



MARK PESTRELLA, Director

**COUNTY OF LOS ANGELES**  
**DEPARTMENT OF PUBLIC WORKS**

*"To Enrich Lives Through Effective and Caring Service"*

900 SOUTH FREMONT AVENUE  
ALHAMBRA, CALIFORNIA 91803-1331  
Telephone (626) 458-5100  
<http://dpw.lacounty.gov>

ADDRESS ALL CORRESPONDENCE TO:  
P.O. BOX 1460  
ALHAMBRA, CALIFORNIA 91802-1460

IN REPLY PLEASE  
REFER TO FILE

August 15, 2017

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

**ADOPTED**

BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

31 August 15, 2017

LORI GLASGOW  
EXECUTIVE OFFICER

**TRANSPORTATION CORE SERVICE AREA  
APPROVE AIRPORT RENTAL RATE ADJUSTMENTS FOR THE  
FIVE COUNTY AIRPORTS: SAN GABRIEL VALLEY, COMPTON/WOODLEY, WHITEMAN,  
BRACKETT FIELD, AND GENERAL WILLIAM J. FOX AIRFIELD  
(SUPERVISORIAL DISTRICTS 1, 2, 3, AND 5)  
(3 VOTES)**

**SUBJECT**

This action is to approve the rental rate adjustments for aircraft hangars at the five County airports: San Gabriel Valley in the City of El Monte, Compton/Woodley in the City of Compton, Whiteman in the Pacoima area of the City of Los Angeles, Brackett Field in the City of La Verne, and General William J. Fox Airfield in the City of Lancaster.

**IT IS RECOMMENDED THAT THE BOARD:**

1. Find that the action set forth in this Board letter is not a project pursuant to the California Environmental Quality Act.
2. Approve the rental rate adjustments for aircraft hangars at the five County airports: San Gabriel Valley in the City of El Monte, Compton/Woodley in the City of Compton, Whiteman in the Pacoima area of the City of Los Angeles, Brackett Field in the City of La Verne, and General William J. Fox Airfield in the City of Lancaster effective upon Board approval.
3. Instruct the Director of Public Works or his designee to notify the County's Airport Management Contractor, American Airports Corporation, of the rental rate adjustments.

## **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

The purpose of the recommended actions is to obtain the Board's approval of rental rate adjustments, specifically an 8 percent increase in the nonaviation storage surcharge for aircraft hangars at the five County airports: San Gabriel Valley, Compton/Woodley, Whiteman, Brackett Field, and General William J. Fox Airfield to become effective upon Board approval and instruct the Director of Public Works or his designee to notify the County's Airport Management Contractor, American Airports Corporation, of the rental rate adjustments.

### Background

On January 22, 1991, Synopsis 62, the Board approved a contract for a private firm to manage, operate, and maintain the County airports. On March 16, 2016, the Board approved Amendment No. 6 to the contract authorizing many changes to various contract terms and provisions including various scope of work items, increased payments to the County, reduced contract costs, adoption of the current Living Wage Program requirements, and extension of the term of the contract by 5 years. The contract provides for the Board to retain control over the rental rates, and the contractor is allowed to seek adjustments in the rental rates once per year.

The contractor's payments to the County were increased on May 1, 2017, by 3 percent in accordance with the terms of the contract. The contractor has historically requested to increase aircraft hangar rents based on an equal percentage increase in the contractor's payments to the County. In an effort to reduce vacancies of hangars utilized for aircraft storage at the County airports, the contractor at this time has opted to forego an increase in rental rates for aircraft hangars utilized for aircraft storage. However, to bring the nonaviation storage surcharge, the additional rent imposed for those using aircraft hangars for nonaviation purposes has to be further in line with market rates for off-airport storage facilities. Therefore, the contractor has requested to increase the nonaviation storage surcharge by 8 percent. This would increase the nonaviation storage surcharge from 65 percent to 73 percent of the aviation rental rate. The proposed increases in the enclosed Fiscal Year 2017-2018 Annual Hangar Rental Rate Recommendation letter for nonaviation storage surcharge for the County airports will become effective upon the Board's approval.

The Department of Public Works finds the rental rate adjustments are reasonable and justified.

### **Implementation of Strategic Plan Goals**

The County Strategic Plan directs the provision of Strategy III.3, Pursue Operational Effectiveness, Fiscal Responsibility, and Accountability. The recommended action allows the Aviation Enterprise Fund (M02) to fund improvements to the airport facilities, maintenance of airport infrastructure, and generates sufficient revenue to continue providing the established level of service and operation to airport users in a safe and effective manner.

### **FISCAL IMPACT/FINANCING**

There will be no impact to the County General Fund.

The recommended rental rates will become effective upon Board approval. The proposed adjustments to the monthly rents for aircraft hangars approved for nonaviation storage surcharge at the County airports represent a potential increase in annual revenue from nonaviation hangar rent of approximately \$135,827. All revenue generated from aircraft hangar rents will be shared between the contractor and the Aviation Enterprise Fund (M02) at a rate of 55 percent and 45 percent, respectively.

During Fiscal Year 2018-19 recommended budget, we will review/analyze the affected revenue budgets to determine if an increase adjustment is required.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

Enclosed Exhibit A, Statement of Work, of Agreement 64424 for Management and Operation of County Airports directs the contractor to “develop and submit recommended fee schedules and rental rates annually for County approval.”

The Los Angeles County Aviation Commission at its May 31, 2017, meeting reviewed the recommendation and voted unanimously to support the recommended increase of the Fiscal Year 2017-18 hangar rent nonaviation storage surcharge.

### **ENVIRONMENTAL DOCUMENTATION**

The proposed project is not a project pursuant to the California Environmental Quality Act because it is an activity that is excluded from the definition of a project by Section 15378 (b) (4) of the State California Environmental Quality Act Guidelines. This proposed action is a government fiscal activity that does not involve any commitment to any specific project, which may result in a potentially significant physical impact on the environment.

### **IMPACT ON CURRENT SERVICES (OR PROJECTS)**

This action will not have any impact on current services or projects.

**CONCLUSION**

Please return two adopted copies of this letter to the Department of Public Works, Aviation Division. Also, please forward one adopted copy to the Assessor, Possessory Interest Division; Auditor-Controller, Accounting Division; and County Counsel, Public Works Division.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Mark Pestrella". The signature is fluid and cursive, with the first name "Mark" and last name "Pestrella" clearly distinguishable.

