County of Los Angeles
DEPARTMENT OF PUBLIC SOCIAL SERVICES
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Board of Supervisors
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Fifth District

November 8, 2006

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

RECOMMENDATION TO AMEND THE GAIN CASE MANAGEMENT SERVICES CONTRACT WITH MAXIMUS, INC., CONTRACT #75454 (ALL DISTRICTS - 3 VOTES)

IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Mayor to sign the enclosed Amendment Number Three to the GAIN Case Management (GCM) Services contract #75454 with MAXIMUS, Inc., to increase the contract amount for the current period and to add 28 positions commencing November 8, 2006, or the day after Board approval, whichever is later, through November 30, 2006, and to increase the contract amount for the second renewal period, commencing December 1, 2006 through November 30, 2007. The current contract amount will be increased by $69,959, to $6,760,416. In addition, the contractor is eligible to earn performance incentives up to $382,955, resulting in a total maximum annual amount of $7,143,371 under the current term. The contract amount for the second term will be $9,153,962. With potential performance incentives of $549,238, the total maximum annual contract amount will be $9,703,200. The cost of this Amendment is funded with CalWORKs Single Allocation and is included in the Department's FY 06-07 budget.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Currently, MAXIMUS provides professional staff who render culturally/linguistically sensitive, full-service GAIN Case Management operations for a population with economic, educational and social barriers for the Department's GAIN Welfare-to-Work (WtW) participants.

Amendment Number Three to the GAIN Case Management Services contract is necessary to allow the Department to implement the new Temporary Assistance for Needy Families (TANF) requirements that become effective October 1, 2006. Under TANF Reauthorization, Congress redefined the 50 percent work participation rate of CalWORKs aided adults in work or a WtW activity. Now, caseload reduction credits are to be based on FY 2005 caseload numbers, rather than the previous of FY 1995. The new TANF requirements also require sanctioned cases to be included in the calculation, as well as more stringent verification procedures and the application of narrower definitions of WtW activities. These changes require the contractor to increase its services in providing GAIN case management.

The amendment will include an additional 28 positions to ensure that the contractor complies with program initiatives to meet State work participation rates, as well as expanding the GAIN Sanction Home Visit Project. The positions include 22 GAIN Services Workers, 3 GAIN Services Supervisors, and 3 Unit Assistants.

In addition to meeting the new requirements and expanding the GAIN Sanction Home Visit Project, the amendment is necessary to meet the caseload increase the Department projects for the second year of the contract. The contractor's actual caseload increased by 18.7 percent compared to the originally projected monthly average caseload advertised in the 2005 Request for Proposals (RFP). Although the Department projects an increase of 24.7 percent for the second contract year from the initial projection, the Department negotiated an 18 percent increase in staffing with the contractor. This constitutes an additional 28 positions for the renewal period from December 1, 2006 through November 30, 2007, for a total of 56 positions.

Implementation of Strategic Plan Goals

The recommended actions are consistent with the principles of the Countywide Strategic Plan Goal #5: Children and Families' Well-Being, to improve the well-being of children and families in Los Angeles County as measured by the achievements in the five outcome areas adopted by the Board: good health; economic well-being; safety and survival; social and emotional well-being; and educational/workforce readiness.

FISCAL IMPACT/FINANCING

Amendment Number Three to the existing GAIN Case Management Services contract, which expires on November 30, 2006, will increase the flat monthly fee for November 2006 by $69,959, to $631,726. This increases the contract's total compensation from $6,690,457 to $6,760,416. If the contractor is eligible, the maximum amount of performance incentives that is allowable is $382,955. The new total contract maximum amount increases to $7,143,371.

Funding for this amendment is included in the Department FY 2006-07 Adopted Budget. There is no net County cost (NCC) associated with this cost increase after the County Maintenance of Effort (MOE) has been met.

For the second contract year, December 2006 through November 2007, the contract's basic compensation is increased to $9,153,962, in light of the projected caseload increase. If the contractor is eligible, the maximum amount for performance incentives is $549,238 and the maximum contract amount is $9,703,200. The contract cost for the second year is funded by the CalWORKs Single Allocation. There is no NCC associated with this cost after the County MOE has been met. Funding for the contract cost in the current fiscal year is included in the Department's FY 2006-07 adopted budget. Funding for the contract cost in the future fiscal year will be included in the Department's budget request for that year.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

The GAIN Case Management Services contract was awarded to MAXIMUS, Inc., on November 29, 2005. There are seven GAIN regions. MAXIMUS provides WtW program services in two regions in the Third and Fifth Supervisorial Districts at less cost than if the services would be brought in-house and performed by county employees. This is a Prop A contract, effective December 1, 2005, for a one-year term, with Board-delegated authority for the DPSS Director to renew for two additional one-year terms.

Amendment Number One was signed by the DPSS Director on December 27, 2005. It included the continued funding for one dedicated GAIN Services Worker (GSW) to provide GAIN Case Management Services to eligible homeless participants in GAIN Region VII through June 2006. The amendment also included funding for the implementation of the Volunteer Income Tax Assistance (VITA) program as well as funding of 12 staff to implement the countywide GAIN Sanction Home Visit Project. This Amendment increased the cost of the original contract by $560,485.

Amendment Number Two was signed by the DPSS Director on March 30, 2006. It included continued funding for the dedicated GSW for homeless services in GAIN Region VII through November 2006. It also included funding for two GSW positions to serve as a Child Care Coordinator and a Specialized Supportive Services Worker. These two items were erroneously omitted from the current contract; therefore, were included in Amendment Number Two to provide the contractor with the same staff resources as the non-contracted GAIN regions. This Amendment increased the cost of the contract by $44,842.

The recommended Amendment Number Three is necessary to comply with the new State Work Participation requirements under the TANF Reauthorization effective October 1, 2006.

To ensure efforts are made to meet the new requirements, the contractor's performance must maintain the established acceptable quality levels at or above those identified by comparison with the non-contracted/DPSS-operated regions, contractor shall:

- Ensure the regional participation rates are in compliance with the acceptable quality levels;
- Ensure participants are engaged in approved Welfare-to-Work activities and eliminate gaps between activities;
- Monitor for timely issuance of increased supportive services resulting from the GAIN Sanction Home Visit Project; and
- Ensure performance outcomes equal or exceed the non-contracted regions.

On November 29, 2005, your Board delegated authority to the Director of DPSS to exercise the County's option to extend the contract for two additional one-year periods, in the projected amount of $6,226,142 per year for basic compensation. The delegated authority stipulated that the basic compensation and incentives amounts for the extended periods may increase or decrease subject to caseload projections.

