

SACHI A. HAMAI Chief Executive Officer

July 11, 2017

County of Los Angeles CHIEF EXECUTIVE OFFICE

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To: Supervisor Mark Ridley-Thomas, Chairman Supervisor Hilda L. Solis Supervisor Sheila Kuehl Supervisor Janice Hahn Supervisor Kathryn Barger

From:

Sachi A. Hamai

LOS ANGELES ECONOMIC DEVELOPMENT CORPORATION "88 CITIES OF LOS ANGELES COUNTY REPORT"

This memorandum is in response to the May 3, 2016, Board motion by Supervisors Solis and Knabe to:

- Authorize the Los Angeles County Chief Executive Officer (CEO), or her designee, to analyze the Quarterly Census of Employment and Wages (QCEW) industry and employment data of the County of Los Angeles (County) from the California State Employment Development Department (EDD) for economic development purposes related to the development and implementation of an economic development strategic plan for the County.
- 2. Direct the CEO to negotiate and execute a data sharing agreement with EDD to examine the QCEW industry and employment data for the County.
- 3. Direct the CEO to enter into contracts for the purpose of evaluating the QCEW industry and employment data and providing reports in a format as directed by the CEO to create economic development strategies and to strengthen and support economic development initiatives using a data-driven process.

The motion was further amended to have the Los Angeles Economic Development Corporation (LAEDC) serve as the entity that transacts with private sector entities that may want to obtain the data, and report back to the Board when transactions take place.

"To Enrich Lives Through Effective And Caring Service"

Each Supervisor July 11, 2017 Page 2

LAEDC has completed the initial 88 Cities of Los Angeles County Report by using the fully-disclosed establishment level employment and payroll data at the 6-digit North American Industry Classification System (NAICS) to conduct the initial research on jobs and industry employment in each of the 88 cities in the County, unincorporated areas, and each supervisorial district. This report provides a baseline of activity, including employment, wages, and establishments for each city and the unincorporated areas, classified by industry sector. A trend analysis was conducted to show the fastest growing industries, wage growth within industries and cities, and the distribution of businesses by employment size.

LAEDC proposes to continue working with the County to produce both quarterly and annual updates to the 88 Cities of Los Angeles County Report, as well as analysis that helps to advance the development of the County's seven priority industry clusters. The key advantage to utilizing establishment level data comes from the ability to place establishments in the various areas of the County, which can be used to help identify the locations where each priority industry cluster is concentrated, and where its jobs are growing or declining. LAEDC is positioned to produce custom-tailored reports upon the County's request for *any* or *all* of the priority industry clusters that can be used by the

First, **market** reports can be crafted to help attract new prospective businesses in each priority industry cluster by providing them with information about the areas within the County where businesses in their supply-chain are concentrated and growing. These areas can then strengthen and support the priority industry clusters. One positive externality that occurs when new firms establish near existing businesses within their supply-chain is that the need to transport goods and persons across the County is reduced, thus preventing new sources of traffic congestion.

Second, <u>land-use</u> reports can help the County understand the best uses of vacant parcels that are being considered for development. Each priority industry cluster utilizes a single type of structure or a mix of types of structures. For example, manufacturing establishments generally operate out of industrial structures while professional business services establishments generally operate out of office structures. The areas where an industry cluster is concentrated and growing will have a higher demand for the type of structures that they generally utilize.

Third, <u>workforce development</u> reports can help develop a more localized approach to workforce development efforts. Local workforce development boards would benefit by understanding which priority industry clusters are highly concentrated and growing within their service area to help train workers for high-growth, high-wage jobs that are in

Each Supervisor July 11, 2017 Page 3

demand and growing and are in close proximity to where they live. Limited workforce development resources can be allocated more efficiently.

Fourth, **policy recommendation** reports can also be used to analyze how recent policies or incentive programs impact job growth in the priority industry clusters within local areas of the County to drive analysis and possible adoption of such policies or incentive programs to other areas within the County. The purpose is to ensure that only the most effective and appropriate policies and incentive programs that have the greatest benefits to County residents will be adopted.

If you have any questions, please contact me, or your staff may contact Cheri Thomas at (213) 974-1326 or cthomas@ceo.lacounty.gov.

SAH:JJ:FD CT:lc

Attachment

c: Executive Office, Board of Supervisors County Counsel

INSTITUTE FOR APPLIED ECONOMICS

LAEDC

Los Angeles County Economic Development Corporation



JUNE 2017

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LOS ANGELES COUNTY AND ITS 88 CITIES: JOBS & INDUSTRIES

Christine Cooper, Ph.D. Rafael De Anda

June 2017



INSTITUTE FOR APPLIED ECONOMICS Los Angeles County Economic Development Corporation 444 S. Flower Street, 37th Floor, Los Angeles, CA 90071

Every reasonable effort has been made to ensure that the data contained herein reflect the most accurate and timely information possible and they are believed to be reliable. The report is provided solely for informational purposes and is not to be construed as providing advice, recommendations, endorsements, representations or warranties of any kind whatsoever.

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EXECUTIVE SUMMARY

he Los Angeles County Economic Development Corporation (LAEDC) has produced a first of its kind employment report for L.A. County including its 88 incorporated cities, 14 aggregations of unincorporated areas, and five supervisorial districts. This report helps identify the business footprint within the many parts of the County, as well as the unique trends that have developed over recent years. The data used for the report was provided in a disaggregated form by the California Employment Development Department (EDD) and processed, verified, and geocoded, by the LAEDC to produce employment counts, business establishment counts, and payrolls for each jurisdiction from 2008 to 2015.

This report includes employment profiles of all cities, groups of unincorporated neighborhoods, and supervisorial districts in Los Angeles County. Each jurisdiction has a one-page profile with information about employment, establishments, and payrolls categorized by industry, industry cluster, and size of business.

The employment profiles are followed by a series of summary tables that show where each jurisdiction ranks. A few key figures from the summary tables are provided below:

- Approximately 1.7 million people worked in the City of Los Angeles in 2015, nearly 40% of the County total. The cities of Long Beach, Burbank, Glendale, and Torrance all had over 100,000 workers in 2015.
- From 2008 to 2015, the cities that added the most jobs were Los Angeles (36,400), Burbank (11,400), Culver City (9,400), Santa Monica (7,700), and Glendale (6,300). The cities adding jobs at the fastest rates over the same period were Sierra Madre

(40.0%), Bellflower (36.6%), Maywood (27.6%), Rancho Palos Verdes (23.0%), and Compton (21.3%). Supervisorial District 2 (5.5%) contained the highest job growth over the period among supervisorial districts. Meanwhile, Supervisorial District 1 (-0.4%) had net negative job growth due mainly to cuts from the public sector which accounts for almost one-quarter of all jobs in the district. Excluding the public sector, Supervisorial District 1 had 14,300 more private sector jobs in 2015 than in 2008.

- The cities with the highest average annual wages in 2015 were El Segundo (\$117,000), Hidden Hills (\$104,500), Beverly Hills (\$92,300), Westlake Village (\$84,500), and La Cañada-Flintridge (\$84,000).
- The County contained 202,336 small business establishments in 2015, excluding firms with more than 100 employees in the county, public sector establishments, and establishments with only one in-home health care aide . An estimated 83,924 (41.5%) small business establishments where based in the City of Los Angeles. Other cities with a high count of small business establishments include Long Beach (6,079), Santa Monica (5,548), Beverly Hills (5,009), Glendale (4,810), and Pasadena (4,797).

The employment, establishment, and payroll information provided in this report can be used to create economic development strategies and can help strengthen and support economic development initiatives. The report begins with the methodology that introduces the analysis process, then segues into employment profiles for Los Angeles County and each of the 88 cities, 14 aggregations of unincorporated areas, and five supervisorial districts.

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INTRODUCTION AND METHODOLOGY

INSTITUTE FOR APPLIED ECONOMICS

INTRODUCTION

os Angeles County, a vast expanse of demographic and economic diversity, encompasses more than four thousand square miles with a rich tapestry of amenities, including beaches, national forests, the San Gabriel Mountains, Catalina Island, the Mojave Desert and numerous tourist destinations such as museums, theaters, sports venues and theme parks.

The most populous county in the nation, Los Angeles County is home to 10.2 million residents and boasts a labor force of over 5.1 million workers. With dense urban areas and suburban bedroom communities, the county has a diverse population that possesses a wide range of skills, as well as a varied industry base. With 88 incorporated cities and 122 unincorporated neighborhoods, its diversity cannot be fully represented using high-level data that reflect the overall County experience, which does not provide the nuanced detail that regional leaders and stakeholders need in order to adequately inform their decision-making.

This report, the first of its kind, is intended to fill in the gap in knowledge about the jobs and industries that are present within each individual jurisdiction in Los Angeles County, and how they have changed over time.

Most cities in the County have seen shifts in the nature of their industry base as they recover from lingering effects of the Great Recession. Those that are home to the flourishing industries of health care and leisure and hospitality have seen greater job growth than cities with industries that have been more challenged, such as manufacturing. The ability of industries to produce high wages and wage growth also differ substantially across cities.

This report offers a comprehensive analysis of the jobs and industries within each city and unincorporated area to highlight these important differences to guide economic development strategies and support economic development initiatives.

The report begins with the methodology used to produce the tabulations. Next is the profile page for Los Angeles County and describes the data and variables shown. This can therein be used as a key for the profiles of all other jurisdictions that follow incorporated cities, aggregated unincorporated areas and supervisorial districts.

The last section of the report provides a number of summary tables ranking the cities and regions in terms of such variables as employment levels, the number of jobs added since 2008, job percentage growth, annual average wages and the number of small business establishments in 2015 as well as the net change since 2008.

The descriptions of industry sectors, industry combinations and industry clusters are provided in the Appendix.



METHODOLOGY

his report uses establishment-level data from the joint efforts of the California Employment Development Department (EDD) and the Bureau of Labor Statistics (BLS) provided in the Quarterly Census of Employment and Wages (QCEW) program. Each quarter, this program tabulates employment and wages of establishments that report to unemployment insurance programs in the nation. Approximately 97 percent of all wage and salary civilian employment in the nation is represented in this program, according to the EDD and BLS.

The data excludes self-employed workers, most agricultural workers, members of the military, railroad employees, student workers and select nonprofits (such as religious organizations).

The EDD provided establishment-level data for all quarters from 2008Q1 through 2015Q4 under a confidentiality agreement.

MEASURES TO PROTECT CONFIDENTIALITY

The data used in this report was carefully aggregated within each city and region to comply with confidentiality requirements so that the identity of individual employers and their employment and wage data is protected.

The BLS publishes aggregated QCEW data for every county and state in the U.S. The data is often available at the detailed industry level. However, to protect the confidentiality of firms reporting their employment and wages, some data is not publicly disclosed. The establishment-level data provided by the EDD contains no such suppressions. However, all statistics and tabulations produced using this fully-disclosed data, such as those found in this report, must similarly adhere to the confidentiality protections afforded to all establishments by the EDD and BLS. To ensure that individual establishment data is not identifiable in any of the reporting herein, data is aggregated when needed to comply with the EDD and BLS's established "80/3" guidelines. These guidelines call for data to be aggregated to a level where there are no fewer than three establishments in an industry for any given geography, and where a single firm cannot account for more than 80 percent of employment in an industry for the given geography.

Where preliminary data tabulations appear to violate these guidelines, the data are aggregated into larger industry groupings, subsectors or sectors in order to maintain confidentiality. When aggregation to a higher level to maintain confidentiality is not possible within a given geography, the data is suppressed. This is denoted by "S" in the tabulations on the employment profile pages.

Due to disclosure issues, industry-level detail is not possible for the following cities: Bradbury, Hidden Hills, La Habra Heights and Rolling Hills.

INDUSTRY CLASSIFICATION

Each establishment is classified by the EDD and BLS according to the industry it operates in using the North American Industry Classification System (NAICS). Each record was carefully reviewed to ensure consistency across time. Establishments which had not yet been classified by the EDD and BLS, such as newly-formed firms, were researched to the extent possible to identify their classification. The Census Bureau revises NAICS industry definitions every five years. In this report, that would include revisions made in 2007 and 2012. Establishment records prior to these changes were revised to reflect the prevailing industry classification system.

ABOUT INDUSTRY CLUSTERS

An industry cluster is a group of industries that generally work together to produce final goods and services. Clusters are geographic concentrations of firms, suppliers, support services, and infrastructure, For example, the local real estate, construction, and development industry cluster includes firms in various construction industries, such as specialty trade contractors, as well as service industries such as appraisers and property managers.

The industry clusters in this report are defined by the U.S. Cluster Mapping Project (www.clustermapping.us).

DEFINING BUSINESS ESTABLISHMENTS

The EDD and BLS define an establishment as an economic unit, typically operating at a single physical location. This report tabulates data for establishments with at least one employee (with the exception of one industry as noted below). These are further categorized by size based on the number of employees they have on payroll. Large business establishments are those that are part of a firm employing more than 500 workers throughout the County, while *Midsize business establishments* are those that are part of a firm employing between 100 workers and 500 workers throughout the County. Many large grocery chains, automobile dealerships, and manufacturing plants are part of these categories. Small business establishments are those with fewer than 100 workers in the county. Counts of small business establishments under the 100 worker threshold align with the County's Local Small Business Enterprise (LBSE) certification program, with the exception that various parameters can not be measured using the QCEW database, including the verification that businesses are independently owned and operated or that businesses have their main office in Los Angeles County for the last twelve months.

Since employment at many establishments fluctuate from quarter

to quarter, firm and establishment size are based on the average number of employees from 2008Q1 to 2015Q4, excluding any quarter in which the establishment was inactive and did not report payroll data to the EDD.

Business establishment counts exclude single-employee establishments classified under NAICS 624120 (Services for the Elderly and Persons with Disabilities). Such single-employee establishments are typically in-home health care aides receiving payment for social assistance services to persons residing in their own homes. While these establishments are not-included in establishment counts, their data is included in employee and wage tabulations.

UNINCORPORATED AREAS

Establishment-level data identifies the city where each establishment is located—when the establishment is located within the borders of an incorporated city. However, there are 122 unincorporated areas throughout the County that, according to the Los Angeles County Department of Regional Planning (LADRP), account for approximately two-thirds of the County as well as one-tenth of the population. The County identifies these unincorporated areas (many of which are quite small) for purposes of reporting to the Board of Supervisors, who oversee these unincorporated areas.

Fourteen aggregations of unincorporated areas have been generated to provide complete analysis of all geographic regions in the County. The borders of these aggregated unincorporated areas fall within individual supervisorial districts. The selection of unincorporated areas to include in the aggregations was based on proximity, size, and supervisorial district.

The following section provides an example of how each employment file is structured using the data tabulated for all of Los Angeles County.



LOS ANGELES COUNTY WITH DATA KEY

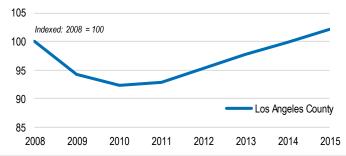
INSTITUTE FOR APPLIED ECONOMICS

LOS ANGELES COUNTY

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	4,243,094	1.8%
Average Annual Wage	57,368	13.8%
Business Establishments	232,071	15,024
Small Business Establishments	202,336	14,201
Most Competitive Industry Cluster in 2015 (by LQ)	Video Production and Distribution (14.9)	

ANNUAL EMPLOYMENT GROWTH

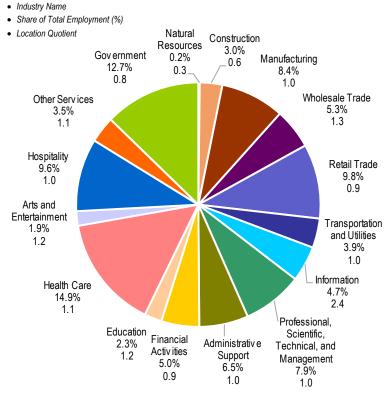


ESTABLISHMENTS BY SIZE (2015)

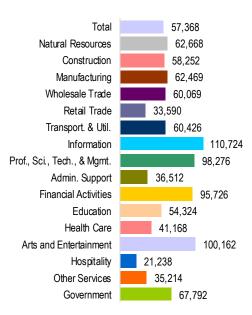
	Establishments
Total Business Establishments	232,071
Small Business Establishments	202,336
By Size	
1-24 Employees	189,326
25-49 Employees	8,973
50-99 Employees	4,037
By Industry	
Offices Of Physicians	8,381
Full-Service Restaurants	6,496
Midsize Business Establishments	12,988
Large Business Establishments	16,747

EMPLOYMENT BY INDUSTRY (2015)

Data labels show:



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)

Total			76,600
Natural Resources	-1,780		
Construction	-20,590		
Manufacturing	-79,910		
Wholesale Trade	-1,360		
Retail Trade		9,040	
Transport. & Util.		6,740	
Information	-7,700		
Prof., Sci., Tech., & Mgmt.		4,140	
Admin. Support		6,450	
Financial Activities	-18,740		
Education		6,900	
Health Care			119,710
Arts and Entertainment		9,810	
Hospitality			70,480
Other Services		6,710	
Government	-44,710		
		-	

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	5,874	119,616	\$108,384	14.9
Apparel	2,266	44,183	\$35,262	9.1

DATA KEY

EMPLOYMENT PROFILE

The *Employment Profile* table provides summary statistics of the region:

- Total employment in Los Angeles County was almost 4.24 million in 2015. This was 1.8 percent higher than employment in 2008.
- The average annual wage paid to all employees in the County was \$57,368, and increase of 13.8 percent over 2008 (in nominal terms).
- There were 232,071 business establishments in 2015, which was an increase of 15,024 over 2008.
- Of these, 202,336 were small business establishments with fewer than 100 employees.
- In 2015, Video Production and Distribution was the most competitive industry cluster in Los Angeles County as measured by its employment location quotient (LQ) of 14.9 relative to the nation.
 - The *location quotient* shows the percentage of total employment in that industry compared to the average percentage nationwide. In this case, employment in Video Production and Distribution accounts for a larger share of overall employment in Los Angeles County than it does across the nation by a factor of 14.9. The threshold to demonstrate specialization (and competitiveness) is a location quotient of at least 1.2.

A list of the industry clusters appearing in this table can be found in Appendix Exhibit A4.

ANNUAL EMPLOYMENT GROWTH

The *Annual Employment Growth* chart shows the trend in employment in the region from 2008 to 2015 compared to the rest of Los Angeles County:

- Employment in Los Angeles County grew by 1.8 percent from 2008 to 2015.
- Although employment fell by approximately 8 percent between 2008 and 2010, employment thereafter reversed course and has been growing since.

ESTABLISHMENTS BY SIZE (2015)

The *Establishments by Size* table provides a tabulation of business establishments in the region and highlights those that are classified as small businesses (i.e., those with fewer than 100 employees):

- A majority of business establishments in Los Angeles County in 2015 have less than 25 employees (189,325 establishments).
- At the most granular industry classification permitted, Offices of Physicians (8,381 establishments) was the largest in terms of small business count in 2015, followed by Full-Service Restaurants (6,496 establishments).
 - A description of the industries appearing in this table can be found in Appendix Exhibit A3.
- In 2015, there were 12,988 business establishments in Los Angeles County with 100 to 499 employees and 16,747 businesses with 500 employees or more.

EMPLOYMENT BY INDUSTRY (2015)

The *Employment by Industry* chart shows the distribution of jobs by industry sector in 2015, and the share of overall employment:

- Health Care was the largest industry in Los Angeles County in 2015, accounting for 14.9 percent of all employment in the county.
- The Health Care sector has an employment location quotient of 1.1, which implies that this is not a competitive industry compared to the national average. However, note that localserving sectors, such as Health Care, generally have location quotients close to 1.
- The Information sector held a 2.4 employment location quotient in 2015 (compared to the nation) because of the county's unparalleled mix of entertainment, media, and technology.

To maintain confidentiality of employers reporting this data, in some instances industry sectors have been combined.

- A description of the industry sectors appearing in this chart can be found in Appendix Exhibit A1.
- A description of industry combinations, if these are included in this chart, can be found in Appendix Exhibit A2.

AVERAGE ANNUAL WAGES (2015)

The *Average Annual Wages* chart show the average annual wage of all employees within each industry sector (or industry combination) regardless of job title or function, including both full-time and part-time employees:

- The highest average annual wage in 2015 was \$110,724 paid in the Information sector, followed by \$100,162 in the Arts and Entertainment sector.
- At the other end of the spectrum, average annual wages remain relatively low in service-oriented sectors such as Hospitality and Retail Trade. Many workers in these industry sectors are employed part-time.

The bars in this chart are color-coded to match the same sector pie wedges of the Employment by Industry chart.

JOB GROWTH (2008 TO 2015)

The *Job Growth* chart shows the number of net jobs added or lost by industry sector between 2008 and 2015:

- Overall, the County added 76,700 jobs across all industry sectors between 2008 and 2015.
- In Los Angeles County, the Health Care sector added 119,710 jobs since 2008, more than any other sector.
- Manufacturing jobs declined by 79,910 in the same period.

The bars in this chart are color-coded to match the same sector pie wedges of the Employment by Industry chart and the same sector bars in the Average Annual Wages chart.



STRONGEST INDUSTRY CLUSTERS (2015)

The *Strongest Industry Clusters* table shows the top two industry clusters in terms of location quotient:

The top two industry clusters in Los Angeles County were Video Production and Distribution industry cluster, with an employment LQ of 14.9, and Apparel, with a LQ of 9.1.

To maintain confidentiality, in some instances the data in this table has been suppressed.

- These entries are denoted by "S."
- While the data may be suppressed, all the industry clusters shown in this table employ more than 75 employees and account for more than 1 percent of the region's overall employment.

A list of all industry clusters in Los Angeles County is can be found in Appendix Exhibit A4.

Throughout the remainder of the report, charts and tables are structured in this format to show the variety of employment trends, industry composition, industry cluster concentration and small business activity across Los Angeles County.