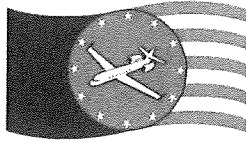
MARK PESTRELLA

Director

MP:RLS:jgv

Enclosures

c: Assessor  
Auditor-Controller  
Chief Executive Office (Chia-Ann Yen)  
County Counsel (Warren Wellen)  
Executive Office



## American Airports Corporation

July 25, 2017

Mr. Richard Smith  
Chief, Aviation Division  
Los Angeles County Dept of Public Works  
900 So. Fremont Ave. A-9E, 1<sup>st</sup> Floor  
Alhambra, CA 91803-1331

### Re: Clarification of the 2017/2018 Annual Hangar Rental Rate Recommendation

Dear Richard:

On March 31<sup>st</sup>, 2017 we requested an increase to the non-aviation surcharge at each airport increasing it from 65% to 73% and a 2% increase to the aviation hangar rental rates at Whiteman Airport in Pacoima and Fox Field in Lancaster. On May 17<sup>th</sup>, 2017 we withdrew our recommendation to increase the aviation hangar rental rates at those two airports and now only request approvals to increase the non-aviation surcharge at this time.

Please contact me if should you wish to discuss or have any questions.

Respectfully,

Edward R. Sause  
President

2425 Olympic Boulevard  
Suite 650 East  
Santa Monica  
CA 90404  
Tel (310) 752-0555  
Fax (310) 752-0570

2017/2018  
Tiedown and Hangar Rent  
San Gabriel Valley Airport

**TIEDOWNS**

	2017/2018	Standard	Discount
Single Engine 40' x 30' Push In	\$ 66.00	\$ 60.00	
Single Engine 40' x 30' Drive In	\$ 115.00	\$ 104.00	
Single Engine 50' x 40' Push In	\$ 106.00	\$ 96.00	
Single Engine 50' x 40' Drive In	\$ 140.00	\$ 127.00	
Light Twins 40' x 30' Push In	\$ 106.00	\$ 96.00	
Light Twins 40' x 30' Drive In	\$ 140.00	\$ 127.00	
Light Twins 50' x 40' Drive In	\$ 151.00	\$ 137.00	
Heavy Twins 60'x50' Base 12,550 lbs.	\$ 163.00	\$ 148.00	
Lg Aircraft + for ea 1,000 Lbs. Over base	\$ 0.77	\$ 0.69	
Maintenance Area	\$ 88.00	None	
Single Engine 40' x 30' Push In-Sheltered		None	None

**HANGARS**

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
11 Large Hangars - 1628 sq ft (L-M Rows)	\$ 884.00	\$ 798.00	\$ 86.00	\$ 13.01	\$ 884.00	\$ 798.00	\$ 86.00	\$ 13.01
30 Rectangular Hangars - 1512 sq ft (E-K Rows)	\$ 772.00	\$ 695.00	\$ 77.00	\$ 11.33	\$ 772.00	\$ 695.00	\$ 77.00	\$ 11.33
23 Standard Hangars - 1144 sq ft Large (A Row)	\$ 553.00	\$ 495.00	\$ 58.00	\$ 8.07	\$ 553.00	\$ 495.00	\$ 58.00	\$ 8.07
79 Standard Hangars - 856 sq ft (B,C & D)	\$ 494.00	\$ 447.00	\$ 47.00	\$ 7.29	\$ 494.00	\$ 447.00	\$ 47.00	\$ 7.29
2 Port-A-Port Executive - 760 sq ft (T Row)	\$ 375.00	\$ 339.00	\$ 36.00	\$ 5.53	\$ 375.00	\$ 339.00	\$ 36.00	\$ 5.53
1 Mini Hangar	\$ 292.00	\$ 266.00	\$ 26.00	\$ 4.34	\$ 292.00	\$ 266.00	\$ 26.00	\$ 4.34
7 Mini Standard	\$ 283.00	\$ 255.00	\$ 28.00	\$ 4.16	\$ 283.00	\$ 255.00	\$ 28.00	\$ 4.16
2 Endrooms Partial (M Row)	\$ 182.00	\$ 160.00	\$ 22.00	\$ 2.61	\$ 182.00	\$ 160.00	\$ 22.00	\$ 2.61
2 Endrooms Partial Standard (A Row)	\$ 161.00	\$ 146.00	\$ 15.00	\$ 2.38	\$ 161.00	\$ 146.00	\$ 15.00	\$ 2.38
1 Endroom Partial (U Row)	\$ 215.00	\$ 195.00	\$ 20.00	\$ 3.18	\$ 215.00	\$ 195.00	\$ 20.00	\$ 3.18
1 Endroom Partial (W & V Rows)	\$ 236.00	\$ 215.00	\$ 21.00	\$ 3.50	\$ 236.00	\$ 215.00	\$ 21.00	\$ 3.50
47 Portable Hangars - 1080 sq ft (N,O,P & Q Rows)	\$ 470.00	\$ 423.00	\$ 47.00	\$ 6.89	\$ 470.00	\$ 423.00	\$ 47.00	\$ 6.89
2 Rectangular Portable Standard (T Row)	\$ 637.00	\$ 576.00	\$ 61.00	\$ 9.39	\$ 637.00	\$ 576.00	\$ 61.00	\$ 9.39
21 Standard T Hangars - 942 sq ft (U Row)	\$ 427.00	\$ 389.00	\$ 38.00	\$ 6.34	\$ 427.00	\$ 389.00	\$ 38.00	\$ 6.34
11 Lg Executive T Hangars - 1687 sq ft (V Row)	\$ 914.00	\$ 823.00	\$ 91.00	\$ 13.41	\$ 914.00	\$ 823.00	\$ 91.00	\$ 13.41
22 Medium T Hangars - 1088 sq ft (W Row)	\$ 479.00	\$ 428.00	\$ 51.00	\$ 6.98	\$ 479.00	\$ 428.00	\$ 51.00	\$ 6.98