Under Social Services contracting regulations (section 23-650.18), the Department secured CDSS approval to the changes in this amendment.

This is a Prop A contract. The Auditor-Controller's office verified that the original contract was cost effective and the Department has determined that the contract remains cost effective at the increased costs under Amendment Three and the negotiated contract amount for the second contract period.

The Amendment is in compliance with all Board, CAO, and County requirements, including State contracting regulations. The amendment also adds new and revised Board-required provisions.

IMPACT ON CURRENT SERVICES

The amendment will not infringe on the role of the County in relationship to its residents, and the County's ability to respond to emergencies will not be impaired. There is no change in risk exposure to the County. Alternate resources are available so that services can be obtained from another source in the event of default by contractor.

Contract Performance

The contract contains three Performance Outcome Measures: 1) the percentage of aided WtW participants who are employed, 2) the percentage of WtW participants that have been referred to specialized supportive services and have actually used the referral to begin

these services, and 3) the percentage of aided WtW participants engaged in education and/or training. Additionally, the contract contains eight Performance Standards that will measure the contractor's performance related to Program and operational measures and are indicative of quality case management services, thereby, making the contractor eligible for financial incentives or financial deductions. To date, there have not been incentives or deductions assessed.

The contractor may be eligible to receive a performance incentive payment or be assessed a performance deduction of up to 6 percent of the contractor's three-month payment based on their quarterly performance on the contract's outcome measures.

The monitoring of the GAIN Case Management Services contract is performed on a monthly basis and a report is compiled on a quarterly basis as compared to services performed in County-operated GAIN Regions. The monitoring results for the period of January 2006 through March 2006 indicate that MAXIMUS has provided satisfactory performance. MAXIMUS exceeds the County in obtaining higher paying jobs for its participants (average entry level wages). However, MAXIMUS still needs improvement in the service areas of: ensuring participants are assigned to work activities (GAIN components) within 30 days, ensuring customer satisfaction standards are met, and employment placement rates.

CONCLUSION

Upon Board approval, the Executive Officer, Board of Supervisors, is requested to return three adopted stamped Board letters and three original signed copies of Amendment Number Three to the Director of the Department of Public Social Services.

Respectfully submitted,

Bryce Yokomizo
Director

BY:bk

Enclosures

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors
Auditor-Controller

AMENDMENT NUMBER THREE TO THE GAIN CASE MANAGEMENT SERVICES CONTRACT # 75454 WITH MAXIMUS, INC.

Reference is made to the document entitled "GAIN Case Management Services Contract By and Between the County of Los Angeles and MAXIMUS, Inc." dated November 29, 2005, Amendment Number One, dated December 29, 2005, and Amendment Number Two, dated March 30, 2006 (collectively hereinafter referred to as "Contract").

WHEREAS, this Amendment does not impact Contractor's cost effectiveness; and

WHEREAS, County and Contractor intend to amend this Contract as set forth below;

THEREFORE, effective the day after approval by the Los Angeles County Board of Supervisors, the Contract is revised as follows:

1. **CONTRACT, PART 4.0, TERM OF CONTRACT**, is amended to add a paragraph to be inserted between paragraphs one and two, reads as follows:

   Effective December 1, 2006, this Amendment is extended for one year through November 30, 2007.

   CONTRACT, PART 5.0, CONTRACTOR PAYMENT, new subsections (5.1.3, Revised Basic Compensation) and (5.2.3, Revised Maximum Contract Amount) are added as follows, and new Attachments **B-8** (Contractor's Revised Monthly Budget Effective November 1, 2006 through November 8, 2006), **B-9** (Contractor's Revised Monthly Budget Effective November 9, 2006 through November 30, 2006), are added to reflect revised pro-rated costs associated with sixteen (16) GSWs, six (6) GAIN Sanction Home Interview GSWs, three (3) GSSs, and three (3) unit assistants. Attachments **B-10** (Contractor's Revised Monthly Budget Effective December 1, 2006 through January 31, 2007 and April 1, 2007 through November 30, 2007), and **B-11** (Contractor's Revised Monthly Budget Effective February 1, 2007 through March 31, 2007) reflect revised costs associated with the cost of the one-year extension period.

   5.1.3 <u>Revised Basic Compensation</u>:

   Payment will be made as follows:

   - Effective December 1, 2005, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $507,094 per month.

   - Effective January 1, 2006 payment to the Contractor will be made in arrears on a monthly basis, at the rate of $558,652 per month.

- Effective February 1, 2006 through March 31, 2006, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $560,614 per month.

- Effective April 1, 2006 through June 30, 2006, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $564,883 per month. Compared to Amendment Number One, the increase of $6,231 effective April 2006, reflects the funding for one Specialized Supportive Services (SSS) worker and one Child Care Coordinator worker.

- Effective July 1, 2006 through October 31, 2006, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $561,767 per month. Compared to Amendment Number One, the increase of $5,230 effective July 2006 reflects the funding for one Child Care Coordinator worker and the continued funding for one Homeless Pilot GAIN worker.

- Effective November 1, 2006 through November 8, 2006, payment to the Contractor will be made in arrears, at the rate of $153,272. This amount is a pro-rated amount for November 2006. The payment for November 9, 2006 through November 30, 2006 is a pro-rated amount of $478,454. The total payment for the month of November 2006 therefore, will be $631,726. Compared to Amendment Number Two, the increase of $69,959 in November 2006 reflects the funding for twenty-two (22) GSWs, three (3) GSSs, and three (3) unit assistants.

- Effective December 1, 2006 through January 31, 2007, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $761,115 per month.

- Effective February 1, 2007 through March 31, 2007, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $771,406 per month.

- Effective April 1, 2007 through November 30, 2007, payment to the Contractor will be made in arrears on a monthly basis, at the rate of $761,115 per month.

The flat monthly fee will be subject to performance incentives and penalty deductions as specified hereunder. For the first year of the Contract, the contractor's annual budget includes start-up costs plus 11 months of direct services costs (Reference Attachment **B-9,** Contractor's Revised Monthly Budget Effective November 9, 2006 through November 30, 2006.) to include the fourteen positions as stated in this amendment.

