



County of Los Angeles
INTERNAL SERVICES DEPARTMENT

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ADOPTED

BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

March 10, 2020

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

24 March 10, 2020

CELIA ZAVALA
EXECUTIVE OFFICER

Dear Supervisors:

REQUEST AUTHORITY TO AWARD AND EXECUTE THREE MASTER AGREEMENTS FOR MANAGED PRINT SERVICES 2.0 AND AMEND CONTRACT NUMBER 77909 WITH XEROX CORPORATION (ALL DISTRICTS – 3 VOTES)

SUBJECT

Request delegated authority to award and execute three Master Agreements to provide managed print services to various County departments to support implementation of the County's Managed Print Services (MPS) 2.0 Program and to extend Contract Number 77909 with Xerox Corporation.

IT IS RECOMMENDED THAT THE BOARD:

1. Authorize the Acting Director of Internal Services Department (ISD), or designee, to execute three Master Agreements (MA), substantially similar to Attachment 1, with Xerox Corporation (Xerox), Sharp Electronics Corporation (Sharp) and Ray Morgan Company (Ray Morgan) to provide managed print services, upon your Board's approval, for a six-year term, with one additional one-year extension option, and six month-to-month extensions, for a maximum total master agreement term of seven years and six months, at an estimated cost of \$15.75 million for the first year.
2. Authorize the Acting Director of ISD, or designee, to exercise the renewal extension options in accordance with the attached Master Agreement; add County-certified small business enterprises as subcontractors; execute individual Subordinate Agreements (SA); execute MA amendments approved by County Counsel; and make necessary changes to the scope of services and applicable MA amendments should the original contracting entity merge, be acquired, or otherwise have a change of entity.

3. Delegate authority to the Acting Director of ISD, or designee, to execute an amendment for a sole source extension of Contract Number 77909 (Print Optimization and Related Services Contract) with the current contractor, Xerox, for a one-year period with 12 month-to-month extension options to continue providing Print Optimization and Related Services (PORS) to County departments.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

On January 15, 2013, the Board of Supervisors (Board) awarded the PORS contract to Xerox to provide managed print services to County departments. The MPS Program optimizes office printing while reducing costs to County departments by standardizing equipment, measuring usage and managing charges. On the same date, the Board mandated that all County departments participate in the MPS Program. The current contract will expire on July 31, 2020.

Under the current MPS Program, the County utilizes approximately 17,000 print devices at an annual cost of approximately \$21 million. MPS 2.0 will expand and enhance the existing program to further decrease service response and resolution times while continuing to reduce cost of ownership and operation for the printing environment. The ISD Office of Strategic Sourcing will be responsible for overseeing the overall MPS 2.0 Program implementation coordination with departments, including granting exceptions and providing progress reports.

The first and second recommendations request approval to award and execute three MAs for MPS 2.0 and delegated authority to the Acting Director of ISD to execute SAs and amendments. Additionally, the second recommendation provides for the ability to add more certified local small business enterprise vendors as subcontractors should awarded vendors negotiate arrangements with such entities during the term of the MA. Unlike the current PORS contract in which Xerox is the sole provider, these MAs will allow ISD to maintain a pool of three qualified vendors that can provide managed print services to departments Countywide through a centralized and streamlined competitively solicited contracting process.

The third recommendation requests delegated authority to execute an amendment to extend the current PORS Contract with Xerox for a one-year period with 12 month-to-month extension options. The extension of the current contract will ensure that County departments continue receiving managed print services without a gap in service thereby allowing the successful and seamless transition of services to the new contracts.

Implementation of Strategic Plan Goals

The recommended master agreements support the County's Strategic Plan Strategy III.3 (Operational Effectiveness, Fiscal Responsibility, and Accountability) by maximizing the effectiveness of the County's processes and operations and effectively managing County resources to provide efficient and responsive managed print services throughout the County.

FISCAL IMPACT/FINANCING

The MAs will only be used where sufficient budgeted funds are available from departments requesting services. Expenditures over the term of the agreements in any given year will be budgeted by departments annually for such services.

The contractor's proposed rates for individual SA bids cannot exceed the maximum rates identified in the MAs (Attachments 2, 3, and 4), and MA rates are fixed for the entire MA term, including extension options, however, if County departments request new devices after year 2, the MA allows for a fixed pricing escalator to be applied.

Departments utilizing the services are responsible for ensuring that contractors will not perform services which exceed the amounts, scope of work, and dates specified in each individual subordinate agreement.

By adopting MPS 2.0, the County expects to achieve an estimated \$5.25 million (or 25 percent of print costs) in annual cost savings. Savings will be reported annually through comparison of MPS 1.0 billing and MPS 2.0 billing.

There is no impact to net County costs.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

The recommended MAs include the County's standard terms and conditions which have been approved as to form by County Counsel. The County's Chief Information Office (CIO) has reviewed this Board Letter and a formal CIO Analysis is not required because no new technology will be deployed under the recommended MAs. The MAs contain the Board's required contract provisions, including qualified GAIN/GROW participants for employment openings, compliance with the Jury Service Ordinance, Safely Surrendered Baby Law and the Child Support program.

These are not Proposition A contracts because the contracted work is intermittent and highly technical in nature and, therefore, not subject to the Living Wage Program (County Code Chapter 2.201). It has been determined that the services under these contracts do not impact Board Policy No. 5.030, "Low Cost Labor Resource Program," because of the specialized nature of the work.

CONTRACTING PROCESS

Recommendation Number 1

On September 16, 2019, ISD released a Request for Statement of Qualifications (RFSQ) for MPS 2.0 and posted the solicitation and contracting opportunity announcement on the County's "Doing Business with Us" website (Attachment 5) which was released to 390 vendors.

A mandatory vendor's conference was held on September 25, 2019, and 21 vendors attended (Attachment 6). Six Statements of Qualification (SOQ) submissions were received by the October 30, 2019, deadline. ISD staff reviewed the SOQs to confirm that the minimum requirements were met and five SOQs were determined to be in compliance with the requirements set forth in the RFSQ.

The evaluation process consisted of two phases. Phase 1 included the evaluation of SOQs based on the criteria listed in the RFSQ by an evaluation committee comprised of subject matter experts from various departments. In Phase 2, ISD performed preliminary testing of the three highest scoring proposers' (Attachment 7) proposed equipment, and software, and validated that the performance and functionality were in compliance with the requirements identified in the RFSQ.

A summary of the Community Business Enterprise Program information for each recommended contractor is provided in Attachment 8. Although the recommended contractors are not certified as Local Small Business Enterprises (LSBE), the three recommended contractors agreed to partner with County-certified small businesses as subcontractors to provide the contracted services.

The two non-selected proposers received debriefings on January 23, 2020. One proposer submitted a Proposed Contractor Selection Review (PCSR) which was conducted by an independent reviewer and the PCSR was found to have no merit. The proposer subsequently requested a County Independent Review (CIR) for the same assertion. A CIR is currently being conducted by an outside independent reviewer on this assertion. The Protest Process will be completed prior to Board approval.

The recommended MAs include maximum rates for various equipment and services. Customized statements of work will be developed by departments and equipment and services for departments will be solicited by ISD through a competitive departmental SA solicitation process that will include the three contracted vendors. ISD will execute SAs with the lowest cost Contractor unless other selection criteria is identified in the SA solicitation. Contractors awarded an SA with a department will maintain that department's complete business throughout the life of the MA.

Approval of the MAs does not guarantee a contractor any minimum amount of work.

County departments only incur an obligation as individual SAs are awarded.

Recommendation Number 3

In accordance with your Board's Policy, 5.100, Sole Source Contracts, ISD notified your Board on December 24, 2019 of its intent to enter into negotiations to extend the contract with Xerox. Subsequently, Xerox agreed to a 24-month contract extension at the same rates. The CEO has approved the Sole Source Contract Checklist (Attachment 9) and recommendations.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

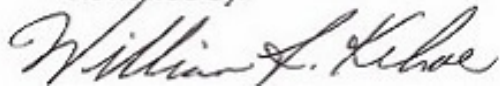
Approval of these MAs and recommendations will support the implementation of the County's MPS 2.0 Program, ensure County departments continue to receive managed print services without a gap in services, and maximize the County's projected Program cost savings. There is no impact to County workforce.

CONCLUSION

The Executive Office, Board of Supervisors, is requested to return one stamped copy of the approved Board letter to ISD's Contracting Division.

Respectfully submitted,

Reviewed by:



WILLIAM KEHOE
Chief Information Officer



SELWYN HOLLINS
Acting Director

SH:MO:CC:OS:ew

Enclosures

c: Executive Office, Board of Supervisors
Chief Executive Officer
County Counsel

ATTACHMENTS

1. Sample Master Agreement and Exhibits
2. MPS 2.0 Pricing – Ray Morgan Company
3. MPS 2.0 Pricing – Sharp Electronics Corporation
4. MPS 2.0 Pricing – Xerox Corporation
5. MPS 2.0 RFSQ Release Screen Shot
6. MPS 2.0 RFSQ Mandatory Vendor's Conference Attendee List
7. MPS 2.0 Evaluation Scores Breakdown
8. CBE Information
9. CEO Sole Source Checklist



MASTER AGREEMENT

BY AND BETWEEN

**COUNTY OF LOS ANGELES
AND**

<CONTRACTOR>

FOR

MANAGED PRINT SERVICES (MPS) 2.0

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**MASTER AGREEMENT BETWEEN
COUNTY OF LOS ANGELES,
INTERNAL SERVICES DEPARTMENT
AND
<CONTRACTOR>
FOR
MANAGED PRINT SERVICES (MPS) 2.0**

This Master Agreement and Exhibits made and entered into this ____ day of _____, 20__ by and between the County of Los Angeles, Internal Services Department hereinafter referred to as County and [Contractor], hereinafter referred to as Contractor, to provide managed print services.

RECITALS

WHEREAS, County may contract with private businesses for managed print services when certain requirements are met; and

WHEREAS, Contractor is a private firm specializing in providing managed print services; and

WHEREAS, this Master Agreement is therefore authorized under California Codes, Government Code Section 31000 which authorizes the Board of Supervisors to contract for special services; and

WHEREAS, the Board of Supervisors has authorized the Director or his/her designee to execute and administer this Master Agreement; and

NOW THEREFORE, in consideration of the mutual covenants contained herein, and for good and valuable consideration, the parties agree to the following:

1.0 APPLICABLE DOCUMENTS

Exhibits A, B, C, D, E, F, G, H, I, and J are attached to and form a part of this Master Agreement. In the event of any conflict or inconsistency in the definition or interpretation of any word, responsibility, schedule, or the contents or description of any task, deliverable, goods, service, or other work, or otherwise between the base Master Agreement and the Exhibits, or between Exhibits, such conflict or inconsistency shall be resolved by giving precedence first to the Master Agreement and then to the Exhibits according to the following priority:

➤ **Exhibits:**

- A. Statement of Work
- B. County's Administration
- C. Contractor's Administration
- D. Acknowledgement and Confidentiality Agreement
- E. EEO Certification
- F. Jury Service Ordinance
- G. Safely Surrendered Baby Law
- H. Defaulted Property Tax Reduction Program
- I. Subcontractor Forms
- J. Cost Forms

This Master Agreement and the Exhibits hereto constitute the complete and exclusive statement of understanding between the parties, and supersedes all previous Master Agreements, written and oral, and all communications between the parties relating to the subject matter of this Master Agreement. No change to this Master Agreement shall be valid unless prepared pursuant to sub-paragraph 8.1 (Amendments) and signed by both parties.

2.0 DEFINITIONS

The headings herein contained are for convenience and reference only and are not intended to define the scope of any provision thereof. The following words as used herein shall be construed to have the following meaning, unless otherwise apparent from the context in which they are used.

- 2.1 Contractor:** A Contractor who has submitted a Statement of Qualifications (SOQ) in response to County's Request for Statement of Qualifications (RFSQ); has met the minimum qualifications listed in the RFSQ, and has an executed MA with the Internal Services Department.
- 2.2 Contractor Project Manager:** The individual designated by the Contractor to administer the Master Agreement operations after the Master Agreement award.
- 2.3 County Master Agreement Program Director (MAPD):** Person designated by Director with authority to negotiate and recommend all changes on behalf of County.

- 2.4 **County Project Director:** Person designated by Director with authority to approve all Subordinate Agreement solicitations and executions.
- 2.5 **County Project Manager:** Person designated as chief contact person with respect to the day-to-day administration of the Master Agreement.
- 2.6 **County's Subordinate Agreement (SA) Director/Department Project Manager:** Responsible for coordinating and monitoring the Subordinate Agreement pursuant to Section 6.4 of this MA.
- 2.7 **Day(s):** Calendar day(s) unless otherwise specified.
- 2.8 **Department:** County departments utilizing the services provided under this MA.
- 2.9 **Director:** Director of Internal Services Department.
- 2.10 **Fiscal Year:** The twelve (12) month period beginning July 1st and ending the following June 30th.
- 2.11 **Master Agreement (MA):** County's standard agreement executed between County and individual Contractors. It sets forth the terms and conditions for the issuance and performance of, and otherwise governs, subsequent Subordinate Agreements.
- 2.12 **Qualified Contractor:** A Contractor who has submitted a Statement of Qualifications (SOQ) in response to County's Request for Statement of Qualifications (RFSQ); has met the minimum qualifications listed in the RFSQ, and has an executed MA with the County, Internal Services Department.
- 2.13 **Request For Statement of Qualifications (RFSQ):** A solicitation based on establishing a pool of Qualified Vendors to provide services through MAs.
- 2.14 **Statement of Qualifications (SOQ):** A Contractor's response to an RFSQ.
- 2.15 **Statement of Work (SOW):** Statement of Work for this MA.
- 2.16 **Subordinate Agreement (SA):** A SA executed wholly within and subject to the provisions of this MA, for the performance of tasks and/or provision of deliverables as described in a specification or a SOW. Each SA shall result from bids, solicited by and tendered to County, by Qualified Contractors. Unless otherwise specified, County shall select the lowest cost, qualified bid responding to the requirements of the proposed SAs. No work shall be performed by Contractors except in accordance with validly bid and executed SAs.

3.0 WORK

- 3.1 Pursuant to the provisions of this MA, Contractor shall fully perform, complete and deliver on time, all tasks, deliverables, services and other work as set forth herein.
- 3.2 Each SA shall include an attached SOW, which shall describe in detail the particular project and the work required for the performance thereof.
- 3.3 If Contractor provides any task, deliverable, service, or other work to County that utilizes other than approved Contractor personnel, and/or that goes beyond the SA expiration date, and/or that exceeds the Total Maximum Amount as specified in

the SA as originally written or modified in accordance with sub-paragraph 8.1 (Amendments), these shall be gratuitous efforts on the part of Contractor for which Contractor shall have no claim whatsoever against County.

3.4 Subordinate Agreement Process

County procedures for issuing and executing SAs are as set forth in this sub-paragraph. Upon determination by County to issue a SA solicitation, County shall issue a SA solicitation containing a SOW to all qualified Contractors. Each interested Contractor contacted shall submit a bid to the County by the method and within the timeframe specified in the solicitation. Failure of Contractor to provide a bid within the specified timeframe may disqualify Contractor for that particular SA.

Upon completion of evaluations, County shall execute the SA by and through County's Subordinate Agreement Director or his/her designee identified in this MA with the lowest cost Contractor unless the SA solicitation specifies bid evaluation criteria other than lowest cost. It is understood by Contractor that County's competitive bidding procedure may have the effect that no SAs are awarded to some Contractors.

County estimates that selection of any Contractor shall occur within five (5) business days of completion of the evaluations of the particular SA bids. Following selection, all Contractors selected must be available to meet with County on the starting date specified in the SA. Inability of Contractor to comply with such commencement date may be cause for disqualification of Contractor from the particular SA as determined in the sole discretion of County's MAPD, and in the event Contractor defaults three times, as described, within a given County fiscal year, then County may terminate this MA pursuant to sub-paragraph 8.43 (Termination for Default).

4.0 TERM OF MASTER AGREEMENT

- 4.1** This MA is effective upon the date of its execution by the Director or his/her designee as authorized by the Board of Supervisors (Board). This MA shall expire six (6) years from the date of Board approval unless sooner extended or terminated, in whole or in part, as provided herein.
- 4.2** County shall have the sole option to extend the MA term for up to one (1) additional one-year extension and six (6) month-to-month options, for a maximum total term of seven (7) years and six (6) months. Each option and extension will be exercised at the sole discretion of the Director or designee as authorized by the Board.
- 4.3** County maintains databases that track/monitor contractor performance history. Information entered into such databases may be used for a variety of purposes, including determining whether the County will exercise a MA/SA term extension option.
- 4.4** Contractor shall notify County when this MA is within six (6) months from the expiration of the term as provided for hereinabove. Upon occurrence of this event,

Contractor shall send written notification to County's Project Manager at the address herein provided in Exhibit B (County's Administration).

5.0 CONTRACT SUM

- 5.1** Contractor shall not be entitled to any payment by County under this MA except pursuant to validly executed and satisfactorily performed SAs. In each year of this MA, the total of all amounts actually expended by County hereunder may not exceed amounts allocated to each department by the Board in their approved budgets. County has sole discretion to expend some, all, or none of such budgeted amounts. The sum of such annual expenditures for the duration of the MA is the Contract Sum.
- 5.2** Contractor shall not be entitled to payment or reimbursement for any tasks or services performed, nor for any incidental or administrative expenses whatsoever incurred in or incidental to performance hereunder, except as specified herein. Assumption or takeover of any of the Contractor's duties, responsibilities, or obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever, shall occur only with the County's express prior written approval.
- 5.3** Contractor shall have no claim against County for payment of any money or reimbursement, of any kind whatsoever, for any service provided by Contractor after the expiration or other termination of this MA. Should Contractor receive any such payment, it shall immediately notify County and shall immediately repay all such funds to County. Payment by County for services rendered after expiration/termination of this MA shall not constitute a waiver of County's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this MA.

5.4 Invoices and Payments

- 5.4.1** The Contractor shall invoice the County only for providing the tasks, deliverables, goods, services, and other work specified in Exhibit A (Statement of Work), and elsewhere hereunder. The Contractor shall prepare invoices, which shall include the charges owed to the Contractor by the County under the terms of this MA. The Contractor's payments shall be as provided in the SA, and the Contractor shall be paid only for the tasks, deliverables, goods, services, and other work approved in writing by the County. If the County does not approve work in writing no payment shall be due to the Contractor for that work.
- 5.4.2** The Contractor's invoices shall be priced in accordance with the SA.
- 5.4.3** The Contractor's invoices shall contain the information set forth in Exhibit A - Statement of Work describing the tasks, deliverables, goods, services, work hours, and facility and/or other work for which payment is claimed.
- 5.4.4** The Contractor shall submit the monthly invoices to the County by the 15th calendar day of the month following the month of service.

5.4.5 All invoices under this Contract shall be submitted in two (2) copies to the billing address specified in SA.

5.4.6 County Approval of Invoices

All invoices submitted by the Contractor for payment must have the written approval of the County's Project Manager prior to any payment thereof. In no event shall the County be liable or responsible for any payment prior to such written approval. Approval for payment will not be unreasonably withheld.

5.4.7 Local Small Business Enterprises (LSBE) – Prompt Payment Program

Certified LSBEs will receive prompt payment for services they provide to County. Prompt payment is defined as fifteen (15) calendar days after receipt of an undisputed invoice.

5.4.8 Refunds and Other Payments

- Contractor shall provide refunds and other moneys due to County such as for overpayments, liquidated damages, or fees assessed pursuant to the PRS, and/or for any other applicable reason, within thirty (30) days when demand is made for other moneys.
- Contractor shall remit refunds by check, payable to the County of Los Angeles, and mailed to:

Internal Services Department
1100 N Eastern Ave
Room 100, Cashier's Office
Los Angeles, CA 90063

- County reserves the right to withhold payment, or to reduce payment, to satisfy an unpaid refund obligation that exceeds the thirty (30) day time limit specified above. Contractor shall not withhold services if payment is held or reduced. In the event payment withholding or reduction will not satisfy the refund obligation, and Contractor declines to submit a check to County for the moneys owed, County reserves the right to terminate this Contract.

5.5 Default Method of Payment: Direct Deposit or Electronic Funds Transfer

5.5.1 The County, at its sole discretion, has determined that the most efficient and secure default form of payment for goods and/or services provided under an agreement/ contract with the County shall be Electronic Funds Transfer (EFT) or direct deposit, unless an alternative method of payment is deemed appropriate by the Auditor-Controller (A-C).

5.5.2 The Contractor shall submit a direct deposit authorization request via the website <https://directdeposit.lacounty.gov> with banking and vendor information, and any other information that the A-C determines is

reasonably necessary to process the payment and comply with all accounting, record keeping, and tax reporting requirements.

- 5.5.3** Any provision of law, grant, or funding agreement requiring a specific form or method of payment other than EFT or direct deposit shall supersede this requirement with respect to those payments.
- 5.5.4** At any time during the duration of the agreement/contract, a Contractor may submit a written request for an exemption to this requirement. Such request must be based on specific legal, business or operational needs and explain why the payment method designated by the A-C is not feasible and an alternative is necessary. The A-C, in consultation with the contracting department(s), shall decide whether to approve exemption requests.

6.0 ADMINISTRATION OF MASTER AGREEMENT - COUNTY

A listing of all County Administration referenced in the following sub-paragraphs are designated in Exhibit B (County's Administration). County shall notify Contractor in writing of any change in the names or addresses shown.

6.1 County's Master Agreement Program Director (MAPD)

The MAPD has the authority to negotiate and recommend all changes to this MA and resolve disputes between the County and Contractor.

6.2 County's Project Director

The County's Project Director, or his/her designee is the approving authority for individual SA solicitations and executions.

6.3 County's Program Manager

The County Program Manager will review and assist Contractor with technology strategies and implementation Roadmap documents for all device configurations as outlined in Exhibit A (Statement of Work) Section 6.0 Services.

6.4 County's Subordinate Agreement (SA) Director/Department Project Manager

A SA Director will be assigned for each SA by County's Project Director. County's SA Director shall:

- 6.4.1** Ensure that the technical standards and task requirements articulated in the individual SA are satisfactorily complied with, and shall provide, on request, such information, coordination, documentation, and materials as may be reasonably required by Contractor to perform SAs;
- 6.4.2** Coordinate and monitor the work of Contractor personnel assigned to the SA Director's specific projects, and to ensure that this MA's objectives are met;
- 6.4.3** Monitor, evaluate, and report Contractor performance and progress on the SA;

- 6.4.4 Provide direction to Contractor in areas relating to policy, information and procedural requirements.

6.5 Department Project Monitor

Each SA will designate a Department Project Monitor. County's SA Project Manager shall:

- 6.5.1 Be the key point of contact between County and Contractor for each SA.
- 6.5.2 Coordinate and monitor the work of Contractor personnel and ensure that the SA's objectives are met.
- 6.5.3 Oversees the day to day activities of this SA and monitor Contractor's performance in the daily operation of the SA.
- 6.5.4 Be responsible for inspections of any and all tasks, deliverables, goods, services and other work provided by the Contractor.
- 6.5.5 Coordinate with Contractor's Project Manager, on a regular basis, regarding Contractor's performance.

7.0 ADMINISTRATION OF MASTER AGREEMENT - CONTRACTOR

7.1 Contractor's Authorized Official(s)

- 7.1.1 Contractor's Authorized Official(s) are designated in Exhibit C – Contractor's Administration. Contractor shall promptly notify County in writing of any change in the name(s) or address(es) of Contractor's Authorized Official(s).
- 7.1.2 Contractor represents and warrants that all requirements of Contractor have been fulfilled to provide actual authority to such officials to execute documents under this MA on behalf of Contractor.

7.2 Contractor's Project Manager

- 7.2.1 Contractor's Project Manager is designated in Exhibit C (Contractor's Administration). Contractor shall notify the County in writing of any change in the name or address of Contractor's Project Manager.
- 7.2.2 Contractor's Project Manager or his/her designee shall have full authority to act for Contractor on all matters relating to the daily operation of the MA. Contractor Project Manager or his/her designee shall be able to effectively communicate, in English, both orally and in writing.
- 7.2.3 Contractor's Project Manager shall be responsible for Contractor's day-to-day activities as related to this MA and shall coordinate with County's SA Directors and Project Managers on a regular basis with respect to all active SAs.
- 7.2.4 Contractor's Project Manager shall act as a central point of contact with the County.

7.3 Approval of Contractor's Staff

County has the absolute right to approve or disapprove all of Contractor's staff performing work hereunder and any proposed changes in Contractor's staff, including, but not limited to, Contractor's Project Manager. Contractor shall provide County with a resume of each proposed substitute and an opportunity to interview such person prior to any staff substitution.

7.4 Contractor's Staff Identification

Contractor shall provide, at Contractor's expense, all staff providing services under this MA with a photo identification badge.

Contractor technicians must always wear identifiable company branded clothing and have on their possession and made visible their company identification badge while at a County facility.

7.5 Background and Security Investigations

7.5.1 Each of Contractor's staff performing services under this MA who is in a designated sensitive position, as determined by County in County's sole discretion, shall undergo and pass a background investigation to the satisfaction of County as a condition of beginning and continuing to perform services under this MA. Such background investigation must be obtained through fingerprints submitted to the California Department of Justice to include State, local, and federal-level review, which may include, but shall not be limited to, criminal conviction information. The fees associated with the background investigation shall be at the expense of the Contractor, regardless if the member of Contractor's staff passes or fails the background investigation.

7.5.2 If a member of Contractor's staff does not pass the background investigation, County may request that the member of Contractor's staff be immediately removed from performing services under the MA at any time during the term of the MA. County will not provide to Contractor or to Contractor's staff any information obtained through the County's background investigation.

7.5.3 County, in its sole discretion, may immediately deny or terminate facility access to any member of Contractor's staff that does not pass such investigation to the satisfaction of the County or whose background or conduct is incompatible with County facility access.

7.5.4 Disqualification of any member of Contractor's staff pursuant to this subparagraph shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this MA.

7.6 Confidentiality

7.6.1 Contractor shall maintain the confidentiality of all records and information in accordance with all applicable Federal, State and local laws, rules, regulations, ordinances, directives, guidelines, policies and procedures relating to confidentiality, including, without limitation,

County policies concerning information technology security and the protection of confidential records and information.

- 7.6.2** Contractor shall indemnify, defend, and hold harmless County, its officers, employees, and agents, from and against any and all claims, demands, damages, liabilities, losses, costs and expenses, including, without limitation, defense costs and legal, accounting and other expert, consulting, or professional fees, arising from, connected with, or related to any failure by Contractor, its officers, employees, agents, or subcontractors, to comply with this sub-paragraph, as determined by County in its sole judgment. Any legal defense pursuant to Contractor's indemnification obligations under this sub-paragraph shall be conducted by Contractor and performed by counsel selected by Contractor and approved by County. Notwithstanding the preceding sentence, County shall have the right to participate in any such defense at its sole cost and expense, except that in the event Contractor fails to provide County with a full and adequate defense, as determined by County in its sole judgment, County shall be entitled to retain its own counsel, including, without limitation, County Counsel, and reimbursement from Contractor for all such costs and expenses incurred by County in doing so. Contractor shall not have the right to enter into any settlement, agree to any injunction, or make any admission, in each case, on behalf of County without County's prior written approval.
- 7.6.3** Contractor shall inform all of its officers, employees, agents and subcontractors providing services hereunder of the confidentiality provisions of this MA.
- 7.6.4** Contractor shall sign and adhere to the provisions of Exhibit D (Acknowledgement and Confidentiality Agreement).

8.0 STANDARD TERMS AND CONDITIONS

8.1 Amendments

- 8.1.1** The County's Board or designee may require the addition and/or change of certain terms and conditions in the MA during the term of this MA. The County reserves the right to add and/or change such provisions as required by the County's Board. To implement such orders, an Amendment to the MA shall be prepared and executed by Contractor and by the Director or designee.
- 8.1.2** Director or designee may, at his/her sole discretion, authorize extensions of time as defined in paragraph 4.0 - Term of Master Agreement. Contractor agrees that such extensions of time shall not change any other term or condition of this MA during the period of such extensions. To implement an extension of time, an Amendment to the MA shall be prepared and executed by Contractor and the Director or designee.

8.1.3 Addition of Device Categories

The County reserves the right to add and/or change certain provisions. To implement such orders, an Amendment to the MA shall be prepared and executed by Contractor and the Director of ISD or his/her designee to add or delete Device Categories.

8.2 Assignment and Delegation/Mergers or Acquisitions

8.2.1 The Contractor shall notify the County of any pending acquisitions/mergers of its company unless otherwise legally prohibited from doing so. If the Contractor is restricted from legally notifying the County of pending acquisitions/mergers, then it should notify the County of the actual acquisitions/mergers as soon as the law allows and provide to the County the legal framework that restricted it from notifying the County prior to the actual acquisitions/mergers.

8.2.2 The Contractor shall not assign its rights or delegate its duties under this Master Agreement, or both, whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this sub-paragraph, County consent shall require a written amendment to the Master Agreement, which is formally approved and executed by the parties. Any payments by the County to any approved delegate or assignee on any claim under this Master Agreement shall be deductible, at County's sole discretion, against the claims, which the Contractor may have against the County.

8.2.3 Shareholders, partners, members, or other equity holders of Contractor may transfer, sell, exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange, assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Master Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Master Agreement.

8.2.4 Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without County's express prior written approval, shall be a material breach of the Master Agreement which may result in the termination of this Master Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.

8.3 Authorization Warranty

Contractor represents and warrants that the person executing this MA for the Contractor is an authorized agent who has actual authority to bind the Contractor to each and every term, condition, and obligation of this MA and that all requirements of the Contractor have been fulfilled to provide such actual authority.

8.4 Complaints

Contractor shall develop, maintain and operate procedures for receiving, investigating and responding to complaints.

8.4.1 Within five (5) business days after the MA effective date, the Contractor shall provide the County with the Contractor's policy for receiving, investigating and responding to user complaints.

8.4.2 The County will review the Contractor's policy and provide the Contractor with approval of said plan or with requested changes.

8.4.3 If the County requests changes in the Contractor's policy, the Contractor shall make such changes and resubmit the plan within five (5) business days for County approval.

8.4.4 If, at any time, the Contractor wishes to change the Contractor's policy, the Contractor shall submit proposed changes to the County for approval before implementation.

8.4.5 The Contractor shall preliminarily investigate all complaints and notify the County's Project Manager of the status of the investigation within five (5) business days of receiving the complaint.

8.4.6 When complaints cannot be resolved informally, a system of follow-through shall be instituted which adheres to formal plans for specific actions and strict time deadlines.

8.4.7 Copies of all written responses shall be sent to the County's Project Manager within two (2) business days of mailing to the complainant.

8.5 Compliance with Applicable Law

8.5.1 In the performance of this MA, Contractor shall comply with all applicable Federal, State and local laws, rules, regulations, ordinances, directives, guidelines, policies and procedures, and all provisions required thereby to be included in this MA are hereby incorporated herein by reference.

8.5.2 Contractor shall indemnify, defend, and hold harmless County, its officers, employees, and agents, from and against any and all claims, demands, damages, liabilities, losses, costs, and expenses, including, without limitation, defense costs and legal, accounting and other expert, consulting or professional fees, arising from, connected with, or related to any failure by Contractor, its officers, employees, agents, or subcontractors, to comply with any such laws, rules, regulations, ordinances, directives, guidelines, policies, or procedures, as determined by County in its sole judgment. Any legal defense pursuant

to Contractor's indemnification obligations under this sub-paragraph shall be conducted by Contractor and performed by counsel selected by Contractor and approved by County. Notwithstanding the preceding sentence, County shall have the right to participate in any such defense at its sole cost and expense, except that in the event Contractor fails to provide County with a full and adequate defense, as determined by County in its sole judgment, County shall be entitled to retain its own counsel, including, without limitation, County Counsel, and reimbursement from Contractor for all such costs and expenses incurred by County in doing so. Contractor shall not have the right to enter into any settlement, agree to any injunction or other equitable relief, or make any admission, in each case, on behalf of County without County's prior written approval.

8.6 Compliance with Civil Rights Laws

The Contractor hereby assures that it will comply with Subchapter VI of the Civil Rights Act of 1964, 42 USC Sections 2000 (e) (1) through 2000 (e) (17), to the end that no person shall, on the grounds of race, creed, color, sex, religion, ancestry, age, condition of physical handicap, marital status, political affiliation, or national origin, be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under this MA or under any project, program, or activity supported by this MA. The Contractor shall comply with Exhibit E - EEO Certification.

8.7 Compliance with County's Jury Service Program

8.7.1 This MA is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service (Jury Service Program) as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code, a copy of which is attached as Exhibit F (Jury Service Ordinance) and incorporated by reference into and made part of this MA.

8.7.2 Written Employee Jury Service Policy

1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five (5) days of regular pay for actual jury service. The policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.
2. For purposes of this sub-paragraph, "Contractor" means a person, partnership, corporation or other entity which has a

contract with the County or a subcontract with a County Contractor and has received or will receive an aggregate sum of \$50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full-time" means forty (40) hours or more worked per week, or a lesser number of hours if: 1) the lesser number is a recognized industry standard as determined by the County, or 2) Contractor has a long-standing practice that defines the lesser number of hours as full-time. Full-time employees providing short-term, temporary services of ninety (90) days or less within a 12-month period are not considered full-time for purposes of the Jury Service Program. If Contractor uses any subcontractor to perform services for the County under the MA, the subcontractor shall also be subject to the provisions of this sub-paragraph. The provisions of this sub-paragraph shall be inserted into any such subcontract agreement and a copy of the Jury Service Program shall be attached to the agreement.

3. If Contractor is not required to comply with the Jury Service Program when the MA commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Jury Service Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the MA and at its sole discretion, that Contractor demonstrate to the County's satisfaction that Contractor either continues to remain outside of the Jury Service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.
4. Contractor's violation of this sub-paragraph of the MA may constitute a material breach of the MA. In the event of such material breach, County may, in its sole discretion, terminate the MA and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

8.8 Conflict of Interest

- 8.8.1** No County employee whose position with the County enables such employee to influence the award of this MA or any competing MA, and no spouse or economic dependent of such employee, shall be employed in any capacity by the Contractor or have any other direct or indirect financial interest in this MA. No officer or employee of the Contractor who may financially benefit from the performance of work hereunder

shall in any way participate in the County's approval, or ongoing evaluation, of such work, or in any way attempt to unlawfully influence the County's approval or ongoing evaluation of such work.

- 8.8.2** The Contractor shall comply with all conflict of interest laws, ordinances, and regulations now in effect or hereafter to be enacted during the term of this MA. The Contractor warrants that it is not now aware of any facts that create a conflict of interest. If the Contractor hereafter becomes aware of any facts that might reasonably be expected to create a conflict of interest, it shall immediately make full written disclosure of such facts to the County. Full written disclosure shall include, but is not limited to, identification of all persons implicated and a complete description of all relevant circumstances. Failure to comply with the provisions of this subparagraph shall be a material breach of this MA.

8.9 Consideration of Hiring County Employees Targeted for Layoff/or Re-Employment List

Should the Contractor require additional or replacement personnel after the effective date of this MA to perform the services set forth herein, the Contractor shall give first consideration for such employment openings to qualified, permanent County employees who are targeted for layoff or qualified, former County employees who are on a re-employment list during the life of this MA.

8.10 Consideration of Hiring GAIN/GROW Participants

- 8.10.1** Should the Contractor require additional or replacement personnel after the effective date of this Master Agreement, the Contractor shall give consideration for any such employment openings to participants in the County's Department of Public Social Services Greater Avenues for Independence (GAIN) Program or General Relief Opportunity for Work (GROW) Program who meet the Contractor's minimum qualifications for the open position. For this purpose, consideration shall mean that the Contractor will interview qualified candidates. The County will refer GAIN/GROW participants by job category to the Contractor. Contractors shall report all job openings with job requirements to: GAINGROW@DPSS.LACOUNTY.GOV and BSERVICES@WDACS.LACOUNTY.GOV and DPSS will refer qualified GAIN/GROW job candidates.

- 8.10.2** In the event that both laid-off County employees and GAIN/GROW participants are available for hiring, County employees shall be given first priority.

8.11 Contractor Responsibility and Debarment

8.11.1 Responsible Contractor

A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and

experience to satisfactorily perform the MA. It is the County's policy to conduct business only with responsible Contractors.

8.11.2 Chapter 2.202 of the County Code

The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the Contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in this MA, debar the Contractor from bidding or proposing on, or being awarded, and/or performing work on County contracts for a specified period of time, which generally will not exceed five years but may exceed five years or be permanent if warranted by the circumstances, and terminate any or all existing contracts the Contractor may have with the County.

8.11.3 Non-responsible Contractor

The County may debar a Contractor if the Board finds, in its discretion, that the Contractor has done any of the following: (1) violated a term of a contract with the County or a nonprofit corporation created by the County, (2) committed an act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County, any other public entity, or a nonprofit corporation created by the County, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.

8.11.4 Contractor Hearing Board

1. If there is evidence that the Contractor may be subject to debarment, County will notify the Contractor in writing of the evidence which is the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.
2. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a tentative proposed decision, which shall contain a recommendation regarding whether the Contractor should be debarred, and, if so, the appropriate length of time of the debarment. Contractor and County shall be provided an opportunity to object to the tentative proposed decision prior to its presentation to the Board.
3. After consideration of any objections, or if no objections are submitted, a record of the hearing, the proposed decision, and any other recommendation of the Contractor Hearing Board shall

be presented to the Board. The Board shall have the right to modify, deny, or adopt the proposed decision and recommendation of the Contractor Hearing Board.

4. If a Contractor has been debarred for a period longer than five (5) years, that Contractor may after the debarment has been in effect for at least five (5) years, submit a written request for review of the debarment determination to reduce the period of debarment or terminate the debarment. The County may, in its discretion, reduce the period of debarment or terminate the debarment if it finds that the Contractor has adequately demonstrated one or more of the following: (1) elimination of the grounds for which the debarment was imposed; (2) a bona fide change in ownership or management; (3) material evidence discovered after debarment was imposed; or (4) any other reason that is in the best interests of the County.
5. The Contractor Hearing Board will consider a request for review of a debarment determination only where (1) the Contractor has been debarred for a period longer than five (5) years; (2) the debarment has been in effect for at least five (5) years; and (3) the request is in writing, states one or more of the grounds for reduction of the debarment period or termination of the debarment, and includes supporting documentation. Upon receiving an appropriate request, the Contractor Hearing Board will provide notice of the hearing on the request. At the hearing, the Contractor Hearing Board shall conduct a hearing where evidence on the proposed reduction of debarment period or termination of debarment is presented. This hearing shall be conducted and the request for review decided by the Contractor Hearing Board pursuant to the same procedures as for a debarment hearing.
6. The Contractor Hearing Board's proposed decision shall contain a recommendation on the request to reduce the period of debarment or terminate the debarment. The Contractor Hearing Board shall present its proposed decision and recommendation to the Board. The Board shall have the right to modify, deny, or adopt the proposed decision and recommendation of the Contractor Hearing Board.

8.11.5 Subcontractors of Contractor

These terms shall also apply to subcontractors of County Contractors.

8.12 Contractor's Acknowledgement of County's Commitment to the Safely Surrendered Baby Law

The contractor acknowledges that the County places a high priority on the implementation of the Safely Surrendered Baby Law. The contractor understands

that it is the County's policy to encourage all County contractors to voluntarily post the County's "Safely Surrendered Baby Law" poster, in Exhibit G, in a prominent position at the contractor's place of business. The contractor will also encourage its subcontractors, if any, to post this poster in a prominent position in the subcontractor's place of business. Information and posters for printing are available at www.babysafela.org.

8.13 Contractor's Warranty of Adherence to County's Child Support Compliance Program

8.13.1 Contractor acknowledges that County has established a goal of ensuring that all individuals who benefit financially from County through SA or MA are in compliance with their court-ordered child, family and spousal support obligations in order to mitigate the economic burden otherwise imposed upon the County and its taxpayers.

8.13.2 As required by County's Child Support Compliance Program (County Code Chapter 2.200) and without limiting the Contractor's duty under this MA to comply with all applicable provisions of law, the Contractor warrants that it is now in compliance and shall during the term of this MA maintain in compliance with employment and wage reporting requirements as required by the Federal Social Security Act (42 USC Section 653a) and California Unemployment Insurance Code Section 1088.5, and shall implement all lawfully served Wage and Earnings Withholding Orders or Child Support Services Department Notices of Wage and Earnings Assignment for Child, Family or Spousal Support, pursuant to Code of Civil Procedure Section 706.031 and Family Code Section 5246(b).

8.14 County's Quality Assurance Plan

The County or its agent(s) will monitor the contractor's performance under this Master Agreement on not less than an annual basis. Such monitoring will include assessing the contractor's compliance with all Master Agreement terms and conditions and performance standards. Contractor deficiencies which the County determines are significant or continuing and that may place performance of the Master Agreement in jeopardy if not corrected will be reported to the Board of Supervisors and listed in the appropriate contractor performance database. The report to the Board will include improvement/corrective action measures taken by the County and the contractor. If improvement does not occur consistent with the corrective action measures, the County may terminate this Master Agreement or impose other penalties as specified in this Master Agreement.

8.15 Damage to County Facilities, Buildings or Grounds

8.15.1 Contractor shall repair, or cause to be repaired, at its own cost, any and all damage to County facilities, buildings, or grounds caused by Contractor or employees or agents of Contractor. Such repairs shall be

made immediately after Contractor has become aware of such damage, but in no event later than thirty (30) days after the occurrence.

- 8.15.2** If Contractor fails to make timely repairs, County may make any necessary repairs. All costs incurred by County, as determined by County, for such repairs shall be repaid by Contractor by cash payment upon demand.

8.16 Employment Eligibility Verification

- 8.16.1** Contractor warrants that it fully complies with all Federal and State statutes and regulations regarding the employment of aliens and others and that all its employees performing work under this MA meet the citizenship or alien status requirements set forth in Federal and State statutes and regulations. Contractor shall obtain, from all employees performing work hereunder, all verification and other documentation of employment eligibility status required by Federal and State statutes and regulations including, but not limited to, the Immigration Reform and Control Act of 1986, (P.L. 99-603), or as they currently exist and as they may be hereafter amended. Contractor shall retain all such documentation for all covered employees for the period prescribed by law.

- 8.16.2** Contractor shall indemnify, defend, and hold harmless, the County, its agents, officers, and employees from employer sanctions and any other liability which may be assessed against Contractor or County or both in connection with any alleged violation of any Federal or State statutes or regulations pertaining to the eligibility for employment of any persons performing work under this MA.

8.17 Facsimile Representations

County and Contractor hereby agree to regard facsimile representations of original signatures of authorized officers of each party, when appearing in appropriate places on the Amendments prepared pursuant to paragraph 8.1 (Amendments), and received via communications facilities, as legally sufficient evidence that such original signatures have been affixed to Amendments to this MA, such that the parties need not follow up facsimile transmissions of such documents with subsequent (non-facsimile) transmission of "original" versions of such documents.

8.18 Fair Labor Standards

The Contractor shall comply with all applicable provisions of the Federal Fair Labor Standards Act and shall indemnify, defend, and hold harmless the County and its agents, officers, and employees from any and all liability, including, but not limited to, wages, overtime pay, liquidated damages, penalties, court costs, and attorneys' fees arising under any wage and hour law, including, but not limited to, the Federal Fair Labor Standards Act, for work performed by the Contractor's employees for which the County may be found jointly or solely liable.

8.19 Force Majeure

- 8.19.1** Neither party shall be liable for such party's failure to perform its obligations under and in accordance with this MA, if such failure arises out of fires, floods, epidemics, quarantine restrictions, other natural occurrences, strikes, lockouts (other than a lockout by such party or any of such party's subcontractors), freight embargoes, or other similar events to those described above, but in every such case the failure to perform must be totally beyond the control and without any fault or negligence of such party (such events are referred to in this subparagraph as "force majeure events").
- 8.19.2** Notwithstanding the foregoing, a default by a subcontractor of Contractor shall not constitute a force majeure event, unless such default arises out of causes beyond the control of both Contractor and such subcontractor, and without any fault or negligence of either of them. In such case, Contractor shall not be liable for failure to perform, unless the goods or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit Contractor to meet the required performance schedule. As used in this subparagraph, the term "subcontractor" and "subcontractors" mean subcontractors at any tier.
- 8.19.3** In the event Contractor's failure to perform arises out of a force majeure event, Contractor agrees to use commercially reasonable best efforts to obtain goods or services from other sources, if applicable, and to otherwise mitigate the damages and reduce the delay caused by such force majeure event.

8.20 Governing Law, Jurisdiction, and Venue

This MA shall be governed by, and construed in accordance with, the laws of the State of California. Contractor agrees and consents to the exclusive jurisdiction of the courts of the State of California for all purposes regarding this MA and further agrees and consents that venue of any action brought hereunder shall be exclusively in the County.

8.21 Independent Contractor Status

- 8.21.1** This MA is by and between the County and the Contractor and is not intended, and shall not be construed, to create the relationship of agent, servant, employee, partnership, joint venture, or association, as between County and Contractor. The employees and agents of one party shall not be, or be construed to be, the employees or agents of the other party for any purpose whatsoever.
- 8.21.2** Contractor shall be solely liable and responsible for providing to, or on behalf of, all persons performing work pursuant to this MA all compensation and benefits. County shall have no liability or responsibility for the payment of any salaries, wages, unemployment benefits, disability benefits, Federal, State, or local taxes, or other

compensation, benefits, or taxes for any personnel provided by or on behalf of Contractor.

8.21.3 Contractor understands and agrees that all persons performing work pursuant to this MA are, for purposes of Workers' Compensation liability, solely employees of the Contractor and not employees of the County. Contractor shall be solely liable and responsible for furnishing any and all Workers' Compensation benefits to any person as a result of any injuries arising from or connected with any work performed by or on behalf of the Contractor pursuant to this MA.

8.21.4 Contractor shall adhere to the provisions stated in sub-paragraph 7.6 (Confidentiality).

8.22 Indemnification

Contractor shall indemnify, defend and hold harmless the County, its Special Districts, elected and appointed officers, employees, agents and volunteers (County Indemnities) from and against any and all liability, including but not limited to demands, claims, actions, fees, costs and expenses (including attorney and expert witness fees), arising from and/or relating to this MA, except for such loss or damage arising from the sole negligence or willful misconduct of the County Indemnities.

8.23 General Provisions for All Insurance Coverage

Without limiting Contractor's indemnification of County, and in the performance of this MA and until all of its obligations pursuant to this MA have been met, Contractor shall provide and maintain at its own expense insurance coverage satisfying the requirements specified in this sub-paragraph and sub-paragraph 8.24 (General Provisions for All Insurance Coverage). These minimum insurance coverage terms, types and limits (Required Insurance) also are in addition to and separate from any other contractual obligation imposed upon Contractor pursuant to this MA. The County in no way warrants that the Required Insurance is sufficient to protect the Contractor for liabilities which may arise from or relate to this MA.

8.23.1 Evidence of Coverage and Notice to County

1. Certificate(s) of insurance coverage (Certificate) satisfactory to County, and a copy of an Additional Insured endorsement confirming County and its Agents (defined below) has been given Insured status under the Contractor's General Liability policy, shall be delivered to County at the address shown below and provided prior to commencing services under this MA.
2. Renewal Certificates shall be provided to County not less than ten (10) days prior to Contractor's policy expiration dates. The County reserves the right to obtain complete, certified copies of any required Contractor and/or subcontractor insurance policies at any time.

3. Certificates shall identify all required Insurance coverage types and limits specified herein, reference this MA by name or number, and be signed by an authorized representative of the insurer(s). The Insured party named on the Certificate shall match the name of the Contractor identified as the contracting party in this MA. Certificates shall provide the full name of each insurer providing coverage, its NAIC (National Association of Insurance Commissioners) identification number, its financial rating, the amounts of any policy deductibles or self-insured retentions exceeding fifty thousand (\$50,000.00) dollars, and list any County required endorsement forms.
4. Neither the County's failure to obtain, nor the County's receipt of, or failure to object to a non-complying insurance certificate or endorsement, or any other insurance documentation or information provided by the Contractor, its insurance broker(s) and/or insurer(s), shall be construed as a waiver of any of the Required Insurance provisions.

Certificates and copies of any required endorsements shall be sent to:

County of Los Angeles
Internal Services Department
Contracting Division, IT Contracts Section
9150 E. Imperial Highway
Downey, CA 90242
Attention: Contract Analyst
esma.contracts@isd.lacounty.gov

Contractor also shall promptly report to County any injury or property damage accident or incident, including any injury to a Contractor employee occurring on County property, and any loss, disappearance, destruction, misuse, or theft of County property, monies or securities entrusted to Contractor. Contractor also shall promptly notify County of any third party claim or suit filed against Contractor or any of its subcontractors which arises from or relates to this MA, and could result in the filing of a claim or lawsuit against Contractor and/or County.

8.23.2 Additional Insured Status and Scope of Coverage

The County of Los Angeles, its Special Districts, Elected Officials, Officers, Agents, Employees and Volunteers (collectively County and its Agents) shall be provided additional insured status under Contractor's General Liability policy with respect to liability arising out of Contractor's ongoing and completed operations performed on behalf of the County. County and its Agents additional insured status shall apply with respect to liability and defense of suits arising out of the Contractor's acts or omissions, whether such liability is attributable to the Contractor or to the County. The full policy limits and scope of protection also shall apply to the County and its Agents as an additional insured, even if they

exceed the County's minimum Required Insurance specifications herein. Use of an automatic additional insured endorsement form is acceptable providing it satisfies the Required Insurance provisions herein.

8.23.3 Cancellation of or Changes in Insurance

Contractor shall provide County with, or Contractor's insurance policies shall contain a provision that County shall receive, written notice of cancellation or any change in Required Insurance, including insurer, limits of coverage, term of coverage or policy period. The written notice shall be provided to County at least ten (10) days in advance of cancellation for non-payment of premium and thirty (30) days in advance for any other cancellation or policy change. Failure to provide written notice of cancellation or any change in Required Insurance may constitute a material breach of the MA, in the sole discretion of the County, upon which the County may suspend or terminate this MA.

8.23.4 Failure to Maintain Insurance

Contractor's failure to maintain or to provide acceptable evidence that it maintains the Required Insurance shall constitute a material breach of the MA, upon which County immediately may withhold payments due to Contractor, and/or suspend or terminate this MA. County, at its sole discretion, may obtain damages from Contractor resulting from said breach. Alternatively, the County may purchase the Required Insurance, and without further notice to Contractor, deduct the premium cost from sums due to Contractor or pursue Contractor reimbursement.

8.23.5 Insurer Financial Ratings

Coverage shall be placed with insurers acceptable to the County with A.M. Best ratings of not less than A:VII unless otherwise approved by County.

8.23.6 Contractor's Insurance Shall Be Primary

Contractor's insurance policies, with respect to any claims related to this MA, shall be primary with respect to all other sources of coverage available to Contractor. Any County maintained insurance or self-insurance coverage shall be in excess of and not contribute to any Contractor coverage.

8.23.7 Waivers of Subrogation

To the fullest extent permitted by law, the Contractor hereby waives its rights and its insurer(s)' rights of recovery against County under all the Required Insurance for any loss arising from or relating to this MA. The Contractor shall require its insurers to execute any waiver of subrogation endorsements which may be necessary to effect such waiver.

8.23.8 Subcontractor Insurance Coverage Requirements

Contractor shall include all subcontractors as insureds under Contractor's own policies, or shall provide County with each subcontractor's separate evidence of insurance coverage. Contractor shall be responsible for verifying each subcontractor complies with the Required Insurance provisions herein, and shall require that each subcontractor name the County and Contractor as additional insureds on the subcontractor's General Liability policy. Contractor shall obtain County's prior review and approval of any subcontractor request for modification of the Required Insurance.

8.23.9 Deductibles and Self-Insured Retentions (SIRs)

Contractor's policies shall not obligate the County to pay any portion of any Contractor deductible or SIR. The County retains the right to require Contractor to reduce or eliminate policy deductibles and SIRs as respects the County, or to provide a bond guaranteeing Contractor's payment of all deductibles and SIRs, including all related claims investigation, administration and defense expenses. Such bond shall be executed by a corporate surety licensed to transact business in the State of California.

8.23.10 Claims Made Coverage

If any part of the Required Insurance is written on a claims made basis, any policy retroactive date shall precede the effective date of this MA. Contractor understands and agrees it shall maintain such coverage for a period of not less than three (3) years following MA expiration, termination or cancellation.

8.23.11 Application of Excess Liability Coverage

Contractors may use a combination of primary, and excess insurance policies which provide coverage as broad as the underlying primary policies, to satisfy the Required Insurance provisions.

8.23.12 Separation of Insureds

All liability policies shall provide cross-liability coverage as would be afforded by the standard ISO (Insurance Services Office, Inc.) separation of insureds provision with no insured versus insured exclusions or limitations.

8.23.13 Alternative Risk Financing Programs

The County reserves the right to review, and then approve, Contractor use of self-insurance, risk retention groups, risk purchasing groups, pooling arrangements and captive insurance to satisfy the Required Insurance provisions. The County and its Agents shall be designated as an Additional Covered Party under any approved program.

8.23.14 County Review and Approval of Insurance Requirements

The County reserves the right to review and adjust the Required Insurance provisions, conditioned upon County's determination of changes in risk exposures.

8.24 Insurance Coverage

8.24.1 Commercial General Liability insurance (providing scope of coverage equivalent to ISO policy form CG 00 01), naming County and its Agents as an additional insured, with limits of not less than:

General Aggregate:	\$2 million
Products/Completed Operations Aggregate:	\$1 million
Personal and Advertising Injury:	\$1 million
Each Occurrence:	\$1 million

8.24.2 Automobile Liability insurance (providing scope of coverage equivalent to ISO policy form CA 00 01) with limits of not less than \$1 million for bodily injury and property damage, in combined or equivalent split limits, for each single accident. Insurance shall cover liability arising out of Contractor's use of autos pursuant to this MA, including owned, leased, hired, and/or non-owned autos, as each may be applicable.