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THE CITIES OF LOS ANGELES COUNTY

INSTITUTE FOR APPLIED ECONOMICS

SUPERVISORIAL DISTRICT 3

2015

12,231

\$57,006

1,030

926

Business Services (3.1)

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Agoura Hills

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,030
Small Business Establishments	926
By Size	
1-24 Employees	873
25-49 Employees	44
50-99 Employees	9
By Industry	
Insurance Agencies and Brokerages	33
Offices Of Physicians	30
Midsize Business Establishments	44
Large Business Establishments	60

EMPLOYMENT BY INDUSTRY (2015)

Data labels show:

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

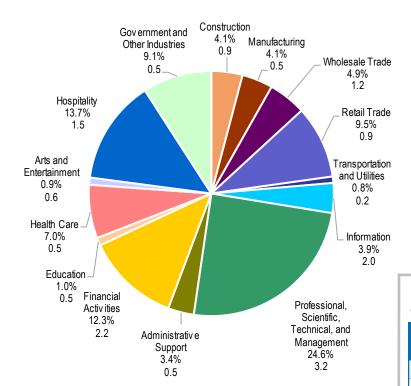
Most Competitive Industry

Cluster in 2015 (by LQ)

• Industry Name

• Share of Total Employment (%)

• Location Quotient



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

Industries have been combined to maintain confidentiality.

2008

Indexed: 2008 = 100

2009

2010

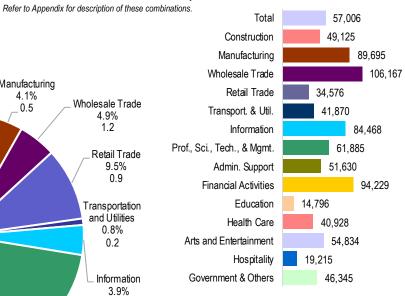
8-Yr. Chg.

-4.1%

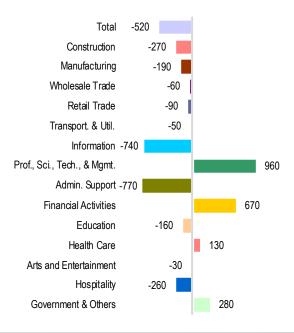
11.1%

97

100



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Business Services	129	2,388	\$60,727	3.1
Financial Services	38	563	\$112,080	3.1

SUPERVISORIAL DISTRICT 5 **ALHAMBRA**

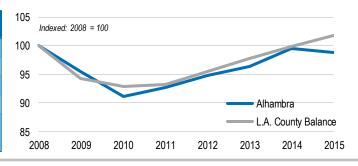
For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

IPLOYMENT PROFILE	
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	2015	8-Yr. Chg.	
Employment	25,687	-1.2%	
Average Annual Wage	\$36,975	7.4%	
Business Establishments	1,928	25	
Small Business Establishments	1,738	43	
Most Competitive Industry Cluster in 2015 (by LQ)	Apparel (9.9)		

ANNUAL EMPLOYMENT GROWTH



	Establishments
Total Business Establishments	1,928
Small Business Establishments	1,738
By Size	
1-24 Employees	1,645
25-49 Employees	63
50-99 Employees	30
By Industry	
Full-Service Restaurants	107
Offices Of Physicians	81
Midsize Business Establishments	71
Large Business Establishments	119

EMPLOYMENT BY INDUSTRY (2015)



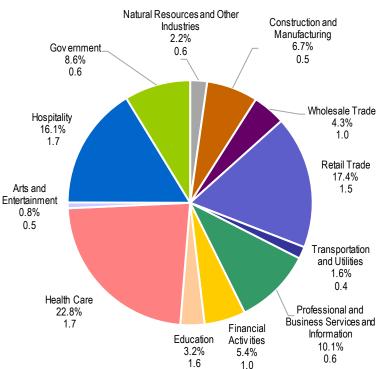
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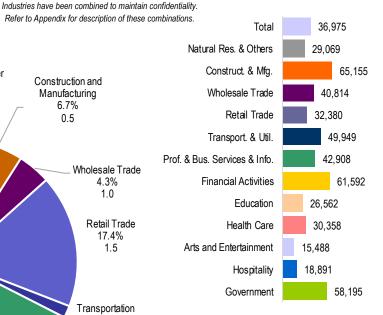
EM

• Share of Total Employment (%)

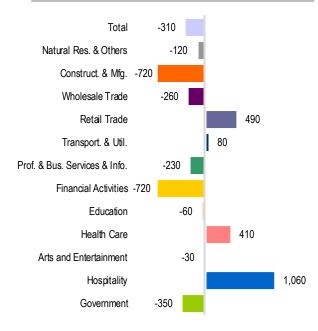




AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	19	292	\$35,710	9.9
Local Community and Civic Organizations	67	2,657	\$13,159	4.0

SUPERVISORIAL DISTRICT 5 ARCADIA

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Arcadia

2013

.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	2,304
Small Business Establishments	2,041
By Size	
1-24 Employees	1,952
25-49 Employees	65
50-99 Employees	24
By Industry	
Offices Of Physicians	177
Offices Of Dentists	74
Midsize Business Establishments	115
Large Business Establishments	148

EMPLOYMENT BY INDUSTRY (2015)

2015

26,610

\$40,496

2,304

2,041

Hospitality and Tourism (3.6)



Employment

Average Annual Wage

Business Establishments

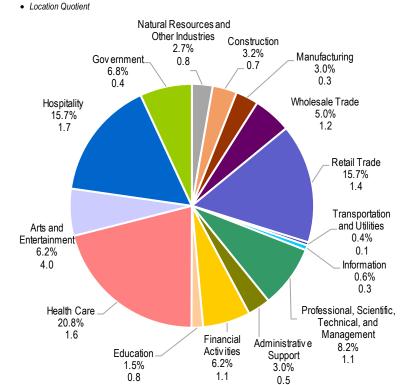
Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



Share of Total Employment (%)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

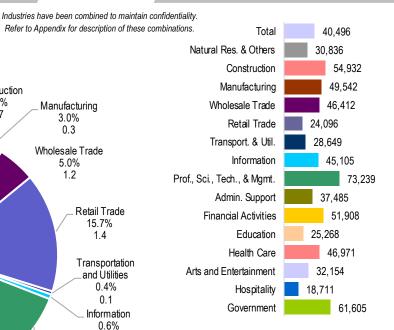
8-Yr. Chg.

5.0%

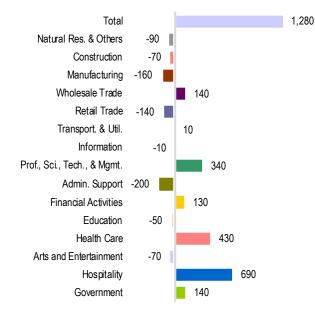
13.1%

205

215



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Hospitality and Tourism	98	2,134	\$32,205	3.6
Local Retailing of Clothing and General Merch.	117	2,408	\$19,933	2.6

SUPERVISORIAL DISTRICT 4 **ARTESIA**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Artesia

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	484
Small Business Establishments	430
By Size	
1-24 Employees	411
25-49 Employees	16
50-99 Employees	3
By Industry	
Full-Service Restaurants	36
Offices Of Dentists	21
Midsize Business Establishments	23
Large Business Establishments	31

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	5,116	-17.0%	
Average Annual Wage	\$30,467	3.2%	
Business Establishments	484	-21	
Small Business Establishments	430	-19	
Most Competitive Industry Cluster in 2015 (by LQ)	Printing Services		

EMPLOYMENT BY INDUSTRY (2015)

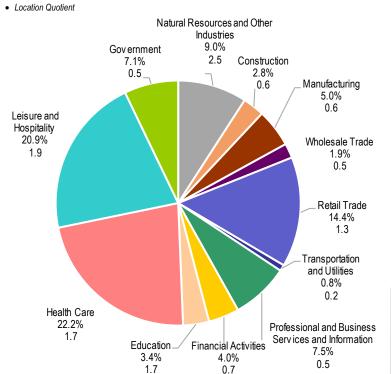












AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

80

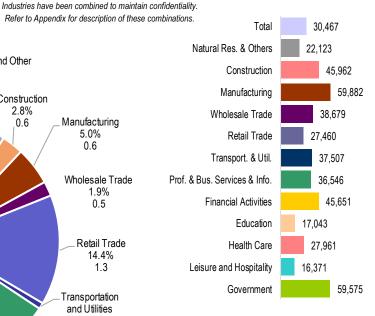
75

2008

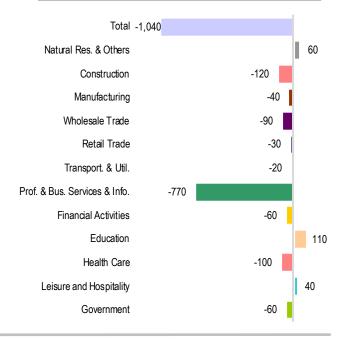
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Printing Services	3	S	S	S
Local Personal Services (Non-Medical)	35	282	\$21,882	2.8

SUPERVISORIAL DISTRICT 4

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

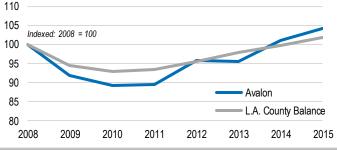
		Establishments
	Total Business Establishments	126
	Small Business Establishments	120
	By Size	
-	1-24 Employees	107
-	25-49 Employees	10
-	50-99 Employees	3
_	By Industry	
_	Full-Service Restaurants	16
_	Hotels and Motels, Except Casino H	10
ce	Midsize Business Establishments	3

Large Business Establishments

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	2,201	4.1%
Average Annual Wage	\$35,956	24.8%
Business Establishments	126	-19
Small Business Establishments	120	-15
Most Competitive Industry Cluster in 2015 (by LQ)	Hospitality and	Tourism (16.4)

ANNUAL EMPLOYMENT GROWTH



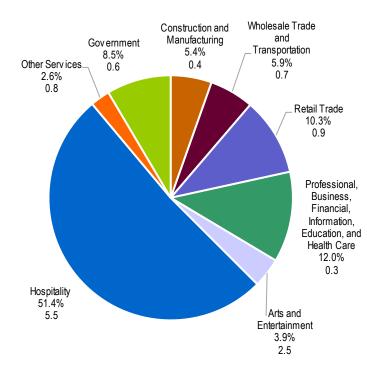
EMPLOYMENT BY INDUSTRY (2015)

Data labels show:

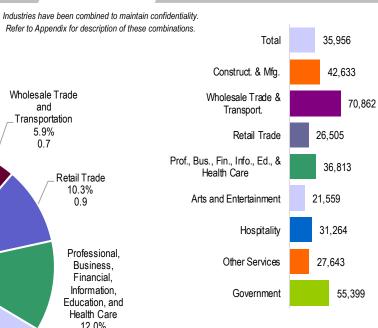
Industry Name

Share of Total Employment (%)

Location Quotient

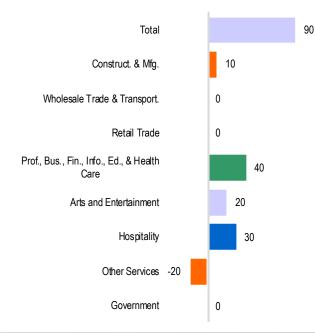


AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)

3



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Hospitality and Tourism	27	795	\$34,426	16.4
Local Hospitality Establishments	35	539	\$24,038	2.8

SUPERVISORIAL DISTRICT 1

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

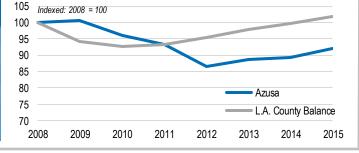
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	623
Small Business Establishments	521
By Size	
1-24 Employees	461
25-49 Employees	42
50-99 Employees	18
By Industry	
Limited-Service Restaurants	22
Full-Service Restaurants	21
Midsize Business Establishments	53
Large Business Establishments	49

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	15,053	-8.1%	
Average Annual Wage	\$49,869	14.3%	
Business Establishments	623	-13	
Small Business Establishments	521	-6	
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles and Defense		

ANNUAL EMPLOYMENT GROWTH



EMPLOYMENT BY INDUSTRY (2015)

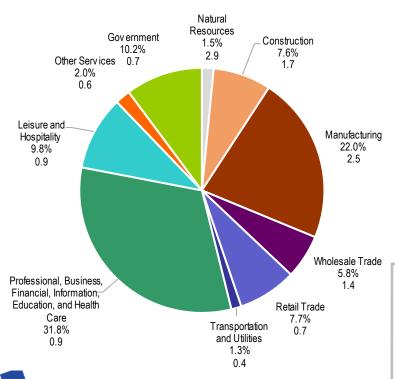
Data labels show:

Data labels Show.

Industry Name

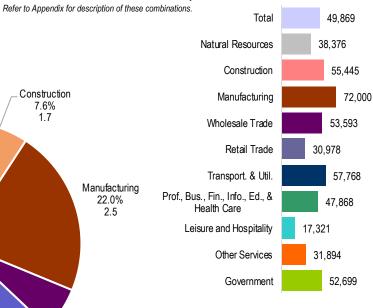
Share of Total Employment (%)

Location Quotient

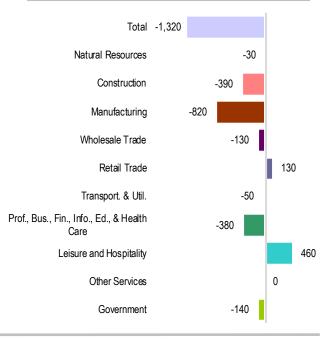


Industries have been combined to maintain confidentiality.

AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	7	S	S	S
Environmental Services	4	205	\$63,923	16.7

SUPERVISORIAL DISTRICT 1 **BALDWIN PARK**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> **Baldwin Park** L.A. County Balance

> > 2014

2015

2013

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	852
Small Business Establishments	712
By Size	
1-24 Employees	672
25-49 Employees	25
50-99 Employees	15
By Industry	
Limited-Service Restaurants	30
Full-Service Restaurants	21
Midsize Business Establishments	54
Large Business Establishments	86

EMPLOYMENT PROFILE

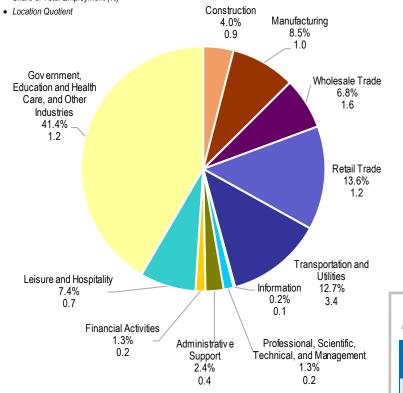
	2015	8-Yr. Chg.	
Employment	19,409	1.9%	
Average Annual Wage	\$47,326	13.8%	
Business Establishments	852	27	
Small Business Establishments	712	18	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Logistical Services		

EMPLOYMENT BY INDUSTRY (2015)









AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

Industries have been combined to maintain confidentiality.

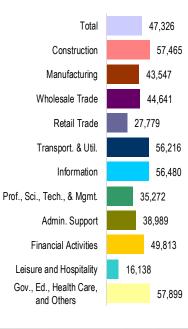
Refer to Appendix for description of these combinations.

2008

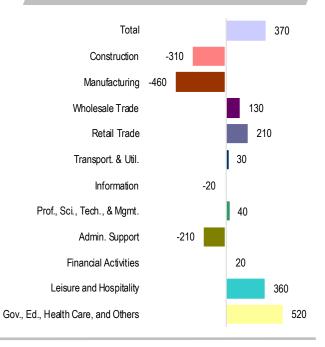
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Logistical Services	29	S	S	S
Plastics	5	375	\$37,337	4.2

"S" denotes data suppressed due to EDD confidentiality requirements.

SUPERVISORIAL DISTRICT 1

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Bell

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	326
Small Business Establishments	270
By Size	
1-24 Employees	254
25-49 Employees	10
50-99 Employees	6
By Industry	
Limited-Service Restaurants	13
Offices Of Physicians	11
Midsize Business Establishments	29
Large Business Establishments	27

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	7,563	-13.3%	
Average Annual Wage	\$44,041	14.4%	
Business Establishments	326	-24	
Small Business Establishments	270	-13	
Most Competitive Industry Cluster in 2015 (by LQ)	Apparel (43.6)		

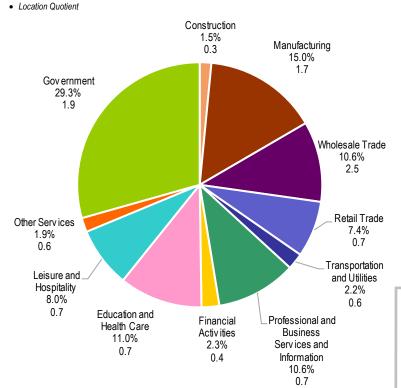
EMPLOYMENT BY INDUSTRY (2015)





Industry Name

Share of Total Employment (%)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

80

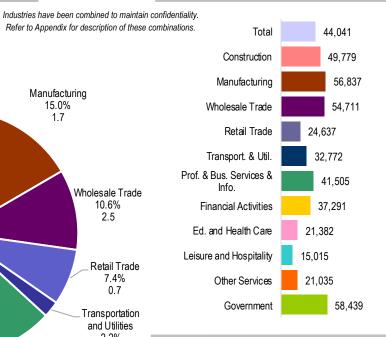
75

2008

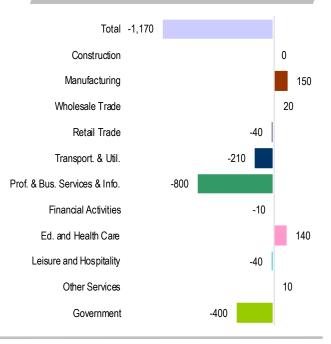
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality requirem			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	6	375	\$58,767	43.6
Trailers, Motor Homes, and Appliances	1	S	S	S

SUPERVISORIAL DISTRICT 1 **BELL GARDENS**

2015

8,128

\$36.023

340

278

EMPLOYMENT PROFILE

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Bell Gardens

L.A. County Balance

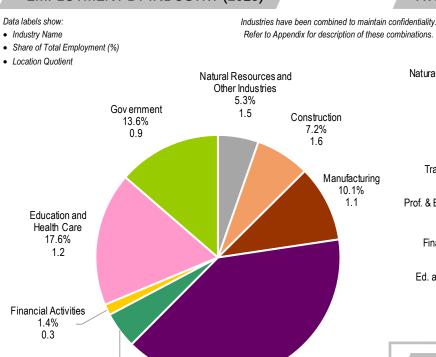
2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	340
Small Business Establishments	278
By Size	
1-24 Employees	259
25-49 Employees	15
50-99 Employees	4
By Industry	
Limited-Service Restaurants	21
Offices Of Dentists	11
Midsize Business Establishments	26
Large Business Establishments	36

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

75

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

-7.3%

7.3%

-4

-4

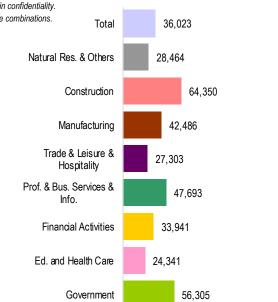
Trade and

Leisure and

Hospitality

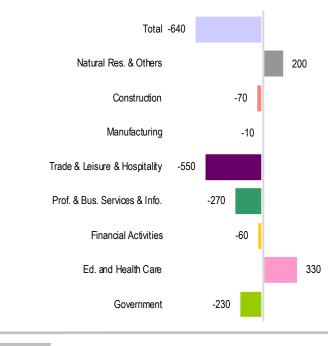
39.7% 1.3

Apparel



2013

JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

"S" denotes data suppressed due to EDD confi	identiality requirements.
--	---------------------------

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	10	S	S	S
Hospitality and Tourism	5	S	S	S

Professional and Business

Services and Information

4.8%

0.3

SUPERVISORIAL DISTRICT 4

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Bellflower

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	975
Small Business Establishments	839
By Size	
1-24 Employees	802
25-49 Employees	30
50-99 Employees	7
By Industry	
General Automotive Repair	38
Offices Of Physicians	37
Midsize Business Establishments	45
Large Business Establishments	91

Employment20,052Average Annual Wage\$37,625

2015

975

839

Local Commercial Services (3.8)

EMPLOYMENT PROFILE

EMPLOYMENT BY INDUSTRY (2015)

- Data labels show:
- Industry Name
- Share of Total Employment (%)

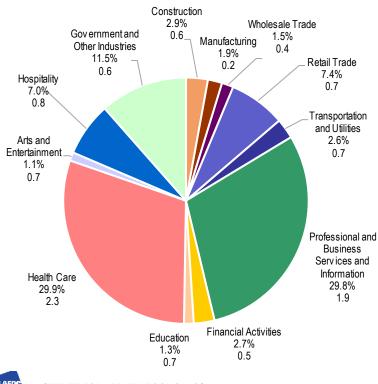
Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Location Quotient



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

160

140

120

100

80

60

2008

Indexed: 2008 = 100

2009

2010

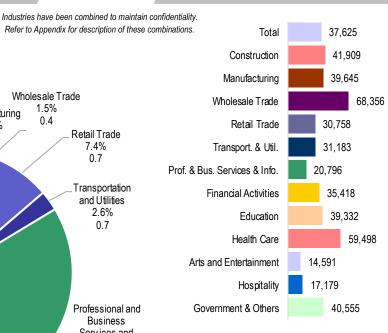
8-Yr. Chg.

36.6%

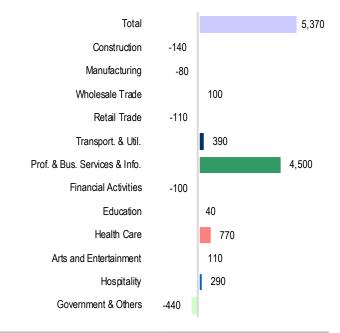
-0.2%

-33

-30



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Commercial Services	76	4,731	\$15,374	3.8
Local Community and Civic Organizations	50	1,458	\$19,276	2.8

SUPERVISORIAL DISTRICT 3 BEVERLY HILLS

2015

52,669

\$92,254

5,347

5,009

Performing Arts (33.8)

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Beverly Hills

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	5,347
Small Business Establishments	5,009
By Size	
1-24 Employees	4,818
25-49 Employees	125
50-99 Employees	66
By Industry	
Offices Of Physicians	518
Offices Of Lawyers	394
Midsize Business Establishments	139
Large Business Establishments	199

EMPLOYMENT BY INDUSTRY (2015)



Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations.

115

110

105

100 95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

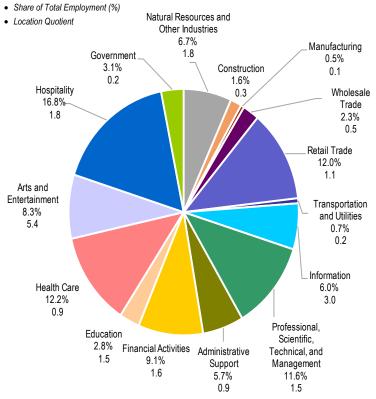
8-Yr. Chg.

