

**COUNTY OF LOS ANGELES**

MARVIN J. SOUTHARD, D.S.W.  
Director

ROBIN KAY, Ph.D.  
Chief Deputy Director

RODERICK SHANER, M.D.  
Medical Director



BOARD OF SUPERVISORS

GLORIA MOLINA  
MARK RIDLEY-THOMAS  
ZEV YAROSLAVSKY  
DON KNABE  
MICHAEL D. ANTONOVICH

**DEPARTMENT OF MENTAL HEALTH**

<http://dmh.lacounty.gov>

550 SOUTH VERMONT AVENUE, LOS ANGELES, CALIFORNIA 90020

Reply To: (213) 738-4601  
Fax: (213) 386-1297

December 04, 2012

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

**ADOPTED**

BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

27 December 4, 2012

*Sachi A. Hamai*  
SACHI A. HAMAI  
EXECUTIVE OFFICER

Dear Supervisors:

**APPROVAL TO AMEND LEGAL ENTITY AGREEMENT WITH  
TELECARE CORPORATION  
(SUPERVISORIAL DISTRICT: ALL)  
(3 VOTES)**

**SUBJECT**

Request approval to amend existing Department of Mental Health Legal Entity Agreement with Telecare Corporation to expand the existing Mental Health Services Act Alternative Crisis Services Urgent Care to eligible Healthy Way L.A. enrollees.

**IT IS RECOMMENDED THAT THE BOARD:**

1. Approve and authorize the Director of Mental Health (Director), or his designee, to prepare, sign, and execute an amendment, substantially similar to Attachment I, to the existing Department of Mental Health (DMH) Legal Entity (LE) Agreement with Telecare Corporation (Telecare) to expand the Mental Health Services Act (MHSA) Alternative Crisis Services (ACS) Urgent Care Center (UCC) to eligible Healthy Way L.A. (HWLA) enrollees. The amendment will be effective upon your Board's approval and add \$176,058 for Fiscal Year (FY) 2012-13, increasing the Maximum Contract Amount (MCA) to \$12,890,402.
2. Delegate authority to the Director, or his designee, to prepare, sign, and execute future amendments to this LE Agreement and establish as a new MCA, the aggregate of the original Agreement and all amendments; and to further amend this LE Agreement as necessary provided that: 1) the County's total payments to this contract provider for each fiscal year will not exceed an increase of 20 percent from the Board-approved MCA; 2) any such increase will be used to provide additional services or to reflect program and/or policy changes; 3) your Board has appropriated

sufficient funds for all changes; 4) approval of County Counsel, or designee, is obtained prior to any such amendment; 5) the County and Contractors may, by written amendment, reduce programs or services without reference to the 20 percent limitation and revise the applicable MCA; and 6) the Director, or his designee, notifies your Board and the Chief Executive Officer (CEO) of Agreement changes in writing within 30 days after execution of each amendment.

### **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

Approval of the requested actions will allow DMH to amend its LE Agreement with Telecare to expand the ACS services to eligible HWLA enrollees. The amendment amount for Telecare is above the previously approved 20 percent delegated authority, thus requiring your Board's approval.

### **Implementation of Strategic Plan Goals**

The recommended actions support the County's Strategic Plan Goal 3, Integrated Services Delivery.

### **FISCAL IMPACT/FINANCING**

This amendment is fully funded by MHSA/ACS funds in the amount of \$176,058 increasing the MCA for FY 2012-13 to \$12,890,402. Funding for this amendment is included in DMH's FY 2012-13 Final Adopted Budget.

There is no net County cost impact associated with the recommended actions.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

Telecare has provided a variety of mental health treatment services for Los Angeles County clients for almost twenty years, including urgent care services, acute hospital services, long-term residential, and comprehensive, integrated outpatient services including Full Service Partnerships and Field Capable Clinical Services for individuals with severe mental illness. In addition, Telecare has a history of working successfully with DMH to transition severely mentally ill State Hospital and IMD clients, to the community.

Telecare established the Mental Health UCC in March 2002, and in Service Area 8, to provide services 24/7 for adults 18 years and older who are exhibiting acute psychiatric symptoms but can be served in an UCC setting. Individuals served included those who were indigent, who frequently became homeless, and/or who came to the attention of law enforcement or psychiatric evaluation teams. The UCC was designed to stabilize the individuals served, thereby providing less disruption for them and their families and avoiding the costly alternatives of unnecessary emergency room visits, hospitalizations or incarcerations. These crisis services are a resource for mental health providers, DMH's Psychiatric Mobile Response and Homeless Outreach Teams, various law enforcement agencies, and residential care providers.