8.24.3 Workers Compensation and Employers' Liability insurance or qualified self-insurance satisfying statutory requirements, which includes Employers' Liability coverage with limits of not less than \$1 million per accident. If Contractor will provide leased employees, or, is an employee leasing or temporary staffing firm or a professional employer organization (PEO), coverage also shall include an Alternate Employer Endorsement (providing scope of coverage equivalent to ISO policy form WC 00 03 01 A) naming the County as the Alternate Employer. The written notice shall be provided to County at least ten (10) days in advance of cancellation for non-payment of premium and thirty (30) days in advance for any other cancellation or policy change. If applicable to Contractor's operations, coverage also shall be arranged to satisfy the requirements of any federal workers or workmen's compensation law or any federal occupational disease law.

8.24.4 Technology Errors & Omissions insurance for liabilities arising from errors, omissions, or negligent acts in rendering or failing to render computer or information technology services and technology products. Coverage for violation of software copyright should be included. Technology services should at a minimum include (1) systems analysis; (2) systems programming; (3) data processing; (4) systems integration; (5) outsourcing including outsourcing development and design; (6) systems design, consulting, development and modification; (7) training services relating to computer

software or hardware; (8) management, repair and maintenance of computer products, networks and systems; (9) marketing, selling, servicing, distributing, installing and maintaining computer hardware or software; (10) data entry, modification, verification, maintenance, storage, retrieval or preparation of data output, and any other services provided by the vendor with limits of not less than \$2 million.

8.24.5 Professional Liability/Errors and Omissions insurance covering Contractor's liability arising from or related to this Master Agreement, with limits of not less than \$1 million per claim and \$2 million aggregate. Further, Contractor understands and agrees it shall maintain such coverage for a period of not less than three (3) years following this Agreement's expiration, termination or cancellation.

8.25 Liquidated Damages

8.25.1 If, in the judgment of the Director, the Contractor is deemed to be non-compliant with the terms and obligations assumed hereby, the Director or designee, at his/her option, in addition to, or in lieu of, other remedies provided herein, may withhold the entire monthly payment or deduct pro rata from the Contractor's invoice for work not performed or other cost of non-compliance with the terms hereof. A description of the work not performed (or other non-compliance) and the amount to be withheld or deducted from payments to the Contractor from the County, will be forwarded to the Contractor by the Director or designee, in a written notice describing the reasons for said action.

8.25.2 If the Director determines that there are deficiencies in the Contractor's performance of this MA that are correctable by the Contractor over a certain time span, the Director or designee, will provide a written notice to the Contractor requiring correction of the deficiency within specified time frames. Should the Contractor fail to correct the deficiencies within said time frame, the Director may:

1. Deduct from the Contractor's payment, a pro rata amount for deficiencies or incomplete work under any outstanding SA; and/or
2. Deduct liquidated damages from outstanding invoices in the amount of One Hundred Dollars (\$100) per day per infraction, per day per infraction, or as may be specified in any Performance Requirements Summary (PRS) Charts in this MA and future SAs, and that the Contractor shall be liable to the County for liquidated damages in said amount. Said amount shall be deducted from the County's payment to the Contractor; and/or
3. Upon giving five (5) days' notice to the Contractor for failure to correct the deficiencies, the County may correct any and all deficiencies and the total costs incurred by the County for completion of the work by an alternate source, whether it be

County forces or separate private contractor, will be deducted and forfeited from the payment to the Contractor from the County, as determined by the County.

8.25.3 The action noted in sub-paragraph 8.25.2 and 8.25.5 shall not be construed as a penalty, but as adjustment of payment to the Contractor to recover the County cost due to the failure of the Contractor to complete or comply with the provisions of this MA.

8.25.4 This sub-paragraph shall not, in any manner, restrict or limit the County's right to damages for any breach of this MA provided by law or sub-paragraph 8.25.2 and 8.25.5 and shall not, in any manner, restrict or limit the County's right to terminate this MA as agreed to herein.

8.25.5 If the Contractor fails to complete the work specified in the SA on time, at the discretion of the County, the Director may:

1. Deduct liquidated damages from outstanding invoices in the amount up to One Hundred Dollars (\$100) per day per infraction as specified in any Performance Requirements Summary (PRS) Charts in this MA and future SAs, and that the Contractor shall be liable to the County for liquidated damages in said amount. Said amount shall be deducted from the County's payment to the Contractor; and/or
2. Upon giving five (5) days' notice to the Contractor for failure to complete the work timely, the County may complete any and all work and the total costs incurred by the County for completion of the work by an alternate source, whether it be County forces or separate private contractor, will be deducted and forfeited from the payment to the Contractor from the County, as determined by the County.

8.26 Most Favored Public Entity

If the Contractor's prices decline, or should the Contractor at any time during the term of this MA provide the same goods or services under similar quantity and delivery conditions to the State of California or any county, municipality, or district of the State at prices below those set forth in this MA, then such lower prices shall be immediately extended to the County.

8.27 Nondiscrimination and Affirmative Action

8.27.1 Contractor certifies and agrees that all persons employed by it, its affiliates, subsidiaries, or holding companies are and shall be treated equally without regard to or because of race, color, religion, ancestry, national origin, sex, age, physical or mental disability, marital status, or political affiliation, in compliance with all applicable Federal and State anti-discrimination laws and regulations.

- 8.27.2** Contractor shall certify to, and comply with, the provisions of Exhibit E (EEO Certification).
- 8.27.3** Contractor shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to race, color, religion, ancestry, national origin, sex, age, physical or mental disability, marital status, or political affiliation, in compliance with all applicable Federal and State anti-discrimination laws and regulations. Such action shall include, but is not limited to: employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship.
- 8.27.4** Contractor certifies and agrees that it will deal with its subcontractors, bidders, or vendors without regard to or because of race, color, religion, ancestry, national origin, sex, age, physical or mental disability, marital status, or political affiliation.
- 8.27.5** Contractor certifies and agrees that it, its affiliates, subsidiaries, or holding companies shall comply with all applicable Federal and State laws and regulations to the end that no person shall, on the grounds of race, color, religion, ancestry, national origin, sex, age, physical or mental disability, marital status, or political affiliation, be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under this MA or under any project, program, or activity supported by this MA.
- 8.27.6** Contractor shall allow County representatives access to the Contractor's employment records during regular business hours to verify compliance with the provisions of this sub-paragraph when so requested by the County.
- 8.27.7** If the County finds that any provisions of this sub-paragraph have been violated, such violation shall constitute a material breach of this MA upon which the County may terminate or suspend this MA. While the County reserves the right to determine independently that the anti-discrimination provisions of this MA have been violated, in addition, a determination by the California Fair Employment and Housing Commission or the Federal Equal Employment Opportunity Commission that the Contractor has violated Federal or State anti-discrimination laws or regulations shall constitute a finding by County that Contractor has violated the anti-discrimination provisions of this MA.
- 8.27.8** The parties agree that in the event the Contractor violates any of the anti-discrimination provisions of this MA, the County shall, at its sole option, be entitled to the sum of five hundred dollars (\$500) for each such violation pursuant to California Civil Code Section 1671 as liquidated damages in lieu of terminating or suspending this MA.

8.28 Non Exclusivity

Nothing herein is intended nor shall be construed as creating any exclusive arrangement with Contractor. This MA shall not restrict the County from acquiring similar, equal or like goods and/or services from other entities or sources.

8.29 Notice of Delays

Except as otherwise provided under this MA, when either party has knowledge that any actual or potential situation is delaying or threatens to delay the timely performance of this MA, that party shall, within one (1) business day, give notice thereof, including all relevant information with respect thereto, to the other party.

8.30 Notice of Disputes

Contractor shall bring to the attention of the County's Project Manager any dispute between the County and the Contractor regarding the performance of services as stated in this MA. If the County's Project Manager is not able to resolve the dispute, the Director or designee shall resolve it.

8.31 Notice to Employees Regarding the Federal Earned Income Credit

Contractor shall notify its employees, and shall require each subcontractor to notify its employees, that they may be eligible for the Federal Earned Income Credit under the federal income tax laws. Such notice shall be provided in accordance with the requirements set forth in Internal Revenue Service Notice No. 1015.

8.32 Notice to Employees Regarding the Safely Surrendered Baby Law

Contractor shall notify and provide to its employees, and shall require each subcontractor to notify and provide to its employees, a fact sheet regarding the Safely Surrendered Baby Law, its implementation in Los Angeles County, and where and how to safely surrender a baby. The information is set forth in Exhibit G, (Safely Surrendered Baby Law) of this Master Agreement. Additional information is available at www.babysafela.org.

8.33 Notices

All notices or demands required or permitted to be given or made under this MA shall be in writing and shall be hand delivered with signed receipt or mailed by first class registered or certified mail, postage prepaid, addressed to the parties as identified in Exhibits B (County's Administration) and C (Contractor's Administration). Addresses may be changed by either party giving ten (10) days' prior written notice thereof to the other party. Director or designee shall have the authority to issue all notices or demands required or permitted by the County under this MA.

8.34 Prohibition against Inducement or Persuasion

Notwithstanding the above, Contractor and County agree that, during the term of this MA and for a period of one year thereafter, neither party shall in any way intentionally induce or persuade any employee of one party to become an employee or agent of the other party. No bar exists against any hiring action initiated through a public announcement.

8.35 Public Records Act

- 8.35.1** Any documents submitted by Contractor; all information obtained in connection with the County's right to audit and inspect Contractor's documents, books, and accounting records pursuant to sub-paragraph 8.38 (Record Retention and Inspection/Audit Settlement); as well as those documents which were required to be submitted in response to the RFSQ used in the solicitation process for this MA, become the exclusive property of the County. All such documents become a matter of public record and shall be regarded as public records. Exceptions will be those elements in the California Government Code Section 6250 et seq. (Public Records Act) and which are marked "trade secret", "confidential", or "proprietary". The County shall not in any way be liable or responsible for the disclosure of any such records including, without limitation, those so marked, if disclosure is required by law, or by an order issued by a court of competent jurisdiction.
- 8.35.2** In the event the County is required to defend an action on a Public Records Act request for any of the aforementioned documents, information, books, records, and/or contents of an SOQ marked "trade secret", "confidential", or "proprietary", the Contractor agrees to defend and indemnify the County from all costs and expenses, including reasonable attorney's fees, in action or liability arising under the Public Records Act.

8.36 Publicity

- 8.36.1** Contractor shall not disclose any details in connection with this MA to any person or entity except as may be otherwise provided hereunder or required by law. However, in recognizing the Contractor's need to identify its services and related clients to sustain itself, County shall not inhibit Contractor from publishing its role under this MA within the following conditions:
1. Contractor shall develop all publicity material in a professional manner; and
 2. During the term of this MA, the Contractor shall not, and shall not authorize another to, publish or disseminate any commercial advertisements, press releases, feature articles, or other materials using the name of the County without the prior written consent of the County's MA Director. The County shall not unreasonably withhold written consent.
- 8.36.2** Contractor may, without the prior written consent of County, indicate in its proposals and sales materials that it has been awarded this MA with the County, provided that the requirements of this sub-paragraph shall apply.

8.37 Record Retention and Inspection/Audit Settlement

Contractor shall maintain accurate and complete financial records of its activities and operations relating to this MA in accordance with generally accepted accounting principles. Contractor shall also maintain accurate and complete employment and other records relating to its performance of this MA. Contractor agrees that County, or its authorized representatives, shall have access to and the right to examine, audit, excerpt, copy, or transcribe any pertinent transaction, activity, or record relating to this MA. All such material, including, but not limited to, all financial records, bank statements, cancelled checks or other proof of payment, timecards, sign-in/sign-out sheets and other time and employment records, and proprietary data and information, shall be kept and maintained by Contractor and shall be made available to County during the term of this MA and for a period of five (5) years thereafter unless the County's written permission is given to dispose of any such material prior to such time. All such material shall be maintained by the Contractor at a location in County, provided that if any such material is located outside County, then, at County's option, Contractor shall pay County for travel, per diem, and other costs incurred by County to examine, audit, excerpt, copy, or transcribe such material at such other location.

- 8.37.1** In the event that an audit of the Contractor is conducted specifically regarding this MA by any Federal or State auditor, or by any auditor or accountant employed by the Contractor or otherwise, then the Contractor shall file a copy of such audit report with the County's Auditor Controller within thirty (30) days of the Contractor's receipt thereof, unless otherwise provided by applicable Federal or State law or under this MA. County shall make a reasonable effort to maintain the confidentiality of such audit report(s).
- 8.37.2** Failure on the part of Contractor to comply with any of the provisions of this sub-paragraph shall constitute a material breach of this MA upon which County may terminate or suspend this MA.
- 8.37.3** If, at any time during the term of this MA or within five (5) years after the expiration or termination of this MA, representatives of the County may conduct an audit of Contractor regarding the work performed under this MA, and if such audit finds that the County's dollar liability for any such work is less than payments made by the County to the Contractor, then the difference shall be either: a) repaid by the Contractor to the County by cash payment upon demand or b) at the sole option of the County's Auditor-Controller, deducted from any amounts due to the Contractor from the County, whether under this MA or otherwise. If such audit finds that the County's dollar liability for such work is more than the payments made by the County to the Contractor, then the difference shall be paid to the Contractor by the County by cash payment, provided that in no event shall the County's maximum obligation for this MA exceed the funds appropriated by the County for the purpose of this MA.

8.38 Recycled Bond Paper

Consistent with the Board's policy to reduce the amount of solid waste deposited at the County landfills, the Contractor agrees to use recycled-content paper to the maximum extent possible on this MA.

8.39 Subcontracting

8.39.1 Contractor shall subcontract work awarded under each SA to one or more County certified Local Small Business Enterprise(s) (SBEs) as identified in Contractor's Small Business Utilization Plan. This requirement shall apply to work that both County and Contractor agree can be performed by a Subcontractor(s) under a specific SA.

8.39.2 The requirements of this MA may not be subcontracted by the Contractor without the advance approval of the County. Any attempt by the Contractor to subcontract without the prior consent of the County may be deemed a material breach of this MA.

8.39.3 The Contractor shall provide the following information promptly at the County's request:

- A description of the work to be performed by the Subcontractor;
- A draft copy of the proposed subcontract; and
- Other pertinent information and/or certifications requested by the County.

8.39.4 The Contractor shall indemnify and hold the County harmless with respect to the activities of each and every Subcontractor in the same manner and to the same degree as if such Subcontractor(s) were the Contractor employees.

8.39.5 The Contractor shall remain fully responsible for all performances required of it under this MA, including those that the Contractor has determined to subcontract, notwithstanding the County's approval of the Contractor's proposed subcontract.

8.39.6 The County's consent to subcontract shall not waive the County's right to prior and continuing approval of any and all personnel, including Subcontractor employees, providing services under this MA. The Contractor is responsible to notify its Subcontractors of this County right.

8.39.7 The County's Project Director is authorized to act for and on behalf of the County with respect to approval of any subcontract and Subcontractor employees. After approval of the subcontract by the County, Contractor shall forward a fully executed subcontract to the County for their files.

8.39.8 The Contractor shall be solely liable and responsible for all payments or other compensation to all Subcontractors and their officers, employees, agents, and successors in interest arising through services performed hereunder, notwithstanding the County's consent to subcontract.

8.39.9 The Contractor shall obtain certificates of insurance, which establish that the Subcontractor maintains all the programs of insurance required by the County from each approved Subcontractor. The Contractor shall ensure delivery of all such documents to the person identified in sub-paragraph 8.23.1 before any Subcontractor employee may perform any work hereunder.

8.39.10 The Contractor shall provide, upon the County's request, a report describing work performed by Subcontractor(s) under this MA.

8.40 Termination for Breach of Warranty to Maintain Compliance with County's Child Support Compliance Program

Failure of the Contractor to maintain compliance with the requirements set forth in sub-paragraph 8.14 (Contractor's Warranty of Adherence to County's Child Support Compliance Program), shall constitute a default under this MA. Without limiting the rights and remedies available to the County under any other provision of this MA, failure of Contractor to cure such default within ninety (90) calendar days of written notice shall be grounds upon which the County may terminate this MA pursuant to sub-paragraph 8.43 (Termination for Default) and pursue debarment of Contractor, pursuant to County Code Chapter 2.202.

8.41 Termination for Convenience

8.41.1 County may terminate this MA, and any SA issued hereunder, in whole or in part, from time to time or permanently, when such action is deemed by the County, in its sole discretion, to be in its best interest. Termination of work hereunder shall be effected by notice of termination to Contractor specifying the extent to which performance of work is terminated and the date upon which such termination becomes effective. The date upon which such termination becomes effective shall be no less than ten (10) days after the notice is sent.

8.41.2 Upon receipt of a notice of termination and except as otherwise directed by the County, the Contractor shall immediately:

1. Stop work under the SA or under this MA, as identified in such notice;
2. Transfer title and deliver to County all completed work and work in process; and
3. Complete performance of such part of the work as shall not have been terminated by such notice.

8.41.3 All material including books, records, documents, or other evidence bearing on the costs and expenses of the Contractor under this MA or SA shall be maintained by the Contractor in accordance with sub-paragraph 8.37 (Record Retention and Inspection/Audit Settlement).

8.42 Termination for Default

8.42.1 County may, by written notice to the Contractor, terminate the whole or any part of this MA, if, in the judgment of County's MA Director:

1. Contractor has materially breached this MA;
2. Contractor fails to timely provide and/or satisfactorily perform any task, deliverable, service, or other work required either under this MA or any SA issued hereunder; or
3. Contractor fails to demonstrate a high probability of timely fulfillment of performance requirements of any SA issued under this MA, or of any obligations of this MA and in either case, fails to demonstrate convincing progress toward a cure within five (5) working days (or such longer period as the County may authorize in writing) after receipt of written notice from the County specifying such failure.

8.42.2 In the event that the County terminates this MA in whole or in part as provided in sub-paragraph 8.42.1, the County may procure, upon such terms and in such manner as the County may deem appropriate, goods and services similar to those so terminated. The Contractor shall be liable to the County for any and all excess costs incurred by the County, as determined by the County, for such similar goods and services. The Contractor shall continue the performance of this MA to the extent not terminated under the provisions of this sub-paragraph.

8.42.3 Except with respect to defaults of any subcontractor, the Contractor shall not be liable for any such excess costs of the type identified in sub-paragraph 8.42.2 if its failure to perform this MA, including any SA issued hereunder, arises out of causes beyond the control and without the fault or negligence of the Contractor. Such causes may include, but are not limited to: acts of God or of the public enemy, acts of the County in either its sovereign or contractual capacity, acts of Federal or State governments in their sovereign capacities, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather; but in every case, the failure to perform must be beyond the control and without the fault or negligence of the Contractor. If the failure to perform is caused by the default of a subcontractor, and if such default arises out of causes beyond the control of both the Contractor and subcontractor, and without the fault or negligence of either of them, the Contractor shall not be liable for any such excess costs for failure to perform, unless the goods or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required performance schedule. As used in this sub-paragraph 8.42.3, the terms "subcontractor" and "subcontractors" mean subcontractor(s) at any tier.

8.42.4 If, after the County has given notice of termination under the provisions of this sub-paragraph, it is determined by the County that the Contractor was not in default under the provisions of this sub-paragraph, or that the default was excusable under the provisions of sub-paragraph 8.42.3, the rights and obligations of the parties shall be the same as if the notice of termination had been issued pursuant to sub-paragraph 8.41 - Termination for Convenience.

8.42.5 The rights and remedies of the County provided in this sub-paragraph 8.42 (Termination for Convenience) shall not be exclusive and are in addition to any other rights and remedies provided by law or under this MA.

8.43 Termination for Improper Consideration

8.43.1 County may, by written notice to the Contractor, immediately terminate the right of the Contractor to proceed under this MA if it is found that consideration, in any form, was offered or given by the Contractor, either directly or through an intermediary, to any County officer, employee, or agent with the intent of securing this MA or securing favorable treatment with respect to the award, amendment, or extension of this MA or the making of any determinations with respect to the Contractor's performance pursuant to this MA. In the event of such termination, the County shall be entitled to pursue the same remedies against the Contractor as it could pursue in the event of default by the Contractor.

8.43.2 Contractor shall immediately report any attempt by a County officer or employee to solicit such improper consideration. The report shall be made either to the County manager charged with the supervision of the employee or to the County Auditor-Controller's Employee Fraud Hotline at (800) 544-6861.

8.43.3 Among other items, such improper consideration may take the form of cash, discounts, services, the provision of travel or entertainment, or tangible gifts.

8.44 Termination for Insolvency

8.44.1 County may terminate this MA forthwith in the event of the occurrence of any of the following:

1. Insolvency of the Contractor. The Contractor shall be deemed to be insolvent if it has ceased to pay its debts for at least sixty (60) days in the ordinary course of business or cannot pay its debts as they become due, whether or not a petition has been filed under the Federal Bankruptcy Code and whether or not the Contractor is insolvent within the meaning of the Federal Bankruptcy Code;
2. The filing of a voluntary or involuntary petition regarding the Contractor under the Federal Bankruptcy Code;

3. The appointment of a Receiver or Trustee for the Contractor; or
4. The execution by the Contractor of a general assignment for the benefit of creditors.

8.44.2 The rights and remedies of the County provided in this sub-paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this MA.

8.45 Termination for Non-Adherence of County Lobbyist Ordinance

Contractor, and each County Lobbyist or County Lobbying firm as defined in County Code Section 2.160.010 retained by the Contractor, shall fully comply with the County's Lobbyist Ordinance, County Code Chapter 2.160. Failure on the part of the Contractor or any County Lobbyist or County Lobbying firm retained by the Contractor to fully comply with the County's Lobbyist Ordinance shall constitute a material breach of this MA, upon which the County may in its sole discretion, immediately terminate or suspend this MA.

8.46 Termination for Non-Appropriation of Funds

Notwithstanding any other provision of this MA, the County shall not be obligated for the Contractor's performance hereunder or by any provision of this MA during any of the County's future fiscal years unless and until the County's Board appropriates funds for this MA in the County's Budget for each such future fiscal year. In the event that funds are not appropriated for this MA, then this MA shall terminate as of June 30 of the last fiscal year for which funds were appropriated. The County shall notify the Contractor in writing of any such non-allocation of funds at the earliest possible date.

8.47 Validity

If any provision of this MA or the application thereof to any person or circumstance is held invalid, the remainder of this MA and the application of such provision to other persons or circumstances shall not be affected thereby.

8.48 Waiver

No waiver by the County of any breach of any provision of this MA shall constitute a waiver of any other breach or of such provision. Failure of the County to enforce at any time, or from time to time, any provision of this MA shall not be construed as a waiver thereof. The rights and remedies set forth in this sub-paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this MA.

8.49 Warranty against Contingent Fees

8.49.1 Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this MA upon any agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business.

8.49.2 For breach of this warranty, the County shall have the right to terminate this MA and, at its sole discretion, deduct from the MA price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.

8.50 Warranty of Compliance with County's Defaulted Property Tax Reduction Program

Contractor acknowledges that County has established a goal of ensuring that all individuals and businesses that benefit financially from County through contract are current in paying their property tax obligations (secured and unsecured roll) in order to mitigate the economic burden otherwise imposed upon County and its taxpayers.

Unless Contractor qualifies for an exemption or exclusion, Contractor warrants and certifies that to the best of its knowledge it is now in compliance, and during the term of this MA will maintain compliance, with County Code Chapter 2.206.

8.51 Termination for Breach of Warranty to Maintain Compliance with County's Defaulted Property Tax Reduction Program

Failure of Contractor to maintain compliance with the requirements set forth in subparagraph 8.50 (Warranty of Compliance with County's Defaulted Property Tax Reduction Program), shall constitute default under this MA. Without limiting the rights and remedies available to County under any other provision of this MA, failure of Contractor to cure such default within ten (10) days of notice shall be grounds upon which County may terminate this MA and/or pursue debarment of Contractor, pursuant to County Code Chapter 2.206.

8.52 Time Off for Voting

Contractor shall notify its employees, and shall require each subcontractor to notify and provide to its employees, information regarding the time off for voting law (Elections Code Section 14000). Not less than ten (10) days before every statewide election, every Contractor and subcontractors shall keep posted conspicuously at the place of work, if practicable, or elsewhere where it can be seen as employees come or go to their place of work, a notice setting forth the provisions of Section 14000.

8.53 Compliance with County's Zero Tolerance Policy on Human Trafficking

Contractor acknowledges that the County has established a Zero Tolerance Policy on Human Trafficking prohibiting contractors from engaging in human trafficking.

If a Contractor or member of Contractor's staff is convicted of a human trafficking offense, the County shall require that the Contractor or member of Contractor's staff be removed immediately from performing services under the MA. County will not be under any obligation to disclose confidential information regarding the offenses other than those required by law.

Disqualification of any member of Contractor's staff pursuant to this sub-paragraph shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this MA.

8.54 Compliance with Fair Chance Employment Practices

Contractor shall comply with fair chance employment hiring practices set forth in California Government Code Section 12952, Employment Discrimination: Conviction History. Contractor's violation of this paragraph of the MA may constitute a material breach of the MA. In the event of such material breach, County may, in its sole discretion, terminate the MA.

8.55 Compliance with the County Policy of Equity

The contractor acknowledges that the County takes its commitment to preserving the dignity and professionalism of the workplace very seriously, as set forth in the County Policy of Equity (CPOE) (<https://ceop.lacounty.gov/>). The contractor further acknowledges that the County strives to provide a workplace free from discrimination, harassment, retaliation and inappropriate conduct based on a protected characteristic, and which may violate the CPOE. The contractor, its employees and subcontractors acknowledge and certify receipt and understanding of the CPOE. Failure of the contractor, its employees or its subcontractors to uphold the County's expectations of a workplace free from harassment and discrimination, including inappropriate conduct based on a protected characteristic, may subject the contractor to termination of contractual agreements as well as civil liability.

9.0 UNIQUE TERMS AND CONDITIONS

9.1 Health Insurance Portability and Accountability Act of 1996 (HIPAA)

9.1.1 Contractor expressly acknowledges and agrees that the provision of services under this Agreement does not require or permit access by Contractor or any of its officers, employees, or agents, to any patient medical records/patient information. Accordingly, Contractor shall instruct its officers, employees, and agents that they are not to pursue, or gain access to, patient medical records/patient information for any reason whatsoever.

9.1.2 Notwithstanding the forgoing, the parties acknowledge that in the course of the provision of services hereunder, Contractor or its officers, employees, and agents, may have inadvertent access to patient medical records/patient information. Contractor understands and agrees that neither it nor its officers, employees, or agents, are to take advantage of such access for any purpose whatsoever.

9.1.3 Additionally, in the event of such inadvertent access, Contractor and its officers, employees, and agents, shall maintain the confidentiality of any information obtained and shall notify Director that such access has been gained immediately, or upon the first reasonable opportunity to do so. In the event of any access, whether inadvertent or intentional, Contractor shall indemnify, defend, and hold harmless County, its officers, employees, and agents, from and against any and all liability, including but not limited to, actions, claims, costs, demands, expenses, and fees (including attorney and expert witness fees) arising from or connected with Contractor's or its officers', employees', or agents', access to patient medical records/patient

information. Contractor agrees to provide appropriate training to its employees regarding their obligations as described hereinabove.

9.2 Local Small Business Enterprise (LSBE) Preference Program

9.2.1 This MA is subject to the provisions of the County's ordinance entitled LSBE Preference Program, as codified in Chapter 2.204 of the County Code.

9.2.2 Contractor shall not knowingly and with the intent to defraud, fraudulently obtain, retain, attempt to obtain or retain, or aid another in fraudulently obtaining or retaining or attempting to obtain or retain certification as a LSBE.

9.2.3 Contractor shall not willfully and knowingly make a false statement with the intent to defraud, whether by affidavit, report, or other representation, to a County official or employee for the purpose of influencing the certification or denial of certification of any entity as a LSBE.

9.2.4 If Contractor has obtained certification as a LSBE by reason of having furnished incorrect supporting information or by reason of having withheld information, and which knew, or should have known, the information furnished was incorrect or the information withheld was relevant to its request for certification, and which by reason of such certification has been awarded this MA or SA to which it would not otherwise have been entitled, Contractor shall:

1. Pay to the County any difference between the SA amount and what the County's costs would have been if the SA had been properly awarded;
2. In addition to the amount described in subdivision (1), be assessed a penalty in an amount of not more than ten (10) percent of the amount of the SA; and
3. Be subject to the provisions of Chapter 2.202 of the County Code (Determinations of Contractor Non-responsibility and Contractor Debarment).

The above penalties shall also apply to any business that has previously obtained proper certification, however, as a result of a change in their status would no longer be eligible for certification, and fails to notify the State and the Department of Consumer and Business Affairs of this information prior to responding to a solicitation or accepting a MA award.

9.3 Ownership of Materials, Software and Copyright

9.3.1 County shall be the sole owner of all right, title and interest, including copyright, in and to all software, plans, diagrams, facilities, and tools (hereafter "materials") which are originated or created through Contractor's work pursuant to this MA. Contractor, for valuable consideration herein provided, shall execute all documents necessary to assign and transfer to, and vest in the County all Contractor's right,

title and interest in and to such original materials, including any copyright, patent and trade secret rights which arise pursuant to Contractor's work under this MA.

- 9.3.2** During the term of this MA and for five (5) years thereafter, Contractor shall maintain and provide security for all Contractor's working papers prepared under this MA. County shall have the right to inspect, copy and use at any time during and subsequent to the term of this MA, any and all such working papers and all information contained therein.
- 9.3.3** Any and all materials, software and tools which are developed or were originally acquired by Contractor outside the scope of this MA, which Contractor desires to use hereunder, and which Contractor considers to be proprietary or confidential, must be specifically identified by Contractor to County's Project Manager as proprietary or confidential, and shall be plainly and prominently marked by Contractor as "Proprietary" or "Confidential" on each appropriate page of any document containing such material.
- 9.3.4** County will use reasonable means to ensure that Contractor's proprietary and/or confidential items are safeguarded and held in confidence. County agrees not to reproduce, distribute or disclose to non-County entities any such proprietary and/or confidential items without the prior written consent of Contractor.
- 9.3.5** Notwithstanding any other provision of this MA, County will not be obligated to Contractor in any way under sub-paragraph 9.3.4 for any of Contractor's proprietary and/or confidential items which are not plainly and prominently marked with restrictive legends as required by sub-paragraph 9.3.3 or for any disclosure which County is required to make under any state or federal law or order of court.
- 9.3.6** All the rights and obligations of this sub-paragraph 9.3 (Ownership of Materials, Software and Copyright) shall survive the expiration or termination of this MA.
- 9.4 Patent, Copyright and Trade Secret Indemnification**
- 9.4.1** Contractor shall indemnify, hold harmless and defend County from and against any and all liability, damages, costs, and expenses, including, but not limited to, defense costs and attorneys' fees, for or by reason of any actual or alleged infringement of any third party's patent or copyright, or any actual or alleged unauthorized trade secret disclosure, arising from or related to the operation and utilization of Contractor's work under this MA. County shall inform Contractor as soon as practicable of any claim or action alleging such infringement or unauthorized disclosure, and shall support Contractor's defense and settlement thereof.
- 9.4.2** In the event any equipment, part thereof, or software product becomes the subject of any complaint, claim, or proceeding alleging infringement

or unauthorized disclosure, such that County's continued use of such item is formally restrained, enjoined, or subjected to a risk of damages, Contractor, at its sole expense, and providing that County's continued use of the system is not materially impeded, shall either:

1. Procure for County all rights to continued use of the questioned equipment, part, or software product; or
2. Replace the questioned equipment, part, or software product with a non-questioned item; or
3. Modify the questioned equipment, part, or software so that it is free of claims.

9.4.3 Contractor shall have no liability if the alleged infringement or unauthorized disclosure is based upon a use of the questioned product, either alone or in combination with other items not supplied by Contractor, in a manner for which the questioned product was not designed nor intended.

9.5 Intentionally Omitted

9.6 Social Enterprise (SE) Preference Program

9.6.1 This MA is subject to the provisions of the County's ordinance entitled SE Preference Program, as codified in Chapter 2.205 of the County Code.

9.6.2 Contractor shall not knowingly and with the intent to defraud, fraudulently obtain, retain, attempt to obtain or retain, or aid another in fraudulently obtaining or retaining or attempting to obtain or retain certification as a SE.

9.6.3 Contractor shall not willfully and knowingly make a false statement with the intent to defraud, whether by affidavit, report, or other representation, to a County official or employee for the purpose of influencing the certification or denial of certification of any entity as a SE.

9.6.4 If Contractor has obtained County certification as a SE by reason of having furnished incorrect supporting information or by reason of having withheld information, and which knew, or should have known, the information furnished was incorrect or the information withheld was relevant to its request for certification, and which by reason of such certification has been awarded this SA to which it would not otherwise have been entitled, Contractor shall:

1. Pay to the County any difference between the SA amount and what the County's costs would have been if the SA had been properly awarded;
2. In addition to the amount described in subdivision (1), be assessed a penalty in an amount of not more than 10 percent (10%) of the amount of the SA; and

3. Be subject to the provisions of Chapter 2.202 of the County Code (Determinations of Contractor Non-responsibility and Contractor Debarment).

The above penalties shall also apply to any entity that has previously obtained proper certification, however, as a result of a change in their status would no longer be eligible for certification, and fails to notify the certifying department of this information prior to responding to a solicitation or accepting a SA award.

9.7 Data Destruction

Contractor(s) and vendor(s) that have maintained, processed, or stored County data and/or information, implied or expressed, have the sole responsibility to certify that the data and information have been appropriately destroyed consistent with the National Institute of Standards and Technology (NIST) Special Publication SP 800-88 titled Guidelines for Media Sanitization. (Available at: <http://csrc.nist.gov/publications/PubsDrafts.html#SP-800-88-Rev.%201>).

The data and/or information may be stored on purchased, leased, or rented electronic storage equipment (e.g., printers, hard drives) and electronic devices (e.g., servers, workstations) that are geographically located within the County, or external to the County's boundaries. County must receive within ten (10) business days, a signed document from Contractor(s) and Vendor(s) that certifies and validates the data and information were placed in one or more of the following stored states: unusable, unreadable, and indecipherable.

Vendor shall certify that any County data stored on purchased, leased, or rented electronic storage equipment and electronic devices, including, but not limited to printers, hard drives, servers, and/or workstations are destroyed consistent with the current NIST Special Publication SP-800-88, Guidelines for Media Sanitization. Vendor shall provide County with written certification, within ten (10) business days of removal of any electronic storage equipment and devices that validates that any and all County data was destroyed and is unusable, unreadable, and/or undecipherable.

9.8 Disabled Veteran Business Enterprise (DVBE) Preference Program

9.8.1 This MA is subject to the provisions of the County's ordinance entitled DVBE Preference Program, as codified in Chapter 2.211 of the County Code.

9.8.2 Contractor shall not knowingly and with the intent to defraud, fraudulently obtain, retain, attempt to obtain or retain, or aid another in fraudulently obtaining or retaining or attempting to obtain or retain certification as a DVBE.

9.8.3 Contractor shall not willfully and knowingly make a false statement with the intent to defraud, whether by affidavit, report, or other representation, to a County official or employee for the purpose of influencing the certification or denial of certification of any entity as a DVBE.

9.8.4 If Contractor has obtained certification as a DVBE by reason of having furnished incorrect supporting information or by reason of having withheld information, and which knew, or should have known, the information furnished was incorrect or the information withheld was relevant to its request for certification, and which by reason of such certification has been awarded this MA to which it would not otherwise have been entitled, Contractor shall:

1. Pay to the County any difference between the MA amount and what the County's costs would have been if the MA had been properly awarded;
2. In addition to the amount described in subdivision (1), be assessed a penalty in an amount of not more than 10 percent of the amount of the MA; and
3. Be subject to the provisions of Chapter 2.202 of the County Code (Determinations of Contractor Non-responsibility and Contractor Debarment).

Notwithstanding any other remedies in this MA, the above penalties shall also apply to any business that has previously obtained proper certification, however, as a result of a change in their status would no longer be eligible for certification, and fails to notify the State and the Department of Consumer and Business Affairs of this information prior to responding to a solicitation or accepting a MA award.

**AUTHORIZATION OF MASTER AGREEMENT FOR
MANAGED PRINT SERVICES**

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Master Agreement to be executed by the Director, Internal Services Department or designee and approved by County Counsel, and Contractor has caused this Master Agreement to be executed in its behalf by its duly authorized officer, this _____ day of _____, 20_____.

COUNTY OF LOS ANGELES

By _____
Director

Internal Services Department

By _____
Contractor

Signed: _____

Printed: _____

Title: _____

APPROVED AS TO FORM:

MARY C. WICKHAM
County Counsel

By _____
Principal County Counsel

Exhibit A

STATEMENT OF WORK

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Attachment 3	Current Equipment Inventory, Impression Volumes, and Computing Environment
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STATEMENT OF WORK

1.0 SCOPE OF WORK

Contractor shall provide managed print services and related support services including, providing all printing Equipment and Consumables, providing hardware maintenance and break-fix support, and managed print services reporting. The Contractor shall perform all of the following the basic tasks:

- Install print devices and accessories.
- Install and configure print management Software.
- Provide internal coordination for print Device moves, adds, and changes.
- Provide printer support (e.g. toner replacement, maintenance kit replacement, and driver issues).
- Escalate Device problems as necessary to meet Service Levels.
- Train County staff on configuring and resolving Device problems.
- Train County users on Device functions and operation.
- Update Device firmware and print management Software throughout the Contract.
- Provide monthly performance metric report and billing invoices.
- Conduct Quarterly Business Reviews with each Department.

Specific tasks, deliverables, etc. will be determined during the Departmental Subordinate Agreement Process.

2.0 BACKGROUND

County has the following objectives through this MA:

- Standardize the printing Equipment used across the County environment.
- Rationalize the amount of printing Equipment in use by achieving industry recognized optimal user to print Equipment ratios.
- Reduce cost of ownership and operation for the printing environment.
- Reduce the environmental impact of printing through the use of newer “green” technology.
- Implement a scalable printing Equipment solution that will meet the operational and technical printing requirements of County for at least the next five (5) years.

2.1 Current Managed Print Services Model

The County currently utilizes a distributed managed print services model wherein each department meets their specific print needs through the managed print service contract framework. In the future, that will also be the case, consistent with managed print services standards and approaches as defined in this Request for Statement of Qualifications (RFSQ) and Statement of Work (SOW).

2.2 Current Equipment Inventory, Impression Volumes, and Computing Environment

The current Countywide Equipment inventory and computing environment is shown in the following tables in Attachment 3 - Current Equipment Inventory, Impression Volumes, and Computing Environment and is based on 2017 Annual MPS Reporting.

- Table 1 - Equipment Inventory by Device Category
- Table 2 – Equipment Capability
Provides further clarification on Equipment capabilities of Table 1 - Equipment Inventory by Device Category
- Table 3 – Average Monthly Volume by Print Category
- Table 4 - Paper Count by Size and Type and Approximate Percentage of Total Print Volume
- Table 5 - Main Hardware and Software Applications
Provides information on applications that generate the majority of the print volume

Note: The difference in volume counts between Tables 3 and 4 is due to physical paper usage.

3.0 DEFINITIONS

- 3.1 Availability:** Shall mean that a given Service Element, System, Network or other Service performs in accordance with this Contract, including applicable Performance Requirements and responds in a manner that is reasonably suitable for County's intended business purpose.
- 3.2 Callout Cost:** Hourly cost for the actual time to respond to an actual service call while in Standby mode.
- 3.3 Computing Environment:** Includes all computing hardware Devices, network communications hardware Devices, microcode, Software, and peripheral Devices such as printers, scanners, copiers, plotters, and facsimile Devices.
- 3.4 Consumables:** Goods required for the ongoing operation and function of the supplied Print Environment, excluding paper products.
- 3.5 County Business Unit:** A logical element or segment of the County (such as Division, Section) representing a specific business function.

- 3.6 County Project Manager:** As defined in Master Agreement.
- 3.7 Critical Devices:** Devices in this class are used to support business functions that are critical and time sensitive and shall have support available 24 hours by 365 days per year.
- 3.8 Deliverables:** Hardware, Software, reports, studies, information and other tangible items of the Services to be provided by or for the Service Provider to LA County.
- 3.9 Department Project Manager:** As defined in Master Agreement.
- 3.10 Department Project Monitor:** Department point of contact (individual or team) specified by the Department Project Manager upon mutual written agreement.
- 3.11 Department Solicitation:** Subordinate Agreement Solicitations issued for the Departments.
- 3.12 Deployment Plan:** Written plan developed by Department and Contractor for the orderly, effective and efficient deployment of the Services.
- 3.13 Device:** An individual component of the Print Environment provided, or managed, as part of the Services.
- 3.14 Equipment:** Computer, telecommunications and related Equipment including mainframes, front-end processors, telecommunications switches, mid-range or mini computers, personal computers (PC's) and workstations, routers, modems, hubs and all similar Equipment, their associated peripherals (e.g., printers, plotters, routers, modems and hubs, etc.) and connecting Equipment.
- 3.15 Facility:** Property(ies) owned and/or operated by the County of Los Angeles.
- 3.16 Impressions:** A logical page or meter "click" as opposed to a character Impression or physical sheet of paper.
- 3.17 Incidents:** Problems, issues, failures, and requests.
- 3.18 Locations:** All County locations. Specified Locations to be identified at time of Departmental Subordinate Agreement Solicitation in Schedule L – Locations (currently a sample).
- 3.19 Minimum Volumes:** Amount of impressions that County commits to pay for whether they use the Impressions or not.
- 3.20 Multi-Functional Device (MFD):** A laser printer, copier, fax and scanner in one physical unit.
- 3.21 Performance Requirements:** Performance Requirements as identified in Attachment 2 – Performance Requirements Summary (PRS).
- 3.22 Plus Services:** Additional Consumables Management services that Departments may also require the Contractor to provide. The Departments will specify during the Departmental Subordinate Agreement Process if these services are needed.
- 3.23 Print Environment:** The output hardware Devices used by County including printers, copiers, and multi-function Devices.

- 3.24 Reports:** Specified Reports to be identified at time of Departmental Subordinate Agreement Solicitation in Attachment 4 Schedule R - Reports (currently a sample).
- 3.25 Resolution Time:** The accumulation of time from the point at which an Incident is identified by the earliest of: an Incident reported by the Department Project Monitor or designee(s); reported by the Contractor; or detected by automated monitoring processes, and is considered open until the same Incident record is closed by the technician or the Department Project Monitor or designee(s) (including detailed log of action(s) taken), with the originating user's approval that the Incident has been resolved
- 3.26 Root Cause Analysis:** Analysis, verification and correct identification of any issue or problem concerning the Services, or otherwise in connection with the Agreement.
- 3.27 Scheduled Downtime:** Time which a Device is scheduled to be unavailable due to planned events such as preventive maintenance or upgrades mutually agreed upon by Department and the Contractor.
- 3.28 Service Hours:** The facilities' working hours/days of work are as follows: Standard Service Hours: Monday – Friday, 8:00 AM - 5:00 PM and Enhanced Service Hours: 7 days a week, 24 hours a day. Each Department will specify their required Service Hours during the Departmental Subordinate Agreement Process.
- 3.29 Services:** all products, activities, and actions as described and identified in the Contract and all related Schedules, Exhibits and other attachments, collectively.
- 3.30 Severity:** Severity Levels as identified in Sub-section 6.4.1 - Hardware Break/Fix Support.
- 3.31 Software:** System Software and applications Software used to perform the Services, or used by Departments in their regular business activities.
- 3.32 Standby:** Securing access to service outside of Service Hours.
- 3.33 Standby Cost:** Hourly cost for Standby mode.
- 3.34 Standard Devices:** Devices in this class of service are used for non-critical business functions. These Devices are used during regular business hours but may also be used by Departments providing services on a 24 hours by 365 days basis and shall have support available 8 hours by 5 days by 52 weeks per year.
- 3.35 System:** Hardware and Software, appropriately integrated, interfaced and interoperable, to work together efficiently and effectively.
- 3.36 Technology Roadmap:** The long range plan that identifies potential technologies, alternative delivery methods, and associated benefits, used for delivery of the Services.
- 3.37 Term:** The term of Contract as identified in Contract Paragraph 4.0 – Term of Contract.
- 3.38 Third Party:** Any Person other than County and Contractor.

- 3.39 Unscheduled Downtime:** Total amount of elapsed time that a Device is not fully functioning or available not including the hours in any month during which a Device is scheduled to be unavailable due to planned events such as preventive maintenance or upgrades.

4.0 DEPARTMENTAL SUBORDINATE AGREEMENT PROCESS

The County will release Departmental Subordinate Agreement Solicitations as needs arise. Specific tasks, deliverables, etc. will be determined at the time a department requests Subordinate Agreement bids. Contractor's proposed rates for Subordinate Agreement bids shall not exceed the maximum rates identified in the MA.

Subordinate Agreement Solicitation(s) will include a Statement of Work which shall describe in detail the particular project and the work required for the performance thereof. There may be multiple service delivery solutions, interfaces to County systems, and deployment plans.

All Department SAs under this MA will expire as set forth in RFSQ Paragraph 1.7 – Master Agreement Term.

Department SAs may not be awarded during the last year of the Contract Term at the County's sole discretion.

5.0 SYSTEM REQUIREMENTS

Contractor shall provide and is completely responsible for the print Devices throughout the lifetime of the Device.

5.1 Hardware Requirements

Contractor shall provide new and unused equipment; refurbished and/or re-manufactured equipment will not be accepted. All hardware must include either in the base configuration or through upgrade all of the specifications listed in Exhibit 24A – Mandatory Print Device Hardware/Software Requirements. The hardware is categorized into the following nine (9) categories and County will accept only one model per category:

1. B&W MFD Hi-Speed
2. Color MFD Hi-Speed
3. B&W MFD Large
4. Color MFD Large
5. B&W MFD Mid-Size
6. Color MFD Mid-Size
7. B&W MFD Small
8. Color MFD Small
9. B&W Printer Small

Attachment 3 - Current Equipment Inventory, Impression Volumes, and Computing Environment, Table 6 – Estimated Print Devices and Volumes provides an estimate of the required number of devices by type and an estimate of the monthly

impression volumes. The margin of error for total Devices and estimated volumes is $\pm 10\%$. The Deployment Plan along with identified business requirements will drive the final net new Equipment requirements in each category.

5.2 Fleet Management Software Requirements

Contractor shall provide the following Software for centrally managing print technology, on the network. The intent of the MPS Program is for all devices to be connected to the network. However, depending on each Department's business needs or circumstances some devices may not be connected to the network. In those instances, alternate methods of usage reporting must be implemented by the Contractor at no additional cost to the County. The alternate methods of usage reporting must be agreed upon by the Department and the awarded Contractor. All Software must include or be capable of being upgraded to include compatibility with all of the specifications listed in Exhibit 24A – Mandatory Print Device Hardware/Software Requirements.

5.2.1 Fleet Management Software

- Shall be used to manage and maintain the Print Environment to the required performance levels.
- Shall be tested and certified by Department and Contractor prior to its implementation in the Department Print Environment.
- Shall be compatible with a physical or virtual Windows Server of no more than one version behind the latest release.
- Will be maintained and upgraded by the Contractor.
 - Upgrades to Fleet Management Software must be completed with two (2) months of release on a mutually agreed upon schedule with the Department.

5.3 Special Needs

Contractor is required to ensure physically challenged employees can take full advantage of device functionalities. Contractor's proposed device configurations shall accommodate special needs such as wheelchair accessibility and visual impairments as necessary.

6.0 SERVICES

6.1 Print Architecture Support

To assist in positioning the device configurations, as requested by the County Program Manager or Department Project Monitor, Contractor shall:

- Prepare and present technology strategies and implementation roadmap documents for all device configurations that outlines how the components could evolve over a four (4) to five (5) year period on an annual basis.
- Align all presented strategies with industry norms and best practices.
- Provide cost and timeline estimates for moving to new technologies as part of the strategies and Technology Roadmaps presented.

- Assist development of the Print Environment technical architecture design and strategy.
- Implement approved opportunities.
- Ensure that the technologies remain current and maintainable and that risk factors related to older technologies are minimized through lifecycle management. Any technology should be at a current generation or one generation prior level of currency unless; a) otherwise approved by County; or b) either County or the Contractor identifies that a lower level of currency is required in order not to impede or prevent County application functionality. County will review and approve requests to move to newer technology or requests for waivers to remain on old technology.
- Ensure that all hardware, Software, and firmware will not be allowed to go unsupported unless specifically agreed to by County.
 - Upgrades to firmware must be completed within two (2) months of release on a mutually agreed upon schedule with the Department.
- Proactively research new Software technology and program products for applicability to the County Print Environment including new functionality that from time to time appears in in-scope products already in use at County. Present to Departments any such new functionality for the purpose of discussion on cost/benefit/risk and potential implementation at least annually. Departments will review and approve requests to introduce new functionality to County.
- Maintain the County Print Environment technical architecture including the hardware, Software, utilities, tools and identify opportunities to add functionality, reduce cost or improve the environment as technology changes. The County Program Manager will review and approve the implementation of recommended opportunities or state alternatives and all changes to standards.

6.2 Deployment

The initial deployment per department shall include the installation of approved Print Device(s) and Software and providing training to County personnel. Initial deployments may also include salvage of existing County print hardware.

6.2.1 Deployment Requirements

- Deployment shall be completed within six (6) months of Subordinate Agreement execution.
- Deployment shall be managed as a formal project using an agreed upon project management methodology.
- Deployment shall be predicated on the Department business requirements and must not interfere with normal business operations.

- Actual delivery and installation timeline to be determined by County Department within a normal 8-hour day, regardless of day(s) of the week.
- Contractor shall provide dedicated project resources to oversee the project and perform the deployment activities.

6.2.2 Deployment Plan

Contractor shall develop Deployment Plan and reflect deployment on a Department basis including the following:

- Project Management – includes detailed project planning and tracking, status reporting, issue management, resource management, post-deployment review.
- Requirements Analysis – includes detailed planning by Location and floor, business requirements determination, business cycle integration with deployment activities.
- Management of Change – includes communication process development and planning, training curriculum development and delivery, Department satisfaction follow-up.
- Pre-Installation Preparation – includes Device certification, application compatibility testing, Equipment ordering and delivery coordination, network preparation, monitoring and management Software installation and testing. Primary configuration for Device shall be performed prior to delivery for installation as directed by the County Department.
- Equipment Installation – Device installation, basic functional testing, final key application testing, final training, equipment removal and disposal.

6.3 Device Installations, Moves, Adds and Changes (IMACS)

Contractor shall perform operational Install, Move, Add, and Change Services (IMACs) to maintain the Print Environment.

- Upon Department's initiation of service request, Contractor shall acknowledge receipt of IMAC request, provide response target, and move the equipment deployed within five (5) Business Days' notice.
- Contractor initiated IMAC requests require Department approval. Contractor shall provide target to perform when initiating service request and move the equipment deployed within five (5) Business Days' notice upon Department's approval of request.
- For each IMAC request, Contractor shall prepare a detailed proposal including whether request is in scope or chargeable, implementation plan, impact analysis, resourcing, testing and scheduling. Department will approve plan or initiate dialogue to address any required changes. Moves within same location (floor-to-floor or within the same floor) will not be charged.

- If Contractor is unable to complete a move request within five (5) Business Days and Department uses a Third Party equipment mover, the Contractor shall issue credit to Department for the cost of the Third Party equipment mover. Department will only pay for Third Party transportation costs for equipment moves to a different Location. Contractor shall identify any specific shipping requirements and/or packaging for transportation of equipment for Third Parties transporting equipment in order to maintain the warranty. Department reserves the right to use Third Party equipment movers other than those provided by the Contractor.
- Contractor shall implement change according to Department approved schedule including performing any necessary data backups, configuration changes, performance, or functional testing and coordinate change with County Business Unit as required.
- Contractor shall update all required documentation and operational references including Device configuration documentation, asset management system, operational procedures, and license inventories.
- Contractor shall ensure any decommissioned assets are re-imaged to remove all data and that any assets to be disposed are done so according to County standards.

6.4 Hardware Services

Contractor shall perform Hardware Services such as provisioning, delivery, installation, onsite maintenance and break-fix service, and the ordering and distribution of all necessary Consumables including, toner, staples and maintenance kits, for print Equipment.

6.4.1 Hardware Break/Fix Support

Contractor shall provide all technical support required to effectively receive and resolve Incidents and analyze and determine root cause. This includes restoring configuration/security settings after any Device is re-imaged or replaced.

- Contractor shall work with County Department to identify and document their unique Service Request process requirements including ticket intake, processing, updates, notifications, and closures.

6.4.1.1 Service Levels

Incidents will be classified into the following two (2) Service Levels:

1. Service Level - Standard

Hours of Support: eight (8) hours by five (5) days by 52 weeks per year until workaround or service restoration is achieved.

Response Standard: ten (10) business hours

Resolution Standard: twenty (20) business hours

2. Service Level - Enhanced

Hours of Support: eight (8) hours by five (5) days by 52 weeks per year until workaround or service restoration is achieved.

Response Standard: five (5) business hours

Resolution Standard: ten (10) business hours

Services Level are to be acquired and provided by Device designation.

6.4.1.2 Service Request Response

Contractor shall receive all requests and Incident tickets from the Department Project Monitor or designee(s) and respond. Contractor shall engage the appropriate support staff to perform necessary communications and updates to the Incident and capture the time when work on the Incident was started as well as a detailed log of action(s) taken. Response time is defined as the time from operator dispatch of technician until the technician's arrival on site. The Service Request response target shall adhere to the following:

Service Level	Response Time	Target
Standard	8 business hours average	95%
	No more than 10 business hours	100%
Enhanced	4 business hours average	95%
	No more than 5 business hours	100%

6.4.1.3 Service Request Resolution

Contractor shall troubleshoot and resolve Incidents reported through the Department Project Monitor or designee(s). Service Levels are measured in terms of overall time to repair as tracked by the Contractor.

The Service Request Resolution Time for each service ticket shall adhere to the following target:

Service Level	Resolution Time	Target
Standard	16 business hours average	95%
	No more than 20 business hours	100%
Enhanced	8 business hours average	95%
	No more than 10 business hours	100%

6.4.1.4 Problem Management

- Preemptively perform problem diagnosis upon detecting an alert from a Device (based on Device data and/or advanced algorithms related to general part lifecycle replacements) and initiate a problem ticket.