	NON-AVIATION USE RATE							
	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
	\$ 1,458.60	\$ 1,316.70	\$ 141.90	\$ 17.83	\$ 1,529.32	\$ 1,380.54	\$ 148.78	\$ 17.83
	\$ 1,273.80	\$ 1,146.75	\$ 127.05	\$ 15.57	\$ 1,335.56	\$ 1,202.35	\$ 133.21	\$ 15.57
	\$ 912.45	\$ 816.75	\$ 95.70	\$ 11.15	\$ 956.69	\$ 856.35	\$ 100.34	\$ 11.15
	\$ 815.10	\$ 737.55	\$ 77.55	\$ 9.96	\$ 854.62	\$ 773.31	\$ 81.31	\$ 9.96
	\$ 618.75	\$ 559.35	\$ 59.40	\$ 7.56	\$ 648.75	\$ 566.47	\$ 62.28	\$ 7.56
	\$ 481.80	\$ 438.90	\$ 42.90	\$ 5.88	\$ 505.16	\$ 460.18	\$ 44.98	\$ 5.88
	\$ 466.95	\$ 420.75	\$ 46.20	\$ 5.71	\$ 489.59	\$ 441.15	\$ 48.44	\$ 5.71
	\$ 300.30	\$ 264.00	\$ 36.30	\$ 3.67	\$ 314.86	\$ 276.80	\$ 38.06	\$ 3.67
	\$ 265.65	\$ 240.90	\$ 24.75	\$ 3.24	\$ 278.53	\$ 252.58	\$ 25.95	\$ 3.24
	\$ 354.75	\$ 321.75	\$ 33.00	\$ 4.34	\$ 371.95	\$ 337.95	\$ 34.60	\$ 4.34
	\$ 389.40	\$ 354.75	\$ 34.65	\$ 4.76	\$ 408.28	\$ 371.95	\$ 36.33	\$ 4.76
	\$ 775.50	\$ 697.95	\$ 77.55	\$ 9.47	\$ 813.10	\$ 731.79	\$ 81.31	\$ 9.47
	\$ 1,051.05	\$ 950.40	\$ 100.65	\$ 12.84	\$ 1,102.01	\$ 996.48	\$ 105.53	\$ 12.84
	\$ 704.55	\$ 641.85	\$ 62.70	\$ 8.61	\$ 738.71	\$ 672.97	\$ 66.74	\$ 8.61
	\$ 1,508.10	\$ 1,357.95	\$ 150.15	\$ 18.44	\$ 1,581.22	\$ 1,423.79	\$ 157.43	\$ 18.44
	\$ 790.35	\$ 706.20	\$ 84.15	\$ 9.67	\$ 828.67	\$ 740.44	\$ 88.23	\$ 9.67

2017/2018  
Tiedown and Hangar Rent  
Compton/Woodley Airport

**TIEDOWNS**

	2017/2018	
	Standard	Discount
Single Engine 40' x 30' Push In	\$ 54.00	\$ 40.00
Single Engine 40' x 30' Drive In	\$ 92.00	\$ 83.00
Single Engine 50' x 40' Push In	\$ 86.00	\$ 78.00
Single Engine 50' x 40' Drive In	\$ 121.00	\$ 109.00
Light Twins 40' x 30' Push In	\$ 87.00	\$ 78.00
Light Twins 40' x 30' Drive In	\$ 121.00	\$ 109.00
Light Twins 50' x 40' Push In	\$ 120.00	\$ 116.00
Heavy Twins 60x50 Base 12,550 lbs	\$ 143.00	\$ 120.00
Lg Aircraft + for ea 1,000 Lbs. Over base	\$ 0.77	\$ 0.69
Maintenance Area	\$ 92.00	None
Single Engine 40' x 30' Push In-Sheltered	\$ 60.00	\$ 54.00

**HANGARS**

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
11 Large Hangars - 1702 sq ft (P,Q & R Rows)	\$ 891.00	\$ 802.00	\$ 89.00	\$ 13.07	\$ 891.00	\$ 802.00	\$ 89.00	\$ 13.07
30 Portable Hangars 1060 sq ft (T Row)	\$ 457.00	\$ 412.00	\$ 45.00	\$ 6.72	\$ 457.00	\$ 412.00	\$ 45.00	\$ 6.72
8 Standard with extra area - 1174 sq ft (F, J, K, L, M, O Rows)	\$ 576.00	\$ 520.00	\$ 56.00	\$ 8.48	\$ 576.00	\$ 520.00	\$ 56.00	\$ 8.48
110 Standard Hangars - 1024 sq ft (A-O Rows)	\$ 513.00	\$ 465.00	\$ 48.00	\$ 7.58	\$ 513.00	\$ 465.00	\$ 48.00	\$ 7.58
2 Min. Hangars 301 sq ft (R Row)	\$ 302.00	\$ 273.00	\$ 29.00	\$ 4.45	\$ 302.00	\$ 273.00	\$ 29.00	\$ 4.45
17 Min Hangars - 489 sq ft (A-E & H-O Rows)	\$ 320.00	\$ 285.00	\$ 35.00	\$ 4.65	\$ 320.00	\$ 285.00	\$ 35.00	\$ 4.65
2 Endrooms - 489 sq ft (Q Row)	\$ 290.00	\$ 262.00	\$ 28.00	\$ 4.27	\$ 290.00	\$ 262.00	\$ 28.00	\$ 4.27
10 Endrooms, Standard - 489 sq ft (A- J Rows)	\$ 295.00	\$ 258.00	\$ 27.00	\$ 4.21	\$ 285.00	\$ 258.00	\$ 27.00	\$ 4.21
8 Endrooms, Partial Standard - 900 sq ft (F, J, K, L, M, O, P Rows)	\$ 205.00	\$ 187.00	\$ 18.00	\$ 3.05	\$ 205.00	\$ 187.00	\$ 18.00	\$ 3.05