In accordance with your Board Policy Manual, Section 5.120, Authority to Approve Increases to Board Approved Contract Amounts, DMH notified your Board on October 12, 2012 (Attachment II) of its intent to request delegated authority of more than 10 percent with Telecare. This authority will allow DMH greater capacity to amend the Agreement and implement additional services in a more

timely and expeditious manner.

The attached amendment format has been approved as to form by County Counsel. DMH clinical and administrative staff will administer and monitor the agreement, evaluate programs to ensure that quality services are being provided to clients, and make certain that agreement provisions and departmental policies are followed.

**IMPACT ON CURRENT SERVICES (OR PROJECTS)**

These programs will expand DMH's continuum of community-based care and ensure that clients receive the appropriate level of care needed, including continued access to psychiatric inpatient and community treatment services.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Mg Southard". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

MARVIN J. SOUTHARD, D.S.W.

Director of Mental Health

MJS:MM:RK:mi

Enclosures

- c: Executive Officer, Board of Supervisors
- Chief Executive Officer
- County Counsel
- Chairperson, Mental Health Commission

CONTRACT NO. MH120965

AMENDMENT NO. 6

THIS AMENDMENT is made and entered into this \_\_\_ day of \_\_\_\_\_, 2012, by and between the COUNTY OF LOS ANGELES (hereafter "County") and Telecare Corporation (hereafter "Contractor").

WHEREAS, County and Contractor have entered into a written Agreement, dated June 6, 2012, identified as County Agreement No. MH120965, as subsequently amended (hereafter collectively "Agreement"); and

WHEREAS, for Fiscal Year (FY) 2012-13 only, County and Contractor intend to amend Agreement only as described hereunder; and

WHEREAS, County is collaborating with a number of service providers, including Contractor, for 1115 Waiver Demonstration Project to provide Non Medi-Cal/Non Healthy Families mental health services to eligible Healthy Way LA (HWLA) enrollees; and

WHEREAS, Contractor shall be responsible for delivering medically necessary mental health services to clients that are enrolled in the HWLA Program, and Contractor shall serve such HWLA clients within the mandated time frame established by the Low Income Health Plan guidelines; and

WHEREAS, Clients that are enrolled in the HWLA Program shall be given priority over other indigent/uninsured clients by Contractor; and

WHEREAS, County and Contractor intend to amend Agreement to increase the Maximum Contract Amount (MCA), to enable Contractor to provide Non Medi-Cal/Non Healthy Families services to new or additional eligible HWLA enrollees; and

WHEREAS, for FY 2012-13 only, County and Contractor intend to amend this Agreement to increase Mental Health Services Act (MHSA) Alternative Crisis Services (Non Medi-Cal/Non Healthy Families) Funded Program funds in the amount of \$176,058; and

WHEREAS, for FY 2012-13, the revised Maximum Contract Amount (MCA) will be \$12,890,402.

NOW, THEREFORE, County and Contractor agree that Agreement shall be amended only as follows:

1. For FY 2012-13 only, MHSA Alternative Crisis Services (Non Medi-Cal/Non Healthy Families) Funded Program funds are increased in the amount of \$176,058 to allow Contractor to provide Non Medi-Cal/Non Healthy Families services to new or additional eligible HWLA enrollees. For FY 2012-13, the MCA is increased by \$176,058.
2. Financial Exhibit A (FINANCIAL PROVISIONS), Attachment II, Paragraph C (Reimbursement for Initial Period) shall be deleted in its entirety and the following substituted therefore:

“C. REIMBURSEMENT FOR INITIAL PERIOD

(1) The Maximum Contract Amount for the Initial Period of this Agreement as described in Paragraph 1 (TERM) of the Legal Entity Agreement

shall not exceed TWELVE MILLION EIGHT HUNDRED NINETY THOUSAND FOUR HUNDRED TWO DOLLARS (\$12,890,402) and shall consist of Funded Programs as shown on the Financial Summary.”

3. Financial Summary - 4 for FY 2012-13, shall be deleted in its entirety and replaced with Financial Summary - 6 for FY 2012-13 attached hereto and incorporated herein by reference. All references in Agreement to Financial Summary - 4 for FY 2012-13, shall be deemed amended to state “Financial Summary - 6 for FY 2012-13.”
4. Financial Summary - 4 for FY 2013-14, shall be deleted in its entirety and replaced with Financial Summary - 6 for FY 2013-14 attached hereto and incorporated herein by reference. All references in Agreement to Financial Summary - 4 for FY 2013-14, shall be deemed amended to state “Financial Summary - 6 for FY 2013-14.”
5. Financial Summary Subprogram Schedule - 4 for FY 2012-13, shall be deleted in its entirety and replaced with Financial Summary Subprogram Schedule - 6 for FY 2012-13 attached hereto and incorporated herein by reference. All references in Agreement to Financial Summary Subprogram Schedule - 4 for FY 2012-13, shall be deemed amended to state “Financial Summary Subprogram Schedule - 6 for FY 2012-13.”
6. Contractor shall provide services in accordance with Contractor’s FY 2011-12 Negotiation Package for this Agreement and any addenda thereto approved in writing by the County’s Director of Mental Health or his designee.