9.7%

4.0%

452

440

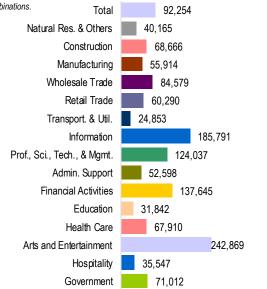




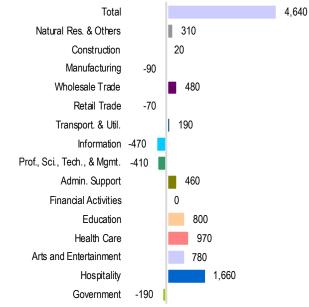
2012

2011

ANNUAL EMPLOYMENT GROWTH



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Performing Arts	603	4,199	\$260,498	33.8
Video Production and Distribution	318	1,863	\$210,259	18.6

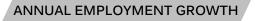
SUPERVISORIAL DISTRICT 5

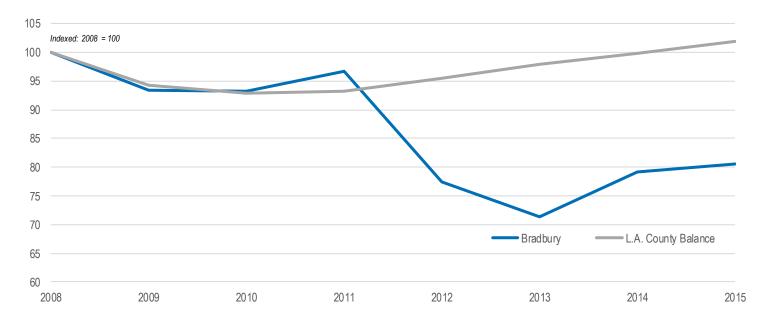
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	115	-19.5%
Average Annual Wage	\$35,629	-3.0%
Business Establishments	27	2
Small Business Establishments	27	2

Due to EDD confidentiality requirements, industry-level data for this city is suppressed and cannot be made public.

For a complete description of data shown in the exhibits on this page, please refer to "Data Key" on page 7.





SUPERVISORIAL DISTRICT 5 **BURBANK**

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Burbank

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	4,203
Small Business Establishments	3,497
By Size	
1-24 Employees	3,138
25-49 Employees	225
50-99 Employees	134
By Industry	
Motion Picture and Video Prod.	209
Artists, Writers, and Performers	150
Midsize Business Establishments	327
Large Business Establishments	379

EMPLOYMENT BY INDUSTRY (2015)



Employment

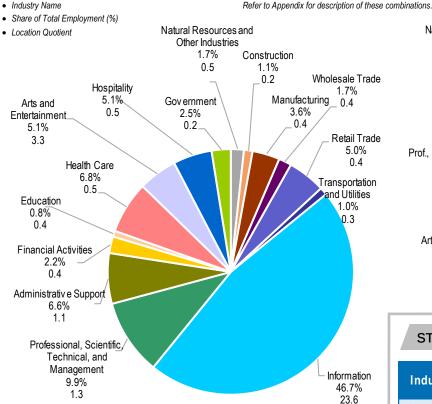
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



2015

152,003

\$75.065

4,203

3,497

Video Production and Distribution

(236.5)

AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

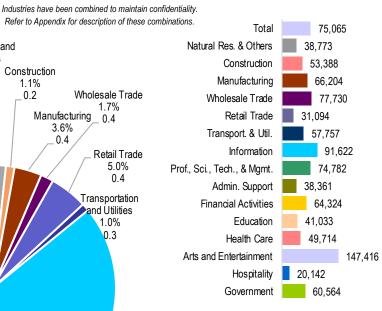
8-Yr. Chg.

8.1%

23.0%

575

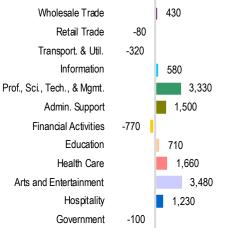
468



Natural Res. & Others 180 -180 Construction Manufacturing -460

11,400

JOB GROWTH (2008 TO 2015)



Total

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	435	69,124	\$89,501	236.5
Performing Arts	296	5,601	\$169,899	15.4

SUPERVISORIAL DISTRICT 3

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Calabasas

2013

L.A. County Balance

2014

2015

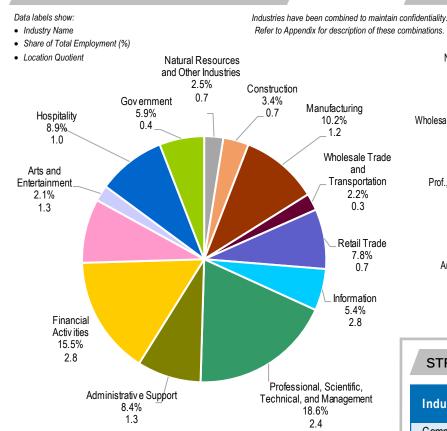
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,197
Small Business Establishments	1,095
By Size	
1-24 Employees	1,047
25-49 Employees	24
50-99 Employees	24
By Industry	
Offices Of Lawyers	63
Other Techn. Consulting Services	40
Midsize Business Establishments	56
Large Business Establishments	46

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	16,235	11.9%
Average Annual Wage	\$82,097	-7.4%
Business Establishments	1,197	236
Small Business Establishments	1,095	244
Most Competitive Industry Cluster in 2015 (by LQ)		s Equipment and vices

EMPLOYMENT BY INDUSTRY (2015)





2012

2011

ANNUAL EMPLOYMENT GROWTH

115 110 105

> 100 95 90

> > 85

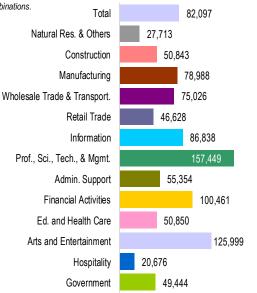
80

2008

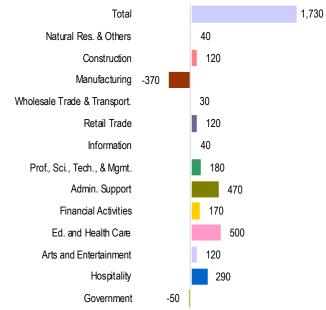
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



		"S" denotes data suppressed due to EDD confidentiality require		
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Communications Equipment and Services	3	S	S	S
Performing Arts	110	222	\$188, 176	5.7

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Carson

2013

L.A. County Balance

2015

2014

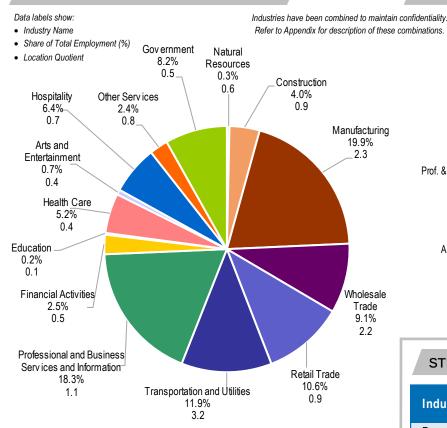
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,998
Small Business Establishments	1,618
By Size	
1-24 Employees	1,403
25-49 Employees	134
50-99 Employees	81
By Industry	
Freight Transp. Arrangement	100
Limited-Service Restaurants	46
Midsize Business Establishments	190
Large Business Establishments	190

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	54,341	-1.1%	
Average Annual Wage	\$50,079	5.7%	
Business Establishments	1,998	54	
Small Business Establishments	1,618	53	
Most Competitive Industry Cluster in 2015 (by LQ)	Downstream Metal Products (4.9)		

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100 95 90

85

80 2008

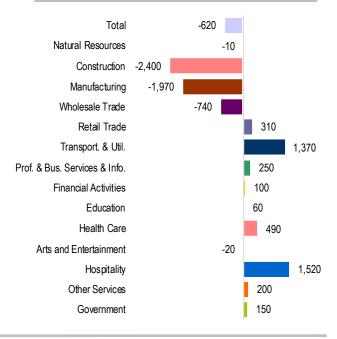
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Downstream Metal Products	11	851	\$68,010	4.9
Oil and Gas Production and Transportation	10	1,355	\$160,595	4.5

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Cerritos

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

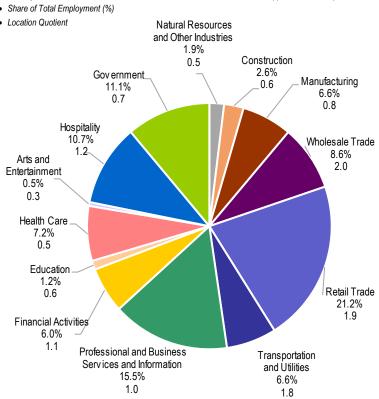
	Establishments
Total Business Establishments	1,600
Small Business Establishments	1,301
By Size	
1-24 Employees	1,159
25-49 Employees	103
50-99 Employees	39
By Industry	
Offices Of Dentists	48
Full-Service Restaurants	44
Midsize Business Establishments	141
Large Business Establishments	158

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	38,359	0.3%	
Average Annual Wage	\$47,551	18.7%	
Business Establishments	1,600	-17	
Small Business Establishments	1,301	-13	
Most Competitive Industry Cluster in 2015 (by LQ)	Communications Equipment and Services		

EMPLOYMENT BY INDUSTRY (2015)





AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

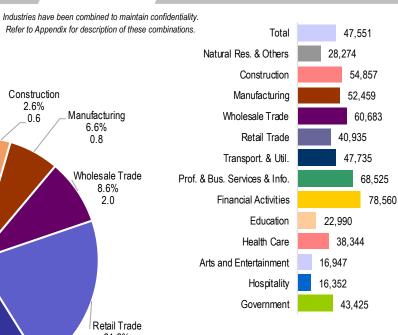
85

2008

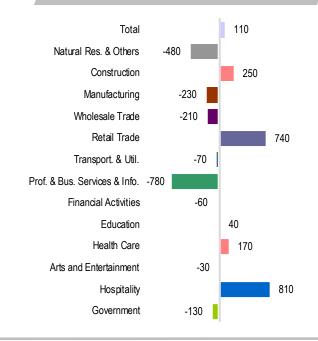
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality requi			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Communications Equipment and Services	7	S	S	S
Local Logistical Services	22	S	S	S

SUPERVISORIAL DISTRICT 1 **CLAREMONT**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

2013

ESTABLISHMENTS BY SIZE (2015)

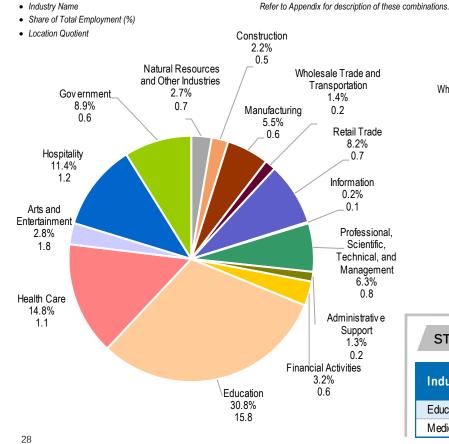
		Establishments
	Total Business Establishments	745
н	Small Business Establishments	645
	By Size	
	1-24 Employees	599
	25-49 Employees	34
	50-99 Employees	12
	By Industry	
	Offices Of Lawyers	42
- Claremont	Full-Service Restaurants	32
L.A. County Balance	Midsize Business Establishments	49
13 2014 2015	Large Business Establishments	51

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	14,418	-2.1%	
Average Annual Wage	\$46,389	15.6%	
Business Establishments	745	3	
Small Business Establishments	645	6	
Most Competitive Industry Cluster in 2015 (by LQ)	Education and Knowledge Creation (16.5)		

EMPLOYMENT BY INDUSTRY (2015)





AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100 95 90

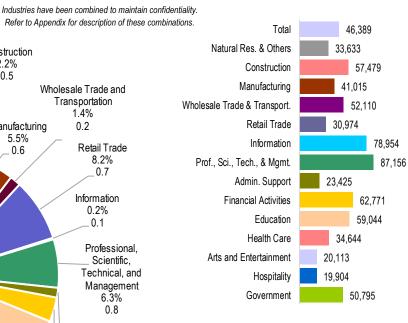
85

80 2008

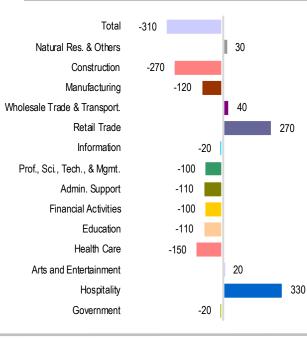
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Education and Knowledge Creation	22	4,144	\$60,400	16.5
Medical Devices	1	S	S	S

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Commerce

2013

.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,315
Small Business Establishments	1,044
By Size	
1-24 Employees	839
25-49 Employees	129
50-99 Employees	76
By Industry	
Women & Child. Clothing Whls.	37
Nondurable Goods Merch. Whis.	31
Midsize Business Establishments	172
Large Business Establishments	99

EMPLOYMENT BY INDUSTRY (2015)

2015

50,186

\$45,979

1.315

1,044



Employment

Average Annual Wage

Business Establishments

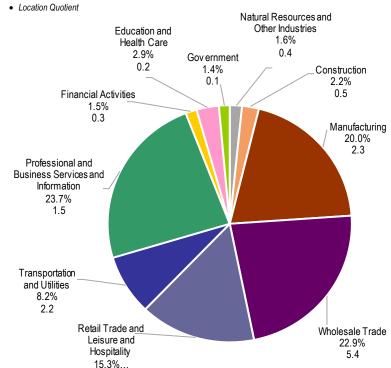
Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Industry Name

• Share of Total Employment (%)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

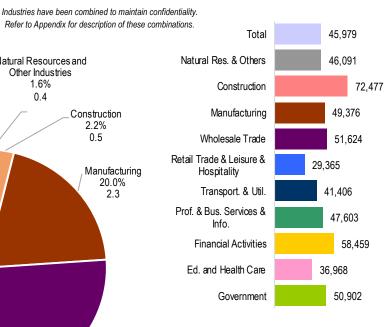
-0.2%

18.2%

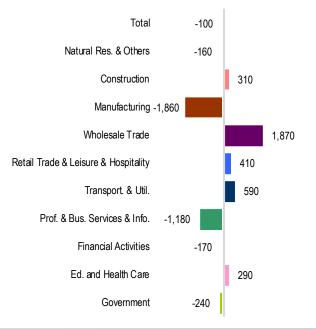
-1

-15

Apparel (20.1)



JOB GROWTH (2008 TO 2015)



	•	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	33	1,149	\$36,789	20.1
Downstream Chemical Products	8	S	S	S

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Compton

2013

L.A. County Balance

2014

2015

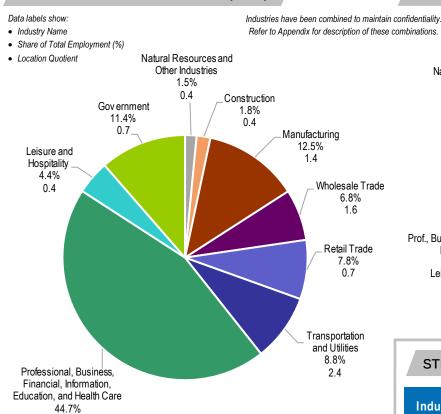
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	910
Small Business Establishments	707
By Size	
1-24 Employees	633
25-49 Employees	49
50-99 Employees	25
By Industry	
Freight Transp. Arrangement	28
General Freight Trucking, Local	25
Midsize Business Establishments	102
Large Business Establishments	101

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	34,642	21.3%	
Average Annual Wage	\$35,619	-15.0%	
Business Establishments	910	5	
Small Business Establishments	707	13	
Most Competitive Industry Cluster in 2015 (by LQ)	Recreational and Small Electric Goods		

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

120 110

100

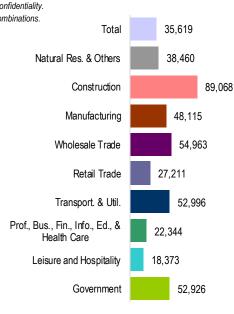
90

80 2008

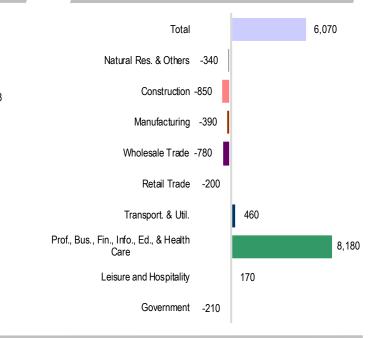
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

	-	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Recreational and Small Electric Goods	5	S	S	S
Metalworking Technology	17	720	\$39,971	5.8

SUPERVISORIAL DISTRICT 5 **COVINA**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Covina

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,308
Small Business Establishments	1,120
By Size	
1-24 Employees	1,053
25-49 Employees	45
50-99 Employees	22
By Industry	
Offices Of Dentists	47
Offices Of Physicians	46
Midsize Business Establishments	68
Large Business Establishments	120

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	20,072	-3.8%	
Average Annual Wage	\$40,846	9.0%	
Business Establishments	1,308	-18	
Small Business Establishments	1,120	-14	
Most Competitive Industry Cluster in 2015 (by LQ)	Metalworking Technology (2.9)		

EMPLOYMENT BY INDUSTRY (2015)

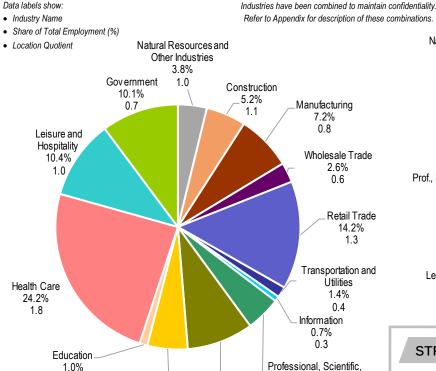


0.5

Financial Activities

5.3%

0.9



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

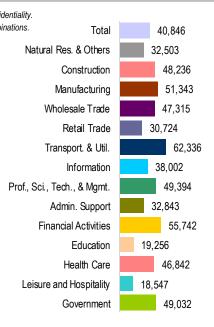
85

2008

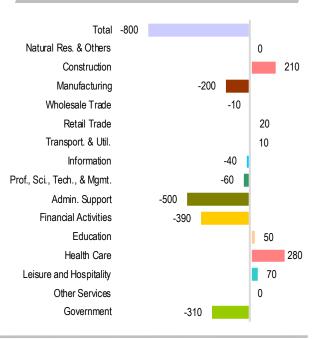
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Metalworking Technology	8	207	\$53,280	2.9
Plastics	4	S	S	S

INSTITUTE FOR APPLIED ECONOMICS	

Administrativ e

Support

8.7%

1.4

Technical, and

Management

4.6%

SUPERVISORIAL DISTRICT 1 **CUDAHY**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

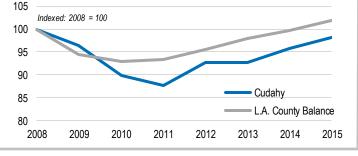
	Establishments
Total Business Establishments	132
Small Business Establishments	107
By Size	
1-24 Employees	97
25-99 Employees	10
By Industry	
Limited-Service Restaurants	8
Offices Of Physicians	7
Midsize Business Establishments	8
Large Business Establishments	17

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	2,744	-1.8%
Average Annual Wage	\$35,778	-14.9%
Business Establishments	132	-7
Small Business Establishments	107	-5
Most Competitive Industry Cluster in 2015 (by LQ)	Automotive	

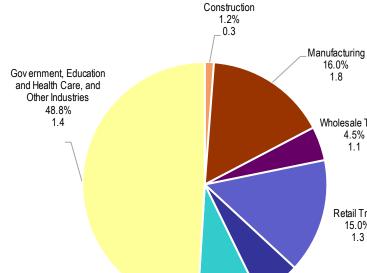
ANNUAL EMPLOYMENT GROWTH

Total



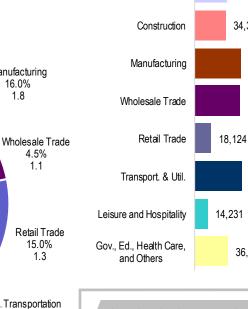
EMPLOYMENT BY INDUSTRY (2015)





Leisure and Hospitality

8.2% 0.8



Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations.

and Utilities

5.8%

1.6

AVERAGE ANNUAL WAGES (2015)

35,778

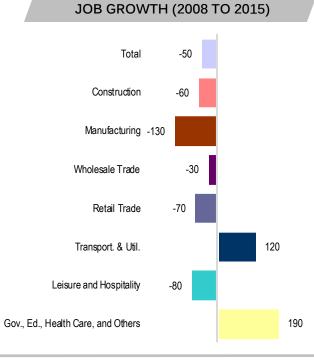
34,360

50,858

50,528

52,167

Large Dusiness Establishments



STRONGEST INDUSTRY CLUSTERS (2015)

	,	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Automotive	1	S	S	S
Local Community and Civic Organizations	8	356	\$11,005	5.0

SUPERVISORIAL DISTRICT 2 **CULVER CITY**

EMPLOYMENT PROFILE

Employment

2.9% 0.5

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Culver City L.A. County Balance

2014

2015

2013

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	2,350
Small Business Establishments	1,935
By Size	
1-24 Employees	1,788
25-49 Employ ees	97
50-99 Employees	50
By Industry	
Full-Service Restaurants	65
Motion Picture and Video Prod.	62
Midsize Business Establishments	176
Large Business Establishments	239

EMPLOYMENT BY INDUSTRY (2015)

2015

57,178

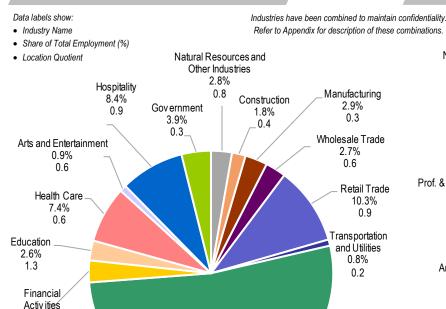
\$77,663

2.350

1.935

Video Production and Distribution

(85.4)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

120

110

100

90

80

Manufacturing

2.9%

0.3

Wholesale Trade

2.7%

0.6

Retail Trade

10.3%

0.9

ransportation

and Utilities

0.8%

0.2

Professional and Business Services and Information 52.2% 3.3

2008

Indexed: 2008 = 100

2009

2010

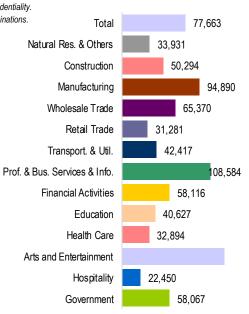
8-Yr. Chg.

