don't get paid for a few months and that could really damage them financially. So moving away from that would be huge for our orgs. For example we had one that won a \$700,000 grant from the States and had to turn it down because they couldn't meet the up-front cost. That was the first grant.

CHAIRMAN STEELE: Yeah, that sucks.

>> And so that's not going to change, like widespread any time soon. So having flexible, quickly deployed funding, sort of like bridge funding I think is an idea to explore something that could help those up-front cost and then you know get them going, and then they will get that normal reimbursement going. And that will change their whole lifetime as an organization.

So that's something that I think should be explored. Communication, and grant-writing, so a lot



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of options have the service piece down as I mentioned, but communicating their work, their vision, how they approach, what makes them unique is a big challenge.

So we put a premium on this on our coaching, but it requires a lot of individualized coaching. So organizations that applied to CFCI and maybe aren't far off from winning but they need some support on that application, right?

So I think it would be an excellent idea to pair capacity-building programs like this with those folks who have already made the effort to apply and they're trying but maybe they're just a little bit off and need some support on the writing of the grant. So a fresh set of eyes might help them with that, it can really make the difference. And kind of along the same lines having greater alignment with CFCI, it's, as I said, it's perfect for the orgs we work with.

And I think the extension of this work is to work together to pair your funding with training.

And that goes for folks that won it and need the support on the back-end non-profit management to handle, but also those who applied like I mentioned and didn't win it, but could use some help.

CHAIRMAN STEELE: M'hm.

>> Next, community practice, which has been really cool for us to see a community of practice, I think has been created for folks to meet other option going through similar challenge, being able to go in for funding together, to just have a shoulder to lean on, to interact and collaborate has been really cool to see and I think has been really impactful for us to see.

So what also is there is 89 organizations that we have access, immediate access to that are ready to go ready to do work, just meet need to meet with the investment, right. So that's something I wanted to flag.

We have a coalition of sorts, oh that are learning together and want to keep working. Then one-on-one relationship building, we've been one phone call away and worked to provide, you

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know, truly, like they call us a lot of and we're always there to help support them, but that needs to be met with more resins are more support. And I think -- so as you all think about developing this work, that one-on-one piece needs to be a huge element to it.

And those are the things I wanted to flag, yeah. And then I'd like to introduce.

So option. There's three that wanted to speak. And I think someone in the crowd also. Soakers up is Kenya of a step to freedom.

Hi, good afternoon, everyone. Are you all able to hear me?

CHAIRMAN STEELE: Yes.

>> Okay, great. And now I'm going to get interrupt bid my child. You can give me a second?

CHAIRMAN STEELE: Please continue.

>> Yes, forgive me, mommy duty called and I'm no longer at my desk as planned together and the light seems to be shining but I'm lane to be here presenting virtually. My name is Kenya, I lead a step to freedom. I want to first thank judge for this opportunity and this investment in small option. A step to freedom started in 1991 by my father. He, himself, experienced incarceration and he understood deeply the need to provide resources and to provide service, service, especially housing and employment.

I took over the organization and began leading in 2003. And so I remember a time when there weren't -- there was no support in LA County for small providers. We struggled for years but we provided the service at cost to those who were in need.

And we were creative and we boot strapped and we figured it out. I was present at Veronica and Troy's earliest workshops about supporting organizations, get the master agreement.

And I really appreciate and I also wanted to thank Veronica for that work and kind of being leading on the front end of this work for the county. And so it's really refreshing to still see you

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involved in this work.

When I got to ATI, I already had a master agreement. I actually already had contracts with ODR. But I will say in between getting those contract, the hardest part of doing the work after getting the master agreement, you don't have -- you don't necessarily have the relationships to close -- to get a work order.

So although by the time I got to ATI, I did have ODR contracts, that was the only funding we had. So as you all have kind of mentioned, leading appear organization 100 percent funded on contracts means that we still struggle. We did not have any private funding.

So it was really a huge, um, it was a great win for to us receive the United Way funds. We received \$92,000 from the United Way. I think it was supposed to be 60 but there were option who just were afraid to apply and didn't. And United Way along with LISC wanted to make sure that dollars were fully shafted -- exhausted and asked us if we could put more dollars to use, which we D another human win was that we were already serving DMHFSP participants. But they were being paid directly from smaller, from provider, from DMP providers so we did not have a direct DMH relationship, although we were already on the DMH master agreement. If you have questions about that, if that's unclear, let me know. But you know, ATI, this opportunity made the connection. And the FSP leads came out to our housing site and they were wowed by how much, by our ability to serve their population and how much we were, how prepared we already were. They didn't know that I had 20 years' of no, of doors slammed, of not having the right insurance or not, what are.

So other things that can coast close the door?

Just different barriers that exist in funding or contracting with the county.

But I had already experienced that. So we were award the housing contract to search NSP

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providers. And that was a huge win for us, which took us from two contracts to three. And then we also got a contract afterwards which I think -- that introduction did not come from this experience, but what did was that cat map, which helped us use that information to build our strategic plan. Also for us to improve our financial capacity, I didn't even know what internal control, an internal control document looked like. But the consultant provided that. So just wanted to share a few of the wins and say thank you to all involved. I think this has been a great experience for our organization and for our capacity building and allowing to us serve better.

So thank you.

>> Congratulations.

CHAIRMAN STEELE: Congratulations. For the others who want to speak, we do have more on the agenda.

But we definitely want to hear the stories as well, so please.

>> Next up is Kevin waters -- waters of dreamland hope foundation. I believe he's online.

Kevin C.

>> Is that Kevin C?

>> Yeah, that's him.

>> Can you hear me?

>> Yes.

>> First of all, my name is Kevin water, I'm the CEO and cofounder of foundation. But I want to tell you a little bit about dream live hope. We started in 2017 and we started as an organization a housing organization, I, myself, I have lived experience, 25 years of incarceration, paroled in 2016 and paroled to a provider that wouldn't allow plea to visit my family the first 30 days and my dad was diagnosed with pan creative cancer and died.

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So I was blessed to be able to have a parole agent to get pee out of that situation and I told myself I would start a housing program that would cater to individuals, individual needs.

And so fast forward to 2017, I was able to co-fund this organization with my COO and my CFO, and we did what Steve's been talking about, you know. We paid for stuff out of our own pocket.

We've never had a contract. And we still operate that way. The biggest benefit we were able to get dealing with the returning citizens, we realized there was a lot of things that weren't addressed in their childhood.

And the grant we were able to receive was basically for an after-school program that helped us start a complete program that, that teaches the younger population the life skills classes that we teach to our returning citizens that they never got when they were kids.

So we teach emotional intelligence, financial literacy, conflict resolution and now we're able to bring that to the kids. And we have a cohort of 15 right now that we're currently dealing with, mainly because we got this grant from ATIT.

So it's -- it's, you know, it's beyond words for me to explain, you know, the type of support we've been getting since we were part of the first cohort. And I can call Stephen right now today and be like, hey, they got a grant; I need some assistance.

And he'll give me any assistance I need. And they have ban Godsend for our organization since, since being with them, we've gotten the \$750,000 grant which is split between three years as well as several others.

And we've been able to actually pay the staff better than they have been working all this time for free. So my hat goes off to them, and we truly appreciate everything.

