



# ADOPTED

BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

24 December 5, 2017

LORI GLASGOW  
EXECUTIVE OFFICER

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Board of Supervisors

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December 05, 2017

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

Christina R. Ghaly, M.D.  
Acting Director

Mitchell H. Katz, M.D.  
Health Agency Director

Hal F. Yee, Jr., M.D., Ph.D.  
Chief Medical Officer

**APPROVAL OF AMENDMENTS TO FIVE MASTER AGREEMENTS FOR  
RADIOLOGY AND TELERADIOLOGY SERVICES AND OTHER  
AGREEMENT ACTIONS  
(ALL SUPERVISORIAL DISTRICTS)  
(3 VOTES)**

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**SUBJECT**

Request approval of Amendments to extend the term of five Master Agreements with various contractors for the continued provision of as-needed Radiology and Teleradiology services for Department of Health Services facilities, and delegate authority to take other actions related to the Master Agreements.

**IT IS RECOMMENDED THAT THE BOARD:**

1. Authorize the Acting Director of Health Services (Director), or her designee, to execute Amendments to current Master Agreements with five Contractors: Echo Tech Imaging, Inc., Fortino Castaneda, M.D., Inc., NexxRad Teleradiology Partners, Inc., STAT Radiology Medical Corporation, and U.S. Radiology On-Call, Inc., effective on execution to extend the term of each Master Agreement for the period of January 1, 2018 through December 31, 2024, for the continued provision of as-needed temporary Radiology and Teleradiology services for multiple Department of Health Services (DHS) facilities at current service rates at a total estimated annual cost of \$2,547,275.
2. Delegate authority to the Director, or her designee, to execute a Master Agreement with new qualified vendors that may be identified and selected through the Request for Statement of Qualifications (RFSQ) process, for



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*To ensure access to high-quality, patient-centered, cost-effective health care to Los Angeles County residents through direct services at DHS facilities and through collaboration with community and university partners.*

Radiology and Teleradiology Services, effective upon execution, for the remaining period of the Master Agreement.

3. Delegate authority to the Director, or her designee to execute Amendments to the Master Agreements to: i) add, delete and/or make necessary changes to the Statement of Work (SOW); ii) add, delete and/or change non-substantive terms and conditions in the Master Agreements as required by the Board, or to comply with federal and State law or regulation; iii) add new DHS or Health Agency service locations as needs arise, and iv) terminate Master Agreements upon 30-day notification to the Contractor; with all actions subject to prior review and approval by County Counsel, with notification to the Board and Chief Executive Office.

### **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

Approval of the first recommendation will allow the Director, or her designee, to execute Amendments substantially similar to Exhibit I, to the current Master Agreements, for the continued provision of Radiology and Teleradiology Services at DHS facilities. Currently, services are provided at Harbor-UCLA Medical Center (HUCLA-MC), High Desert Regional Health Center (HDRHC), Olive View-UCLA Medical Center (OVMC), and Rancho Los Amigos National Rehabilitation Center (RLANRC). Approval of the recommended actions will allow the current Master Agreements to be extended, at the current rates, through December 31, 2024.

Approval of the second recommendation will allow the Director, or her designee, to execute a Radiology and Teleradiology Services Master Agreement with new qualified vendors that may be identified and selected in the future through the RFSQ process, which will be re-opened to allow additional providers to qualify. This will ensure that the Department has sufficient Master Agreement providers to handle any fluctuation in service needs.

Approval of the third recommendation will allow the Director, or her designee, to execute amendments to: i) add, delete and/or make necessary changes to the SOW; ii) add, delete and/or change non-substantive terms and conditions in the Master Agreement as required by the Board, or to comply with federal and State law or regulation; iii) add new DHS or Health Agency service locations if the need arises; or iv) terminate Master Agreements upon 30-day notification.

The five current Contractors provide as-needed on-site radiologists to multiple DHS facilities to provide professional interpretations of imaging examinations, studies, and radiological procedures that include Fluoroscopy, Computed Tomography (CT), Magnetic Resonance Imaging (MRI), Nuclear Medicine, Ultrasound, and Imaging-Guided Interventional Radiographic Examinations. For Teleradiology services, the Contractors provide remote reading sites for the receipt and transmission of radiological images from DHS facilities through connections to Online Real-time Centralized Health Information Database. At these sites, a radiologist provides interpretation of imaging examinations and radiographic studies performed using images that are transmitted electronically or via courier from a DHS facility. All Contractors receive the same standardized rates for services under the Master Agreement.

DHS is in the process of assessing the magnitude of needs from its facilities to ensure services are as comprehensive as possible without being redundant. DHS is working with staff at the facilities to define changes to the scopes of work, and determine future needs. LAC+USC Medical Center (LAC+USC) has been providing services to OVMC and Martin Luther King Jr. Outpatient Center (MLK-OPC) to reduce reliance upon contracted services. This has enabled DHS to dramatically reduce usage at OVMC and MLK-OPC to zero since the beginning of Fiscal Year 2017-2018. However,

OVMC would like to continue to have the option to utilize the services on an as-needed basis as a backup. Usage at RLANRC, HUCLA-MC, and HDRHC has continued at usual rates, and they will continue to need the services for the foreseeable future.