19.7%

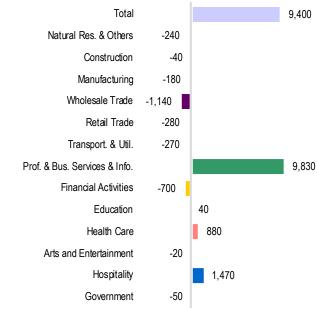
52.6%

242

197



JOB GROWTH (2008 TO 2015)



		"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	124	9,196	\$89,590	85.4
Information Technology and Analytical Inst.	16	S	S	S

SUPERVISORIAL DISTRICT 4 **DIAMOND BAR**

2015

18,230

\$50,753

1,538

1,422

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Diamond Bar

2013

L.A. County Balance

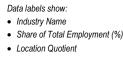
2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,538
Small Business Establishments	1,422
By Size	
1-24 Employees	1,370
25-49 Employees	36
50-99 Employees	16
By Industry	
Full-Service Restaurants	48
Offices Of Physicians	45
Midsize Business Establishments	41
Large Business Establishments	75

EMPLOYMENT BY INDUSTRY (2015)



Employment

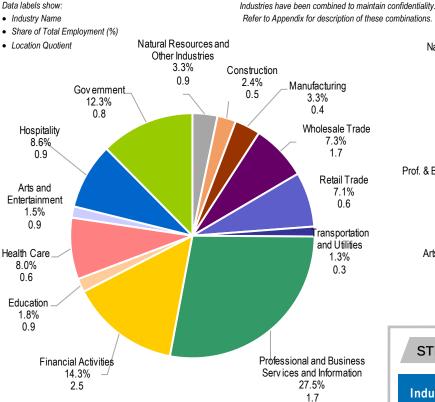
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

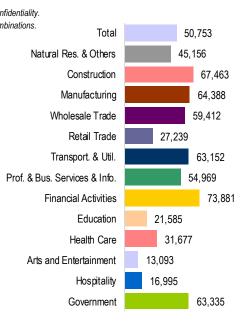
6.6%

8.3%

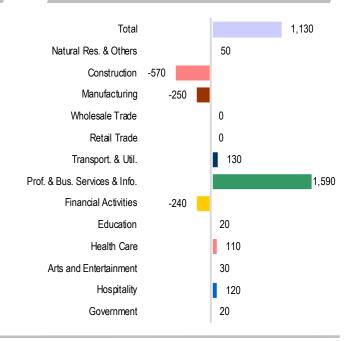
203

215

Trailers, Motor Homes, and Appliances



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality re			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Trailers, Motor Homes, and Appliances	1	S	S	S
Insurance Services	12	1,282	\$70,348	7.3

SUPERVISORIAL DISTRICT 4 **DOWNEY**

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Downey

2013

.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,807
Small Business Establishments	1,450
By Size	
1-24 Employees	1,356
25-49 Employees	61
50-99 Employees	33
By Industry	
Offices Of Physicians	82
Offices Of Dentists	67
Midsize Business Establishments	151
Large Business Establishments	206

EMPLOYMENT BY INDUSTRY (2015)



Employment

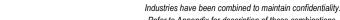
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



2015

36,094

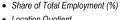
\$44,385

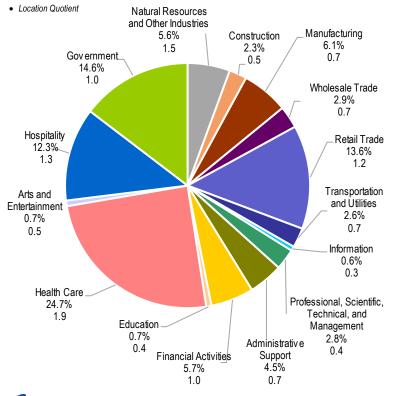
1,807

1,450

Food Processing and Manufacturing







AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

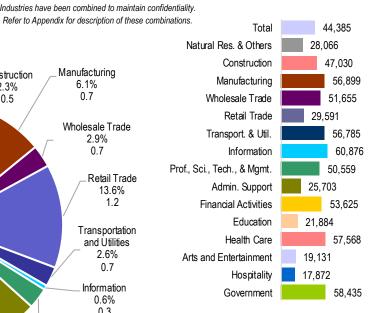
8-Yr. Chg.

1.7%

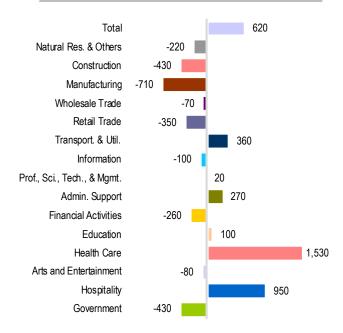
14.9%

29

28



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to FDD confidentiality requirements

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)	
Food Processing and Manufacturing	6	S	S	S	
Local Motor Vehicle Products and Services	100	2,111	\$35,250	1.9	

SUPERVISORIAL DISTRICT 5 **DUARTE**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Duarte

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	341
Small Business Establishments	281
By Size	
1-24 Employees	256
25-49 Employees	14
50-99 Employees	11
By Industry	
Offices Of Physicians	15
Full-Service Restaurants	15
Midsize Business Establishments	21
Large Business Establishments	39

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	10,466	15.1%	
Average Annual Wage	\$66,270	42.5%	
Business Establishments	341	39	
Small Business Establishments	281	34	
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles and Defense		

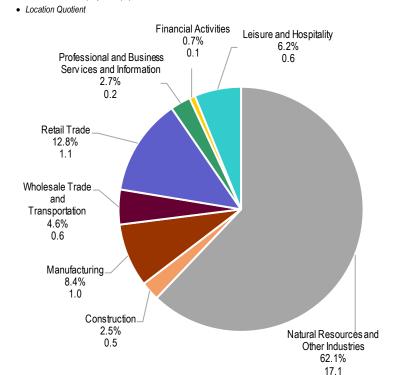
EMPLOYMENT BY INDUSTRY (2015)





Industry Name

Share of Total Employment (%)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

120

110

100

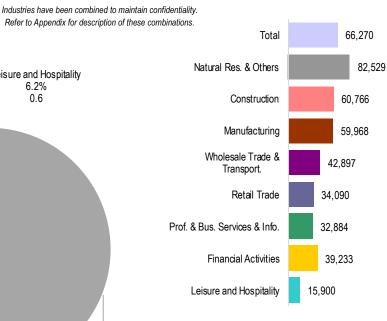
90

80 2008

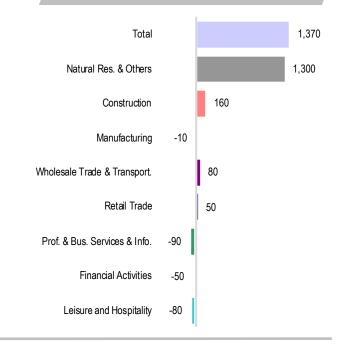
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality r				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	1	S	S	S
Local Community and Civic Organizations	22	1,243	\$69,494	4.6

^	2	1	
2	4		

SUPERVISORIAL DISTRICT 1 **EI MONTE**

EMPLOYMENT PROFILE

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

El Monte

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,791
Small Business Establishments	1,577
By Size	
1-24 Employees	1,500
25-49 Employees	49
50-99 Employees	28
By Industry	
Full-Service Restaurants	60
Nondurable Goods Merch. Whis.	49
Midsize Business Establishments	97
Large Business Establishments	117

EMPLOYMENT BY INDUSTRY (2015)

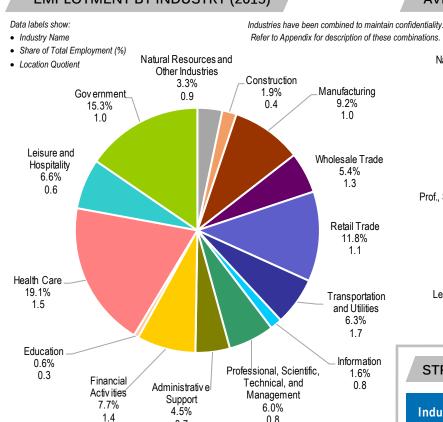
2015

28,346

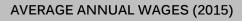
\$39,842

1,791

1,577



0.7



2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

-6.8%

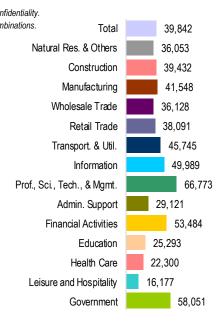
9.7%

118

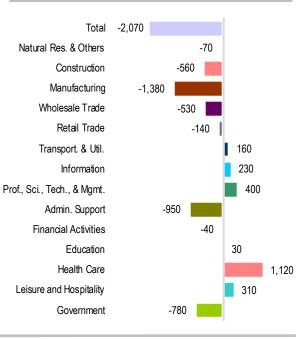
94

Apparel (12.9)

0.8



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	36	421	\$18,900	12.9
Local Community and Civic Organizations	69	3,022	\$15,510	4.1

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

El Segundo

2013

L.A. County Balance

2015

2014

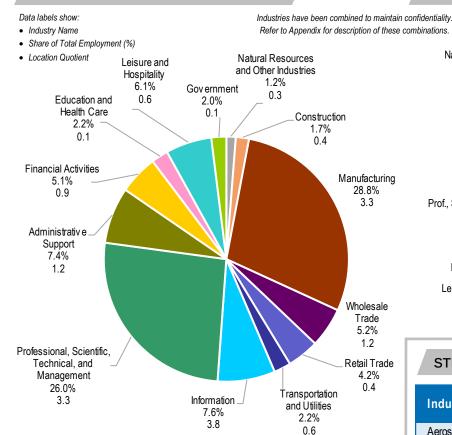
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,551
Small Business Establishments	1,186
By Size	
1-24 Employees	1,021
25-49 Employees	99
50-99 Employees	66
By Industry	
Offices Of Lawyers	55
Full-Service Restaurants	38
Midsize Business Establishments	150
Large Business Establishments	215

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	62,913	3.7%	
Average Annual Wage	\$117,052	20.9%	
Business Establishments	1,551	298	
Small Business Establishments	1,186	269	
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles and Defense (49.6)		

EMPLOYMENT BY INDUSTRY (2015)





2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105 100 95

90

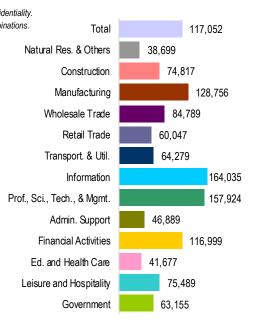
85

2008

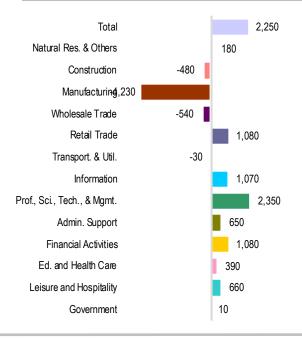
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



	•	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	27	14,334	\$130,864	49.6
Recreational and Small Electric Goods	5	S	S	S

SUPERVISORIAL DISTRICT 2 **GARDENA**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

2014

2013

2015

ESTABLISHMENTS BY SIZE (2015)

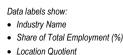
		Establishments
	Total Business Establishments	1,433
н	Small Business Establishments	1,252
	By Size	
	1-24 Employees	1,161
	25-49 Employees	60
	50-99 Employees	31
	By Industry	
	Full-Service Restaurants	70
Gardena	Limited-Service Restaurants	56
L.A. County Balance	Midsize Business Establishments	86

Large Business Establishments

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	25,280	2.6%
Average Annual Wage	\$38,443	7.8%
Business Establishments	1,433	-13
Small Business Establishments	1,252	-25
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles	and Defense (7.4)

EMPLOYMENT BY INDUSTRY (2015)



Refer to Appendix for description of these combinations. Natural Resources

105

100

95

90

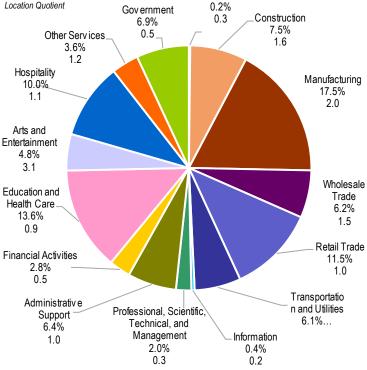
85

2008

Indexed: 2008 = 100

2009

2010

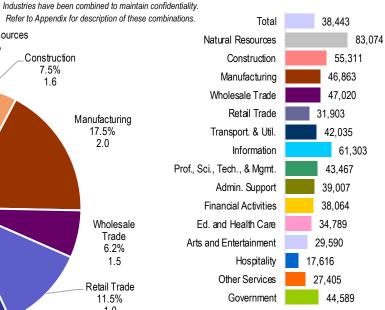


AVERAGE ANNUAL WAGES (2015)

2012

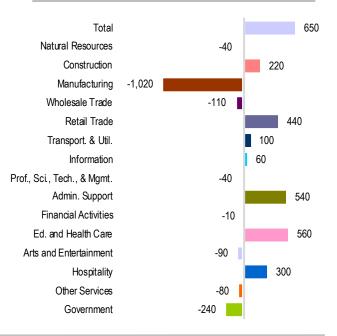
2011

ANNUAL EMPLOYMENT GROWTH



JOB GROWTH (2008 TO 2015)

95



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	15	846	\$62,549	7.4
Metalworking Technology	28	650	\$50,019	7.2

SUPERVISORIAL DISTRICT 5 **GLENDALE**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Glendale

2014

2013

2015

ESTABLISHMENTS BY SIZE (2015)

		Establishments
	Total Business Establishments	5,531
н	Small Business Establishments	4,810
	By Size	
	1-24 Employees	4,516
	25-49 Employees	211
	50-99 Employees	83
	By Industry	
	Offices Of Physicians	329
Glendale	Offices Of Lawyers	232
L.A. County Balance	Midsize Business Establishments	308

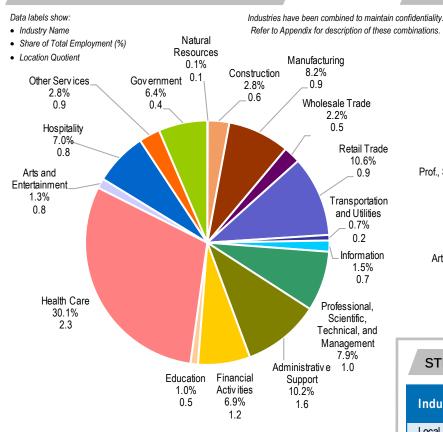
Midsize Business Establishments

Large Business Establishments

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	104,001	6.4%	
Average Annual Wage	\$48,595	2.9%	
Business Establishments	5,531	854	
Small Business Establishments	4,810	832	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Community and Civic Organizations (6.5)		

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100 95

90

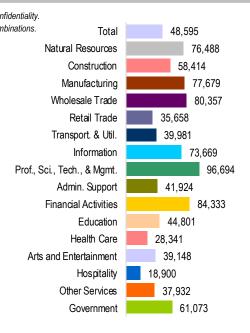
85

2008

Indexed: 2008 = 100

2009

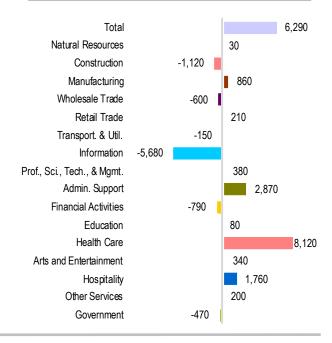
2010



JOB GROWTH (2008 TO 2015)

308

413



	"S" denotes data suppressed due to EDD confidentiality requiren			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	337	17,665	\$11,592	6.5
Lighting and Electrical Equipment	19	S	S	S

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Glendora

2013

.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,076
Small Business Establishments	931
By Size	
1-24 Employees	877
25-49 Employ ees	39
50-99 Employees	15
By Industry	
Offices Of Physicians	56
Offices Of Dentists	41
Midsize Business Establishments	55
Large Business Establishments	90

EMPLOYMENT BY INDUSTRY (2015)

2015

16,074

\$40,546

1,076

931



Employment

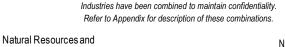
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

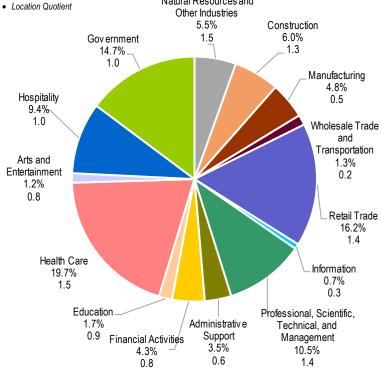
-4.2%

14.3%

23

23

Medical Devices

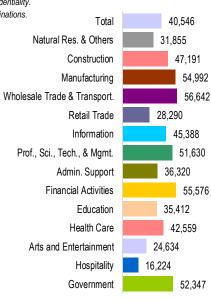


AVERAGE ANNUAL WAGES (2015)

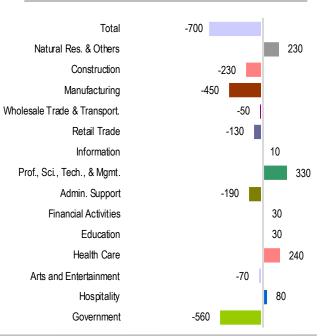
2012

2011

ANNUAL EMPLOYMENT GROWTH



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Medical Devices	2	S	S	S
Local Health Services	191	2,962	\$46,456	1.6

SUPERVISORIAL DISTRICT 4 **HAWAIIAN GARDENS EMPLOYMENT PROFILE** ANNUAL EMPLOYMENT GROWTH

8-Yr. Chg.

3.6%

15.2%

-9

-17

Hospitality and Tourism

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> lawaiian Gardens .A. County Balance

> > 2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	165
Small Business Establishments	134
By Size	
1-24 Employees	128
25-99 Employees	6
By Industry	
Offices Of Dentists	8
Full-Service Restaurants	7
Midsize Business Establishments	15
Large Business Establishments	16

EMPLOYMENT BY INDUSTRY (2015)

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

2015

4,052

\$34.038

165

134

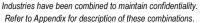
Natural Resources and Construction Other Industries 3.1% 3.6% Gov ernment_ 0.7 5.0% 1.0 0.3 Manufacturing 0.8% 0.1 Health Care 17.8% 1.4 Professional. Business. Financial, and Information 12.7% 0.6

AVERAGE ANNUAL WAGES (2015)

2012

2013

2011



Trade and Leisure

and Hospitality 56.8% 1.9

105

100

95

90

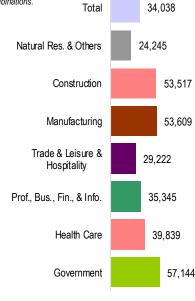
85

2008

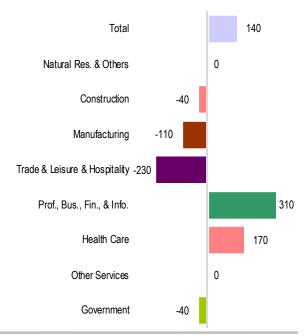
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Hospitality and Tourism	3	S	S	S
Financial Services	3	S	S	S

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Hawthorne

2013

L.A. County Balance

2015

2014

ANNUAL EMPLOYMENT GROWTH

115 110 105

100 95 90

85

80

2008

Indexed: 2008 = 100

2009

2010

2011

2012

AVERAGE ANNUAL WAGES (2015)

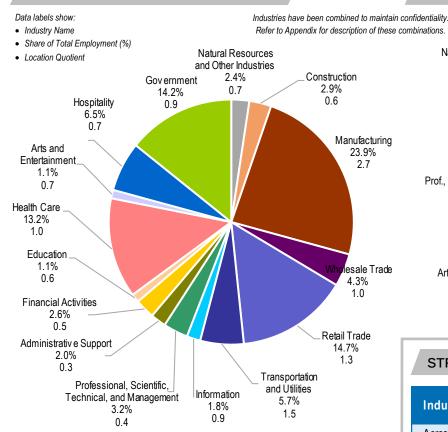
ESTABLISHMENTS BY SIZE (2015)

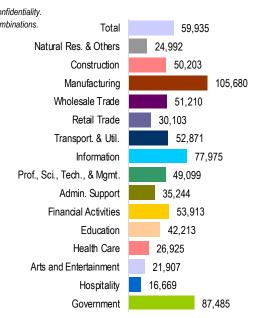
	Establishments
Total Business Establishments	1,018
Small Business Establishments	838
By Size	
1-24 Employees	764
25-49 Employees	49
50-99 Employees	25
By Industry	
Offices Of Physicians	36
Limited-Service Restaurants	29
Midsize Business Establishments	76
Large Business Establishments	104

EMPLOYMENT PROFILE

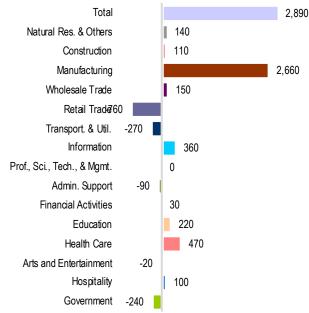
	2015	8-Yr. Chg.
Employment	25,376	12.9%
Average Annual Wage	\$59,935	31.0%
Business Establishments	1,018	1
Small Business Establishments	838	8
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehic	cles and Defense

EMPLOYMENT BY INDUSTRY (2015)





JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality require				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)	
Aerospace Vehicles and Defense	7	S	S	S	
Printing Services	5	368	\$81,743	4.3	

2015

6.943

\$37,600

723

670

Local Hospitality Establishments (3.3)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Hermosa Beach

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	723
Small Business Establishments	670
By Size	
1-24 Employees	624
25-49 Employees	35
50-99 Employees	11
By Industry	
Full-Service Restaurants	45
Offices Of Physicians	26
Midsize Business Establishments	25
Large Business Establishments	28

EMPLOYMENT BY INDUSTRY (2015)

EMPLOYMENT PROFILE

Employment

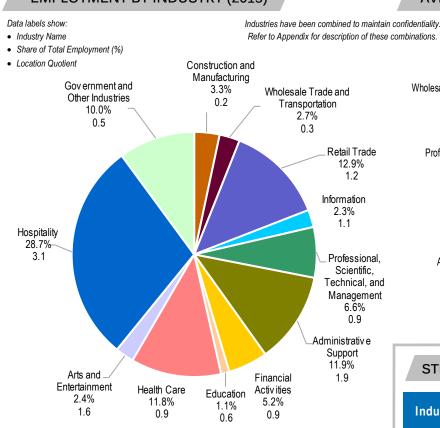
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2013

2011

ANNUAL EMPLOYMENT GROWTH

120

110

100

90

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

16.9%

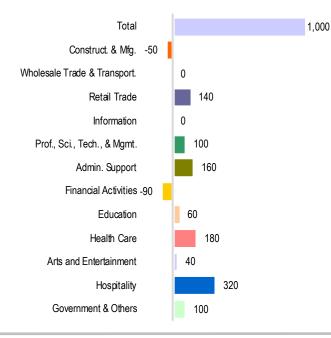
5.0%

80

80



JOB GROWTH (2008 TO 2015)



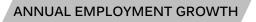
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Hospitality Establishments	118	2,232	\$18,618	3.3
Local Personal Services (Non-Medical)	44	416	\$26,745	2.9

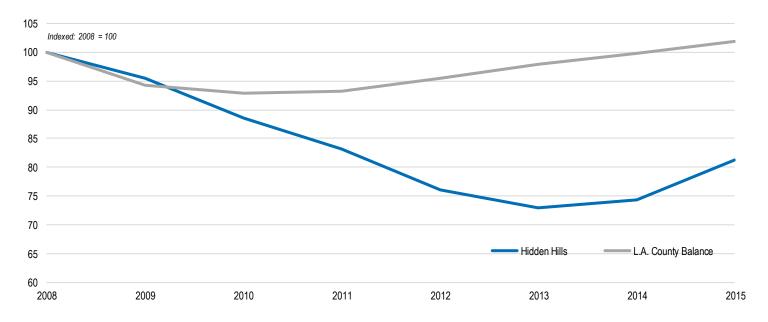
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	198	-18.7%
Average Annual Wage	\$104,486	47.0%
Business Establishments	59	0
Small Business Establishments	59	3

Due to EDD confidentiality requirements, industry-level data for this city is suppressed and cannot be made public.