- Proactively perform problem diagnosis upon detecting a critical alert from a Device and initiate a problem ticket.
- Provide status on open problems.
- Work with other Contractors, upon Department approval, to perform root cause analysis and provide reports as required. Department will approve or escalate root cause analysis recommendations. Contractor shall implement approved root cause analysis recommendations as requested or assigned for respective areas of service responsibility.
- Provide temporary equivalent or higher-grade loaner equipment for all Devices that cannot be repaired or restored to service within five (5) business days from when the Incident was reported for Standard Service Level and within three (3) business days for Enhanced Service Level.
- Propose and implement approved recommendations to improve the Print Environment.
- Proactively perform problem trend analysis and provide reports as required by Department.

6.4.2 Hardware Lifecycle Management

To ensure the Print Environment and technology remains current, cost effective, secure, and stable, Contractor shall:

- Perform initial sizing for new and/or augmented print Device requirements and make recommendations. County will review and approve recommended hardware recommendations for new print Device requirements.
- Order hardware based on County Program Manager approved requirements and in alignment with the County approved technical architecture standards.
- Receive hardware and track all components by creating and updating asset records in an asset management system.
- Configure components according to pre-defined hardware and Software documented standards. Departments will perform a status check of the configuration checklist against the physical configuration to ensure all components have been installed to County standards.
- Validate the installation of new hardware by conducting certification of network connectivity, performance, and functional testing.
- Develop and review a detailed Firmware maintenance plan to apply for all supported print Devices. Departments will approve the

Firmware maintenance plan and coordinate the implementation schedule.

- Upgrades to firmware must be completed with two (2) months of release on a mutually agreed upon schedule with the County Department.
- Schedule the installation of approved Firmware maintenance.
- Implement the Firmware maintenance plan.
- Maintain any required documentation to ensure ongoing hardware support including hardware configuration information.
- Review the Department proposed schedule and develop implementation plans.
- Maintain an active, capital management plan for hardware refresh based on the asset lifecycle. If, due to technology changes, the model to be replaced is no longer strategic, cost effective or available, provide details on the recommended replacement model. County will review the list of Equipment to be refreshed and coordinate with County Business Units to determine an implementation schedule.
- Schedule the installation of approved hardware refreshes.
- Implement hardware refreshes.
- Provide continuous, automated hardware monitoring of the Print Environment and proactively replace/repair components, coordinating with Department if any service outage is required.
- Manage an appropriate level of onsite and offsite parts inventory in order to meet contracted availability and reliability targets.
- Be responsible for removal and disposal of all Print Device assets, including hardware and Software, which are decommissioned or removed and not reused. In addition, be responsible for the management of appropriate Third Parties with respect to disposal and disposal procedures and coordinate with Department. Such disposal shall be done at times and in a manner so as not to inconvenience the business operations of Department.
- Storage media must be overwritten with County approved process or destroyed prior to disposal or transfer.
- With respect to County owned assets that are decommissioned or removed and not reused, Contractor shall relocate such assets to a secure area as designated by Department and thereafter either store at a Department provided facility or dispose of in appropriate manner, as per Department's direction.

6.5 Software Services

Contractor shall provide Software services including the provisioning, installation, and any ongoing upgrades or maintenance support fees for the Contractor's Print Environment operation and monitoring Software that can be used to monitor and manage the Print Environment. The Print Environment operation and monitoring Software may be used by the Contractor, County personnel, or a Third Party to operate, manage, or measure the Print Environment.

To ensure the Print Environment and technology remains current, stable, and cost effective, Contractor shall:

- Develop and review a detailed Software maintenance plan (e.g. list of recommended patches, microcode) to apply for all supported print Devices, drivers, fleet management Software, and workload tracking and reporting Software. Departments will approve the Software maintenance plan and coordinate the implementation schedule.
 - Upgrades to drivers, fleet management Software, and workload tracking and reporting Software must be completed with two (2) months of release on a mutually agreed upon schedule with the County Department.
- Schedule the installation of approved Software maintenance.
- Implement the Software maintenance plan.
- Maintain standard Software configuration documentation and identify any changes required for signoff. Department will review and approve Software configuration changes proposed by the Contractor.
- Provide and maintain documentation for all supported Software.
- Maintain Software asset management, Software maintenance contracts, cost templates and any other required documentation to reflect changes to the environment as required.
- Provide ad hoc technical support to Department technical support teams, to provide in depth technical knowledge of the Software.
- Cooperate with Third Party Software Manufacturers as necessary upon County approval, and/or as required by Departments, to properly support Third Party Software.
- Troubleshoot, correct, or prevent Software problems.
- Maintain Software at a current generation or one generation prior level of currency unless; a) otherwise approved by Department; or b) either Department or the Contractor identifies that a lower level of currency is required in order not to impede or prevent County application functionality.

6.6 Device Availability

Contractor shall measure individual Device Availability for all in-scope Devices.

The amount of Unscheduled Downtime will be measured daily on a per Device basis. Unscheduled Downtime begins to accumulate at the point that any Contractor monitoring tool, Contractor Personnel, or process detects, becomes

aware of, or is informed that the Device is not functioning correctly or not available and ceases to accumulate once the Device has been restored to operational use by the Contractor. In the event that the Contractor's monitoring Software tools, Contractor Personnel, or processes fail to detect the Device is not functioning correctly or not available, Unscheduled Downtime will begin to accumulate at the time of service failure. Data will be accumulated monthly for performance measurement reporting on a per Device basis. Device Availability shall adhere to the following target:

Service Hours	Target
Standard Hours 8x5 Devices	95% (i.e. ~2 hours per month of unplanned outage per individual Device)
Extended Hours 24x7 Devices	95% (i.e. ~4 hours per month of unplanned outage per individual Device)

If Device availability does not meet the target, the Contractor shall create a detailed problem review and remediation plan. If after the detailed problem review and remediation plan is unsuccessful, the Device is to be replaced with the same, equivalent, or the next highest model and with the same rate and end of term date as the Device removed.

Failure to meet the Device Availability targets in any three (3) of twelve (12) consecutive months may, at County's sole discretion be deemed a breach of Contract.

6.7 Device Reliability

Contractor shall measure individual Device Reliability monthly. Device reliability will be based on the number of service calls and periods of Unavailability per Device during a month; and the number of service calls and periods of unavailability per Device over the preceding twelve (12) months. Device Reliability shall adhere to the following target:

Periods	Target
Monthly per Device	Maximum three (3) service calls and periods of unavailability for a Device on a related or similar problem/issue (non-user related; e.g. training).
Rolling Twelve Months per Device	Maximum twelve (12) service calls and periods of unavailability for a Device regardless of problem/issue (non-user related; e.g. training).

If Device Reliability does not meet the target, the contractor shall create a detailed problem review and remediation plan. If after the detailed problem review and remediation plan is unsuccessful, the Device is to be replaced at with the same, equivalent, or the next highest model and with the same rate and end of term date as the Device removed.

6.8 Consumables Management

Contractor shall procure, supply, and distribute Consumables for the Print Environment.

6.8.1 Consumables Procurement

Consumables only include toner cartridges, waste toner bottles (where applicable), and staples (where applicable). All cartridges should be purchased from a Standardized Test Methods Committee (STMC) certified manufacturer.

Device Type	Toner & Toner Housing	
	Black & White	Color
Black & White	Type: Remanufactured* Provided by: Contractor	/
Color	Type: Remanufactured* Provided by: Contractor	Type: OEM Provided by: Contractor

*Contractor must provide remanufactured toner and/or remanufactured toner housing where/when available. If not available, the Contractor must thoroughly document and provide a forecast of when the toner and/or toner housing will be available as remanufactured.

6.8.2 Consumables Inventory & Supply

- Departments may provide a secured storage space for on-site Consumables in key Locations. The on-site inventory will remain the property and responsibility of the Contractor.
 - Contractor shall manage the on-site inventory of Consumables to ensure that one (1) weeks' worth of inventory will be stored on-site at all times so there are no disruptions to Department Business operations.
- Contractor shall monitor the Print Environment for 'Consumables low' alerts using monitoring Software and proactively address any alerts by ensuring replacement Consumables are available at the Print Device within two (2) days of running out.
 - Contractor shall provide Department Departments the ability to review and modify alert levels for consumable replacement based on Department Business operational needs.
- Contractor shall manage and maintain an appropriate level of off-site inventory of Consumables in order to satisfy the expected and unexpected Consumable demand. This includes expediting shipments/deliveries for missed or failed consumables replenishments.
- Contractor shall coordinate orders and deliveries for Consumables across all Locations through designated Department personnel (e.g. e-mail confirmation of when the order was placed, who placed

the order, what was ordered, and the quantity ordered) and again when the order was delivered/received.

- Contractor shall distribute the Consumables to Locations as required to maintain the inventories and satisfy Consumables orders.

6.8.3 Consumables Disposal

- Contractor shall collect and remove used Consumable containers for recycling or disposal in an environmentally responsible manner and to meet all or exceed local environmental regulations at no additional cost to County.
- County reserves the right to provide used printer cartridges to support qualified charitable organizations within the County.
- Contractor shall document the disposal process and provide the documentation to County.

6.9 Requirements Analysis

As requested by Department, study and provide proposal of new Print Environment for Department identified business areas, Contractor shall:

- Capture and document the existing print infrastructure.
- Meet with Department personnel and document end user needs and critical business applications. Note the impact on print requirements.
- Review the information collected, and with the guidance of the Department's print strategy provide a proposal for the new environment.
- Present and obtain support from the key contacts as to the design of the new environment and the implementation plan.
- Document all facility changes that are required to support the implementation of the new environment.

6.10 Performance Monitoring

To maintain optimal performance, reliability, and availability of the Print Environment, Contractor shall:

- Document and maintain automated alerting thresholds for all monitored components to identify issues or problem situations.
- Notify the Department Project Monitor or designee(s) when alerts are triggered.
- Maintain a repository of performance related data and related query and reporting tools.
- Design and manage the monitoring infrastructure to maximize continuous availability and recoverability.
- Create and maintain performance monitoring standards document and ensure all exceptions to standards are documented and approved.

- Proactively review performance reports and provide a monthly summary, including analysis of the results and any improvement recommendations, to Department. Department will review and approve any changes and any exceptions.
- Meet with each County Department to review their performance report results at least quarterly. County Department will review the performance summary and recommendations and approve any identified actions.

6.11 Capacity Monitoring

To support the continued delivery of an optimal Print Environment, Contractor shall:

- Proactively review capacity reports and provide summary including analysis of the results, documented historical and projected usage and recommendations to address potential capacity issues. Department provides forecast of resource requirement changes based on business growth to vendor to be used as input to regular capacity planning exercise. Department reviews summary and recommendations and approve any identified actions.
- Schedule and implement actions to avoid potential future capacity issues upon approval.
- Create and maintain capacity monitoring standards document and ensure all exceptions are documented and approved. Department reviews action plans and recommendations and approve any identified actions or changes.
- Maintain repository of capacity related data and related query and reporting tools. Department reviews reports and meet with application areas on a regular basis to ensure feedback and concerns flow through to the Contractor.
- Proactively identify opportunities for Device consolidation to increase cost effectiveness and improve overall utilization of the environment. Department reviews Device consolidation or virtualization recommendations and approves any identified actions.
- Schedule and implement Device consolidation or virtualization recommendations upon approval.

6.12 Reporting

To provide County with a variety of Reports for the Services via a secured web accessible Portal, Contractor shall:

- Collect and store any required log or utilization data necessary to produce the Reports for the required frequencies and timeframes.
- Prepare a variety of Reports in the format prescribed in Attachment 4 Schedule R – Reports and distribute the Reports to Department as required to be available prior to any review meetings.
- Review the Reports as required with Department.

- Ensure the appropriate Contractor staff is available at meetings to address any questions related to the Reports.

6.13 User Satisfaction

Contractor shall measure user satisfaction of all County personnel covered by this Contract.

- User satisfaction survey shall address the following but is not limited to overall user satisfaction; equipment and onscreen controls; repair service; training and online help; and supplies provisioning.
- Contractor shall prepare a user satisfaction survey and obtain County approval before issuing. Survey will be issued electronically.
- User satisfaction survey shall be issued once before deployment to establish the baseline and annually thereafter to confirm the Contractor improves user satisfaction.
- Contractor will compile and present all results to the Department. The average of all scores for the survey sample must be above 3 on a scale of 0 to 5 for each area on the user survey. Average scores below 3 must be reviewed with the Department contact immediately upon reporting of the survey results.

6.14 Training

To provide training to County personal at no additional cost to County, Contractor shall:

- Develop and maintain a training curriculum and training materials including PDF manuals, PDF user guides, and video tutorials on the use and operation of the Print Environment and all related Software (e.g drivers, management console, web portal). The training will be structured to address the needs of Department and may consist of:
 - Basic end user training for all users;
 - To be provided at initial Device deployment and as annual refreshers or as directed by the Department Project Manager or designee(s).
 - Advanced end user training for lead users;
 - To be provided at initial Device deployment and as annual refreshers or as directed by the Department Project Manager or designee(s)
 - Technical training for IT users;
 - To be provided prior to initial Device deployment and as-needed as directed by the Department Project Manager or designee(s)
- Upon Department's review and approval, provide a current copy of the approved training material to Department and deliver the approved training curriculum to County personnel per agreed to schedule.

- Develop any necessary remedial training based on gaps in training identified by the Department from monitoring and analyzing Incidents. Upon County's review and approval, Contractor shall provide a revised copy of the approved training material to Department and deliver the revised training curriculum to Department personnel per agreed to schedule.

6.15 Technical Services

Contractor shall provide technical expertise to assist Department personnel during the Device configuration development, certification, rollout, and ongoing operation of the County applications (e.g. authentication, print driver compatibility, equipment features) and to resolve Incidents and problems related to the Print Environment, including complex problems related to applications printing.

6.16 Security and Privacy Compliance

No Device can be placed into production without the required features active to reduce risks.

The Print Environment must satisfy the following security and privacy requirements with the ability to:

6.16.1 Protection

1. Automatically overwrite or remove (i.e., erase, clean, or wipe) immediately temporary data stored on the Device hard drive (e.g., solid state and flash memory) using the federal government Department of Defense certified standard # 5220.22-M;
2. Encrypt data using the minimum of AES (Advanced Encryption Standard) –128 bit;
3. Encrypt data on the hard drive, solid state, or flash memory that is not temporarily stored in accordance with the federal government Department of Defense certified standard # 5220.22-M;
4. Remove and replace the hard drive upon decommissioning a Device, and/or destroy the stored data based on the federal government Department of Defense certified standard # 5220.22-M;

6.16.2 Authentication

1. Have password protection for all features of the Device, as applicable;
2. Authenticate user access to configure and administer the Device;
3. Enable complex passwords for location administrator functions;
4. Authenticate using network credentials (e.g., Active Directory or LDAP);
5. Authenticate using O365 credentials;

6. Use Active Directory, LDAP and O365 credentials for scanning and e-mailing or storing documents from the Device to network or OneDrive repository;
7. Provide access detection and protection from unauthorized external sources;

6.16.3 Audit

1. Record Device activities with all entries identified with a timestamp (i.e., date and time) using local time;
2. Provide and configure specific users access rights to these audit logs;
3. Record and categorize log information for numerous Device activities (e.g., access, print, and configuration);
4. Configure and allocate Device storage for the storing of audit logs;

6.16.4 Maintenance

1. Remote patch capability to install Software updates including firmware updates only by authorized user;
2. Physically secured maintenance and access panels;

6.16.5 Configuration

1. Have user-controlled protection and security for printing confidential documents;
2. Disable any re-print feature
3. Disable USB Device port(s)
4. Reset configuration at the minimum to the factory defaults;
5. Delete any Software application that are not required or approved for the operation of the MFD
6. Disable standard Device settings;
7. Disable unused network ports, protocols, and services (e.g., DHCP, SMTP, and BOOTP);
8. Use secure network transmission protocols for remote configuration (e.g., SSL, TLS, HTTPS, SFTP, FTPS, SSH).
9. Disable Internet processing through MFD.

7.0 PLUS SERVICES

Departments may also require Contractor to provide additional optional services which will be specified during the Departmental Subordinate Agreement Process. Plus Services are to be acquired and provided by location. The Services include the following:

7.1 Additional Consumables Management

To procure, supply, and distribute Consumables for the Print Environment, Contractor shall:

- Install Consumables in Print Device(s) as required to maintain usability of the Device.
- Monitor the Print Environment for 'Consumables low' alerts using monitoring Software and proactively address any alerts by ensuring replacement Consumables are available at the Print Device within two (2) hours of running out.

7.2 Onsite Service Technician

To provide a dedicated onsite service technician at a specific Department designated location for Print Environment maintenance, the Contractor shall:

- Provide a trained and certified service technician capable of supporting all Print Device(s) according to the defined work schedule of Standard Service Hours: Monday – Friday, 8:00 AM - 5:00 PM or Extended Service Hours: 7 days a week, 24 hours a day.
- Monitor the Print Environment for errors or alerts using monitoring Software and proactively address any recorded issues.

The Onsite Service Technician will work as directed by the Department at a specific location to ensure/maintain the fastest possible response and resolution to service calls and/or other device issues that may arise.

8.0 PRINT ENVIRONMENT FLEXIBILITY

The Print Environment at County will not remain static for the Term of Contract. Growth, changing business requirements, and/or new technology will drive potential changes or resizing of the deployed Print Environment.

- All new models of Devices and/or their associated device add-ons over the Term of the MA will be subject to County's testing and certification processes before being approved for implementation into County's production environment.
- At County's option, all additional new Equipment will be co-terminus with the existing Term.
- Exhibits 11A, 11B, and 11C will be used to gather new pricing from Contractor once the SA is in place and new Equipment is available or required. Over the entire Master Agreement Term, County expects, at a minimum, the Co-Terminus Equipment Capital CPC Portion pricing escalator to be applied for all new Device deployments according to the following.

Year 1, Day 1 through end of Year 2	Year 3, Day 1 through end of Year 4	Year 5, Day 1 through end of Contract including extensions
Exhibit 11A Co-Terminus Equipment Capital CPC Portion Pricing	Exhibit 11A Co-Terminus Equipment Capital CPC Portion Pricing + 10%	Exhibit 11A Co-Terminus Equipment Capital CPC Portion Pricing + 20%

- Prior to the end of year two (2), County will request updated Exhibits 11A (Row 13 only) that contain a not to exceed 10% increase on the equipment capital cost only. The amendment to Exhibits 11A will then become part of the Contractor Master

Agreement and the updated CPC and upgrade options pricing will be billable on only new devices installed in Year 3, Day 1 through the end of Year 4.

- Prior to the end of year four (4), County will request updated Exhibits 11A (Row 13 only) that contain a not to exceed 20% increase on the equipment capital cost only. The amendment to Exhibits 11A will then become part of the Contractor Master Agreement and the updated CPC and upgrade options pricing will be billable on only new devices installed in Year 5, Day 1 through the end of MA including extensions.
- County's changing business requirements may also enable a reduction in the required number of Devices. County Departments may reduce the deployed print Equipment per Device category by up to 10% or 1 Device, whichever is greater, without penalty.
- Compensation for Devices lost or stolen from the County will be billed by the Contractor at the Device's current Fair Market Value.

9.0 OUTGOING TRANSITION

Contractor shall develop with the Department an outgoing transition plan six (6) month prior to expiration or notice of termination of MA to ensure a smooth transition from Contractor's Print Environment to the new Print Environment of Department or Department's selected Contractor.

Upon Department's approval, Contractor shall execute the outgoing transition plan within sixty (60) Days, or such time as is necessary, at Department's discretion, whichever is longer, prior to the expiration or termination of this MA.

- Actual removal of equipment timeline to be determined by County Department within a normal 8-hour day, regardless of day(s) of the week.

10.0 SURPLUS EQUIPMENT

Contractor is responsible for the pickup, removal, and disposal of a significant amount of Equipment which will be retired and deemed surplus as a result of the Deployment from multiple Locations at rates identified in cost forms. The disposal process must meet or exceed environmental laws and regulations in each jurisdiction and also meet County requirements and standards for the removal of data where the Equipment contains physical disk drives or electronic memory.

11.0 PRICING

Contractor's proposed rates specified in cost forms are maximum rates for the Master Agreement Term. County shall conduct Departmental Subordinate Agreement Solicitations and Contractor's proposed rates for Subordinate Agreement bids shall not exceed this maximum rate. Departments shall not be invoiced until one full billing cycle after completion of each device Deployment. All impressions made prior to full billing cycle after completion of each device Deployment will be based on the Overage Cost per Copy (CPC) pricing and/or Usage CPC pricing depending on Device type (Black and White or Color).

Exhibits 11A and 25A reflect the estimated Device implementations for each of the 9 device category types. The County estimates that a minimum of 75% of the current fleet will be replaced in year one (1), and the remaining 25% of the current fleet will be replaced in year two (2). The County anticipates no more than 10% of the fleet implemented in years one (1) through two (2) to be added in year three (3) through the MA end, including any exercised extension options.

Proposer shall provide a locked-in base monthly CPC Rate to include capital cost of the equipment and the minimum Device volume allowance. Overage rates shall exclude the equipment capital cost.

Black & White Devices will have a base CPC rate that includes the equipment cost plus a guaranteed minimum monthly number of Black & White pages per device. Black & White Devices that shall be billed using this model include Category 1, 3, 5, 7 and 9.

Color Devices will have a base CPC rate that includes the equipment cost plus a guaranteed minimum monthly number of Color pages per device. Color devices that shall be billed using this model include Category 2, 4, 6 and 8.

During the term of the agreement, all installed Devices shall have the same base CPC rate and be co-terminus with MA end date including any extensions. The County anticipates no more than 10% equipment adds in years 3 to 6 with an optional year 7.

11.1 Cost per Copy (CPC) Pricing

Contractor will provide print optimization and related support services at a Cost per Copy price. Print optimization and related support services will include the following:

1. Services

The capital, services, and all consumables (except paper), required for the operation and maintenance of the equipment over the entire term of MA based on the following:

a. B&W Device

- i. B&W CPC: based on 5% coverage.

b. Color Device

- i. Color CPC: based on color impression cost of 5% coverage per color by 4 colors.
- ii. B&W Usage CPC is based on 5% coverage; Service and Consumables only. No capital or other charges will apply.

Any and all other service and consumable costs incurred will be the sole responsibility of the Contractor. Service costs, regardless of cause, are the sole responsibility of the Contractor.

2. Plus Services

Additional optional services requested by Departments for the operation and maintenance of the equipment over the entire term of MA.

11.2 Service Hours

The selected print optimization and related support services will be provided at two (2) Service Hours:

1. Standard Service Hours: Monday – Friday, 8:00 AM - 5:00 PM
2. Extended Service Hours: 7 days a week, 24 hours a day

Services Hours are to be acquired and provided by Device designation.

11.3 Minimum Volume Billing

Minimum Volumes per Device are assigned by County and may be modified through an annual reconciliation process to accommodate changing business requirements upon mutual written agreement.

Minimum volumes per Device have been provided in Exhibit 11A.

Contractor invoicing will be based on the following to achieve a total category minimum.

Number of Devices per category x the Minimum Volume

11.4 Cost per Copy Pricing

All Devices shall report usage meters on a monthly basis in arrears. Estimating of meter readings is not allowed. Contractor shall be responsible for collecting meter readings through their Fleet Management Software or other means as necessary should a device stop reporting.

11.4.1 Overage Cost per Copy Pricing

Once the Minimum Volume has been exceeded on a cumulative basis in each category of Equipment for the month, an Overage CPC will be applied to the additional volume. The overage rate will be inclusive of Service and Consumables only. No capital or other charges will apply.

Overage CPC will also be applied to all impressions made prior to completion of Deployment.

11.4.2 Usage Cost per Copy Pricing

On Color Devices, the B&W volume usage rate will be inclusive of Service and Consumables only. No capital or other charges will apply.

Usage CPC will also be applied to all impressions made prior to completion of Deployment.

11.5 Print Device Add-ons

Pricing for all Mandatory and Optional Print Device Add-ons is a single upfront payment inclusive of all monthly payments.

11.6 Moves, Adds, Changes Pricing

Moves, Adds, Changes will be performed in accordance to Sub-section 6.3 - Device Installations, Moves, Adds and Changes (IMACS) and priced as the following:

1. Floor to Floor or within the same floor at a Location: No Charge
2. Location to Location: Fixed Rate by Device Category

Upon request and with written approval from the Contractor, the Department may perform Device moves within the same location (floor-to-floor or within the same floor) with no assumed liability. This agreement of the Contractor is not assumed and must be confirmed prior to each instance.

11.7 Professional Services

Pricing for Professional Services is a flat hourly rate, regardless of the work type and the number of hours required. Types of work include, but are not limited to, customization of device control panel or inherent application(s), implementation or customization of manufacturer proprietary software, or implementation or customization of a 3rd Party software(s). Acquisition of professional services will be acquired as requested by Departments through their defined statement of work.

11.8 Disposal Charge Pricing

Contractor may charge for Devices to be disposed of during the disposal process as identified in Section 10.0 – Surplus Equipment. Detailed and accurate inventory information will be provided at the Departmental Solicitation Process.

12.0 CONTRACTOR RESPONSIBILITIES

12.1 Contractor's Office

Contractor shall maintain an office within the Los Angeles County with a telephone in the company's name where Contractor conducts business. The office shall be staffed during the hours of 8:00 a.m. to 5:00 p.m., Monday through Friday, by at least one employee who must communicate clearly in English to respond to inquiries and complaints which may be received about the Contractor's performance of the SA. When the office is closed, an answering service shall be provided to receive calls. The Contractor shall answer calls received by the answering service within one (1) business day of receipt of the call. Contractor commits to servicing all County locations.

Contractor shall maintain a service desk within the continental United States with a telephone in the company's name where Contractor receives service calls. The service desk shall be staffed 24 hours a day, 7 days a week, by at least two employees who must communicate clearly in English to respond to service calls on Device issues. If lines are busy, an answering service shall be provided to receive calls. The Contractor service desk shall answer calls received by the answering service within one (1) hour of receipt of the call. Contractor shall commit to service all County locations.

12.2 Contractor's Personnel

Contractor shall provide staffing as set forth in Master Agreement Paragraph 7.0 Administration of Master Agreement – Contractor.

Contractor technicians must always wear identifiable company branded clothing and have on their possession and made visible their company identification badge while at a County facility.

Contractor shall conduct background and security investigations of their staff(s) as required by County Departments (ie. Department of Health Services and the Sheriff's Department) as a condition of beginning and continuing work under their resulting agreement. The cost of background checks is the responsibility of the Contractor.

12.3 Contractor's Hours/Days of Work

Each Facility's Service Hours will be identified at the Department Solicitation level with the following hours/days of work:

1. Standard Service Hours: Monday – Friday, 8:00 AM - 5:00 PM
2. Enhanced Service Hours: 7 days a week, 24 hours a day

13.0 GREEN INITIATIVES

Contractor shall use reasonable efforts to initiate "green" practices for environmental and energy conservation benefits. In using the County's Facilities, the Contractor will develop and adhere to an energy conservation plan that is consistent with County policy, including seasonal thermostat settings. County is committed to purchasing Goods which are less harmful to the environment. Contractor shall notify County's Project Manager of the Contractor's new green initiatives implemented during the term of MA. Contractor shall provide Material Safety Data Sheets for all Device products provided through the MA.

14.0 PERFORMANCE REQUIREMENTS SUMMARY (PRS)

Attachment 2 – Performance Requirements Summary sets forth required services that will be monitored by the County Program Manager and/or Department Project Manager during the term of this MA.

The services set forth in the PRS are intended to be completely consistent with the MA and the SOW, and are not meant in any case to create, extend, revise, or expand any obligation of Contractor beyond that defined in MA and the SOW. In any case of apparent inconsistency between services as stated in MA and the SOW and this PRS, the meaning apparent in MA and the SOW will prevail. If any service seems to be created in this PRS which is not clearly and forthrightly set forth in MA and the SOW, that apparent service will be null and void and place no requirement on Contractor.

When Contractor's performance does not conform to the requirements of this MA, County will have the option to apply the following non-performance remedies:

1. Require Contractor to implement a formal corrective action plan, subject to approval by Department. In the plan, Contractor must include reasons for the unacceptable performance, specific steps to return performance to an acceptable level, and monitoring methods to prevent recurrence.
2. Deduct payment or assess fees from Contractor by a computed amount based on the deductions/assessment fee(s) in the PRS. Should fees be assessed, Contractor shall issue a check pursuant to Master Agreement, Sub-paragraph 5.4.8, Refunds and Other Payments.
3. Reduce, suspend or cancel this MA for systematic problems, deliberate misrepresentations or unacceptable levels of performance.
4. Failure of Contractor to comply with or satisfy the request(s) for improvement of Device performance, or to perform the neglected work specified within ten (10) business days, shall constitute authorization for Department to have the Service(s) performed by others. The entire cost of such work performed by others as a consequence of Contractor's failure to perform said service(s), as determined by Department, shall be credited to Department on Contractor's future invoice(s).

This section does not preclude County's right to terminate SA, in accordance with MA, Paragraph 8.0 - Standard Terms and Conditions, Sub-paragraph 8.41 - Termination for Convenience and Sub-paragraph 8.42 - Termination for Default.

End of Statement of Work

STATEMENT OF WORK

ATTACHMENTS (PART ONE)

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ATTACHMENT 2

PERFORMANCE REQUIREMENTS SUMMARY (PRS) CHART

Master Agreement

Specific Performance Reference		Standard of Performance	Monitoring Method	Deductions/Fees to Be Assessed
7.0	Administration of Master Agreement- Contractor	Contractor shall notify the County in writing of any change in name or address of the Project Manager.	Inspection & Observation	\$50 per occurrence
8.37	Record Retention & Inspection/Audit Settlement	Contractor to maintain all required documents as specified in Sub-paragraph 8.38.	Inspection of files	\$500 per occurrence
8.39	Subcontracting	Contractor shall obtain County's written approval prior to subcontracting any work.	Inspection & Observation	\$500 per occurrence; possible termination for default of Contract
8.39.10	Subcontracting	The Contractor shall provide, upon the County's request, a report describing work performed by Subcontractor(s) under this MA.	Inspection & Observation	\$100 per occurrence

Statement of Work

Specific Performance Reference		Standard of Performance	Monitoring Method	Deductions/Fees to Be Assessed
6.4.1.2	Service Request Response	<p><i>(Number of Incidents responded to within the agreed upon time) / (Total number of Incidents during a reporting period)*100 shall meet target set in 6.4.1.2 - Service Request Response.</i></p> <p>Incidents recorded and reported by the Department Project Monitor or designee monthly. Any Incident that does not clearly reflect a user</p>	Inspection and Observation	Enhanced: \$250 per occurrence Standard: \$125 per occurrence

Statement of Work

Specific Performance Reference		Standard of Performance	Monitoring Method	Deductions/Fees to Be Assessed
		contact/follow-up or site visit time stamp to track against will be considered a failure.		
6.4.1.3	Service Request Resolution	<p><i>(Number of incidents responded to and resolved as per the defined schedule) / (Total number of Incidents during a reporting period) shall meet target set in 6.4.1.3 - Service Request Resolution.</i></p> <p>Incidents recorded and reported by the Department Project Monitor or designee monthly. Any Incident that does not clearly reflect a closing time stamp to track against will be considered a failure.</p>	Inspection and Observation	Enhanced: \$500 per occurrence Standard: \$250 per occurrence
6.4.1.4	Problem Management	<p>Ensure temporary equivalent or higher grade loaner equipment for all Devices that cannot be repaired or restored to service within five (5) business days from when the Incident was reported for Standard Service Level and within three (3) business days for Enhanced Service Level.</p> <p>Total number of temporary loaner equipment calls and periods of unavailability per device will be tracked, recorded and reported monthly.</p>	Inspection and Observation	Enhanced: \$150 per occurrence Standard: \$75 per occurrence
6.6	Device Availability	1 - <i>(Sum of unscheduled downtime for each device during the month) / (sum</i>	Inspection and Observation	\$500 per occurrence;

Statement of Work

Specific Performance Reference		Standard of Performance	Monitoring Method	Deductions/Fees to Be Assessed
		<p><i>of hours in the month minus hours of approved planned downtime) shall meet target set in 6.6 – Device Availability.</i></p> <p>Service metric performance data will be captured by the Contractor and recorded.</p>		
6.8.2	Consumables Inventory & Supply	<p>Ensure replacement Consumables are available at the Print Device within two (2) days of running out.</p> <p>Total number of supply order calls and periods of unavailability per device will be tracked, recorded and reported monthly.</p>	Inspection and Observation	\$50 per occurrence
7.1	Additional Consumables Management	<p>Ensure replacement Consumables are available at the Print Device within two (2) hours of running out.</p> <p>Total number of supply order calls and periods of unavailability per device will be tracked, recorded and reported monthly.</p>	Inspection and Observation	\$100 per occurrence

CURRENT EQUIPMENT INVENTORY, IMPRESSION VOLUMES, AND COMPUTING ENVIRONMENT

Table 1 - Equipment Inventory by Device Category

Equipment Category	Speed PPM	Quantity
B&W Multifunction Large	55	1,288
Color Multifunction Large	50	321
B&W Multifunction Mid-Size	45	3,707
Color Multifunction Mid-Size	45	1,687
B&W Multifunction Small	35	3,247
Color Multifunction Small	35	1,808
B&W Printer Small	35	3,494
Color Printer Large	45	66
Color Printer Small	35	407
Total		16,025

Table 2 - Equipment Capability

Equipment Category	Quantity	Notes
MFD capable printers	12,058	Printers capable of print, copy and scan
MFDs used as fax	~2,700	Printers use as fax machines
Printers	3,967	Print only devices

Table 3 - Average Monthly Volume by Print Category

Print Category/Source	Avg. Monthly B&W Volume	Avg. Monthly. Color Volume
B&W Multifunction Large	11,379	N/A
Color Multifunction Large	7,408	4,757
B&W Multifunction Mid-Size	4,897	N/A
Color Multifunction Mid-Size	4,297	2,173
B&W Multifunction Small	1,411	N/A
Color Multifunction Small	649	661
B&W Printer Small	2,236	N/A
Color Printer Large	1,123	1,990
Color Printer Small	806	799

Table 4 - Paper Count by Size and Type and Approximate Percentage of Total Print Volume

Size	Type	Monthly Volume	% of Total Volume
8.5 x 11	B&W	52,643,719	99.90%
8.5 x 14 and 11 x 17		52,696	0.10%
8.5 x 11	Color	6,808,878	99.48
8.5 x 14 and 11 x 17		35,591	0.52%
Total		59,540,884	

Table 5 - Main Hardware and Software Applications

Source	Comments / Notes
IBM Mainframe	
AS400	
Server OS	Windows Server 2012 R2, 2016; Unix
Virtual Client	Citrix; VMWare
PC OS	Windows 7, 8, 10; Linux
Mac OS	OS X Mavericks, Yosemite, El Capitan, Sierra, High Sierra
Office Software	Office 2010, 2013, 2016; WordPerfect Office

Table 6 – Estimated Print Devices and Volumes

Category of Print	Total Units	Estimated Monthly B&W Volume per Unit	Estimated Monthly Color Volume per Unit	Estimated Monthly Total B&W Volume	Estimated Monthly Total Color Volume
B&W Multifunction Hi-Speed	329	24,658	N/A	8,112,352	N/A
Color Multifunction Hi-Speed	55	9,975	10,986	548,632	228,336
B&W Multifunction Large	1,132	7,417	N/A	8,395,707	N/A
Color Multifunction Large	397	6,808	4,634	2,702,921	1,298,661
B&W Multifunction Mid-Size	948	3,232	N/A	3,063,966	N/A
Color Multifunction Mid-Size	1,461	4,383	1,811	6,403,513	3,796,998
B&W Multifunction Small	6,214	2,267	N/A	14,087,128	N/A
Color Multifunction Small	2,376	741	765	1,759,812	1,519,490
B/W Printer Small	3,113	2,270	N/A	7,067,268	N/A
Total	16,025			52,141,299	6,907,227

LOCATIONS

Department	Address	City	Zip Code
Agricultural Commisioner / Weights & Measures (ACWM)	12300 Lower Azusa Rd	Arcadia	91006
Agricultural Commisioner / Weights & Measures (ACWM)	231 West Mountain View Ave	Glendora	91741
Agricultural Commisioner / Weights & Measures (ACWM)	335E E Ave K-10	Lancaster	93535
Agricultural Commisioner / Weights & Measures (ACWM)	23525 Civic Center Way	Malibu	90265
Agricultural Commisioner / Weights & Measures (ACWM)	1703 S Mountain Ave	Monrovia	91016
Agricultural Commisioner / Weights & Measures (ACWM)	11012 Garfield Ave	South Gate	90280
Agricultural Commisioner / Weights & Measures (ACWM)	11012 South Garfield Ave	South Gate	90280
Agricultural Commisioner / Weights & Measures (ACWM)	14445 Olive View Dr	Sylmar	91342
Alternate Public Defender (APD)	1 E Regent St	Inglewood	90301
Alternate Public Defender (APD)	101 W Mission Blvd	Pomona	91766
Alternate Public Defender (APD)	11701 La Cienega Blvd	Los Angeles	90045
Alternate Public Defender (APD)	12440 Firestone Blvd	Norwalk	90650
Alternate Public Defender (APD)	14553 Delano St	Van Nuys	91411
Alternate Public Defender (APD)	1501 W Cameron Ave	West Covina	91790
Alternate Public Defender (APD)	15643 Sherman Way	Los Angeles	91731
Alternate Public Defender (APD)	1611 S Garfield Ave	Alhambra	91801
Alternate Public Defender (APD)	1945 S Hill St	Los Angeles	90007
Alternate Public Defender (APD)	200 W Compton Blvd	Compton	90220
Alternate Public Defender (APD)	210 W Temple St	Los Angeles	90012
Alternate Public Defender (APD)	221 E Walnut St	Pasadena	91101
Alternate Public Defender (APD)	23747 Valencia Blvd	Santa Clarita	91355
Alternate Public Defender (APD)	275 Magnolia Ave	Long Beach	90802
Alternate Public Defender (APD)	300 E Olive Ave	La Canada Flintridge	91502
Alternate Public Defender (APD)	303 N Maclay Ave	San Fernando	91340
Alternate Public Defender (APD)	3655 Torrance Blvd	Torrance	90503
Alternate Public Defender (APD)	42011 4th St W	Lancaster	93534
Alternate Public Defender (APD)	429 Bauchet St	Los Angeles	90012
Alternate Public Defender (APD)	4848 Civic Center Wy	Los Angeles	90022
Alternate Public Defender (APD)	600 E Broadway	La Canada Flintridge	91206
Alternate Public Defender (APD)	7500 Imperial Hwy	Downey	90242
Alternate Public Defender (APD)	9928 Flower St	Bellflower	90706
Animal Care & Control (ACC)	29525 Agoura Rd	Agoura Hills	91301
Animal Care & Control (ACC)	4275 N Elton St	Baldwin Park	91706
Animal Care & Control (ACC)	31044 Charlie Canyon Rd	Castaic	91384
Animal Care & Control (ACC)	11258 Garfield Ave	Downey	90242
Animal Care & Control (ACC)	216 W Victoria St	Gardena	90248
Animal Care & Control (ACC)	5210 W Ave I	Lancaster	93536
Animal Care & Control (ACC)	5898 Cherry Ave	Long Beach	90805
Animal Care & Control (ACC)	12440 E Imperial Hwy	Norwalk	90650
Animal Care & Control (ACC)	38550 Sierra Hwy	Palmdale	93550
Auditor-Controller (AC)	1000 S Fremont Ave	Alhambra	91803
Auditor-Controller (AC)	9150 E Imperial Hwy	Downey	90242
Auditor-Controller (AC)	3470 Wilshire Blvd	Los Angeles	90010
Auditor-Controller (AC)	320 W Temple St	Los Angeles	90012
Auditor-Controller (AC)	500 W Temple St	Los Angeles	90012
Auditor-Controller (AC)	350 S Figueroa St	Los Angeles	90071
Beaches & Harbors (DBH)	12505 Vista del Mar	El Segundo	90293
Beaches & Harbors (DBH)	30100 Pacific Coast Hwy	Malibu	90265
Beaches & Harbors (DBH)	3621 The Strand	Manhattan Beach	90266
Beaches & Harbors (DBH)	13483 Fiji Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	13555 Fiji Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	13575 Mindanao Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	13640 Mindanao Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	13650 Mindanao Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	13837 Fiji Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	4601 Lincoln Blvd	Marina Del Rey	90292
Beaches & Harbors (DBH)	4701 Admiralty Way	Marina Del Rey	90292
Beaches & Harbors (DBH)	16300 Pacific Coast Hwy	Pacific Palisades	90272
Beaches & Harbors (DBH)	8255 Vista del Mar	Playa del Rey	90293
Beaches & Harbors (DBH)	516 N Broadway	Redondo Beach	90277
Beaches & Harbors (DBH)	2300 Ocean Front Walk	Venice	90291
Board of Supervisors (BOS)	500 W Temple St	Los Angeles	90012
Chief Executive Office (CEO)	3333 Wilshire Blvd	Los Angeles	90010
Chief Executive Office (CEO)	222 S Hill St	Los Angeles	90012
Chief Executive Office (CEO)	500 W Temple St	Los Angeles	90012
Chief Executive Office (CEO)	1275 N Eastern Ave	Los Angeles	90063
Chief Executive Office (CEO)	350 S Figueroa St	Los Angeles	90071
Child Support Services (CSSD)	5500 S Eastern Ave	Commerce	90040
Child Support Services (CSSD)	5770 S Eastern Ave	Commerce	90040
Child Support Services (CSSD)	5801 Slauson Ave	Commerce	90040
Child Support Services (CSSD)	42281 10th St W	Lancaster	93534
Child Support Services (CSSD)	600 S Commonwealth Ave	Los Angeles	90005
Child Support Services (CSSD)	8300 S Vermont Ave	Los Angeles	90044
Child Support Services (CSSD)	3179 W Temple Ave	Pomona	91768
Child Support Services (CSSD)	20221 Hamilton Ave	Torrance	90502
Child Support Services (CSSD)	7555 Van Nuys Blvd	Van Nuys	91405
Children & Family Services (DCFS)	2933 El Nido Dr	Altadena	91001
Children & Family Services (DCFS)	760 Mountain View St	Altadena	91001
Children & Family Services (DCFS)	20151 Nordhoff St	Chatsworth	91311
Children & Family Services (DCFS)	5555 Ferguson Dr	Commerce	90022
Children & Family Services (DCFS)	921 E Compton Blvd	Compton	90221
Children & Family Services (DCFS)	1373 E Center Court Dr	Covina	91724
Children & Family Services (DCFS)	9320 Telstar Ave	El Monte	91731
Children & Family Services (DCFS)	4024 N Durfee Ave	El Monte	91732
Children & Family Services (DCFS)	725 S Grand Ave	Glendora	91741
Children & Family Services (DCFS)	11539 Hawthorne Blvd	Hawthorne	90250
Children & Family Services (DCFS)	12000 Hawthorne Blvd	Hawthorne	90250
Children & Family Services (DCFS)	1350 3rd St	La Verne	91750

LOCATIONS

Children & Family Services (DCFS)	4060 Watson Plaza Dr	Lakewood	90712
Children & Family Services (DCFS)	1040 W Ave J	Lancaster	93534
Children & Family Services (DCFS)	176 Holston Dr	Lancaster	93535
Children & Family Services (DCFS)	251H East Ave K-6	Lancaster	93535
Children & Family Services (DCFS)	300 E Ave K6	Lancaster	93535
Children & Family Services (DCFS)	300 East Ave K6	Lancaster	93535
Children & Family Services (DCFS)	1933 S Broadway	Los Angeles	90007
Children & Family Services (DCFS)	2615 S Grand Ave	Los Angeles	90007
Children & Family Services (DCFS)	3530 Wilshire Blvd	Los Angeles	90010
Children & Family Services (DCFS)	512 S San Pedro St	Los Angeles	90013
Children & Family Services (DCFS)	1149 S Hill St	Los Angeles	90015
Children & Family Services (DCFS)	425 Shatto Pl	Los Angeles	90020
Children & Family Services (DCFS)	501 Shatto Pl	Los Angeles	90020
Children & Family Services (DCFS)	2010 Zonal Ave	Los Angeles	90033
Children & Family Services (DCFS)	5757 Wilshire Blvd	Los Angeles	90036
Children & Family Services (DCFS)	5300 Angeles Vista Blvd	Los Angeles	90043
Children & Family Services (DCFS)	8300 S Vermont Ave	Los Angeles	90044
Children & Family Services (DCFS)	5100 W Goldleaf Cir	Los Angeles	90056
Children & Family Services (DCFS)	5835 S Eastern Ave	Los Angeles	90063
Children & Family Services (DCFS)	201 Center Plaza Dr	Monterey Park	91754
Children & Family Services (DCFS)	2525 Corporate Pl	Monterey Park	91754
Children & Family Services (DCFS)	4700 W Ramona Blvd	Monterey Park	91754
Children & Family Services (DCFS)	901 Corporate Center Dr	Monterey Park	91754
Children & Family Services (DCFS)	12440 Imperial Hwy	Norwalk	90650
Children & Family Services (DCFS)	39959 Sierra Hwy	Palmdale	93550
Children & Family Services (DCFS)	532 E Colorado Blvd	Pasadena	91101
Children & Family Services (DCFS)	801 Corporate Center Dr	Pomona	91768
Children & Family Services (DCFS)	28470 Ave Stanford	Santa Clarita	91355
Children & Family Services (DCFS)	28490 Ave Stanford	Santa Clarita	91355
Children & Family Services (DCFS)	10355 Slusher Dr	Santa Fe Springs	90670
Children & Family Services (DCFS)	2325 Crenshaw Blvd	Torrance	90501
Children & Family Services (DCFS)	7555 Van Nuys Blvd	Van Nuys	91405
Children & Family Services (DCFS)	421 S Glendora Ave	West Covina	91741
Consumer & Business Affairs (DCBA)	6101 W Centinela Ave	Culver City	90230
Consumer & Business Affairs (DCBA)	7500 Imperial Hwy	Downey	90242
Consumer & Business Affairs (DCBA)	1 E Regent St	Inglewood	90301
Consumer & Business Affairs (DCBA)	601 W Lancaster Blvd	Lancaster	93534
Consumer & Business Affairs (DCBA)	4343 Lennox Blvd	Lennox	90304
Consumer & Business Affairs (DCBA)	222 S Hill St	Los Angeles	90012
Consumer & Business Affairs (DCBA)	320 W Temple St	Los Angeles	90012
Consumer & Business Affairs (DCBA)	500 W Temple St	Los Angeles	90012
Consumer & Business Affairs (DCBA)	4801 E 3rd St	Los Angeles	90022
Consumer & Business Affairs (DCBA)	133 N Sunol Dr	Los Angeles	90063
Consumer & Business Affairs (DCBA)	300 W Walnut St	Pasadena	91101
Consumer & Business Affairs (DCBA)	1441 Santa Anita Ave	South El Monte	91733
Consumer & Business Affairs (DCBA)	14340 Sylvan St	Van Nuys	91401
County Counsel (CCHOA/CCCHS)	1040 W Ave J	Lancaster	93534
County Counsel (CCHOA/CCCHS)	44509 16th St W	Lancaster	93534
County Counsel (CCHOA/CCCHS)	1933 Broadway	Los Angeles	90012
County Counsel (CCHOA/CCCHS)	500 W Temple St	Los Angeles	90012
County Counsel (CCHOA/CCCHS)	350 S Figueroa St	Los Angeles	90071
County Counsel (CCHOA/CCCHS)	201 Centre Plaza Dr	Monterey Park	91754
County Counsel (CCHOA/CCCHS)	901 Corporate Center Dr	Monterey Park	91754
District Attorney (DA)	150 W Commonwealth Ave	Alhambra	91801
District Attorney (DA)	10025 Flower St	Bellflower	90706
District Attorney (DA)	300 E Olive Ave	Burbank	91502
District Attorney (DA)	12750 Center Court Dr	Cerritos	90703
District Attorney (DA)	9425 Penfield Ave	Chatsworth	91311
District Attorney (DA)	5300 Harbor St	Commerce	90040
District Attorney (DA)	5900 S Eastern Ave	Commerce	90040
District Attorney (DA)	200 W Compton Blvd	Compton	90220
District Attorney (DA)	7281 Quill Dr	Downey	90242
District Attorney (DA)	7500 Imperial Hwy	Downey	90242
District Attorney (DA)	11234 Valley Blvd	El Monte	91731
District Attorney (DA)	3204 Rosemead Blvd	El Monte	91731
District Attorney (DA)	3220 Rosemead Blvd	El Monte	91731
District Attorney (DA)	600 E Broadway	Glendale	91206
District Attorney (DA)	1 E Regent St	Inglewood	90301
District Attorney (DA)	42011 4th St West	Lancaster	93534
District Attorney (DA)	275 Magnolia Ave	Long Beach	90802
District Attorney (DA)	1933 S Broadway	Los Angeles	90007
District Attorney (DA)	210 W Temple St	Los Angeles	90012
District Attorney (DA)	211 W Temple St	Los Angeles	90012
District Attorney (DA)	320 W Temple St	Los Angeles	90012
District Attorney (DA)	4848 Civic Center Way	Los Angeles	90022
District Attorney (DA)	1601 Eastlake Ave	Los Angeles	90033
District Attorney (DA)	11701 S La Cienega Blvd	Los Angeles	90045
District Attorney (DA)	1933 S Broadway	Los Angeles	90065
District Attorney (DA)	11701 Alameda St	Lynwood	90059
District Attorney (DA)	12720 Norwalk Blvd	Norwalk	90650
District Attorney (DA)	215 N Marengo Ave	Pasadena	91101
District Attorney (DA)	300 E Walnut St	Pasadena	91101
District Attorney (DA)	300 S Park Ave	Pomona	91766
District Attorney (DA)	400 Civic Center Plaza	Pomona	91766
District Attorney (DA)	900 3rd St	San Fernando	91340
District Attorney (DA)	23747 W Valencia Blvd	Santa Clarita	91355
District Attorney (DA)	1725 Main St	Santa Monica	90401
District Attorney (DA)	16350 Filbert St	Sylmar	91342
District Attorney (DA)	825 Maple Ave	Torrance	90503

LOCATIONS

District Attorney (DA)	14400 Erwin St	Van Nuys	91401
District Attorney (DA)	6230 Sylmar Ave	Van Nuys	91401
District Attorney (DA)	1427 West Covina Pkwy	West Covina	91790
Fire (LACOFD)	1533 Sierra Hwy	Acton	93510
Fire (LACOFD)	8800 Soledad Canyon Rd	Acton	93510
Fire (LACOFD)	29575 Canwood St	Agoura Hills	91301
Fire (LACOFD)	31981 Foxfield Dr	Agoura Hills	91301
Fire (LACOFD)	4206 Cornell Rd	Agoura Hills	91301
Fire (LACOFD)	2521 El Molino Ave	Altadena	91001
Fire (LACOFD)	2760 Lincoln Ave	Altadena	91001
Fire (LACOFD)	125 S Baldwin Ave	Arcadia	91007
Fire (LACOFD)	1 Banning House Rd	Avalon	90704
Fire (LACOFD)	440 Avalon Canyon Rd	Avalon	90704
Fire (LACOFD)	945 Avalon Canyon Rd	Avalon	90704
Fire (LACOFD)	22550 E East Fork Rd	Azusa	91702
Fire (LACOFD)	846 Juniper Ridge	Azusa	91702
Fire (LACOFD)	14334 Los Angeles St	Baldwin Park	91706
Fire (LACOFD)	15546 Arrow Hwy	Baldwin Park	91706
Fire (LACOFD)	6320 Pine Ave	Bell	90201
Fire (LACOFD)	7000 Garfield Ave	Bell Gardens	90201
Fire (LACOFD)	9548 Flower St	Bellflower	90706
Fire (LACOFD)	9814 Maplewood Ave	Bellflower	90706
Fire (LACOFD)	24130 Calabasas Rd	Calabasas	91302
Fire (LACOFD)	25801 Piuma Rd	Calabasas	91302
Fire (LACOFD)	26600 Agoura Rd	Calabasas	91302
Fire (LACOFD)	5215 Las Virgenes Rd	Calabasas	91302
Fire (LACOFD)	942 Las Virgenes Rd	Calabasas	91302
Fire (LACOFD)	18239 Soledad Canyon Rd	Canyon Country	91387
Fire (LACOFD)	29310 San Canyon Rd	Canyon Country	91387
Fire (LACOFD)	127 W 223rd St	Carson	90745
Fire (LACOFD)	701 E Carson St	Carson	90745
Fire (LACOFD)	1860 E Del Amo Blvd	Carson	90746
Fire (LACOFD)	755 E Victoria St	Carson	90746
Fire (LACOFD)	2049 E 223rd St	Carson	90810
Fire (LACOFD)	28101 Chiquito Canyon Rd	Castaic	91384
Fire (LACOFD)	28580 Hasley Canyon Road	Castaic	91384
Fire (LACOFD)	29300 The Old Rd	Castaic	91384
Fire (LACOFD)	31770 Ridge Route Rd	Castaic	91384
Fire (LACOFD)	13717 Artesia Blvd	Cerritos	90703
Fire (LACOFD)	19030 Pioneer Blvd	Cerritos	90703
Fire (LACOFD)	23310 Lake Manor Dr	Chatsworth	91311
Fire (LACOFD)	17056 Gale Ave	City of Industry	91745
Fire (LACOFD)	921 S Stimson Ave	City of Industry	91745
Fire (LACOFD)	140 S 2nd Ave	City of Industry	91746
Fire (LACOFD)	2040 Sumner Ave	Claremont	91711
Fire (LACOFD)	3701 N Mills Ave	Claremont	91711
Fire (LACOFD)	606 W Bonita Ave	Claremont	91711
Fire (LACOFD)	2327 Saybrook Ave	Commerce	90040
Fire (LACOFD)	5801 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	5801 S Eastern Ave	Commerce	90040
Fire (LACOFD)	5815 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	5823 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	5825 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	5826 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	5827 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	5847 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	6031 Rickenbacker Rd	Commerce	90040
Fire (LACOFD)	18915 S Santa Fe Ave	Compton	90221
Fire (LACOFD)	807 W Cypress St	Covina	91722
Fire (LACOFD)	400 N Citrus Ave	Covina	91723
Fire (LACOFD)	401 N 2nd Ave	Covina	91723
Fire (LACOFD)	1577 E Cypress St	Covina	91724
Fire (LACOFD)	6167 Bristol Parkway	Culver City	90230
Fire (LACOFD)	1051 S Grand Ave	Diamond Bar	91765
Fire (LACOFD)	346 Armitos Pl	Diamond Bar	91765
Fire (LACOFD)	1105 Highland Ave	Duarte	91010
Fire (LACOFD)	605 N Angeleno Ave	Duarte	91010
Fire (LACOFD)	605 N Angeleno Azusa	Duarte	91010
Fire (LACOFD)	3615 Santa Anita Ave	El Monte	91731
Fire (LACOFD)	11567 Bryant Rd	El Monte	91732
Fire (LACOFD)	3207 Cogswell Rd	El Monte	91732
Fire (LACOFD)	5112 Peck Rd	El Monte	91732
Fire (LACOFD)	12792 Vista del Mar	El Segundo	90293
Fire (LACOFD)	1650 W 162nd St	Gardena	90247
Fire (LACOFD)	137 W Redondo Beach Blvd	Gardena	90248
Fire (LACOFD)	2030 W 135th St	Gardena	90249
Fire (LACOFD)	650 E Gladstone St	Glendora	91740
Fire (LACOFD)	231 W Mountain View Ave	Glendora	91741
Fire (LACOFD)	520 Amelia Ave	GLENDORA	91741
Fire (LACOFD)	46833 N Peace Valley Rd	Gorman	93243
Fire (LACOFD)	2691 Turnbull Canyon Rd	Hacienda Heights	91745
Fire (LACOFD)	21207 Norwalk Blvd	Hawaiian Gardens	90716
Fire (LACOFD)	12151 Crenshaw Blvd	Hawthorne	90250
Fire (LACOFD)	4475 W El Segundo Blvd	Hawthorne	90250
Fire (LACOFD)	5323 W Rosecrans Ave	Hawthorne	90250
Fire (LACOFD)	1200 The Strand	Hermosa Beach	90254
Fire (LACOFD)	3255 Saturn Ave	Huntington Park	90255
Fire (LACOFD)	6301 Santa Fe Ave	Huntington Park	90255
Fire (LACOFD)	141 W Regent St	Inglewood	90301