>> CHAIRMAN STEELE: Thank you very much. That's amazing work. You know, to that end, just so that you are aware, CFCI has a peer-to-peer learning opportunity grant that's coming

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out. And I think their conference is July 25th, 2023.

So definitely make sure that organizations like this are taking a look at that and showing up for those opportunities, too.

That's great work, I really appreciate you sharing.

>> Going to actually have a (away from mic) that will be able to provide support. So if you know of opportunities, please send them our way.

CHAIRMAN STEELE: For sure. And we have one more --

[Overlapping speakers]

Absolutely.

>> So Danielle from the United Nations. Hi, everybody. I'm Danielle, with United Nations. I'm born and raised in south LA, and I'm the founder and Executive Director of United Nations. We started in 2014.

However, we started our housing in 2020 right during the pandemic when everything was going on. And that was actually in 2020 or 2021 is when we really first time started getting funding.

And so, from 2014 I've kind of been funding the organization and then working full time at different jobs that I worked in, so my background is in re-entry and also working in the juvenile halls and the camps. And so -- and doing re-entry and development.

So when I started my organization, I kind of took over from an organization called Girls and Gangs. And so we started housing, but it's been a challenge. It's been crazy.

But I do want to thank the Incubation Academy, Judge Armsted on -- on, you guys, thank everybody because the support that we have received has been really great.

And we've, we've received a lot of funding in that short period of time. And I wouldn't say a lot, because I know that there are larger organizations that receive millions you know. But it has

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been really great for us. So STEPHEN, Savannah, like he said, we call them a lot and that is true.

We helped them with the grant application throughout the process of how to create our narrative for our grants and different things like that.

So that was really important; I was able to get the United Way grant as everyone else. I was able to get a Disney Foundation Grant, the grant as well for –

[APPLAUSE]

>> Thank you. Thank you. Thank you. So yeah, it's been really, really great, a great experience. Boy say like I would love to see like a part two of the cohort because I see what you guys are saying. Like we add there had and we added that. So I'm like, if I want that. So Part two will be great because I don't know your name, but like she said, once you get the funding that's a whole different theme. And so I am in that phase now, where I'm like, oh, okay.

So now it's great, because now you get to really put those processes in place but we need time to be able to do that and we need funding to be able to do that.

So that's really, really important if we can get those dollars in, Part two, to really guide us through this next phase of what we're going through.

>> Can we put this somewhere, so we can -- because these are CFCI dollars but we have visions in year 1678 the equity piece was abouts or equity as well and funding the safety net. So if we can put this on a one-pager or something, so that we can show the impact that would be amazing, because great job. These are amazing stories. I would love to be able to tell the story, as well, but nobody's going to look at all this, as well, so great job.

CHAIRMAN STEELE: I say clip, clip this part, right, and have it as short 2-minute blurbs on the website to make it available? I got one more for you, if you want.

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CHAIRMAN STEELE: For sure.

[Overlapping speakers]

>> So my other hire that will start on August 1st, we hired an external affairs director. We know we haven't done a great job of communicating, because we've been rolling up our sleeves, for two reasons that everybody will know all the great work that you all have been doing and we've been doing collectively. So that's, that's what we're working on. So I just --

>> Also, Judge, for this to be grown into a best-practice model, because I think this is just like the way to go to grow community-based organizations.

>> And really, our hope is that we would just partner with other departments. You know what I mean?

Everybody has something that they can offer, so we could do it and we could help create a noodle we can -- you know, because we don't have to duplicate this 20 times. It's just like what part can you bring?

And we can collectively do it together, identify fundings and services. And all of our stuff weave s in and out, right?

So thank you.

CHAIRMAN STEELE: Yes, and I heard you, especially -- as like the, as the second part, yeah, I'm with you. Let's just make sure we don't (indiscernible) all that it is. Because we want to make sure that it still has the community feel, you know what I mean?

Yeah, I just made that up. Simply -- that's not a word.

CHAIRMAN STEELE: You know, executive privilege, urban dictionary. Please, please talk. I love it. I love that. So wrapping arms around the community came without telling me. He just showed up.



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[Laughter]

First of all, I'd like to thank JCOD and Judge Armstead, because without her, we was on the verge of going under. Wrap our arms around the community. And I'm part of the first cohort. So you know, we -- the guinea pigs.

But like she said, you know, you learn and you get better. But the main thing they taught us without the funding, you know, funding is good, but cat mapping and the capacity grant, that helped us.

We was able -- when I started we was only four of us. And the cat mapping, we'd get HR I mean everything we needed to get our infrastructure. We had no infrastructure. We didn't know anything.

We would just -- we was just a grass roots organization that was out there helping people penning money out of our pocket and it was almost gone. We can't get funding for them so a lot of times we don't want to turn 'em away as to so we paying them out-of-pocket.

And you know, that can't last for too long. It's just a blessing that ATI is here. It's a lot of CBOs that are out there like Kevin Waters; as you know, he's a part of our collection of unity of CBOs. But I mean, I'm not going to be here long. I just wanted to thank you guys and let you know that you know this program does work and we are very grateful and we look forward to the continued funding and the cat mapping is crucial.

So if that can be highlighted and pushed forward, you know, along with giving the unrestricted funds because like you said, if you tell people that, okay, you got to put the money up first or do this other stuff, you're not going to make T small options can't do it. You know, we wasn't built for that.

So, but you know, like I said, you guys are doing a great job. We appreciate it and keep up the

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good work. Thank you.

CHAIRMAN STEELE: Thank you. Thank you so much.

>> Thank you so much. First of all, thank you to the organizations that are doing the work because it's your heart and soul and purpose that you guys continue to do the work, so thank you, you know, because we need you and we need more of you.

The other thing that I find because I get all the graduations and the organizations is that they create communities within themselves too, and they start supporting each other. And that's a very unique thing that I love.

And they become their own sister and brotherhood and they support each other. And then then they even -- jerk go ahead, I'm sorry. And they support each other, which I love, right some of I do this service, you do that service; how can we partner together?

But I also wanted to just take a pause and thank STEPHEN and Savannah and Wendy, who's now gone. Wendy went to DC, right. So, because they have been with us, you know, really from the beginning, you know, as you guys have lots of ideas but actually doing the work and actually figuring out, we should do this, we should have this adjustment, we had this improvement, we learned from this cohort and how can we do better?

Insurance, how do we do this? How do we do that? So we're still trying to figure those pieces out. But, um, but just rolling up their sleeves and learning and listening right to the people that are going through the, you know, like this is working. And we're trying to adjust each time.

So I'm really, really grateful for your hard work. And I know member Miranda wanted to say something.

>> I am a current member of the Academy, and so grateful to be a part of this space and there unique opportunity.

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There are other academies and different other, you know, organizations are trying to help support the capacity-building. But the intentionality and Lou this is developed incredible. The diversity of the different programs that are a part of our cohort, it's very vast.

And so I came back from education. I remember having classrooms of students at different levels right. And so a good facilitator, how do you engage and make sure that experience is meaningful for participants no matter where they're at?

And the facilitators, amazing job at how you have really cultivated a space, made it where individuals can thrive T and one of the best ways is just really by creating that peer-to-peer mentorship and supportive space. I'm the founder of our organization.