For a complete description of data shown in the exhibits on this page, please refer to "Data Key" on page 7.





SUPERVISORIAL DISTRICT 1 **HUNTINGTON PARK**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

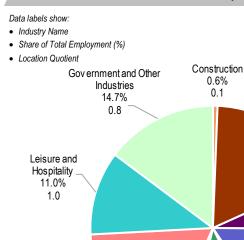
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	726
Small Business Establishments	591
By Size	
1-24 Employees	534
25-49 Employees	41
50-99 Employees	16
By Industry	
Offices Of Physicians	34
Offices Of Dentists	29
Midsize Business Establishments	54
Large Business Establishments	81

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	14,291	-12.6%
Average Annual Wage	\$33,906	8.0%
Business Establishments	726	-20
Small Business Establishments	591	-27
Most Competitive Industry Cluster in 2015 (by LQ)	Appare	l (65.4)

EMPLOYMENT BY INDUSTRY (2015)



2011

ANNUAL EMPLOYMENT GROWTH

105

75

70

nolesale Trade

Retail Trade

15.5%

1.4

Transportation and Utilities

1.3%

0.4

Information

0.9%

0.5

Professional and

Business

Serv ices

10.7%

0.8

6.9%

1.6

Manufacturing

17.6%

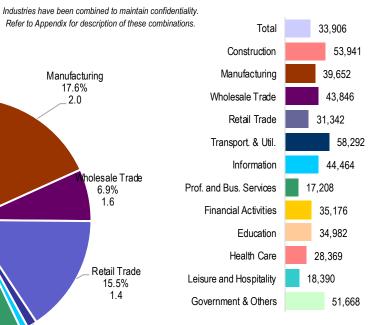
2.0

2008

Indexed: 2008 = 100

2009

2010



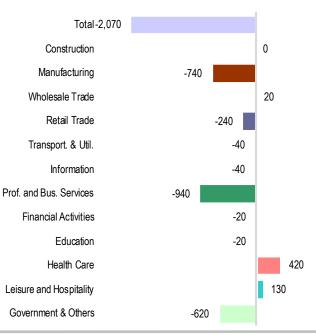
JOB GROWTH (2008 TO 2015)

2015

Huntington Park

L.A. County Balance

2014



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	44	1,054	\$30,232	65.4
Wood Products	4	283	\$41,229	7.6

AVERAGE ANNUAL WAGES (2015)

2012

2013

Health Care

17.4%

1.3

Education

0.7%

0.4

Financial Activities

2.3%

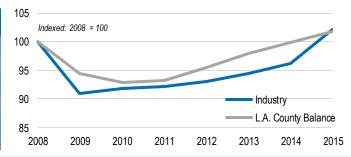
For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

PLOYMENT PROFILE	

	2015	8-Yr. Chg.
Employment	63,926	2.1%
Average Annual Wage	\$47,844	9.9%
Business Establishments	2,466	436
Small Business Establishments	2,054	427
Most Competitive Industry Cluster in 2015 (by LQ)	Appare	l (21.9)

ANNUAL EMPLOYMENT GROWTH



EMPLOYMENT BY INDUSTRY (2015)

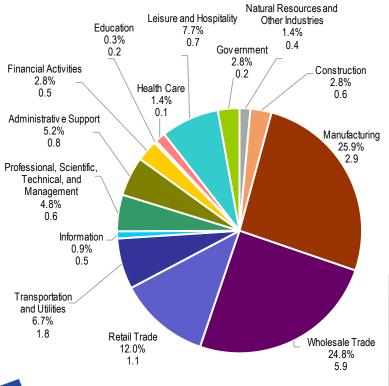


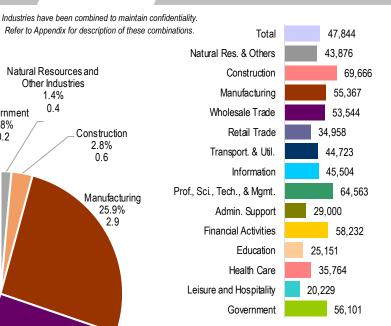


EMF

- Industry Name
- Share of Total Employment (%)



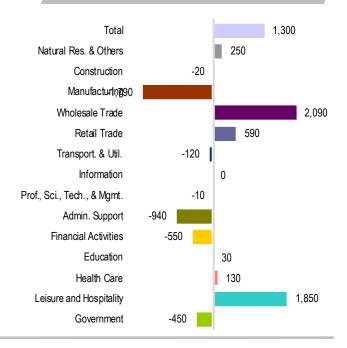




AVERAGE ANNUAL WAGES (2015)

	Establishments
Total Business Establishments	2,466
Small Business Establishments	2,054
By Size	
1-24 Employees	1,782
25-49 Employees	176
50-99 Employees	96
By Industry	
Nondurable Goods Merch. Whis.	75
Full-Service Restaurants	60
Midsize Business Establishments	230
Large Business Establishments	182

JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	16	1,600	\$56,987	21.9
Food Processing and Manufacturing	33	3,462	\$64,234	7.0

SUPERVISORIAL DISTRICT 2 **INGLEWOOD**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,404
Small Business Establishments	1,138
By Size	
1-24 Employees	1,059
25-49 Employees	57
50-99 Employees	22
By Industry	
Freight Transp. Arrangement	110
Offices Of Physicians	80
Midsize Business Establishments	99
Large Business Establishments	167

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	27,594	3.9%	
Average Annual Wage	\$39,889	6.8%	
Business Establishments	1,404	-82	
Small Business Establishments	1,138	-111	
Most Competitive Industry Cluster in 2015 (by LQ)	Transportation and Logistics (6.3)		

EMPLOYMENT BY INDUSTRY (2015)



Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations.

105

100

95

90

85

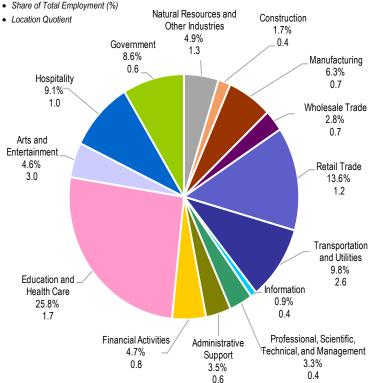
2008

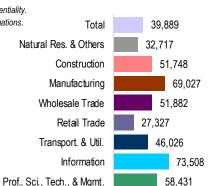
Indexed: 2008 = 100

2009

2010

2011





Admin. Support

Hospitality

Government

Financial Activities

Ed. and Health Care

Arts and Entertainment

ANNUAL EMPLOYMENT GROWTH

AVERAGE ANNUAL WAGES (2015)

2013

2012

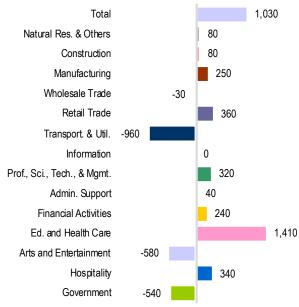
Inglewood L.A. County Balance

2014

2015



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

26.117

40,861

39,473

56.105

28.088

17,091

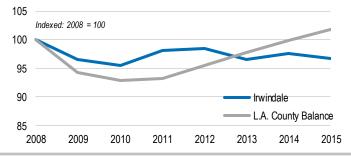
	"S" denotes data suppressed due to EDD confidentiality require			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Transportation and Logistics	138	2,107	\$49,048	6.3
Aerospace Vehicles and Defense	3	S	S	S

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

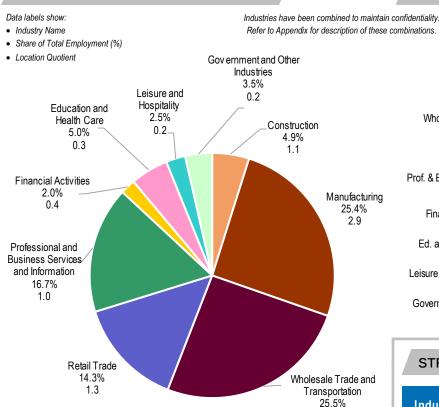
	2015	8-Yr. Chg.	
Employment	18,467	-3.2%	
Average Annual Wage	\$58,020	23.8%	
Business Establishments	540	10	
Small Business Establishments	438	17	
Most Competitive Industry Cluster in 2015 (by LQ)	Electric Power Generation and Transmission		

ANNUAL EMPLOYMENT GROWTH

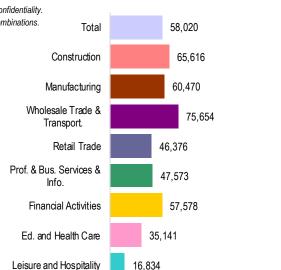


	Establishments
Total Business Establishments	540
Small Business Establishments	438
By Size	
1-24 Employees	375
25-49 Employees	34
50-99 Employees	29
By Industry	
Nondurable Goods Merch. Whis.	15
Wholesale Agents and Brokers	14
Midsize Business Establishments	56
Large Business Establishments	46

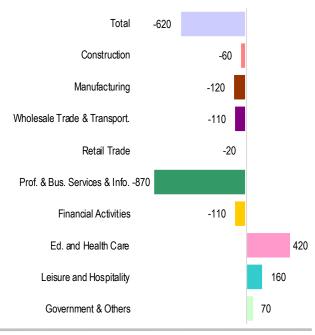
EMPLOYMENT BY INDUSTRY (2015)







JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Government & Others

3.2

	"S" denotes data suppressed due to EDD confidentiality require			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Electric Power Generation and Transmission	14	S	S	S
Medical Devices	4	805	\$75,616	21.2

SUPERVISORIAL DISTRICT 5 LA CAÑADA-FLINTRIDGE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	652
Small Business Establishments	582
By Size	
1-24 Employees	560
25-49 Employees	14
50-99 Employees	8
By Industry	
Offices Of Physicians	39
Real Estate Agents and Brokers	18
Midsize Business Establishments	29

JOB GROWTH (2008 TO 2015)

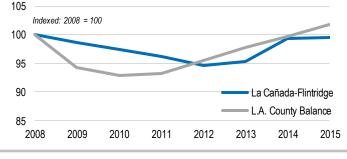
41

Large Business Establishments

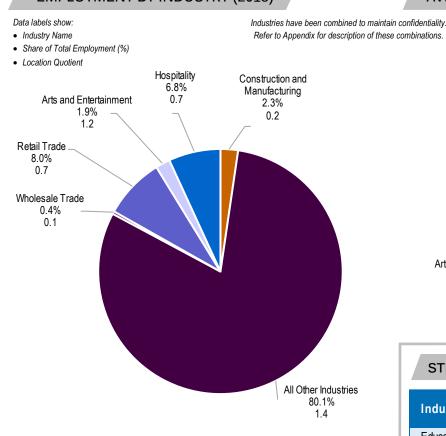
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	11,685	-0.5%	
Average Annual Wage	\$84,027	19.5%	
Business Establishments	652	55	
Small Business Establishments	582	50	
Most Competitive Industry Cluster in 2015 (by LQ)	Education and Knowledge Creation		

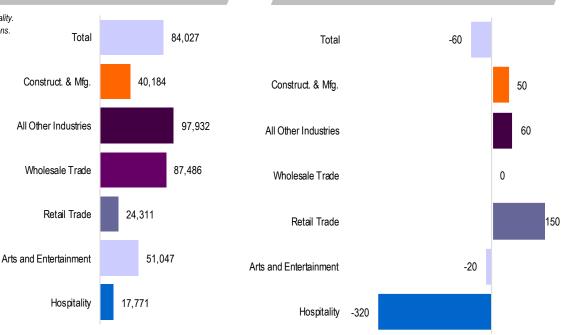
ANNUAL EMPLOYMENT GROWTH



EMPLOYMENT BY INDUSTRY (2015)



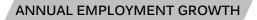
AVERAGE ANNUAL WAGES (2015)

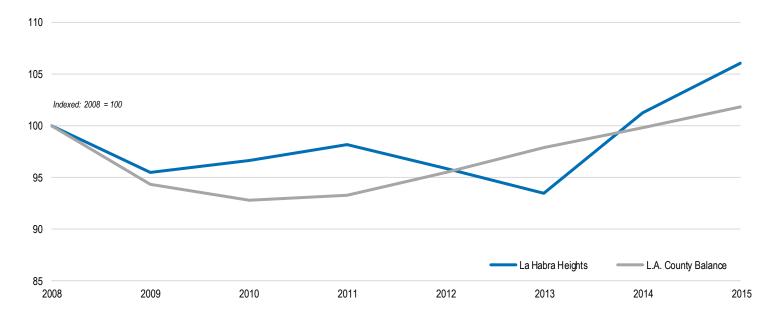


	"S" denotes data suppressed due to EDD confidentiality requir				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)	
Education and Knowledge Creation	10	S	S	S	
Local Education and Training	11	547	\$51,219	5.1	

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	456	6.1%	
Average Annual Wage	\$39,487	25.3%	
Business Establishments	71	10	
Small Business Establishments	71	13	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Real Estate, Construction, and Development (4.4)		





MAJOR INDUSTRY CLUSTERS (2015)

"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Real Estate, Construction, and Dev.	32	132	\$52,915	4.4
Local Hospitality Establishments	1	S	S	S



Due to EDD confidentiality requirements, industry-level data for this city is suppressed and cannot be made public.

For a complete description of data shown in the exhibits on this page, please refer to "Data Key" on pages 7 - 9.

SUPERVISORIAL DISTRICT 4 LA MIRADA

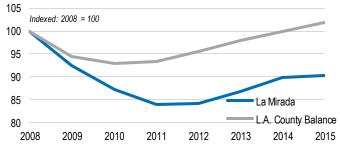
For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

LOYMENT PROFILE	

	2015	8-Yr. Chg.	
Employment	16,945	-9.7%	
Average Annual Wage	\$44,988	8.0%	
Business Establishments	796	3	
Small Business Establishments	667	11	
Most Competitive Industry Cluster in 2015 (by LQ)	Recreational and Small Electric Goods		

ANNUAL EMPLOYMENT GROWTH



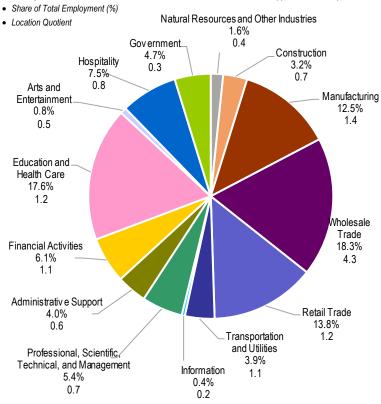
Establishments Total Business Establishments 796 667 Small Business Establishments By Size 604 1-24 Employees 25-49 Employees 45 50-99 Employees 18 By Industry Full-Service Restaurants 22 Limited-Service Restaurants 21 Midsize Business Establishments 51 78 Large Business Establishments

EMPLOYMENT BY INDUSTRY (2015)

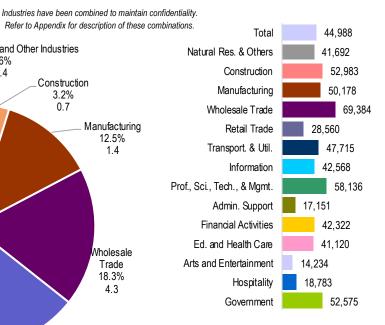


EMP

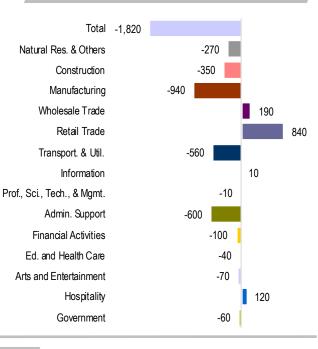
Industry Name



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality requirement			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Recreational and Small Electric Goods	1	S	S	S
Lighting and Electrical Equipment	2	S	S	S

SUPERVISORIAL DISTRICT 1 LA PUENTE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

La Puente

2013

L.A. County Balance

2014

2015

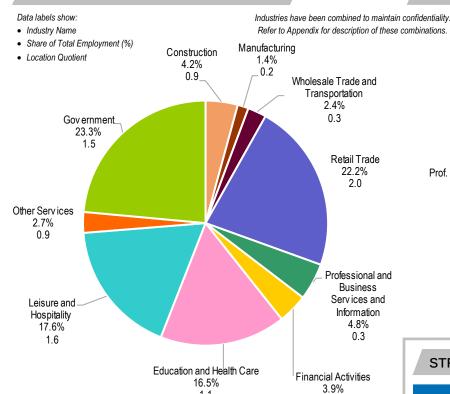
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	361
Small Business Establishments	294
By Size	
1-24 Employees	280
25-49 Employees	11
50-99 Employees	3
By Industry	
Limited-Service Restaurants	21
Full-Service Restaurants	19
Midsize Business Establishments	20
Large Business Establishments	47

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	5,121	0.3%	
Average Annual Wage	\$30,928	-1.2%	
Business Establishments	361	-9	
Small Business Establishments	294	-12	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Community and Civic Organizations (4.2)		

EMPLOYMENT BY INDUSTRY (2015)



1.1

0.7

AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100 95 90

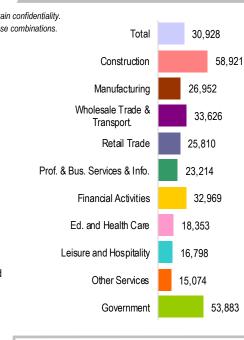
85

80 2008

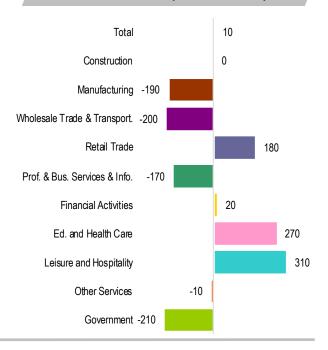
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



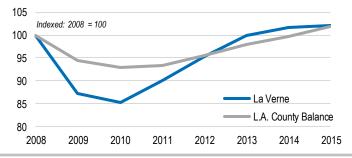
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	14	552	\$11,019	4.2
Local Food and Beverage Processing and Dist	34	633	\$23,856	4.1

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	2015	8-Yr. Chg.	
Employment	10,745	2.0%	
Average Annual Wage	\$42,942	14.0%	
Business Establishments	660	22	
Small Business Establishments	578	23	
Most Competitive Industry Cluster in 2015 (by LQ)	Paper and Packaging		

ANNUAL EMPLOYMENT GROWTH

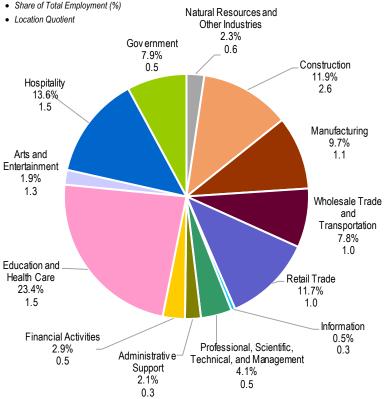


	Establishments
Total Business Establishments	660
Small Business Establishments	578
By Size	
1-24 Employees	532
25-49 Employees	36
50-99 Employees	10
By Industry	
Full-Service Restaurants	23
Limited-Service Restaurants	19
Midsize Business Establishments	26
Large Business Establishments	56

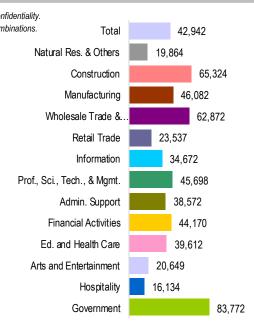
EMPLOYMENT BY INDUSTRY (2015)