LOCATIONS

Fire (LACOFD)	810 Centinela Ave	Inglewood	90302
Fire (LACOFD)	10701 Crenshaw Blvd	Inglewood	90303
Fire (LACOFD)	4518 Lennox Blvd	Inglewood	90304
Fire (LACOFD)	9001 Crenshaw Blvd	Inglewood	90305
Fire (LACOFD)	5200 Irwindale Ave	Irwindale	91706
Fire (LACOFD)	1729 Foothill Blvd	La Canada Flintridge	91011
Fire (LACOFD)	352 Foothill Blvd	La Canada Flintridge	91011
Fire (LACOFD)	4810 Oak Grove Dr	La Canada Flintridge	91011
Fire (LACOFD)	4526 Ramsdell Ave	La Crescenta	91214
Fire (LACOFD)	1000 W Risner Wy	La Habra	90631
Fire (LACOFD)	520 S Harbor Blvd	La Habra	90631
Fire (LACOFD)	850 W La Habra Blvd	La Habra	90631
Fire (LACOFD)	13540 Beach Blvd	La Mirada	90638
Fire (LACOFD)	13820 La Mirada Blvd	La Mirada	90638
Fire (LACOFD)	15336 Elliot Ave	La Puente	91744
Fire (LACOFD)	6555 Stephens Ranch Rd	La Verne	91750
Fire (LACOFD)	6601 Stephens Ranch Rd	La Verne	91750
Fire (LACOFD)	17021 Elizabeth Lake Rd	Lake Hughes	93532
Fire (LACOFD)	2600 Greenmeadow Rd	Lakewood	90712
Fire (LACOFD)	4020 Candlewood St	Lakewood	90712
Fire (LACOFD)	6421 E Turnergrove St	Lakewood	90713
Fire (LACOFD)	42011 4th St West	Lancaster	93534
Fire (LACOFD)	42110 6th St W	Lancaster	93534
Fire (LACOFD)	43225 25th St W	Lancaster	93534
Fire (LACOFD)	44947 Date Ave	Lancaster	93534
Fire (LACOFD)	1846 E Ave K-4	Lancaster	93535
Fire (LACOFD)	335 E Ave K6	Lancaster	93535
Fire (LACOFD)	44851 30th St E	Lancaster	93535
Fire (LACOFD)	44558 40th St W	Lancaster	93536
Fire (LACOFD)	5030 W Ave L-14	Lancaster	93536
Fire (LACOFD)	8812 W Ave E-8	Lancaster	93536
Fire (LACOFD)	8905 E Ave U	Littlerock	93543
Fire (LACOFD)	24330 Narbonne Ave	Lomita	90717
Fire (LACOFD)	25517 Narbonne Ave	Lomita	90717
Fire (LACOFD)	8010 Compton Ave	Los Angeles	90001
Fire (LACOFD)	4801 E 3rd St	Los Angeles	90022
Fire (LACOFD)	928 S Gerhart Ave	Los Angeles	90022
Fire (LACOFD)	2535 Commerce Way	Los Angeles	90040
Fire (LACOFD)	3907 West 54th St	Los Angeles	90043
Fire (LACOFD)	1401 W 108th St	Los Angeles	90047
Fire (LACOFD)	5757 S Fairfax Ave	Los Angeles	90056
Fire (LACOFD)	1815 E 120th St	Los Angeles	90059
Fire (LACOFD)	1100 N Eastern Ave	Los Angeles	90063
Fire (LACOFD)	1104 N Eastern Ave	Los Angeles	90063
Fire (LACOFD)	1108 N Eastern Ave	Los Angeles	90063
Fire (LACOFD)	1320 N Eastern Ave	Los Angeles	90063
Fire (LACOFD)	930 S Eastern Ave	Los Angeles	90063
Fire (LACOFD)	3161 E Imperial Hwy	Lynwood	90059
Fire (LACOFD)	4264 Martin Luther King Blvd	Lynwood	90059
Fire (LACOFD)	1252 Encinal Canyon Rd	Malibu	90265
Fire (LACOFD)	1832 Decker Rd	Malibu	90265
Fire (LACOFD)	18704 E Topanga Beach Blvd	Malibu	90265
Fire (LACOFD)	1900 Rambla Pacifico St	Malibu	90265
Fire (LACOFD)	23050 Pacific Coast Hwy	Malibu	90265
Fire (LACOFD)	23720 Malibu Rd	Malibu	90265
Fire (LACOFD)	28722 Pacific Coast Hwy	Malibu	90265
Fire (LACOFD)	30050 Pacific Coast Hwy	Malibu	90265
Fire (LACOFD)	32550 W Pacific Coast Hwy	Malibu	90265
Fire (LACOFD)	3970 Carbon Canyon Rd	Malibu	90265
Fire (LACOFD)	2600 The Strand	Manhattan Beach	90266
Fire (LACOFD)	4433 Admiralty Way	Marina Del Rey	90292
Fire (LACOFD)	2525 Corporate Pl	Monterey Park	90650
Fire (LACOFD)	1255 Corporate Center Dr	Monterey Park	91754
Fire (LACOFD)	11317 Alondra Blvd	Norwalk	90650
Fire (LACOFD)	12110 Adoree St	Norwalk	90650
Fire (LACOFD)	15100 Pacific Coast Hwy	Pacific Palisades	90272
Fire (LACOFD)	12605 Osborne St	Pacoima	91331
Fire (LACOFD)	2629 E Ave S	Palmdale	93550
Fire (LACOFD)	38250 Sierra Hwy	Palmdale	93550
Fire (LACOFD)	38318 9th St E	Palmdale	93550
Fire (LACOFD)	1050 W Rancho Vista Blvd	Palmdale	93551
Fire (LACOFD)	3650 Bolz Ranch Rd	Palmdale	93551
Fire (LACOFD)	8723 Elizabeth Lake Rd	Palmdale	93551
Fire (LACOFD)	5624 E Ave R	Palmdale	93552
Fire (LACOFD)	40235 170th St E	Palmdale	93591
Fire (LACOFD)	12 Crest Rd W	Palos Verdes	90274
Fire (LACOFD)	340 Palos Verdes Dr W	Palos Verdes Estates	90274
Fire (LACOFD)	7521 Somerset Blvd	Paramount	90723
Fire (LACOFD)	2764 Eaton Canyon Dr	Pasadena	91107
Fire (LACOFD)	33957 Longview Rd	Pearblossom	93553
Fire (LACOFD)	4864 Durfee Ave	Pico Rivera	90660
Fire (LACOFD)	7300 Paramount Blvd	Pico Rivera	90660
Fire (LACOFD)	9209 Slauson Ave	Pico Rivera	90660
Fire (LACOFD)	11800 Vista del Mar	Playa Del Rey	90293
Fire (LACOFD)	18-A Village Loop Rd	Pomona	91766
Fire (LACOFD)	590 S Park Ave	Pomona	91766
Fire (LACOFD)	925 E Lexington Ave	Pomona	91766
Fire (LACOFD)	280 E Bonita Ave	Pomona	91767
Fire (LACOFD)	708 N San Antonio Ave	Pomona	91767

LOCATIONS

Fire (LACOFD)	1059 N White Ave	Pomona	91768
Fire (LACOFD)	1150 W McKinley Ave	Pomona	91768
Fire (LACOFD)	1980 W Orange Grove Ave	Pomona	91768
Fire (LACOFD)	3325 W Temple Ave	Pomona	91768
Fire (LACOFD)	6124 Palos Verdes Dr S	Rancho Palos Verdes	90275
Fire (LACOFD)	83 Miraleste Plaza	Rancho Palos Verdes	90275
Fire (LACOFD)	1101 Esplanade	Redondo Beach	90277
Fire (LACOFD)	280 Marina Wy	Redondo Beach	90277
Fire (LACOFD)	27413 Indian Peak Rd	Rolling Hills Estates	90274
Fire (LACOFD)	2644 San Gabriel Blvd	Rosemead	91770
Fire (LACOFD)	9319 Valley Blvd	Rosemead	91770
Fire (LACOFD)	1525 S Nogales Ave	Rowland Heights	91748
Fire (LACOFD)	1124 Puente Ave	San Dimas	91773
Fire (LACOFD)	164 S Walnut Ave	San Dimas	91773
Fire (LACOFD)	7225 N Rosemead Blvd	San Gabriel	91775
Fire (LACOFD)	1001 S Seaside Ave	San Pedro	90731
Fire (LACOFD)	3720 Stephen M White Dr	San Pedro	90731
Fire (LACOFD)	24875 Railroad Ave	Santa Clarita	91321
Fire (LACOFD)	26201 Golden Valley Rd	Santa Clarita	91350
Fire (LACOFD)	26829 Seco Canyon Rd	Santa Clarita	91350
Fire (LACOFD)	28450 White Canyon Rd	Santa Clarita	91351
Fire (LACOFD)	26320 Citrus St	Santa Clarita	91355
Fire (LACOFD)	19190 Golden Valley Rd	Santa Clarita	91385
Fire (LACOFD)	21521 Sand Canyon Rd	Santa Clarita	91387
Fire (LACOFD)	26321 Sand Canyon Rd	Santa Clarita	91387
Fire (LACOFD)	15921 Spunky Canyon Rd	Santa Clarita	91390
Fire (LACOFD)	28799 N Rock Canyon	Santa Clarita	91390
Fire (LACOFD)	35100 San Francisquito Rd	Santa Clarita	91390
Fire (LACOFD)	8710 Sierra Hwy	Santa Clarita	91390
Fire (LACOFD)	1642 The Promenade	Santa Monica	90401
Fire (LACOFD)	2300 E 27th St	Signal Hill	90755
Fire (LACOFD)	10115 Rush St	South El Monte	91733
Fire (LACOFD)	4867 Southern Ave	South Gate	90280
Fire (LACOFD)	5720 Gardendale St	South Gate	90280
Fire (LACOFD)	25870 Hemingway Ave	Stevenson Ranch	91381
Fire (LACOFD)	3900 Lankershim Blvd	Studio City	91604
Fire (LACOFD)	12653 Little Tujunga Canyon Rd	Sylmar	91342
Fire (LACOFD)	14425 Olive View Dr	Sylmar	91342
Fire (LACOFD)	5946 Kauffman Ave	Temple City	91780
Fire (LACOFD)	401 S Topanga Canyon Blvd	Topanga	90290
Fire (LACOFD)	3900 Lankershim Blvd	Universal City	91608
Fire (LACOFD)	24505 Copperhill Dr	Valencia	91354
Fire (LACOFD)	23757 Valencia Blvd	Valencia	91355
Fire (LACOFD)	27223 Henry Mayo Dr	Valencia	91355
Fire (LACOFD)	16300 Daily Dr	Van Nuys	91406
Fire (LACOFD)	2300 Ocean Front Walk	Venice	90291
Fire (LACOFD)	20011 La Puente Rd	Walnut	91789
Fire (LACOFD)	20480 Pathfinder Rd	Walnut	91789
Fire (LACOFD)	20604 Loyalton Dr	Walnut	91789
Fire (LACOFD)	7643 Santa Monica Blvd	West Hollywood	90069
Fire (LACOFD)	864 N San Vincente Blvd	West Hollywood	90069
Fire (LACOFD)	12006 Hadley St	Whittier	90601
Fire (LACOFD)	7733 Greenleaf Ave	Whittier	90602
Fire (LACOFD)	10021 Scott Ave	Whittier	90603
Fire (LACOFD)	10630 S Mills Ave	Whittier	90604
Fire (LACOFD)	11460 Santa Gertrudes Ave	Whittier	90604
Health Services - Administration (DHS)	1000 S Fremont Ave	Alhambra	91803
Health Services - Administration (DHS)	4275 N Elton Ave	Baldwin Park	91706
Health Services - Administration (DHS)	20151 Nordhoff St	Chatsworth	91311
Health Services - Administration (DHS)	5555 Ferguson Dr	Commerce	90022
Health Services - Administration (DHS)	5701 S Eastern Ave	Commerce	90040
Health Services - Administration (DHS)	7285 Quill Dr	Downey	90242
Health Services - Administration (DHS)	7601 Imperial Hwy	Downey	90242
Health Services - Administration (DHS)	3400 Aero Jet	El Monte	91731
Health Services - Administration (DHS)	12000 Hawthorne Blvd	Hawthorne	90250
Health Services - Administration (DHS)	176 Holston Dr	Lancaster	93535
Health Services - Administration (DHS)	5300 W Ave I	Lancaster	93536
Health Services - Administration (DHS)	2615 S Grand Ave	Los Angeles	90007
Health Services - Administration (DHS)	313 N Figueroa St	Los Angeles	90012
Health Services - Administration (DHS)	224 E 6th St	Los Angeles	90014
Health Services - Administration (DHS)	238 E 6th St	Los Angeles	90014
Health Services - Administration (DHS)	637 Maple St	Los Angeles	90014
Health Services - Administration (DHS)	1545 Wilshire Blvd	Los Angeles	90017
Health Services - Administration (DHS)	1925 Daly St	Los Angeles	90031
Health Services - Administration (DHS)	1601 Eastlake Ave	Los Angeles	90033
Health Services - Administration (DHS)	1605 Eastlake Ave	Los Angeles	90033
Health Services - Administration (DHS)	1740 Zonal Ave	Los Angeles	90033
Health Services - Administration (DHS)	8300 S Vermont Ave	Los Angeles	90044
Health Services - Administration (DHS)	1646 E 120th St	Los Angeles	90059
Health Services - Administration (DHS)	133 N Sunol Dr	Los Angeles	90063
Health Services - Administration (DHS)	350 S Figueroa St	Los Angeles	90071
Health Services - Administration (DHS)	1100 Corporate Center Dr	Monterey Park	91754
Health Services - Administration (DHS)	10100 Pioneer Blvd	Santa Fe Springs	90670
Health Services - Administration (DHS)	10430 Slusher Dr	Santa Fe Springs	90670
Health Services - Administration (DHS)	16350 Filbert St	Sylmar	91342
Health Services - Administration (DHS)	711 Del Amo Blvd	Torrance	90502
Health Services - Administration (DHS)	7555 Van Nuys Blvd	Van Nuys	91405
Health Services - Harbor/UCLA (DHS)	10005 E Flower St	Bellflower	90706
Health Services - Harbor/UCLA (DHS)	1403 Lomita Blvd	Harbor City	90502

LOCATIONS

Health Services - Harbor/UCLA (DHS)	1333 Chestnut Ave	Long Beach	90813
Health Services - Harbor/UCLA (DHS)	1000 W Carson St	Torrance	90502
Health Services - Harbor/UCLA (DHS)	1000 Wisconsin St	Torrance	90502
Health Services - Harbor/UCLA (DHS)	1001 W Carson St	Torrance	90502
Health Services - Harbor/UCLA (DHS)	1124 W Carson St	Torrance	90502
Health Services - Harbor/UCLA (DHS)	21818 S Normandie Ave	Torrance	90502
Health Services - Harbor/UCLA (DHS)	21840 Normandie Ave	Torrance	90502
Health Services - Harbor/UCLA (DHS)	1325 Broad Ave	Wilmington	90744
Health Services - High Desert (DHS)	30500 Arrastre Canyon Rd	Acton	93510
Health Services - High Desert (DHS)	335 B East Ave K-6	Lancaster	93535
Health Services - High Desert (DHS)	335 E Ave I	Lancaster	93535
Health Services - High Desert (DHS)	8201 Pearlblossom Hwy	Littlerock	93543
Health Services - High Desert (DHS)	38350 40th St E	Palmdale	93552
Health Services - High Desert (DHS)	16921 E Ave O	Palmdale	93591
Health Services - LAC/USC (DHS)	10953 Ramona Blvd	El Monte	91731
Health Services - LAC/USC (DHS)	4024 Durfee Ave	El Monte	91732
Health Services - LAC/USC (DHS)	15960 Central Ave	La Puente	91744
Health Services - LAC/USC (DHS)	2615 S Grand Ave	Los Angeles	90007
Health Services - LAC/USC (DHS)	2829 S Grand Ave	Los Angeles	90007
Health Services - LAC/USC (DHS)	238 E 6th St	Los Angeles	90014
Health Services - LAC/USC (DHS)	245 S Fetterly Ave	Los Angeles	90022
Health Services - LAC/USC (DHS)	1100 N State St	Los Angeles	90033
Health Services - LAC/USC (DHS)	1101 N State St	Los Angeles	90033
Health Services - LAC/USC (DHS)	1200 N State St	Los Angeles	90033
Health Services - LAC/USC (DHS)	1220 N State St	Los Angeles	90033
Health Services - LAC/USC (DHS)	1237 N Mission Rd	Los Angeles	90033
Health Services - LAC/USC (DHS)	1300 N Mission Rd	Los Angeles	90033
Health Services - LAC/USC (DHS)	1801 N Marengo St	Los Angeles	90033
Health Services - LAC/USC (DHS)	1900 Zonal Ave	Los Angeles	90033
Health Services - LAC/USC (DHS)	1983 Marengo St	Los Angeles	90033
Health Services - LAC/USC (DHS)	2010 Zonal Ave	Los Angeles	90033
Health Services - LAC/USC (DHS)	2011 N Soto St	Los Angeles	90033
Health Services - LAC/USC (DHS)	2020 Zonal Ave	Los Angeles	90033
Health Services - LAC/USC (DHS)	2051 Marengo St	Los Angeles	90033
Health Services - LAC/USC (DHS)	1720 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	921 E Compton Blvd	Compton	90221
Health Services - MLK (DHS)	5850 S Main St	Los Angeles	90003
Health Services - MLK (DHS)	12012 Compton Ave	Los Angeles	90059
Health Services - MLK (DHS)	12021 Wilmington Ave	Los Angeles	90059
Health Services - MLK (DHS)	1620 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	1670 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	1693 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	1720 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	1721 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	1807 E 120th St	Los Angeles	90059
Health Services - MLK (DHS)	1108 N Oleander Ave	Los Angeles	90222
Health Services - Olive View (DHS)	501 N Glendale Ave	Glendale	91206
Health Services - Olive View (DHS)	1212 Pico St	San Fernando	91340
Health Services - Olive View (DHS)	13333 Vaughn St	San Fernando	91340
Health Services - Olive View (DHS)	14445 Olive View Dr	Sylmar	91342
Health Services - Olive View (DHS)	7515 Van Nuys Blvd	Van Nuys	91405
Health Services - Olive View (DHS)	7555 Van Nuys Blvd	Van Nuys	91405
Health Services - Rancho Los Amigos (DHS)	7601 E Imperial Hwy	Downey	90242
Human Resources (DHR)	1000 S Fremont Ave	Alhambra	91803
Human Resources (DHR)	1333 Chestnut Ave	Long Beach	90813
Human Resources (DHR)	3333 Wilshire Blvd	Los Angeles	90010
Human Resources (DHR)	222 S Hill St	Los Angeles	90012
Human Resources (DHR)	500 W Temple St	Los Angeles	90012
Internal Services (ISD)	29330 The Old Rd	Castaic	91384
Internal Services (ISD)	11236 Playa Ct	Culver City	90230
Internal Services (ISD)	9150 E Imperial Hwy	Downey	90242
Internal Services (ISD)	9230 E Imperial Hwy	Downey	90242
Internal Services (ISD)	123 W Manchester Blvd	Inglewood	90301
Internal Services (ISD)	45000 60th St W	Lancaster	91384
Internal Services (ISD)	2615 S Grand Ave	Los Angeles	90007
Internal Services (ISD)	111 S Grand Ave	Los Angeles	90012
Internal Services (ISD)	241 N Figueroa St	Los Angeles	90012
Internal Services (ISD)	301 N Broadway	Los Angeles	90012
Internal Services (ISD)	320 W Temple St	Los Angeles	90012
Internal Services (ISD)	500 W Temple St	Los Angeles	90012
Internal Services (ISD)	12021 Wilmington Ave	Los Angeles	90059
Internal Services (ISD)	1100 N Eastern Ave	Los Angeles	90063
Internal Services (ISD)	1102 N Eastern Ave	Los Angeles	90063
Internal Services (ISD)	1104 N Eastern Ave	Los Angeles	90063
Internal Services (ISD)	1110 N Eastern Ave	Los Angeles	90063
Internal Services (ISD)	1112 N Eastern Ave	Los Angeles	90063
Internal Services (ISD)	1318 N Eastern Ave	Los Angeles	90063
Internal Services (ISD)	12441 Osborne St	Pacoima	91331
Internal Services (ISD)	13811 Del Sur St	San Fernando	91340
Internal Services (ISD)	14445 Olive View Dr	Sylmar	91342
Medical Examiner-Coroner (DOC)	1102 N Mission Rd	Los Angeles	90033
Medical Examiner-Coroner (DOC)	1104 N Mission Rd	Los Angeles	90033
Medical Examiner-Coroner (DOC)	11705 Alameda St	Lynwood	90059
Medical Examiner-Coroner (DOC)	910 First St	San Fernando	91340
Mental Health (DMH)	150 W Commonwealth Ave	Alhambra	91801
Mental Health (DMH)	200 W Woodward Ave	Alhambra	91801
Mental Health (DMH)	211 S 1st St	Alhambra	91801
Mental Health (DMH)	330 E Live Oak Ave	Arcadia	91006
Mental Health (DMH)	10025 Flower St	Bellflower	90706

LOCATIONS

Mental Health (DMH)	200 N 3rd St	Burbank	91502
Mental Health (DMH)	1301 Las Virgenes Rd	Calabasas	91302
Mental Health (DMH)	6800 Owensmouth Ave	Canoga Park	91303
Mental Health (DMH)	17707 Studebaker Rd	Cerritos	90703
Mental Health (DMH)	20151 Nordoff St	Chatsworth	91304
Mental Health (DMH)	200 W Compton Blvd	Compton	90220
Mental Health (DMH)	921 E Compton Ave	Compton	90221
Mental Health (DMH)	921 E Compton Blvd	Compton	90221
Mental Health (DMH)	1359 N Grand Ave	Covina	91724
Mental Health (DMH)	1373 E Center Court Dr	Covina	91724
Mental Health (DMH)	7285 Quill Dr	Downey	90242
Mental Health (DMH)	7878 Telegraph Rd	Downey	90242
Mental Health (DMH)	10953 Ramona Blvd	El Monte	91731
Mental Health (DMH)	4024 N Durfee Ave	El Monte	91732
Mental Health (DMH)	1441 Santa Anita Ave	El Monte	91733
Mental Health (DMH)	1300 W 155th St	Gardena	90247
Mental Health (DMH)	14112 S Kingsley Dr	Gardena	90249
Mental Health (DMH)	600 E Broadway	Glendale	91206
Mental Health (DMH)	725 S Grand Ave	Glendora	91741
Mental Health (DMH)	10515 Balboa Blvd	Granada Hills	91344
Mental Health (DMH)	10605 Balboa Blvd	Granada Hills	91344
Mental Health (DMH)	1403 Lomita Blvd	Harbor City	90502
Mental Health (DMH)	2311 W El Segundo Blvd	Hawthorne	90250
Mental Health (DMH)	2629 Clarendon Ave	Huntington Park	90255
Mental Health (DMH)	2677 Zoe Ave	Huntington Park	90255
Mental Health (DMH)	1 Regent St	Inglewood	90020
Mental Health (DMH)	1 W Manchester Blvd	Inglewood	90301
Mental Health (DMH)	6601 Stephens Ranch Rd	La Verne	91750
Mental Health (DMH)	42220 Lake Hughes Rd	Lake Hughes	93532
Mental Health (DMH)	4060 Watson Plaza Dr	Lakewood	90712
Mental Health (DMH)	1010 W Ave J	Lancaster	93534
Mental Health (DMH)	42011 4th St West	Lancaster	93534
Mental Health (DMH)	251B East Ave K-6	Lancaster	93535
Mental Health (DMH)	251H East Ave K-6	Lancaster	93535
Mental Health (DMH)	335 E Ave I	Lancaster	93535
Mental Health (DMH)	349A East Ave K-6	Lancaster	93535
Mental Health (DMH)	43423 Division St	Lancaster	93535
Mental Health (DMH)	5300 W Ave I	Lancaster	93536
Mental Health (DMH)	14623 Hawthorne Blvd	Lawndale	90260
Mental Health (DMH)	24330 Narbonne Ave	Lomita	90717
Mental Health (DMH)	275 Magnolia Ave	Long Beach	90802
Mental Health (DMH)	4510 E Pacific Coast Hwy	Long Beach	90804
Mental Health (DMH)	2600 Redondo Ave	Long Beach	90806
Mental Health (DMH)	1333 Chestnut Ave	Long Beach	90813
Mental Health (DMH)	10421 S Figueroa St	Los Angeles	90003
Mental Health (DMH)	600 S Commonwealth Ave	Los Angeles	90005
Mental Health (DMH)	6390 W 96th St	Los Angeles	90005
Mental Health (DMH)	695 S Vermont Ave	Los Angeles	90005
Mental Health (DMH)	1933 S Broadway	Los Angeles	90007
Mental Health (DMH)	3741 Stocker St	Los Angeles	90008
Mental Health (DMH)	3751 Stocker St	Los Angeles	90008
Mental Health (DMH)	3530 Wilshire Blvd	Los Angeles	90010
Mental Health (DMH)	236 E 58th St	Los Angeles	90011
Mental Health (DMH)	100 W 1st St	Los Angeles	90012
Mental Health (DMH)	210 W Temple St	Los Angeles	90012
Mental Health (DMH)	320 W Temple St	Los Angeles	90012
Mental Health (DMH)	420 E 3rd St	Los Angeles	90013
Mental Health (DMH)	420 S San Pedro St	Los Angeles	90013
Mental Health (DMH)	426 S San Pedro St	Los Angeles	90013
Mental Health (DMH)	522 South San Pedro St	Los Angeles	90013
Mental Health (DMH)	529 Maple Ave	Los Angeles	90013
Mental Health (DMH)	224 E 6th St	Los Angeles	90014
Mental Health (DMH)	631 Maple Ave	Los Angeles	90014
Mental Health (DMH)	1816 S Figueroa St	Los Angeles	90015
Mental Health (DMH)	550 S Vermont Ave	Los Angeles	90020
Mental Health (DMH)	245 S Fetterly Ave	Los Angeles	90022
Mental Health (DMH)	4701 E Cesar Chavez Ave	Los Angeles	90022
Mental Health (DMH)	4848 Civic Center Way	Los Angeles	90022
Mental Health (DMH)	5000 W Sunset Blvd	Los Angeles	90027
Mental Health (DMH)	1605 Eastlake Ave	Los Angeles	90033
Mental Health (DMH)	5757 Wilshire Blvd	Los Angeles	90036
Mental Health (DMH)	1224 N Vine St	Los Angeles	90038
Mental Health (DMH)	947 Cole Ave	Los Angeles	90038
Mental Health (DMH)	1500 S MacDonnell Ave	Los Angeles	90040
Mental Health (DMH)	5321 Via Marisol	Los Angeles	90042
Mental Health (DMH)	5564 N Figueroa St	Los Angeles	90042
Mental Health (DMH)	8300 S Vermont Ave	Los Angeles	90044
Mental Health (DMH)	11701 S La Cienega Blvd	Los Angeles	90045
Mental Health (DMH)	5110 W Goldleaf Circle	Los Angeles	90056
Mental Health (DMH)	1670 E 120th St	Los Angeles	90059
Mental Health (DMH)	1720 E 120th St	Los Angeles	90059
Mental Health (DMH)	1721 E 120th St	Los Angeles	90059
Mental Health (DMH)	5835 S Eastern Ave	Los Angeles	90063
Mental Health (DMH)	11080 W Olympic Blvd	Los Angeles	90064
Mental Health (DMH)	11303 W Washington Blvd	Los Angeles	90066
Mental Health (DMH)	3205 Lakewood Blvd	Los Angeles	90808
Mental Health (DMH)	427 S Encinal Canyon Rd	Mailbu	90265
Mental Health (DMH)	433 S Encinal Canyon Rd	Mailbu	90265
Mental Health (DMH)	215 E Avenida de la Merced	Montebello	90640

LOCATIONS

Mental Health (DMH)	320 W Newmark Ave	Monterey Park	90005
Mental Health (DMH)	201 Centre Plaza Dr	Monterey Park	91754
Mental Health (DMH)	2525 Corporate Pl	Monterey Park	91754
Mental Health (DMH)	12440 E Imperial Hwy	Norwalk	90650
Mental Health (DMH)	12440 Firestone Blvd	Norwalk	90650
Mental Health (DMH)	12720 Norwalk Blvd	Norwalk	90650
Mental Health (DMH)	13557 Van Nuys Blvd	Pacoima	91331
Mental Health (DMH)	1529 E Palmdale Blvd	Palmdale	93550
Mental Health (DMH)	2323 E Palmdale Blvd	Palmdale	93550
Mental Health (DMH)	2323A E Palmdale Blvd	Palmdale	93550
Mental Health (DMH)	39959 Sierra Hwy	Palmdale	93550
Mental Health (DMH)	300 E Walnut Ave	Pasadena	91101
Mental Health (DMH)	532 E Colorado Blvd	Pasadena	91101
Mental Health (DMH)	220 S Raymond St	Pasadena	91105
Mental Health (DMH)	1660 W Mission Blvd	Pomona	91766
Mental Health (DMH)	400 Civic Center Plaza	Pomona	91766
Mental Health (DMH)	490 W Mission Blvd	Pomona	91766
Mental Health (DMH)	801 Corporate Center Dr	Pomona	91768
Mental Health (DMH)	19230 Victory Blvd	Reseda	91335
Mental Health (DMH)	19231 Victory Blvd	Reseda	91335
Mental Health (DMH)	1900 N Sycamore Canyon Rd	San Dimas	91773
Mental Health (DMH)	900 3rd St	San Fernando	91340
Mental Health (DMH)	150 W 7th St	San Pedro	90731
Mental Health (DMH)	28490 Stanford Ave	Santa Clarita	91355
Mental Health (DMH)	28700 Bouquet Canyon Rd	Santa Clarita	91390
Mental Health (DMH)	10355 Slusher Dr	Santa Fe Springs	90670
Mental Health (DMH)	1499 Huntington Dr	South Pasadena	91030
Mental Health (DMH)	14445 Olive View Dr	Sylmar	91342
Mental Health (DMH)	14659 Olive View Dr	Sylmar	91342
Mental Health (DMH)	16350 Filbert St	Sylmar	91342
Mental Health (DMH)	3300 Civic Center Dr	Torrance	90005
Mental Health (DMH)	21081 S Western Ave	Torrance	90501
Mental Health (DMH)	2325 Crenshaw Blvd	Torrance	90501
Mental Health (DMH)	1000 W Carson St	Torrance	90502
Mental Health (DMH)	21730 S Vermont Ave	Torrance	90502
Mental Health (DMH)	21732 S Vermont Ave	Torrance	90502
Mental Health (DMH)	825 Maple Ave	Torrance	90503
Mental Health (DMH)	23501 Cinema Dr	Valencia	91355
Mental Health (DMH)	14400 Erwin St	Van Nuys	91401
Mental Health (DMH)	7515 Van Nuys Blvd	Van Nuys	91405
Mental Health (DMH)	7555 Van Nuys Blvd	Van Nuys	91405
Mental Health (DMH)	4305 S Santa Fe Ave	Vernon	90011
Mental Health (DMH)	8240 Broadway Ave	Whittier	90606
Military & Veteran Affairs (MVA)	335 E Ave K10	Lancaster	93535
Military & Veteran Affairs (MVA)	1816 S Figueroa St	Los Angeles	90015
Military & Veteran Affairs (MVA)	1427 W West Covina Pkwy	West Covina	91790
Parks & Recreation (PR)	1000 S Fremont Ave	Alhambra	91803
Parks & Recreation (PR)	3330 Lincoln Ave	Altadena	91001
Parks & Recreation (PR)	405 S Santa Anita Ave	Arcadia	91006
Parks & Recreation (PR)	301 N Baldwin Ave	Arcadia	91007
Parks & Recreation (PR)	18867 E Armstead St	Azusa	91702
Parks & Recreation (PR)	265 Cloverleaf Dr	Baldwin Park	91706
Parks & Recreation (PR)	419 E 192nd St	Carson	90746
Parks & Recreation (PR)	31320 Castaic Rd	Castaic	91384
Parks & Recreation (PR)	32132 Castaic Lake Dr	Castaic	91384
Parks & Recreation (PR)	20261 E Covina Blvd	Covina	91724
Parks & Recreation (PR)	5950 Stoneview Dr	Culver City	90232
Parks & Recreation (PR)	15501 E Arrow Hwy	Irwindale	91706
Parks & Recreation (PR)	31000 Pyramid Lake Rd	Lebec	93243
Parks & Recreation (PR)	12603 S Broadway	Los Angeles	90061
Parks & Recreation (PR)	360 W El Segundo Blvd	Los Angeles	90061
Parks & Recreation (PR)	24151 Newhall Ave	Santa Clarita	91321
Parks & Recreation (PR)	1000 Durfee Ave	South El Monte	91733
Parks & Recreation (PR)	750 Santa Anita Ave	South El Monte	91733
Parks & Recreation (PR)	26233 W Faulkner Dr	Stevenson Ranch	91381
Parks & Recreation (PR)	11503 N Trail	Sylmar	91342
Parks & Recreation (PR)	13100 Hubbard St	Sylmar	91342
Probation (PROB)	150 W Commonwealth Ave	Alhambra	91801
Probation (PROB)	200 W Woodward Ave	Alhambra	91801
Probation (PROB)	12310 Lower Azusa Rd	Arcadia	91006
Probation (PROB)	10025 Flower St	Bellflower	90706
Probation (PROB)	300 E Olive Ave	Burbank	91502
Probation (PROB)	1301 Las Virgenes Rd	Calabasas	91302
Probation (PROB)	1299 E Artesia Blvd	Carson	90746
Probation (PROB)	200 W Compton Blvd	Compton	90220
Probation (PROB)	7285 Quill Dr	Downey	90242
Probation (PROB)	7500 Imperial Hwy	Downey	90242
Probation (PROB)	9150 E Imperial Hwy	Downey	90242
Probation (PROB)	9525 Imperial Hwy	Downey	90242
Probation (PROB)	11234 Valley Blvd	El Monte	91731
Probation (PROB)	600 E Broadway	Glendale	91206
Probation (PROB)	1 E Regent St	Inglewood	90301
Probation (PROB)	110 E Regent St	Inglewood	90301
Probation (PROB)	923 Redondo Blvd	Inglewood	90302
Probation (PROB)	6601 Stephens Ranch Rd	La Verne	91750
Probation (PROB)	6631 Stephens Ranch Rd	La Verne	91750
Probation (PROB)	42011 4th St West	Lancaster	93534
Probation (PROB)	43423 Division St	Lancaster	93535
Probation (PROB)	43917 Division St	Lancaster	93535

LOCATIONS

Probation (PROB)	5300 W Ave I	Lancaster	93536
Probation (PROB)	275 Magnolia Ave	Long Beach	90802
Probation (PROB)	3701 E Willow St	Long Beach	90815
Probation (PROB)	8526 Grape St	Los Angeles	90001
Probation (PROB)	1945 S Hill St	Los Angeles	90007
Probation (PROB)	3530 Wilshire Blvd	Los Angeles	90010
Probation (PROB)	236 E 58th St	Los Angeles	90011
Probation (PROB)	210 W Temple St	Los Angeles	90012
Probation (PROB)	320 W Temple St	Los Angeles	90012
Probation (PROB)	433 Bauchet St	Los Angeles	90012
Probation (PROB)	450 Bauchet St	Los Angeles	90012
Probation (PROB)	5811 S San Pedro St	Los Angeles	90013
Probation (PROB)	3606 W Exposition Blvd	Los Angeles	90016
Probation (PROB)	4549 Telegraph Rd	Los Angeles	90022
Probation (PROB)	4848 Civic Center Way	Los Angeles	90022
Probation (PROB)	4849 Civic Center Way	Los Angeles	90022
Probation (PROB)	11151 Missouri Ave	Los Angeles	90025
Probation (PROB)	1925 Daly St	Los Angeles	90031
Probation (PROB)	1401 Biggy St	Los Angeles	90033
Probation (PROB)	1601 Eastlake Ave	Los Angeles	90033
Probation (PROB)	1605 Eastlake Ave	Los Angeles	90033
Probation (PROB)	1500 S MacDonnell Ave	Los Angeles	90040
Probation (PROB)	1330 W Imperial Hwy	Los Angeles	90044
Probation (PROB)	8300 S Vermont Ave	Los Angeles	90044
Probation (PROB)	11701 S La Cienega Blvd	Los Angeles	90045
Probation (PROB)	7001 St Andrews Pl	Los Angeles	90047
Probation (PROB)	11701 Alameda St	Lynwood	90059
Probation (PROB)	427 Encinal Canyon Rd	Mailbu	90265
Probation (PROB)	433 Encinal Canyon Rd	Mailbu	90265
Probation (PROB)	12720 Norwalk Blvd	Norwalk	90650
Probation (PROB)	12605 Osborne St	Pacoima	91331
Probation (PROB)	13557 Van Nuys Blvd	Pacoima	91331
Probation (PROB)	300 E Walnut Ave	Pasadena	91101
Probation (PROB)	3300 Sandoval Ave	Pico Rivera	90660
Probation (PROB)	1660 W Mission Blvd	Pomona	91766
Probation (PROB)	400 Civic Center Plaza	Pomona	91766
Probation (PROB)	1900 N Sycamore Canyon Rd	San Dimas	91773
Probation (PROB)	1900 Sycamore Canyon Rd	San Dimas	91773
Probation (PROB)	900 3rd St	San Fernando	91340
Probation (PROB)	28750 N Bouquet Canyon Rd	Santa Clarita	91390
Probation (PROB)	1725 Main St	Santa Monica	90401
Probation (PROB)	16350 Filbert St	Sylmar	91342
Probation (PROB)	3221 Torrance Blvd	Torrance	90503
Probation (PROB)	825 Maple Ave	Torrance	90503
Probation (PROB)	23759 Valencia Blvd	Valencia	91355
Probation (PROB)	14400 Erwin St	Van Nuys	91401
Probation (PROB)	7555 Van Nuys Blvd	Van Nuys	91405
Probation (PROB)	14414 Delano St	Van Nuys	91411
Probation (PROB)	1427 W West Covina Pkwy	West Covina	91790
Probation (PROB)	7639 Painter Ave	Whittier	90602
Probation (PROB)	8240 Broadway Ave	Whittier	90606
Public Defender (PUBDEF)	150 W Commonwealth Ave	Alhambra	91801
Public Defender (PUBDEF)	1611 S Garfield Ave	Alhambra	91801
Public Defender (PUBDEF)	10025 Flower St	Bellflower	90706
Public Defender (PUBDEF)	9928 Flower St	Bellflower	90706
Public Defender (PUBDEF)	300 E Olive Ave	Burbank	91502
Public Defender (PUBDEF)	9425 Penfield Ave	Chatsworth	91311
Public Defender (PUBDEF)	200 W Compton Blvd	Compton	90220
Public Defender (PUBDEF)	7281 Quill Dr	Downey	90242
Public Defender (PUBDEF)	7500 Imperial Hwy	Downey	90242
Public Defender (PUBDEF)	11234 Valley Blvd	El Monte	91731
Public Defender (PUBDEF)	600 E Broadway	Glendale	91206
Public Defender (PUBDEF)	1 E Regent St	Inglewood	90301
Public Defender (PUBDEF)	42011 4th St West	Lancaster	93534
Public Defender (PUBDEF)	24340 Narbonne Ave	Lomita	90717
Public Defender (PUBDEF)	275 Magnolia Ave	Long Beach	90802
Public Defender (PUBDEF)	600 S Commonwealth Ave	Los Angeles	90005
Public Defender (PUBDEF)	1945 S Hill St	Los Angeles	90007
Public Defender (PUBDEF)	210 W Temple St	Los Angeles	90012
Public Defender (PUBDEF)	320 W Temple St	Los Angeles	90012
Public Defender (PUBDEF)	429 Bauchet St	Los Angeles	90012
Public Defender (PUBDEF)	4848 Civic Center Way	Los Angeles	90022
Public Defender (PUBDEF)	1601 Eastlake Ave	Los Angeles	90033
Public Defender (PUBDEF)	11701 S La Cienega Blvd	Los Angeles	90045
Public Defender (PUBDEF)	11701 Alameda St	Lynwood	90059
Public Defender (PUBDEF)	12440 Firestone Blvd	Norwalk	90650
Public Defender (PUBDEF)	12720 Norwalk Blvd	Norwalk	90650
Public Defender (PUBDEF)	221 E Walnut St	Pasadena	91101
Public Defender (PUBDEF)	300 E Walnut St	Pasadena	91101
Public Defender (PUBDEF)	101 W Mission Blvd	Pomona	91766
Public Defender (PUBDEF)	300 S Park Ave	Pomona	91766
Public Defender (PUBDEF)	303 N Maclay Ave	San Fernando	91340
Public Defender (PUBDEF)	900 3rd St	San Fernando	91340
Public Defender (PUBDEF)	23747 Valencia Blvd	Santa Clarita	91355
Public Defender (PUBDEF)	9830 Norwalk Blvd	Santa Fe Springs	90670
Public Defender (PUBDEF)	16350 Filbert St	Sylmar	91342
Public Defender (PUBDEF)	3655 Torrance Blvd	Torrance	90503
Public Defender (PUBDEF)	14400 Erwin St	Van Nuys	91401
Public Defender (PUBDEF)	14553 Delano St	Van Nuys	91411

LOCATIONS

Public Defender (PUBDEF)	1427 W West Covina Pkwy	West Covina	91790
Public Defender (PUBDEF)	1501 W Cameron Ave	West Covina	91790
Public Health (PH)	30500 Arrastre Canyon Rd	Acton	93510
Public Health (PH)	150 W Commonwealth Ave	Alhambra	91801
Public Health (PH)	1000 S Fremont Ave	Alhambra	91803
Public Health (PH)	5050 Commerce Dr	Baldwin Park	91706
Public Health (PH)	1101 W Magnolia Blvd	Burbank	91506
Public Health (PH)	26600 Agoura Rd	Calabasas	91302
Public Health (PH)	21515 Vanowen St	Canoga Park	91303
Public Health (PH)	1745 Lynoak Dr	Claremont	91711
Public Health (PH)	1417 S Central Ave	Compton	90220
Public Health (PH)	6101 W Centinela Ave	Culver City	90230
Public Health (PH)	12340 Woodruff Ave	Downey	90242
Public Health (PH)	12750 Erickson Ave	Downey	90242
Public Health (PH)	3400 Aero Jet Ave	El Monte	91731
Public Health (PH)	9320 Telstar Ave	El Monte	91731
Public Health (PH)	4544 Maxson Rd	El Monte	91732
Public Health (PH)	15805 S Budlong Ave.	Gardena	90247
Public Health (PH)	501 N Glendale Ave	Glendale	91206
Public Health (PH)	1700 E Mountain St	Glendale	91207
Public Health (PH)	2660 E 57th St	Huntington Park	90255
Public Health (PH)	6222 State St	Huntington Park	90255
Public Health (PH)	123 W Manchester Blvd	Inglewood	90301
Public Health (PH)	9800 S La Cienega Blvd	Inglewood	90301
Public Health (PH)	800 Tonopah Ave	La Puente	91744
Public Health (PH)	44226 10th St W	Lancaster	93534
Public Health (PH)	335 A East Ave K-6	Lancaster	93535
Public Health (PH)	335 B East Ave K-6	Lancaster	93535
Public Health (PH)	44929 5th St E	Lancaster	93535
Public Health (PH)	44900 N 60th St W	Lancaster	93536
Public Health (PH)	275 Magnolia Ave	Long Beach	90802
Public Health (PH)	2221 Argonne Ave	Long Beach	90815
Public Health (PH)	5850 S Main St	Los Angeles	90003
Public Health (PH)	600 S Commonwealth Ave	Los Angeles	90005
Public Health (PH)	695 S Vermont Ave	Los Angeles	90005
Public Health (PH)	1925 S Budlong Ave	Los Angeles	90007
Public Health (PH)	1945 S Hill St	Los Angeles	90007
Public Health (PH)	2615 S Grand Ave	Los Angeles	90007
Public Health (PH)	3530 Wilshire Blvd	Los Angeles	90010
Public Health (PH)	241 N Figueroa St	Los Angeles	90012
Public Health (PH)	313 N Figueroa St	Los Angeles	90012
Public Health (PH)	441 Bauchet St	Los Angeles	90012
Public Health (PH)	522 S. San Pedro St	Los Angeles	90013
Public Health (PH)	2302 S Gramercy Pl	Los Angeles	90018
Public Health (PH)	245 S Fetterly Ave	Los Angeles	90022
Public Health (PH)	4540 Michigan Ave	Los Angeles	90022
Public Health (PH)	4801 E 3rd St	Los Angeles	90022
Public Health (PH)	4848 Civic Center Way	Los Angeles	90022
Public Health (PH)	5555 Ferguson Dr	Los Angeles	90022
Public Health (PH)	1200 N State St	Los Angeles	90033
Public Health (PH)	2010 Zonal Ave	Los Angeles	90033
Public Health (PH)	5205 Melrose Ave	Los Angeles	90038
Public Health (PH)	11833 Wilmington Ave	Los Angeles	90059
Public Health (PH)	12012 Compton Ave	Los Angeles	90059
Public Health (PH)	3834 S Western Ave	Los Angeles	90062
Public Health (PH)	133 N Sunol Dr	Los Angeles	90063
Public Health (PH)	3960 S Centinela Ave	Los Angeles	90066
Public Health (PH)	15643 Sherman Way	Los Angeles	91406
Public Health (PH)	330 W Maple Ave	Monrovia	91016
Public Health (PH)	5300 Tujunga Ave	North Hollywood	91601
Public Health (PH)	12827 Saticoy St	North Hollywood	91605
Public Health (PH)	12440 Imperial Hwy	Norwalk	90650
Public Health (PH)	14821 Jersey Ave	Norwalk	90650
Public Health (PH)	13300 Van Nuys Blvd	Pacoima	91331
Public Health (PH)	35005 Hillcrest Dr	Palmdale	93552
Public Health (PH)	37005 Hillcrest Dr	Palmdale	93552
Public Health (PH)	14500 Roscoe Blvd	Panorama City	91402
Public Health (PH)	315 N Pasadena Ave	Pasadena	91103
Public Health (PH)	400 Civic Center Plaza	Pomona	91766
Public Health (PH)	750 S Park Ave	Pomona	91766
Public Health (PH)	1820 Havemeyer Ln	Redondo Beach	90278
Public Health (PH)	19451 Wyandotte St	Reseda	91335
Public Health (PH)	122 W 8th St	San Pedro	90731
Public Health (PH)	308 S Weymouth Ave	San Pedro	90731
Public Health (PH)	19420 W Sierra Estates Dr	Santa Clarita	91321
Public Health (PH)	26415 Carl Boyer Dr	Santa Clarita	91350
Public Health (PH)	2509 Pico Blvd	Santa Monica	90401
Public Health (PH)	11012 Garfield Ave	South Gate	90280
Public Health (PH)	14445 Olive View Dr	Sylmar	91342
Public Health (PH)	1000 W Carson St	Torrance	90502
Public Health (PH)	711 Del Amo Blvd	Torrance	90502
Public Health (PH)	7555 Van Nuys Blvd	Van Nuys	91405
Public Health (PH)	1427 W West Covina Pkwy	West Covina	91790
Public Health (PH)	1435 W West Covina Pkwy	West Covina	91790
Public Health (PH)	7643 S Painter Ave	Whittier	90602
Public Health (PH)	7804 Thornlake Ave	Whittier	90606
Public Library (PL)	1327 Foothill Blvd	Acton	93510
Public Library (PL)	33792 Crown Valley Rd	Acton	93510
Public Library (PL)	29901 Ladyface Ct	Agoura Hills	91301

LOCATIONS

Public Library (PL)	4153 E Live Oak Ave	Arcadia	91006
Public Library (PL)	18801 Elaine Ave	Artesia	90701
Public Library (PL)	215 Sumner Ave	Avalon	90704
Public Library (PL)	4181 Baldwin Park Blvd	Baldwin Park	91706
Public Library (PL)	4411 Gage Ave	Bell	90201
Public Library (PL)	7110 Garfield Ave	Bell Gardens	90201
Public Library (PL)	9945 Flower St	Bellflower	90706
Public Library (PL)	150 E 216th St	Carson	90745
Public Library (PL)	151 E Carson St	Carson	90745
Public Library (PL)	17906 Avalon Blvd	Carson	90746
Public Library (PL)	27971 Sloan Canyon Rd	Castaic	91384
Public Library (PL)	208 N Harvard Blvd	Claremont	91711
Public Library (PL)	240 W Compton Blvd	Compton	90220
Public Library (PL)	20540 E Arrow Hwy	Covina	91724
Public Library (PL)	5218 Santa Ana St	Cudahy	90201
Public Library (PL)	4975 Overland Ave	Culver City	90230
Public Library (PL)	21800 Copley Dr	Diamond Bar	91765
Public Library (PL)	7400 Imperial Hwy	Downey	90242
Public Library (PL)	1301 Buena Vista St	Duarte	91010
Public Library (PL)	4205 E Compton Blvd	East Rancho Dominguez	90221
Public Library (PL)	3224 Tyler Ave	El Monte	91731
Public Library (PL)	4550 Peck Rd	El Monte	91732
Public Library (PL)	1731 W Gardena Blvd	Gardena	90247
Public Library (PL)	14433 Crenshaw Blvd	Gardena	90249
Public Library (PL)	16010 La Monde St	Hacienda Heights	91745
Public Library (PL)	11940 Carson St	Hawaiian Gardens	90716
Public Library (PL)	12700 Grevillea Ave	Hawthorne	90250
Public Library (PL)	5335 W 135th St	Hawthorne	90250
Public Library (PL)	550 Pier Ave	Hermosa Beach	90254
Public Library (PL)	6518 Miles Ave	Huntington Park	90255
Public Library (PL)	4545 Oakwood Ave	La Canada Flintridge	91011
Public Library (PL)	2809 Foothill Blvd	La Crescenta	91214
Public Library (PL)	13800 La Mirada Blvd	La Mirada	90638
Public Library (PL)	15920 Central Ave	La Puente	91744
Public Library (PL)	840 N Puente Ave	La Puente	91746
Public Library (PL)	3640 D St	La Verne	91750
Public Library (PL)	4990 Clark Ave	Lakewood	90713
Public Library (PL)	6600 Del Amo Blvd	Lakewood	90713
Public Library (PL)	601 W Lancaster Blvd	Lancaster	93534
Public Library (PL)	14615 Burin Ave	Lawndale	90260
Public Library (PL)	4359 Lennox Blvd	Lennox	90304
Public Library (PL)	35119 80th St E	Littlerock	93543
Public Library (PL)	24200 Narbonne Ave	Lomita	90717
Public Library (PL)	1610 E Florence Ave	Los Angeles	90001
Public Library (PL)	1900 Firestone Blvd	Los Angeles	90001
Public Library (PL)	4837 E 3rd St	Los Angeles	90022
Public Library (PL)	4264 Whittier Blvd	Los Angeles	90023
Public Library (PL)	3854 W 54th St	Los Angeles	90043
Public Library (PL)	1340 W 106th St	Los Angeles	90044
Public Library (PL)	11838 Wilmington Ave	Los Angeles	90059
Public Library (PL)	150 E El Segundo Blvd	Los Angeles	90061
Public Library (PL)	3965 E Cesar E Chavez Ave	Los Angeles	90063
Public Library (PL)	4025 City Terrace Dr	Los Angeles	90063
Public Library (PL)	11320 Bullis Rd	Lynwood	90059
Public Library (PL)	23519 W Civic Center Way	Malibu	90265
Public Library (PL)	1320 Highland Ave	Manhattan Beach	90266
Public Library (PL)	4533 Admiralty Way	Marina del Rey	90292
Public Library (PL)	4323 Slauson Ave	Maywood	90270
Public Library (PL)	1060 S Greenwood Ave	Montebello	90640
Public Library (PL)	1550 W Beverly Blvd	Montebello	90640
Public Library (PL)	25950 The Old Rd	Newhall	91381
Public Library (PL)	11949 Alondra Blvd	Norwalk	90650
Public Library (PL)	12348 Imperial Hwy	Norwalk	90650
Public Library (PL)	16921 E Ave O	Palmdale	93591
Public Library (PL)	16254 Colorado Ave	Paramount	90723
Public Library (PL)	7828 Serapis Ave	Pico Rivera	90660
Public Library (PL)	9001 Mines Ave	Pico Rivera	90660
Public Library (PL)	42018 N 50th St W	Quartz Hill	93536
Public Library (PL)	8800 Valley Blvd	Rosemead	91770
Public Library (PL)	1850 Nogales St	Rowland Heights	91748
Public Library (PL)	145 N Walnut Ave	San Dimas	91773
Public Library (PL)	217 N Maclay Ave	San Fernando	91340
Public Library (PL)	500 S Del Mar Ave	San Gabriel	91776
Public Library (PL)	21182 Centre Pointe Pkwy	Santa Clarita	91350
Public Library (PL)	1430 Central Ave	South El Monte	91733
Public Library (PL)	12000 Garfield Ave	South Gate	90280
Public Library (PL)	4035 Tweedy Blvd	South Gate	90280
Public Library (PL)	5939 Golden West Ave	Temple City	91780
Public Library (PL)	122 N Topanga Canyon Blvd	Topanga	90290
Public Library (PL)	21155 La Puente Rd	Walnut	91789
Public Library (PL)	1601 W West Covina Pkwy	West Covina	91790
Public Library (PL)	625 N San Vicente Blvd	West Hollywood	90069
Public Library (PL)	31220 Oak Crest Dr	Westlake Village	91361
Public Library (PL)	11543 Colima Rd	Whittier	90604
Public Library (PL)	6934 Broadway Ave	Whittier	90606
Public Library (PL)	8511 Duchess Dr	Whittier	90606
Public Social Services (DPSS)	5460 Bandini Blvd	Bell Gardens	90201
Public Social Services (DPSS)	3307 N Glenoaks Blvd	Burbank	91504
Public Social Services (DPSS)	27233 Camp Plenty Rd	Canyon Country	91351