### **Implementation of Strategic Plan Goals**

The recommended actions support Strategy II.2, "Support the Wellness of Our Communities" and III.3, "Pursue Operational Effectiveness, Fiscal Responsibility and Accountability" of the County's Strategic Plan.

### **FISCAL IMPACT/FINANCING**

Expenditures under the Radiology and Teleradiology Services Master Agreements vary from year to year, but are estimated at \$2,547,275 annually for all five Master Agreements.

Funding is included in the DHS Fiscal Year 2018-19 Final Budget and will be requested in future years' budgets.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

These services are not subject to Proposition A since the services are performed intermittently and as needed and, therefore, are not subject to the Living Wage Program (Los Angeles County Code Chapter 2.201). The services do not impact Board Policy No. 5.030, "Low Cost Labor Resource Program" because of the specialized training and education required to perform the work.

The Master Agreement may be terminated for convenience by the County upon 30 days' prior written notice.

The Master Agreement includes all Board of Supervisors' required provisions.

County Counsel has approved Exhibit I as to form.

### **CONTRACTING PROCESS**

On September 21, 2010, DHS released an RFSQ to identify and qualify companies to provide Radiology and Teleradiology Services on an as-needed basis. Notice of the RFSQ was posted on the DHS Website. The current Master Agreements with Radiology and Teleradiology providers were executed as a result of this RFSQ solicitation process.

During the recommended extension period, DHS will re-open the RFSQ to identify other interested and qualified agencies. Interested agencies will submit Statements of Qualifications to DHS and those that meet the requirements outlined in the RFSQ will be recommended for a new Master Agreement.

### **IMPACT ON CURRENT SERVICES (OR PROJECTS)**

The Honorable Board of Supervisors  
12/5/2017  
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Approval of the recommendations will ensure the continued provision of critical as-needed Radiology and Teleradiology services for the patients served by DHS and Health Agency facilities.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Christina R. Ghaly".

Christina R. Ghaly, M.D.  
Acting Director

CRG:db

Enclosures

c: Chief Executive Office  
County Counsel  
Executive Office, Board of Supervisors

Agreement No. H-\_\_\_\_\_

**RADIOLOGY AND TELERADIOLOGY SERVICES MASTER AGREEMENT**

Amendment No. 5

THIS AMENDMENT is made and entered into this\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_,

by and between

COUNTY OF LOS ANGELES  
(hereafter "County")

and

\_\_\_\_\_  
(hereafter "Contractor")

Business Address:

\_\_\_\_\_

WHEREAS, reference is made to that certain document entitled "MASTER AGREEMENT BY AND BETWEEN COUNTY OF LOS ANGELES AND \_\_\_\_\_ FOR RADIOLOGY AND TELERADIOLOGY SERVICES", dated September 21, 2010, and further identified as County Agreement No.\_\_\_\_\_, and any Amendments thereto (all hereafter referred to as "Agreement"); and

WHEREAS, it is the intent of the parties hereto to amend Agreement to extend its term and to provide for other changes set forth herein; and

WHEREAS, the Agreement provides that changes in accordance to Paragraph 9.1, AMENDMENTS, may be made in the form of an Amendment which is formally approved and executed by the parties; and

WHEREAS, on December 5, 2017, the Board of Supervisors delegated authority to the Director of Health Services, or her designee, to execute amendments to the Master Agreement to extend the term and make necessary changes to the Statement of Work and/or non-substantive terms of the Master Agreement; and

WHEREAS, Contractor warrants that it possesses the competence, expertise and personnel necessary to provide services consistent with the requirements of this Agreement and consistent with the professional standard of care for these services.

NOW, THEREFORE, the parties agree as follows:

1. This Amendment shall be effective on the date hereinabove written.
2. Paragraph 4, TERM OF MASTER AGREEMENT, of the Agreement shall be deleted in its entirety and replaced as follows:

"4. TERM OF MASTER AGREEMENT

4.1 This Master Agreement is effective upon the date of its execution by the Director of DHS or her designee as authorized by the Board of Supervisors and shall continue through December 31, 2024 unless sooner extended or terminated, in whole or in part, as provided herein.

4.2 The County maintains databases that track/monitor contractor performance history. Information entered into such databases may be used for a variety of purposes, including determining whether the County will exercise an Agreement term extension option."

3. Paragraph 5, AGREEMENT SUM AND MAXIMUM OBLIGATION OF COUNTY, Subsection 5.1 of the body of the Agreement shall be deleted in its entirety and replaced as follows:

"5. MASTER AGREEMENT SUM

5.1 During the term of this Master Agreement, effective date of execution by the Director of DHS or her designee through December 31, 2024, Contractor shall be compensated at the rates set forth in Exhibit B, Pricing Schedule – Compensation Rates Radiology and Teleradiology Services of the Master Agreement."

4. Except for the changes set forth hereinabove, Agreement shall not be changed in any other respect by this Amendment.

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IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be executed by the County's Director of Health Services or her designee and Contractor has caused this Amendment to be executed on its behalf by its duly authorized officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By \_\_\_\_\_ for  
Christina R. Ghaly, M.D.  
Acting Director of Health Services

\_\_\_\_\_  
Contractor

By \_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

APPROVED AS TO FORM:  
Mary C. Wickham  
County Counsel

By \_\_\_\_\_  
Emily D. Issa,  
Deputy County Counsel