7. Except as provided in this Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.

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IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by County's Director of Mental Health or his designee, and Contractor has caused this Amendment to be subscribed on its behalf by its duly authorized officer, on the day, month, and year first above written.

COUNTY OF LOS ANGELES

By \_\_\_\_\_  
MARVIN J. SOUTHARD, D.S.W.  
Director of Mental Health

\_\_\_\_\_  
Telecare Corporation  
CONTRACTOR

By \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_  
(AFFIX CORPORATE SEAL HERE)

APPROVED AS TO FORM:  
OFFICE OF THE COUNTY COUNSEL

APPROVED AS TO CONTRACT  
ADMINISTRATION:

DEPARTMENT OF MENTAL HEALTH

By \_\_\_\_\_  
Chief, Contracts Development  
and Administration Division



**Financial Summary - 6**

Contractor Name: Telecare Corporation  
 LE Number: 00108  
 Agreement Period: July 1, 2012 through June 30, 2014  
 Fiscal Year: 2012-13

DMH Legal Entity Agreement - Attachment III  
 The Financial Summary - 6

A Rank	B Funded Programs	C Medi-Cal Reimbursable (Y/N) <sup>1</sup>	D Match Funds	E Funded Program Amount (Gross Dollars)
<b>CATEGORICALLY FUNDED PROGRAMS (100-399)</b>				
100N	Family Preservation Program	N		
130N	Specialized Foster Care - DCFS MAT (Non Medi-Cal/Non Healthy Families)	N		
130M	Specialized Foster Care - Child Welfare Services (Medi-Cal/Healthy Families)	Y		
140N	Comprehensive SOC Program (SAMHSA, CFDA #93.958)	N		
141N	Child MH Initiative-Project ABC (SAMHSA, CFDA #93.104)	N		
142N	Family Wellness Network (SAMHSA, CFDA #93.243)	N		
150N	Juvenile Justice Program (STOP)	N		
151N	Juvenile Justice Program (JJCPA – MHSAT)	N		
152N	Juvenile Justice Program (JJCPA – MST)	N		
153N	Juvenile Justice Program (Co-occurring Disorder)	N		
154N	Juvenile Justice Program (FFT) (Non Medi-Cal/Non Healthy Families)	N		
154M	Juvenile Justice Program (FFT) (Medi-Cal/Healthy Families)	Y		
160N	Path McKinney, CFDA #93.150	N		
170N	Homeless Services (NCC) (Non Medi-Cal/Non Healthy Families)	N		
170M	Homeless Services (NCC) (Medi-Cal/Healthy Families)	Y		
171N	Post-Release Community Supervision-Community Reintegration Program (Non Medi-Cal/Non Healthy Families)	N		\$ 809,040
171M	Post-Release Community Supervision-Community Reintegration Program (Medi-Cal/Healthy Families)	Y	\$ 297,700	\$ 683,400
180N	CalWORKs	N		
181N	CalWORKs Homeless Family Project	N		
182N	GROW	N		
190N	PES Relief Plan (Non Medi-Cal/Non Healthy Families)	N		\$ 245,000
190M	PES Relief Plan (Medi-Cal/Healthy Families)	Y		
<b>Unique Categorically Funded Programs (Specify)</b>				
300N	DCFS Medical Hubs (VIP)	N		
301M	DCFS Starview PHF	Y		
302N	DCFS Independent Living (Hillview)	N		
303N	DCFS THP (HFLF)	N		
310N	DHS Social Model (Dual Diagnosis)	N		
311N	DHS LAMP (Dual Diagnosis)	N		
312N	DHS BHS (Dual Diagnosis)	N		
320N	Juvenile Justice Program/Title IV-E - MST (Non Medi-Cal/Non Healthy Families)	N		
320M	Juvenile Justice Program/Title IV-E - MST (Medi-Cal/Healthy Families)	Y		
330N	Other Employment Services/CCJCC (SSG)	N		
340N	CGF IMD Step Down (Non Medi-Cal/Non Healthy Families)	N		\$ 131,804
340M	CGF IMD Step Down (Medi-Cal/Healthy Families)	Y	\$ 263,608	\$ 527,216
360M	Tri-City Realignment	Y		
<b>CGF FUNDED PROGRAMS (400-499)</b>				
400N	DMH (Non Medi-Cal/Non Healthy Families)	N		\$ 37,300
400M	DMH (Medi-Cal/Healthy Families)	Y	\$ 6,306	\$ 92,600
<b>MENTAL HEALTH SERVICES ACT (MHSA) PROGRAMS (500-899)</b>				
500N	Full Service Partnerships (Non Medi-Cal/Non Healthy Families)	N		\$ 2,067,502
500M	Full Service Partnerships (Medi-Cal/Healthy Families)	Y	\$ 1,844,952	\$ 3,689,904
510N	FCCS (Non Medi-Cal/Non Healthy Families)	N		\$ 137,510
510M	FCCS (Medi-Cal/Healthy Families)	Y	\$ 585,588	\$ 1,171,176
520N	Wellness Centers (Non Medi-Cal/Non Healthy Families)	N		
520M	Wellness Centers (Medi-Cal/Healthy Families)	Y		
530N	Alternative Crisis Services (Non Medi-Cal/Non Healthy Families)	N		\$ 1,172,558
530M	Alternative Crisis Services (Medi-Cal/Healthy Families)	Y	\$ 183,250	\$ 366,500
540N	IMD Step-Down (Non Medi-Cal/Non Healthy Families)	N		\$ 356,300
540M	IMD Step-Down (Medi-Cal/Healthy Families)	Y	\$ 118,750	\$ 237,500
600N	Prevention & Early Intervention Programs (Non Medi-Cal/Non Healthy Families)	N		\$ 571,638
600M	Prevention & Early Intervention Programs (Medi-Cal/Healthy Families)	Y	\$ 296,727	\$ 593,454
700N	Innovation Programs (Non Medi-Cal/Non Healthy Families)	N		
700M	Innovation Programs (Medi-Cal/Healthy Families)	Y		
<b>Unique MHSA Programs (Specify)</b>				
800N	Probation Camps	N		
810N	Jail Transition & Linkage	N		
820N	Planning, Outreach & Engagement	N		
<b>Maximum Contract Amount</b>				<b>\$ 12,890,402</b>