LOCATIONS

Public Social Services (DPSS)	21415 Plummer St	Chatsworth	91311
Public Social Services (DPSS)	21615 Plummer St	Chatsworth	91311
Public Social Services (DPSS)	17171 Gale Ave	City Of Industry	91745
Public Social Services (DPSS)	12801 Crossroads Pkwy S	City Of Industry	91746
Public Social Services (DPSS)	12820 Crossroads Pkwy S	City Of Industry	91746
Public Social Services (DPSS)	12860 Crossroads Pkwy S	City Of Industry	91746
Public Social Services (DPSS)	12900 Crossroads Pkwy S	City Of Industry	91746
Public Social Services (DPSS)	2700 Garfield Ave	Commerce	90040
Public Social Services (DPSS)	211 E Alondra Blvd	Compton	90220
Public Social Services (DPSS)	17600-A S Santa Fe Ave	Compton	90221
Public Social Services (DPSS)	17600-B S Santa Fe Ave	Compton	90221
Public Social Services (DPSS)	17600-C S Santa Fe Ave	Compton	90221
Public Social Services (DPSS)	2959 E Victoria St	Compton	90221
Public Social Services (DPSS)	2961 E Victoria St	Compton	90221
Public Social Services (DPSS)	8130 Atlantic Ave	Cudahy	90201
Public Social Services (DPSS)	3216 Rosemead Blvd	El Monte	91731
Public Social Services (DPSS)	3220 Rosemead Blvd	El Monte	91731
Public Social Services (DPSS)	3350 Aero Jet Ave	El Monte	91731
Public Social Services (DPSS)	3355 Aero Jet Ave	El Monte	91731
Public Social Services (DPSS)	3400 Aero Jet Ave	El Monte	91731
Public Social Services (DPSS)	9320 Telstar Ave	El Monte	91731
Public Social Services (DPSS)	4680 San Fernando Rd	Glendale	91204
Public Social Services (DPSS)	12000 Hawthorne Blvd	Hawthorne	90250
Public Social Services (DPSS)	9800 S La Cienega Blvd	Inglewood	90301
Public Social Services (DPSS)	335 C East Ave K-6	Lancaster	93535
Public Social Services (DPSS)	337 East Ave K-10	Lancaster	93535
Public Social Services (DPSS)	349 East Ave K-6	Lancaster	93535
Public Social Services (DPSS)	1740 E Gage Ave	Los Angeles	90001
Public Social Services (DPSS)	2615 S Grand Ave	Los Angeles	90007
Public Social Services (DPSS)	2707 S Grand Ave	Los Angeles	90007
Public Social Services (DPSS)	3435 Wilshire Blvd	Los Angeles	90010
Public Social Services (DPSS)	566 S San Pedro St	Los Angeles	90013
Public Social Services (DPSS)	813 E 4th Pl	Los Angeles	90013
Public Social Services (DPSS)	5445 Whittier Blvd	Los Angeles	90022
Public Social Services (DPSS)	2855 E Olympic Blvd	Los Angeles	90023
Public Social Services (DPSS)	2200 Humboldt St	Los Angeles	90031
Public Social Services (DPSS)	4077 N Mission Rd	Los Angeles	90033
Public Social Services (DPSS)	8300 S Vermont Ave	Los Angeles	90044
Public Social Services (DPSS)	5200 W Century Blvd	Los Angeles	90045
Public Social Services (DPSS)	2415 W 6th St	Los Angeles	90057
Public Social Services (DPSS)	2601 Wilshire Blvd	Los Angeles	90057
Public Social Services (DPSS)	10728 S Central Ave	Los Angeles	90059
Public Social Services (DPSS)	1819 W 120th St	Los Angeles	90059
Public Social Services (DPSS)	3833 S Vermont Ave	Los Angeles	90062
Public Social Services (DPSS)	11110 W Pico Blvd	Los Angeles	90064
Public Social Services (DPSS)	9451 Corbin Ave	Northridge	91324
Public Social Services (DPSS)	12440 Imperial Hwy	Norwalk	90650
Public Social Services (DPSS)	12727 Norwalk Blvd	Norwalk	90650
Public Social Services (DPSS)	14714 Carmenita Rd	Norwalk	90650
Public Social Services (DPSS)	1050 E Palmdale Blvd	Palmdale	93550
Public Social Services (DPSS)	955 N Lake Ave	Pasadena	91104
Public Social Services (DPSS)	360 E Mission Blvd	Pomona	91766
Public Social Services (DPSS)	2255 N Garey Ave	Pomona	91767
Public Social Services (DPSS)	416 N Garey Ave	Pomona	91767
Public Social Services (DPSS)	2040 W Holt Ave	Pomona	91768
Public Social Services (DPSS)	222 W 6th St	San Pedro	90731
Public Social Services (DPSS)	2701 Firestone Blvd	South Gate	90280
Public Social Services (DPSS)	9188 Glenoaks Blvd	Sun Valley	91352
Public Social Services (DPSS)	7555 Van Nuys Blvd	Van Nuys	91405
Public Social Services (DPSS)	7755 Van Nuys Blvd	Van Nuys	91405
Public Works (DPW)	29773 Mulholland Hwy	Agoura Hills	91301
Public Works (DPW)	1000 S Fremont Ave	Alhambra	91803
Public Works (DPW)	718 S Date Ave	Alhambra	91803
Public Works (DPW)	900 S Fremont Ave	Alhambra	91803
Public Works (DPW)	125 S Baldwin Ave	Arcadia	91007
Public Works (DPW)	18747 Clarkdale Ave	Artesia	90701
Public Works (DPW)	9700 N San Gabriel	Azusa	91702
Public Works (DPW)	San Gabriel Canyon	Azusa	91702
Public Works (DPW)	14747 Ramona Blvd	Baldwin Park	91706
Public Works (DPW)	26600 Agoura Rd	Calabasas	91302
Public Works (DPW)	17931 Sierra Hwy	Canyon Country	91351
Public Works (DPW)	701 E Carson St	Carson	90745
Public Works (DPW)	27624 Parker Rd	Castaic	91384
Public Works (DPW)	18125 Bloomfield Ave	Cerritos	90703
Public Works (DPW)	15625 Stafford St	City Of Industry	91744
Public Works (DPW)	2535 Commerce Wy	Commerce	90040
Public Works (DPW)	11282 Garfield Ave	Downey	90242
Public Works (DPW)	3916 Dunsmore Ave	Glendale	91214
Public Works (DPW)	Glendora Mountain Rd	Glendora	90741
Public Works (DPW)	161 Valencia St	Glendora	91740
Public Works (DPW)	160 Longden Ave	Irwindale	91706
Public Works (DPW)	16102 Arrow Hwy	Irwindale	91706
Public Works (DPW)	2849 Myrtle Ave	Irwindale	91706
Public Works (DPW)	1327 Foothill Blvd	La Canada Flintridge	91011
Public Works (DPW)	4628 Briggs Ave	La Crescenta	91214
Public Works (DPW)	14514 Central Ave	La Puente	91744
Public Works (DPW)	16005 Central Ave	La Puente	91744
Public Works (DPW)	14959 Proctor Ave	La Puente	91746
Public Works (DPW)	3331 San Dimas Canyon Rd	La Verne	91750

LOCATIONS

Public Works (DPW)	17201 Elizabeth Lake Rd	Lake Hughes	93532
Public Works (DPW)	5050 Clark Ave	Lakewood	90713
Public Works (DPW)	17341 E Ave J	Lancaster	93535
Public Works (DPW)	260 E Ave K-8	Lancaster	93535
Public Works (DPW)	335A E Ave K-6	Lancaster	93535
Public Works (DPW)	45712 Division St	Lancaster	93535
Public Works (DPW)	4859 W Ave L-12	Lancaster	93536
Public Works (DPW)	4055 Marine Ave	Lawndale	90260
Public Works (DPW)	49530 Gorman Post Rd	Littlerock	93543
Public Works (DPW)	8505 E Ave T	Littlerock	93543
Public Works (DPW)	24309 Walnut St	Lomita	90717
Public Works (DPW)	24320 Narbonne Ave	Lomita	90717
Public Works (DPW)	881 Iroquois Ave	Long Beach	90815
Public Works (DPW)	1129 E 59th St	Los Angeles	90001
Public Works (DPW)	2120 E 90th St	Los Angeles	90002
Public Works (DPW)	450 Bauchet St	Los Angeles	90012
Public Works (DPW)	4305 Eugene St	Los Angeles	90022
Public Works (DPW)	4801 E 3rd St	Los Angeles	90022
Public Works (DPW)	1537 Alcazar St	Los Angeles	90033
Public Works (DPW)	2275 Alcazar St	Los Angeles	90033
Public Works (DPW)	1320 W Imperial Hwy	Los Angeles	90044
Public Works (DPW)	5530 W 83rd St	Los Angeles	90045
Public Works (DPW)	12021 Wilmington Ave	Los Angeles	90059
Public Works (DPW)	252 Mountain View St	Los Angeles	91001
Public Works (DPW)	23533 Civic Center Wy	Malibu	90265
Public Works (DPW)	3620 Vista Pacifica	Malibu	90265
Public Works (DPW)	3637 Winter Canyon Rd	Malibu	90265
Public Works (DPW)	3863 Malibu Country Dr	Malibu	90265
Public Works (DPW)	6338 Paseo Canyon Rd	Malibu	90265
Public Works (DPW)	2230 N Santa Anita	Monrovia	91016
Public Works (DPW)	W Fork San Gabriel	Monrovia	91016
Public Works (DPW)	353 Van Norman Rd	Montebello	90640
Public Works (DPW)	13436 Saticoy St	North Hollywood	91605
Public Works (DPW)	38126 Sierra Hwy	Palmdale	93550
Public Works (DPW)	1065 La Canada Verdugo Rd	Pasadena	91103
Public Works (DPW)	2811 Woodlyn Rd	Pasadena	91107
Public Works (DPW)	2986 New York Dr	Pasadena	91107
Public Works (DPW)	9521 Beverly Blvd	Pico Rivera	90660
Public Works (DPW)	615 Anita St	Redondo Beach	90278
Public Works (DPW)	1000 Block S San Dimas Ave	San Dimas	91773
Public Works (DPW)	118 Pony Express Ct	San Dimas	91773
Public Works (DPW)	22234 Placerita Canyon Rd	Santa Clarita	91321
Public Works (DPW)	21190 Centre Pointe Pkwy	Santa Clarita	91350
Public Works (DPW)	23747 Valencia Blvd	Santa Clarita	91355
Public Works (DPW)	23757 Valencia Blvd	Santa Clarita	91355
Public Works (DPW)	11710 Telegraph Rd	Santa Fe Springs	90670
Public Works (DPW)	12015 Shoemaker Ave	Santa Fe Springs	90670
Public Works (DPW)	5525 Imperial Hwy	South Gate	90280
Public Works (DPW)	10179 Glenoaks Blvd	Sun Valley	91352
Public Works (DPW)	15300 Pacoima Canyon Rd	Sylmar	91342
Public Works (DPW)	5213 Encinita Ave	Temple City	91780
Public Works (DPW)	21820 Normandie Ave	Torrance	90502
Public Works (DPW)	809 Big Tujunga	Tujunga	93534
Public Works (DPW)	100 Universal City Plaza	Universal City	91608
Public Works (DPW)	28245 Crocker Ave	Valencia	91355
Public Works (DPW)	19865 E Walnut Dr	Walnut	91789
Public Works (DPW)	13523 Telegraph Rd	Whittier	90605
Regional Planning (RP)	125 S Baldwin Ave	Arcadia	91007
Regional Planning (RP)	26600 Agoura Rd	Calabasas	91302
Regional Planning (RP)	1199 Fairway Dr	City Of Industry	91789
Regional Planning (RP)	16005 E Central Ave	La Puente	91744
Regional Planning (RP)	335 A East Ave K-6	Lancaster	93535
Regional Planning (RP)	320 W Temple St	Los Angeles	90012
Regional Planning (RP)	4801 E 3rd St	Los Angeles	90022
Regional Planning (RP)	1320 W Imperial Hwy	Los Angeles	90044
Regional Planning (RP)	8928 Sunland Blvd	Sun Valley	91352
Regional Planning (RP)	23757 Valencia Blvd	Valencia	91355
Registrar Recorder/County Clerk (RRCC)	9355 Burton Wy	Beverly Hills	90210
Registrar Recorder/County Clerk (RRCC)	12860 Crossroads Pkwy S	City Of Industry	91746
Registrar Recorder/County Clerk (RRCC)	44509 16th St W	Lancaster	93534
Registrar Recorder/County Clerk (RRCC)	7807 Compton Ave	Los Angeles	90001
Registrar Recorder/County Clerk (RRCC)	4716 E Cesar Chavez Ave	Los Angeles	90022
Registrar Recorder/County Clerk (RRCC)	11701 S La Cienega Blvd	Los Angeles	90045
Registrar Recorder/County Clerk (RRCC)	12400 Imperial Hwy	Norwalk	90650
Registrar Recorder/County Clerk (RRCC)	12680 Corral Pl	Santa Fe Springs	90670
Registrar Recorder/County Clerk (RRCC)	14340 Sylvan St	Van Nuys	91401
Sheriff (LASD)	780 E Altadena Dr	Altadena	91001
Sheriff (LASD)	215 Sumner Ave	Avalon	90704
Sheriff (LASD)	10025 E Flower St	Bellflower	90706
Sheriff (LASD)	16615 Bellflower Blvd	Bellflower	90706
Sheriff (LASD)	27050 Agoura Rd	Calabasas	91301
Sheriff (LASD)	21356 S Avalon Blvd	Carson	90745
Sheriff (LASD)	29300 The Old Rd	Castaic	91384
Sheriff (LASD)	29310 The Old Rd	Castaic	91384
Sheriff (LASD)	29320 The Old Rd	Castaic	91384
Sheriff (LASD)	29330 The Old Rd	Castaic	91384
Sheriff (LASD)	29340 The Old Rd	Castaic	91384
Sheriff (LASD)	29350 The Old Rd	Castaic	91384
Sheriff (LASD)	29380 The Old Rd	Castaic	91384

LOCATIONS

Sheriff (LASD)	18135 Bloomfield Ave	Cerritos	90703
Sheriff (LASD)	9425 Penfield Ave	Chatsworth	91311
Sheriff (LASD)	150 N Hudson Ave	City Of Industry	91744
Sheriff (LASD)	4900 Eastern Ave	Commerce	90040
Sheriff (LASD)	200 W Compton Blvd	Compton	90220
Sheriff (LASD)	301 S Willowbrook Ave	Compton	90220
Sheriff (LASD)	4835 Clara St	Cudahy	90201
Sheriff (LASD)	9000 Overland Ave	Culver City	90230
Sheriff (LASD)	13001 Dahlia St	Downey	90242
Sheriff (LASD)	7281 Quill Dr	Downey	90242
Sheriff (LASD)	7500 Imperial Hwy	Downey	90242
Sheriff (LASD)	7717 Golondrinas St	Downey	90242
Sheriff (LASD)	1042 E Huntington Rd	Duarte	91010
Sheriff (LASD)	9040 Telstar Ave	El Monte	91731
Sheriff (LASD)	11940 Carson St	Hawaiian Gardens	90716
Sheriff (LASD)	1 Regent St	Inglewood	90301
Sheriff (LASD)	4331 Lennox Blvd	Inglewood	90304
Sheriff (LASD)	4554 Briggs Ave	La Crescenta	91214
Sheriff (LASD)	13716 La Mirada Blvd	La Mirada	90638
Sheriff (LASD)	1805 Mckinley Ave	La Verne	91750
Sheriff (LASD)	5130 N Clark Ave	Lakewood	90713
Sheriff (LASD)	1010 W Ave J	Lancaster	93534
Sheriff (LASD)	1040 W Ave J	Lancaster	93534
Sheriff (LASD)	42011 4th St	Lancaster	93534
Sheriff (LASD)	45021 Sierra Hwy	Lancaster	93534
Sheriff (LASD)	501 W Lancaster Blvd	Lancaster	93534
Sheriff (LASD)	42045 50th St W	Lancaster	93535
Sheriff (LASD)	45100 60th St W	Lancaster	93536
Sheriff (LASD)	15331 Prairie Ave	Lawndale	90260
Sheriff (LASD)	26123 Narbonne Ave	Lomita	90717
Sheriff (LASD)	275 Magnolia Ave	Long Beach	90802
Sheriff (LASD)	3235 Lakewood Ave	Long Beach	90808
Sheriff (LASD)	4310 Donald Douglas	Long Beach	90808
Sheriff (LASD)	7901 Compton Ave	Los Angeles	90001
Sheriff (LASD)	2615 S Grand Ave	Los Angeles	90007
Sheriff (LASD)	3055 Wilshire Blvd	Los Angeles	90010
Sheriff (LASD)	110 N Grand Ave	Los Angeles	90012
Sheriff (LASD)	111 N Hill St	Los Angeles	90012
Sheriff (LASD)	12910 Athens Way	Los Angeles	90012
Sheriff (LASD)	210 W Temple St	Los Angeles	90012
Sheriff (LASD)	211 W Temple St	Los Angeles	90012
Sheriff (LASD)	441 Bauchet St	Los Angeles	90012
Sheriff (LASD)	450 Bauchet St	Los Angeles	90012
Sheriff (LASD)	400 W Washington Blvd	Los Angeles	90015
Sheriff (LASD)	4848 Civic Center Way	Los Angeles	90022
Sheriff (LASD)	5019 E 3rd St	Los Angeles	90022
Sheriff (LASD)	855 N Vermont Ave	Los Angeles	90029
Sheriff (LASD)	1800 Paseo Rancho Castilla	Los Angeles	90032
Sheriff (LASD)	2051 Marengo St	Los Angeles	90033
Sheriff (LASD)	1310 W Imperial Hwy	Los Angeles	90044
Sheriff (LASD)	5357 Centinela Ave	Los Angeles	90045
Sheriff (LASD)	9100 Sepulveda	Los Angeles	90045
Sheriff (LASD)	1600 W Imperial Hwy	Los Angeles	90047
Sheriff (LASD)	2020 W Beverly Blvd	Los Angeles	90057
Sheriff (LASD)	2000 E Imperial Hwy	Los Angeles	90059
Sheriff (LASD)	1060 N Eastern Ave	Los Angeles	90063
Sheriff (LASD)	1104 N Eastern Ave	Los Angeles	90063
Sheriff (LASD)	1112 E Sheriff Rd	Los Angeles	90063
Sheriff (LASD)	1275 N Eastern Ave	Los Angeles	90063
Sheriff (LASD)	1277 N Eastern Ave	Los Angeles	90063
Sheriff (LASD)	4500 E City Terrace Dr	Los Angeles	90063
Sheriff (LASD)	11703 S Alameda St	Los Angeles	90262
Sheriff (LASD)	11911 Vermont Ave	Los Angeles	90650
Sheriff (LASD)	1000 Universal Studios Blvd	Los Angeles	91608
Sheriff (LASD)	11701 Alameda St	Lynwood	90059
Sheriff (LASD)	11705 Alameda St	Lynwood	90059
Sheriff (LASD)	11707 Alameda St	Lynwood	90059
Sheriff (LASD)	13851 Fiji Way	Marina Del Rey	90292
Sheriff (LASD)	1301 Avenida Cesar Chavez	Monterey Park	91754
Sheriff (LASD)	201 Center Plaza Dr	Monterey Park	91754
Sheriff (LASD)	201 Center Plaza Dr	Monterey Park	91754
Sheriff (LASD)	2525 Corporate Pl	Monterey Park	91754
Sheriff (LASD)	4700 W Ramona Blvd	Monterey Park	91754
Sheriff (LASD)	901 Corporate Center Dr	Monterey Park	91754
Sheriff (LASD)	1 Cupania Cir	Monterey Park	91755
Sheriff (LASD)	12335 Civic Center Dr	Norwalk	90650
Sheriff (LASD)	12440 E Imperial Hwy	Norwalk	90650
Sheriff (LASD)	12720 Norwalk Blvd	Norwalk	90650
Sheriff (LASD)	1529 E Palmdale Blvd	Palmdale	93550
Sheriff (LASD)	750 E Ave Q	Palmdale	93550
Sheriff (LASD)	40235 170th St E	Palmdale	93591
Sheriff (LASD)	15001 Paramount Blvd	Paramount	90723
Sheriff (LASD)	6631 Passons Blvd	Pico Rivera	90660
Sheriff (LASD)	6632 Passons Blvd	Pico Rivera	90660
Sheriff (LASD)	2704 N Garey Ave	Pomona	91767
Sheriff (LASD)	8301 E Garvey Ave	Rosemead	91770
Sheriff (LASD)	114 E 1st St	San Dimas	91773
Sheriff (LASD)	122 N San Dimas Ave	San Dimas	91773
Sheriff (LASD)	270 S Walnut Ave	San Dimas	91773

LOCATIONS

Sheriff (LASD)	900 3rd St	San Fernando	91340
Sheriff (LASD)	23740 Magic Mountain Pkwy	Santa Clarita	91355
Sheriff (LASD)	26101 Magic Mountain Pkwy	Santa Clarita	91355
Sheriff (LASD)	26340 Citrus St	Santa Clarita	91355
Sheriff (LASD)	26455 Rockwell Canyon Dr	Santa Clarita	91355
Sheriff (LASD)	9900 Norwalk Blvd	Santa Fe Springs	90670
Sheriff (LASD)	1725 Main St	Santa Monica	90401
Sheriff (LASD)	1441 Santa Anita Ave	South El Monte	91733
Sheriff (LASD)	25930 The Old Rd	Stevenson Ranch	91381
Sheriff (LASD)	8838 Las Tunas Dr	Temple City	91780
Sheriff (LASD)	1000 W Carson St	Torrance	90502
Sheriff (LASD)	23747 Valencia Blvd	Valencia	91355
Sheriff (LASD)	5800 Fulton Ave	Valley Glen	91401
Sheriff (LASD)	21695 Valley Blvd	Walnut	91789
Sheriff (LASD)	1427 W West Covina Pkwy	West Covina	91790
Sheriff (LASD)	2934 E Garvey Ave S	West Covina	91791
Sheriff (LASD)	780 N San Vicente Blvd	West Hollywood	90069
Sheriff (LASD)	11515 Colima Rd	Whittier	90604
Sheriff (LASD)	13525 Telegraph Rd Ste B	Whittier	90605
Sheriff (LASD)	14205 Telegraph Rd	Whittier	90605
Sheriff (LASD)	1111 Figueroa Pl	Wilmington	90744
Sheriff (LASD)	6201 Winnetka Ave	Woodland Hills	91371
Treasurer & Tax Collector (TTC)	16610 Chestnut St	City Of Industry	91748
Treasurer & Tax Collector (TTC)	320 W Temple St	Los Angeles	90012
Treasurer & Tax Collector (TTC)	500 W Temple St	Los Angeles	90012
Workforce Development, Aging & Community Services (WDACS)	560 E Mariposa St	Altadena	91001
Workforce Development, Aging & Community Services (WDACS)	730 E Altadena Dr	Altadena	91001
Workforce Development, Aging & Community Services (WDACS)	2501 W Burbank Blvd	Burbank	91505
Workforce Development, Aging & Community Services (WDACS)	15116 S Atlantic Ave	Compton	90221
Workforce Development, Aging & Community Services (WDACS)	700 N Bullis Rd	Compton	90221
Workforce Development, Aging & Community Services (WDACS)	14112 S Kingsley Dr	Gardena	90249
Workforce Development, Aging & Community Services (WDACS)	130 W Route 66 #240	Glendora	91740
Workforce Development, Aging & Community Services (WDACS)	4300 W 120th St	Hawthorne	90250
Workforce Development, Aging & Community Services (WDACS)	777 W Jackman St	Lancaster	93534
Workforce Development, Aging & Community Services (WDACS)	335 E Ave K6	Lancaster	93535
Workforce Development, Aging & Community Services (WDACS)	400 W Broadway	Long Beach	90802
Workforce Development, Aging & Community Services (WDACS)	7807 Compton Ave	Los Angeles	90001
Workforce Development, Aging & Community Services (WDACS)	2707 S Grand Ave	Los Angeles	90007
Workforce Development, Aging & Community Services (WDACS)	3333 Wilshire Blvd	Los Angeles	90010
Workforce Development, Aging & Community Services (WDACS)	813 E 4th Pl	Los Angeles	90013
Workforce Development, Aging & Community Services (WDACS)	3175 W 6th St	Los Angeles	90020
Workforce Development, Aging & Community Services (WDACS)	4716 E Cesar Chavez Ave	Los Angeles	90022
Workforce Development, Aging & Community Services (WDACS)	12915 Jarvis Ave	Los Angeles	90061
Workforce Development, Aging & Community Services (WDACS)	133 N Sunol Dr	Los Angeles	90063
Workforce Development, Aging & Community Services (WDACS)	8051 Arroyo Dr	Montebello	90640
Workforce Development, Aging & Community Services (WDACS)	11640 Burbank Blvd	North Hollywood	91601
Workforce Development, Aging & Community Services (WDACS)	532 E Colorado Blvd	Pasadena	91101
Workforce Development, Aging & Community Services (WDACS)	526 West Las Tunas Dr	San Gabriel	91780
Workforce Development, Aging & Community Services (WDACS)	769 W 3rd St	San Pedro	90731
Workforce Development, Aging & Community Services (WDACS)	26111 Bouquet Canyon Rd	Santa Clarita	91321
Workforce Development, Aging & Community Services (WDACS)	1441 Santa Anita Ave	South El Monte	91733
Workforce Development, Aging & Community Services (WDACS)	6640 Van Nuys Blvd	Van Nuys	91405
Workforce Development, Aging & Community Services (WDACS)	11640 Slauson Ave	Whittier	90606

Exhibit B

COUNTY'S ADMINISTRATION

MASTER AGREEMENT NO. _____

SUBORDINATE AGREEMENT NO. _____

COUNTY MASTER AGREEMENT PROGRAM DIRECTOR (MAPD):

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

COUNTY PROJECT DIRECTOR:

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

COUNTY SUBORDINATE AGREEMENT DIRECTOR/DEPARTMENT PROJECT MANAGER:

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

COUNTY PROJECT MANAGER:

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

Exhibit C

CONTRACTOR'S ADMINISTRATION

1 OF 1

MASTER AGREEMENT NO. _____

SUBORDINATE AGREEMENT NO. _____

CONTRACTOR'S NAME: _____

CONTRACTOR'S PROJECT DIRECTOR:

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

CONTRACTOR'S AUTHORIZED OFFICIAL(S)

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

Notices to Contractor shall be sent to the following address:

Name: _____

Title: _____

Address: _____

Telephone: _____

E-Mail Address: _____

Exhibit D**ACKNOWLEDGEMENT AND CONFIDENTIALITY AGREEMENT**

1 OF 1

GENERAL INFORMATION:

The Contractor referenced above has entered into a contract with the County of Los Angeles to provide certain services to the County. The County requires the Corporation to sign this Contractor Acknowledgement and Confidentiality Agreement.

CONTRACTOR ACKNOWLEDGEMENT:

Contractor understands and agrees that the Contractor employees, consultants, Outsourced Vendors and independent contractors (Contractor's Staff) that will provide services in the above referenced agreement are Contractor's sole responsibility. Contractor understands and agrees that Contractor's Staff must rely exclusively upon Contractor for payment of salary and any and all other benefits payable by virtue of Contractor's Staff's performance of work under the above-referenced contract.

Contractor understands and agrees that Contractor's Staff are not employees of the County of Los Angeles for any purpose whatsoever and that Contractor's Staff do not have and will not acquire any rights or benefits of any kind from the County of Los Angeles by virtue of my performance of work under the above-referenced contract. Contractor understands and agrees that Contractor's Staff will not acquire any rights or benefits from the County of Los Angeles pursuant to any agreement between any person or entity and the County of Los Angeles.

CONFIDENTIALITY AGREEMENT:

Contractor and Contractor's Staff may be involved with work pertaining to services provided by the County of Los Angeles and, if so, Contractor and Contractor's Staff may have access to confidential data and information pertaining to persons and/or entities receiving services from the County. In addition, Contractor and Contractor's Staff may also have access to proprietary information supplied by other vendors doing business with the County of Los Angeles. The County has a legal obligation to protect all such confidential data and information in its possession, especially data and information concerning health, criminal, and welfare recipient records. Contractor and Contractor's Staff understand that if they are involved in County work, the County must ensure that Contractor and Contractor's Staff, will protect the confidentiality of such data and information. Consequently, Contractor must sign this Confidentiality Agreement as a condition of work to be provided by Contractor's Staff for the County.

Contractor and Contractor's Staff hereby agrees that they will not divulge to any unauthorized person any data or information obtained while performing work pursuant to the above-referenced contract between Contractor and the County of Los Angeles. Contractor and Contractor's Staff agree to forward all requests for the release of any data or information received to County's Project Manager.

Contractor and Contractor's Staff agree to keep confidential all health, criminal, and welfare recipient records and all data and information pertaining to persons and/or entities receiving services from the County, design concepts, algorithms, programs, formats, documentation, Contractor proprietary information and all other original materials produced, created, or provided to Contractor and Contractor's Staff under the above-referenced contract. Contractor and Contractor's Staff agree to protect these confidential materials against disclosure to other than Contractor or County employees who have a need to know the information. Contractor and Contractor's Staff agree that if proprietary information supplied by other County vendors is provided to me during this employment, Contractor and Contractor's Staff shall keep such information confidential.

Contractor and Contractor's Staff agree to report any and all violations of this agreement by Contractor and Contractor's Staff and/or by any other person of whom Contractor and Contractor's Staff become aware.

Contractor and Contractor's Staff acknowledge that violation of this agreement may subject Contractor and Contractor's Staff to civil and/or criminal action and that the County of Los Angeles may seek all possible legal redress.

VENDOR NAME	
VENDOR OFFICIAL NAME AND TITLE (PRINT)	
SIGNATURE	DATE

Exhibit E**CONTRACTOR'S EEO CERTIFICATION**

1 OF 1

 Contractor Name

 Address

 Internal Revenue Service Employer Identification Number
GENERAL CERTIFICATION

In accordance with Section 4.32.010 of the Code of the County of Los Angeles, the contractor, supplier, or vendor certifies and agrees that all persons employed by such firm, its affiliates, subsidiaries, or holding companies are and will be treated equally by the firm without regard to or because of race, religion, ancestry, national origin, or sex and in compliance with all anti-discrimination laws of the United States of America and the State of California.

CONTRACTOR'S SPECIFIC CERTIFICATIONS

- | | | | |
|----|---|------------------------------|-----------------------------|
| 1. | The Contractor has a written policy statement prohibiting discrimination in all phases of employment. | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| 2. | The Contractor periodically conducts a self analysis or utilization analysis of its work force. | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| 3. | The Contractor has a system for determining if its employment practices are discriminatory against protected groups. | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| 4. | Where problem areas are identified in employment practices, the Contractor has a system for taking reasonable corrective action, to include establishment of goals or timetables. | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

 Authorized Official's Printed Name and Title

 Authorized Official's Signature

 Date

Exhibit F**CONTRACTOR EMPLOYEE JURY SERVICE**

1 OF 3

2.203.010 Findings.

The board of supervisors makes the following findings. The county of Los Angeles allows its permanent, full-time employees unlimited jury service at their regular pay. Unfortunately, many businesses do not offer or are reducing or even eliminating compensation to employees who serve on juries. This creates a potential financial hardship for employees who do not receive their pay when called to jury service, and those employees often seek to be excused from having to serve. Although changes in the court rules make it more difficult to excuse a potential juror on grounds of financial hardship, potential jurors continue to be excused on this basis, especially from longer trials. This reduces the number of potential jurors and increases the burden on those employers, such as the county of Los Angeles, who pay their permanent, full-time employees while on juror duty. For these reasons, the county of Los Angeles has determined that it is appropriate to require that the businesses with which the county contracts possess reasonable jury service policies. (Ord. 2002-0015 § 1 (part), 2002)

2.203.020 Definitions.

The following definitions shall be applicable to this chapter:

- A. "Contractor" means a person, partnership, corporation or other entity which has a contract with the county or a subcontract with a county contractor and has received or will receive an aggregate sum of \$50,000 or more in any 12-month period under one or more such contracts or subcontracts.
- B. "Employee" means any California resident who is a full-time employee of a contractor under the laws of California.
- C. "Contract" means any agreement to provide goods to, or perform services for or on behalf of, the county but does not include:
 - 1. A contract where the board finds that special circumstances exist that justify a waiver of the requirements of this chapter; or
 - 2. A contract where federal or state law or a condition of a federal or state program mandates the use of a particular contractor; or
 - 3. A purchase made through a state or federal contract; or
 - 4. A monopoly purchase that is exclusive and proprietary to a specific manufacturer, distributor, or reseller, and must match and inter-member with existing supplies, equipment or systems maintained by the county pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, Section P-3700 or a successor provision; or
 - 5. A revolving fund (petty cash) purchase pursuant to the Los Angeles County Fiscal Manual, Section 4.4.0 or a successor provision; or
 - 6. A purchase card purchase pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, Section P-2810 or a successor provision; or
 - 7. A non-agreement purchase with a value of less than \$5,000 pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, Section A-0300 or a successor provision; or

Exhibit F**CONTRACTOR EMPLOYEE JURY SERVICE**

2 OF 3

8. A bona fide emergency purchase pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, Section PP-1100 or a successor provision.
- D. "Full time" means 40 hours or more worked per week, or a lesser number of hours if:
1. The lesser number is a recognized industry standard as determined by the chief administrative officer, or
 2. The contractor has a long-standing practice that defines the lesser number of hours as full time.
- E. "County" means the county of Los Angeles or any public entities for which the board of supervisors is the governing body. (Ord. 2002-0040 § 1, 2002: Ord. 2002-0015 § 1 (part), 2002)

2.203.030 Applicability.

This chapter shall apply to contractors who enter into contracts that commence after July 11, 2002. This chapter shall also apply to contractors with existing contracts which are extended into option years that commence after July 11, 2002. Contracts that commence after May 28, 2002, but before July 11, 2002, shall be subject to the provisions of this chapter only if the solicitations for such contracts stated that the chapter would be applicable. (Ord. 2002-0040 § 2, 2002: Ord. 2002-0015 § 1 (part), 2002)

2.203.040 Contractor Jury Service Policy.

A contractor shall have and adhere to a written policy that provides that its employees shall receive from the contractor, on an annual basis, no less than five days of regular pay for actual jury service. The policy may provide that employees deposit any fees received for such jury service with the contractor or that the contractor deduct from the employees' regular pay the fees received for jury service. (Ord. 2002-0015 § 1 (part), 2002)

2.203.050 Other Provisions.

- A. Administration. The chief administrative officer shall be responsible for the administration of this chapter. The chief administrative officer may, with the advice of county counsel, issue interpretations of the provisions of this chapter and shall issue written instructions on the implementation and ongoing administration of this chapter. Such instructions may provide for the delegation of functions to other county departments.
- B. Compliance Certification. At the time of seeking a contract, a contractor shall certify to the county that it has and adheres to a policy consistent with this chapter or will have and adhere to such a policy prior to award of the contract. (Ord. 2002-0015 § 1 (part), 2002)

2.203.060 Enforcement and Remedies.

For a contractor's violation of any provision of this chapter, the county department head responsible for administering the contract may do one or more of the following:

1. Recommend to the board of supervisors the termination of the contract; and/or,
2. Pursuant to chapter 2.202, seek the debarment of the contractor. (Ord. 2002-0015 § 1 (part), 2002)

2.203.070. Exceptions.

Exhibit F**CONTRACTOR EMPLOYEE JURY SERVICE**

3 OF 3

- A. Other Laws. This chapter shall not be interpreted or applied to any contractor or to any employee in a manner inconsistent with the laws of the United States or California.
- B. Collective Bargaining Agreements. This chapter shall be superseded by a collective bargaining agreement that expressly so provides.
- C. Small Business. This chapter shall not be applied to any contractor that meets all of the following:
1. Has ten or fewer employees during the contract period; and,
 2. Has annual gross revenues in the preceding twelve months which, if added to the annual amount of the contract awarded, are less than \$500,000; and,
 3. Is not an affiliate or subsidiary of a business dominant in its field of operation.

“Dominant in its field of operation” means having more than ten employees and annual gross revenues in the preceding twelve months which, if added to the annual amount of the contract awarded, exceed \$500,000.

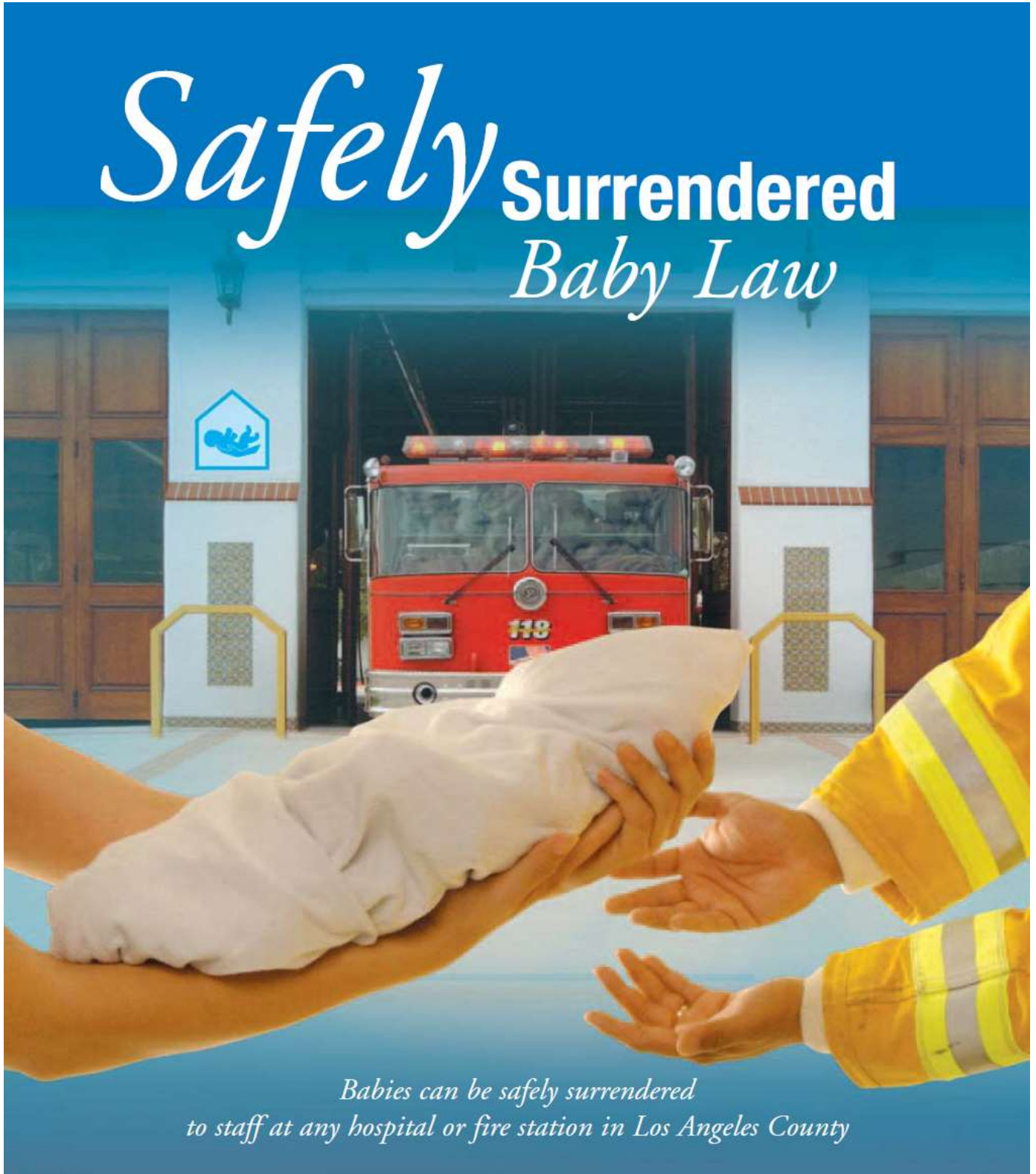
“Affiliate or subsidiary of a business dominant in its field of operation” means a business which is at least 20 percent owned by a business dominant in its field of operation, or by partners, officers, directors, majority stockholders, or their equivalent, of a business dominant in that field of operation. (Ord. 2002-0015 § 1 (part), 2002)

2.203.090. Severability.

If any provision of this chapter is found invalid by a court of competent jurisdiction, the remaining provisions shall remain in full force and effect. (Ord. 2002-0015 § 1 (part), 2002)

Exhibit G

Safely Surrendered *Baby Law*



*Babies can be safely surrendered
to staff at any hospital or fire station in Los Angeles County*

No shame. No blame. No names.

In Los Angeles County: 1-877-BABY SAFE • 1-877-222-9723

www.babysafela.org



Exhibit G

In Los Angeles County: 1-877-BABY SAFE • 1-877-222-9723

www.babysafela.org

Safely Surrendered Baby Law

What is the Safely Surrendered Baby Law?

California's Safely Surrendered Baby Law allows parents or other persons, with lawful custody, which means anyone to whom the parent has given permission to confidentially surrender a baby. As long as the baby is three days (72 hours) of age or younger and has not been abused or neglected, the baby may be surrendered without fear of arrest or prosecution.

Every baby deserves a chance for a healthy life. If someone you know is considering abandoning a baby, let her know there are other options. For three days (72 hours) after birth, a baby can be surrendered to staff at any hospital or fire station in Los Angeles County.

How does it work?

A distressed parent who is unable or unwilling to care for a baby can legally, confidentially, and safely surrender a baby within three days (72 hours) of birth. The baby must be handed to an employee at a hospital or fire station in Los Angeles County. As long as the baby shows no sign of abuse or neglect, no name or other information is required. In case the parent changes his or her mind at a later date and wants the baby back, staff will use bracelets to help connect them to each other. One bracelet will be placed on the baby, and a matching bracelet will be given to the parent or other surrendering adult.

What if a parent wants the baby back?

Parents who change their minds can begin the process of reclaiming their baby within 14 days. These parents should call the Los Angeles County Department of Children and Family Services at 1-800-540-4000.

Can only a parent bring in the baby?

No. While in most cases a parent will bring in the baby, the Law allows other people to bring in the baby if they have lawful custody.

Does the parent or surrendering adult have to call before bringing in the baby?

No. A parent or surrendering adult can bring in a baby anytime, 24 hours a day, 7 days a week, as long as the parent or surrendering adult surrenders the baby to someone who works at the hospital or fire station.

Does the parent or surrendering adult have to tell anything to the people taking the baby?

No. However, hospital or fire station personnel will ask the surrendering party to fill out a questionnaire designed to gather important medical history information, which is very useful in caring for the baby. The questionnaire includes a stamped return envelope and can be sent in at a later time.

What happens to the baby?

The baby will be examined and given medical treatment. Upon release from the hospital, social workers immediately place the baby in a safe and loving home and begin the adoption process.

What happens to the parent or surrendering adult?

Once the parent or surrendering adult surrenders the baby to hospital or fire station personnel, they may leave at any time.

Why is California doing this?

The purpose of the Safely Surrendered Baby Law is to protect babies from being abandoned, hurt or killed by their parents. You may have heard tragic stories of babies left in dumpsters or public bathrooms. Their parents may have been under severe emotional distress. The mothers may have hidden their pregnancies, fearful of what would happen if their families found out. Because they were afraid and had no one or nowhere to turn for help, they abandoned their babies. Abandoning a baby is illegal and places the baby in extreme danger. Too often, it results in the baby's death. The Safely Surrendered Baby Law prevents this tragedy from ever happening again in California.

A baby's story

Early in the morning on April 9, 2005, a healthy baby boy was safely surrendered to nurses at Harbor-UCLA Medical Center. The woman who brought the baby to the hospital identified herself as the baby's aunt and stated the baby's mother had asked her to bring the baby to the hospital on her behalf. The aunt was given a bracelet with a number matching the anklet placed on the baby; this would provide some identification in the event the mother changed her mind about surrendering the baby and wished to reclaim the baby in the 14-day period allowed by the Law. The aunt was also provided with a medical questionnaire and said she would have the mother complete and mail back in the stamped return envelope provided. The baby was examined by medical staff and pronounced healthy and full-term. He was placed with a loving family that had been approved to adopt him by the Department of Children and Family Services.

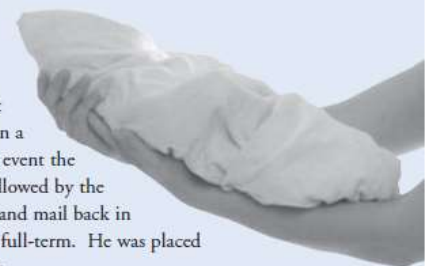
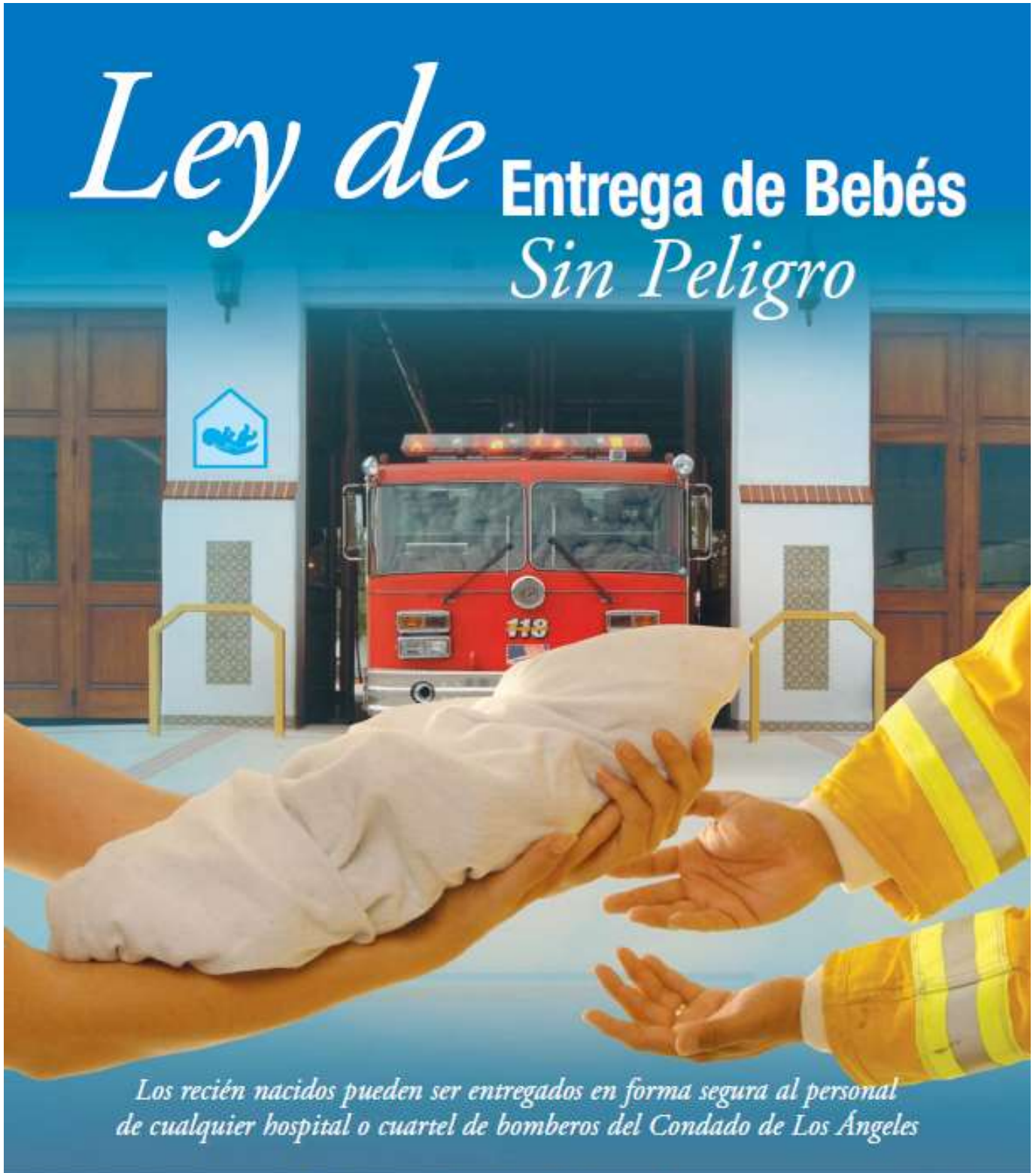


Exhibit G

Ley de Entrega de Bebés *Sin Peligro*



Los recién nacidos pueden ser entregados en forma segura al personal de cualquier hospital o cuartel de bomberos del Condado de Los Ángeles

Sin pena. Sin culpa. Sin nombres.

En el Condado de Los Ángeles: 1-877-BABY SAFE • 1-877-222-9723

www.babysafela.org



Exhibit G

En el Condado de Los Ángeles: 1-877-BABY SAFE • 1-877-222-9723

www.babysafela.org

Ley de Entrega de Bebés Sin Peligro

¿Qué es la Ley de Entrega de Bebés sin Peligro?

La Ley de Entrega de Bebés sin Peligro de California permite la entrega confidencial de un recién nacido por parte de sus padres u otras personas con custodia legal, es decir cualquier persona a quien los padres le hayan dado permiso. Siempre que el bebé tenga tres días (72 horas) de vida o menos, y no haya sufrido abuso ni negligencia, pueden entregar al recién nacido sin temor de ser arrestados o procesados.

Cada recién nacido se merece la oportunidad de tener una vida saludable. Si alguien que usted conoce está pensando en abandonar a un recién nacido, infórmele que tiene otras opciones. Hasta tres días (72 horas) después del nacimiento, se puede entregar un recién nacido al personal de cualquier hospital o cuartel de bomberos del condado de Los Angeles.

¿Cómo funciona?

El padre/madre con dificultades que no pueda o no quiera cuidar de su recién nacido puede entregarlo en forma legal, confidencial y segura dentro de los tres días (72 horas) del nacimiento. El bebé debe ser entregado a un empleado de cualquier hospital o cuartel de bomberos del Condado de Los Ángeles. Siempre que el bebé no presente signos de abuso o negligencia, no será necesario suministrar nombres ni información alguna. Si el padre/madre cambia de opinión posteriormente y desea recuperar a su bebé, los trabajadores utilizarán brazaletes para poder vincularlos. El bebé llevará un brazalete y el padre/madre o el adulto que lo entregue recibirá un brazalete igual.

¿Qué pasa si el padre/madre desea recuperar a su bebé?

Los padres que cambien de opinión pueden comenzar el proceso de reclamar a su recién nacido dentro de los 14 días. Estos padres deberán llamar al Departamento de Servicios para Niños y Familias (Department of Children and Family Services) del Condado de Los Ángeles al 1-800-540-4000.

¿Sólo los padres podrán llevar al recién nacido?

No. Si bien en la mayoría de los casos son los padres los que llevan al bebé, la ley permite que otras personas lo hagan si tienen custodia legal.

¿Los padres o el adulto que entrega al bebé deben llamar antes de llevar al bebé?

No. El padre/madre o adulto puede llevar al bebé en cualquier momento, las 24 horas del día, los 7 días de la semana, siempre y cuando entreguen a su bebé a un empleado del hospital o cuartel de bomberos.

¿Es necesario que el padre/madre o adulto diga algo a las personas que reciben al bebé?

No. Sin embargo, el personal del hospital o cuartel de bomberos le pedirá a la persona que entregue al bebé que llene un cuestionario con la finalidad de recabar antecedentes médicos importantes, que resultan de gran utilidad para cuidar bien del bebé. El cuestionario incluye un sobre con el sello postal pagado para enviarlo en otro momento.

¿Qué pasará con el bebé?

El bebé será examinado y le brindarán atención médica. Cuando le den el alta del hospital, los trabajadores sociales inmediatamente ubicarán al bebé en un hogar seguro donde estará bien atendido, y se comenzará el proceso de adopción.

¿Qué pasará con el padre/madre o adulto que entregue al bebé?

Una vez que los padres o adulto hayan entregado al bebé al personal del hospital o cuartel de bomberos, pueden irse en cualquier momento.

¿Por qué se está haciendo esto en California? ?

La finalidad de la Ley de Entrega de Bebés sin Peligro es proteger a los bebés para que no sean abandonados, lastimados o muertos por sus padres. Usted probablemente haya escuchado historias trágicas sobre bebés abandonados en basureros o en baños públicos. Los padres de esos bebés probablemente hayan estado pasando por dificultades emocionales graves. Las madres pueden haber ocultado su embarazo, por temor a lo que pasaría si sus familias se enteraran. Abandonaron a sus bebés porque tenían miedo y no tenían nadie a quien pedir ayuda. El abandono de un recién nacido es ilegal y pone al bebé en una situación de peligro extremo. Muy a menudo el abandono provoca la muerte del bebé. La Ley de Entrega de Bebés sin Peligro impide que vuelva a suceder esta tragedia en California.