And I learned things along the way, right. I learned from my mistakes. Our organization, we've been around for ten years. And we were grateful to be a part of this because we weren't new to the work but we were new to expanding out into re-entry housing.

And so that's a space where the team has provided so much support for us to be able to grow to be a part of the solution, right, to be able to help and take our years of support services and all the services we have within the organization, how do we now expand into this area?

One last thing I want to say is just as the founder of an organization, it is lonely you know in leadership. And you know, I can't tell what's the biggest value that I have gotten so far because for me to number a space with other amazing leaders, fearless leaders in our community, to be able to leap in and lean on, you know, we've had sessions where people are choking up and crying right.

That's valuable, right. And so I just really want to thank you, Judge, for, you know, helping to create this space, and using your wisdom, engaging LISC right as an organization that has also really been intentional in how they're developing the programming to meet folks and

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organizations.

I'm looking forward to finishing ahead, so it's kind of nice. I got a little sneak peek on what's to come. But just really want to appreciate everybody that's been a part of this and looking forward to continue to support.

CHAIRMAN STEELE: Thank you for sharing. Thank you for sharing.

>> I know there's not much that can more be said. Kenya, they are a first cohort which started in September of 2021.

Danielle is a part of our second cohort, which started in the spring of 2023, I believe, and we really try to reach back and maintain a connection with our alumni. You mentioned you focus on getting funding. Yes. How do you maintain that?

A lot of that comes with network building and that resource sharing and free information exchange. So we really do try to feed into that. It's just so hard to quantify. How can I quantify that we got off a call and now I know about all these other resources?

And then two, I would love to invite you all to our cohort graduation on August 2nd. Because there's a horse of option. We only have highlighted five right now.

There's a lot of a lack of ableness. There's not a lack of intelligence or anything like that. It actually has been an historical barrier that has withheld helping these people from accessing funding. So thank you all. It is at one of our alumni on mass liberation at the facility.

CHAIRMAN STEELE: Can you send the invite?

>> Sure. People from all the cohorts show up to graduation and then they're all there and they support --

CHAIRMAN STEELE: What time?

>> From 10:00 a.m. to 1:00 p.m., and it is catered. So if you need any further incentivization,

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there will be hot sandwiches there as well.

>> But they're very much invested because alumni organizations come back and support of or they host. You know what I'm talking about, so it becomes like a community.

So it's been like two years since we've started engaging with some of these orange, and they're still around and they're still willing to come on and talk about their experience. And I think that's really important to highlight that time that we've been working with them.

CHAIRMAN STEELE: Please. And then we'll move on.

>> I'm going to try to be really quick. STEPHEN and Savannah, you know, thank you, great presentation, great work that you guys are doing. Kenya, Kevin, Reginald, Danielle, Congratulations. Thank you. Thank you very much for coming and sharing the experience that you're, that you had and are continuing to have. And then even requesting a little more. So I could really appreciate that, what is it, 2.0 of but what I heard is meeting people where they are and you now, we talk a lot about that when we're talking about people that are being served, right?

And we don't -- we don't I think do enough or talk enough about the people who are searching the people.

And they, too, need to be met where they are. And so that was brilliant. The other piece is about the insurance and sending or creating a foundation. And I think that you know, we all need a soiled foundation to stand upon. And then with that infrastructure that Kevin had talked about, that was critically important. And what I see here is a collective impact that is critically important and it's something that is often time missed in our community. I can credit -- for a lot of the great work they do in south central Los Angeles and in reference to creating that collective impact and the benefits of it. But I think that that's really amazing here.

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A safe learning space that is being created by you guys which is also critically important t allows you to just, you know, be vulnerable, to relax, you know?

Even though you're the big boss, that you, too, can, you know, allow yourself to relax and be in the midst of others to learn and grow. But critically important was something that judge said, which was about creating community. And that togetherness and I don't know, do you all, does everybody say together, because togetherness is really hot and heavy, you know?

Because it's really a main ingredient that is so critically important. And then just like you describe beside the next graduation that's upcoming and I'm looking forward to attending, and how everyone comes together and you just keep growing this family, this community it that's building is amazing. Buff the last thing I'll say and I'll be quiet, there would be no STEPHEN or Savannah or perhaps a lot of opportunities that has happened in all of this if it wasn't for you, Judge. You know?

And we can say all day long, don't do that, and I get it. I get it because it's the job in which you've been bestowed upon you. But what's important is that there is so much that we can learn and other, everybody in here that is running something can learn about what it looks like to relax and let go and allow community to be community and to build into that. And incompetent think it's really, really important.

Real quickly before you guys leave, don't leave, because I need everybody in this space to know that spa six service area six, service area six, under the department of mental health has what's called a SALT meeting. And I ain't trying to be out of line here, but what's happening is in HAS -- I'm community, whip me if you want, to what we need is more people to show up to the SALT meetings because we also need to hear from you to be a part of that as to what's going on, so we can continue to pass that along -- on; in addition to that to understand the unmet needs that be

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lapping in spa six and HSA.

There's a planning committee meeting and it's going to form and it's 1,000 people. I'm exaggerating just a little bit, roughly about 100. But it's really important that you attend those meetings. So please don't leave. And if you do, make sure you contact us. Be in contact with me so that I can pass it on. And that goes for you too, STEPHEN and Savannah.

CHAIRMAN STEELE: Thank you, thank you for your time. All right. We're going to move on to the next part, miles, item five gives a quick update on year two and year three's process. All right.

>> Hey, everybody, I'm happy to be here to hopefully continue some of this positive news. First, real quick, I want to give the first update is to introduce our new CFCA teammates or team members.

You guys already got to meet STEPHEN. We have two more people here who have joined the CFCI team.

We're excited to introduce you. Come up real quick, please? I'll let them introduce themselves.

>> Excited to be here. My name is Moorel, and I just joined on Monday, about ten years with the county in August, seven with DPSS and three with housing for health at DHS. And that was where I was at right before I got here. Excited to be here.

CHAIRMAN STEELE: Welcome to the team.

>> Hi. My name's Christian. I've been with JCOD for about three weeks. This is my first meeting; I'm where I live excited to be here. I'm coming from the county. I was working in the jails controversy, and most of my experience is in mental health.

CHAIRMAN STEELE: All right, welcome to the team.

>> Thank you.

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>> All right. So we're very excited to have, that was going to enable us to be a little more proactive and less responsive so that's very exciting. Are those CFCI dollars at work?

>> Thank you very much. These are CFCI advent dollars at work. And this will also allow us -- we're hiring and there will be a couple more because we want to be very, very intentional about tying the Incubation Academy and the CFCI work together in a more intentional way. And so we can't do it when we only have a couple of people doing the work.

So thank you.

CHAIRMAN STEELE: No problem, yeah, yeah. Go ahead.

>> All right, continuing, so very happy to announce that the CFCI care grants for year two have launched. We are calling the grants that go through the TPA, they are now known as CFCI care grants.

So that launched this Monday, July 17th. If you actually click on the link to your agenda for this item, that will take you directionally to our website, which will link you to the application.