**AVIATION USE RATE**

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
11 Large Hangars - 1702 sq ft (P,Q & R Rows)	\$ 1,470.15	\$ 1,323.30	\$ 146.85	\$ 17.96	\$ 1,541.43	\$ 1,387.46	\$ 153.97	\$ 17.96
30 Portable Hangars 1060 sq ft (T Row)	\$ 754.05	\$ 679.80	\$ 74.25	\$ 9.21	\$ 790.61	\$ 712.76	\$ 77.85	\$ 9.21
8 Standard with extra area - 1174 sq ft (F, J, K, L, M, O Rows)	\$ 950.40	\$ 858.00	\$ 92.40	\$ 11.62	\$ 996.48	\$ 899.60	\$ 96.88	\$ 11.62
110 Standard Hangars - 1024 sq ft (A-O Rows)	\$ 846.45	\$ 767.25	\$ 79.20	\$ 10.35	\$ 887.49	\$ 804.45	\$ 83.04	\$ 10.35
2 Min. Hangars 301 sq ft (R Row)	\$ 498.30	\$ 450.45	\$ 47.85	\$ 6.10	\$ 522.46	\$ 472.29	\$ 50.17	\$ 6.10
17 Min Hangars - 489 sq ft (A-E & H-O Rows)	\$ 528.00	\$ 470.25	\$ 57.75	\$ 6.45	\$ 553.60	\$ 493.05	\$ 60.55	\$ 6.45
2 Endrooms - 489 sq ft (Q Row)	\$ 478.50	\$ 432.30	\$ 46.20	\$ 5.85	\$ 501.70	\$ 453.26	\$ 48.44	\$ 5.85
10 Endrooms, Standard - 489 sq ft (A- J Rows)	\$ 470.25	\$ 425.70	\$ 44.55	\$ 5.75	\$ 493.05	\$ 446.34	\$ 46.71	\$ 5.75
8 Endrooms, Partial Standard - 900 sq ft (F, J, K, L, M, O, P Rows)	\$ 338.25	\$ 308.55	\$ 29.70	\$ 4.14	\$ 354.65	\$ 323.51	\$ 31.14	\$ 4.14

**NON-AVIATION USE RATE**

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
11 Large Hangars - 1702 sq ft (P,Q & R Rows)	\$ 1,470.15	\$ 1,323.30	\$ 146.85	\$ 17.96	\$ 1,541.43	\$ 1,387.46	\$ 153.97	\$ 17.96
30 Portable Hangars 1060 sq ft (T Row)	\$ 754.05	\$ 679.80	\$ 74.25	\$ 9.21	\$ 790.61	\$ 712.76	\$ 77.85	\$ 9.21
8 Standard with extra area - 1174 sq ft (F, J, K, L, M, O Rows)	\$ 950.40	\$ 858.00	\$ 92.40	\$ 11.62	\$ 996.48	\$ 899.60	\$ 96.88	\$ 11.62
110 Standard Hangars - 1024 sq ft (A-O Rows)	\$ 846.45	\$ 767.25	\$ 79.20	\$ 10.35	\$ 887.49	\$ 804.45	\$ 83.04	\$ 10.35
2 Min. Hangars 301 sq ft (R Row)	\$ 498.30	\$ 450.45	\$ 47.85	\$ 6.10	\$ 522.46	\$ 472.29	\$ 50.17	\$ 6.10
17 Min Hangars - 489 sq ft (A-E & H-O Rows)	\$ 528.00	\$ 470.25	\$ 57.75	\$ 6.45	\$ 553.60	\$ 493.05	\$ 60.55	\$ 6.45
2 Endrooms - 489 sq ft (Q Row)	\$ 478.50	\$ 432.30	\$ 46.20	\$ 5.85	\$ 501.70	\$ 453.26	\$ 48.44	\$ 5.85
10 Endrooms, Standard - 489 sq ft (A- J Rows)	\$ 470.25	\$ 425.70	\$ 44.55	\$ 5.75	\$ 493.05	\$ 446.34	\$ 46.71	\$ 5.75
8 Endrooms, Partial Standard - 900 sq ft (F, J, K, L, M, O, P Rows)	\$ 338.25	\$ 308.55	\$ 29.70	\$ 4.14	\$ 354.65	\$ 323.51	\$ 31.14	\$ 4.14

2017/2018  
Tiedown and Hangar Rent  
Whiteman Airport

TIEDOWNS

	2017/2018	
	Standard	Discount
Single Engine 40' x 30' Push In	\$ 107.00	\$ 99.00
Single Engine 40' x 30' Drive In	\$ 147.00	\$ 132.00
Single Engine 50' x 40' Push In	\$ 121.00	\$ 109.00
Single Engine 50' x 40' Drive In	\$ 150.00	\$ 135.00
Light Twins 40' x 30' Push In	\$ 121.00	\$ 109.00
Light Twins 40' x 30' Drive In	\$ 150.00	\$ 135.00
Heavy Twins 60x50 Base 12,550 lbs	\$ 189.00	\$ 169.00
Lg Aircraft * for ea 1,000 Lbs. Over base	\$ 0.77	\$ 0.69
Helipad - 60' diameter/2800 sq ft	\$ 121.00	\$ 109.00

HANGARS

	2016/2017			2017/2018		
	Standard	Discount	Forf Disc	Standard	Discount	Forf Disc
4 Port-A-Port Executive - 1512 sq ft (End of J Row)	\$ 597.00	\$ 537.00	\$ 60.00	\$ 597.00	\$ 537.00	\$ 60.00
17 Port-A-Port Executive 1 - 1050 sq ft (12 E Row, 2 J Row)	\$ 514.00	\$ 466.00	\$ 48.00	\$ 514.00	\$ 466.00	\$ 48.00
39 Port-A-Port Executive - 760 sq ft (C-01A, D, J2E, J2F Rows)	\$ 438.00	\$ 395.00	\$ 42.00	\$ 438.00	\$ 395.00	\$ 42.00
75 Port-A-Port Executive - 780 sq ft (B, G, H Rows)	\$ 389.00	\$ 350.00	\$ 39.00	\$ 389.00	\$ 350.00	\$ 39.00
18 Standard Hangars - 832 sq ft (T & U Rows)	\$ 399.00	\$ 357.00	\$ 42.00	\$ 399.00	\$ 357.00	\$ 42.00
4 Endrooms - Small - 140 sq ft	\$ 140.00	\$ 129.00	\$ 11.00	\$ 140.00	\$ 129.00	\$ 11.00
15 Rectangular Clear Span - 1512 sq ft (C Row)	\$ 756.00	\$ 679.00	\$ 77.00	\$ 756.00	\$ 679.00	\$ 77.00
51 Portable Hangars - 1104 sq ft (E & F Rows)	\$ 549.00	\$ 495.00	\$ 54.00	\$ 549.00	\$ 495.00	\$ 54.00
5 Executive II Portable - 1840 sq ft (J Row)	\$ 849.00	\$ 765.00	\$ 84.00	\$ 849.00	\$ 765.00	\$ 84.00
9 Rectangular Hangars - 1512 sq ft (BB Row)	\$ 791.00	\$ 711.00	\$ 80.00	\$ 791.00	\$ 711.00	\$ 80.00
13 T-Hangars Large - 1312 sq ft (DD Row)	\$ 608.00	\$ 547.00	\$ 61.00	\$ 608.00	\$ 547.00	\$ 61.00
15 T-Hangars Standard - 889 sq ft (CC Row)	\$ 543.00	\$ 489.00	\$ 54.00	\$ 543.00	\$ 489.00	\$ 54.00
3 Endrooms - 600 sq ft (End of CC & DD Rows)	\$ 302.00	\$ 273.00	\$ 29.00	\$ 302.00	\$ 273.00	\$ 29.00
1 Office	\$ 200.00	\$ 182.00	\$ 18.00	\$ 200.00	\$ 182.00	\$ 18.00