Historia de un bebé

A la mañana temprano del día 9 de abril de 2005, se entregó un recién nacido saludable a las enfermeras del Harbor-UCLA Medical Center. La mujer que llevó el recién nacido al hospital se dio a conocer como la tía del bebé, y dijo que la madre le había pedido que llevara al bebé al hospital en su nombre. Le entregaron a la tía un brazalete con un número que coincidía con la pulsera del bebé; esto serviría como identificación en caso de que la madre cambiara de opinión con respecto a la entrega del bebé y decidiera recuperarlo dentro del período de 14 días que permite esta ley. También le dieron a la tía un cuestionario médico, y ella dijo que la madre lo llenaría y lo enviaría de vuelta dentro del sobre con franqueo pagado que le habían dado. El personal médico examinó al bebé y se determinó que estaba saludable y a término. El bebé fue ubicado con una buena familia que ya había sido aprobada para adoptarlo por el Departamento de Servicios para Niños y Familias.



Exhibit H**DEFAULTED PROPERTY TAX REDUCTION PROGRAM**

1 of 4

Title 2 ADMINISTRATION

Chapter 2.206

DEFAULTED PROPERTY TAX REDUCTION PROGRAM**2.206.010 Findings and declarations.****2.206.020 Definitions.****2.206.030 Applicability.****2.206.040 Required solicitation and contract language.****2.206.050 Administration and compliance certification.****2.206.060 Exclusions/Exemptions.****2.206.070 Enforcement and remedies.****2.206.080 Severability.****2.206.010 Findings and declarations.**

The Board of Supervisors finds that significant revenues are lost each year as a result of taxpayers who fail to pay their tax obligations on time. The delinquencies impose an economic burden upon the County and its taxpayers. Therefore, the Board of Supervisors establishes the goal of ensuring that individuals and businesses that benefit financially from contracts with the County fulfill their property tax obligation. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.020 Definitions.

The following definitions shall be applicable to this chapter:

- A. "Contractor" shall mean any person, firm, corporation, partnership, or combination thereof, which submits a bid or proposal or enters into a contract or agreement with the County.
- B. "County" shall mean the county of Los Angeles or any public entities for which the Board of Supervisors is the governing body.
- C. "County Property Taxes" shall mean any property tax obligation on the County's secured or unsecured roll; except for tax obligations on the secured roll with respect to property held by a Contractor in a trust or fiduciary capacity or otherwise not beneficially owned by the Contractor.
- D. "Department" shall mean the County department, entity, or organization responsible for the solicitation and/or administration of the contract.
- E. "Default" shall mean any property tax obligation on the secured roll that has been deemed defaulted by operation of law pursuant to California Revenue and Taxation Code section 3436; or any property tax obligation on the unsecured roll that remains unpaid on the applicable delinquency date pursuant to California Revenue and Taxation Code section 2922; except for any property tax obligation dispute pending before the Assessment Appeals Board.
- F. "Solicitation" shall mean the County's process to obtain bids or proposals for goods and services.
- G. "Treasurer-Tax Collector" shall mean the Treasurer and Tax Collector of the County of Los Angeles. (Ord. No. 2009-0026 § 1 (part), 2009.)

Exhibit H

DEFAULTED PROPERTY TAX REDUCTION PROGRAM

2.206.030 Applicability.

This chapter shall apply to all solicitations issued 60 days after the effective date of the ordinance codified in this chapter. This chapter shall also apply to all new, renewed, extended, and/or amended contracts entered into 60 days after the effective date of the ordinance codified in this chapter. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.040 Required solicitation and contract language.

All solicitations and all new, renewed, extended, and/or amended contracts shall contain language which:

- A. Requires any Contractor to keep County Property Taxes out of Default status at all times during the term of an awarded contract;
- B. Provides that the failure of the Contractor to comply with the provisions in this chapter may prevent the Contractor from being awarded a new contract; and
- C. Provides that the failure of the Contractor to comply with the provisions in this chapter may constitute a material breach of an existing contract, and failure to cure the breach within 10 days of notice by the County by paying the outstanding County Property Tax or making payments in a manner agreed to and approved by the Treasurer-Tax Collector, may subject the contract to suspension and/or termination. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.050 Administration and compliance certification.

- A. The Treasurer-Tax Collector shall be responsible for the administration of this chapter. The Treasurer-Tax Collector shall, with the assistance of the Chief Executive Officer, Director of Internal Services, and County Counsel, issue written instructions on the implementation and ongoing administration of this chapter. Such instructions may provide for the delegation of functions to other departments.
- B. Contractor shall be required to certify, at the time of submitting any bid or proposal to the County, or entering into any new contract, or renewal, extension or amendment of an existing contract with the County, that it is in compliance with this chapter is not in Default on any County Property Taxes or is current in payments due under any approved payment arrangement. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.060 Exclusions/Exemptions.

- A. This chapter shall not apply to the following contracts:
 1. Chief Executive Office delegated authority agreements under \$50,000;
 2. A contract where federal or state law or a condition of a federal or state program mandates the use of a particular contractor;
 3. A purchase made through a state or federal contract;
 4. A contract where state or federal monies are used to fund service related programs, including but not limited to voucher programs, foster care, or other social programs that provide immediate direct assistance;
 5. Purchase orders under a master agreement, where the Contractor was certified at the time the master agreement was entered into and at any subsequent renewal, extension and/or amendment to the master agreement.

Exhibit H

DEFAULTED PROPERTY TAX REDUCTION PROGRAM

6. Purchase orders issued by Internal Services Department under \$100,000 that is not the result of a competitive bidding process.
 7. Program agreements that utilize Board of Supervisors' discretionary funds;
 8. National contracts established for the purchase of equipment and supplies for and by the National Association of Counties, U.S. Communities Government Purchasing Alliance, or any similar related group purchasing organization;
 9. A monopoly purchase that is exclusive and proprietary to a specific manufacturer, distributor, reseller, and must match and inter-member with existing supplies, equipment or systems maintained by the county pursuant to the Los Angeles Purchasing Policy and Procedures Manual, section P-3700 or a successor provision;
 10. A revolving fund (petty cash) purchase pursuant to the Los Angeles County Fiscal Manual, section 4.6.0 or a successor provision;
 11. A purchase card purchase pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, section P-2810 or a successor provision;
 12. A non-agreement purchase worth a value of less than \$5,000 pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, section A-0300 or a successor provision; or
 13. A bona fide emergency purchase pursuant to the Los Angeles County Purchasing Policy and Procedures Manual section P-0900 or a successor provision;
 14. Other contracts for mission critical goods and/or services where the Board of Supervisors determines that an exemption is justified.
- B. Other laws. This chapter shall not be interpreted or applied to any Contractor in a manner inconsistent with the laws of the United States or California. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.070 Enforcement and remedies.

- A. The information furnished by each Contractor certifying that it is in compliance with this chapter shall be under penalty of perjury.
- B. No Contractor shall willfully and knowingly make a false statement certifying compliance with this chapter for the purpose of obtaining or retaining a County contract.
- C. For Contractor's violation of any provision of this chapter, the County department head responsible for administering the contract may do one or more of the following:
 1. Recommend to the Board of Supervisors the termination of the contract; and/or,
 2. Pursuant to chapter 2.202, seek the debarment of the contractor; and/or,
 3. Recommend to the Board of Supervisors that an exemption is justified pursuant to Section 2.206.060.A.14 of this chapter or payment deferral as provided pursuant to the California Revenue and Taxation Code. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.080 Severability.

If any provision of this chapter is found invalid by a court of competent jurisdiction, the remaining provisions shall remain in full force and effect. (Ord. No. 2009-0026 § 1 (part), 2009.)

Exhibit I

INSTRUCTIONS FOR REQUESTING SUBCONTRACT APPROVAL

GENERAL INFORMATION:

To obtain approval to use a subcontractor for any Agreement between a contractor and the County of Los Angeles (“County”), the documentation listed below must be submitted for consideration.

Submission of a “Subcontractor Approval Request” form does not relieve Contractor of any obligations stated in its agreement with the County. Submission of a “Subcontractor Approval Request” form **DOES NOT GUARANTEE** approval. Approval is only granted when so indicated and signed by the County’s Authorized Official in the “Subcontractor Approval Request” form.

INSTRUCTIONS:

1. Complete a separate “Subcontractor Approval Request” form for each subcontractor.
 - This form is to be completed by the Contractor who has signed the County agreement.
 - This form must be signed by Contractor’s Authorized Official, identified in the Contractor’s Administration exhibit of the Agreement between the County and Contractor.
2. Required documents for subcontract package:
 - Completed and signed “Subcontractor Approval Request” form.
 - Signed Subcontract agreement between primary contractor and subcontractor.
 - All subcontract Exhibits (Required Forms) completed, signed, and incorporated into the Subcontract.
 - Evidence of current insurance that meets contract requirements.
 - An original additional insured endorsement that meets contract requirements.
3. Submit the above required documents to Michelle Payne at mpayne@isd.lacounty.gov

Exhibit I**SUBCONTRACTOR APPROVAL REQUEST****SUBCONTRACTOR**

Subcontractor Name		
Company's Authorized Official	Title	
Address	Phone Number	E-mail Contact

CONTRACTOR

Prime Contractor Name		County Agreement Number	
Company's Authorized Official	Title	SA Number (if applicable):	
Address	Phone Number	E-mail	
<p>Contractor acknowledges that submission of this request does not relieve Contractor of any obligations stated in its agreement with the County of Los Angeles. I understand that submission of this form DOES NOT GUARANTEE approval. Approval is only granted when so indicated and signed by the County's Authorized Official in this document. I further ensure that my company will abide by the terms and conditions as set forth in its Agreement with Los Angeles County.</p>			
Signature	Title	Date	

COUNTY'S AUTHORIZED OFFICIAL ONLY

<input type="checkbox"/> Approved <input type="checkbox"/> Denied		If denied, explanation:
Signature:	Title:	Date:

Exhibit I

ACKNOWLEDGEMENT AND CONFIDENTIALITY AGREEMENT SUBCONTRACTOR

GENERAL INFORMATION:

The Subcontractor referenced below has entered into a contract with below-referenced Prime Contractor ("Prime Contractor") to provide certain services to the County of Los Angeles ("County"). County requires the Subcontractor to sign this Acknowledgement and Confidentiality Agreement.

CONTRACTOR ACKNOWLEDGEMENT:

Subcontractor understands and agrees that the Subcontractor employees, consultants, outsourced vendors and independent contractors (Subcontractor's staff) that will provide services in the below-referenced agreement are Contractor's sole responsibility. Subcontractor understands and agrees that Subcontractor's staff must rely exclusively upon Subcontractor for payment of salary and any and all other benefits payable by virtue of Subcontractor's staff's performance of work under the below-referenced agreement.

Subcontractor understands and agrees that Subcontractor's staff are not employees of the County for any purpose whatsoever and that Subcontractor's staff do not have and will not acquire any rights or benefits of any kind from the County by virtue of any performance of work under the below-referenced agreement. Subcontractor understands and agrees that Subcontractor's staff will not acquire any rights or benefits from the County pursuant to any agreement between any person or entity and the County.

CONFIDENTIALITY AGREEMENT:

Subcontractor and Subcontractor's staff may be involved with work pertaining to services provided by the County and, if so, Subcontractor and Subcontractor's staff may have access to confidential data and information pertaining to persons and/or entities receiving services from the County. In addition, Subcontractor and Subcontractor's Staff may also have access to proprietary information supplied by other vendors doing business with the County. The County has a legal obligation to protect all such confidential data and information in its possession, especially data and information concerning health, criminal, and welfare recipient records. Subcontractor and Subcontractor's staff understand that if they are involved in County work, the County must ensure that Subcontractor and Subcontractor's staff, will protect the confidentiality of such data and information. Consequently, Subcontractor must sign this agreement as a condition of work to be provided by Subcontractor's staff for the County.

Subcontractor and Subcontractor's staff hereby agrees that they will not divulge to any unauthorized person any data or information obtained while performing work pursuant to the below-referenced agreement between the Prime Contractor and the County. Subcontractor and Subcontractor's staff agree to forward all requests for the release of any data or information received to County's Project Director.

Subcontractor and Subcontractor's staff agree to keep confidential all health, criminal, and welfare recipient records and all data and information pertaining to persons and/or entities receiving services from the County, design concepts, algorithms, programs, formats, documentation, proprietary information and all other original materials produced, created, or provided to Subcontractor and Subcontractor's staff under the below-referenced contract. Subcontractor and Subcontractor's staff agree to protect these confidential materials against disclosure to other than Prime Contractor or County employees who have a need to know the information. Subcontractor and Subcontractor's staff agree that if proprietary information supplied by other County vendors is provided during this employment, Subcontractor and Subcontractor's staff shall keep such information confidential.

Subcontractor and Subcontractor's staff agree to report any and all violations of this agreement by Subcontractor and Subcontractor's staff and/or by any other person of whom Subcontractor and Subcontractor's staff become aware.

Subcontractor and Subcontractor's staff acknowledge that violation of this agreement may subject Subcontractor and Subcontractor's staff to civil and/or criminal action and that the County may seek all possible legal redress.

SUBCONTRACTOR NAME	
PRIME CONTRACTOR NAME	CONTRACT NUMBER
EMPLOYEE NAME (PRINT)	POSITION
SIGNATURE	DATE

Exhibit J

COST FORMS

MPS 2.0 Pricing
Ray Morgan Company

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A
# of Required Devices per Category (Countywide)*	329	55	1,132	397	948	1,461	6,214	2,376	3,113
Minimum Monthly Impressions Per Device BW / Color	5,000	3,000	3,000	2,000	1,500	1,000	500	500	500
Co-Terminus Equipment Capital CPC Portion (Same for all Service Levels)	\$0.0155	\$0.0492	\$0.0205	\$0.0296	\$0.0331	\$0.0511	\$0.0339	\$0.0387	\$0.0107

Services / Standard Service Level - Cost per Copy (10 Hour Response time, 20 Hour Resolution time)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0025		\$0.0029		\$0.0025		\$0.0060		\$0.0060
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0180		\$0.0234		\$0.0356		\$0.0399		\$0.0167
Overage BW Usage Impression Rate	\$0.0025		\$0.0029		\$0.0025		\$0.0060		\$0.0060

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0250		\$0.0290		\$0.0290		\$0.0420	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0742		\$0.0586		\$0.0801		\$0.0807	
Overage Color Usage Impression Rate		\$0.0250		\$0.0290		\$0.0290		\$0.0420	
BW Usage Impression Rate		\$0.0025		\$0.0028		\$0.0028		\$0.0069	

Extended Service Hours (7 days a week, 24 hours a day)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0038		\$0.0044		\$0.0038		\$0.0090		\$0.0090
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0193		\$0.0249		\$0.0369		\$0.0429		\$0.0197
Overage BW Usage Impression Rate	\$0.0038		\$0.0044		\$0.0038		\$0.0090		\$0.0090

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0375		\$0.0435		\$0.0435		\$0.0630	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0867		\$0.0731		\$0.0946		\$0.1017	
Overage Color Usage Impression Rate		\$0.0375		\$0.0435		\$0.0435		\$0.0630	
BW Usage Impression Rate		\$0.0038		\$0.0044		\$0.0044		\$0.0104	

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

Services / Enhanced Service Level - Cost per Copy (5 Hour Response time, 10 Hour Resolution time)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0025		\$0.0029		\$0.0025		\$0.0060		\$0.0060
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0180		\$0.0234		\$0.0356		\$0.0399		\$0.0167
Overage BW Usage Impression Rate	\$0.0025		\$0.0029		\$0.0025		\$0.0060		\$0.0060

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0250		\$0.0290		\$0.0290		\$0.0420	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0742		\$0.0586		\$0.0801		\$0.0807	
Overage Color Usage Impression Rate		\$0.0250		\$0.0290		\$0.0290		\$0.0420	
BW Usage Impression Rate		\$0.0025		\$0.0028		\$0.0044		\$0.0069	

Extended Service Hours (7 days a week, 24 hours a day)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0038		\$0.0044		\$0.0038		\$0.0090		\$0.0090
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0193		\$0.0249		\$0.0369		\$0.0429		\$0.0197
Overage BW Usage Impression Rate	\$0.0038		\$0.0044		\$0.0038		\$0.0090		\$0.0090

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0375		\$0.0435		\$0.0435		\$0.0630	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0867		\$0.0731		\$0.0946		\$0.1017	
Overage Color Usage Impression Rate		\$0.0375		\$0.0435		\$0.0435		\$0.0630	
BW Usage Impression Rate		\$0.0038		\$0.0044		\$0.0044		\$0.0104	

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

Plus Services - Additional Consumables Management (In Addition to Standard or Enhanced Services)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

Usage Charge

	All Device Cats. (B&W & Color)
Additional Consumables Management Cost Per Copy	\$0.0066

Extended Service Hours (7 days a week, 24 hours a day)

Usage Charge

	All Device Cats. (B&W & Color)
Additional Consumables Management Cost Per Copy	\$0.0132

Plus Services - Onsite Service Technician (In Addition to Standard or Enhanced Services)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

	Monthly Rate
OnSite Service Technician Monthly Rate	\$4,720.00

Extended Service Hours (7 days a week, 24 hours a day)

	Monthly Rate
OnSite Service Technician Monthly Rate	\$9,440.00

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

Others - One Time Fees

Moves, Adds, Changes Costs

Location to Location (Flat Rate per Device)	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Location to Location (Rate per Mile)	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43

Labor Cost - Non-Business Hours (Hour)

	Hourly Rate	Minimum Hours
Standby Cost	\$125.00	
Callout Cost	\$150.00	3

Professional Services (Hour)

	Hourly Rate	Minimum Hours
As directed by Statement of Work	\$225.00	1

Disposal Charge (Unit)

	Disposal Charge
Desktop B&W Printers	\$25.00
Desktop Color Printers	\$25.00
Desktop B&W MFDs	\$45.00
Desktop Color MFDs	\$45.00
Floor Standing B&W Printers	\$50.00
Floor Standing Color Printers	\$50.00
Floor Standing B&W MFDs	\$75.00
Floor Standing Color MFDs	\$75.00
B&W Copiers	\$100.00
Color Copiers	\$100.00
Fax Machines	\$25.00
Desktop Scanners	\$25.00

* Estimate only

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

MANDATORY PRINT DEVICE ADD-ON HARDWARE PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11B - Mandatory Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

HARDWARE - ONE TIME UPFRONT PAYMENT INCLUSIVE OF ALL PAYMENTS FOR TERM OF THE CONTRACT INCLUDING ANY/ALL EXTENSION OPTIONS

Product	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST
Floor Stand											F2A73A	\$177.90	B5L51A	\$177.90	F2A73A	\$177.90
External Keyboard w/Bracket	1266V426, 0164C002AA	\$229.35	1266V426, 0164C002AA	\$229.35	B5L47-60102	\$159.76	B5L47-60102	\$159.76	1266V426 0165C001AA	\$229.35	B5L47-60102	\$159.76				
2-3 Hole Puncher	0126C001AA	\$290.48	0126C001AA	\$290.48	Y1G10A	\$230.17	Y1G10A	\$230.17	1424C002AA	\$280.76	Y1G02A	\$230.17				
4-Way Stapling	0125C003BA	\$1,232.01	0125C003BA	\$1,232.01	Y1G07A	\$455.84	Y1G07A	\$455.84	0614C002AA 1326C001AA	\$1,288.86	Y1G07A	\$734.43				
Extra Paper Tray 1													F2A72A	\$122.79	B5L34A	\$244.63
Extra Paper Tray 2													F2A72A	\$122.79	B5L34A	\$244.63
Extra Paper Tray 3																
Extra Paper Tray 4																Exhibit 24A states 3 additional na
External High Capacity Tray	0162C002AA	\$982.66	0162C002AA	\$982.66	Y1G20A	\$622.48	Y1G20A	\$622.48	0607C002AA	\$872.72	Y1G20A	\$622.48				
Wireless 802.11 Interface	8034B005AA	\$173.91	8034B005AA	\$173.91	J8030A	\$36.55	J8030A	\$36.55	8034B005AA	\$173.91	J8030A	\$36.77	J8030A	\$36.55	J8030A	\$36.55
RFID Interface	3575B504AA	\$166.30	3575B504AA	\$166.30	Y7C05A	\$181.07	Y7C05A	\$181.07	3575B504AA	\$166.30	Y7C05A	\$181.07	Y7C05A	\$181.07	Y7C05A	\$181.07

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

HARDWARE - ONE TIME UPFRONT PAYMENT INCLUSIVE OF ALL PAYMENTS FOR TERM OF THE CONTRACT INCLUDING ANY/ALL EXTENSION OPTIONS

Product	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost
External Keyboard w/Bracket											B5L47-60102	\$159.76	B5L47-60102	\$159.76		
External Display w/Bracket	3323C001AA	\$982.66	3323C001AA	\$982.66												
2nd Fax Card	0167C007AA	\$342.39	0167C007AA	\$342.39				0167C007A	\$342.39							
Third Fax Card	0168C004AA	\$684.78	0168C004AA	\$684.78				0168C004AA	\$684.78							
Extra Paper Tray 1																
Extra Paper Tray 2																
Extra Paper Tray 3																
Extra Paper Tray 4																
Extra Paper Tray 5																
Envelope Feeder	Included		Included		Included		Included		Included		Included		Included		Included	
Convenience Stapler	Included		Included		1348V957	\$154.65	1348V957	\$154.65	Included		1348V957	\$154.65	1348V957	\$154.65	1348V957	\$154.65
RFID Interface																
NFC Interface	1435C001AA	\$108.70	1435C001AA	\$108.70	J8030A	\$36.55	J8030A	\$36.55	1435C001AA	\$108.70	J8030A	\$36.55	J8030A	\$36.55	J8030A	\$36.55

OPTIONAL SOFTWARE (PROPRIETARY TO MANUFACTURER OF PRINT DEVICE)

Output Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
HP Print Security Fleet Management Software						
6 Year Perpetual License Per Printer	A6A40BAE	\$36.00	UA0J1E	\$4.62	NA	NA

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

Fax Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Xmedius Fax Server Software						
XMF 8.0 Enterprise Server Uni Users	XM-ENT-UNL	\$4,336.96	NA	NA	NA	NA
XMF SMTP Gateway	XM-ENT-SMTP	\$1,124.55	NA	NA	NA	NA
XMF Microsoft Exchange	XM-ENT-EXCH	\$1,385.02	NA	NA	NA	NA
XMF Web-Enabled Fax Client	XM-ENT-WEB	\$1,224.55	NA	NA	NA	NA
XMF One FoIP Channel	XM-ENT-CH-FoIP	\$1,224.55	NA	NA	NA	NA
XMF Regular Phone Support /Major Upgrade	NA	NA	SUP-REG-XM-ENT	20 Percent	NA	NA
XMF Premium 7/24 Phone Support/Major Upgrade	NA	NA	SUP-REG-XM-ENT	\$5,000 or 30%	NA	NA
XMF 8.0 Express 25 Users	XM-EXP-25	\$1,124.55	NA		NA	NA
XMF Regular Phone Support /Major-Minor Upgrade ³	NA	NA	SUP-REG-XM-EXP	20 Percent	NA	NA
XMF Premium 7/24 Phone Support/Major-Minor Upgrade ³	NA	NA	SUP-PREM-XM-EXP	\$5,000 or 30%	NA	NA
RMC Install 15 hours	RMC IT Project	\$3,000.00	na	NA	NA	NA

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Ray Morgan Company Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Output Management						
LRS						
LRS VPSX Suite - Enterprise Module	VPSXIA-PERP	\$202.65	VPSXIA-MAINT	\$46.76	VPSXIA-TERM	\$81.06
LRS VPSX Suite - DirectPrint Module	VPSXDP-PERP	\$81.06	VPSXDP-MAINT	\$18.71	VPSXDP-TERM	\$32.42
LRS VPSX Suite - Workplace Module	VPSXWP-PERP	\$121.59	VPSXWP-MAINT	\$28.06	VPSXWP-TERM	\$48.64
LRS VPSX Suite - OutputManager Module	VPSXOM-PERP	\$197.60	VPSXOM-MAINT	\$45.62	VPSXOM-TERM	\$79.04
LRS VPSX Suite - Output Manager add-on to VPSX Enterprise	VPSXOM-PERP	\$68.91	VPSXOM-MAINT	\$15.88	VPSXOM-TERM	\$26.34
LRS VPSX Suite - CI Module	VPSXCI-PERP	\$158.07	VPSXCI-MAINT	\$36.48	VPSXCI-TERM	\$63.25
LRS VPSX Suite - DPE Module	VPSXDPE-PERP	\$158.07	VPSXDPE-MAINT	\$36.48	VPSXDPE-TERM	\$63.25
LRS VPSX Suite - EI Module	VPSXEI-PERP	\$158.07	VPSXEI-MAINT	\$36.48	VPSXEI-TERM	\$63.25
LRS VPSX Suite - MFI Module	VPSXMI-PERP	\$105.38	VPSXMI-MAINT	\$24.31	VPSXMI-TERM	\$42.14
LRS VPSX Suite - MI Module	VPSXMI-PERP	\$158.07	VPSXMI-MAINT	\$36.48	VPSXMI-TERM	\$63.25
LRS VPSX Suite - Impress Client	IMPRSSCLNT-PERP	\$89.16	IMPRSSCLNT-MAINT	\$20.56	IMPRSSCLNT-TERM	\$35.67
LRS VPSX - Virtual Session Printer Agent for Citrix & VMWare (Requires at least one VPSX Module)	VSPA-PERP	\$62,617.94	VSPA-MAINT	\$14,450.29	VSPA-TERM	\$25,047.18
LRS VPSX Suite - Mobile Connector	MOBILECONN-PERP	\$31.62	MOBILECONN-MAINT	\$7.28	MOBILECONN-TERM	\$12.58
LRS VPSX - LRS Transforms Module (Requires at least one VPSX Module)	TRNSFRM-PERP	\$60.68	TRNSFRM-MAINT	\$14.04	TRNSFRM-TERM	\$24.32
LRS VPSX - Innovate/Mill (Requires at least one VPSX Module)	INNOVATEMILL-PERP	\$109.44	INNOVATEMILL-MAINT	\$25.24	INNOVATEMILL-TERM	\$43.78
LRS MFPsecure for Canon	MFPSCAN-PERP	\$282.91	MFPSCAN-MAINT	\$65.29	MFPSCAN-TERM	\$121.59
LRS MFPsecure for Fuji Xerox	MFPSFX-PERP	\$201.85	MFPSFX-MAINT	\$46.59	MFPSFX-TERM	\$94.82
LRS MFPsecure for HP	MFPSHP-PERP	\$201.85	MFPSHP-MAINT	\$46.59	MFPSHP-TERM	\$94.82
LRS MFPsecure for Konica Minolta	MFPSKM-PERP	\$201.85	MFPSKM-MAINT	\$46.59	MFPSKM-TERM	\$94.82
LRS MFPsecure for Kyocera	MFPSKDS-PERP	\$201.85	MFPSKDS-MAINT	\$46.59	MFPSKDS-TERM	\$94.82
LRS MFPsecure for Lexmark	MFPSLEX-PERP	\$201.85	MFPSLEX-MAINT	\$46.59	MFPSLEX-TERM	\$94.82
LRS MFPsecure for Ricoh	MFPSRIC-PERP	\$201.85	MFPSRIC-MAINT	\$46.59	MFPSRIC-TERM	\$94.82
LRS MFPsecure for Samsung	MFPSAM-PERP	\$201.85	MFPSAM-MAINT	\$46.59	MFPSAM-TERM	\$94.82
LRS MFPsecure for Sharp	MFPSHP-PERP	\$201.85	MFPSHP-MAINT	\$46.59	MFPSHP-TERM	\$94.82
LRS MFPsecure for Xerox	MFPSRX-PERP	\$201.85	MFPSRX-MAINT	\$46.59	MFPSRX-TERM	\$94.82
LRS MFPsecure for XT (for non-control panel devices)	MFPSXT-PERP	\$121.59	MFPSXT-MAINT	\$28.06	MFPSXT-TERM	\$48.64
LRS VPSX - Secure Delivery (Virtual Queue Management)	VPSXSECDL-PERP	\$99.29	VPSXSECDL-MAINT	\$22.94	VPSXSECDL-TERM	\$39.73
Nuance						
Nuance Equitrac Express 5: Suite Server License	EQ5EESU1	\$2,297.65	EQ5EESU1-1PS	\$229.76		
Nuance Equitrac Office 5: Suite Server License	EQ5EFSU1	\$1,951.76	EQ5EFSU1-1PS	\$195.18		
Nuance Equitrac Express/Office 5: Additional Print Server Add-On	EQ5PS010	\$907.12	EQ5PS010-1PS	\$90.75		
Nuance Equitrac Express/Office 5: Cluster Enabler Add-On	EQ5CLS01	\$3,137.65	EQ5CLS01-1PS	\$313.76		
Nuance Equitrac Express/Office 5: Embedded Device License Add-On	EQ5ED500	\$251.25	EQ5ED500-1PS	\$25.13		
Nuance Equitrac Express/Office 5: External Data Connector Add-On	EQ5DC001	\$251.25	EQ5DC001-1PS	\$48.59		
Nuance Equitrac Express/Office 5: Third party USB Card Reader License Add-On	EQ5CR001	\$41.18	EQ5CR001-1PS	\$4.12		
Nuance Equitrac Express/Office 5: Workstation Client Add-On	EQ5WS01K	\$7.21	EQ5WS01K-1PS	\$0.73		
Nuance Equitrac Express/Office 5: Web-based Release License Add-On	EQ5WR500	\$125.62	EQ5WR500-1PS	\$12.56		
Nuance Output Manager Device License	07OM001A4M0	\$499.19	07OM001M4M1	\$99.84		
Nuance Output Manager Network Print License (20 pack)	07OM004A4M0	\$332.98	07OM004M4M1	\$66.59		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Ray Morgan Company Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
PaperCut						
PaperCut MF - Brother MFD Embedded License	PCMF-US01EGMFBR5	\$114.82	PCMF-US01MSEGMF5-1Y	\$22.96		
PaperCut MF - Brother MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXBR	\$47.06				
PaperCut MF - Canon MFD Embedded License	PCMF-US01EGMFCA5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Canon MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXCA	\$122.35				
PaperCut MF - Dell MFD Embedded License	PCMF-US01EGMFDE5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Dell MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXDE	\$122.35				
PaperCut MF - Epson MFD Embedded License	PCMF-US01EGMFEP5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Epson MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXEP	\$122.35				
PaperCut MF - FX MFD Embedded License	PCMF-US01EGMFFX5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - FX MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXFX	\$122.35				
PaperCut MF - HP MFD Embedded License	PCMF-US01EGMFHP5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - HP MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXHP	\$122.35				
PaperCut MF - HP SFP Embedded License	PCMF-US01EGSFHP5	\$114.82	PCMF-US01MSEGSF5-1Y	\$44.80		
PaperCut MF - HP SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXHP	\$47.06				
PaperCut MF - Konica-Minolta MFD Embedded License	PCMF-US01EGMFKM5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Konica-Minolta MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXKM	\$122.35				
PaperCut MF - Kyocera MFD Embedded License	PCMF-US01EGMFKY5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Kyocera MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXKY	\$122.35				
PaperCut MF - Lexmark MFD Embedded License	PCMF-US01EGMFLX5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Lexmark MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXLX	\$122.35				
PaperCut MF - Lexmark SFP Embedded License	PCMF-US01EGSFLX5	\$114.82	PCMF-US01MSEGSF5-1Y	\$44.80		
PaperCut MF - Lexmark SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXLX	\$47.06				
PaperCut MF - Muratec MFD Embedded License	PCMF-US01EGMFMU5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Muratec MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXMU	\$122.35				
PaperCut MF - OKI MFD Embedded License	PCMF-US01EGMFOK5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - OKI MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXOK	\$122.35				
PaperCut MF - Ricoh MFD Embedded License	PCMF-US01EGMFR15	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Ricoh MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXR1	\$122.35				
PaperCut MF - Ricoh SFP Embedded License	PCMF-US01EGSFRI5	\$114.82	PCMF-US01MSEGSF5-1Y	\$22.96		
PaperCut MF - Ricoh SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXR1	\$47.06				
PaperCut MF - RISO MFD Embedded License	PCMF-US01EGMFRS5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - RISO MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXRS	\$122.35				
PaperCut MF - Sharp MFD Embedded License	PCMF-US01EGMF5SH5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Sharp MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXSH	\$122.35				
PaperCut MF - Toshiba MFD Embedded License	PCMF-US01EGMFTO5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Toshiba MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXTO	\$122.35				
PaperCut MF - Toshiba SFP Embedded License	PCMF-US01EGSF5TO5	\$114.82	PCMF-US01MSEGSF5-1Y	\$22.96		
PaperCut MF - Toshiba SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXTO	\$47.06				
PaperCut MF - Xerox MFD Embedded License	PCMF-US01EGMFXE5	\$224.00	PCMF-US01MSEGMF5-1Y	\$44.80		
PaperCut MF - Xerox MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXXE	\$122.35				
PaperCut MF - Additional Print Release Station	PCMF-US01RS	\$122.35	PCMF-US01RS-1Y	\$24.47		
PaperCut MF - Standard Connector	PCMF-US01SC	\$32.94	PCMF-US01SC-1Y	\$6.59		
PaperCut MF - Advanced Connector	PCMF-US01AC	\$70.59	PCMF-US01AC-1Y	\$14.12		
PaperCut MF - Kiosk Connector	PCMF-US01KI	\$263.53	PCMF-US01KI-1Y	\$52.71		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Ray Morgan Company Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
PaperCut MF - Payment Gateway Connector Group 1	PCMF-US01P1	\$465.88	PCMF-US01P1-1Y	\$93.18		
PaperCut MF - Payment Gateway Connector Group 2	PCMF-US01P2	\$705.88	PCMF-US01P2-1Y	\$141.18		
PaperCut MF - Payment Gateway Connector Group 3	PCMF-US01P3	\$2,823.53	PCMF-US01P3-1Y	\$564.71		
PaperCut MF - Advanced Printer Deployment	PCMF-US01APD-LA	\$2,500.00	PCMF-US01APD-LA-1Y	\$500.00		
Pharos						
Pharos Beacon Secure Release Here License					BNSPS90E	\$129.41
Pharos Beacon Secure Release Here External Authentication Device License					BNSPS90H	\$129.41
Pharos Beacon Fleet Manager Device License					BN-FM-PA	\$7.06
Pharos Beacon Analytics Device License					BN-FM-PA-DEV	\$21.18
Pharos Beacon Mobile Release Device License					BN-SPS15	\$80.00
Pharos Beacon Complete Bundle License (Secure Release Here, Fleet Mgr. Analytics & Mobile Release)					BN-FM-PA-SPS	\$190.59
Pharos Beacon Mobile Bundle License (Fleet Mgr. Analytics & Mobile Release)					BN-FM-PA-SPS15	\$58.82
Pharos BluePrint Enterprise Device License	BP-BEO	\$32.94	BP-AMS-1-N	\$11.29	BP-BEO-YRLY	\$23.53
Pharos BluePrint Enterprise iMFP Embedded Authentication License & OneTime Lic. Fee	BP-IMFP & BP-IMFP-LF	\$282.35 & \$405.88	BP-AMS-1-IMFP	\$70.59	BP-IMFP-YRLY	\$282.35
Pharos BluePrint Enterprise Sentry SR25 External Authentication Device License	SR25	\$282.35	BP-AMS-1-SR25	\$70.59	SR25-YRLY	\$282.35
Pharos BluePrint Enterprise Magnetic Card Reader	CR-MAG-KBD	\$182.35				
Pharos BluePrint Enterprise Proximity Card Reader	CR-PROX-PLUS-V2	\$223.53				
Pharos UniPrint iMFP Embedded Authentication License & OneTime Lic. Fee	UP-IMFP & UP-IMFP-LF	\$282.35 & \$405.88	UP-AMS-1-N-IMFP	\$70.59	UP-IMFP-YRLY	\$282.35
Pharos UniPrint Sentry SR25 External Authentication Device License	SR25	\$282.35	UP-AMS-1-N-SR25	\$70.59	SR25-YRLY	\$282.35
Pharos UniPrint Enterprise Magnetic Card Reader	CR-MAG-KBD	\$182.35				
Pharos UniPrint Enterprise Proximity Card Reader	CR-PROX-PLUS-V2	\$223.53				
Pharos UniPrint Base License	UPX-HE-BASE	\$152,941.18	UP-AMS-1-N	\$30,588.24	UPX-HE-BASE-YRLY	\$61,176.47
Pharos UniPrint Signup Base License	SU-BASE	\$2,352.94	SU-AMS-1-N-BASE	\$470.59	SU-BASE-YRLY	\$941.18
Pharos UniPrint Signup Client License	SU-CAL-10	\$94.12	SU-AMS-1-N-CAL	\$18.82	SU-CAL-10-YRLY	\$37.65
Pharos UniPrint Gateway License	UP-BGW-BB	\$2,941.18	UP-AMS-1-N-GTWY	\$588.24	UP-BGW-BB-YRLY	\$1,176.47
Plus Technologies						
Plus Technologies OM Plus Delivery Manager	OMPCFLPP500	\$95.53	OMPCFLPP500-SUP	\$19.11	OMPCFLPP500-SUB	\$39.51
Plus Technologies OM Plus My Delivery Manager Add-on Module	MPDCFLPP500	\$32.75	MPDCFLPP500-SUP	\$6.55	MPDCFLPP500-SUB	\$13.54
Plus Technologies OM Plus Stats Manager Add-on Module	SMCFLPP500	\$16.38	SMCFLPP500-SUP	\$3.27	SMCFLPP500-SUB	\$6.78
Plus Technologies OM Plus iSat Add-on Module	iSatCFLPP500	277.65 & 654.12	iSatCFLPP500-SUP	55.53 & 130.82	iSatCFLPP500-SUB	115.76 & 286.12
Plus Technologies OM Plus Fleet Manager Add-on Module	FMCFLPP500	\$13.36	FMCFLPP500-SUP	\$2.67	FMCFLPP500-SUB	\$6.00
PrinterLogic						
PrinterLogic Printer Installer - XPack 50	PI-P-CO-X-50	\$3,891.53	PI-M-CO-X-50	\$973.24	PI-S-CO-X-50	\$1,760.47
PrinterLogic Printer Installer - XPack 100	PI-P-CO-X-100	\$5,225.65	PI-M-CO-X-100	\$1,306.76	PI-S-CO-X-100	\$2,364.71
PrinterLogic Printer Installer Pull Printing Add-on Module - XPack 50	PI-P-PP-X-50	\$2,872.24	PI-M-PP-X-50	\$695.29	PI-S-PP-X-50	\$1,263.53
PrinterLogic Printer Installer Pull Add-on Printing Module - XPack 100	PI-P-PP-X-100	\$3,891.53	PI-M-PP-X-100	\$973.24	PI-S-PP-X-100	\$1,712.47
PrinterLogic Printer Installer Mobile Printing Add-on Module - XPack 50	PI-P-MP-X-50	\$1,156.24	PI-M-MP-X-50	\$287.65	PI-S-MP-X-50	\$511.76
PrinterLogic Printer Installer Mobile Printing Add-on Module - XPack 100	PI-P-MP-X-100	\$1,556.47	PI-M-MP-X-100	\$389.12	PI-S-MP-X-100	\$685.41

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Ray Morgan Company Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Workflow Management						
LRS						
LRS MFPsecure Scan	MFPSIMAGE-PERP	\$393.82	MFPSIMAGE-MAINT	\$90.88	MFPSIMAGE-TERM	\$185.09
LRS PageCenterX	PCX-PERP	\$1,378.00	PCX-MAINT	\$318.00	PCX-TERM	\$551.20
LRS PageCenterX/Satellite	PCXSAT-PERP	\$1,722.51	PCXSAT-MAINT	\$397.51	PCXSAT-TERM	\$689.00
LRS Intelligent Document Bundling for VPSX (Requires at least one VPSX Module)	IDB-PERP	\$62,595.00	IDB-MAINT	\$14,450.29	IDB-TERM	\$25,047.18
LRS FormPort for VPSX (Requires at least one VPSX Module)	FORMPRT-PERP	\$178.33	FORMPRT-MAINT	\$41.16	FORMPRT-TERM	\$71.35
LRS FormPort Designer for VPSX (Requires at least one VPSX Module)	FORMPRTDGN-PERP	\$4,429.94	FORMPRTDGN-MAINT	\$1,022.65	FORMPRTDGN-TERM	\$1,771.82
Nuance						
Nuance AutoStore Device License	07AS001A4M0	\$877.51	07AS001M4M1	\$175.51		
Nuance AutoStore Mobile/WebCapture User License (20 pack)	07MW001A4M0	\$176.47	07MW001M4M1	\$35.29		
Nuance AutoStore QuickCapture Pro Device License	07AS017A4M0	\$877.51	07AS017M4M1	\$175.51		
Nuance AutoStore AutoCapture User License (20 pack)	07AS016A4M0	\$211.76	07AS016M4M1	\$42.35		
Nuance AutoStore AutoCapture & WebCapture/Mobile User License (20 pack)	07BU003A1M0	\$1,125.00	07BU003M1M1	\$225.00		
Nuance eCopy ShareScan V6 Enterprise Embedded License	ESD-BE76A-XT0-6.0	\$401.47	MNT-BE76-XT1-6.0	\$48.18		
Nuance eCopy ShareScan V6 Enterprise Embedded License Loyalty Exchange (One-time OEM Switch; includes 1st Yr. Maint.)	ESD-BE76A-LL1-6.0	\$277.59				
Nuance eCopy ShareScan V6 Business Connect Suite User License	ESD-CH76A-XT0-6.0G	\$22.18	MNT-CH62-XT1-G	\$4.44		
Nuance AutoStore & Output Manager Healthcare Bundle (Includes High Availability AutoStore & Output Manager Device Licenses)	07BU005A5M0	\$1,087.00	07BU005M5M1	\$216.00		
Nuance eCopy ScanStation V6 Device License	ESD-D476A-XL0-6.0	\$2,290.29	MNT-D476-XL1-6.0	\$274.53		
Nuance eCopy ScanStation V6 License Loyalty Exchange (One-time OEM Switch; includes 1st Yr. Maint.)	ESD-D476A-LL1-6.0	\$503.94				
Nuance eCopy ScanStation V6 Complete Kiosk (Device License, Kiosk, Touchscreen & PC)	L276X-W00-6.0	\$3,207.94	MNT-D476-XL1-6.0	\$274.53		
Nuance eCopy ScanStation Touchscreen	08-00150	\$550.00 & \$425.00				
Nuance eCopy ScanStation Kiosk Only	09-00015	\$550.00				
Nuance eCopy PDF Pro Office License			MNT-D909A-X00	\$22.94		
Nuance Power PDF Advanced Loyalty	LIC-AV09Z-L00-3.0-J	\$31.08	MNT-LIC-AV09Z-L00-3.0-J	\$6.22		
Nuance Power PDF 3 Advanced	LIC-AV09Z-T00-3.0-J	\$49.72	MNT-LIC-AV09Z-T00-3.0-J	\$9.94		
Fax Management						
OpenText						
OpenText RightFax Fax Server Business Edition X	1000021375	\$1,780.75	1000021376	\$335.20		
OpenText RightFax Fax Server Business Edition X - Backup/Test-Development	1000021382	\$890.80	1000021383	\$167.68		
OpenText RightFax Fax Server Enterprise Edition X	1000021435	\$4,726.00	1000021436	\$889.60		
OpenText RightFax Fax Server Enterprise Edition X - Backup/Test-Development	1000021478	\$2,363.00	1000021479	\$444.80		
OpenText RightFax Fax Server Enterprise Integration Edition X	1000021448	\$17,845.75	1000021449	\$3,359.20		
OpenText RightFax Fax Server Enterprise Integration Edition X - Backup/Test-Development	1000021461	\$8,923.30	1000021462	\$1,679.68		
OpenText RightFax Fax Server Enterprise Shared DB	1000021300	\$1,691.50	1000021301	\$318.40		
OpenText RightFax Fax Server Enterprise Shared DB - Backup/Test-Development	1000021322	\$846.60	1000021323	\$159.36		
OpenText RightFax Fax Server Enterprise Suite - Backup/Test-Development	1000021240	\$4,245.75	1000021241	\$799.20		
OpenText RightFax Fax Server Enterprise Suite Edition	1000021485	\$8,474.50	1000021500	\$1,595.20		
OpenText RightFax Fax Server Enterprise Suite Edition - Backup/Test-Development	1000021493	\$4,237.25	1000021494	\$797.60		
OpenText RightFax Fax Server Enterprise Suite Edition X	1000021486	\$8,474.50	1000021487	\$1,595.20		
OpenText RightFax Analytics	1000021088	\$7,582.00	1000021098	\$1,427.20		
OpenText RightFax Business Integration	1000021298	\$2,673.25	1000021299	\$503.20		
OpenText RightFax Business Integration - Backup/Test-Development	1000021320	\$1,337.05	1000021321	\$251.68		
OpenText RightFax Fax Server Integration Module	1000021294	\$8,474.50	1000021295	\$1,595.20		
OpenText RightFax Fax Server Integration Module - Backup/Test-Development	1000021316	\$4,237.25	1000021317	\$797.60		
OpenText RightFax Fax Server Lotus Notes	1000021286	\$1,691.50	1000021287	\$318.40		
OpenText RightFax Fax Server Lotus Notes - Backup/Test-Development	1000021308	\$845.75	1000021309	\$159.20		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Ray Morgan Company Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
OpenText RightFax Fax Server MS Exchange	1000021288	\$1,691.50	1000021289	\$318.40		
OpenText RightFax Fax Server MS Exchange - Backup/Test-Development	1000021310	\$845.75	1000021311	\$159.20		
OpenText RightFax Fax Server PDF & Searchable PDF	1000021512	\$2,227.00	1000021515	\$419.20		
OpenText RightFax Fax Server PDF & Searchable PDF - Backup/Test-Development	1000021513	\$1,114.35	1000021514	\$209.76		
OpenText RightFax Fax Server PDF Module	1000021290	\$1,691.50	1000021291	\$318.40		
OpenText RightFax Fax Server PDF Module - Backup/Test-Development	1000021312	\$845.75	1000021313	\$159.20		
OpenText RightFax Fax Server Searchable PDF	1000020836	\$535.50	1000020839	\$100.80		
OpenText RightFax Fax Server Searchable PDF - Backup/Test-Development	1000020837	\$267.75	1000020838	\$50.40		
OpenText RightFax Fax Server Encryption Module	1000020317	\$4,458.25	1000020318	\$839.20		
OpenText RightFax Fax Server Encryption Module - Backup/Test-Development	1000020339	\$2,229.55	1000020340	\$419.68		
OpenText RightFax Additional Document Delivery Channel	1000021282	\$799.00	1000021283	\$150.40		
OpenText RightFax Additional Document Delivery Channel - Backup/Test-Development	1000021306	\$399.50	1000021307	\$75.20		
OpenText RightFax Fax Over IP Enable an Existing RightFax Document Delivery Channel	1000021413	\$491.30	1000021416	\$92.48		
OpenText RightFax Fax Over IP Enable an Existing RightFax Document Delivery Channel - Backup/Test-Development	1000021414	\$245.65	1000021415	\$46.24		
OpenText RightFax Fax Over IP Enabled Fax Channel	1000021402	\$1,290.30	1000021417	\$242.88		
OpenText RightFax Fax Over IP Enabled Fax Channel - Backup/Test-Development	1000021411	\$646.00	1000021412	\$121.60		
OpenText RightFax Fax Server Connector 2.0 for SharePoint Server	1000020448	\$1,691.50	1000020449	\$318.40		
OpenText RightFax Fax Server Connector 2.0 for SharePoint Server 2007 - Backup/Test-Development	1000020482	\$845.75	1000020483	\$159.20		
OpenText RightFax Fax Server Connector 3.0 for Hewlett Packard MFP	1000020452	\$112.20	1000020453	\$21.12		
OpenText RightFax Fax Server Connector 3.0 for Ricoh ESA MFP	1000020496	\$112.20	1000020497	\$21.12		
OpenText RightFax Fax Server Connector 3.0 for Sharp MFP	1000020462	\$112.20	1000020463	\$21.12		
OpenText RightFax Fax Server Connector 3.0 for Xerox MFP	1000020458	\$112.20	1000020459	\$21.12		
OpenText RightFax Fax Server Connector for all Konica Minolta MFP	1000021186	\$112.20	1000021187	\$21.12		
OpenText RightFax Fax Server Connector for HP OXPd MFP	1000020301	\$112.20	1000020302	\$21.12		
OpenText RightFax Fax Server Connector for SAP R/3	1000021296	\$7,582.00	1000021297	\$1,427.20		
OpenText RightFax Fax Server Connector for Xerox EIP MFP	1000020508	\$112.20	1000020509	\$21.12		
OpenText RightFax Fax Server SMTP Connector for MFP	1000021572	\$112.20	1000021573	\$21.12		
OpenText Fax2Mail - Cloud fax service Priced per page - 1-9,999 pages committed per month					PLE-0207691 (1-9,999)	\$0.06
OpenText Fax2Mail - Cloud fax service Priced per page - 10,000-49,999 pages committed per month					PLE-0207691 (10,000-49,999)	\$0.05
OpenText Fax2Mail - Cloud fax service Priced per page - 50,000-99,999 pages committed per month					PLE-0207691 (50,000-99,999)	\$0.04
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 1-9,999 pages committed per month					PLE-0224423 (1-9,999)	\$0.06
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 10,000-49,999 pages committed per month					PLE-0224423 (10,000-49,999)	\$0.05
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 50,000-99,999 pages committed per month					PLE-0224423 (50,000-99,999)	\$0.04

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE MANDATORY PRINT DEVICE HARDWARE BREAKDOWN

Ray Morgan Company	1	2	3	4	5	6	7	8	9
Exhibit 25A - Mandatory Hardware Breakdown	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A
# of Required Devices per Category (Countywide)*	329	55	1,132	397	948	1,461	6,214	2,376	3,113
Manufacturer Per Unit MSRP (One Time)	\$33,990.00	\$42,990.00	\$34,486.87	\$28,854.00	\$17,123.00	\$24,039.00	\$4,442.81	\$5,064.74	\$1,473.92
Per Unit Purchase Price (One Time)	\$4,689.73	\$8,915.00	\$3,713.29	\$3,570.66	\$2,996.51	\$3,018.01	\$1,023.27	\$1,168.42	\$324.16
Services / Standard Service Level - No Minimum Usage Only Cost per Copy (10 Hour Response time, 20 Hour Resolution time)									
Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)									
B&W Devices (based on 5% coverage)									
B&W Impression Rate Usage Only	\$0.0025		\$0.0029		\$0.0025		\$0.0060		\$0.0060
Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)									
Color Impression Rate Usage Only		\$0.0250		\$0.0290		\$0.0290		\$0.0420	
B&W Impression Rate Usage Only		\$0.0025		\$0.0028		\$0.0028		\$0.0069	
Services / Enhanced Service Level - No Minimum Usage Only Cost per Copy (5 Hour Response time, 10 Hour Resolution time)									
Extended Service Hours (7 days a week, 24 hours a day)									
B&W Devices (based on 5% coverage)									
B&W Impression Rate Usage Only	\$0.0038		\$0.0044		\$0.0038		\$0.0090		\$0.0090
Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)									
Color Impression Rate Usage Only		\$0.0375		\$0.0435		\$0.0435		\$0.0630	
B&W Impression Rate Usage Only		\$0.0038		\$0.0044		\$0.0044		\$0.0104	

* Estimate only

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE MANDATORY PRINT DEVICE ADD-ON HARDWARE BREAKDOWN

Ray Morgan Company	1		2		3		4		5		6		7		8		9	
Exhibit 25B - Mandatory Add-On Breakdown	B&W MFD Hi-Speed		Color MFD Hi-Speed		B&W MFD Large		Color MFD Large		B&W MFD Mid-Size		Color MFD Mid-Size		B&W MFD Small		Color MFD Small		B&W Printer Small	
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III		Canon ImageRunner Advanced C7570i III		HP Laser Jet E82560DU		HP Laser Jet E87660DU		Canon ImageRunner Advanced 4545i III		HP Laser Jet E87650DU		HP LaserJet E52645DN		HP Laser Jet E57540DN		HP Laser Jet E50145DN	
Product Codes	3288C002AA, 0124C003BA, 0166C007AA		3295C002AA, 0124C003BA, 0166C007AA		5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC		5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC		3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA		5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC		1PS54A, 2EH31A, H0KP9AC		3GY25A, 2EH31A, H0KP9AC		1PU51A	
Product	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST
FLOOR STAND																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)																		
													F2A73A	\$443.52	B5L51A	\$443.52	F2A73A	443.52
														\$177.90		\$177.90		177.9
EXTERNAL KEYBOARD W/BACKET																		
Manufacturer MSRP (One Time)	1266V426,	\$330.00	1266V426,	\$330.00	B5L47-60102	\$210.00	B5L47-60102	\$210.00	1266V426	\$330.00	B5L47-60102	\$210.00						
Per Unit Purchase Price (One Time)	0164C002AA	\$229.23	0164C002AA	\$229.23		\$159.76		\$159.76	0165C001AA	\$229.23		\$159.76						
2-3 HOLE PUNCHER																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)	0126C001AA	\$893.00	0126C001AA	\$893.00	Y1G10A	\$1,825.02	Y1G10A	\$1,825.02	1424C002AA	\$704.00	Y1G02A	\$1,825.02						
		\$290.48		\$290.48		\$230.17		\$230.17		\$280.76		\$230.17						
4-WAY STAPLING																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)	0125C003BA	\$5,565.00	0125C003BA	\$5,565.00	Y1G07A	\$4,576.00	Y1G07A	\$4,576.00	0614C002AA	\$3,920.00	Y1G07A	\$4,576.00						
		\$1,232.01		\$1,232.01		\$455.84		\$455.84	1326C001AA	\$1,288.86		\$734.43						
EXTRA PAPER TRAY 1																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)																		
													F2A72A	\$246.00	B5L34A	\$369.60	F2A72A	\$246.00
														\$122.79		\$244.63		\$122.79
EXTRA PAPER TRAY 2																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)																		
													F2A72A	\$246.00	B5L34A	\$369.60	F2A72A	\$246.00
														\$122.79		244.63		\$122.79
EXTRA PAPER TRAY 3																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)																		
																	F2A72A	\$246.00
																		\$122.79
EXTRA PAPER TRAY 4																		
Manufacturer MSRP (One Time)																	Exhibit 24A	na
Per Unit Purchase Price (One Time)																	states 3	na
EXTRA HIGH CAPACITY TRAY																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)	0162C002AA	\$2,520.00	0162C002AA	\$2,520.00	Y1G20A	\$4,576.00	Y1G20A	\$4,576.00	0607C002AA	\$2,205.00	Y1G20A	\$4,576.00						
		\$982.66		\$982.66		\$622.48		\$622.48		\$872.72		\$622.48						
WIRELESS 802.11 INTERFACE																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)	8034B005AA	\$260.00	8034B005AA	\$260.00	J8030A	\$87.51	J8030A	\$87.51	8034B005AA	\$260.00	J8030A	\$87.51	J8030A	\$87.51	J8030A	\$87.51	J8030A	\$87.51
		\$173.91		\$173.91		\$36.55		\$36.55		\$173.91		\$36.55		\$36.55		\$36.55		\$36.55
RFID INTERFACE																		
Manufacturer MSRP (One Time)																		
Per Unit Purchase Price (One Time)	3575B504AA	\$210.00	3575B504AA	\$210.00	Y7C05A	\$221.00	Y7C05A	\$221.00	3575B504AA	\$210.00	Y7C05A	\$221.00	Y7C05A	\$221.00	Y7C05A	\$221.00		\$221.00
		\$166.30		\$166.30		\$181.07		\$181.07		\$166.30		\$181.07		\$181.07		\$181.07		\$181.07