Technical assistance webinars are upcoming. They will be shared in the JCOD newsletter and also shared with you all. We are counting on you all to help get the word out through your networks.

So far the webinar dates are listed as July 26th and August 2nd through our partner third-party administrator foundation. Let's see.

And also on that website they continue to have materials for the last webinar that was provided to, um, unsuccessful CBOs who were not awarded granted in year one, as well as anyone else who was able to attend that meeting, as far as advice on how to draft a successful grant application.

So that is also available. There are 13 year two programs that are going through the TPA,



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representing over \$40 million in CFCI funding. The current deadline is September 1st.

We have, as we previously -- as I previously discussed, we extended the application window in an effort to lessen the burden on the applying organizations. So again, we are very excited.

So please get the word out. The year two TPA square grants are active. Also, along those lines, I wanted to share that, a mity is looking to hire reviewers to review the applications for the care grants.

You know, please remember that neither the county nor Amity evaluated those applications; those were done by community members.

So we are looking for additional community members. They are paid, so please get the word out to people who would be interested in central agent the CFCI care grant appears. We also have that information; there it goes right there, thank you.

And then a quick update on year three. So the year three spending plan that you all submitted still under review. We are hoping to have that in the near future hopefully by next month we'll be able to provide additional updates for our next meeting but that still is under review.

And remember that after that step, it must be strengthened to the board for final approval. Your committee report has been submitted to the CEO. We will go ahead and put that up on the CFCI website and make sure that all of you have that finalized version upcoming this week. So that is our year two and year three update.

Any questions? Yes, sir?

>> Myles, any specific requirements for those reviewers?

>> All the requirements are on the website, so just come to our, you know, if you send them to our link and we'll continue to advertise that in our newsletter, they click on the link. That will take them to the website and give them all the qualifications.

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>> And I have a question. So if I've you are affiliated with any organization department, if you want to push it out through your groups as well, that would be great for both reviewers and applicants so that we can just get as broad a range of folks as we came to know about what's happening.

CHAIRMAN STEELE: Any other questions?

>> I'm sorry. Where is the link on the agenda? The meeting agenda, it's not working.

>> You can go to our JCOD website; yeah, it's on the JCOD website. I checked the link. It did work earlier, but yes, it's all on our website, so please come to our website.

CHAIRMAN STEELE: [jcod.lacounty.gov/ing](http://jcod.lacounty.gov/ing).

>> Thank you, Chair Steele, thank you.

CHAIRMAN STEELE: No problem. Any other questions?

>> Just for those of you that are a little more challenged technologically, could we just get an e-mail with the information that we can then.

>> Yeah, we will send that out to all the committee members.

>> Very good, thank you.

CHAIRMAN STEELE: Anyone else? All right. Fantastic.

>> All right.

CHAIRMAN STEELE: I want to -- I'm going attempt to do two things, okay? No, I'm not going to say it. We do have the one item which is basically us revisiting the conversation about the -- the calendar.

But there is a question also, do we have any more information, this is a JCOD question, we don't have any more information about year four process, any of that, right, so like funding cycles and beyond.

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>> Are you asking, are we being asked to --

CHAIRMAN STEELE: Do it again, yes.

Yeah. The budget office said that that 2026 date was just a marker and that's all. When will we know if we are going to be asked to do recommendations for year four or the next phase of year, whatever you call it?

>> We will make an inquiry, and we'll let you know updated information at the next meeting.

CHAIRMAN STEELE: Okay. So I am going to ask that we table this to the next meeting so that we can have that information for, to make an informed discussion decision about the agenda, I mean the calendar based on that.

However, Member Soto does have a proposition for next month's meeting. So Member Soto, I want to give the floor to you for a moment so that we can at least vote on actually having a meeting next month.

>> Thank you so much, Chair Steele. So just thinking about, um, I mean, I'm sort of thinking about your proposal right now, too.

I'm wondering if maybe what we should do is go forward with the schedule, like accept the schedule and then as soon as we get a response, you know what I mean, we can adjust based on that. It just seems to me like it might be helpful in terms of calendaring things and getting ourselves ready if this happens.

CHAIRMAN STEELE: There's a proposal on the floor. This is a voting item as well. So if you want to propose it, do you want to put it in as a.

>> If you want, or I could make the request for the next meeting and then we can come back do it whatever you want.

CHAIRMAN STEELE: What's the consensus on that?

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Just to keep it on everybody's calendar except in this and then amended?

Or do you want to wait until next month?

What's the feeling on this?

You want to wait?

We're waiting to hear back from the -- count so I we know --

>> So we're waiting to see if we even will go beyond August?

CHAIRMAN STEELE: No, what does it look like to go beyond August as convening?

If we're doing a funding process that's different than us not doing a funding process and just doing our work as managing -- not managing, but doing the accountability work and stuff that we're doing outside of the funding process.

>> Can I propose that we just, um, we do need to super it on our schedules. Otherwise -- that we have one meeting, what is this, the third, Thursday?

CHAIRMAN STEELE: Yeah.

>> Can we propose to approve an agenda to have meetings for every third Thursday and then if we are informed which I hope we are then we will be a part of the next round of funding?

Because there will be a next round of funding and then you can add the additional first Thursday.

Because our committee is not sun setting, that, we do know. So with can we vote to put the third Thursdays on the calendar?

>> I think it's the same thing as accepting the schedule.

>> No, it's not because this one has, you all looked at it, it has two meetings in the spring. So I would like to move, if there's no second, then that's fine. I would like to move that, as of today, we commit to a schedule six third Thursdays at 4:00 p.m. And if we discover that we have more work do in the spring or in the fall, then we can come back to the calendar. F I would like to

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second that, just making sure -- I haven't looked at the calendar -- that the third Thursday of November is not Thanksgiving week or something like that.

>> The third Thursday is Thanksgiving week.

CHAIRMAN STEELE: Yeah, November 16th is, yeah. So we're good. So we got a motion on the floor T has been seconded. Any unreadiness on this?

So the motion on the floor is to have third Thursdays added to the calendar for CFCI for this fiscal year. And it's been seconded. I said fiscal, and it's been seconded as well. Any, any additional thoughts?

Any unreadiness? Oh, I'm sorry. This meeting calendar, we're going to add third Thursdays to the calendar until June of 2024. That's the fiscal year. Yeah, okay, cool. Thank you very much.

Fiscal year two 4.

Any unreadiness on that?

>> I just have a question.

CHAIRMAN STEELE: Go for it.

>> So August 17 is the what Thursday?

CHAIRMAN STEELE: That's the third Thursday. Sometimes that's the third. So just keep it like it is for -- right?

>> Okay.

>> So the motion is to move this with the removal of all the first Thursday date; essentially that's what it is.

CHAIRMAN STEELE: Yeah, so there's one meeting a month right now. All right. Let's go to public comments. This will also be general public comment.

If members would like to provide comment, please do so during the public comment period for

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that item or during the general public comment period.

Cart services are available. Click on the stream text link in the chat. Scroll to reactions. You will see the raise hand feature. Scroll to more. You will see a drop down menu.

Telephone dial-in information will be provided.

You may press star nine to raise your hand. Star six to unmute. For Spanish, click on the globe.

Public comments are to be submitted. If they are to be reviewed, it should be submitted before 5:00 PM the day before.