	NON-AVIATION USE RATE					
	2016/2017			2017/2018		
	Standard	Discount	Forf Disc	Standard	Discount	Forf Disc
	\$ 985.05	\$ 886.05	\$ 99.00	\$ 1,032.81	\$ 929.01	\$ 103.80
	\$ 848.10	\$ 768.90	\$ 79.20	\$ 889.22	\$ 806.18	\$ 83.04
	\$ 722.70	\$ 653.40	\$ 69.30	\$ 757.74	\$ 685.08	\$ 72.66
	\$ 641.85	\$ 577.50	\$ 64.35	\$ 672.97	\$ 605.50	\$ 67.47
	\$ 658.35	\$ 589.05	\$ 69.30	\$ 690.27	\$ 617.61	\$ 72.66
	\$ 231.00	\$ 212.85	\$ 18.15	\$ 242.20	\$ 223.17	\$ 19.03
	\$ 1,247.40	\$ 1,120.35	\$ 127.05	\$ 1,307.88	\$ 1,174.67	\$ 133.21
	\$ 905.95	\$ 816.75	\$ 89.10	\$ 949.77	\$ 856.35	\$ 93.42
	\$ 1,400.85	\$ 1,262.25	\$ 138.60	\$ 1,468.77	\$ 1,323.45	\$ 145.32
	\$ 1,305.15	\$ 1,173.15	\$ 132.00	\$ 1,368.43	\$ 1,230.03	\$ 138.40
	\$ 1,003.20	\$ 902.55	\$ 100.65	\$ 1,051.84	\$ 946.31	\$ 105.53
	\$ 895.95	\$ 806.85	\$ 89.10	\$ 939.39	\$ 845.97	\$ 93.42
	\$ 498.30	\$ 450.45	\$ 47.85	\$ 522.46	\$ 472.29	\$ 50.17
	\$ 330.00	\$ 300.30	\$ 29.70	\$ 346.00	\$ 314.86	\$ 31.14



2017/2018  
Tiedown and Hangar Rent  
Brackett Field Airport

TIEDOWNS

	2017/2018	Standard	Discount
18-Single Engine 40' x 30' Push In	\$ 58.00	\$ 52.00	
Single Engine 40' x 30' Drive In	\$ 92.00	\$ 84.00	
Single Engine 50' x 40' Push In	\$ 84.00	\$ 58.00	
Single Engine 40' x 40' Drive In	\$ 99.00	\$ 90.00	
Light Twins 40' x 30' Push In	\$ 64.00	\$ 58.00	
Light Twins 40' x 30' Drive In	\$ 99.00	\$ 90.00	
Light Twins 50' x 40' Drive In	\$ 110.00	\$ 100.00	
Heavy Twins 60'x50' Base 12,500 lbs	\$ 139.00	\$ 128.00	
Lg Aircraft + for ea 1,500 Lbs. Over base	\$ 0.77	\$ 0.70	

HANGARS

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
18 Large Hangars - 1702 sq ft (C&G Rows)	\$ 831.00	\$ 750.00	\$ 81.00	\$ 12.23	\$ 831.00	\$ 750.00	\$ 81.00	\$ 12.23
112 Standard Hangars - 1013 sq ft (A, B, D, E, F, J Rows)	\$ 489.00	\$ 438.00	\$ 51.00	\$ 7.14	\$ 489.00	\$ 438.00	\$ 51.00	\$ 7.14
17 Port-A-Port Executive - 765 sq ft (L Row)	\$ 278.00	\$ 250.00	\$ 28.00	\$ 4.08	\$ 278.00	\$ 250.00	\$ 28.00	\$ 4.08
40 Standard Hangars - 1013 sq ft No Partition (S Row)	\$ 393.00	\$ 353.00	\$ 40.00	\$ 5.75	\$ 393.00	\$ 353.00	\$ 40.00	\$ 5.75
4 Mini-Hangars - 418 sq ft (G01A, G12A, C01A, C08A)	\$ 288.00	\$ 261.00	\$ 27.00	\$ 4.25	\$ 288.00	\$ 261.00	\$ 27.00	\$ 4.25
7 Mini-Standard - 507 sq ft (J Row, B27A, E07A, E15A, F01A, F14A)	\$ 278.00	\$ 240.00	\$ 38.00	\$ 4.06	\$ 278.00	\$ 240.00	\$ 38.00	\$ 4.06
1 Large Hangar - 1814 sq ft (Ran25)	\$ 882.00	\$ 794.00	\$ 88.00	\$ 12.94	\$ 882.00	\$ 794.00	\$ 88.00	\$ 12.94
15 Large Hangars - 1824 sq ft (Ran09, Ran11 - Ran24)	\$ 886.00	\$ 798.00	\$ 88.00	\$ 13.01	\$ 886.00	\$ 798.00	\$ 88.00	\$ 13.01
1 Large Hangar - 1898 sq ft (Ran10)	\$ 922.00	\$ 829.00	\$ 93.00	\$ 13.51	\$ 922.00	\$ 829.00	\$ 93.00	\$ 13.51
7 Large Hangars - 1932 sq ft (ran01, ran03 - ran08)	\$ 939.00	\$ 845.00	\$ 94.00	\$ 13.77	\$ 939.00	\$ 845.00	\$ 94.00	\$ 13.77
1 Large Hangar - 2508 sq ft (ran02)	\$ 1,219.00	\$ 1,097.00	\$ 122.00	\$ 17.88	\$ 1,219.00	\$ 1,097.00	\$ 122.00	\$ 17.88
48 Hangars - 1512 sq ft (H, I, K, Rows)	\$ 746.00	\$ 671.00	\$ 75.00	\$ 10.94	\$ 746.00	\$ 671.00	\$ 75.00	\$ 10.94
2 Endroom, Standard (A24A, D17A)	\$ 168.00	\$ 153.00	\$ 15.00	\$ 2.49	\$ 168.00	\$ 153.00	\$ 15.00	\$ 2.49
3 Endroom, Partial Standard - 340 sq ft (A01A, B01A, D01A)	\$ 139.00	\$ 128.00	\$ 11.00	\$ 2.09	\$ 139.00	\$ 128.00	\$ 11.00	\$ 2.09
3 Endrooms, Standard No Partition (S42, S43, S44)	\$ 124.00	\$ 110.00	\$ 14.00	\$ 1.79	\$ 124.00	\$ 110.00	\$ 14.00	\$ 1.79
2 Endrooms Square, 399 sq ft (19, 20)	\$ 197.00	\$ 178.00	\$ 19.00	\$ 2.90	\$ 197.00	\$ 178.00	\$ 19.00	\$ 2.90