5.2.3 Revised Maximum Contract Amount:

Effective December 1, 2005 the revised Maximum Basic Compensation amount of this Contract is $15,914,379 for the twenty-four month term of the contract at the flat monthly fee of:

Flat Monthly Fee	Contract Period	Contract Period Total
$507,094	December 1, 2005 through December 31, 2005	$507,094
$558,652	January 1, 2006 through January 31, 2006	$558,652
$560,614	February 1, 2006 through March 31, 2006	$1,121,228
$564,883 (1)	April 1, 2006 through June 30, 2006	$1,694,649
$561,767 (2)	July 1, 2006 through October 30, 2006	$2,247,068
$153,272 (3)	November 1, 2006 through November 8, 2006	$153,272
$478,454 (3)	November 9, 2006 through November 30, 2006	$478,454
$761,115 (4)	December 1, 2006 through January 30, 2007	$1,522,230
$771,406 (5)	February 1, 2007 through March 31, 2007	$1,542,812
$761,115 (6)	April 1, 2007 through November 30, 2007	$6,088,920
Total Maximum Basic Compensation		$15,914,379

(1) Compared to Amendment #1, the increase of $6,231.00 effective April 2006 reflects the funding for one Specialized Supportive Services (SSS) worker and one Child Care Coordinator worker.

(2) Compared to Amendment #1, the increase of $5,230.00 effective July 2006 reflects the funding for one Child Care Coordinator worker and the continued funding for one Homeless Pilot GAIN worker.

(3) Compared to Footnote #2, the increase of $69,960.00 effective November 2006 reflects the funding for 22 GSWs, 3 GSSs, and 3 unit assistants.

(4) Compared to Footnote #3, the increase of $129,389.00 effective December 1, 2006 reflects the funding for additional 28 staff due to the projected caseload increase in the second year.

(5) Compared to Footnote #4, the increase of $10,291.00 effective February 1, 2007 reflects funding for the VITA project.

(6) Compared to Footnote #5, the decrease of $10,291.00 effective April 1, 2007 reflects the completion of the VITA project.

If eligible, the maximum amount for performance incentives will be $932,193 for the twenty-three months of direct case management services. The total maximum of this Contract will be $16,846,572.

All other terms and conditions of the Contract remain in full force and effect.

2. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, a new Section 8.60, Audit Settlement, is added as follows:

8.60 AUDIT SETTLEMENT

If, at any time during the term of the Contract or within five (5) years after the expiration or termination of the Contract, authorized representatives of County conduct an audit of Contractor regarding the services provided to the County hereunder, and if such audit finds that the County's dollar liability for such services is less than payments made by the County to the Contractor, then Contractor agrees that the difference, at the DPSS Director's discretion, shall be either: 1) repaid forthwith by the Contractor to the County by cash payment, or 2) at the County's option, credited against any future payments due by the County, to the Contractor, whether under this Contract or otherwise. If such audit finds that the County's dollar liability for services provided hereunder is more than payments made by the County to the Contractor, then the difference shall be paid to Contractor by the County provided that in no event shall the County's maximum obligation for this Contract exceed the funds appropriated by the County for the purpose of this Contract.

3. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, a new Section 8.61, Completion of Contract, is added as follows:

8.61 COMPLETION OF CONTRACT

Sixty (60) calendar days prior to expiration of this Contract (or shorter time period as mutually agreed by County and Contractor), Contractor shall allow County or newly selected Contractor a transition period for orientation purposes and the orderly transition of Contractor's current operation without additional costs to the County. Contractor shall continue to process work timely and accurately so that the operation is current at the expiration of Contract.

If Contractor fails to adhere to the above work and standards, the County shall have the right to withhold fifty (50) percent to one hundred (100) percent of the last two (2) months' payments as liquidated damages.

4. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, a new Section 8.62, Contractor's Charitable Activities Compliance, is added as follows:

8.62 CONTRACTOR'S CHARITABLE ACTIVITIES COMPLIANCE

The Supervision of Trustee and Fundraisers for Charitable Purposes Act regulates entities receiving or raising charitable contributions. The "Nonprofit Integrity Act of 2004" (SB 1262, Chapter 919) increased Charitable Purposes Act requirements. By requiring Contractors to complete the certification, Attachment Q, the County seeks to ensure that all County Contractors which

receive or raise charitable contributions comply with the California law in order to protect the County and its taxpayers. A Contractor which receives or raises charitable contributions without complying with its obligations under California law commits a material breach subjecting it to either contract termination or debarment proceedings or both. (Los Angeles County Code Chapter 2.202).

5. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, a new Section 8.63, Covenant Against Fees, is added as follows:

8.63 COVENANT AGAINST FEES

Contractor warrants and represents that no person or selling agency has been employed or retained to solicit or secure this Contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, excepting bona fide employees or bona fide established commercial or selling agencies maintained or employed by the Contractor for the purpose of securing business. For breach or violation of this warranty, County shall have the right to terminate this Contract and recover the full amount of such commission, percentage, brokerage or contingent fee.

6. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, Section 8.8 (COMPLIANCE WITH APPLICABLE LAW), is deleted in its entirety and replaced as follows.

Contractor agrees to comply with all applicable federal, State and Local laws, rules, regulations, ordinances and directives, and all provisions required thereby to be included herein, are hereby incorporated by this reference. These shall include, but are not limited to:

1. California Welfare & Institutions Code
2. California Department of Social Services (CDSS) Manual of Policies and Procedures
3. California Department of Social Services Regulations Section
4. Social Security Act
5. State Energy and Efficiency Plan (Title 24, California Administrative Code)
6. Clean Air Act (Section 306, 42USC 1857 (h))
7. Clean Water Act (Section 508, 33USC 1368)
8. Executive Order 11738 and Environmental Protection Agency Regulations (40 CFR Part 15)

9. Equal Employment Opportunity (EEO) (Executive Order 11246 Amended by Executive Order 11375 and supplemented in Department of Labor Regulations, 41 CFR, Part 60)

Contractor shall maintain all licenses required to perform the Contract.

Contractor shall indemnify and hold the County harmless from any loss, damage or liability resulting from a violation, intentional or unintentional, on the part of the Contractor of such laws, rules, regulations, ordinances, directives, provisions, licenses and permits, including, but limited to those concerning nepotism, employment eligibility, civil rights, conflict of interest, wages and hours and nondiscrimination.

7. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, Section 8.32 (LIQUIDATED DAMAGES), is deleted in its entirety and replaced as follows.

8.32.1 If, in the judgment of the Director, the Contractor is deemed to be non-compliant with the terms and obligations assumed hereby, the Director, or his/her designee, at his/her option, in addition to, or in lieu of, other remedies provided herein, may withhold the entire monthly payment or deduct pro rata from the Contractor's invoice for work not performed. The work not performed and the amount to be withheld or deducted from payments to the Contractor from the County will be forwarded to the Contractor by the Director or his/her designee, in a written notice describing the reasons for said action.