Any comments?

CHAIRMAN STEELE: Okay, got it.

>> Hi, everyone. My name is Karen Garcia. And I'm a resident of supervisory district two and also a proud member of the Reimagine LA Coalition. And I just want to share that it's been really great to be here in person -- it's my first time -- and hear stories about how transformative these funds have been for their organizations and just like the passion folks have to serve their communities.

Sometimes it's coming out of costs to them, right. And to me, it just furthers the importance of fully funding CFCI. And not just fully funding it, right, but in perpetuity because I know there was mention of funds from private foundations; it's not always a sustain -- it's not always a good model to sustain organizations, right, foundations may shift their focus.

The funds may be time-limited; things change all the time. So it just proves how important CFCI funding is and how we need to continue pushing for it. In addition to that, the technical assistance that's provided creditable and I think a combination of TA and increasing accessibility because I did hear mention that, even though JCOD was able to provide technical assistance, these applications were still really hard for folks to fill out.

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And I know your two applications are out. But in thinking and considering your three, how can that application process change so that these barriers are eliminated?

Those are just the things I wanted to uplift. Thank you so much to this body and yeah, thank you.

>> Thank you very much. Thank you, hi. I deal with the families uniting families funding project. Thank you to JCOD and especially Savannah and STEPHEN and Wendy. One of the things that's been great about this public comment as well as the people that were invited to speak, it gives faces and lived experience to the data.

And the same thing is happening through ATI. Because of that we have a network, where we're able to give our own professional lived experiences that can then translate into making things easier for our clients.

For instance, because of ATI we have people providing work force development and job placement. But individuals need child care, so we're getting free child care for them so that they can get the services they need from another one of our network members. These opportunities only happen because you're bringing people together. That way we can talk and communicate and grow instead of just operating in isolation.

So words cannot express how much I appreciate you all. We got funding from. And M foundation. We applied for the FHLB home loan grant opportunity. There's over a million dollars in grants that we've released over the last month.

And my last piece, I no longer have to work two full-time jobs thanks to ATI. Starting now, I'm full time as a director of project funding. And I can actually go to bed. Like what is this?

So thank you for the quality of life. I appreciate you all so much.

CHAIRMAN STEELE: Thank you.

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>> Thank you so much. The public comment period is one minute per person. Unrestricted funds are everything to an organization. They close the gap between salary, between costs, between liabilities that are unforeseen and often not met in private funding. So thank you for all your hard work.

CHAIRMAN STEELE: Thank you.

>> Thank you. Seeing no more hands, back to you, Chair.

CHAIRMAN STEELE: Yes, Member Garcia?

>> I just want to say a big thank you to all of the CBOs what that showed up this evening and those who are online. I think it's really, really important. And I also want to say that this didn't happen by accident; this is really all due to decades-long organizing around alternatives to incarceration and people who are on the front lines, championing for the closure of the jails and those who are really pushing for alternatives to incarceration here in Los Angeles County.

There's so many unsung heroes, that we can't go down the long list, but it's really important that we remember that. And also, just wanting to again echo the sentiments of those who are in the room and those who are online. I just encourage you all to continue to push for the full funding of care for community investment so that this work can continue.

CHAIRMAN STEELE: Thank you. For sure, all right. Let's bring this to a vote. Anyone want to make a motion about the schedules?

Just hold it. Third Thursdays -- point of order. Yeah, yeah, all right. Let's go to a vote.

>> Wait, Chair Steele. Is it possible for me to present my request? I'm a little worried that we're losing people. If we can just do one vote?

CHAIRMAN STEELE: Are you adding a friendly amendment?

>> Yes, okay. So for the August meeting, I was saying that list that was in here was a list I



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wanted approved because there was the regular meeting and then there were the special meetings, right.

CHAIRMAN STEELE: Yeah, there were two of each.

>> When we first adopted the motion, it was once a month. So with relation to the August meeting, I wanted to make sure that, you know, I thought because you had mentioned that we might have to move out of this room anyway because of the remodeling that needs to happen here.

So I wanted to make a request to move the meeting for next meeting to the Los Angeles General Medical Center and host you all at the foundation site of the historic general hospital.

It's a beautiful site that hosts right now our major project for the foundation to the hospital, which is the wellness center. We have 25 non-profit organizations that work there to provide services to our community, a lot of community that we want to represent and want to make sure is supported.

We also are growing our medical center campus to be a medical campus of the future. There's a restorative care village. We're talking about permanent supportive housing and just this connection between sort of the clinical care, right, that we can give as a county as well as the community partnerships.

There's also a wonderful partnership that has been built with the community, where they're informing a lot of the development that's happening and how it's happening. So it's a good time to just kind of take a step back.

My proposal is that the meeting be hosted there at 4:00, and then we could add a site visit ahead of time. So folks are open to coming and being able to do a tour of the spaces and get to know some of the recipients of our funding, right, in the restorative care village, as well as, you know,

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just to exchange with some of our clinics there. We would of course offer some light refreshments, so we're ready for the meeting at 4:00.

So that's my proposal.

CHAIRMAN STEELE: So a friendly amendment to have the August 17th meeting on site --

>> At 1200 State Street.

>> Didn't we vote on that last meeting?

CHAIRMAN STEELE: We did? No, we only approved one meeting last time. It was this one.

It was two?

>> It's in the minutes, but it does -- I think that's why they're doing it. Hey, I'm in; it's already approved. I know we're working on a plan. But I wanted to invite all of our membership and participants to come. It's in an in-person -- it would be just great to have a summer kind of carve-out that lets us get to know each other and see each other in person.

I think that's exciting. I don't know that we can afford to cut that meeting short, unless you're going to extend because we -- depending on what they tell us around year four, that's going to be a full conversation.

>> I'm suggesting we add an hour before the meeting for the site visit, which is optional, well, it's optional but I'd love for our membership to attend.

Yeah. It's more like 2:30 because it's a big campus and we're trying to get you guys parked and to the location.

CHAIRMAN STEELE: Do we still have a quorum?

>> Online? We still have Hovsepian, Norma Garcia, Wendy Knight, Dr. Ghaly, yes.

CHAIRMAN STEELE: Okay. We still have one, so let's go ahead and vote so we can get out of here.

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>> Just to be clear, we're not voting on the amendment.

CHAIRMAN STEELE: No, just the original motion. So the motion was for one meeting a month on third Thursdays, and in the event that we need to add, we can add them at a subsequent meeting. Okay?

>> Okay, that's all.

CHAIRMAN STEELE: Well, we'll talk about that next time. But for now, this is just about the third Thursdays, all right? Let's go to the vote.

(Vote called)

**Meeting adjourned 12:30 pm PST**

The contract is funding through JCOD. We work in collaboration with DMH to meet a need for step down opportunities.

CHAIRMAN STEELE: Okay. Keep going.

>>: Next slide, please. Here are some highlights. You know this. The CFC I funds have been a huge game changer. We personally, provided over 45 hours of tech assistance for organizations to apply. Even with the applications being more accessible and less burdensome, many struggled to respond. We spent time with them crafting their narratives.

Cohorts one through three. 16 incubation. That is huge. I got chills talk about it. We make it a point that this is meant for groups like them. It has been cool to see. It is a huge game changer.