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE OPTIONAL PRINT DEVICE HARDWARE BREAKDOWN

Ray Morgan Company	1	2	3	4	5	6	7	8	9	
Exhibit 25C - Optional Add-On Breakdown	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	
Model Proposed by Service Provider	Canon Image Runner Advanced 6575i III	Canon ImageRunner Advanced C7570i III	HP Laser Jet E82560DU	HP Laser Jet E87660DU	Canon ImageRunner Advanced 4545i III	HP Laser Jet E87650DU	HP LaserJet E52645DN	HP Laser Jet E57540DN	HP Laser Jet E50145DN	
Product Codes	3288C002AA, 0124C003BA, 0166C007AA	3295C002AA, 0124C003BA, 0166C007AA	5FM78A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	5FM82A, Y1G18A, Y1F98A, 2EH31A, H0KP9AC	3325C001AA, 1419C002AA, 1423C002AA, 0166C007AA	5FM81A, Y1G00A, Y1F98A, 2EH31A, H0KP9AC	1PS54A, 2EH31A, H0KP9AC	3GY25A, 2EH31A, H0KP9AC	1PU51A	
EXTERNAL KEYBOARD W/BRACKET										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)							B5L47-60102	\$210.00 \$159.76	B5L47-60102	\$210.00 \$159.76
EXTERNAL DISPLAY W/BRACKET										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)	3323C001AA	\$1,890.00 \$982.66	3323C001AA	\$1,890.00 \$982.66						
2ND FAX CARD										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)	0167C007AA	\$525.00 \$342.39	0167C007AA	\$525.00 \$342.39			0167C007A	\$525.00 \$342.39		
3RD FAX CARD										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)	0168C004AA	\$1,050.00 \$684.78	0168C004AA	\$1,050.00 \$684.78			0168C004AA	\$1,050.00 \$684.78		
EXTRA PAPER TRAY 1										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)										
EXTRA PAPER TRAY 2										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)										
EXTRA PAPER TRAY 3										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)										
EXTRA PAPER TRAY 4										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)										
EXTRA PAPER TRAY 5										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)										
ENVELOPE FEEDER										
Manufacturer MSRP (One Time)	Included		Included		Included		Included		Included	
Per Unit Purchase Price (One Time)										
CONVENIENCE STAPLER										
Manufacturer MSRP (One Time)	Included		Included		1348V957	\$330.00 \$154.65	1348V957	\$330.00 \$154.65	1348V957	\$330.00 \$154.65
Per Unit Purchase Price (One Time)										
RFID INTERFACE										
Manufacturer MSRP (One Time)										
Per Unit Purchase Price (One Time)										
NFC INTERFACE										
Manufacturer MSRP (One Time)	1435C001AA	\$200.00 \$108.70	1435C001AA	\$200.00 \$108.70	J8030A	\$87.51 \$36.55	J8030A	\$87.51 \$36.55	1435C001AA	\$200.00 \$108.70
Per Unit Purchase Price (One Time)										

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

MPS 2.0 Pricing
Sharp Electronics Corporation

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN
# of Required Devices per Category (Countywide)*	329	55	1,132	397	948	1,461	6,214	2,376	3,113
Minimum Monthly Impressions Per Device BW / Color	5,000	3,000	3,000	2,000	1,500	1,000	500	500	500
Co-Terminus Equipment Capital CPC Portion (Same for all Service Levels)	\$0.0144	\$0.0302	\$0.0163	\$0.0328	\$0.0275	\$0.0575	\$0.0243	\$0.0650	\$0.0174

Services / Standard Service Level - Cost per Copy (10 Hour Response time, 20 Hour Resolution time)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0174		\$0.0193		\$0.0305		\$0.0293		\$0.0254
Overage BW Usage Impression Rate	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0602		\$0.0628		\$0.0875		\$0.1250	
Overage Color Usage Impression Rate		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
BW Usage Impression Rate		\$0.0030		\$0.0030		\$0.0030		\$0.0080	

Extended Service Hours (7 days a week, 24 hours a day)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0180		\$0.0180		\$0.0180		\$0.0200		\$0.0230
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0324		\$0.0343		\$0.0455		\$0.0443		\$0.0404
Overage BW Usage Impression Rate	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0450		\$0.0450		\$0.0450		\$0.0750	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0752		\$0.0778		\$0.1025		\$0.1400	
Overage Color Usage Impression Rate		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
BW Usage Impression Rate		\$0.0030		\$0.0030		\$0.0030		\$0.0080	

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

Services / Enhanced Service Level - Cost per Copy (5 Hour Response time, 10 Hour Resolution time)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0174		\$0.0193		\$0.0305		\$0.0293		\$0.0254
Overage BW Usage Impression Rate	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0602		\$0.0628		\$0.0875		\$0.1250	
Overage Color Usage Impression Rate		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
BW Usage Impression Rate		\$0.0030		\$0.0030		\$0.0030		\$0.0080	

Extended Service Hours (7 days a week, 24 hours a day)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0180		\$0.0180		\$0.0180		\$0.0200		\$0.0230
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0324		\$0.0343		\$0.0455		\$0.0443		\$0.0404
Overage BW Usage Impression Rate	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0450		\$0.0450		\$0.0450		\$0.0750	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0752		\$0.0778		\$0.1025		\$0.1400	
Overage Color Usage Impression Rate		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
BW Usage Impression Rate		\$0.0030		\$0.0030		\$0.0030		\$0.0080	

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

Plus Services - Additional Consumables Management (In Addition to Standard or Enhanced Services)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

Usage Charge

	All Device Cats. (B&W & Color)
Additional Consumables Management Cost Per Copy	\$0.0020

Extended Service Hours (7 days a week, 24 hours a day)

Usage Charge

	All Device Cats. (B&W & Color)
Additional Consumables Management Cost Per Copy	\$0.0150

Plus Services - Onsite Service Technician (In Addition to Standard or Enhanced Services)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

	Monthly Rate
OnSite Service Technician Monthly Rate	\$5,000.00

Extended Service Hours (7 days a week, 24 hours a day)

	Monthly Rate
OnSite Service Technician Monthly Rate	\$21,500.00

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

Others - One Time Fees

Moves, Adds, Changes Costs

Location to Location (Flat Rate per Device)	\$150.00	\$150.00	\$100.00	\$100.00	\$100.00	\$100.00	\$75.00	\$75.00	\$75.00
Location to Location (Rate per Mile)	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED

Labor Cost - Non-Business Hours (Hour)

	Hourly Rate	Minimum Hours
Standby Cost	\$1.50	
Callout Cost	\$225.00	2

Professional Services (Hour)

	Hourly Rate	Minimum Hours
As directed by Statement of Work	\$150.00	2

Disposal Charge (Unit)

	Disposal Charge
Desktop B&W Printers	\$25.00
Desktop Color Printers	\$25.00
Desktop B&W MFDs	\$25.00
Desktop Color MFDs	\$25.00
Floor Standing B&W Printers	\$25.00
Floor Standing Color Printers	\$25.00
Floor Standing B&W MFDs	\$25.00
Floor Standing Color MFDs	\$25.00
B&W Copiers	\$25.00
Color Copiers	\$25.00
Fax Machines	\$25.00
Desktop Scanners	\$25.00

* Estimate only

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

MANDATORY PRINT DEVICE ADD-ON HARDWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11B - Mandatory Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

HARDWARE - ONE TIME UPFRONT PAYMENT INCLUSIVE OF ALL PAYMENTS FOR TERM OF THE CONTRACT INCLUDING ANY/ALL EXTENSION OPTIONS

Product	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST
Floor Stand											MX-DS22	\$64.80	40C2300	\$177.84	35S8502	\$177.84
External Keyboard w/Bracket	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED						
2-3 Hole Puncher	MX-PN16B	\$169.20	MX-PN12B	\$168.48	MX-PN14B	\$169.20	MX-PN14B	\$169.20	MX-PN14B	\$169.20	MX-PN14B	\$169.20				
4-Way Stapling	MX-FN35	\$623.52	MX-FN20	\$347.76	MX-FN29	\$354.96	MX-FN29	\$354.96	MX-FN29	\$354.96	MX-FN29	\$354.96				
Extra Paper Tray 1											MX-CS14	\$46.08	40C2100	INCLUDED	36S3110	\$197.28
Extra Paper Tray 2											MX-CS14	\$46.08	40C2100	\$248.40	36S3110	\$197.28
Extra Paper Tray 3															36S3110	\$197.28
Extra Paper Tray 4															36S3110	\$197.28
External High Capacity Tray	MX-LC18	\$308.88	MX-LC12	\$318.96	MX-LC17N	\$308.88	MX-LC17N	\$308.88	MX-LC17N	\$308.88	MX-LC17N	\$308.88	MX-LC17N	\$308.88		
Wireless 802.11 Interface	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	27X0803	\$98.64
RFID Interface	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92	RDR6081AKU	\$151.92

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

HARDWARE - ONE TIME UPFRONT PAYMENT INCLUSIVE OF ALL PAYMENTS FOR TERM OF THE CONTRACT INCLUDING ANY/ALL EXTENSION OPTIONS

Product	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost
External Keyboard w/Bracket																
External Display w/Bracket	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2nd Fax Card	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Third Fax Card	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Extra Paper Tray 1	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED				
Extra Paper Tray 2	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED				
Extra Paper Tray 3	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	MX-CS14	\$46.08	40C2100	\$248.40
Extra Paper Tray 4	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	MX-CS14	\$46.08	N/A	N/A
Extra Paper Tray 5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Envelope Feeder	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Convenience Stapler	N/A	N/A	N/A	N/A	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	N/A	N/A	N/A	N/A
RFID Interface															RDR6081AKU	\$151.92
NFC Interface	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	N/A	N/A

OPTIONAL SOFTWARE (PROPRIETARY TO MANUFACTURER OF PRINT DEVICE)

Output Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

Workflow Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

Fax Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

	1	2	3	4	5	6	7	8	9
SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA									
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN

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MANDATORY 3RD PARTY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Output Management						
LRS						
LRS VPSX Suite - Enterprise Module	VPSXIA-PERP	\$193.54	VPSXIA-MAINT	\$44.66	VPSXIA-TERM	\$77.42
LRS VPSX Suite - DirectPrint Module	VPSXDP-PERP	\$77.42	VPSXDP-MAINT	\$17.87	VPSXDP-TERM	\$30.97
LRS VPSX Suite - Workplace Module	VPSXWP-PERP	\$116.12	VPSXWP-MAINT	\$26.80	VPSXWP-TERM	\$46.45
LRS VPSX Suite - OutputManager Module	VPSXOM-PERP	\$188.72	VPSXOM-MAINT	\$43.57	VPSXOM-TERM	\$75.48
LRS VPSX Suite - Output Manager add-on to VPSX Enterprise	VPSXOM-PERP	\$65.81	VPSXOM-MAINT	\$15.17	VPSXOM-TERM	\$25.16
LRS VPSX Suite - CI Module	VPSXCI-PERP	\$150.97	VPSXCI-MAINT	\$34.84	VPSXCI-TERM	\$60.40
LRS VPSX Suite - DPE Module	VPSXDPE-PERP	\$150.97	VPSXDPE-MAINT	\$34.84	VPSXDPE-TERM	\$60.40
LRS VPSX Suite - EI Module	VPSXEI-PERP	\$15.97	VPSXEI-MAINT	\$34.84	VPSXEI-TERM	\$60.40
LRS VPSX Suite - MFI Module	VPSXMFI-PERP	\$100.64	VPSXMFI-MAINT	\$23.24	VPSXMFI-TERM	\$40.25
LRS VPSX Suite - MI Module	VPSXMI-PERP	\$150.97	VPSXMI-MAINT	\$34.84	VPSXMI-TERM	\$60.40
LRS VPSX Suite - Impress Client	IMPRSSCLNT-PERP	\$85.16	IMPRSSCLNT-MAINT	\$16.64	IMPRSSCLNT-TERM	\$34.07
LRS VPSX - Virtual Session Printer Agent for Citrix & VMWare (Requires at least one VPSX Module)	VSPA-PERP	\$59,803.65	VSPA-MAINT	\$13,800.84	VSPA-TERM	\$23,921.46
LRS VPSX Suite - Mobile Connector	MOBILECONN-PERP	\$30.20	MOBILECONN-MAINT	\$6.96	MOBILECONN-TERM	\$12.01
LRS VPSX - LRS Transforms Module (Requires at least one VPSX Module)	TRNSFRM-PERP	\$58.07	TRNSFRM-MAINT	\$13.40	TRNSFRM-TERM	\$23.22
LRS VPSX - Innovate/Mill (Requires at least one VPSX Module)	INNOVATEMILL-PERP	\$104.52	INNOVATEMILL-MAINT	\$24.10	INNOVATEMILL-TERM	\$41.81
LRS MFPsecure for Canon	MFPSCAN-PERP	\$270.19	MFPSCAN-MAINT	\$62.36	MFPSCAN-TERM	\$116.12
LRS MFPsecure for Fuji Xerox	MFPSFX-PERP	\$192.78	MFPSFX-MAINT	\$44.49	MFPSFX-TERM	\$90.56
LRS MFPsecure for HP	MFPSHP-PERP	\$192.78	MFPSHP-MAINT	\$44.49	MFPSHP-TERM	\$90.56
LRS MFPsecure for Konica Minolta	MFPSKM-PERP	\$192.78	MFPSKM-MAINT	\$44.49	MFPSKM-TERM	\$90.56
LRS MFPsecure for Kyocera	MFPSKDS-PERP	\$192.78	MFPSKDS-MAINT	\$44.49	MFPSKDS-TERM	\$90.56
LRS MFPsecure for Lexmark	MFPSLEX-PERP	\$192.78	MFPSLEX-MAINT	\$44.49	MFPSLEX-TERM	\$90.56
LRS MFPsecure for Ricoh	MFPSRIC-PERP	\$192.78	MFPSRIC-MAINT	\$44.49	MFPSRIC-TERM	\$90.56
LRS MFPsecure for Samsung	MFPSAM-PERP	\$192.78	MFPSAM-MAINT	\$44.49	MFPSAM-TERM	\$90.56
LRS MFPsecure for Sharp	MFPSHP-PERP	\$192.78	MFPSHP-MAINT	\$44.49	MFPSHP-TERM	\$90.56
LRS MFPsecure for Xerox	MFPSRX-PERP	\$192.78	MFPSRX-MAINT	\$44.49	MFPSRX-TERM	\$90.56
LRS MFPsecure for XT (for non-control panel devices)	MFPSXT-PERP	\$116.12	MFPSXT-MAINT	\$26.80	MFPSXT-TERM	\$56.45
LRS VPSX - Secure Delivery (Virtual Queue Management)	VPSXSECDEL-PERP	\$94.83	VPSXSECDEL-MAINT	\$21.91	VPSXSECDEL-TERM	\$37.94
Nuance						
Nuance Equitrac Express 5: Suite Server License	EQ5EESU1	\$1,864.04	EQ5EESU1-1PS	\$186.40		
Nuance Equitrac Office 5: Suite Server License	EQ5EFSU1	\$2,194.38	EQ5EFSU1-1PS	\$219.44		
Nuance Equitrac Express/Office 5: Additional Print Server Add-On	EQ5PS010	\$866.35	EQ5PS010-1PS	\$86.67		
Nuance Equitrac Express/Office 5: Cluster Enabler Add-On	EQ5CLS01	\$2,996.63	EQ5CLS01-1PS	\$299.66		
Nuance Equitrac Express/Office 5: Embedded Device License Add-On	EQ5ED500	\$239.96	EQ5ED500-1PS	\$24.00		
Nuance Equitrac Express/Office 5: External Data Connector Add-On	EQ5DC001	\$464.04	EQ5DC001-1PS	\$46.40		
Nuance Equitrac Express/Office 5: Third party USB Card Reader License Add-On	EQ5CR001	\$39.33	EQ5CR001-1PS	\$3.93		
Nuance Equitrac Express/Office 5: Workstation Client Add-On	EQ5WS01K	\$6.89	EQ5WS01K-1PS	\$0.70		
Nuance Equitrac Express/Office 5: Web-based Release License Add-On	EQ5WR500	\$119.98	EQ5WR500-1PS	\$12.00		
Nuance Output Manager Device License	07OM001A4M0	\$476.75	07OM001M4M1	\$95.35		
Nuance Output Manager Network Print License (20 pack)	07OM004A4M0	\$318.01	07OM004M4M1	\$63.60		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
PaperCut						
PaperCut MF - Brother MFD Embedded License	PCMF-US01EGMFBR5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Brother MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXBR	\$146.07				
PaperCut MF - Canon MFD Embedded License	PCMF-US01EGMFCA5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Canon MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXCA	\$146.07				
PaperCut MF - Dell MFD Embedded License	PCMF-US01EGMFDE5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Dell MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXDE	\$146.07				
PaperCut MF - Epson MFD Embedded License	PCMF-US01EGMFEP5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Epson MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXEP	\$146.07				
PaperCut MF - FX MFD Embedded License	PCMF-US01EGMFFX5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - FX MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXFX	\$146.07				
PaperCut MF - HP MFD Embedded License	PCMF-US01EGMFHP5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.33		
PaperCut MF - HP MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXHP	\$146.07				
PaperCut MF - HP SFP Embedded License	PCMF-US01EGSFHP5	\$134.08	PCMF-US01MSEGSF5-1Y	\$0.65		
PaperCut MF - HP SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXHP	\$56.18				
PaperCut MF - Konica-Minolta MFD Embedded License	PCMF-US01EGMFKM5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Konica-Minolta MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXKM	\$146.07				
PaperCut MF - Kyocera MFD Embedded License	PCMF-US01EGMFKY5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.33		
PaperCut MF - Kyocera MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXKY	\$146.07				
PaperCut MF - Lexmark MFD Embedded License	PCMF-US01EGMFLX5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Lexmark MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXLX	\$146.07				
PaperCut MF - Lexmark SFP Embedded License	PCMF-US01EGSFLX5	\$137.08	PCMF-US01MSEGSF5-1Y	\$0.33		
PaperCut MF - Lexmark SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXLX	\$56.18				
PaperCut MF - Muratec MFD Embedded License	PCMF-US01EGMFMU5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Muratec MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXMU	\$146.07				
PaperCut MF - OKI MFD Embedded License	PCMF-US01EGMFOK5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - OKI MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXOK	\$146.07				
PaperCut MF - Ricoh MFD Embedded License	PCMF-US01EGMFRI5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Ricoh MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXRI	\$146.07				
PaperCut MF - Ricoh SFP Embedded License	PCMF-US01EGSFRI5	\$137.08	PCMF-US01MSEGSF5-1Y	\$0.33		
PaperCut MF - Ricoh SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXRI	\$56.18				
PaperCut MF - RISO MFD Embedded License	PCMF-US01EGMFRS5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - RISO MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXRS	\$146.07				
PaperCut MF - Sharp MFD Embedded License	PCMF-US01EGMF5SH5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Sharp MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXSH	\$146.07				
PaperCut MF - Toshiba MFD Embedded License	PCMF-US01EGMFTO5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Toshiba MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXTO	\$146.07				
PaperCut MF - Toshiba SFP Embedded License	PCMF-US01EGSFTO5	\$137.08	PCMF-US01MSEGSF5-1Y	\$0.33		
PaperCut MF - Toshiba SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXTO	\$56.18				
PaperCut MF - Xerox MFD Embedded License	PCMF-US01EGMFXE5	\$267.42	PCMF-US01MSEGMF5-1Y	\$0.65		
PaperCut MF - Xerox MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXXE	\$146.07				
PaperCut MF - Additional Print Release Station	PCMF-US01RS	\$146.07	PCMF-US01RS-1Y	\$0.35		
PaperCut MF - Standard Connector	PCMF-US01SC	\$42.57	PCMF-US01SC-1Y	\$0.10		
PaperCut MF - Advanced Connector	PCMF-US01AC	\$84.27	PCMF-US01AC-1Y	\$0.20		
PaperCut MF - Kiosk Connector	PCMF-US01KI	\$314.61	PCMF-US01KI-1Y	\$0.76		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	Purchase		Annual Maintenance		Annual Subscription		
	Product	Part #	Cost	Part #	Cost	Part #	Cost
PaperCut MF - Payment Gateway Connector Group 1	PCMF-US01P1	\$556.18	PCMF-US01P1-1Y	\$1.35			
PaperCut MF - Payment Gateway Connector Group 2	PCMF-US01P2	\$842.70	PCMF-US01P2-1Y	\$2.04			
PaperCut MF - Payment Gateway Connector Group 3	PCMF-US01P3	\$3,370.79	PCMF-US01P3-1Y	\$8.74			
PaperCut MF - Advanced Printer Deployment	PCMF-US01APD-LA	\$2,808.99	PCMF-US01APD-LA-1Y	\$6.81			
Pharos							
Pharos Beacon Secure Release Here License					BNSPS90E	\$98.88	
Pharos Beacon Secure Release Here External Authentication Device License					BNSPS90H	\$98.88	
Pharos Beacon Fleet Manager Device License					BN-FM-PA	\$5.39	
Pharos Beacon Analytics Device License					BN-FM-PA-DEV	\$16.18	
Pharos Beacon Mobile Release Device License					BN-SPS15	\$44.94	
Pharos Beacon Complete Bundle License (Secure Release Here, Fleet Mgr. Analytics & Mobile Release)					BN-FM-PA-SPS	\$145.62	
Pharos Beacon Mobile Bundle License (Fleet Mgr. Analytics & Mobile Release)					BN-FM-PA-SPS15	\$61.12	
Pharos BluePrint Enterprise Device License	BP-BEO	\$22.02	BP-AMS-1-N	\$10.79	BP-BEO-YRLY	\$17.98	
Pharos BluePrint Enterprise iMFP Embedded Authentication License & OneTime Lic. Fee	BP-IMFP & BP-IMFP-LF	\$191.01 / \$271.35	BP-AMS-1-IMFP	\$67.42	BP-IMFP-YRLY	\$215.73	
Pharos BluePrint Enterprise Sentry SR25 External Authentication Device License	SR25	\$215.73	BP-AMS-1-SR25	\$67.42	SR25-YRLY	\$215.73	
Pharos BluePrint Enterprise Magnetic Card Reader	CR-MAG-KBD	\$139.33					
Pharos BluePrint Enterprise Proximity Card Reader	CR-PROX-PLUS-V2	\$170.79					
Pharos UniPrint iMFP Embedded Authentication License & OneTime Lic. Fee	UP-IMFP & UP-IMFP-LF	\$191.01 / \$271.35	UP-AMS-1-N-IMFP	\$67.42	UP-IMFP-YRLY	\$215.73	
Pharos UniPrint Sentry SR25 External Authentication Device License	SR25	\$215.73	UP-AMS-1-N-SR25	\$67.42	SR25-YRLY	\$215.73	
Pharos UniPrint Enterprise Magnetic Card Reader	CR-MAG-KBD	\$139.33					
Pharos UniPrint Enterprise Proximity Card Reader	CR-PROX-PLUS-V2	\$170.79					
Pharos UniPrint Base License	UPX-HE-BASE	\$102,247.19	UP-AMS-1-N	\$29,213.48	UPX-HE-BASE-YRLY	\$29,213.48	
Pharos UniPrint Signup Base License	SU-BASE	\$1,573.03	SU-AMS-1-N-BASE	\$449.44	SU-BASE-YRLY	\$719.10	
Pharos UniPrint Signup Client License	SU-CAL-10	\$62.92	SU-AMS-1-N-CAL	\$17.98	SU-CAL-10-YRLY	\$28.76	
Pharos UniPrint Gateway License	UP-BGW-BB	\$1,966.29	UP-AMS-1-N-GTWY	\$561.80	UP-BGW-BB-YRLY	\$898.88	
Plus Technologies							
Plus Technologies OM Plus Delivery Manager	OMPCFLPP500	\$91.24	OMPCFLPP500-SUP	\$15.94	OMPCFLPP500-SUB	\$37.73	
Plus Technologies OM Plus My Delivery Manager Add-on Module	MPDCFLPP500	\$31.28	MPDCFLPP500-SUP	\$5.46	MPDCFLPP500-SUB	\$12.93	
Plus Technologies OM Plus Stats Manager Add-on Module	SMCFLPP500	\$15.64	SMCFLPP500-SUP	\$2.73	SMCFLPP500-SUB	\$6.41	
Plus Technologies OM Plus iSat Add-on Module	iSatCFLPP500	\$331.46 / \$780.90	iSatCFLPP500-SUP	\$57.90 / \$136.40	iSatCFLPP500-SUB	\$138.20 / \$341.50	
Plus Technologies OM Plus Fleet Manager Add-on Module	FMCFLPP500	\$12.76	FMCFLPP500-SUP	\$2.43	FMCFLPP500-SUB	\$5.73	
PrinterLogic							
PrinterLogic Printer Installer - XPack 50	PI-P-CO-X-50	\$3,716.63	PI-M-CO-X-50	\$929.49	PI-S-CO-X-50	\$1,681.35	
PrinterLogic Printer Installer - XPack 100	PI-P-CO-X-100	\$4,990.79	PI-M-CO-X-100	\$1,248.09	PI-S-CO-X-100	\$2,258.43	
PrinterLogic Printer Installer Pull Printing Add-on Module - XPack 50	PI-P-PP-X-50	\$664.04	PI-M-PP-X-50	\$664.04	PI-S-PP-X-50	\$1,206.74	
PrinterLogic Printer Installer Pull Add-on Printing Module - XPack 100	PI-P-PP-X-100	\$3,716.63	PI-M-PP-X-100	\$929.49	PI-S-PP-X-100	\$1,635.51	
PrinterLogic Printer Installer Mobile Printing Add-on Module - XPack 50	PI-P-MP-X-50	\$1,104.27	PI-M-MP-X-50	\$274.72	PI-S-MP-X-50	\$488.76	
PrinterLogic Printer Installer Mobile Printing Add-on Module - XPack 100	PI-P-MP-X-100	\$1,686.52	PI-M-MP-X-100	\$371.63	PI-S-MP-X-100	\$654.61	

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Workflow Management						
LRS						
LRS MFPsecure Scan	MFPSIMAGE-PERP	\$376.12	MFPSIMAGE-MAINT	\$86.80	MFPSIMAGE-TERM	\$176.78
LRS PageCenterX	PCX-PERP	\$1,316.07	PCX-MAINT	\$303.71	PCX-TERM	\$526.43
LRS PageCenterX/Satellite	PCXSAT-PERP	\$1,645.09	PCXSAT-MAINT	\$379.64	PCXSAT-TERM	\$658.03
LRS Intelligent Document Bundling for VPSX (Requires at least one VPSX Module)	IDB-PERP	\$59,781.74	IDB-MAINT	\$13,800.84	IDB-TERM	\$23,921.46
LRS FormPort for VPSX (Requires at least one VPSX Module)	FORMPRT-PERP	\$170.31	FORMPRT-MAINT	\$39.31	FORMPRT-TERM	\$68.15
LRS FormPort Designer for VPSX (Requires at least one VPSX Module)	FORMPRTDGN-PERP	\$4,230.84	FORMPRTDGN-MAINT	\$976.69	FORMPRTDGN-TERM	\$1,692.19
Nuance						
Nuance AutoStore Device License	07AS001A4M0	\$83.07	07AS001M4M1	\$167.62		
Nuance AutoStore Mobile/WebCapture User License (20 pack)	07MW001A4M0	\$168.54	07MW001M4M1	\$33.71		
Nuance AutoStore QuickCapture Pro Device License	07AS017A4M0	\$838.07	07AS017M4M1	\$167.62		
Nuance AutoStore AutoCapture User License (20 pack)	07AS016A4M0	\$202.25	07AS016M4M1	\$40.45		
Nuance AutoStore AutoCapture & WebCapture/Mobile User License (20 pack)	07BU003A1M0	\$1,074.44	07BU003M1M1	\$216.89		
Nuance eCopy ShareScan V6 Enterprise Embedded License	ESD-BE76A-XT0-6.0	\$383.43	MNT-BE76-XT1-6.0	\$46.01		
Nuance eCopy ShareScan V6 Enterprise Embedded License Loyalty Exchange (One-time OEM Switch; includes 1st Yr. Maint.)	ESD-BE76A-LL1-6.0	\$265.11				
Nuance eCopy ShareScan V6 Business Connect Suite User License	ESD-CH76A-XT0-6.0G	\$21.18	MNT-CH62-XT1-G	\$4.24		
Nuance AutoStore & Output Manager Healthcare Bundle (Includes High Availability AutoStore & Output Manager Device Licenses)	07BU005A5M0	\$1,038.66	07BU005M5M1	\$207.73		
Nuance eCopy ScanStation V6 Device License	ESD-D476A-XL0-6.0	\$2,187.36	MNT-D476-XL1-6.0	\$262.19		
Nuance eCopy ScanStation V6 License Loyalty Exchange (One-time OEM Switch; includes 1st Yr. Maint.)	ESD-D476A-LL1-6.0	\$481.29				
Nuance eCopy ScanStation V6 Complete Kiosk (Device License, Kiosk, Touchscreen & PC)	L276X-W00-6.0	\$3,063.76	MNT-D476-XL1-6.0	\$262.19		
Nuance eCopy ScanStation Touchscreen	08-00150	\$477.53				
Nuance eCopy ScanStation Kiosk Only	09-00015	\$617.98				
Nuance eCopy PDF Pro Office License			MNT-D909A-X00	\$21.91		
Nuance Power PDF Advanced Loyalty	LIC-AV09Z-L00-3.0-J	\$29.69	MNT-LIC-AV09Z-L00-3.0-J	\$5.93		
Nuance Power PDF 3 Advanced	LIC-AV09Z-T00-3.0-J	\$47.48	MNT-LIC-AV09Z-T00-3.0-J	\$9.49		
Fax Management						
OpenText						
OpenText RightFax Fax Server Business Edition X	1000021375	\$1,765.45	1000021376	\$487.27		
OpenText RightFax Fax Server Business Edition X - Backup/Test-Development	1000021382	\$883.15	1000021383	\$243.75		
OpenText RightFax Fax Server Enterprise Edition X	1000021435	\$4,685.39	1000021436	\$1,293.17		
OpenText RightFax Fax Server Enterprise Edition X - Backup/Test-Development	1000021478	\$2,342.70	1000021479	\$646.58		
OpenText RightFax Fax Server Enterprise Integration Edition X	1000021448	\$17,692.42	1000021449	\$4,883.10		
OpenText RightFax Fax Server Enterprise Integration Edition X - Backup/Test-Development	1000021461	\$8,846.63	1000021462	\$2,441.67		
OpenText RightFax Fax Server Enterprise Shared DB	1000021300	\$1,676.97	1000021301	\$462.84		
OpenText RightFax Fax Server Enterprise Shared DB - Backup/Test-Development	1000021322	\$838.48	1000021323	\$231.43		
OpenText RightFax Fax Server Enterprise Suite - Backup/Test-Development	1000021240	\$4,200.84	1000021241	\$1,159.44		
OpenText RightFax Fax Server Enterprise Suite Edition	1000021485	\$8,401.69	1000021500	\$2,318.87		
OpenText RightFax Fax Server Enterprise Suite Edition - Backup/Test-Development	1000021493	\$4,200.84	1000021494	\$2,074.65		
OpenText RightFax Fax Server Enterprise Suite Edition X	1000021486	\$8,401.69	1000021487	\$2,318.86		
OpenText RightFax Analytics	1000021088	\$7,516.85	1000021098	\$731.48		
OpenText RightFax Business Integration	1000021298	\$2,650.28	1000021299	\$2,318.87		
OpenText RightFax Business Integration - Backup/Test-Development	1000021320	\$1,325.56	1000021321	\$1,159.43		
OpenText RightFax Fax Server Integration Module	1000021294	\$8,401.69	1000021295	\$462.84		
OpenText RightFax Fax Server Integration Module - Backup/Test-Development	1000021316	\$4,200.84	1000021317	\$231.43		
OpenText RightFax Fax Server Lotus Notes	1000021286	\$1,676.97	1000021287	\$462.84		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
OpenText RightFax Fax Server Lotus Notes - Backup/Test-Development	1000021308	\$838.48	1000021309	\$231.49		
OpenText RightFax Fax Server MS Exchange	1000021288	\$1,676.97	1000021289	\$609.37		
OpenText RightFax Fax Server MS Exchange - Backup/Test-Development	1000021310	\$838.48	1000021311	\$304.92		
OpenText RightFax Fax Server PDF & Searchable PDF	1000021512	\$2,207.87	1000021515	\$462.84		
OpenText RightFax Fax Server PDF & Searchable PDF - Backup/Test-Development	1000021513	\$1,104.78	1000021514	\$231.43		
OpenText RightFax Fax Server PDF Module	1000021290	\$1,676.97	1000021291	\$146.53		
OpenText RightFax Fax Server PDF Module - Backup/Test-Development	1000021312	\$838.48	1000021313	\$73.27		
OpenText RightFax Fax Server Searchable PDF	1000020836	\$530.90	1000020839	\$1,219.90		
OpenText RightFax Fax Server Searchable PDF - Backup/Test-Development	1000020837	\$265.45	1000020838	\$610.07		
OpenText RightFax Fax Server Encryption Module	1000020317	\$4,419.94	1000020318	\$218.63		
OpenText RightFax Fax Server Encryption Module - Backup/Test-Development	1000020339	\$2,210.39	1000020340	\$109.31		
OpenText RightFax Additional Document Delivery Channel	1000021282	\$792.13	1000021283	\$134.44		
OpenText RightFax Additional Document Delivery Channel - Backup/Test-Development	1000021306	\$396.07	1000021307	\$67.21		
OpenText RightFax Fax Over IP Enable an Existing RightFax Document Delivery Channel	1000021413	\$487.08	1000021416	\$353.07		
OpenText RightFax Fax Over IP Enable an Existing RightFax Document Delivery Channel - Backup/Test-Development	1000021414	\$243.54	1000021415	\$176.76		
OpenText RightFax Fax Over IP Enabled Fax Channel	1000021402	\$1,279.21	1000021417	\$462.84		
OpenText RightFax Fax Over IP Enabled Fax Channel - Backup/Test-Development	1000021411	\$640.45	1000021412	\$231.43		
OpenText RightFax Fax Server Connector 2.0 for SharePoint Server	1000020448	\$1,676.97	1000020449	\$30.70		
OpenText RightFax Fax Server Connector 2.0 for SharePoint Server 2007 - Backup/Test-Development	1000020482	\$838.48	1000020483	\$231.43		
OpenText RightFax Fax Server Connector 3.0 for Hewlett Packard MFP	1000020452	\$111.24	1000020453	\$30.70		
OpenText RightFax Fax Server Connector 3.0 for Ricoh ESA MFP	1000020496	\$111.24	1000020497	\$30.70		
OpenText RightFax Fax Server Connector 3.0 for Sharp MFP	1000020462	\$111.24	1000020463	\$30.70		
OpenText RightFax Fax Server Connector 3.0 for Xerox MFP	1000020458	\$111.24	1000020459	\$30.70		
OpenText RightFax Fax Server Connector for all Konica Minolta MFP	1000021186	\$111.24	1000021187	\$30.70		
OpenText RightFax Fax Server Connector for HP OXPd MFP	1000020301	\$111.24	1000020302	\$30.70		
OpenText RightFax Fax Server Connector for SAP R/3	1000021296	\$7,516.85	1000021297	\$2,074.65		
OpenText RightFax Fax Server Connector for Xerox EIP MFP	1000020508	\$111.24	1000020509	\$30.70		
OpenText RightFax Fax Server SMTP Connector for MFP	1000021572	\$111.24	1000021573	\$30.70		
OpenText Fax2Mail - Cloud fax service Priced per page - 1-9,999 pages committed per month					PLE-0207691 (1-9,999)	\$0.10/page
OpenText Fax2Mail - Cloud fax service Priced per page - 10,000-49,999 pages committed per month					PLE-0207691 (10,000-49,999)	\$0.10/page
OpenText Fax2Mail - Cloud fax service Priced per page - 50,000-99,999 pages committed per month					PLE-0207691 (50,000-99,999)	\$0.10/page
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 1-9,999 pages committed per month					PLE-0224423 (1-9,999)	\$0.10/page
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 10,000-49,999 pages committed per month					PLE-0224423 (10,000-49,999)	\$0.10/page
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 50,000-99,999 pages committed per month					PLE-0224423 (50,000-99,999)	\$0.10/page

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE MANDATORY PRINT DEVICE HARDWARE BREAKDOWN

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 25A - Mandatory Hardware Breakdown	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN
# of Required Devices per Category (Countywide)*	329	55	1,132	397	948	1,461	6,214	2,376	3,113
Manufacturer Per Unit MSRP (One Time)	\$32,505.00	\$39,460.00	\$21,430.00	\$27,755.00	\$17,680.00	\$24,455.00	\$4,145.00	\$5,740.00	\$1,351.00
Per Unit Purchase Price (One Time)	\$4,437.00	\$5,566.00	\$3,015.00	\$4,033.00	\$2,536.00	\$3,536.00	\$748.08	\$1,998.31	\$536.52
Services / Standard Service Level - No Minimum Usage Only Cost per Copy (10 Hour Response time, 20 Hour Resolution time)									
Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)									
B&W Devices (based on 5% coverage)									
B&W Impression Rate Usage Only	\$0.0030		\$0.0030		\$0.0030		\$0.0050		\$0.0080
Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)									
Color Impression Rate Usage Only		\$0.0300		\$0.0300		\$0.0300		\$0.0600	
B&W Impression Rate Usage Only		\$0.0030		\$0.0030		\$0.0030		\$0.0080	

COMPREHENSIVE MANDATORY PRINT DEVICE HARDWARE BREAKDOWN

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 25A - Mandatory Hardware Breakdown	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN
Services / Enhanced Service Level - No Minimum Usage Only Cost per Copy (5 Hour Response time, 10 Hour Resolution time)									
Extended Service Hours (7 days a week, 24 hours a day)									
B&W Devices (based on 5% coverage)									
B&W Impression Rate Usage Only	\$0.0180		\$0.0180		\$0.0180		\$0.0200		\$0.0230
Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)									
Color Impression Rate Usage Only		\$0.0450		\$0.0450		\$0.0450		\$0.0750	
B&W Impression Rate Usage Only		\$0.0180		\$0.0180		\$0.0180		\$0.0230	

* Estimate only

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE MANDATORY PRINT DEVICE ADD-ON HARDWARE BREAKDOWN

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1		2		3		4		5		6		7		8		9				
Exhibit 25B - Mandatory Add-On Breakdown	B&W MFD Hi-Speed		Color MFD Hi-Speed		B&W MFD Large		Color MFD Large		B&W MFD Mid-Size		Color MFD Mid-Size		B&W MFD Small		Color MFD Small		B&W Printer Small				
Model Proposed by Service Provider	SHARP MX-M7570		SHARP MX-7580N		SHARP MX-M6071		SHARP MX-6071		SHARP MX-M5071		SHARP MX-5071		SHARP MX-B376W		Lexmark CX725dhe		Lexmark MS621dn				
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15		MX-7580N, MX-FN19, MX-RB12N, MX-FX15		MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15		MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15		MX-M5071, MX-DE27N, MX-FN27N, MX-FX15		MX-5071, MX-DE27N, MX-FN27N, MX-FX15		MX-B376W		CX725DHE		MS621DN				
Product	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST			
FLOOR STAND																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
													MX-DS22	\$250.00		40C2300	\$384.29		35S8502	\$384.29	
														\$55.50			\$151.69			\$151.69	
EXTERNAL KEYBOARD W/BRACKET																					
Manufacturer MSRP (One Time)	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED									
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED									
																				N/A	
																					N/A
2-3 HOLE PUNCHER																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
	MX-PN16B	\$735.00	MX-PN12B	\$850.00	MX-PN14B	\$735.00	MX-PN14B	\$735.00	MX-PN14B	\$735.00	MX-PN14B	\$735.00									
		\$144.30		\$143.86		\$144.30		\$144.30		\$144.30		\$144.30									
																				N/A	
																					N/A
4-WAY STAPLING																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
	MX-FN35	\$6,000.00	MX-FN20	\$4,725.00	MX-FN29	\$3,050.00	MX-FN29	\$3,050.00	MX-FN29	\$3,050.00	MX-FN29	\$3,050.00									
		\$532.80		\$297.04		\$303.25		\$303.25		\$303.25		\$303.25									
																				N/A	
																					N/A
EXTRA PAPER TRAY 1																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
															MX-CS14	\$220.00	40C2100	\$388.57	36S3110	\$249.00	
															\$39.07		\$212.36		\$168.54		
EXTRA PAPER TRAY 2																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
															MX-CS14	\$220.00	40C2100	\$355.57	36S3110	\$249.00	
															\$39.07		\$212.36		\$168.54		
EXTRA PAPER TRAY 3																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
																			36S3110	\$249.00	
																			\$168.54		
EXTRA PAPER TRAY 4																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
																			36S3110	\$249.00	
																			\$168.54		
EXTRA HIGH CAPACITY TRAY																					
Manufacturer MSRP (One Time)																					
Per Unit Purchase Price (One Time)																					
	MX-LC18	\$1,570.00	MX-LC12	\$1,570.00	MX-LC17N	\$1,570.00	MX-LC17N	\$1,570.00	MX-LC17N	\$1,570.00	MX-LC17N	\$1,570.00									
		\$263.74		\$272.17		\$263.74		\$263.74		\$263.74		\$263.74									
WIRELESS 802.11 INTERFACE																					
Manufacturer MSRP (One Time)	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED			
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED		INCLUDED			
																	27X0803	\$227.14	27X0803	\$99.00	
																	\$84.27		\$84.27		
RFID INTERFACE																					
Manufacturer MSRP (One Time)	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00	RDR6081AKU	\$209.00		\$209.00	
Per Unit Purchase Price (One Time)		\$130.00		\$130.00		\$130.00		\$130.00		\$130.00		\$130.00		\$130.00		\$130.00		\$130.00		\$130.00	

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE OPTIONAL PRINT DEVICE HARDWARE BREAKDOWN

SHARP BUSINESS SYSTEMS - SOUTHERN CALIFORNIA	1	2	3	4	5	6	7	8	9
Exhibit 25C - Optional Add-On Breakdown	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W
Model Proposed by Service Provider	SHARP MX-M7570	SHARP MX-7580N	SHARP MX-M6071	SHARP MX-6071	SHARP MX-M5071	SHARP MX-5071	SHARP MX-B376W	Lexmark CX725dhe	Lexmark MS621dn
Product Codes	MX-M7570, MX-FN34, MX-RB26, MX-FX15	MX-7580N, MX-FN19, MX-RB12N, MX-FX15	MX-M6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-6071, MX-DE27N, MX-FN28, MX-RB25, MX-FX15	MX-M5071, MX-DE27N, MX-FN27N, MX-FX15	MX-5071, MX-DE27N, MX-FN27N, MX-FX15	MX-B376W	CX725DHE	MS621DN
EXTERNAL KEYBOARD W/BRACKET									
Manufacturer MSRP (One Time)									
Per Unit Purchase Price (One Time)									
EXTERNAL DISPLAY W/BRACKET									
Manufacturer MSRP (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Per Unit Purchase Price (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2ND FAX CARD									
Manufacturer MSRP (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Per Unit Purchase Price (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3RD FAX CARD									
Manufacturer MSRP (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Per Unit Purchase Price (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
EXTRA PAPER TRAY 1									
Manufacturer MSRP (One Time)	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED	
EXTRA PAPER TRAY 2									
Manufacturer MSRP (One Time)	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED	
EXTRA PAPER TRAY 3									
Manufacturer MSRP (One Time)	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED	
EXTRA PAPER TRAY 4									
Manufacturer MSRP (One Time)	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD	INCLUDED	STANDARD
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED	
EXTRA PAPER TRAY 5									
Manufacturer MSRP (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Per Unit Purchase Price (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ENVELOPE FEEDER									
Manufacturer MSRP (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Per Unit Purchase Price (One Time)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CONVENIENCE STAPLER									
Manufacturer MSRP (One Time)	N/A	N/A	N/A	STANDARD	STANDARD	STANDARD	STANDARD	N/A	N/A
Per Unit Purchase Price (One Time)				INCLUDED	INCLUDED	INCLUDED	INCLUDED		
RFID INTERFACE									
Manufacturer MSRP (One Time)									RDR6081AKU
Per Unit Purchase Price (One Time)									\$202.00
NFC INTERFACE									
Manufacturer MSRP (One Time)	STANDARD	STANDARD	STANDARD	STANDARD	STANDARD	STANDARD	STANDARD	N/A	N/A
Per Unit Purchase Price (One Time)		INCLUDED		INCLUDED		INCLUDED		INCLUDED	

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

MPS 2.0 Pricing
Xerox Corporation

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST
# of Required Devices per Category (Countywide)*	329	55	1,132	397	948	1,461	6,214	2,376	3,113
Minimum Monthly Impressions Per Device BW / Color	5,000	3,000	3,000	2,000	1,500	1,000	500	500	500
Co-Terminus Equipment Capital CPC Portion (Same for all Service Levels)	\$0.0268	\$0.0453	\$0.0383	\$0.0585	\$0.0752	\$0.1044	\$0.0497	\$0.0935	\$0.0422

Services / Standard Service Level - Cost per Copy (10 Hour Response time, 20 Hour Resolution time)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0046		\$0.0046		\$0.0046		\$0.0046		\$0.0046
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0314		\$0.0429		\$0.0798		\$0.0543		\$0.0468
Overage BW Usage Impression Rate	\$0.0087		\$0.0087		\$0.0087		\$0.0087		\$0.0087

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0046		\$0.0046		\$0.0046		\$0.0046	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0499		\$0.0631		\$0.1090		\$0.0981	
Overage Color Usage Impression Rate		\$0.0358		\$0.0358		\$0.0358		\$0.1036	
BW Usage Impression Rate		\$0.0087		\$0.0087		\$0.0087		\$0.0087	

Extended Service Hours (7 days a week, 24 hours a day)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0216		\$0.0291		\$0.0502		\$0.0403		\$0.0355
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0484		\$0.0674		\$0.1254		\$0.0900		\$0.0777
Overage BW Usage Impression Rate	\$0.0087		\$0.0087		\$0.0087		\$0.0087		\$0.0087

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0157		\$0.0187		\$0.0258		\$0.0269	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0610		\$0.0772		\$0.1302		\$0.1204	
Overage Color Usage Impression Rate		\$0.0358		\$0.0358		\$0.0358		\$0.1036	
BW Usage Impression Rate		\$0.0087		\$0.0087		\$0.0087		\$0.0087	

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST

Services / Enhanced Service Level - Cost per Copy (5 Hour Response time, 10 Hour Resolution time)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0069		\$0.0069		\$0.0069		\$0.0069		\$0.0069
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0337		\$0.0452		\$0.0821		\$0.0566		\$0.0491
Overage BW Usage Impression Rate	\$0.0131		\$0.0131		\$0.0131		\$0.0131		\$0.0131

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0069		\$0.0069		\$0.0069		\$0.0069	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0522		\$0.0654		\$0.1113		\$0.1004	
Overage Color Usage Impression Rate		\$0.0537		\$0.0537		\$0.0537		\$0.1554	
BW Usage Impression Rate		\$0.0131		\$0.0131		\$0.0131		\$0.0131	

Extended Service Hours (7 days a week, 24 hours a day)

B&W Devices (based on 5% coverage)

B&W Minimum Services Impression Rate	\$0.0252		\$0.0327		\$0.0529		\$0.0431		\$0.0383
Bundled Minimum Monthly CPC (Equipment & Services)	\$0.0520		\$0.0710		\$0.1281		\$0.0928		\$0.0805
Overage BW Usage Impression Rate	\$0.0131		\$0.0131		\$0.0131		\$0.0131		\$0.0131

Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)

Color Minimum Services Usage Impression Rate		\$0.0186		\$0.0215		\$0.0286		\$0.0297	
Bundled Minimum Monthly CPC (Equipment & Services)		\$0.0639		\$0.0800		\$0.1330		\$0.1232	
Overage Color Usage Impression Rate		\$0.0537		\$0.0537		\$0.0537		\$0.1554	
BW Usage Impression Rate		\$0.0131		\$0.0131		,0131		\$0.0131	

Plus Services - Additional Consumables Management (In Addition to Standard or Enhanced Services)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

Usage Charge

	All Device Cats. (B&W & Color)
Additional Consumables Management Cost Per Copy	\$0.0034

Extended Service Hours (7 days a week, 24 hours a day)

Usage Charge

	All Device Cats. (B&W & Color)
Additional Consumables Management Cost Per Copy	\$0.0051

Plus Services - Onsite Service Technician (In Addition to Standard or Enhanced Services)

Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST

Monthly Rate
OnSite Service Technician Monthly Rate
\$6,650.00

Extended Service Hours (7 days a week, 24 hours a day)

Monthly Rate
OnSite Service Technician Monthly Rate
\$9,975.00

MANDATORY PRINT DEVICE HARDWARE/SOFTWARE/SERVICES CPC PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11A - Mandatory CPC Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST

Others - One Time Fees

Moves, Adds, Changes Costs

Location to Location (Flat Rate per Device)	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$187.50
Location to Location (Rate per Mile)	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58	\$0.58

Labor Cost - Non-Business Hours (Hour)

	Hourly Rate	Minimum Hours
Standby Cost	\$60.00	
Callout Cost	\$130.00	2

Professional Services (Hour)

	Hourly Rate	Minimum Hours
As directed by Statement of Work	\$160.00	1

Disposal Charge (Unit)

	Disposal Charge
Desktop B&W Printers	\$50.00
Desktop Color Printers	\$50.00
Desktop B&W MFDs	\$50.00
Desktop Color MFDs	\$50.00
Floor Standing B&W Printers	\$50.00
Floor Standing Color Printers	\$50.00
Floor Standing B&W MFDs	\$50.00
Floor Standing Color MFDs	\$50.00
B&W Copiers	\$50.00
Color Copiers	\$50.00
Fax Machines	\$50.00
Desktop Scanners	\$50.00

* Estimate only

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MANDATORY PRINT DEVICE ADD-ON HARDWARE PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11B - Mandatory Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST

HARDWARE - ONE TIME UPFRONT PAYMENT INCLUSIVE OF ALL PAYMENTS FOR TERM OF THE CONTRACT INCLUDING ANY/ALL EXTENSION OPTIONS

Product	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST
Floor Stand											STNDSTORE	\$299.00	AQQ	\$249.00	STNDSTORE	\$299.00
External Keyboard w/Bracket	B80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00						
2-3 Hole Puncher	3HOLEPCH/2H PLGL	\$999.00	FINLX-3HP	\$495.00	FINLX-3HP	\$495.00	FINLX-3HP	\$495.00	FINLX-3HP	\$495.00						
4-Way Stapling	OFCBM-B80	\$1,500.00	BRFB-C80	\$1,549.00	BRFB-C80	\$1,549.00	BRFB-C80	\$1,549.00	BRFB-C80	\$1,549.00						
Extra Paper Tray 1											WCTRAY1	\$199.00	8WA	\$299.00	PHTRAY1	\$199.00
Extra Paper Tray 2											WCTRAY2	\$199.00	8WA	\$299.00	PHTRAY2	\$199.00
Extra Paper Tray 3															PHTRAY3	\$199.00
Extra Paper Tray 4															Not Requested	\$0.00
External High Capacity Tray	HICAPFDR	\$1,495.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00						
Wireless 802.11 Interface	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIFIVL	\$49.00	WIFIVL	\$40.00	WIFIVL	\$49.00
RFID Interface	RFID-B80	\$240.00	RFID-C80	\$240.00	RFID-C80	\$240.00	RFID-C80	\$240.00	RFID-C80	\$240.00	RFIDKIT2	\$219.00	RFID70	\$240.00		

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST

HARDWARE - ONE TIME UPFRONT PAYMENT INCLUSIVE OF ALL PAYMENTS FOR TERM OF THE CONTRACT INCLUDING ANY/ALL EXTENSION OPTIONS

Product	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost	Part #	Cost
External Keyboard w/Bracket									NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00
External Display w/Bracket	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00
2nd Fax Card	Fax-2line	\$1,395.00	Fax-2line	\$1,395.00	Fax-2line	\$1,395.00	Fax-2line	\$13,995.00	Fax-2line	\$1,395.00	Fax-2line	\$1,395.00	NA	\$0.00	NA	\$0.00
Third Fax Card	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00
Extra Paper Tray 1	HICAPFDR	\$1,495.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00	HCBF2W	\$1,039.00				
Extra Paper Tray 2	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00				
Extra Paper Tray 3	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	WCTRAY3	\$199.00	8WA	\$299.00
Extra Paper Tray 4	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	8WA	\$299.00
Extra Paper Tray 5	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00
Envelope Feeder	ENVKIT2	\$199.00	ENVELTRY	\$299.00	ENVELTRY	\$299.00	ENVELTRY	\$299.00	ENVELTRY	\$299.00	ENVELTRY	\$299.00	ENVELTRY	\$299.00	NA	\$0.00
Convenience Stapler	CONVSTPL3	\$225.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	NA	\$0.00
RFID Interface															RFIDKIT	\$219.00
NFC Interface	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00