8.32.2 If the Director determines that there are deficiencies in the performance of this Contract that the Director deems are correctable by the Contractor over a certain time span, the Director will provide a written notice to the Contractor to correct the deficiency within specified time frames. Should the Contractor fail to correct deficiencies within said time frame, the Director may:

8.32.2.1 Deduct from the Contractor's payment, pro rata, those applicable portions of the Monthly Contract Sum; and/or

8.32.2.2 Deduct liquidated damages. The parties agree that it will be impracticable or extremely difficult to fix the extent of actual damages resulting from the failure of the Contractor to correct a deficiency within the specified time frame. The parties hereby agree that under the current circumstances, a reasonable estimate of such damages shall be that which is specified in Technical Exhibit 1, Performance Requirements Summary (PRS) Chart, and that the Contractor shall be liable to the County for liquidated damages in said amount. Said amount shall be deducted from the County's payment to the Contractor; and/or

8.32.2.3 Upon giving five (5) Days notice to the Contractor for failure to correct the deficiencies, the County may correct any and all deficiencies and the total costs incurred by the County for completion of the work by an alternate source, whether it be County forces or separate private contractor, will be deducted and forfeited from the payment to the Contractor from the County, as determined by the County.

8.32.3 The action noted in Sub-section 8.32.2 shall not be construed as a penalty, but as adjustment of payment to the Contractor to recover the County cost due to the failure of the Contractor to complete or comply with the provisions of this Contract.

8.32.4 This Sub-section shall not, in any manner, restrict or limit the County's right to damages for any breach of this Contract provided by lay or as specified in the PRS or Sub-section 8.32.2, and shall not, in any manner, restrict or limit the County's right to terminate this Contract as agreed to herein.

8. **CONTRACT, PART 8.0, TERMS AND CONDITIONS**, Section 8.18 (CONTRACTOR'S ACKNOWLEDGEMENT OF COUNTY'S COMMITMENT TO THE SAFELY SURRENDERED BABY LAW), is deleted in its entirety and replaced as follows.

8.18 CONTRACTOR'S ACKNOWLEDGEMENT OF COUNTY'S COMMITMENT TO THE SAFELY SURRENDERED BABY LAW AND NOTICE TO EMPLOYEES REGARDING THE SAFELY SURRENDERED BABY LAW

8.18.1 The Contractor acknowledges that the County places a high priority on the implementation of the Safely Surrendered Baby Law. The Contractor understands that it is the County's policy to encourage all County Contractors to voluntarily post the County's "Safely Surrendered Baby Law" poster in a prominent position at the Contractor's place of business. Department of Public Social Services will supply the Contractor with the Poster to be used.

8.18.2 The Contractor shall notify and provide to its employees, and shall require each Subcontractor to notify and provide to its employees, a fact sheet regarding the Safely Surrendered Baby Law, its implementation in Los Angeles County, and where and how to safely surrender a baby. The fact sheet is set forth in Attachment P of this Contract and is also available on the Internet at www.babysafela.org for printing purposes.

9. **CONTRACT, ATTACHMENT A, STATEMENT OF WORK**, Section 5.0 (ADMINISTRATIVE TASKS), new subsection 5.16 is added as follows.

5.16 CHANGES IN STATE REGULATIONS

As a result of TANF Reauthorization effective October 1, 2006, State regulations, 50 percent of all CalWORKs families will be required to be working or actively engaged in an approved Welfare-to-Work activity. To ensure efforts are made to meet the new requirements, the Contractor's performance must maintain the established acceptable quality levels at or above those identified by comparison with the non-contracted regions.

Contractor shall:

5.16.1 Ensure the regional participation rates are in compliance with the acceptable quality levels as measured against the non-contracted regions and determined by the rate calculated from monthly reported data;

5.16.2 Ensure participants are engaged in approved Welfare-to-Work activities and eliminate gaps between activities by utilizing the monthly 30-Day Delinquent Report to monitor progress and maintain improvements at or above the established acceptable quality levels by comparison to the non-contracted regions or successive decreases;

5.16.3 Monitor for timely issuance of supportive services due to an increased caseload resulting from the Sanction Home Visit outreach, the end of durational sanctions, and the Work Participation Rate; and

5.16.4 Ensure performance outcomes equal or exceed the non-contracted regions as identified by the Centralized GAIN Monitoring.

All other terms and conditions of the Contract remain in full force and effect.

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AMENDMENT NUMBER THREE TO THE GAIN CASE MANAGEMENT SERVICES CONTRACT # 75454 WITH MAXIMUS, INC.

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Contract to be subscribed by the Mayor, and the seal of said Board hereto affixed and attested by the Executive Officer and Clerk thereof, and Contractor has caused this Contract to be signed by its dully authorized Officer(s), on this ___ day of November 2006

MAXIMUS,INC.

By _____
Bruce L. Caswell, President
Human Services

COUNTY OF LOS ANGELES

By _____
Mayor, Board of Supervisors

ATTEST:

Sachi A. Hamai, Executive Officer
Clerk of the Board of Supervisors
of the County of Los Angeles

By _____
Deputy

APPROVED AS TO FORM:

RAYMOND G. FORTNER, JR.
COUNTY COUNSEL

By _____
Kathy Bramwell, Senior Deputy County Counsel

ATTACHMENT B-8

CONTRACTOR'S REVISED MONTHLY BUDGET
EFFECTIVE NOVEMBER 1, 2006 THROUGH NOVEMBER 8, 2006

MAXIMUS COMBINED REGION II & VII DIRECT SERVICES BUDGET

11 MONTH CONTRACT PERIOD

(January 1, 2006 through November 30, 2006)