Thank you. Housing, I mentioned these two contracts.

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The organizations provide strictly the housing. This is our first attempt at pairing that relationship. The united way was able to collaborate and bring in 1.3 million. Thank you to them. Tracking awards and contracts won since their time with us. 30 have won about 13 million. Most of them, this is the first funding they have ever won. Next slide. Some lessons learned. Yes. Please.

CHAIRMAN STEELE: Going back. Is all the \$8.9 million CFCI funds?

>>: 8.9, yes.

CHAIRMAN STEELE: They all came across the dollars. The rest is private. We do have that. Private grants contract. 1.3 roughly about 41,000.

>>: Maybe about 70,80.

CHAIRMAN STEELE: It varies.

>>: It was this process.

>>: It is for a variety of housing. There are different housing organizations there.

CHAIRMAN STEELE: One second. For the other organizations that have not come across these funds yet. If I read this correctly, there are 16 that got the CFCI funds. Some of the 16 may be in the 31. Are they not in the 31? 45 others. Are they the same people? Do we know who hasn't gotten funds yet?

>>: Yes. The survey was sent to everyone. There is outreach there. We are constantly sending out opportune ties. This is outreach to people applying and not winning.

CHAIRMAN STEELE: Collaborations with other partners who may be interested in stuff like this? I know hill foundation.

>>: We have not yet.

>>: It is a priority.

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CHAIRMAN STEELE: I am done. Sorry. Continue on.

>>: Next slide, please. Some lessons learned. So many organizations are on a shoestring budget or none at all. Many are a month or two from closing. Things that grants and contracts don't allow. There is a need for flexible funds that can be deployed quickly to address needs that are not allowable.

I wanted to bring this up. Quick deployed funds. Private dollars are tough for these just starting out.

>>: This is where I need support understanding better the difference between flexible funds and unrestricted funds.

>>: A lot are strict with the funding areas you can spend money on. It may not be enough. The overhead costs may not be covered to pay for back off stuff for new chairs, the beds. Thing these contracts don't pay for are the things that make the organization run day-to-day.

When they won a contract, that may not be allowable. Private funding covers that gap. They are more flexible. They can spend it on a variety of things that may come up. You are often not able to move funding as needed. That could be a huge burden for people if that happens. Does that help?

>>: A hand is up.

CHAIRMAN STEELE: Go for it. Rita? If you are speaking, you may be on mute.

>>: My question was the same thing. Can you hear me?

CHAIRMAN STEELE: Yes.

>>: We can hear you. I am confused. He explained it about the unrestricted funds. One of these days that I am available, quick clarification. I will ask my question later. We are having some sound issues. Ignore me.

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CHAIRMAN STEELE: Okay. When an organization is trying to seek funding, if it is restricted funds, there are things they have to do with the money. Because of that, it is air marked for these types of activities. You can't use those funds for anything else outside those activities.

You can get overhead. Things to run your business. The rest of it is directly supported to whatever you have before. If you can get a grant unrestricted or general operating, you can use at your discretion to run your business.

You can put it towards overhead, staff. Many different things. A lot of times the unrestricted funds are not usually available. County dollars are usually toward what things can you do. If we can get more access to unrestricted funds, that is what they are saying. These organizations need to have some freedom in how to utilize those dollars.

Some of the funds don't give them the ability to do that.

>>: Much better explanation. Cost reimbursement. Contracts are nonstarters for the organizations. They don't have the money to cover the first, second, or third month. Sometimes they will try it and then don't get paid for a few months.

We had one organization that won a \$700,000 grant from the state and had to turn it down. They couldn't meet the upfront costs. That won't change any time soon. Having flexible, quickly deployed funding is an idea to explore something that can help those upfront costs. That will change the whole lifetime as an organization. That is something that should be explored.

Communications and grant writing. A lot of the organizations have this service piece down.

Communicating their vision is a big challenge. We put a premium on this in our coaching. What comes to mind is organizations that apply to CFC I and need some support on that application. I think it would be an excellent idea to pair training programs like this with those people that have

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made the effort to apply. They are trying. Maybe they need some support. Fresh set of eyes to help them with that.

Having greater alignment with CFC I. It is perfect for the extension of this work. To work together to pair your funding with training. That goes for people that won it. Also those that applied and didn't win it but could use some help. Community of practice. A space has been created for people to meet other organizations. Going in for funding together to have a shoulder to lean on. Cool to see. 89 organizations we have immediate access to that are ready to go.

We have the coalition of organizations learning together and want to keep working. One on one TA and relationship building. That has been impact full. We have been one phone call away. We are always there to help support them. That one on one needs to be a huge element. That are other things I want to flag. I would like to introduce some of the organizations.

First up is Kenya of a step to freedom.

>>: Hi. Good afternoon, everyone. Are you able to hear me?

CHAIRMAN STEELE: Can you take the presentation down. Please continue.

>>: Forgive me. I am no longer at my desk as planned today. The light is shining. I am happy to present virtually. I lead a step to freedom. I want to thank JCOD. It started in 1991 by my father. He experienced incarceration. He understood deeply the need to provide resources and to provide services especially housing and employment.

I took over the organization and started leading in 2003 I remember a time where there was no support in LA county for small providers. We struggled for years. We provided the services at cost. We bootstrapped. We figured it out. I was present at Veronica and Troy's earlier workshops. I want to thank her for that work. Leading on the front end of this work for the

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county. It is refreshing to see you involved in this work. When I got to ATI, I had a master agreement and contracts with ODR.

Between getting those contracts, the hardest part of doing the work after getting the master agreement, you don't have the relationships to get a work order. I did have ODR contracts. That was the only funding we had.

Leading an organization 100 percent funded on contracts means we still struggle. We don't have any private funding. It was a great win to receive the united way funds. \$92,000. It was supposed to be 60. Organizations were afraid to apply and didn't. They wanted to make sure the dollars were fully exhausted and asked if we could put more dollars to use. Which we did. We were serving DMH participants. They were paid directly from smaller providers. We were on the master agreement.

If you have questions about that, if that is unclear, let me know. This opportunity made the connection. FSP leads came out to our housing site. They were wowed by our ability to serve that population. How prepared we were. They didn't know that I had 20 years of doors slammed. Not having the right insurance. Different barriers that exist in contracting. I experienced that. We were awarded the housing contract. We got a LASA contract after. That didn't come from this experience. What did was the cat map.

It helped us build our plan. To improve our financial capacity. I wanted to say thank you to all involved. This has been a great experience for our capacity building. Allowing us to serve better.

CHAIRMAN STEELE: We want to hear stories.

>>: Thank you. Next up is Kevin Waters. I believe he is online.

>>: I am CEO and cofounder. I will keep it short. I want to tell you about dream, live, hope. We started in 2017. We started as a housing organization. I have lived experience, 25 years



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incarceration. Paroled in 2016. Paroled to a provider that wouldn't allow me to visit my family the first 30 days. My dad was diagnosed with cancer and died.

I was blessed to have a parole officer to get me out of that situation. I promised myself to help those with individual needs. I cofounded this organization with my COO. We did what has been talked about. Paid for stuff out of our own pocket. We were just connecting people. Getting our reentry participants funded.