AVIATION USE RATE

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
18 Large Hangars - 1702 sq ft (C&G Rows)	\$ 1,371.15	\$ 1,237.50	\$ 133.65	\$ 16.76	\$ 1,437.63	\$ 1,297.50	\$ 140.13	\$ 16.76
112 Standard Hangars - 1013 sq ft (A, B, D, E, F, J Rows)	\$ 806.65	\$ 722.70	\$ 84.15	\$ 9.86	\$ 845.97	\$ 757.74	\$ 88.23	\$ 9.86
17 Port-A-Port Executive - 765 sq ft (L Row)	\$ 458.70	\$ 412.50	\$ 46.20	\$ 5.61	\$ 480.94	\$ 432.50	\$ 48.44	\$ 5.61
40 Standard Hangars - 1013 sq ft No Partition (S Row)	\$ 648.45	\$ 582.45	\$ 66.00	\$ 7.92	\$ 679.69	\$ 610.69	\$ 69.20	\$ 7.92
4 Mini-Hangars - 418 sq ft (G01A, G12A, C01A, C08A)	\$ 475.20	\$ 430.65	\$ 44.55	\$ 5.80	\$ 498.24	\$ 451.53	\$ 46.71	\$ 5.80
7 Mini-Standard - 507 sq ft (J Row, B27A, E07A, E15A, F01A, F14A)	\$ 458.70	\$ 410.85	\$ 47.85	\$ 5.61	\$ 480.94	\$ 430.77	\$ 50.17	\$ 5.61
1 Large Hangar - 1814 sq ft (Ran25)	\$ 1,455.30	\$ 1,310.10	\$ 145.20	\$ 17.78	\$ 1,525.86	\$ 1,373.62	\$ 152.24	\$ 17.78
15 Large Hangars - 1824 sq ft (Ran09, Ran11 - Ran24)	\$ 1,461.90	\$ 1,316.70	\$ 145.20	\$ 17.86	\$ 1,532.78	\$ 1,380.54	\$ 152.24	\$ 17.86
1 Large Hangar - 1898 sq ft (Ran10)	\$ 1,521.30	\$ 1,367.85	\$ 153.45	\$ 18.60	\$ 1,595.06	\$ 1,434.17	\$ 160.89	\$ 18.60
7 Large Hangars - 1932 sq ft (ran01, ran03 - ran08)	\$ 1,549.35	\$ 1,394.25	\$ 155.10	\$ 18.94	\$ 1,624.47	\$ 1,461.85	\$ 162.62	\$ 18.94
1 Large Hangar - 2508 sq ft (ran02)	\$ 2,011.35	\$ 1,810.05	\$ 201.30	\$ 24.58	\$ 2,108.87	\$ 1,897.81	\$ 211.06	\$ 24.58
48 Hangars - 1512 sq ft (H, I, K, Rows)	\$ 1,230.90	\$ 1,107.15	\$ 123.75	\$ 15.04	\$ 1,290.58	\$ 1,160.83	\$ 128.75	\$ 15.04
2 Endroom, Standard (A24A, D17A)	\$ 277.20	\$ 252.45	\$ 24.75	\$ 3.39	\$ 290.64	\$ 264.69	\$ 25.95	\$ 3.39
3 Endroom, Partial Standard - 340 sq ft (A01A, B01A, D01A)	\$ 229.35	\$ 211.20	\$ 18.15	\$ 2.80	\$ 240.47	\$ 221.44	\$ 19.03	\$ 2.80
3 Endrooms, Standard No Partition (S42, S43, S44)	\$ 204.60	\$ 181.50	\$ 23.10	\$ 2.49	\$ 214.52	\$ 190.30	\$ 24.22	\$ 2.49
2 Endrooms Square, 399 sq ft (19, 20)	\$ 325.05	\$ 293.70	\$ 31.35	\$ 3.98	\$ 340.81	\$ 307.94	\$ 32.87	\$ 3.98