<sup>1</sup>Medi-Cal reimbursable reflects DMH program guidelines in addition to applicable state and federal regulations.

**Financial Summary - 6**

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171N	Post-Release Community Supervision-Community Reintegration Program (Non Medi-Cal/Non Healthy Families)	N		\$ -
171M	Post-Release Community Supervision-Community Reintegration Program (Medi-Cal/Healthy Families)	Y	\$ -	\$ -
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510M	FCCS (Medi-Cal/Healthy Families)	Y	\$ 585,588	\$ 1,171,176
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520M	Wellness Centers (Medi-Cal/Healthy Families)	Y		
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800N	Probation Camps	N		
810N	Jail Transition & Linkage	N		
820N	Planning, Outreach & Engagement	N		
<b>Maximum Contract Amount</b>				<b>\$ 11,221,904</b>

<sup>1</sup>Medi-Cal reimbursable reflects DMH program guidelines in addition to applicable state and federal regulations.

MARVIN J. SOUTHARD, D.S.W.  
DirectorROBIN KAY, Ph.D.  
Chief Deputy DirectorRODERICK SHANER, M.D.  
Medical DirectorLOS ANGELES COUNTY DEPARTMENT OF MENTAL HEALTH  
550 S. VERMONT AVE., LOS ANGELES, CA 90020 HTTP://DMH.LACOUNTY.GOV

October 12, 2012

TO: Each Supervisor

FROM: *Robin Kay for*  
Marvin J. Southard, D.S.W.  
Director

SUBJECT: **REQUEST TO INCREASE DELEGATED AUTHORITY PERCENTAGE  
FOR LEGAL ENTITY AGREEMENT WITH TELECARE CORPORATION  
FOR FISCAL YEAR 2012-13**

This memorandum is to comply with Board Policy Manual, Section 5.120, Authority to Approve Increases to Board Approved Contract Amounts. The Policy mandates that any department requesting a percentage increase in delegated authority exceeding ten percent of the total contract amount must provide a detailed justification and advance written notice to your Board, with a copy to the Chief Executive Officer, at least two weeks prior to the Board Meeting at which the proposed contract is to be presented.

The Department of Mental Health (DMH) requests an additional ten percent for a total of twenty percent delegated authority for the Legal Entity (LE) Agreement with Telecare Corporation. This will allow DMH to expand urgent care services to eligible Healthy Way L.A. enrollees.

Should there be a need to exceed the twenty percent delegated authority, DMH will return to your Board with a request for authority to amend the LE Agreement accordingly.

If you have any questions or concerns, please contact me, or your staff may contact Richard Kushi, Chief, Contracts Development and Administration Division, at (213) 738-4684.

MJS:MM:RK:mi

c: Executive Officer, Board of Supervisors  
Chief Executive Officer  
County Counsel  
Robin Kay, Ph.D.  
Margo Morales  
Deputy Directors  
District Chiefs  
Kimberly Nall  
Richard Kushi