We still operate that way. Getting participants those resources. The thing that was able to happen when we became a part of the cohort, and let me thank JCOD, they put us in a place to get the right insurance. Always a problem when you are filing grants. STEPHEN and his team were always there to help us with regard to the cat mapping. Making sure we had the tech to put those grants in.

We were able to get it before we got the funding. A few other smaller grants. It was the introduction to the tech assistance through ATI that let us be in a position to start getting that stuff. I want to say there are many more organizations that are out here doing the work.

We have been in the trenches since 2017. We just started getting funding in 2022. For five years we have been in the trenches coming out of our pocket. We all have a passion for the work.

Individuals that are part of our organization. They have lived experience. Or they are in the arena of helping returning citizens. We were able to start that.

The grant was for after school program that helped us start a complete program that teaches the younger population the life skills classes we teach to our citizens that they never got when they were kids.

We teach emotional intelligence, financial literature. Now we have a cohort of 15 we are dealing with. Mainly because we got this grant from AT I. It is beyond words to explain. They have been

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a god send since being with them we have gotten the 750,000 grant split between three years. We have been able to pay the staff working all the time.

CHAIRMAN STEELE: There is a peer learning academy grant coming out. The conference is July 25, 2023. Make sure organizations are turning up for those op tines. I appreciate you sharing.

>>: We want to have a landing page.

>>: Hi, everyone. I am with unite A nation. Born and raised in south LA. Founding and executive director. We started in 2014. We started our housing in 202 during the pandemic. When everything was going on. That was in 2021 when we started getting funding. I have been funding the organization and working at different jobs.

We started housing. It has been crazy. I want to thank the incubation academy. The support has been really great. We received a lot of funding in that short period of time. This are larger organizations that receive millions. It has been great for us. That is true. They helped us throughout the process. I was able to get the grant as well. I would love to see a part two. I am like, I want that. Part two would be great. That is a whole different thing. I am in that phase now. It is great. You get to put those processes in place. We need time to do that and funding. That is really important. If we can get those dollars to guide us so we don't fail.

MEMBER LEWIS: The equity piece was about organizational equity as well. We can put this on a one pager to show the impact for the grass roots organizations. Great job. I would love to tell the story as well. Great job.

CHAIRMAN STEELE: Clip this part.

>>: I have one more for you.

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>>: My other hire. We are trying to do a better job of communicating. Also, so we can inform other people.

>>: For this to be grown into best practice model. This is the way to go to grow community-based organizations.

>>: Everyone has something to offer. We could help create a model we can just be like, what part can you bring? All of our stuff weaves in and out. Thank you.

CHAIRMAN STEELE: We want to make sure it still has the community teal. We want those special tracks.

>>: Going to grad school. The basic incubation academy. Then you get to go to grad school.

>>: Wrapping arms around the community came without telling me. I wanted him to speak.

>>: I want to thank JCOD. We were on the verge of going under. Part of the first cohort. The guinea pigs. You learn and get better. The main thing they taught us, funding is good. Cat mapping and the capacity grant helped us. When we started, it was four of us. Everything we needed. We had no infrastructure. We were almost gone. We would of went under. We have three grants. A grant from CFCI. 600,000. Our youth program. It is amazing. The work is still out there. We have people that come home. We can't get funding for them. We pay out of pocket. It is a blessing that ATI is here. A lot out there. He is part of our collection of unity. I just wanted to thank you guys and let you know this program works. Cat mapping is crucial. If that can be highlighted with unrestricted funds.

If you tell people to put the money up first, you won't make it. Small organizations can't do that.

>>: Thank you to organizations doing the work. They start supporting each other. I love that. I do this service. You do this service. I want to thank STEPHEN and Wendy. They have been with us since the start. Lots of ideas. Doing the work. Figuring out, we should do this. Have this

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improvement. We learned from this cohort. One of the challenges has been the flexible funds. We are trying to figure that out. Listening to the people. I am grateful for your hard work. I am a current member of the academy. This is unique. There are other academies in different organizations trying to help support capacity building. The intentionality is incredible. The diversity is vast. I came back from education.

I remember classrooms of students at different levels. How do you make sure the experience is meaningful for participants no matter where they are at? The facilitators, amazing job at how you cultivated a space. Made it where individuals can thrive. Creating that peer to peer mentorship. I learned things along the way. I learned from my mistakes. Our organization has been around for 12 years. We were new to expanded out into reentry housing.

The team has provided so much support to grow to be able to help. To take years of support services. It is lonely in leadership. I can't tell the biggest value I have so far. To be in a space with other leaders in our community, to be able to lean in and lean on, I want to thank you for helping to create this space. It is intentional. How they are developing their programming to meet people in organizations. Want to appreciate everyone that has been a part of this.

>>: They are part of our first cohort. Danielle is part of the second cohort. We try to feed into that. How can I quantify we got off the call. Now I know about other resources. I would love to invite you to our graduate on August 2nd. It has been a historical barrier that withheld them from accessing.

It is at one of our alumni organizations. We will send it out. It is catered.

>>: It becomes a community. They are still willing to come on and talk about their experience. I think that is really important to highlight. That time we have been working.

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>>: Great presentation. Congrats. Thank you very much for sharing the experience that you had. I could appreciate that. 2.0. What I heard is meeting people where they are. We talk about people being served. That was a brilliant. The other people is about the insurance. Creating a foundation. We all need a solid foundation to stand upon. With that infrastructure, that was important. I see a collective impact.

Something that is often missed. I can accredit (inaudible) for a lot of the great work they do. A safe learning space. It allows you to just be vulnerable. Relax. You are the big boss. You can relax and learn and grow. Critically important was something that was said about creating community. Togetherness is hot and heavy. Like you described about the next graduate. How everyone comes together. Keep growing this community. There would be no STEPHEN or Savannah if it wasn't for you judge. I get it. The job you have been stowed upon you.

There is so much we can learn. Everyone in here that is running something can learn about what it looks like to relax and let go and allow community to be community and build into that. Real quickly, I need everyone in this space to know that spa six, service area six. What is happening is MHSA. We need more people to show up to the salt meetings. We need to hear from you to continue to pass that on. To understand the unmet needs when it comes to mental health.

A planning committee meeting. 1000 people. It is important you attend those meetings if you leave, contact miles.

CHAIRMAN STEELE: Thank you for your time. Item 5. Quick update on year 2 and 3's process.

>>: I am happy to be here. I want to give first update. Introduce our new team members. You got to meet STEPHEN. We have two more people here.

>>: I just joined on Monday. Seven with DPSS. That was where I was at before I got here.

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>>: I have been with JCODD for three weeks. I am coming from orange county. Most of my experience is in mental health.

CHAIRMAN STEELE: We are excited. Moving on. Are those CFC I administration dollars at work?

>>: They are. Thank you very much. We want to be very intentional about tying the incubation academy and CFC I work together in a more intentional way.

CHAIRMAN STEELE: Continuing. Very happy to announce that the CFC I care grants for year two have launched. CFC I care grants. That launched Monday, July 17th. If you could click on the links. It will take you to the application. Tech assistance webinars are upcoming. We are counting on you to get the word out. July 26th and August 2nd through our third party administrator. They continue to have materials for the last webinar that was provided to unsuccessful CDOs that were not awarded grants in year one.