NON-AVIATION USE RATE

	2016/2017			2017/2018				
	Standard	Discount	Forf Disc	Tax	Standard	Discount	Forf Disc	Tax
18 Large Hangars - 1702 sq ft (C&G Rows)	\$ 1,371.15	\$ 1,237.50	\$ 133.65	\$ 16.76	\$ 1,437.63	\$ 1,297.50	\$ 140.13	\$ 16.76
112 Standard Hangars - 1013 sq ft (A, B, D, E, F, J Rows)	\$ 806.65	\$ 722.70	\$ 84.15	\$ 9.86	\$ 845.97	\$ 757.74	\$ 88.23	\$ 9.86
17 Port-A-Port Executive - 765 sq ft (L Row)	\$ 458.70	\$ 412.50	\$ 46.20	\$ 5.61	\$ 480.94	\$ 432.50	\$ 48.44	\$ 5.61
40 Standard Hangars - 1013 sq ft No Partition (S Row)	\$ 648.45	\$ 582.45	\$ 66.00	\$ 7.92	\$ 679.69	\$ 610.69	\$ 69.20	\$ 7.92
4 Mini-Hangars - 418 sq ft (G01A, G12A, C01A, C08A)	\$ 475.20	\$ 430.65	\$ 44.55	\$ 5.80	\$ 498.24	\$ 451.53	\$ 46.71	\$ 5.80
7 Mini-Standard - 507 sq ft (J Row, B27A, E07A, E15A, F01A, F14A)	\$ 458.70	\$ 410.85	\$ 47.85	\$ 5.61	\$ 480.94	\$ 430.77	\$ 50.17	\$ 5.61
1 Large Hangar - 1814 sq ft (Ran25)	\$ 1,455.30	\$ 1,310.10	\$ 145.20	\$ 17.78	\$ 1,525.86	\$ 1,373.62	\$ 152.24	\$ 17.78
15 Large Hangars - 1824 sq ft (Ran09, Ran11 - Ran24)	\$ 1,461.90	\$ 1,316.70	\$ 145.20	\$ 17.86	\$ 1,532.78	\$ 1,380.54	\$ 152.24	\$ 17.86
1 Large Hangar - 1898 sq ft (Ran10)	\$ 1,521.30	\$ 1,367.85	\$ 153.45	\$ 18.60	\$ 1,595.06	\$ 1,434.17	\$ 160.89	\$ 18.60
7 Large Hangars - 1932 sq ft (ran01, ran03 - ran08)	\$ 1,549.35	\$ 1,394.25	\$ 155.10	\$ 18.94	\$ 1,624.47	\$ 1,461.85	\$ 162.62	\$ 18.94
1 Large Hangar - 2508 sq ft (ran02)	\$ 2,011.35	\$ 1,810.05	\$ 201.30	\$ 24.58	\$ 2,108.87	\$ 1,897.81	\$ 211.06	\$ 24.58
48 Hangars - 1512 sq ft (H, I, K, Rows)	\$ 1,230.90	\$ 1,107.15	\$ 123.75	\$ 15.04	\$ 1,290.58	\$ 1,160.83	\$ 128.75	\$ 15.04
2 Endroom, Standard (A24A, D17A)	\$ 277.20	\$ 252.45	\$ 24.75	\$ 3.39	\$ 290.64	\$ 264.69	\$ 25.95	\$ 3.39
3 Endroom, Partial Standard - 340 sq ft (A01A, B01A, D01A)	\$ 229.35	\$ 211.20	\$ 18.15	\$ 2.80	\$ 240.47	\$ 221.44	\$ 19.03	\$ 2.80
3 Endrooms, Standard No Partition (S42, S43, S44)	\$ 204.60	\$ 181.50	\$ 23.10	\$ 2.49	\$ 214.52	\$ 190.30	\$ 24.22	\$ 2.49
2 Endrooms Square, 399 sq ft (19, 20)	\$ 325.05	\$ 293.70	\$ 31.35	\$ 3.98	\$ 340.81	\$ 307.94	\$ 32.87	\$ 3.98

2017/2018  
Tiedown and Hangar Rent  
WJ Fox Airfield

**TIEDOWNS**

	2017/2018	
	Standard	Discount
Single Engine 40' x 30' Push In	\$ 60.00	\$ 54.00
Single Engine 40' x 30' Drive In	\$ 67.00	\$ 70.00
Single Engine 50' x 40' Push In	\$ 75.00	\$ 68.00
Single Engine 50' x 40' Drive In	\$ 110.00	\$ 105.00
Light Twins 40' x 30' Push In	\$ 75.00	\$ 68.00
Light Twins 40' x 30' Drive In	\$ 110.00	\$ 100.00
Light Twins 50' x 40' Drive In	\$ 123.00	\$ 111.00
Heavy Twins 60'x40' Base 12,550 lbs	\$ 133.00	\$ 122.00
Lg Aircraft + for ea 1,000 Lbs Over base	\$ 0.77	\$ 0.69
Maintenance Area	None	None
Single Engine 40' x 30' Push In-Shelared	None	None

**HANGARS**

	2016/2017			2017/2018		
	Standard	Discount	Forf Disc	Standard	Discount	Forf Disc
1 Port-A-Fort Executive II - 1702 sq ft (A Row)	\$ 718.00	\$ 645.00	\$ 73.00	\$ 718.00	\$ 645.00	\$ 73.00
64 Standard Hangars - 850 sq ft (300, 400, 500, 600, 700 Rows)	\$ 401.00	\$ 359.00	\$ 42.00	\$ 401.00	\$ 359.00	\$ 42.00
4 Port-A-Fort - 765 sq ft (B, C, D, E Rows)	\$ 232.00	\$ 209.00	\$ 23.00	\$ 232.00	\$ 209.00	\$ 23.00
5 Encloom, 1/2 Size Hangars 500 sq ft (Rollup Doors)	\$ 146.00	\$ 132.00	\$ 14.00	\$ 146.00	\$ 132.00	\$ 14.00
3 Encloom, 1/2 Size Hangars 500 sq ft (Walk-In Doors, 300, 401, 410 Rows)	\$ 208.00	\$ 189.00	\$ 19.00	\$ 208.00	\$ 189.00	\$ 19.00
1 Portable Hangar (F Row)	\$ 526.00	\$ 472.00	\$ 54.00	\$ 526.00	\$ 472.00	\$ 54.00
7 Lg Standard T Hangars - 1600 sq ft (800 Row)	\$ 762.00	\$ 684.00	\$ 78.00	\$ 762.00	\$ 684.00	\$ 78.00
3 Block Executive LG - 3355 sq ft (901, 992, 903)	\$ 1,555.00	\$ 1,400.00	\$ 155.00	\$ 1,555.00	\$ 1,400.00	\$ 155.00
2 Block Executive SM - 2665 sq ft (904, 905)	\$ 1,249.00	\$ 1,125.00	\$ 124.00	\$ 1,249.00	\$ 1,125.00	\$ 124.00
4 Block Executive Hangars LG - 3750 sq ft (201, 202, 203, 204)	\$ 1,738.00	\$ 1,564.00	\$ 174.00	\$ 1,738.00	\$ 1,564.00	\$ 174.00

**AVIATION USE RATE**

	2016/2017			2017/2018		
	Standard	Discount	Forf Disc	Standard	Discount	Forf Disc
	\$ 718.00	\$ 645.00	\$ 73.00	\$ 718.00	\$ 645.00	\$ 73.00
	\$ 401.00	\$ 359.00	\$ 42.00	\$ 401.00	\$ 359.00	\$ 42.00
	\$ 232.00	\$ 209.00	\$ 23.00	\$ 232.00	\$ 209.00	\$ 23.00
	\$ 146.00	\$ 132.00	\$ 14.00	\$ 146.00	\$ 132.00	\$ 14.00
	\$ 208.00	\$ 189.00	\$ 19.00	\$ 208.00	\$ 189.00	\$ 19.00
	\$ 526.00	\$ 472.00	\$ 54.00	\$ 526.00	\$ 472.00	\$ 54.00
	\$ 762.00	\$ 684.00	\$ 78.00	\$ 762.00	\$ 684.00	\$ 78.00
	\$ 1,555.00	\$ 1,400.00	\$ 155.00	\$ 1,555.00	\$ 1,400.00	\$ 155.00
	\$ 1,249.00	\$ 1,125.00	\$ 124.00	\$ 1,249.00	\$ 1,125.00	\$ 124.00
	\$ 1,738.00	\$ 1,564.00	\$ 174.00	\$ 1,738.00	\$ 1,564.00	\$ 174.00