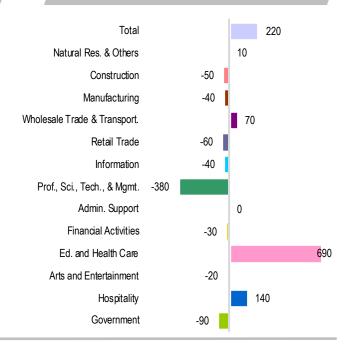




AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements

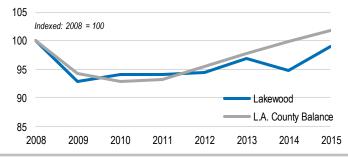
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Paper and Packaging	2	S	S	S
Education and Knowledge Creation	6	S	S	S

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

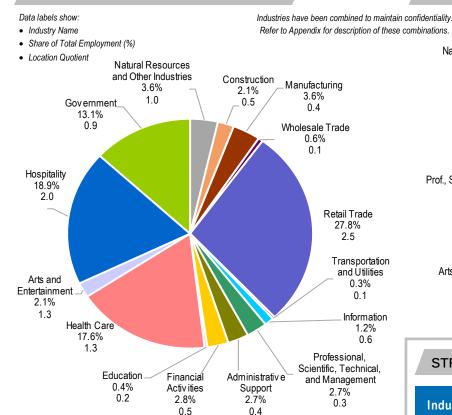
	2015	8-Yr. Chg.	
Employment	18,102	-1.0%	
Average Annual Wage	\$34,666	13.9%	
Business Establishments	989	26	
Small Business Establishments	709	20	
Most Competitive Industry Cluster in 2015 (by LQ)	Metalworking Technology		

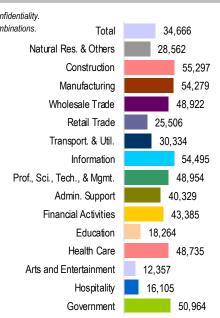
ANNUAL EMPLOYMENT GROWTH



	Establishments
Total Business Establishments	989
Small Business Establishments	709
By Size	
1-24 Employees	671
25-49 Employees	28
50-99 Employees	10
By Industry	
Offices Of Physicians	49
Limited-Service Restaurants	42
Midsize Business Establishments	120
Large Business Establishments	160

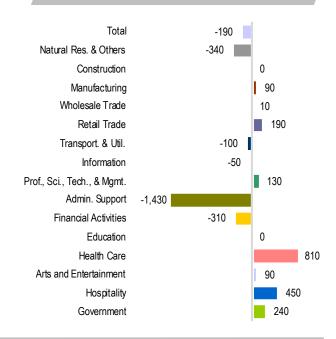
EMPLOYMENT BY INDUSTRY (2015)





AVERAGE ANNUAL WAGES (2015)

JOB GROWTH (2008 TO 2015)



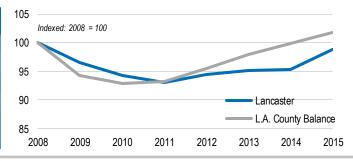
	"S" denotes data suppressed due to EDD confidentiality require			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Metalworking Technology	2	S	S	S
Local Retailing of Clothing and General Merch.	76	2,598	\$20,414	4.1

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	2015	8-Yr. Chg.	
Employment	38,039	-1.1%	
Average Annual Wage	\$37,543	4.3%	
Business Establishments	1,783	-19	
Small Business Establishments	1,404	-61	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Community and Civic Organizations (3.8)		

ANNUAL EMPLOYMENT GROWTH

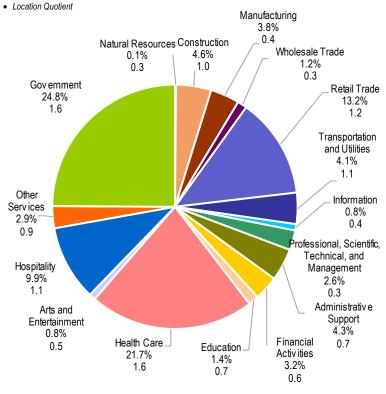


EMPLOYMENT BY INDUSTRY (2015)

Data labels show:



Share of Total Employment (%)



AVERAGE ANNUAL WAGES (2015)

37,543

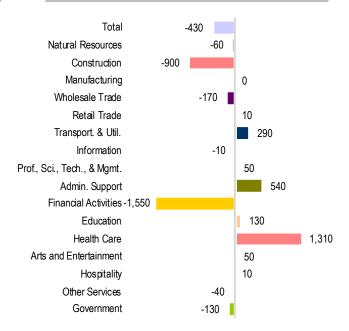
45.029

Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations. Manufacturing 3.8% Manufacturing Construction



Establishments Total Business Establishments 1,783 1,404 Small Business Establishments By Size 1,302 1-24 Employees 25-49 Employees 76 26 50-99 Employees By Industry Offices Of Physicians 105 Full-Service Restaurants 58 Midsize Business Establishments 168 211 Large Business Establishments

JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	136	3,777	\$12,439	3.8
Local Retailing of Clothing and General Merch.	47	1,849	\$23,939	1.4

SUPERVISORIAL DISTRICT 2 LAWNDALE

EMPLOYMENT PROFILE

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Lawndale

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	444
Small Business Establishments	387
By Size	
1-24 Employees	366
25-99 Employees	21
By Industry	
Offices Of Dentists	22
General Automotive Repair	16
Midsize Business Establishments	24
Large Business Establishments	33

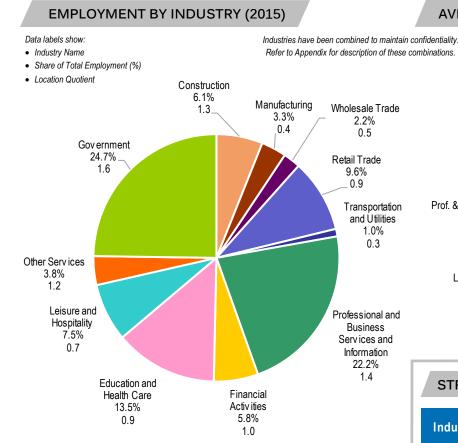
2015

6.515

\$34,873

444

387



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

115

110

105

100 95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

9.0%

4.2%

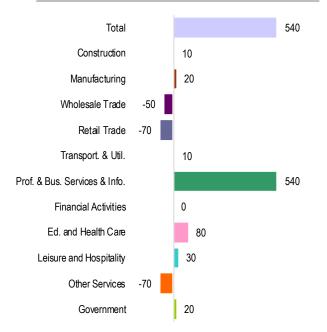
31

21

Local Industrial Products and Services



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to FDD confidentiality requirements

STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Industrial Products and Services	3	S	S	S
Local Community and Civic Organizations	18	525	\$15,719	3.1

INSTITUTE FOR APPLIED ECONOMICS

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

omita

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	402
Small Business Establishments	366
By Size	
1-24 Employees	353
25-99 Employees	13
By Industry	
Full-Service Restaurants	21
Offices Of Dentists	19
Midsize Business Establishments	10
Large Business Establishments	26

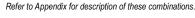
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	3,311	-0.5%	
Average Annual Wage	\$34,801	9.2%	
Business Establishments	402	-14	
Small Business Establishments	366	-13	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Personal Services (Non- Medical) (3.7)		

EMPLOYMENT BY INDUSTRY (2015)



Industries have been combined to maintain confidentiality.



105

100

95

90

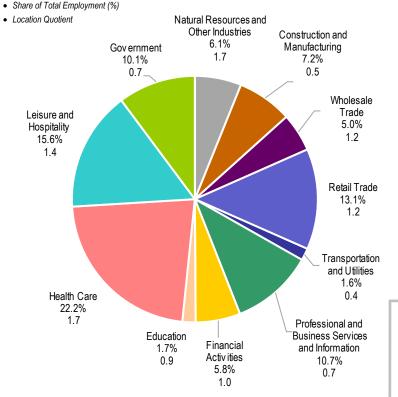
85

2008

dexed: 2008 = 100

2009

2010



AVERAGE ANNUAL WAGES (2015)

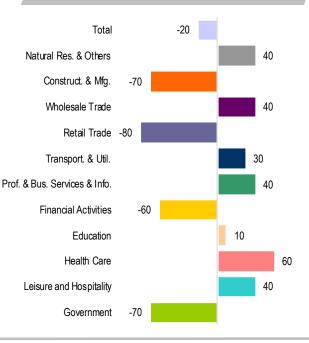
2012

2011

ANNUAL EMPLOYMENT GROWTH



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Personal Services (Non-Medical)	39	242	\$27,542	3.7
Local Community and Civic Organizations	23	283	\$14,758	3.2

58

SUPERVISORIAL DISTRICT 4 LONG BEACH

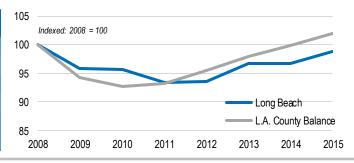
For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

EMPLOYMENT PROFILE

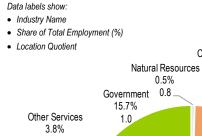
	2015	8-Yr. Chg.	
Employment	165,755	-1.2%	
Average Annual Wage	\$55,861	14.5%	
Business Establishments	7,299	206	
Small Business Establishments	6,079	177	
Most Competitive Industry Cluster in 2015 (by LQ)	Water Transportation		

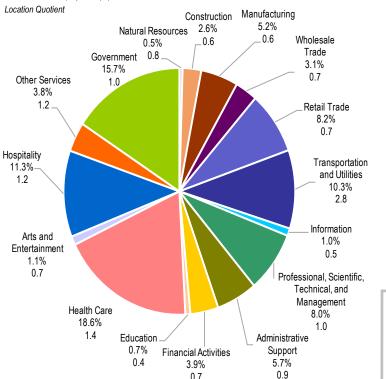
ANNUAL EMPLOYMENT GROWTH



	Establishments
Total Business Establishments	7,299
Small Business Establishments	6,079
By Size	
1-24 Employees	5,636
25-49 Employees	307
50-99 Employees	136
By Industry	
Offices Of Physicians	331
Full-Service Restaurants	281
Midsize Business Establishments	536
Large Business Establishments	684

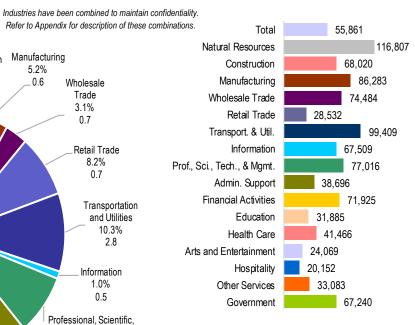
EMPLOYMENT BY INDUSTRY (2015)



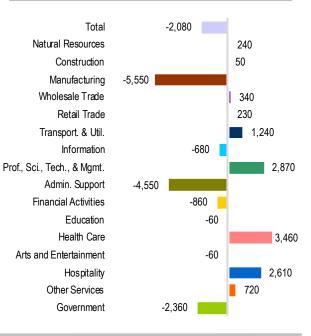


0.7

AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Water Transportation	46	S	S	S
Aerospace Vehicles and Defense	17	S	S	S

2015

1,665,887

\$60,853

94,733

83,924

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Los Angeles

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	94,733
Small Business Establishments	83,924
By Size	
1-24 Employees	79,041
25-49 Employees	3,412
50-99 Employees	1,471
By Industry	
Offices Of Lawyers	3,316
Offices Of Physicians	2,937
Midsize Business Establishments	4,751
Large Business Establishments	6,058

EMPLOYMENT BY INDUSTRY (2015)

Data labels show:

Employment

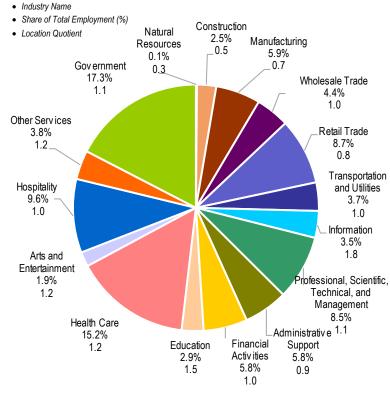
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

104

102

100

98

96

94

92

90

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

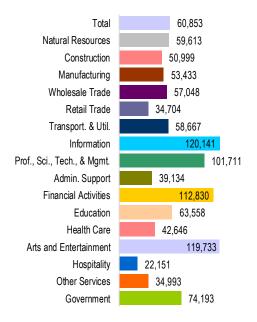
2.2%

14.3%

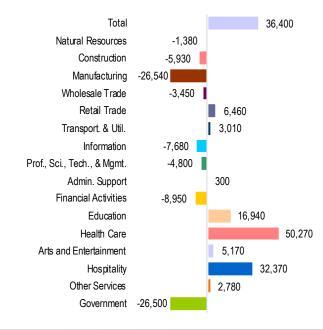
5.858

5,473

Apparel (11.7)



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	1,446	22,462	\$34,592	11.7
Video Production and Distribution	3,564	21,598	\$155,584	6.9

SUPERVISORIAL DISTRICT 2 LYNWOOD

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

2014

2013

2015

ESTABLISHMENTS BY SIZE (2015)

ients

71

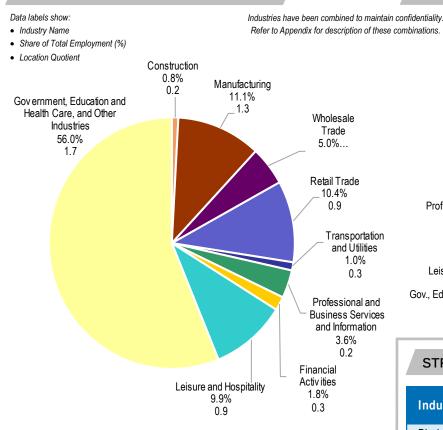
		Establishm
	Total Business Establishments	561
4	Small Business Establishments	433
	By Size	
	1-24 Employees	400
	25-49 Employees	17
	50-99 Employees	16
	By Industry	
	Offices Of Physicians	51
Lynwood	Limited-Service Restaurants	27
L.A. County Balance	Midsize Business Establishments	57

Large Business Establishments

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	11,685	5.5%	
Average Annual Wage	\$42,546	3.2%	
Business Establishments	561	55	
Small Business Establishments	433	34	
Most Competitive Industry Cluster in 2015 (by LQ)	Biopharmaceuticals		

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110 105

100 95 90

85

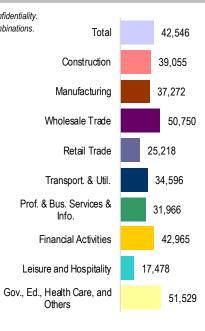
80

2008

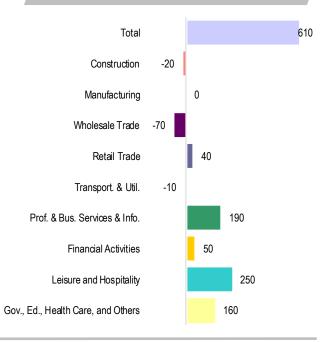
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data su	ppressed due to EDD	confidentiality requirements.
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Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Biopharmaceuticals	1	S	S	S
Furniture	12	257	\$25, 140	8.2

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

2014

2015

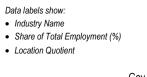
ESTABLISHMENTS BY SIZE (2015)

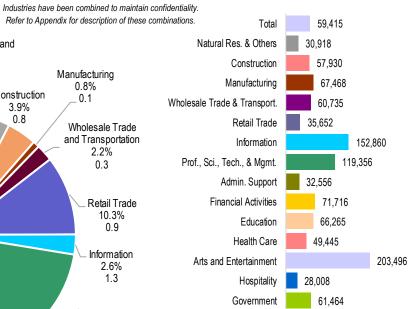
	Establishments
Total Business Establishments	706
Small Business Establishments	645
By Size	
1-24 Employees	612
25-49 Employees	22
50-99 Employees	11
By Industry	
Offices Of Physicians	24
Artists, Writers, and Performers	23
Midsize Business Establishments	27
Large Business Establishments	34

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	6,639	13.0%	
Average Annual Wage	\$59,415	5.5%	
Business Establishments	706	33	
Small Business Establishments	645	34	
Most Competitive Industry Cluster in 2015 (by LQ)	Performing Arts (4.9)		

EMPLOYMENT BY INDUSTRY (2015)





AVERAGE ANNUAL WAGES (2015)

2012

Malibu

L.A. County Balance

2013

ANNUAL EMPLOYMENT GROWTH

2011

2010

115

110

105

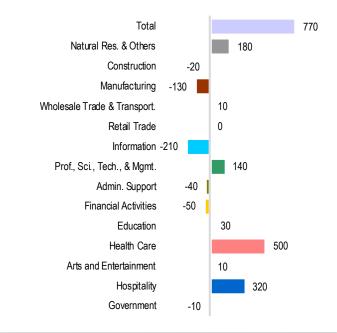
100 95 90

2008

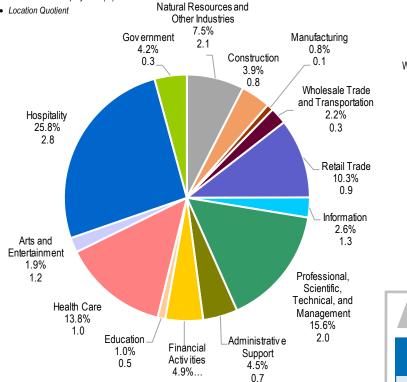
Indexed: 2008 = 100

2009

JOB GROWTH (2008 TO 2015)



		"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Performing Arts	54	79	\$330,864	4.9
Education and Knowledge Creation	6	S	S	S



SUPERVISORIAL DISTRICT 4 MANHATTAN BEACH

2015

17,181

\$62,224

1,524

1.365

Marketing, Design, and Publishing

(4.3)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Manhattan Beach

L.A. County Balance

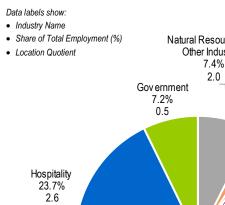
2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,524
Small Business Establishments	1,365
By Size	
1-24 Employees	1,300
25-49 Employees	44
50-99 Employees	21
By Industry	
Offices Of Physicians	80
Real Estate Agents and Brokers	53
Midsize Business Establishments	66
Large Business Establishments	93

EMPLOYMENT BY INDUSTRY (2015)



EMPLOYMENT PROFILE

Employment

Arts and

Entertainment 2.0%

1.3

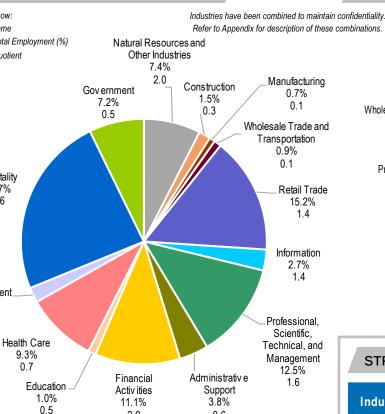
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



0.6

AVERAGE ANNUAL WAGES (2015)

2012

2013

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

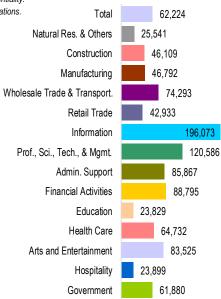
8-Yr. Chg.

6.3%

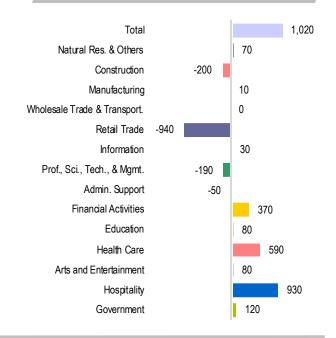
30.4%

253

246



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Marketing, Design, and Publishing	75	742	\$130,687	4.3
Local Financial Services	43	1,067	\$87,398	3.1

2.0

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Maywood

L.A. County Balance

2013

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	213
Small Business Establishments	177
By Size	
1-24 Employees	165
25-99 Employees	12
By Industry	
Limited-Service Restaurants	15
Offices Of Physicians	10
Midsize Business Establishments	15
Large Business Establishments	21

EMPLOYMENT BY INDUSTRY (2015)

2015

4,391

\$20,898

213

177

Performing Arts



Employment

Average Annual Wage

Business Establishments

Small Business Establishments

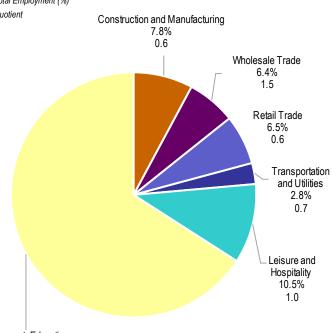
Most Competitive Industry

Cluster in 2015 (by LQ)

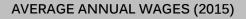
Industry Name

• Share of Total Employment (%)

Location Quotient



Gov ernment, Education and Health Care, and Other Industries 65.8% 1.9



2012

2011

ANNUAL EMPLOYMENT GROWTH

150

125

100

75

2008

Indexed: 2008 = 100

2009

2010

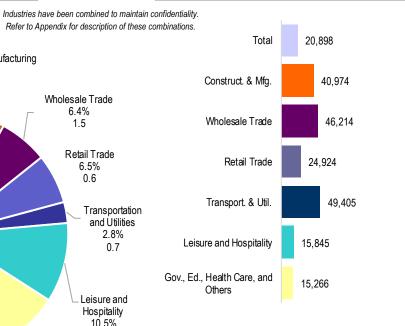
8-Yr. Chg.

27.6%

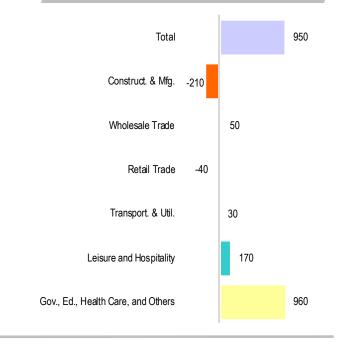
-30.4%

-10

-11



JOB GROWTH (2008 TO 2015)



S"	denotes	data	sunnressed	due to	FDD	confidentialit	v ror	nuiromonts	
0	0010100	uulu	Suppresseu	<i>uuc 10</i>	LDD	connucintiunt	<i>, ,</i> , , , , , , , , , , , , , , , , ,	jun on ontonto.	