OPTIONAL SOFTWARE (PROPRIETARY TO MANUFACTURER OF PRINT DEVICE)

Output Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
XEROX workplace Cloud MOBILEPRINT -1 MFP-1YR					300N03886	\$90.58
XEROX workplace Cloud MOBILEPRINT -3 MFP-1YR					300N03887	\$268.56
XEROX workplace Cloud MOBILEPRINT -10 MFP-1YR					300N03888	\$399.46
XEROX workplace Cloud MOBILEPRINT -25 MFP-1YR					300N03889	\$1,128.10
XEROX workplace Cloud MOBILEPRINT -50 MFP-1YR					300N03890	\$1,503.65
XEROX workplace Cloud MOBILEPRINT -100 MFP-1YR					300N03891	\$2,500.99
XEROX workplace Cloud MOBILEPRINT -250 MFP-1YR					300N03892	\$6,700.32
XEROX workplace Cloud MOBILEPRINT -1000 MFP-1YR					300N03893	\$22,359.02
XEROX workplace Cloud MOBILEPRINT -2000 MFP-1YR					300N03894	\$41,744.02
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -1MFP-1YR					300N03895	\$159.26
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -5MFP-1YR					300N03896	\$436.46
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -10MFP-1YR					300N03897	\$631.58
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -25MFP-1YR					300N03898	\$1,384.13
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -50MFP-1YR					300N03899	\$2,303.42
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -100MFP-1YR					300N03900	\$3,576.24
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -250MFP-1YR					300N03901	\$8,752.46
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -1000MFP-1YR					300N03902	\$29,540.88
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT -2000MFP-1YR					300N03903	\$55,420.13
XEROX workplace Cloud MOBILEPRINT & PRINTMGMT ENABLE-VAR					300N03904	\$27.07

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST
XEROX Workplace Suite MOBILEPRINT PREMIUM #2 CONN	303N00276 \$549.12	614N15792 \$129.46							
XEROX Workplace Suite MOBILEPRINT BASIC #2 CONN	303N00277 \$112.32	614N15796 \$129.46							
XEROX Workplace Suite PRINT MANAGEMENT #2 CONN	303N00278 \$112.32	614N15800 \$129.46							
XEROX Workplace Suite CONTENT SECURITY #2 CONN	303N00289 \$112.32								
XEROX Workplace Suite -1 WORKFLOW CONNECTOR	303N00279 \$62.40								
XEROX Workplace Suite -2 WORKFLOW CONNECTORS	303N00280 \$124.80								
XEROX Workplace Suite -12 WORKFLOW CONNECTORS	303N00281 \$655.20	614N15804 \$86.26							
XEROX Workplace Suite -30 WORKFLOW CONNECTORS	303N00282 \$1,528.80	614N15808 \$194.11							
XEROX Workplace Suite -75 WORKFLOW CONNECTORS	303N00283 \$3,744.00	614N15812 \$377.42							
XEROX Workplace Suite -200 WORKFLOW CONNECTORS	303N00284 \$6,489.60	614N15816 \$718.85							
XEROX Workplace Suite -300 WORKFLOW CONNECTORS	303N00285 \$9,584.64	614N15820 \$862.56							
XEROX Workplace Suite -1000 WORKFLOW CONNECTORS	303N00286 \$23,886.72	614N15824 \$2,156.54							
XEROX Workplace Suite -2000 WORKFLOW CONNECTORS	303N00287 \$45,302.40	614N15828 \$3,450.53							
XEROX Workplace Suite -5000 WORKFLOW CONNECTORS	303N00288 \$107,078.40	614N15832 \$4,133.38							
XEROX Workplace Suite MFS REPORTING MODULE	303N00291 \$12.00								
XEROX Workplace Suite Upgrade 5X from XIMFS V1 5X V2 5X or V3 X	303N00292 \$374.40								
XEROX Workplace Suite MAINTENANCE & SUPPORT PER DEVICE		614N15854 \$0.41							

Workflow Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
XEROX APPS CONNECT FOR BOX APP - 1 YEAR - TIER 1					614N16295	\$61.78
XEROX APPS CONNECT FOR DROPBOX APP - 1 YEAR - TIER 1					614N16298	\$61.78
XEROX APPS CONNECT FOR GOOGLE DRIVE APP - 1 YEAR - TIER 1					614N16301	\$61.78
XEROX APPS CONNECT FOR MSOFFICE 365 APP - 1 YEAR - TIER 1					614N16304	\$61.78
XEROX APPS CONNECT FOR MS ONEDRIVE APP - 1 YEAR - TIER 1					614N16307	\$61.78
XEROX APPS CONNECT FOR SALESFORCE APP - 1 YEAR - TIER 1					614N16310	\$124.13
XEROX APPS CONNECT FOR BLACKBOARD APP - 1 YEAR - TIER 1					614N16313	\$124.13
XEROX APPS CONNECT FOR CONCUR APP 1000 RECEIPTS - TIER 1					614N16316	\$61.78
XEROX APPS CONNECT FOR CONCUR APP 5000 RECEIPTS - TIER 1					614N16319	\$248.98
XEROX APPS CONNECT FOR CONCUR APP 10000 RECEIPTS - TIER 1					614N16322	\$436.18
XEROX APPS PROOF READER APP 500 SCAN PAGES/DEVICE - TIER 1					614N16325	\$93.02
XEROX APPS PROOF READER APP 1000 SCAN PAGES/DEVICE - TIER 1					614N16328	\$155.38
XEROX APPS PROOF READER APP 5000 SCAN PAGES/DEVICE - TIER 1					614N16331	\$436.18
XEROX APPS AUDIO DOCUMENTS APP 200 SCAN PAGES - TIER 1					614N16334	\$43.06
XEROX APPS AUDIO DOCUMENTS APP 1000 SCAN PAGES - TIER 1					614N16337	\$186.62
XEROX APPS AUDIO DOCUMENTS APP 5000 SCAN PAGES - TIER 1					614N16340	\$779.33
XEROX APPS FORMS MANAGER APP - 500 SCAN PAGES - TIER 1					614N16343	\$61.78

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST
XEROX APPS FORMS MANAGER APP - 1200 SCAN PAGES - TIER 1			614N16346	\$124.13					
XEROX APPS FORMS MANAGER APP - 2500 SCAN PAGES - TIER 1			614N16349	\$217.73					
XEROX APPS STUDIO SCAN TO DROPBOX	300N03747	\$62.40							
XEROX APPS STUDIO PRINT TO DROPBOX	300N03748	\$62.40							
XEROX APPS STUDIO SCAN TO OFFICE 365	300N03749	\$62.40							
XEROX APPS STUDIO PRINT TO OFFICE 365	300N03750	\$62.40							
XEROX APPS CONNECTOR CUSTOM			300N09999	\$124.13					
XEROX Print Security Audit ADVANCED Password Management	300X03901	\$2,139.00							
XEROX Print Security Audit ADVANCED Continuous Improvement	300X03902	\$19,440.00							
XEROX Print Security Audit ADVANCED Firmware Updates	300X03903	\$19,440.00							
XEROX Print Security Audit ADVANCED Reports	300X03904	\$11,625.00							
XEROX Solution Development Kit (SDK) - Cloud Tier 2	300X07901	\$73,125.00							
XEROX Solution Development Kit (SDK) - On Prem Tier 2	300X07902	\$91,687.00							
XEROX User Analytics	300X05901	\$2,450.00							
GABI voice including GABI Smartbox, GABI Talktome plus	497N05818	\$1,495.00							
GABI Smartbox, included with item code 497N05818	497N05819	\$0.00							
GABI Talktome, included with item code 497N05818	497N05820	\$0.00							
GABI voice snipping, included with item code 497N05818	614N15786	\$0.00							
Xerox Easy Translator Service - 1K Pages	614N15582								\$120.00

OPTIONAL PRINT DEVICE ADD-ON HARDWARE AND PROPRIETARY SOFTWARE PRICING FORM

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 11C - Optional Add-On Pricing	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRf-C80, FAX-1LINE	C8055H, BRf-C80, FAX-1LINE	C8045H, BRf-C80, FAX-1LINE	C8045H, BRf-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST

Fax Management Software

Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
STSC Stream Center Production 4 Port	303N00300	\$14,336.13				
STSC Stream Center Non-Production 4 Port	303N00306	\$7,168.06				
STEX Stream Center Production 4 Port Extension	303N00312	\$10,752.09				
STEX Stream Center Non-Production 4 Port Extension	303N00318	\$5,375.05				
Stream Secure Scan - VL Trader, Proxy, Web, & Connections	303N00324	\$2,027.06				
Stream Secure Scan Number of Additional Connections	Annex 301N76100	\$486.50				
Stream Secure Scan Support			614N15928	\$472.06		
Stream Secure Scan with FIPs	303N00325	\$8,250.37				
Stream Secure Scan with FIPs Support			614N15929	\$1,699.40		
Stream Unify Express - Base Server - VL Trader, Proxy, Web	303N00340	\$1,621.65				
Stream Unify Express w/FIPS - Base Server - VL Trader, Proxy, Web	303N00342	\$7,765.06				
Stream Unify Express - User License	303N00341	\$49.20				
STUE Stream Unify Express Base Support			614N15395	\$377.64		
STUE Stream Unify Express Base w/FIPS Support			Annex 614N11671	\$1,599.44		
STUE Stream Unify Express User Support			614N15396	\$11.67		
Stream Clarify Express - Base Server - includes License for 5 Users	303N00326	\$6,486.60				
STCL Stream Clarify Express Base Support			614N15930	\$1,510.58		
eStream Fax Messaging - Block of 1,000 Messages	STR-EST-1K-PSO	\$47.74				
Stream Fax Additional Modules	303N09999	\$6,486.60				
XM Cloud Prepaid 1,200 Credits - 1 year	301N81110	\$141.52				
XM Cloud Basic Onboarding/Account creation	614N15888	\$463.32				
XM Cloud Advanced Onboarding/Integrations - per hour	614N15887	\$327.60				
XM Cloud Advanced Modules	614N19999	\$9,355.23				

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Xerox Corporation Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Output Management						
LRS						
LRS VPSX Suite - Enterprise Module	VPSXIA-PERP	\$184.51	VPSXIA-MAINT	\$42.58	VPSXIA-TERM	\$73.81
LRS VPSX Suite - DirectPrint Module	VPSXDP-PERP	\$73.81	VPSXDP-MAINT	\$17.04	VPSXDP-TERM	\$29.52
LRS VPSX Suite - Workplace Module	VPSXWP-PERP	\$110.70	VPSXWP-MAINT	\$25.54	VPSXWP-TERM	\$44.28
LRS VPSX Suite - OutputManager Module	VPSXOM-PERP	\$179.92	VPSXOM-MAINT	\$41.54	VPSXOM-TERM	\$71.97
LRS VPSX Suite - Output Manager add-on to VPSX Enterprise	VPSXOM-PERP	\$62.74	VPSXOM-MAINT	\$14.46	VPSXOM-TERM	\$23.99
LRS VPSX Suite - CI Module	VPSXCI-PERP	\$143.92	VPSXCI-MAINT	\$33.22	VPSXCI-TERM	\$57.59
LRS VPSX Suite - DPE Module	VPSXDPE-PERP	\$143.92	VPSXDPE-MAINT	\$33.22	VPSXDPE-TERM	\$57.59
LRS VPSX Suite - EI Module	VPSXEI-PERP	\$143.92	VPSXEI-MAINT	\$33.22	VPSXEI-TERM	\$57.59
LRS VPSX Suite - MFI Module	VPSXMI-PERP	\$95.94	VPSXMI-MAINT	\$22.13	VPSXMI-TERM	\$38.37
LRS VPSX Suite - MI Module	VPSXMI-PERP	\$143.92	VPSXMI-MAINT	\$33.22	VPSXMI-TERM	\$57.59
LRS VPSX Suite - Impress Client	IMPRSSCLNT-PERP	\$81.18	IMPRSSCLNT-MAINT	\$18.73	IMPRSSCLNT-TERM	\$32.48
LRS VPSX - Virtual Session Printer Agent for Citrix & VMWare (Requires at least one VPSX Module)	VSPA-PERP	\$57,014.89	VSPA-MAINT	\$13,157.28	VSPA-TERM	\$22,805.95
LRS VPSX Suite - Mobile Connector	MOBILECONN-PERP	\$28.80	MOBILECONN-MAINT	\$6.63	MOBILECONN-TERM	\$11.45
LRS VPSX - LRS Transforms Module (Requires at least one VPSX Module)	TRNSFRM-PERP	\$55.36	TRNSFRM-MAINT	\$12.78	TRNSFRM-TERM	\$22.15
LRS VPSX - Innovate/Mill (Requires at least one VPSX Module)	INNOVATEMILL-PERP	\$99.64	INNOVATEMILL-MAINT	\$22.98	INNOVATEMILL-TERM	\$39.86
LRS MFPsecure for Canon	MFPSCAN-PERP	\$257.59	MFPSCAN-MAINT	\$59.45	MFPSCAN-TERM	\$110.70
LRS MFPsecure for Fuji Xerox	MFPSFX-PERP	\$183.78	MFPSFX-MAINT	\$42.42	MFPSFX-TERM	\$86.33
LRS MFPsecure for HP	MFPSHP-PERP	\$183.78	MFPSHP-MAINT	\$42.42	MFPSHP-TERM	\$86.33
LRS MFPsecure for Konica Minolta	MFPSKM-PERP	\$183.78	MFPSKM-MAINT	\$42.42	MFPSKM-TERM	\$86.33
LRS MFPsecure for Kyocera	MFPSKDS-PERP	\$183.78	MFPSKDS-MAINT	\$42.42	MFPSKDS-TERM	\$86.33
LRS MFPsecure for Lexmark	MFPSLEX-PERP	\$183.78	MFPSLEX-MAINT	\$42.42	MFPSLEX-TERM	\$86.33
LRS MFPsecure for Ricoh	MFPSRIC-PERP	\$183.78	MFPSRIC-MAINT	\$42.42	MFPSRIC-TERM	\$86.33
LRS MFPsecure for Samsung	MFPSAM-PERP	\$183.78	MFPSAM-MAINT	\$42.42	MFPSAM-TERM	\$86.33
LRS MFPsecure for Sharp	MFPSHP-PERP	\$183.78	MFPSHP-MAINT	\$42.42	MFPSHP-TERM	\$86.33
LRS MFPsecure for Xerox	MFPSRX-PERP	\$183.78	MFPSRX-MAINT	\$42.42	MFPSRX-TERM	\$86.33
LRS MFPsecure for XT (for non-control panel devices)	MFPSXT-PERP	\$110.70	MFPSXT-MAINT	\$25.54	MFPSXT-TERM	\$44.28
LRS VPSX - Secure Delivery (Virtual Queue Management)	VPSXSECDL-PERP	\$90.41	VPSXSECDL-MAINT	\$20.89	VPSXSECDL-TERM	\$36.17
Nuance						
Nuance Equitrac Express 5: Suite Server License	EQ5EESU1	\$1,554.09	EQ5EESU1-1PS	\$155.41		
Nuance Equitrac Office 5: Suite Server License	EQ5EFSU1	\$1,320.15	EQ5EFSU1-1PS	\$132.02		
Nuance Equitrac Express/Office 5: Additional Print Server Add-On	EQ5PS010	\$613.56	EQ5PS010-1PS	\$61.36		
Nuance Equitrac Express/Office 5: Cluster Enabler Add-On	EQ5CLS01	\$2,122.26	EQ5CLS01-1PS	\$212.22		
Nuance Equitrac Express/Office 5: Embedded Device License Add-On	EQ5ED500	\$169.94	EQ5ED500-1PS	\$16.98		
Nuance Equitrac Express/Office 5: External Data Connector Add-On	EQ5DC001	\$328.64	EQ5DC001-1PS	\$32.87		
Nuance Equitrac Express/Office 5: Third party USB Card Reader License Add-On	EQ5CR001	\$27.85	EQ5CR001-1PS	\$2.78		
Nuance Equitrac Express/Office 5: Workstation Client Add-On	EQ5WS01K	\$4.87	EQ5WS01K-1PS	\$0.48		
Nuance Equitrac Express/Office 5: Web-based Release License Add-On	EQ5WR500	\$84.96	EQ5WR500-1PS	\$8.50		
Nuance Output Manager Device License	07OM001A4M0	\$363.61	07OM001M4M1	\$72.73		
Nuance Output Manager Network Print License (20 pack)	07OM004A4M0	\$242.54	07OM004M4M1	\$48.50		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Xerox Corporation Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
PaperCut						
PaperCut MF - Brother MFD Embedded License	PCMF-US01EGMFBR5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Brother MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXBR	\$90.52				
PaperCut MF - Canon MFD Embedded License	PCMF-US01EGMFCA5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Canon MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXCA	\$90.52				
PaperCut MF - Dell MFD Embedded License	PCMF-US01EGMFDE5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Dell MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXDE	\$90.52				
PaperCut MF - Epson MFD Embedded License	PCMF-US01EGMFEP5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Epson MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXEP	\$90.52				
PaperCut MF - FX MFD Embedded License	PCMF-US01EGMFFX5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - FX MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXFX	\$90.52				
PaperCut MF - HP MFD Embedded License	PCMF-US01EGMFHP5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - HP MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXHP	\$90.52				
PaperCut MF - HP SFP Embedded License	PCMF-US01EGSFHP5	\$165.72	PCMF-US01MSEGSF5-1Y	\$35.69		
PaperCut MF - HP SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXHP	\$90.52				
PaperCut MF - Konica-Minolta MFD Embedded License	PCMF-US01EGMFKM5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Konica-Minolta MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXKM	\$90.52				
PaperCut MF - Kyocera MFD Embedded License	PCMF-US01EGMFKY5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Kyocera MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXKY	\$90.52				
PaperCut MF - Lexmark MFD Embedded License	PCMF-US01EGMFLX5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Lexmark MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXLX	\$90.52				
PaperCut MF - Lexmark SFP Embedded License	PCMF-US01EGSFLX5	\$165.72	PCMF-US01MSEGSF5-1Y	\$35.69		
PaperCut MF - Lexmark SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXLX	\$90.52				
PaperCut MF - Muratec MFD Embedded License	PCMF-US01EGMFMU5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Muratec MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXMU	\$90.52				
PaperCut MF - OKI MFD Embedded License	PCMF-US01EGMFOK5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - OKI MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXOK	\$90.52				
PaperCut MF - Ricoh MFD Embedded License	PCMF-US01EGMFR15	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Ricoh MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXR1	\$90.52				
PaperCut MF - Ricoh SFP Embedded License	PCMF-US01EGSFRI5	\$165.72	PCMF-US01MSEGSF5-1Y	\$35.69		
PaperCut MF - Ricoh SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXR1	\$90.52				
PaperCut MF - RISO MFD Embedded License	PCMF-US01EGMFRS5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - RISO MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXRS	\$90.52				
PaperCut MF - Sharp MFD Embedded License	PCMF-US01EGMF5SH5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Sharp MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXSH	\$90.52				
PaperCut MF - Toshiba MFD Embedded License	PCMF-US01EGMFTO5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69		
PaperCut MF - Toshiba MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXTO	\$90.52				

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Xerox Corporation	Purchase		Annual Maintenance		Annual Subscription		
	Product	Part #	Cost	Part #	Cost	Part #	Cost
PaperCut MF - Toshiba SFP Embedded License	PCMF-US01EGSFT05	\$165.72	PCMF-US01MSEGSF5-1Y	\$35.69			
PaperCut MF - Toshiba SFP Embedded License Exchange (One-time OEM Switch)	PCMF-US01SFEXT0	\$90.52					
PaperCut MF - Xerox MFD Embedded License	PCMF-US01EGMFXE5	\$165.72	PCMF-US01MSEGMF5-1Y	\$35.69			
PaperCut MF - Xerox MFD Embedded License Exchange (One-time OEM Switch)	PCMF-US01MFEXXE	\$90.52					
PaperCut MF - Additional Print Release Station	PCMF-US01RS	\$90.52	PCMF-US01RS-1Y	\$19.50			
PaperCut MF - Standard Connector	PCMF-US01SC	\$25.76	PCMF-US01SC-1Y	\$5.55			
PaperCut MF - Advanced Connector	PCMF-US01AC	\$52.22	PCMF-US01AC-1Y	\$11.25			
PaperCut MF - Kiosk Connector	PCMF-US01KI	\$204.23	PCMF-US01KI-1Y	\$41.99			
PaperCut MF - Payment Gateway Connector Group 1	PCMF-US01P1	\$344.66	PCMF-US01P1-1Y	\$74.23			
PaperCut MF - Payment Gateway Connector Group 2	PCMF-US01P2	\$522.21	PCMF-US01P2-1Y	\$112.48			
PaperCut MF - Payment Gateway Connector Group 3	PCMF-US01P3	\$2,088.84	PCMF-US01P3-1Y	\$449.90			
PaperCut MF - Advanced Printer Deployment	PCMF-US01APD-LA	\$1,740.70	PCMF-US01APD-LA-1Y	\$374.92			
Pharos							
Pharos Beacon Secure Release Here License					BNSPS90E	\$94.27	
Pharos Beacon Secure Release Here External Authentication Device License					BNSPS90H	\$94.27	
Pharos Beacon Fleet Manager Device License					BN-FM-PA	\$5.14	
Pharos Beacon Analytics Device License					BN-FM-PA-DEV	\$15.43	
Pharos Beacon Mobile Release Device License					BN-SPS15	\$42.85	
Pharos Beacon Complete Bundle License (Secure Release Here, Fleet Mgr. Analytics & Mobile Release)					BN-FM-PA-SPS	\$138.83	
Pharos Beacon Mobile Bundle License (Fleet Mgr. Analytics & Mobile Release)					BN-FM-PA-SPS15	\$58.27	
Pharos Blueprint Enterprise Device License	BP-BEO	\$21.00	BP-AMS-1-N	\$8.23	BP-BEO-YRLY	\$17.14	
Pharos BluePrint Enterprise iMFP Embedded Authentication License & OneTime Lic. Fee	BP-IMFP & BP-IMFP-LF	\$182.10/\$258.16	BP-AMS-1-IMFP	\$51.42	BP-IMFP-YRLY	\$205.67	
Pharos BluePrint Enterprise Sentry SR25 External Authentication Device License	SR25	\$205.67	BP-AMS-1-SR25	\$51.42	SR25-YRLY	\$205.67	
Pharos BluePrint Enterprise Magnetic Card Reader	CR-MAG-KBD	\$132.83					
Pharos BluePrint Enterprise Proximity Card Reader	CR-PROX-PLUS-V2	\$162.82					
Pharos UniPrint iMFP Embedded Authentication License & OneTime Lic. Fee	UP-IMFP & UP-IMFP-LF	\$182.10/\$258.16	UP-AMS-1-N-IMFP	\$51.42	UP-IMFP-YRLY	\$205.67	
Pharos UniPrint Sentry SR25 External Authentication Device License	SR25	\$205.67	UP-AMS-1-N-SR25	\$51.42	SR25-YRLY	\$205.67	
Pharos UniPrint Enterprise Magnetic Card Reader	CR-MAG-KBD	\$132.83					
Pharos UniPrint Enterprise Proximity Card Reader	CR-PROX-PLUS-V2	\$162.82					
Pharos UniPrint Base License	UPX-HE-BASE	\$97,479.20	UP-AMS-1-N	\$22,280.96	UPX-HE-BASE-YRLY	\$44,561.92	
Pharos UniPrint Signup Base License	SU-BASE	\$1,499.68	SU-AMS-1-N-BASE	\$342.78	SU-BASE-YRLY	\$685.57	
Pharos UniPrint Signup Client License	SU-CAL-10	\$59.99	SU-AMS-1-N-CAL	\$13.71	SU-CAL-10-YRLY	\$27.42	
Pharos UniPrint Gateway License	UP-BGW-BB	\$1,874.60	UP-AMS-1-N-GTWY	\$428.48	UP-BGW-BB-YRLY	\$856.96	
Plus Technologies							
Plus Technologies OM Plus Delivery Manager	OMPCFLPP500	\$7,610.88	OMPCFLPP500-SUP	\$8,219.75	OMPCFLPP500-SUB	\$3,147.83	
Plus Technologies OM Plus My Delivery Manager Add-on Module	MPDCFLPP500	\$2,609.44	MPDCFLPP500-SUP	\$2,818.20	MPDCFLPP500-SUB	\$1,079.02	
Plus Technologies OM Plus Stats Manager Add-on Module	SMCFLPP500	\$1,304.72	SMCFLPP500-SUP	\$1,409.10	SMCFLPP500-SUB	\$539.88	
Plus Technologies OM Plus iSat Add-on Module	iSatCFLPP500	\$313.12	iSatCFLPP500-SUP	\$246.19	iSatCFLPP500-SUB	\$715.85	
Plus Technologies OM Plus Fleet Manager Add-on Module	FMCFLPP500	\$1,064.77	FMCFLPP500-SUP	\$1,149.95	FMCFLPP500-SUB	\$478.40	
PrinterLogic							
PrinterLogic Printer Installer - XPack 50	PI-P-CO-X-50	\$3,248.04	PI-M-CO-X-50	\$3,248.04	PI-S-CO-X-50	\$1,469.37	
PrinterLogic Printer Installer - XPack 100	PI-P-CO-X-100	\$4,361.55	PI-M-CO-X-100	\$4,361.55	PI-S-CO-X-100	\$1,973.69	
PrinterLogic Printer Installer Pull Printing Add-on Module - XPack 50	PI-P-PP-X-50	\$2,397.29	PI-M-PP-X-50	\$2,397.29	PI-S-PP-X-50	\$1,054.60	
PrinterLogic Printer Installer Pull Add-on Printing Module - XPack 100	PI-P-PP-X-100	\$3,248.04	PI-M-PP-X-100	\$3,248.04	PI-S-PP-X-100	\$1,429.30	
PrinterLogic Printer Installer Mobile Printing Add-on Module - XPack 50	PI-P-MP-X-50	\$965.04	PI-M-MP-X-50	\$965.04	PI-S-MP-X-50	\$427.14	
PrinterLogic Printer Installer Mobile Printing Add-on Module - XPack 100	PI-P-MP-X-100	\$1,299.10	PI-M-MP-X-100	\$1,299.10	PI-S-MP-X-100	\$572.07	

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Xerox Corporation Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
Workflow Management						
LRS						
LRS MFPsecure Scan	MFPSIMAGE-PERP	\$358.58	MFPSIMAGE-MAINT	\$82.75	MFPSIMAGE-TERM	\$168.53
LRS PageCenterX	PCX-PERP	\$1,254.69	PCX-MAINT	\$289.54	PCX-TERM	\$501.88
LRS PageCenterX/Satellite	PCXSAT-PERP	\$1,568.38	PCXSAT-MAINT	\$361.94	PCXSAT-TERM	\$627.35
LRS Intelligent Document Bundling for VPSX (Requires at least one VPSX Module)	IDB-PERP	\$56,994.00	IDB-MAINT	\$13,157.28	IDB-TERM	\$22,805.95
LRS FormPort for VPSX (Requires at least one VPSX Module)	FORMPRT-PERP	\$162.37	FORMPRT-MAINT	\$37.48	FORMPRT-TERM	\$64.97
LRS FormPort Designer for VPSX (Requires at least one VPSX Module)	FORMPRTDGN-PERP	\$4,033.55	FORMPRTDGN-MAINT	\$931.14	FORMPRTDGN-TERM	\$1,613.28
Nuance						
Nuance AutoStore Device License	07AS001A4M0	\$639.19	07AS001M4M1	\$127.83		
Nuance AutoStore Mobile/WebCapture User License (20 pack)	07MW001A4M0	\$128.54	07MW001M4M1	\$25.71		
Nuance AutoStore QuickCapture Pro Device License	07AS017A4M0	\$639.19	07AS017M4M1	\$127.83		
Nuance AutoStore AutoCapture User License (20 pack)	07AS016A4M0	\$154.25	07AS016M4M1	\$30.85		
Nuance AutoStore AutoCapture & WebCapture/Mobile User License (20 pack)	07BU003A1M0	\$819.47	07BU003M1M1	\$163.89		
Nuance eCopy ShareScan V6 Enterprise Embedded License	ESD-BE76A-XT0-6.0	\$292.44	MNT-BE76-XT1-6.0	\$35.09		
Nuance eCopy ShareScan V6 Enterprise Embedded License Loyalty Exchange (One-time OEM Switch; includes 1st Yr. Maint.)	ESD-BE76A-LL1-6.0	\$109.74				
Nuance eCopy ShareScan V6 Business Connect Suite User License	ESD-CH76A-XT0-6.0G	\$16.15	MNT-CH62-XT1-G	\$3.23		
Nuance AutoStore & Output Manager Healthcare Bundle (Includes High Availability AutoStore & Output Manager Device Licenses)	07BU005A5M0	\$792.17	07BU005M5M1	\$158.44		
Nuance eCopy ScanStation V6 Device License	ESD-D476A-XL0-6.0	\$1,668.29	MNT-D476-XL1-6.0	\$199.97		
Nuance eCopy ScanStation V6 License Loyalty Exchange (One-time OEM Switch; includes 1st Yr. Maint.)	ESD-D476A-LL1-6.0	\$367.08				
Nuance eCopy ScanStation V6 Complete Kiosk (Device License, Kiosk, Touchscreen & PC)	L276X-W00-6.0	\$2,336.72	MNT-D476-XL1-6.0	\$199.97		
Nuance eCopy ScanStation Touchscreen	08-00150	\$397.58				
Nuance eCopy ScanStation Kiosk Only	09-00015	\$515.00				
Nuance eCopy PDF Pro Office License			MNT-D909A-X00	\$16.71		
Nuance Power PDF Advanced Loyalty	LIC-AV09Z-L00-3.0-J	\$26.53	MNT-LIC-AV09Z-L00-3.0-J	\$6.37		
Nuance Power PDF 3 Advanced	LIC-AV09Z-T00-3.0-J	\$42.44	MNT-LIC-AV09Z-T00-3.0-J	\$6.37		
Fax Management						
OpenText						
OpenText RightFax Fax Server Business Edition X	1000021375	\$1,942.07	1000021376	\$546.93		
OpenText RightFax Fax Server Business Edition X - Backup/Test-Development	1000021382	\$962.93	1000021383	\$273.47		
OpenText RightFax Fax Server Enterprise Edition X	1000021435	\$5,154.12	1000021436	\$1,449.60		
OpenText RightFax Fax Server Enterprise Edition X - Backup/Test-Development	1000021478	\$2,577.06	1000021479	\$725.38		
OpenText RightFax Fax Server Enterprise Integration Edition X	1000021448	\$19,462.37	1000021449	\$5,473.94		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Xerox Corporation Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
OpenText RightFax Fax Server Enterprise Integration Edition X - Backup/Test-Development	1000021461	\$9,732.34	1000021462	\$2,738.13		
OpenText RightFax Fax Server Enterprise Shared DB	1000021300	\$1,844.73	1000021301	\$519.12		
OpenText RightFax Fax Server Enterprise Shared DB - Backup/Test-Development	1000021322	\$923.52	1000021323	\$260.72		
OpenText RightFax Fax Server Enterprise Suite - Backup/Test-Development	1000021240	\$4,621.10	1000021241	\$1,300.12		
OpenText RightFax Fax Server Enterprise Suite Edition	1000021485	\$9,242.19	1000021500	\$2,600.24		
OpenText RightFax Fax Server Enterprise Suite Edition - Backup/Test-Development	1000021493	\$4,621.10	1000021494	\$1,300.12		
OpenText RightFax Fax Server Enterprise Suite Edition X	1000021486	\$9,242.19	1000021487	\$2,600.24		
OpenText RightFax Analytics	1000021088	\$8,268.84	1000021098	\$2,325.61		
OpenText RightFax Business Integration	1000021298	\$2,915.42	1000021299	\$820.40		
OpenText RightFax Business Integration - Backup/Test-Development	1000021320	\$1,458.87	1000021321	\$410.20		
OpenText RightFax Fax Server Integration Module	1000021294	\$9,242.19	1000021295	\$2,600.24		
OpenText RightFax Fax Server Integration Module - Backup/Test-Development	1000021316	\$4,621.10	1000021317	\$1,300.12		
OpenText RightFax Fax Server Lotus Notes	1000021286	\$1,844.73	1000021287	\$519.12		
OpenText RightFax Fax Server Lotus Notes - Backup/Test-Development	1000021308	\$922.37	1000021309	\$259.56		
OpenText RightFax Fax Server MS Exchange	1000021288	\$1,844.73	1000021289	\$519.12		
OpenText RightFax Fax Server MS Exchange - Backup/Test-Development	1000021310	\$922.37	1000021311	\$259.56		
OpenText RightFax Fax Server PDF & Searchable PDF	1000021512	\$2,428.74	1000021515	\$683.66		
OpenText RightFax Fax Server PDF & Searchable PDF - Backup/Test-Development	1000021513	\$1,215.53	1000021514	\$341.83		
OpenText RightFax Fax Server PDF Module	1000021290	\$1,844.73	1000021291	\$519.12		
OpenText RightFax Fax Server PDF Module - Backup/Test-Development	1000021312	\$922.37	1000021313	\$259.56		
OpenText RightFax Fax Server Searchable PDF	1000020836	\$584.01	1000020839	\$164.54		
OpenText RightFax Fax Server Searchable PDF - Backup/Test-Development	1000020837	\$292.01	1000020838	\$82.27		
OpenText RightFax Fax Server Encryption Module	1000020317	\$4,862.12	1000020318	\$1,368.48		

MANDATORY 3RD PARTY SOFTWARE PRICING FORM

Xerox Corporation Product	Purchase		Annual Maintenance		Annual Subscription	
	Part #	Cost	Part #	Cost	Part #	Cost
OpenText RightFax Fax Server Encryption Module - Backup/Test-Development	1000020339	\$2,432.22	1000020340	\$684.82		
OpenText RightFax Additional Document Delivery Channel	1000021282	\$871.38	1000021283	\$245.66		
OpenText RightFax Additional Document Delivery Channel - Backup/Test-Development	1000021306	\$436.85	1000021307	\$122.83		
OpenText RightFax Fax Over IP Enable an Existing RightFax Document Delivery Channel	1000021413	\$536.50	1000021416	\$151.80		
OpenText RightFax Fax Over IP Enable an Existing RightFax Document Delivery Channel - Backup/Test-Development	1000021414	\$268.83	1000021415	\$76.48		
OpenText RightFax Fax Over IP Enabled Fax Channel	1000021402	\$1,407.88	1000021417	\$396.29		
OpenText RightFax Fax Over IP Enabled Fax Channel - Backup/Test-Development	1000021411	\$704.52	1000021412	\$198.15		
OpenText RightFax Fax Server Connector 2.0 for SharePoint Server	1000020448	\$1,844.73	1000020449	\$519.12		
OpenText RightFax Fax Server Connector 2.0 for SharePoint Server 2007 - Backup/Test-Development	1000020482	\$922.37	1000020483	\$259.56		
OpenText RightFax Fax Server Connector 3.0 for Hewlett Packard MFP	1000020452	\$122.83	1000020453	\$34.76		
OpenText RightFax Fax Server Connector 3.0 for Ricoh ESA MFP	1000020496	\$122.83	1000020497	\$34.76		
OpenText RightFax Fax Server Connector 3.0 for Sharp MFP	1000020462	\$169.95	1000020463	\$43.05		
OpenText RightFax Fax Server Connector 3.0 for Xerox MFP	1000020458	\$122.83	1000020459	\$34.76		
OpenText RightFax Fax Server Connector for all Konica Minolta MFP	1000021186	\$122.83	1000021187	\$34.76		
OpenText RightFax Fax Server Connector for HP OXPd MFP	1000020301	\$122.83	1000020302	\$34.76		
OpenText RightFax Fax Server Connector for SAP R/3	1000021296	\$8,268.84	1000021297	\$2,325.61		
OpenText RightFax Fax Server Connector for Xerox EIP MFP	1000020508	\$4,134.42	1000020509	\$34.76		
OpenText RightFax Fax Server SMTP Connector for MFP	1000021572	\$122.83	1000021573	\$34.76		
OpenText Fax2Mail - Cloud fax service Priced per page - 1-9,999 pages committed per month					PLE-0207691 (1-9,999)	\$0.11
OpenText Fax2Mail - Cloud fax service Priced per page - 10,000-49,999 pages committed per month					PLE-0207691 (10,000-49,999)	\$0.11
OpenText Fax2Mail - Cloud fax service Priced per page - 50,000-99,999 pages committed per month					PLE-0207691 (50,000-99,999)	\$0.11
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 1-9,999 pages committed per month					PLE-0224423 (1-9,999)	\$0.11
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 10,000-49,999 pages committed per month					PLE-0224423 (10,000-49,999)	\$0.11
OpenText RightFax Connect - Cloud telephony service for RightFax Priced per page 50,000-99,999 pages committed per month					PLE-0224423 (50,000-99,999)	\$0.11

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE MANDATORY PRINT DEVICE HARDWARE BREAKDOWN

Xerox Corporation	1	2	3	4	5	6	7	8	9
Exhibit 25A - Mandatory Hardware Breakdown	B&W MFD Hi-Speed	Color MFD Hi-Speed	B&W MFD Large	Color MFD Large	B&W MFD Mid-Size	Color MFD Mid-Size	B&W MFD Small	Color MFD Small	B&W Printer Small
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST
# of Required Devices per Category (Countywide)*	329	55	1,132	397	948	1,461	6,214	2,376	3,113
Manufacturer Per Unit MSRP (One Time)	\$32,990.00	\$35,090.00	\$28,944.00	\$28,944.00	\$24,844.00	\$24,844.00	\$1,151.00	\$2,563.00	\$946.00
Per Unit Purchase Price (One Time)	\$10,943.00	\$11,523.00	\$9,944.00	\$9,944.00	\$8,715.00	\$8,715.00	\$1,058.00	\$1,984.00	\$827.00
Services / Standard Service Level - No Minimum Usage Only Cost per Copy (10 Hour Response time, 20 Hour Resolution time)									
Standard Service Hours (Monday-Friday, 8:00 AM - 5:00 PM)									
B&W Devices (based on 5% coverage)									
B&W Impression Rate Usage Only	\$0.0131		\$0.0131		\$0.0137		\$0.0151		\$0.0151
Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)									
Color Impression Rate Usage Only		\$0.0467		\$0.0467		\$0.0467		\$0.1051	
B&W Impression Rate Usage Only		\$0.0131		\$0.0131		\$0.0131		\$0.0151	
Services / Enhanced Service Level - No Minimum Usage Only Cost per Copy (5 Hour Response time, 10 Hour Resolution time)									
Extended Service Hours (7 days a week, 24 hours a day)									
B&W Devices (based on 5% coverage)									
B&W Impression Rate Usage Only	\$0.0358		\$0.0433		\$0.0645		\$0.0559		\$0.0511
Color Devices (based on color impressions cost of 5% cover per color by 4 colors; usage CPC is applied for B&W impressions)									
Color Impression Rate Usage Only		\$0.0624		\$0.0658		\$0.0754		\$0.1325	
B&W Impression Rate Usage Only		\$0.0358		\$0.0433		\$0.0645		\$0.0559	

* Estimate only

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE MANDATORY PRINT DEVICE ADD-ON HARDWARE BREAKDOWN

Xerox Corporation	1		2		3		4		5		6		7		8		9			
Exhibit 25B - Mandatory Add-On Breakdown	B&W MFD Hi-Speed		Color MFD Hi-Speed		B&W MFD Large		Color MFD Large		B&W MFD Mid-Size		Color MFD Mid-Size		B&W MFD Small		Color MFD Small		B&W Printer Small			
Model Proposed by Service Provider	Xerox Altalink B8075H		Xerox Altalink C8070H		Xerox Altalink C8055H		Xerox Altalink C8055H		Xerox Altalink C8045H		Xerox Altalink C8045H		Xerox Versalink B405DN		Xerox Versalink C505S		Xerox Versalink B400DN			
Product Codes	B8075H, OFC-B80, FAX-1LINE		C8070H, OFC-B80, FAX-1LINE		C8055H, BRF-C80, FAX-1LINE		C8055H, BRF-C80, FAX-1LINE		C8045H, BRF-C80, FAX-1LINE		C8045H, BRF-C80, FAX-1LINE		B405DN, DRCINST		C505S, DRCINST		B400DN, DRCINST			
Product	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST	PART #(S)	COST		
FLOOR STAND																				
Manufacturer MSRP (One Time)																	STNDSTORE	\$343.00		
Per Unit Purchase Price (One Time)																	AQQ	\$284.00		
																	STNDSTORE	\$299.00		
EXTERNAL KEYBOARD W/BRACKET																				
Manufacturer MSRP (One Time)	B80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00	C80XX-17	\$300.00							0	
Per Unit Purchase Price (One Time)		\$300.00		\$300.00		\$300.00		\$300.00		\$300.00		\$300.00							0	
2-3 HOLE PUNCHER																				
Manufacturer MSRP (One Time)	3HOLEPCH/2H	\$1,599.00	FINLX-3HP	\$795.00	FINLX-3HP	\$795.00	FINLX-3HP	\$795.00	FINLX-3HP	\$795.00	FINLX-3HP	\$795.00							\$0.00	
Per Unit Purchase Price (One Time)	PLGL	\$990.00		\$495.00		\$495.00		\$495.00		\$495.00		\$495.00							\$0.00	
4-WAY STAPLING																				
Manufacturer MSRP (One Time)	OFCBM-B80	\$4,500.00	BRFB-C80	\$4,995.00	BRFB-C80	\$4,995.00	BRFB-C80	\$4,995.00	BRFB-C80	\$4,995.00	BRFB-C80	\$4,995.00							\$0.00	
Per Unit Purchase Price (One Time)		\$1,500.00		\$1,549.00		\$1,549.00		\$1,549.00		\$1,549.00		\$1,549.00							\$0.00	
EXTRA PAPER TRAY 1																				
Manufacturer MSRP (One Time)																	WCTRAY1	\$230.00		
Per Unit Purchase Price (One Time)																	8WA	\$342.00		
																	PHTRAY1	\$230.00		
EXTRA PAPER TRAY 2																				
Manufacturer MSRP (One Time)																	WCTRAY2	\$230.00		
Per Unit Purchase Price (One Time)																	8WA	\$342.00		
																	PHTRAY2	\$230.00		
EXTRA PAPER TRAY 3																				
Manufacturer MSRP (One Time)																			\$230.00	
Per Unit Purchase Price (One Time)																			\$199.00	
EXTRA PAPER TRAY 4																				
Manufacturer MSRP (One Time)																		Not Requested	\$0.00	
Per Unit Purchase Price (One Time)																			\$0.00	
EXTRA HIGH CAPACITY TRAY																				
Manufacturer MSRP (One Time)	HICAPFDR	\$1,299.00	HCBF2W	\$2,200.00	HCBF2W	\$2,200.00	HCBF2W	\$2,200.00	HCBF2W	\$2,200.00	HCBF2W	\$2,200.00								
Per Unit Purchase Price (One Time)		\$1,039.00		\$1,494.00		\$1,494.00		\$1,494.00		\$1,494.00		\$1,494.00								
WIRELESS 802.11 INTERFACE																				
Manufacturer MSRP (One Time)	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIRELESS	\$99.00	WIFIVL	\$56.00	WIFIVL	\$56.00	WIFIVL	\$56.00
Per Unit Purchase Price (One Time)		\$99.00		\$99.00		\$99.00		\$99.00		\$99.00		\$99.00		\$99.00		\$49.00		\$49.00		\$49.00
RFID INTERFACE																				
Manufacturer MSRP (One Time)	RFID-B80	\$279.00	RFID-C80	\$279.00	RFID-C80	\$279.00	RFID-C80	\$279.00	RFID-C80	\$279.00	RFID-C80	\$279.00	RFIDKIT2	\$219.00	RFID70	\$279.00				\$0.00
Per Unit Purchase Price (One Time)		\$240.00		\$240.00		\$240.00		\$240.00		\$240.00		\$240.00		\$219.00		\$240.00				\$0.00

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

COMPREHENSIVE OPTIONAL PRINT DEVICE HARDWARE BREAKDOWN

Xerox Corporation	1	2	3	4	5	6	7	8	9							
Exhibit 25C - Optional Add-On Breakdown	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W							
Model Proposed by Service Provider	Xerox Altalink B8075H	Xerox Altalink C8070H	Xerox Altalink C8055H	Xerox Altalink C8055H	Xerox Altalink C8045H	Xerox Altalink C8045H	Xerox Versalink B405DN	Xerox Versalink C505S	Xerox Versalink B400DN							
Product Codes	B8075H, OFC-B80, FAX-1LINE	C8070H, OFC-B80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8055H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	C8045H, BRF-C80, FAX-1LINE	B405DN, DRCINST	C505S, DRCINST	B400DN, DRCINST							
EXTERNAL KEYBOARD W/BRACKET																
Manufacturer MSRP (One Time)							NA	\$0.00	NA	\$0.00	NA	\$0.00				
Per Unit Purchase Price (One Time)								\$0.00		\$0.00		\$0.00				
EXTERNAL DISPLAY W/BRACKET																
Manufacturer MSRP (One Time)	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00				
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00				
2ND FAX CARD																
Manufacturer MSRP (One Time)	Fax-2line	\$1,399.00	Fax-2line	\$1,399.00	Fax-2line	\$1,399.00	Fax-2line	\$1,399.00	Fax-2line	\$1,399.00	NA	\$0.00	NA	\$0.00		
Per Unit Purchase Price (One Time)		\$1,399.00		\$1,399.00		\$1,399.00		\$1,399.00		\$1,399.00		\$0.00		\$0.00		
3RD FAX CARD																
Manufacturer MSRP (One Time)	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00		
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		
EXTRA PAPER TRAY 1																
Manufacturer MSRP (One Time)	HICAPFDR	\$2,200.00	HCBF2W	\$1,299.00	HCBF2W	\$1,299.00	HCBF2W	\$1,299.00	HCBF2W	\$1,299.00	WCTRAY1	\$230.00	8WA	\$342.00		
Per Unit Purchase Price (One Time)		\$1,495.00		\$1,039.00		\$1,039.00		\$1,039.00		\$1,039.00		\$199.00		\$299.00		
EXTRA PAPER TRAY 2																
Manufacturer MSRP (One Time)	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	WCTRAY2	\$230.00	8WA	\$342.00		
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$199.00		\$299.00		
EXTRA PAPER TRAY 3																
Manufacturer MSRP (One Time)	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	WCTRAY3	\$230.00	8WA	\$342.00		
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$199.00		\$299.00		
EXTRA PAPER TRAY 4																
Manufacturer MSRP (One Time)	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	8WA	\$0.00		
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		
EXTRA PAPER TRAY 5																
Manufacturer MSRP (One Time)	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$0.00	NA	\$230.00		
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$199.00		
ENVELOPE FEEDER																
Manufacturer MSRP (One Time)	ENVKIT2	\$199.00	ENVELTRY	\$349.00	ENVELTRY	\$349.00	ENVELTRY	\$349.00	ENVELTRY	\$349.00	ENVELTRY	\$349.00	NA	\$0.00	NA	\$0.00
Per Unit Purchase Price (One Time)		\$199.00		\$299.00		\$299.00		\$299.00		\$299.00		\$299.00		\$0.00		\$0.00
CONVENIENCE STAPLER																
Manufacturer MSRP (One Time)	CONVSTPL3	\$225.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	STAPLER	\$299.00	NA	\$0.00	NA	\$0.00
Per Unit Purchase Price (One Time)		\$225.00		\$299.00		\$299.00		\$299.00		\$299.00		\$299.00		\$0.00		\$0.00
RFID INTERFACE																
Manufacturer MSRP (One Time)															RFIDKIT	\$219.00
Per Unit Purchase Price (One Time)																\$219.00
NFC INTERFACE																
Manufacturer MSRP (One Time)	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00	Included	\$0.00
Per Unit Purchase Price (One Time)		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00

NOTE: Proposer must complete all fields. Do NOT alter the format of the Excel attachment. Failure to do so will result in your proposal being disqualified.

The screenshot displays the 'Solicitation Detail' page for a solicitation with the number 104788. The page is titled 'Los Angeles County Solicitations' and includes a navigation menu with 'Home', 'Open Solicitations', and 'Detail'. The main content area is divided into several sections:

- Solicitation Number:** 104788
- Title:** Managed Print Services (MPS) (0.000)
- Department:** Internal Services Department
- Bid Type:** Service **Est. Amount:** N/A
- Commodity:** MULTIFUNCTION OFFICE MACHINES (COMBINATION OF FAX, COPIER, SCANNER, PRINTER, ETC.)
- Description:** The Los Angeles County (County) Internal Services Department (ISD) is seeking the Required for Statement of Qualification (RSOQ) to collect Statements of Qualification (SOQ) from qualified Vendors that can provide Managed Print Services (MPS) and related support services throughout the County. [View](#)
- Open Date:** 9/14/2019 **Close Date:** 10/21/2019 12:00:00 PM
- Contact Name:** Michele Payne **Contact Phone:** (562) 940-3079
- Contact Email:** mpayne@lacounty.gov
- Last Changed On:** 9/16/2019 4:23:00 PM
- Attachment File (1):**
 - Click here to download attachment files.

File Name	Description	Type	Size	Last Update On	
L_MPS_2_8782.zip	MPS (0.000)	Zip	4472388	09/16/2019	Download

Mandatory Vendors' Conference Attendees

1. Business Machines Consultants Inc. (BMC)
2. Canon Business Solutions, Inc.
3. Choice Technical Services
4. Enterprise Solutions
5. Exela Technologies
6. Hewlett-Packard Company
7. Image IV Systems
8. Insight Financial Services
9. Kofax Inc.
10. Konica Minolta Business Solutions U.S.A., Inc.
11. LaserCare Technologies Inc
12. Lexmark International, Inc.
13. Pacific Office Automation
14. Pharos
15. Ray Morgan Company
16. Ricoh Americas Corporation
17. Romco Inc.
18. Sharp Electronics Corporation
19. Sharp Electronics Corporation
20. Toshiba America Business Solutions, Inc.
21. Xerox Corporation

Evaluation Criteria	%	Points
Business Proposal Evaluation and Criteria	60%	6,000.00
Qualifications	10.00%	1,000.00
Technical Approach	25.00%	2,500.00
Quality Control Plan	10.00%	1,000.00
Partnership with Small Business	15.00%	1,500.00
Cost Proposal	40%	4,000.00
GRAND TOTALS	100%	10,000.00

Canon Points	Konica Points	R.M. Co. Points	Sharp Points	Xerox Points
4,250.00	2,206.00	4,852.00	4,381.00	4,990.00
607.00	761.00	938.00	910.00	878.00
1,705.00	845.00	1,989.00	1,633.00	1,924.00
800.00	150.00	775.00	700.00	838.00
1,138.00	450.00	1,150.00	1,138.00	1,350.00
2,145.23	2,360.19	3,453.71	3,755.44	2,307.76
6,395.23	4,566.19	8,305.71	8,136.44	7,297.76

FIRM INFORMATION*		Sharp Electronics Corporation	Xerox Corporation	Ray Morgan Company
BUSINESS STRUCTURE		Corporation	Corporation	Corporation
CULTURAL/ETHNIC COMPOSITION		NUMBER / % OF OWNERSHIP		
OWNERS/PARTNERS	Black/African American			
	Hispanic/Latino			
	Asian or Pacific Islander			
	American Indian			
	Filipino			
	White			
	<i>Female (included above)</i>			
		NUMBER		
MANAGER	Black/African American	25	124	1
	Hispanic/Latino	23	142	4
	Asian or Pacific Islander	1	95	1
	American Indian		4	
	Filipino		1,286	
	White	300	1,622	28
	<i>Female (included above)</i>	80	124	3
STAFF	Black/African American	175	1,507	4
	Hispanic/Latino	169	1,446	47
	Asian or Pacific Islander	100	751	9
	American Indian	6	69	
	Filipino		8,926	
	White	893	1,507	278
	<i>Female (included above)</i>	393	3,589	59
Total # of Employees		1,692	14,350	342
COUNTY CERTIFICATION				
CBE		NO	NO	NO
LSBE		NO	NO	NO
OTHER CERTIFYING AGENCY				

SOLE SOURCE CHECKLIST

Department Name: Internal Services Department

New Sole Source Contract

Existing Sole Source Contract Date Sole Source Contract Approved: _____

Check (✓)	JUSTIFICATION FOR SOLE SOURCE CONTRACTS Identify applicable justification and provide documentation for each checked item.
<input type="checkbox"/>	➤ Only one bona fide source (monopoly) for the service exists; performance and price competition are not available. A monopoly is an <i>"Exclusive control of the supply of any service in a given market. If more than one source in a given market exists, a monopoly does not exist."</i>
<input type="checkbox"/>	➤ Compliance with applicable statutory and/or regulatory provisions.
<input type="checkbox"/>	➤ Compliance with State and/or federal programmatic requirements.
<input type="checkbox"/>	➤ Services provided by other public or County-related entities.
<input type="checkbox"/>	➤ Services are needed to address an emergent or related time-sensitive need.
<input type="checkbox"/>	➤ The service provider(s) is required under the provisions of a grant or regulatory requirement.
<input type="checkbox"/>	➤ Additional services are needed to complete an ongoing task and it would be prohibitively costly in time and money to seek a new service provider.
<input type="checkbox"/>	➤ Services are needed during the time period required to complete a solicitation for replacement services; provided services are needed for no more than 12 months from the expiration of an existing contract which has no available option periods.
<input checked="" type="checkbox"/>	➤ Maintenance and support services are needed for an existing solution/system during the time to complete a solicitation for a new replacement solution/ system; provided the services are needed for no more than 24 months from the expiration of an existing maintenance and support contract which has no available option periods.
<input type="checkbox"/>	➤ Maintenance service agreements exist on equipment which must be serviced by the original equipment manufacturer or an authorized service representative.
<input type="checkbox"/>	➤ It is more cost-effective to obtain services by exercising an option under an existing contract.
<input type="checkbox"/>	➤ It is in the best economic interest of the County (e.g., significant costs to replace an existing system or infrastructure, administrative cost savings and excessive learning curve for a new service provider, etc.) In such cases, departments must demonstrate due diligence in qualifying the cost-savings or cost-avoidance associated with the best economic interest of the County.



 Chief Executive Office

1/28/20

 Date