**NON-AVIATION USE RATE**

	2016/2017			2017/2018		
	Standard	Discount	Forf Disc	Standard	Discount	Forf Disc
	\$ 1,184.70	\$ 1,064.25	\$ 120.45	\$ 1,242.14	\$ 1,115.85	\$ 126.29
	\$ 661.65	\$ 592.35	\$ 69.30	\$ 693.73	\$ 621.07	\$ 72.66
	\$ 382.80	\$ 344.85	\$ 37.95	\$ 401.36	\$ 361.57	\$ 39.79
	\$ 240.90	\$ 217.80	\$ 23.10	\$ 252.58	\$ 228.36	\$ 24.22
	\$ 343.20	\$ 311.65	\$ 31.55	\$ 359.84	\$ 326.97	\$ 32.87
	\$ 867.90	\$ 778.80	\$ 89.10	\$ 909.98	\$ 816.56	\$ 93.42
	\$ 1,257.30	\$ 1,128.60	\$ 128.70	\$ 1,318.26	\$ 1,183.32	\$ 134.94
	\$ 2,565.75	\$ 2,310.00	\$ 255.75	\$ 2,690.15	\$ 2,422.00	\$ 268.15
	\$ 2,060.85	\$ 1,856.25	\$ 204.60	\$ 2,160.77	\$ 1,946.25	\$ 214.52
	\$ 2,867.70	\$ 2,590.60	\$ 287.10	\$ 3,006.74	\$ 2,705.72	\$ 301.02

EXHIBIT A  
STATEMENT OF WORK

CONTRACTOR shall:

1. Manage and operate the airports for the use and benefit of the County and the general public seven days a week, 24 hours a day, in a safe and efficient manner and maintain them in a clean, orderly, safe, and operational condition in conformity with all applicable Federal, State and Local laws, rules and regulations.
2. Operate, maintain, and repair all airport grounds, facilities and buildings, and provide all services as are customary and usual to such operations, including, but not limited to those described herein.

Maintain a written log of all complaints received, i.e., those concerning employee appearance, attitude, service, lack of facility maintenance, or anything in connection with airport operations, maintenance, or fuel facility operation. The log shall contain the date of the occurrence and what action was taken, or the reason for non-action.

3. Operate or provide for the operation, maintenance, and repair of the aircraft fueling facilities and equipment, maintaining responsibility for product quality control and provide continuous service 24 hours, 7 days a week, with no less than one person.

4. Operate or provide for the operation, maintenance, and repair of Crash Fire Rescue (CFR) vehicles, including no less than one trained person available for emergency response at night and no less than 2 trained persons available for emergency response during daylight hours, 7 days a week and 24 hours a day. Maintain a CFR response log indicating time and method of notification, response time to scene, and what occurs. Contact appropriate agencies and fill out Aircraft Accident Report Form.
5. Enforce on behalf of the Director of Public Works all provisions of the Airport Ordinance (Chapter 19.04, Title 19, Los Angeles County Code) and other applicable statutes or rules.
6. Administer and monitor existing and future agreements and leases with "Airport Tenants" (i.e., Fixed Based Operators, concessionaires, etc.) to insure compliance. Provide the Director monthly reports on the current status of each existing agreement and lease. Perform on behalf of the County all obligations of the County and insure all obligations of the "Airport Tenants" are enforced, subject to the approval of Director of Public Works and the Board of Supervisors. Examples of obligations of the County and "Airport Tenants" can be found in current airport leases.
7. Develop and submit recommended fee schedules and rental rates annually for County approval. Recommendations

- will be submitted to the Director and the Aviation Commission along with a draft Board of Supervisors "action request letter" prior to April 1st of each year.
8. Prepare and negotiate new agreements and leases on a timely basis, subject to the approval of the Director and the Board of Supervisors. Provide the Director monthly reports on the status of new lease and agreement negotiations.
  9. Collect and reconcile all fees and payments due, using uniform procedures to provide accountability, control, and security of funds. Provide the Director a monthly report in a format acceptable to the Director on all delinquent accounts and the methods being utilized to collect the delinquencies.
  10. Prepare and submit reports and statistical data requested by the Director of Public Works and the Board of Supervisors in a format acceptable to the Director. For example, monthly financial and operational reports, etc.. The Director will distribute copies of this information to the Aviation Commission.
  11. Attend monthly meetings of the Aviation Commission and provide explanations of the Proposer's operational reports and responses to concerns of the Commission.
  12. Prepare and submit for approval an annual operating budget by December 1st of each year for the following July - June Fiscal Year. The Annual Operating Budget

shall itemize all anticipated revenues and operating expenses with supporting records and documents.

13. Perform as necessary to insure a positive image for the airports by being responsive to community complaints and inquiries and organizing annual airport open houses or other events which foster good community relations. Copies of community complaints and inquiries and the Proposer's responses should be forwarded to the Director within five days. Maintain a community complaint log listing date, time, nature and disposition of complaints.
14. Provide the Public Affairs and Advocacy Office of the Department of Public Works timely information, as requested by them, to answer inquiries by the news media. For example, information about aircraft accidents, airspace problems, construction projects, etc. Maintain media response log.
15. CONTRACTOR may be requested to performance additional items of work, including, but not necessarily limited to the development of a comprehensive plan for the development of each airport consistent with COUNTY planning and development to date. Any such additional work will be separately funded.

With the concurrence of DIRECTOR, CONTRACTOR may solicit proposals for capital improvements and property development, and may evaluate such proposals for overall consistency with CONTRACTOR's comprehensive plans.

CONTRACTOR will provide the results of its evaluations to DIRECTOR. In the event CONTRACTOR shall have alternative plans to conduct its own capital improvement or development projects which are inconsistent with any effort proposed by a third party, CONTRACTOR may submit such proposals and shall be granted by the DIRECTOR a right to match or better the proposals for all capital developments subject to future review and possible approval by COUNTY's Board of Supervisors.