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Performing Arts	1	S	S	S
Local Commercial Services	15	2,895	\$9,529	8.0

SUPERVISORIAL DISTRICT 5 **MONROVIA**

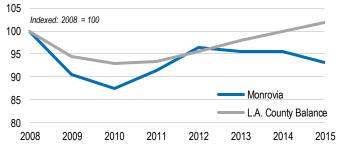
For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

EMPLOYMENT PROFILE	

	2015	8-Yr. Chg.	
Employment	16,880	-7.0%	
Average Annual Wage	\$48,734	-1.8%	
Business Establishments	968	12	
Small Business Establishments	822	31	
Most Competitive Industry Cluster in 2015 (by LQ)	Medical Devices		

ANNUAL EMPLOYMENT GROWTH



AVERAGE ANNUAL WAGES (2015)

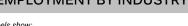
EMPLOYMENT BY INDUSTRY (2015)

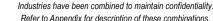


Share of Total Employment (%)

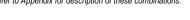
3.0%

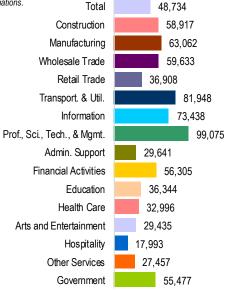
0.5





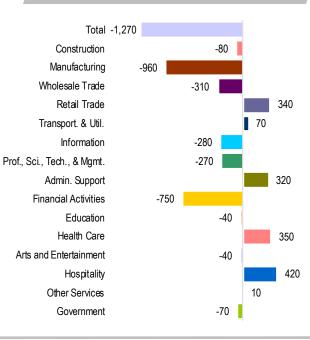
Refer to Appendix for description of these combinations.





Establishments Total Business Establishments 968 822 Small Business Establishments By Size 1-24 Employees 764 25-49 Employees 42 50-99 Employees 16 By Industry Full-Service Restaurants 35 Limited-Service Restaurants 22 Midsize Business Establishments 49 Large Business Establishments 97

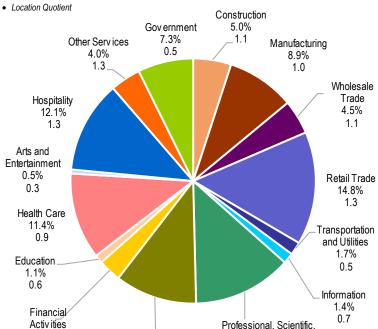
JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to FDD confidentiality requirements

STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Medical Devices	3	S	S	S
Aerospace Vehicles and Defense	5	S	S	S



Technical, and

Management

13.0%

1.7

Administrative

Support

10.8%

1.7

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Montebello

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

Establishments 1,121 897

823

53

21

66

43

102

122

ОМТН	Total Business Establishments
	Small Business Establishments
	By Size
	1-24 Employees
	25-49 Employ ees
	50-99 Employees
	By Industry
	Offices Of Physicians

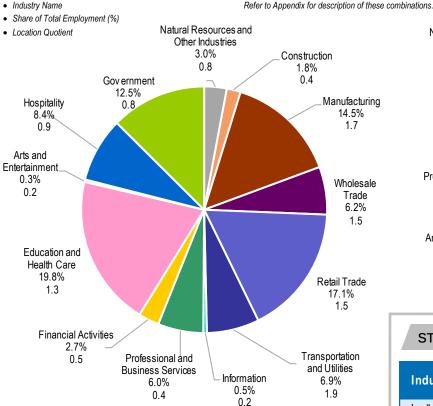
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	22,570	-6.6%
Average Annual Wage	\$39,788	11.1%
Business Establishments	1,121	14
Small Business Establishments	897	17
Most Competitive Industry Cluster in 2015 (by LQ)	Leather and Related Products	

EMPLOYMENT BY INDUSTRY (2015)



Industries have been combined to maintain confidentiality.



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GRO

2010

105

100

95

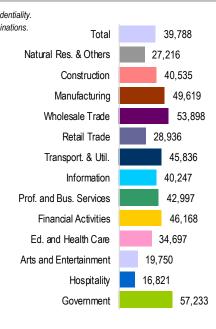
90

85

2008

Indexed: 2008 = 100

2009

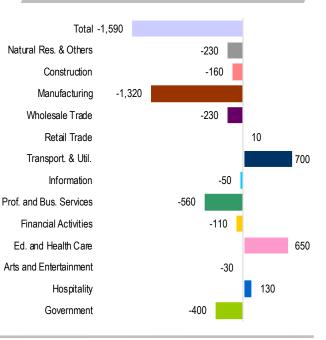


JOB GROWTH (2008 TO 2015)

Offices Of Dentists

Midsize Business Establishments

Large Business Establishments



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Leather and Related Products	2	S	S	S
Apparel	15	391	\$50,790	15.0

O	

SUPERVISORIAL DISTRICT 1 **MONTEREY PARK**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Monterey Park

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,609
Small Business Establishments	1,466
By Size	
1-24 Employees	1,382
25-49 Employees	56
50-99 Employees	28
By Industry	
Offices Of Physicians	131
Full-Service Restaurants	100
Midsize Business Establishments	61
Large Business Establishments	82

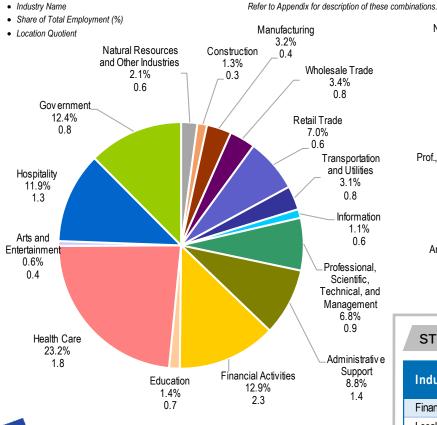
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	25,636	0.8%
Average Annual Wage	\$45,588	15.4%
Business Establishments	1,609	47
Small Business Establishments	1,466	54
Most Competitive Industry Cluster in 2015 (by LQ)	Financial	Services

EMPLOYMENT BY INDUSTRY (2015)







AVERAGE ANNUAL WAGES (2015)

2012

2013

2011

ANNUAL EMPLOYMENT GROWTH

110 105

100 95

90

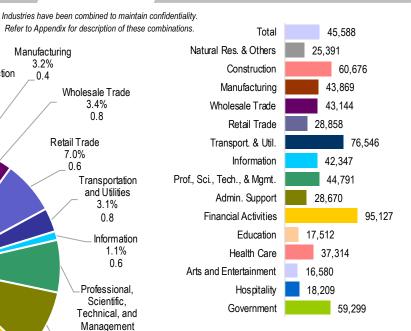
85

2008

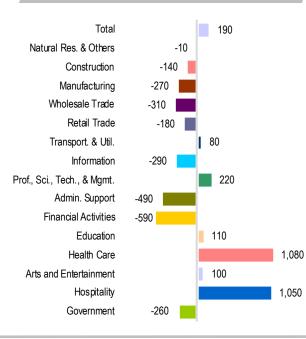
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to FDD confidentiality requirements

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Financial Services	44	S	S	S
Local Community and Civic Organizations	66	2,788	\$14,511	4.1

SUPERVISORIAL DISTRICT 4 **NORWALK**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Norwalk

2013

L.A. County Balance

2015

2014

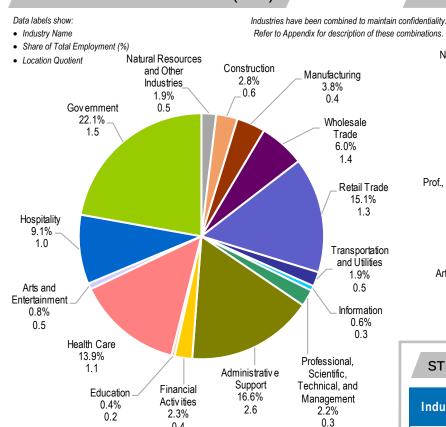
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	906
Small Business Establishments	716
By Size	
1-24 Employees	672
25-49 Employees	27
50-99 Employees	17
By Industry	
Limited-Service Restaurants	37
Offices Of Dentists	35
Midsize Business Establishments	79
Large Business Establishments	111

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	20,028	-6.8%
Average Annual Wage	\$34,009	-2.8%
Business Establishments	906	16
Small Business Establishments	716	3
Most Competitive Industry Cluster in 2015 (by LQ)	Furr	liture

EMPLOYMENT BY INDUSTRY (2015)



0.4

AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100 95 90

85

80

15.1%

1.3

1.9%

0.5

0.6%

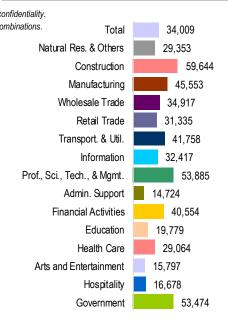
0.3

2008

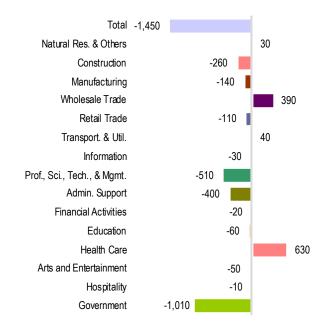
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality requirem			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Furniture	3	S	S	S
Local Community and Civic Organizations	36	1,410	\$14,033	2.5

SUPERVISORIAL DISTRICT 5 PALMDALE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Palmdale

2013

L.A. County Balance

2014

2015

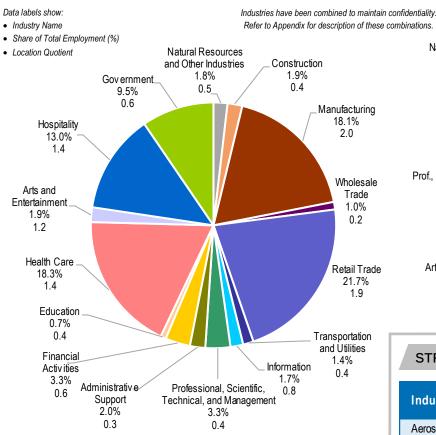
ESTABLISHMENTS BY SIZE (2015)

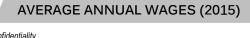
	Establishments
Total Business Establishments	1,381
Small Business Establishments	1,020
By Size	
1-24 Employees	968
25-49 Employees	43
50-99 Employees	9
By Industry	
Full-Service Restaurants	47
Offices Of Dentists	44
Midsize Business Establishments	158
Large Business Establishments	203

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	29,189	10.5%
Average Annual Wage	\$45,173	8.0%
Business Establishments	1,381	111
Small Business Establishments	1,020	69
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles and Defense (36.3)	

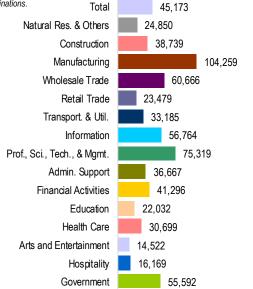
EMPLOYMENT BY INDUSTRY (2015)



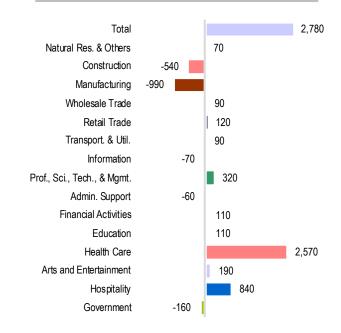


2012

2011



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	8	4,798	\$113,098	36.3
Local Community and Civic Organizations	98	2,839	\$12,046	3.7

2010

ANNUAL EMPLOYMENT GROWTH

115 110 105

100 95

90

85 2008

Indexed: 2008 = 100

2009

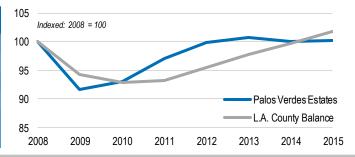
SUPERVISORIAL DISTRICT 4 PALOS VERDES ESTATES

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	2,112	0.3%	
Average Annual Wage	\$53,813	13.6%	
Business Establishments	319	36	
Small Business Establishments	310	39	
Most Competitive Industry Cluster in 2015 (by LQ)	Financial Services		

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH



ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	319
Small Business Establishments	310
By Size	
1-24 Employees	303
25-99 Employees	7
By Industry	
Offices Of Physicians	27
Lessors Of Residential Buildings	13
Midsize Business Establishments	4
Large Business Establishments	5

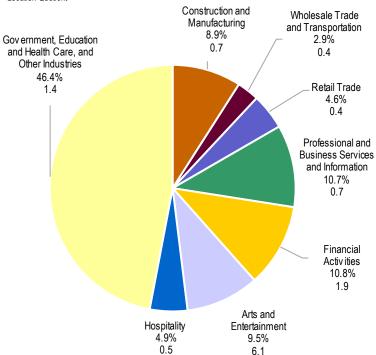
EMPLOYMENT BY INDUSTRY (2015)



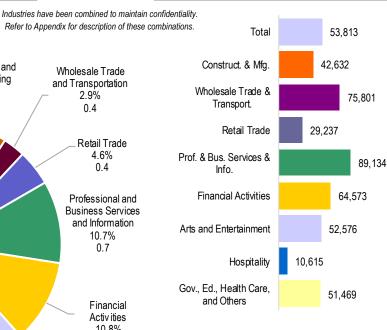
Industry Name

Share of Total Employment (%)

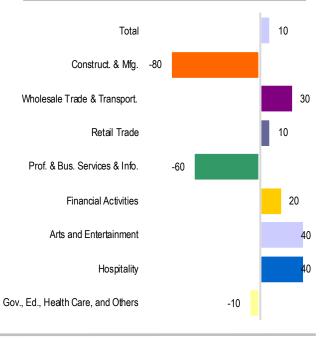




AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



	•	"S" denotes data suppressed due to EDD confidentiality requirement		
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Financial Services	14	S	S	S
Local Real Estate, Construction, and Dev.	77	289	\$50,890	2.1

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> Paramount L.A. County Balance

> > 2014

2015

2013

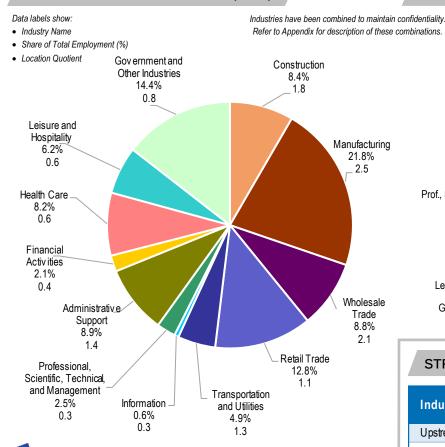
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	949
Small Business Establishments	834
By Size	
1-24 Employees	763
25-49 Employees	39
50-99 Employees	32
By Industry	
Offices Of Physicians	36
Machine Shops	20
Midsize Business Establishments	45
Large Business Establishments	70

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	18,402	7.1%	
Average Annual Wage	\$43,585	6.5%	
Business Establishments	949	-13	
Small Business Establishments	834	-19	
Most Competitive Industry Cluster in 2015 (by LQ)	Upstream Metal Manufacturing (19.7)		

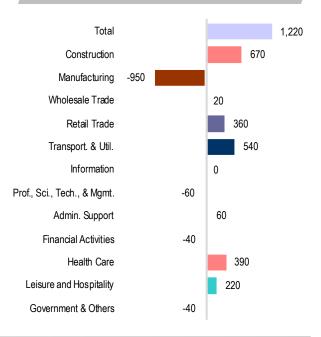
EMPLOYMENT BY INDUSTRY (2015)







JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Upstream Metal Manufacturing	10	1,079	\$76,155	19.7
Metalworking Technology	23	603	\$44,983	9.2

90				
2008	2009	2010	2011	2012

Indexed: 2008 = 100

110

105

100

95

ANNUAL EMPLOYMENT GROWTH

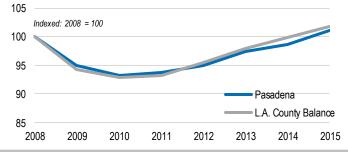
SUPERVISORIAL DISTRICT 5 PASADENA

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

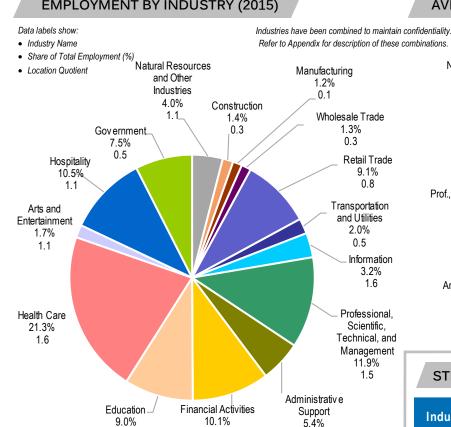
	2015	8-Yr. Chg.	
Employment	99,890	1.1%	
Average Annual Wage	\$60,491	15.4%	
Business Establishments	5,653	578	
Small Business Establishments	4,797	559	
Most Competitive Industry Cluster in 2015 (by LQ)	Education and Knowledge Creation (4.3)		

ANNUAL EMPLOYMENT GROWTH



	Establishments
Total Business Establishments	5,653
Small Business Establishments	4,797
By Size	
1-24 Employees	4,484
25-49 Employees	210
50-99 Employees	103
By Industry	
Offices Of Lawyers	341
Offices Of Physicians	327
Midsize Business Establishments	336
Large Business Establishments	520

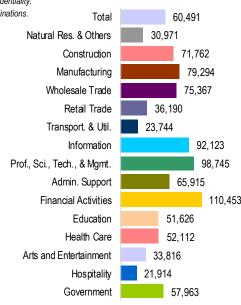
EMPLOYMENT BY INDUSTRY (2015)



1.8

4.7

AVERAGE ANNUAL WAGES (2015)



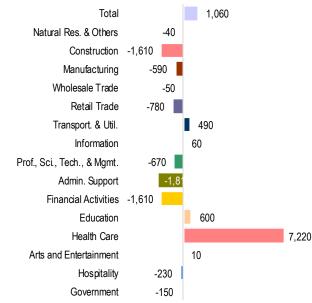
0.8

3.2% 1.6

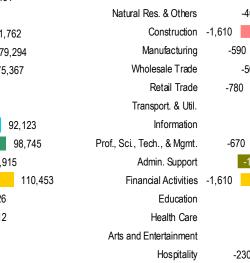
1.5

0.9

JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Education and Knowledge Creation	117	7,598	\$55,931	4.3
Local Education and Training	57	2,507	\$43,989	2.7



For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Pico Rivera

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

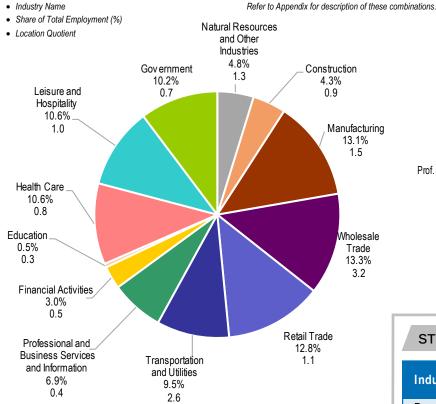
	Establishments
Total Business Establishments	792
Small Business Establishments	621
By Size	
1-24 Employees	570
25-49 Employees	32
50-99 Employees	19
By Industry	
Limited-Service Restaurants	30
Full-Service Restaurants	21
Midsize Business Establishments	72
Large Business Establishments	99

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	17,302	3.8%	
Average Annual Wage	\$39,996	9.2%	
Business Establishments	792	19	
Small Business Establishments	621	1	
Most Competitive Industry Cluster in 2015 (by LQ)	Paper and Packaging (8.7)		

EMPLOYMENT BY INDUSTRY (2015)





AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110 105

100 95

90

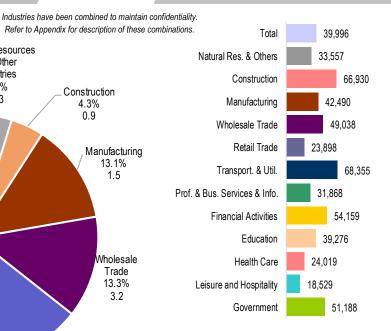
85

2008

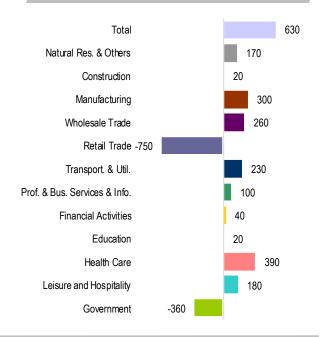
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Paper and Packaging	8	418	\$47,788	8.7
Furniture	8	344	\$22,158	7.2

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Pomona

2013

L.A. County Balance

2015

2014

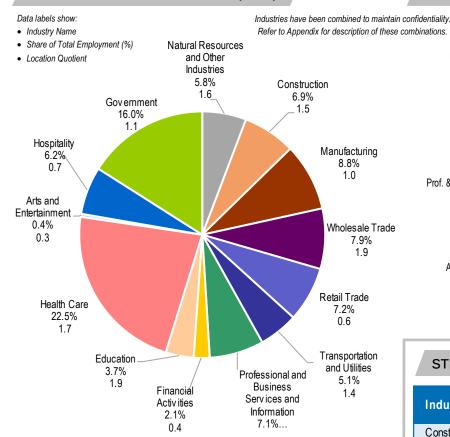
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	2,031
Small Business Establishments	1,735
By Size	
1-24 Employees	1,577
25-49 Employees	116
50-99 Employees	42
By Industry	
Offices Of Physicians	98
Limited-Service Restaurants	56
Midsize Business Establishments	129
Large Business Establishments	167

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	48,472	-3.2%	
Average Annual Wage	\$47,340	10.2%	
Business Establishments	2,031	65	
Small Business Establishments	1,735	77	
Most Competitive Industry Cluster in 2015 (by LQ)	Construction Products and Services		

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

2008

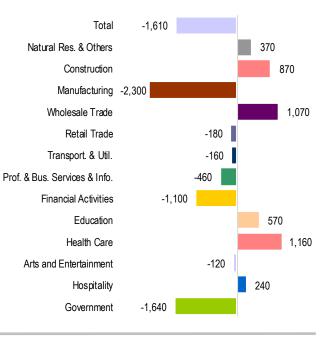
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)