Payroll	1st-Year Direct Services Budget			November 1-8, 2006
Salaries	FTE	Monthly	Annual	
Project Director	0.50	$ 4,375.00	$ 48,125.00	
HR Manager	1.00	$ 4,166.67	$ 45,833.37	
Contract Manager & Backup	1.00	$ 7,852.33	$ 86,375.63	
Contract Manager & Backup	1.00	$ 6,250.00	$ 68,750.00	
Fiscal Manager	1.00	$ 4,166.67	$ 45,833.37	
JVS - QA / Training Specialist	1.00	$ 3,750.00	$ 41,250.00	
QA / Training Specialist	1.00	$ 3,218.92	$ 35,408.12	
Operations Manager	1.00	$ 3,720.64	$ 40,927.04	
Operations Manager	1.00	$ 3,666.67	$ 40,333.37	
Job Developer / Community Outreach Specialist	1.00	$ 2,944.83	$ 32,393.13	
Job Developer / Community Outreach Specialist	1.00	$ 2,916.67	$ 32,083.37	
JVS - Job Developer / Community Outreach Specialist	1.00	$ 3,000.00	$ 33,000.00	
Office Support Managers	2.00	$ 5,666.66	$ 62,333.26	
Case Manager Supervisor	1.00	$ 2,420.18	$ 26,621.98	
Case Manager Supervisor	1.00	$ 2,916.67	$ 32,083.37	
Case Manager Supervisor	1.00	$ 3,234.15	$ 35,575.65	
Case Manager Supervisor	1.00	$ 2,799.89	$ 30,798.79	
Case Manager Supervisor	1.00	$ 3,205.56	$ 35,261.16	
Case Manager Supervisor	1.00	$ 3,127.76	$ 34,405.36	
JVS - Case Manager Supervisors	4.00	$ 12,333.32	$ 135,666.52	
Lead Case Manager	1.00	$ 3,408.33	$ 37,491.63	
Case Managers	27.00	$ 74,250.00	$ 816,750.00	
JVS - Case Managers	50.00	$ 137,500.00	$ 1,512,500.00	
Office Support Staff	1.00	$ 2,166.67	$ 23,833.37	
JVS - Office Support Staff	5.00	$ 10,833.35	$ 119,166.85	
Unit Assitants	2.00	$ 4,166.66	$ 45,833.26	
JVS - Unit Assistants	8.00	$ 16,666.64	$ 183,333.04	
JVS - Administrative	1.00	$ 2,500.00	$ 27,500.00	
Homeless Services Case Manager	1.00	$ 2,750.00	$ 30,250.00	
Sanction Home Case Manager Supervisor	1.00	$ 3,233.33	$ 35,566.63	
Sanction Home Case Managers	4.00	$ 11,000.00	$ 121,000.00	
JVS - Sanction Home Case Managers	4.00	$ 11,000.00	$ 121,000.00	
Sanction Home Unit Assistant	1.00	$ 2,083.33	$ 22,916.63	
JVS - Sanction Home Unit Assistant	2.00	$ 4,166.66	$ 45,833.26	
Childcare Coordinator/Case Manager	1.00	$ 2,500.00	$ 27,500.00	
Specialized Supportive Services Case Manager	0.00			
Total Payroll	132.50		**$ 4,113,533.16**	$99,722.02

Employee Benefits		Mo. Cost Per Employee	Annual Cost All Employees	
Med Ins		$ 222.65	$ 324,512.38	
Dental		$ -	$ -	
Life Ins		$ -	$ -	
Long/Short Term Disab.		$ -	$ -	
Employee Bonus		$ 2.99	$ 4,357.93	
401k contribution		$ 28.45	$ 41,465.88	
Misc Benefits		$ 144.80	$ 211,046.00	
Total Employee Benefits			**$ 581,382.18**	$14,094.11
Payroll Tax				
FICA		$ 165.34	$ 240,983.05	
Fed Unemployment Tax		$ 9.28	$ 13,525.60	
State Unemployment Tax		$ 17.40	$ 25,360.50	
Workers Comp		$ 23.90	$ 34,834.25	
Employee Welfare		$ 0.46	$ 670.45	
Total Payroll Tax			**$ 315,373.85**	$7,645.43
Misc Direct Costs				
Bilingual Bonus			$ 22,000.00	
Copier Usage			$ 21,622.50	
Facility/ Equipment			$ 5,681.50	
MAX Trac			$ 5,953.75	
Miscellaneous			$ 32,450.00	
Printing/Postage			$ 12,012.00	
Salary Adjustment			$ 5,500.00	
Supplies			$ 79,282.50	
Transitional Consultant			$ 3,080.00	
Travel			$ 10,472.00	
Total Annual Misc Direct Costs			**$ 198,054.25**	$4,801.32
Total Annual Direct Cost			**$ 5,208,343.44**	**$126,262.87**
Indirect Costs				
General Acct/Bookkeeping			$ -	
Management Overhead			$ 547,152.60	
General & Admin			$ 322,498.52	
Total Indirect Costs			**$ 869,651.12**	$21,082.45
Total Annual Direct and Indirect Cost			**$ 6,077,994.56**	**$147,345.32**
Profit	4.00%		$ 244,456.31	$5,926.21
11-MONTH COST			**$ 6,322,450.87**	**$153,271.54**
START-UP COST			**$ 377,832.88**	
TOTAL ANNUAL COST			**$ 6,700,283.75**	
Original Budget			**$ 6,085,130.00**	
Additional Cost for all three Amendments			**$ 615,153.74**	
			10.11%	

Dec Payment	507,094	$153,272
Start Up	377,833	
Difference	129,261	
Monthly Difference		
New Monthly Payment		**$153,272**

ATTACHMENT B-9

CONTRACTOR'S REVISED MONTHLY BUDGET
EFFECTIVE NOVEMBER 9, 2006 THROUGH NOVEMBER 30, 2006

MAXIMUS COMBINED REGION II & VII DIRECT SERVICES BUDGET

11 MONTH CONTRACT PERIOD

(January 1, 2006 through November 30, 2006)