Advice on how to draft a successful application. 13-year two programs going through the TPA representing over \$40 million. We extended the application window to lessen the burden. Get the word out. Year two care grants are active. Amity is looking to hire reviewers. Neither the county nor amity were evaluated. They were done by community members. They are paired stipend. Get the word out to people you know who you would be interested in evaluated the care grant applications. We have that information. Year three. The spending plan you submitted is still under review. We are hoping to have that in the near future by next month. To provide additional updates for our next meeting. That is still under review.

It must be presented for final approval. Your committee report has been submitted to the CEO. We will put that up on the website. Make sure you have that final version this week. That is our year two and year three update. Any questions?

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>>: Any specific requirements?

CHAIRMAN STEELE: They are on the website. Send them to our link. We will continue to advertise that. They click on the link. That will give them all the qualifications.

>>: If you want to push it out through your groups that would be great.

MEMBER LEWIS: The link is not working.

CHAIRMAN STEELE: It is on the website. I checked the link. It worked earlier. Any other questions?

>>: Those that are more tech challenged, can we get an e-mail with the information?

CHAIRMAN STEELE: We will send that out. Anyone else? I will attempt to do two things. We have the one item, revisiting the conversation about the calendar.

>>: Are you asking are we being asked to do it again? The budget office said the 2026 date was just a marker. When will we know? If we will be asked to do recommendations for the next phase of year one.

>>: We will make an inquiry and let you know updated information at the next meeting.

CHAIRMAN STEELE: I ask that we table this to the next meeting to have that information to make an informed decision. Member Soto does have a proposition for next month's meeting. You have the floor.

>>: I am wondering if we should go forward with the schedule. As soon as we get a response, we can adjust based on that. It seems like it may be helpful getting things ready.

CHAIRMAN STEELE: This is a voting item as well.

>>: I was thinking because you brought it up.

CHAIRMAN STEELE: Just do get it on the calendar. Do you want to wait until next month? What does it look like to go beyond August. Funding process is different than not.

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MEMBER LEWIS: Can we propose we have one meeting? To approve an agenda with meetings for every third Thursday. If we are informed, we will be a part of the next round of funding. You can the addition fall first Thursdays. Our committee is not sunsetting.

>>: It is the same as accepted the schedule.

MEMBER LEWIS: It is not. This has two meetings in the Spring. I would like to move that as of today, we commit to a schedule of third Thursdays at 4:00 PM. If we have more work to do, we can come back to the calendar.

>>: Just to make sure it is not thanksgiving week.

>>: It is Thanksgiving week.

CHAIRMAN STEELE: November 16th. Motion on the floor is third Thursdays added to the calendar. It has been seconded as well. Any additional thoughts? This meeting calendar. We will add third Thursday to the calendar.

>>: August 17th is what Thursday? Third. Keep it like it is.

MEMBER LEWIS: The motion is for one meeting a month.

CHAIRMAN STEELE: Public comment. This'll be general public comment.

>>: The public comment period is one minute per person. Telephone users dial star nine to use the raise hand feature and star six to unmute. Remember to state your name for the record. Any comments?

>>: I have one. I am a resident of district two. I am also a proud member of the reimagine **LA** coalition. I want to share that it has been great to be here in person. Hear stories about how transformative these funds have been for the organizations. The passion people have to serve the communities. It furthers the importance of fully funding it. There was mention of funds from



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private foundations. It is not always a good model to sustain. The funds may be time limited.

Things change all the time. It proves how important CFCI funding is.

How we need to continue pushing for it. In addition, the technical assistance provided is incredible. I heard mention that even though JCOD was able to provide assistance, these applications were hard to fill out. I know year two applications are out. How can that application process change so these barriers are eliminated. Thank you.

>>: Thank you very much.

>>: Thank you to JCOD, judge, and STEPHEN. I am waiting for your new e-mail. One of the things that has been great is it gives faces and lived experience to the data. Same thing is happened through ATI. We have a network. We are able to give our own professional lived experience. Because of ATI, we have people providing workforce development and job placement.

They can't access it. They need childcare. We can get them free childcare. These opportunities happen because you bring people together. The tech assistance regularly has allowed me to parlay grant writing support into other grants. After we got the survey, we got funding from FNM foundation, applied for the FHLB home grant opportunity. I no longer have to work two jobs. Thank you for improving the quality of my life.

>>: Public comment period is one minute per person. Please unmute yourself.

>>: I came here representing behavior health foundation. It has been great to watch this process. I literally am filled with joy to see all the tech support offered. I am excited that you are announced these opportunities. Please market this. I will tell every organization I work with about these op tines unrestricted funds. They close the gap between salaries, costs. Liabilities unforeseen often not met in private foundational funding.

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>>: Thank you to all the CDOs that showed up this evening. I think it is important. This didn't happen by accident. This is due to decades long organizing around alternatives to incarceration. People on the front lines and those pushing for alternatives to incarceration. So many unsung here owes. It is important we remember that. Wanting to echo the sentiments of those in the room and online. Encourage you to push for the full funding of measure J/care force community so this work can continue.

CHAIRMAN STEELE: Alright. Let us bring this to a vote. Motion about the schedules.

>>: It is possible to present my request? I am worried we are losing people.

CHAIRMAN STEELE: Friendly amendment.

>>: For the August meeting, the list that was in here was the list I wanted to prove. There was the regular meeting and the special meetings. That was my confusion. With relation to August meeting, I wanted to make sure, you had mentioned we may have to move out of this room any way because of the remodel that needs to happen here.

I wanted to make a request to move the meeting for next meeting to the general medical center. Host you all at the foundation site. Major project for the foundation to the hospital. 25 nonprofit organizations. We are growing our medical center campus to be a campus of the future. Permanent supportive housing. The clinical care that we can give as a county as well as the community partnerships.

A wonderful partnership that has been built where they are informing a lot of the developing happening. A good time to take a step back. My proposal is the meeting be hosted there. We can add a site visit ahead of time. If people want a tour of the spaces and want to know some recipients of our funding. Exchange with some of our clinical team.

We would offer light refreshments.

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CHAIRMAN STEELE: To have the August 17th meeting on site.

>>: At 1200 State Street.

>>: I am happy if it is already approved. It would be great to have a Summer carve out to see each other in person.

MEMBER LEWIS: My only consideration is if we hear from budget. I don't know if we can afford to cut that meeting short. That will be a full conversation. Are you suggesting we add an hour?

>>: We add an hour before the meeting for the site visit. More like 230. It is a big campus.

MEMBER LEWIS: We have homeless connect day. We wouldn't be able to be there.

CHAIRMAN STEELE: Do we have quorum? I know some people had to leave. Let us vote so we can get out of here. The original motion. The motion was for one meeting a month on third Thursdays. We can add them in we have to at a subsequent meeting.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

>>: Aye.

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>>: Aye.

>>: We have 14.

>>: I couldn't unmute. Thank you.

CHAIRMAN STEELE: Thank you for that. Have a great evening. You are amazing. See you next month. Enjoy your time until then. Meeting adjourned.