Payroll	1st-Year Direct Services Budget			November 9-30, 2006
Salaries	FTE	Monthly	Annual	
Project Director	0.50	$ 4,375.00	$ 48,125.00	
HR Manager	1.00	$ 4,166.67	$ 45,833.37	
Contract Manager & Backup	1.00	$ 7,852.33	$ 86,375.63	
Contract Manager & Backup	1.00	$ 6,250.00	$ 68,750.00	
Fiscal Manager	1.00	$ 4,166.67	$ 45,833.37	
JVS - QA / Training Specialist	1.00	$ 3,750.00	$ 41,250.00	
QA / Training Specialist	1.00	$ 3,218.92	$ 35,408.12	
Operations Manager	1.00	$ 3,720.64	$ 40,927.04	
Operations Manager	1.00	$ 3,666.67	$ 40,333.37	
Job Developer / Community Outreach Specialist	1.00	$ 2,944.83	$ 32,393.13	
Job Developer / Community Outreach Specialist	1.00	$ 2,916.67	$ 32,083.37	
JVS - Job Developer / Community Outreach Specialist	1.00	$ 3,000.00	$ 33,000.00	
Office Support Managers	2.00	$ 5,666.66	$ 62,333.26	
Case Manager Supervisor	1.00	$ 2,420.18	$ 26,621.98	
Case Manager Supervisor	1.00	$ 2,916.67	$ 32,083.37	
Case Manager Supervisor	1.00	$ 3,234.15	$ 35,575.65	
Case Manager Supervisor	1.00	$ 2,799.89	$ 30,798.79	
Case Manager Supervisor	1.00	$ 3,205.56	$ 35,261.16	
Case Manager Supervisor	1.00	$ 3,127.76	$ 34,405.36	
JVS - Case Manager Supervisors	4.00	$ 12,333.32	$ 135,666.52	
Lead Case Manager	1.00	$ 3,408.33	$ 37,491.63	
Case Managers	27.00	$ 74,250.00	$ 816,750.00	
JVS - Case Managers	50.00	$ 137,500.00	$ 1,512,500.00	
Office Support Staff	1.00	$ 2,166.67	$ 23,833.37	
JVS - Office Support Staff	5.00	$ 10,833.35	$ 119,166.85	
Unit Assitants	2.00	$ 4,166.66	$ 45,833.26	
JVS - Unit Assistants	8.00	$ 16,666.64	$ 183,333.04	
JVS - Administrative	1.00	$ 2,500.00	$ 27,500.00	
Homeless Services Case Manager	1.00	$ 2,750.00	$ 30,250.00	
Sanction Home Case Manager Supervisor	1.00	$ 3,233.33	$ 35,566.63	
Sanction Home Case Managers	4.00	$ 11,000.00	$ 121,000.00	
JVS - Sanction Home Case Managers	4.00	$ 11,000.00	$ 121,000.00	
Sanction Home Unit Assistant	1.00	$ 2,083.33	$ 22,916.63	
JVS - Sanction Home Unit Assistant	2.00	$ 4,166.66	$ 45,833.26	
Childcare Coordinator/Case Manager	1.00	$ 2,500.00	$ 27,500.00	
Specialized Supportive Services Case Manager	0.00			
Add. Case Managers (TANF Reauthorization)	16.00	$ 44,000.00	$ 484,000.00	
Add.Case Manager Supervisors (TANF Reauthorization)	2.00	$ 6,466.66	$ 71,133.26	
Add.Unit Assistants (TANF Reauthorization)	2.00	$ 4,176.66	$ 45,943.26	
Case Managers for Sanction Home Interview Program	6.00	$ 16,500.00	$ 181,500.00	
Case Manager Supervisor for Sanction Home Interview Program	1.00	$ 3,233.33	$ 35,566.63	
Unit Assistant for Sanction Home Interview Program	1.00	$ 2,088.33	$ 22,971.63	
Total Payroll	160.50		**$ 4,954,647.94**	$330,309.86

Employee Benefits		Mo. Cost Per Employee	Annual Cost All Employees	
Med Ins		$ 222.65	$ 393,088.58	
Dental		$ -	$ -	
Life Ins		$ -	$ -	
Long/Short Term Disab.		$ -	$ -	
Employee Bonus		$ 2.99	$ 5,278.85	
401k contribution		$ 28.45	$ 50,228.48	
Misc Benefits		$ 144.80	$ 255,644.40	
Total Employee Benefits			**$ 704,240.30**	$46,949.35
Payroll Tax				
FICA		$ 165.34	$ 291,907.77	
Fed Unemployment Tax		$ 9.28	$ 16,383.84	
State Unemployment Tax		$ 17.40	$ 30,719.70	
Workers Comp		$ 23.90	$ 42,195.45	
Employee Welfare		$ 0.46	$ 812.13	
Total Payroll Tax			**$ 382,018.89**	$25,467.93
Misc Direct Costs				
Bilingual Bonus			$ 22,000.00	
Copier Usage			$ 21,622.50	
Facility/ Equipment			$ 5,681.50	
MAX Trac			$ 5,953.75	
Miscellaneous			$ 32,450.00	
Printing/Postage			$ 12,012.00	
Salary Adjustment			$ 5,500.00	
Supplies			$ 79,282.50	
Transitional Consultant			$ 3,080.00	
Travel			$ 10,472.00	
Total Annual Misc Direct Costs			**$ 198,054.25**	$13,203.62
Total Annual Direct Cost			**$ 6,238,961.38**	**$415,930.76**
Indirect Costs				
General Acct/Bookkeeping			$ -	
Management Overhead			$ 547,152.60	
General & Admin			$ 322,498.52	
Total Indirect Costs			**$ 869,651.12**	$57,976.74
Total Annual Direct and Indirect Cost			**$ 7,108,612.50**	**$473,907.50**
Profit	4.00%		$ 244,456.31	$16,297.09
11-MONTH COST			**$ 7,353,068.81**	**$490,204.59**
START-UP COST			**$ 377,832.88**	
TOTAL ANNUAL COST			**$ 7,730,901.69**	
Original Budget			**$ 6,085,130.00**	
Additional Cost for all three Amendments			**$ 1,645,771.69**	
			27.05%	
				$490,205
		Dec Payment	507,094	
		Start Up	377,833	
		Difference	129,261	
		Monthly Difference	$11,751	
		New Monthly Payment		**$478,454**

ATTACHMENT B-10

CONTRACTOR'S REVISED MONTHLY BUDGET
EFFECTIVE DECEMBER 1, 2006 THROUGH JANUARY 31, 2007
AND APRIL 1, 2007 THROUGH NOVEMBER 30, 2007

MAXIMUS COMBINED REGION II & VII DIRECT SERVICES BUDGET

12 MONTH CONTRACT PERIOD

(December 1, 2006 through November 30, 2007)

Payroll	1st-Year Direct Services Budget			Dec-06 - Jan-07; Apr - Nov 07
Salaries	FTE	Monthly	Annual	
Project Director	0.50	$ 4,375.00	$ 52,500.00	
HR Manager	1.00	$ 4,166.67	$ 50,000.04	
Contract Manager & Backup	1.00	$ 7,852.33	$ 94,227.96	
Contract Manager & Backup	1.00	$ 6,250.00	$ 75,000.00	
Fiscal Manager	1.00	$ 4,166.67	$ 50,000.04	
JVS - QA / Training Specialist	1.00	$ 3,750.00	$ 45,000.00	
QA / Training Specialist	1.00	$ 3,218.92	$ 38,627.04	
Operations Manager	1.00	$ 3,720.64	$ 44,647.68	
Operations Manager	1.00	$ 3,666.67	$ 44,000.04	
Job Developer / Community Outreach Specialist	1.00	$ 2,944.83	$ 35,337.96	
Job Developer / Community Outreach Specialist	1.00	$ 2,916.67	$ 35,000.04	
JVS - Job Developer / Community Outreach Specialist	1.00	$ 3,000.00	$ 36,000.00	
Office Support Managers	2.00	$ 5,666.66	$ 67,999.92	
Case Manager Supervisor	1.00	$ 2,420.18	$ 29,042.16	
Case Manager Supervisor	1.00	$ 2,916.67	$ 35,000.04	
Case Manager Supervisor	1.00	$ 3,234.15	$ 38,809.80	
Case Manager Supervisor	1.00	$ 2,799.89	$ 33,598.68	
Case Manager Supervisor	1.00	$ 3,205.56	$ 38,466.72	
Case Manager Supervisor	1.00	$ 3,127.76	$ 37,533.12	
JVS - Case Manager Supervisors	4.00	$ 12,333.32	$ 147,999.84	
Lead Case Manager	1.00	$ 3,408.33	$ 40,899.96	
Case Managers	27.00	$ 74,250.00	$ 891,000.00	
JVS - Case Managers	50.00	$ 137,500.00	$ 1,650,000.00	
Office Support Staff	1.00	$ 2,166.67	$ 26,000.04	
JVS - Office Support Staff	5.00	$ 10,833.35	$ 130,000.20	
Unit Assitants	2.00	$ 4,166.66	$ 49,999.92	
JVS - Unit Assistants	8.00	$ 16,666.64	$ 199,999.68	
JVS - Administrative	1.00	$ 2,500.00	$ 30,000.00	
Homeless Services Case Manager	1.00	$ 2,750.00	$ 33,000.00	
Sanction Home Case Manager Supervisor	1.00	$ 3,233.33	$ 38,799.96	
Sanction Home Case Managers	4.00	$ 11,000.00	$ 132,000.00	
JVS - Sanction Home Case Managers	4.00	$ 11,000.00	$ 132,000.00	
Sanction Home Unit Assistant	1.00	$ 2,083.33	$ 24,999.96	
JVS - Sanction Home Unit Assistant	2.00	$ 4,166.66	$ 49,999.92	
Childcare Coordinator/Case Manager	1.00	$ 2,500.00	$ 30,000.00	
Specialized Supportive Services Case Manager	0.00		$ -	
Add. Case Managers (TANF Reauthorization)	16.00	$ 44,000.00	$ 528,000.00	
Add.Case Manager Supervisors (TANF Reauthorization)	2.00	$ 6,466.66	$ 77,599.92	
Add.Unit Assistants (TANF Reauthorization)	2.00	$ 4,176.66	$ 50,119.92	
Case Managers for Sanction Home Interview Program	6.00	$ 16,500.00	$ 198,000.00	
Case Manager Supervisor for Sanction Home Interview Program	1.00	$ 3,233.33	$ 38,799.96	
Unit Assistant for Sanction Home Interview Program	1.00	$ 2,088.33	$ 25,059.96	
Add. Case managers (Increased Caseload)	22.00	$ 60,500.00	$ 726,000.00	
Add. Case Managers Supervisors (Increased Caseload)	3.00	$ 9,699.99	$ 116,399.88	
Add. Unit Assistant (Increased Caseload)	3.00	$ 6,264.99	$ 75,179.88	
Total Payroll	188.50		**$ 6,322,650.24**	$5,268,875.20

Employee Benefits		Mo. Cost Per Employee	Annual Cost All Employees	
Med Ins		$ 222.65	$ 503,634.30	
Dental		$ -	$ -	
Life Ins		$ -	$ -	
Long/Short Term Disab.		$ -	$ -	
Employee Bonus		$ 2.99	$ 6,763.38	
401k contribution		$ 28.45	$ 64,353.90	
Misc Benefits		$ 144.80	$ 327,537.60	
Total Employee Benefits			**$ 902,289.18**	$751,907.65
Payroll Tax				
FICA		$ 165.34	$ 373,999.08	
Fed Unemployment Tax		$ 9.28	$ 20,991.36	
State Unemployment Tax		$ 17.40	$ 39,358.80	
Workers Comp		$ 23.90	$ 54,061.80	
Employee Welfare		$ 0.46	$ 1,040.52	
Total Payroll			**$ 489,451.56**	$407,876.30
Misc Direct Costs				
Bilingual Bonus			$ 22,000.00	
Copier Usage			$ 21,622.50	
Facility/ Equipment			$ 5,681.50	
MAX Trac			$ 5,953.75	
Miscellaneous			$ 32,450.00	
Printing/Postage			$ 12,012.00	
Salary Adjustment			$ 5,500.00	
Supplies			$ 79,282.50	
Transitional Consultant			$ 3,080.00	
Travel			$ 10,472.00	
Total Annual Misc Direct Costs			**$ 198,054.25**	$165,045.21
Total Annual Direct Cost			**$ 7,912,445.23**	**$6,593,704.36**
Indirect Costs				
General Acct/Bookkeeping			$ -	
Management Overhead			$ 547,152.60	
General & Admin			$ 322,498.52	
Total Indirect Costs			**$ 869,651.12**	$724,709.27
Total Annual Direct and Indirect Cost			**$ 8,782,096.35**	**$7,318,413.63**
Profit	4.00%		$ 351,283.85	$292,736.55
12-MONTH COST			**$ 9,153,962.80**	**$7,611,150.17**
TOTAL ANNUAL COST			**$ 9,153,962.80** *	
				$7,611,150.17
MONTHLY FLAT FEE				**$761,115**

* Includes VITA overtime for February and March 2007

ATTACHMENT B-11

CONTRACTOR'S REVISED MONTHLY BUDGET
EFFECTIVE FEBRUARY 1, 2007 THROUGH MARCH 31, 2007

MAXIMUS COMBINED REGION II & VII DIRECT SERVICES BUDGET

12 MONTH CONTRACT PERIOD

(December 1, 2006 through November 30, 2007)

Payroll	1st-Year Direct Services Budget			Feb - March 2007
Salaries	FTE	Monthly	Annual	
Project Director	0.50	$ 4,375.00	$ 52,500.00	
HR Manager	1.00	$ 4,166.67	$ 50,000.04	
Contract Manager & Backup	1.00	$ 7,852.33	$ 94,227.96	
Contract Manager & Backup	1.00	$ 6,250.00	$ 75,000.00	
Fiscal Manager	1.00	$ 4,166.67	$ 50,000.04	
JVS - QA / Training Specialist	1.00	$ 3,750.00	$ 45,000.00	
QA / Training Specialist	1.00	$ 3,218.92	$ 38,627.04	
Operations Manager	1.00	$ 3,720.64	$ 44,647.68	
Operations Manager	1.00	$ 3,666.67	$ 44,000.04	
Job Developer / Community Outreach Specialist	1.00	$ 2,944.83	$ 35,337.96	
Job Developer / Community Outreach Specialist	1.00	$ 2,916.67	$ 35,000.04	
JVS - Job Developer / Community Outreach Specialist	1.00	$ 3,000.00	$ 36,000.00	
Office Support Managers	2.00	$ 5,666.66	$ 67,999.92	
Case Manager Supervisor	1.00	$ 2,420.18	$ 29,042.16	
Case Manager Supervisor	1.00	$ 2,916.67	$ 35,000.04	
Case Manager Supervisor	1.00	$ 3,234.15	$ 38,809.80	
Case Manager Supervisor	1.00	$ 2,799.89	$ 33,598.68	
Case Manager Supervisor	1.00	$ 3,205.56	$ 38,466.72	
Case Manager Supervisor	1.00	$ 3,127.76	$ 37,533.12	
JVS - Case Manager Supervisors	4.00	$ 12,333.32	$ 147,999.84	
Lead Case Manager	1.00	$ 3,408.33	$ 40,899.96	
Case Managers	27.00	$ 74,250.00	$ 891,000.00	
JVS - Case Managers	50.00	$ 137,500.00	$ 1,650,000.00	
Office Support Staff	1.00	$ 2,166.67	$ 26,000.04	
JVS - Office Support Staff	5.00	$ 10,833.35	$ 130,000.20	
Unit Assitants	2.00	$ 4,166.66	$ 49,999.92	
JVS - Unit Assistants	8.00	$ 16,666.64	$ 199,999.68	
JVS - Administrative	1.00	$ 2,500.00	$ 30,000.00	
Homeless Services Case Manager	1.00	$ 2,750.00	$ 33,000.00	
Sanction Home Case Manager Supervisor	1.00	$ 3,233.33	$ 38,799.96	
Sanction Home Case Managers	4.00	$ 11,000.00	$ 132,000.00	
JVS - Sanction Home Case Managers	4.00	$ 11,000.00	$ 132,000.00	
Sanction Home Unit Assistant	1.00	$ 2,083.33	$ 24,999.96	
JVS - Sanction Home Unit Assistant	2.00	$ 4,166.66	$ 49,999.92	
Childcare Coordinator/Case Manager	1.00	$ 2,500.00	$ 30,000.00	
Specialized Supportive Services Case Manager	0.00		$ -	
Add. Case Managers (TANF Reauthorization)	16.00	$ 44,000.00	$ 528,000.00	
Add.Case Manager Supervisors (TANF Reauthorization)	2.00	$ 6,466.66	$ 77,599.92	
Add.Unit Assistants (TANF Reauthorization)	2.00	$ 4,176.66	$ 50,119.92	
Case Managers for Sanction Home Interview Program	6.00	$ 16,500.00	$ 198,000.00	
Case Manager Supervisor for Sanction Home Interview Program	1.00	$ 3,233.33	$ 38,799.96	
Unit Assistant for Sanction Home Interview Program	1.00	$ 2,088.33	$ 25,059.96	
Add. Case managers (Increased Caseload)	22.00	$ 60,500.00	$ 726,000.00	
Add. Case Managers Supervisors (Increased Caseload)	3.00	$ 9,699.99	$ 116,399.88	
Add. Unit Assistant (Increased Caseload)	3.00	$ 6,264.99	$ 75,179.88	
Total Payroll	188.50		**6,322,650.24**	$1,053,775.04

Employee Benefits		Mo. Cost Per Employee	Annual Cost All Employees	
Med Ins		$ 222.65	$ 503,634.30	
Dental		$ -	$ -	
Life Ins		$ -	$ -	
Long/Short Term Disab.		$ -	$ -	
Employee Bonus		$ 2.99	$ 6,763.38	
401k contribution		$ 28.45	$ 64,353.90	
Misc Benefits		$ 144.80	$ 327,537.60	
Total Employee Benefits			**$ 902,289.18**	$150,381.53
Payroll Tax				
FICA		$ 165.34	$ 373,999.08	
Fed Unemployment Tax		$ 9.28	$ 20,991.36	
State Unemployment Tax		$ 17.40	$ 39,358.80	
Workers Comp		$ 23.90	$ 54,061.80	
Employee Welfare		$ 0.46	$ 1,040.52	
Total Payroll			**$ 489,451.56**	$81,575.26
Misc Direct Costs				
Bilingual Bonus			$ 22,000.00	
Copier Usage			$ 21,622.50	
Facility/ Equipment			$ 5,681.50	
MAX Trac			$ 5,953.75	
Miscellaneous			$ 32,450.00	$20,582.60
Printing/Postage			$ 12,012.00	
Salary Adjustment			$ 5,500.00	
Supplies			$ 79,282.50	
Transitional Consultant			$ 3,080.00	
Travel			$ 10,472.00	
Total Annual Misc Direct Costs			**$ 198,054.25**	$33,009.04
Total Annual Direct Cost			**$ 7,912,445.23**	**$1,339,323.47**
Indirect Costs				
General Acct/Bookkeeping			$ -	
Management Overhead			$ 547,152.60	
General & Admin			$ 322,498.52	
Total Indirect Costs			**$ 869,651.12**	$144,941.85
Total Annual Direct and Indirect Cost			**$ 8,782,096.35**	**$1,484,265.33**
Profit	4.00%		$ 351,283.85	$58,547.31
12-MONTH COST			**$ 9,153,962.80**	**1,542,812.63**
TOTAL ANNUAL COST			**$9,153,962.80** *	
MONTHLY FLAT FEE				**$771,406**

* Miscellaneous amount of $20,582.60 is for the VITA Project.

ATTACHMENT Q

CHARITABLE CONTRIBUTIONS CERTIFICATION

CHARITABLE CONTRIBUTIONS CERTIFICATION

_____
Company Name

_____
Address

_____
Internal Revenue Service Employer Identification Number

_____
California Registry of Charitable Trusts "CT" number (if applicable)

The Nonprofit Integrity Act of 2004 (SB 1262, Chapter 919) increased requirements to California's Supervision of Trustees and Fundraisers for Charitable Purposes Act which regulates those receiving and raising charitable contributions.

Check the Certification below that is applicable to your company.

[ ] Proposer or Contractor has examined its activities and determined that it does not now receive or raise charitable contributions regulated under California's Supervision of Trustees and Fundraisers for Charitable Purposes Act. If Proposer engages in activities subjecting it to those laws during the term of a County contract, it will timely comply with them and provide County a copy of its initial registration with the California State Attorney General's Registry of Charitable Trusts when filed.

OR

[ ] Proposer or Contractor is registered with the California Registry of Charitable Trusts under the CT number listed above and is in compliance with its registration and reporting requirements under California law. Attached is a copy of its most recent filing with the Registry of Charitable Trusts as required by Title 11 California Code of Regulations, sections 300-301 and Government Code sections 12585-12586.

_____ _____
Signature Date

_____
Name and Title of Signer (please print)