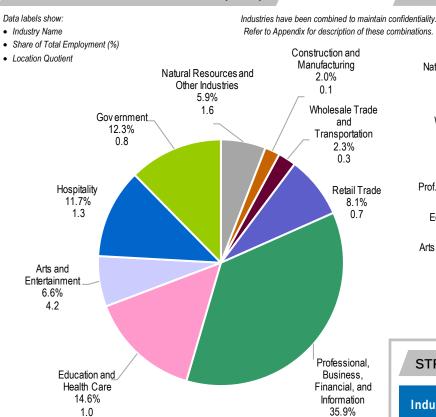


	· ·	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Construction Products and Services	8	S	S	S
Local Community and Civic Organizations	78	4,177	\$17,786	3.3

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	5,960	23.0%	
Average Annual Wage	\$44,845	11.0%	
Business Establishments	664	66	
Small Business Establishments	610	59	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Real Estate, Construction, and Development		

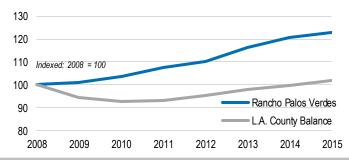
EMPLOYMENT BY INDUSTRY (2015)



1.7

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

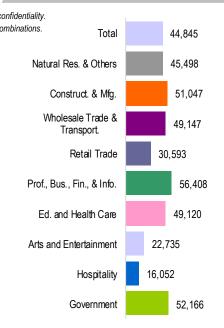
ANNUAL EMPLOYMENT GROWTH



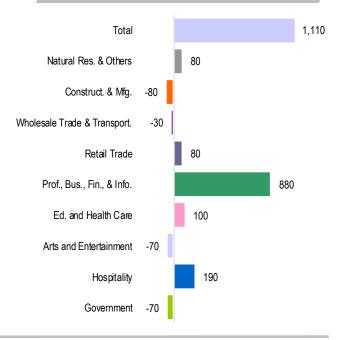
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	664
Small Business Establishments	610
By Size	
1-24 Employees	598
25-99 Employees	12
By Industry	
Offices Of Physicians	39
Other Techn. Consulting Services	30
Midsize Business Establishments	20
Large Business Establishments	34

AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



	•	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Real Estate, Construction, and Dev.	101	S	S	S
Education and Knowledge Creation	11	S	S	S

REDONDO BEACH

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> Redondo Beach L.A. County Balance

> > 2014

2015

ANNUAL EMPLOYMENT GROWTH

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,855
Small Business Establishments	1,595
By Size	
1-24 Employees	1,526
25-49 Employees	55
50-99 Employees	14
By Industry	
Full-Service Restaurants	80
Offices Of Physicians	63
Midsize Business Establishments	99
Large Business Establishments	161

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	25,899	-4.3%	
Average Annual Wage	\$67,210	12.9%	
Business Establishments	1,855	197	
Small Business Establishments	1,595	183	
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles and Defense		

EMPLOYMENT BY INDUSTRY (2015)

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

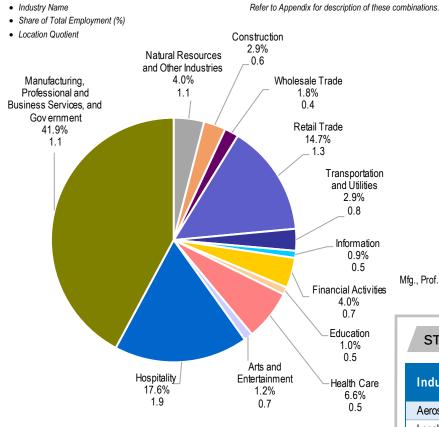
2010

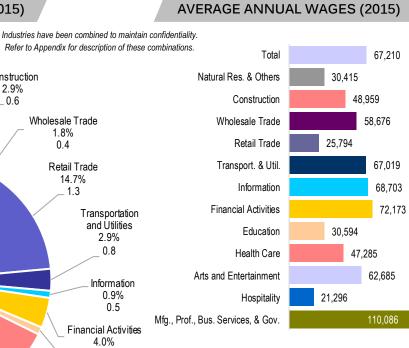
2011

2012

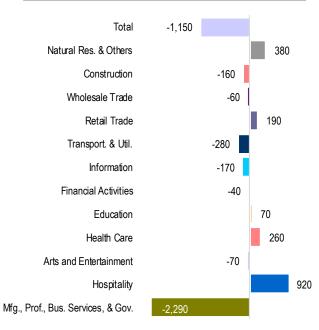
2013

Data labels show:





JOB GROWTH (2008 TO 2015)



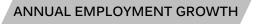
	"S" denotes data suppressed due to EDD confidentiality requi			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	2	S	S	S
Local Hospitality Establishments	233	4,293	\$19,573	1.8

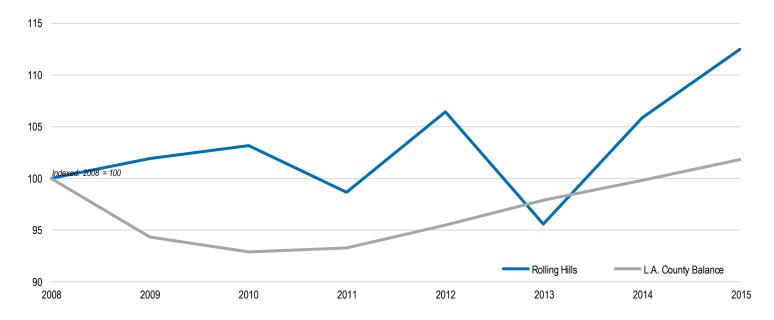
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	304	12.5%
Average Annual Wage	\$44,170	-0.7%
Business Establishments	63	14
Small Business Establishments	60	14

Due to EDD confidentiality requirements, industry-level data for this city is suppressed and cannot be made public.

For a complete description of data shown in the exhibits on this page, please refer to "Data Key" on page 7.





SUPERVISORIAL DISTRICT 4 **ROLLING HILLS ESTATES**

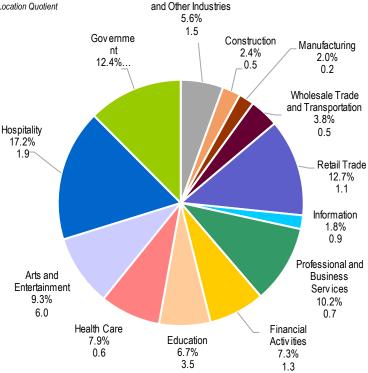
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.		
Employment	4,210	-15.8%		
Average Annual Wage	\$43,246	-0.4%		
Business Establishments	458	-2		
Small Business Establishments	409	15		
Most Competitive Industry Cluster in 2015 (by LQ)	Performing Arts (8.5)			

EMPLOYMENT BY INDUSTRY (2015)

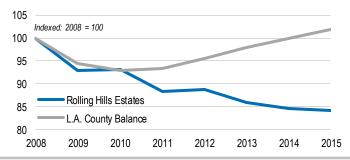


Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations. Natural Resources

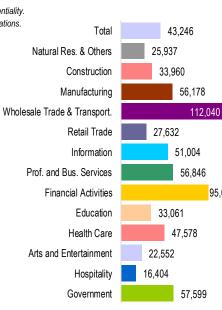


For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH



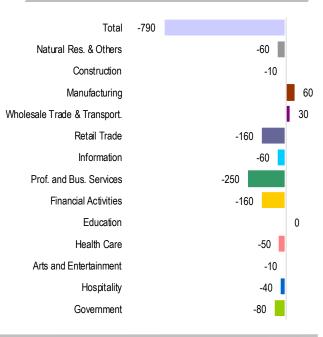
AVERAGE ANNUAL WAGES (2015)



ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	458
Small Business Establishments	409
By Size	
1-24 Employees	391
25-49 Employees	14
50-99 Employees	4
By Industry	
Offices Of Physicians	31
Offices Of Dentists	23
Midsize Business Establishments	15
Large Business Establishments	34

JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Performing Arts	6	85	\$14,036	8.5
Local Education and Training	11	217	\$38,035	5.5

95,661

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> Rosemead L.A. County Balance

> > 2014

2015

2013

ESTABLISHMENTS BY SIZE (2015)

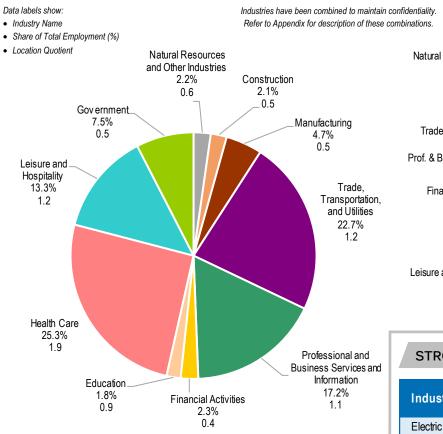
	Establishments
Total Business Establishments	1,108
Small Business Establishments	1,006
By Size	
1-24 Employees	972
25-49 Employees	18
50-99 Employees	16
By Industry	
Full-Service Restaurants	61
General Automotive Repair	39
Midsize Business Establishments	29
Large Business Establishments	73

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.		
Employment	16,971	4.0%		
Average Annual Wage	\$53,853	17.2%		
Business Establishments	1,108	215		
Small Business Establishments	1,006	213		
Most Competitive Industry Cluster in 2015 (by LQ)	Electric Power Generation and Transmission			

EMPLOYMENT BY INDUSTRY (2015)

INSTITUTE FOR APPLIED ECONOMICS



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

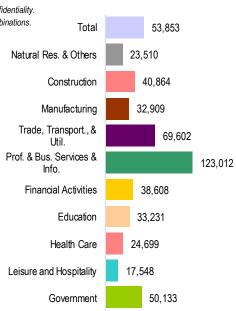
95

90 2008

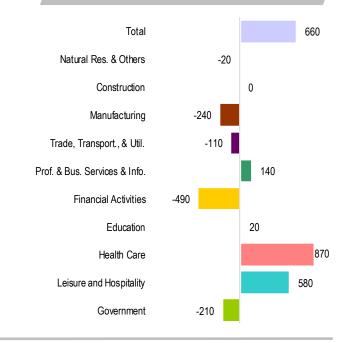
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

	"S" denotes data suppressed due to EDD confidentiality requirem				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)	
Electric Power Generation and Transmission	7	S	S	S	
Apparel	20	246	\$14,185	12.7	

79

SUPERVISORIAL DISTRICT 5 SAN DIMAS

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> San Dimas L.A. County Balance

> > 2014

2015

2013

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,108
Small Business Establishments	964
By Size	
1-24 Employees	905
25-49 Employees	41
50-99 Employees	18
By Industry	
Offices Of Physicians	37
Full-Service Restaurants	25
Midsize Business Establishments	60
Large Business Establishments	84

EMPLOYMENT BY INDUSTRY (2015)

2015

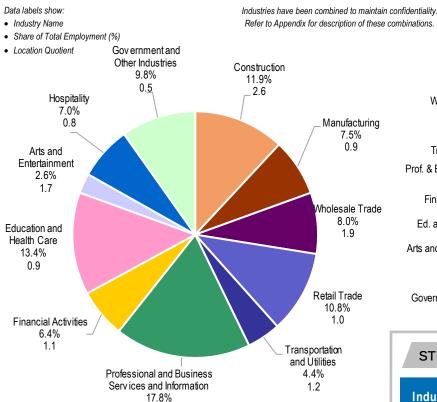
19,261

\$49,408

1,108

964

Leather and Related Products



1.1

AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

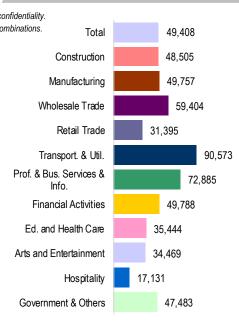
8-Yr. Chg.

-4.0%

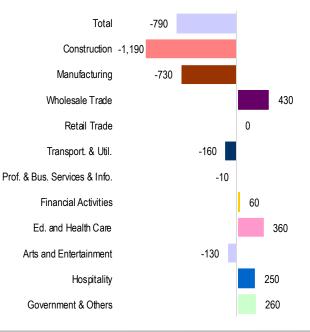
7.8%

10

-7



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

	•	"S" denotes data suppressed due to EDD confidentiality requirement				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)		
Leather and Related Products	2	S	S	S		
Electric Power Generation and Transmission	3	S	S	S		

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

SUPERVISORIAL DISTRICT 3 SAN FERNANDO

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	501
Small Business Establishments	415
By Size	
1-24 Employees	384
25-49 Employees	20
50-99 Employees	11
By Industry	
Offices Of Dentists	23
Full-Service Restaurants	17
Midsize Business Establishments	34
Large Business Establishments	52

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	8,994	-7.5%	
Average Annual Wage	\$38,784	9.1%	
Business Establishments	501	-15	
Small Business Establishments	415	-5	
Most Competitive Industry Cluster in 2015 (by LQ)	Biopharmaceuticals		

ANNUAL EMPLOYMENT GROWTH



EMPLOYMENT BY INDUSTRY (2015)

Data labels show: Industry Name

Leisure and Hospitality

14.8%

1.4

Education and Health Care

17.4%

1.1

 Share of Total Employment (%) Location Quotient

Gov ernment and

Other Industries

12.4%

0.7

Industries have been combined to maintain confidentiality.

Transportation

and Utilities

0.6%

0.2

105

100 95 Indexed: 2008 = 100

Refer to Appendix for description of these combinations.

Construction

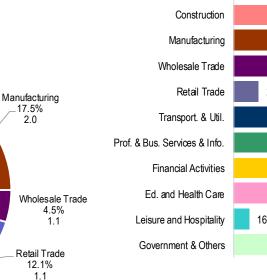
7.5%

1.6

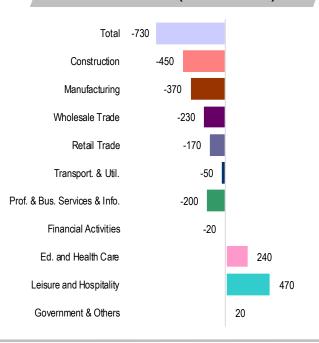
Professional and Business

Services and Information

6.6% 0.4



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

	"S" denotes data suppressed due to EDD confidentiality require			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Biopharmaceuticals	1	S	S	S
Video Production and Distribution	3	S	S	S

AVERAGE ANNUAL WAGES (2015)

Total	38,784			784
Construction			62,344	
Manufacturing	45,80			5,803
Wholesale Trade		4		7,071
Retail Trade	26,532			2
Transport. & Util.	37,629			629
us. Services & Info.	36,853			353
Financial Activities				55,157
d. and Health Care	38,425			425
sure and Hospitality		16,3	385	
overnment & Others			44	1,714

Financial

Activ ities

6.1%

1.1

EMPLOYMENT PROFILE

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

San Gabriel

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,324
Small Business Establishments	1,261
By Size	
1-24 Employees	1,217
25-49 Employees	32
50-99 Employees	12
By Industry	
Full-Service Restaurants	99
Offices Of Physicians	71
Midsize Business Establishments	28
Large Business Establishments	35

EMPLOYMENT BY INDUSTRY (2015)

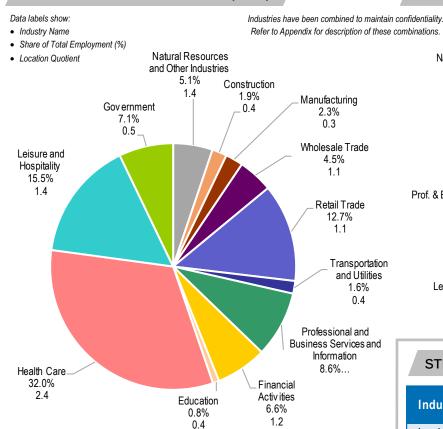
2015

12,728

\$32,291

1,324

1,261



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

115

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

9.9%

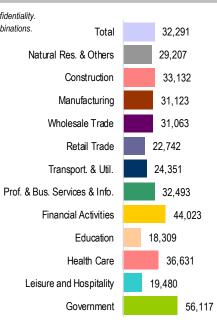
6.8%

147

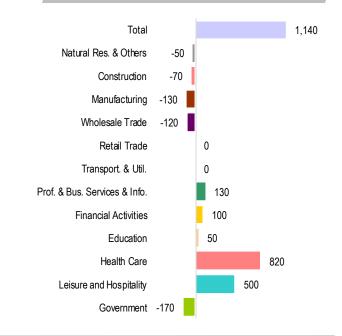
150

Local Community and Civic

Organizations (4.0)



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	43	1,335	\$13,865	4.0
Local Food and Beverage Processing and Dist	50	954	\$15,910	2.4

SUPERVISORIAL DISTRICT 5 **SAN MARINO**

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	ANNUAL EMPLOYMENT GROWTH
g.	105 Indexed: 2008 = 100
	100
	95

90 San Marino 85 .A. County Balance 80 2008 2009 2010 2011 2012 2013 2014 2015

EMPLOYMENT BY INDUSTRY (2015)

2015

3.629

\$44,498

592

561

8-Yr. Chc

3.0%

14.4%

101

93

Marketing, Design, and Publishing



Employment

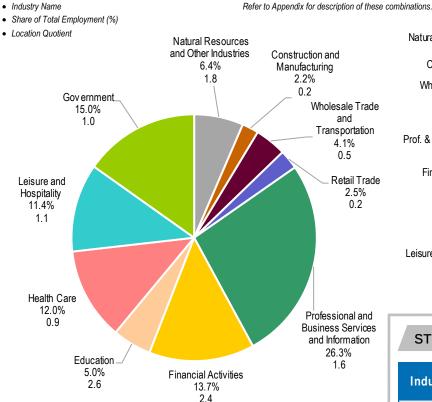
Average Annual Wage

Business Establishments

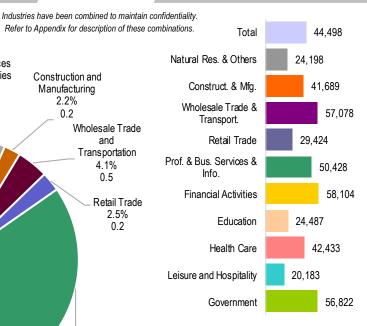
Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

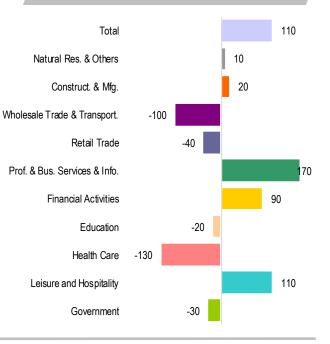


AVERAGE ANNUAL WAGES (2015)



Establishments Total Business Establishments 592 Small Business Establishments 561 By Size 1-24 Employees 549 12 25-99 Employees By Industry Offices Of Physicians 36 Real Estate Agents and Brokers 35 Midsize Business Establishments 12 Large Business Establishments 19

JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

"S" denotes data suppressed due to EDD confidentiality require				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Marketing, Design, and Publishing	17	S	S	S
Financial Services	38	187	\$66,578	3.5

SUPERVISORIAL DISTRICT 5 SANTA CLARITA

2015

70.085

\$44,909

4,158

3,499

Water Transportation

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Santa Clarita

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	4,158
Small Business Establishments	3,499
By Size	
1-24 Employees	3,249
25-49 Employees	166
50-99 Employees	84
By Industry	
Offices Of Dentists	125
Offices Of Physicians	113
Midsize Business Establishments	247
Large Business Establishments	412

EMPLOYMENT BY INDUSTRY (2015)



Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations.

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

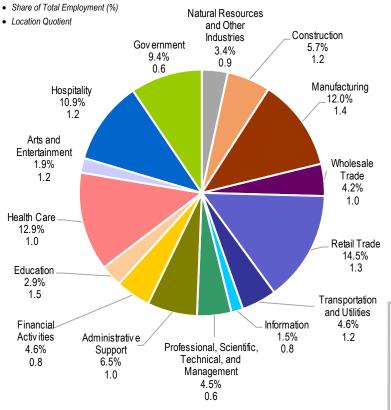
8-Yr. Chg.

5.4%

18.1%

317

310

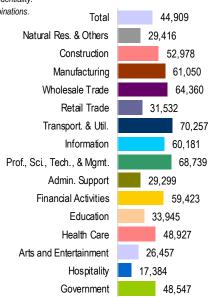


AVERAGE ANNUAL WAGES (2015)

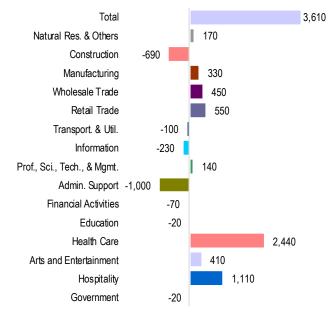
2012

2011

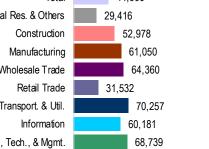
ANNUAL EMPLOYMENT GROWTH



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality requirem			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Water Transportation	3	S	S	S
Medical Devices	7	930	\$75,418	6.4



SANTA FE SPRINGS

2015

56,240

\$53,634

2,178

1.878

Recreational and Small Electric Goods

(8.3)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Santa Fe Springs

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	2,178
Small Business Establishments	1,878
By Size	
1-24 Employees	1,577
25-49 Employees	216
50-99 Employees	85
By Industry	
Wholesale Agents and Brokers	56
Machine Shops	49
Midsize Business Establishments	173
Large Business Establishments	127

EMPLOYMENT BY INDUSTRY (2015)

EMPLOYMENT PROFILE



Employment

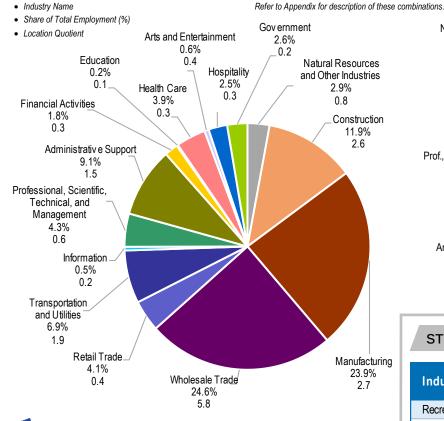
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2013

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

75

2008

Indexed: 2008 = 100

2009

2010

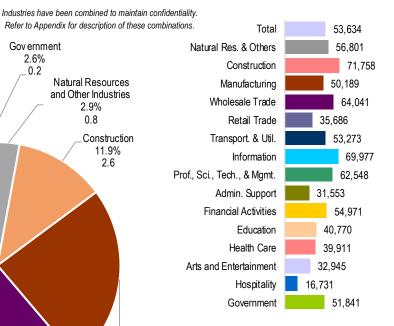
8-Yr. Chg.

-3.6%

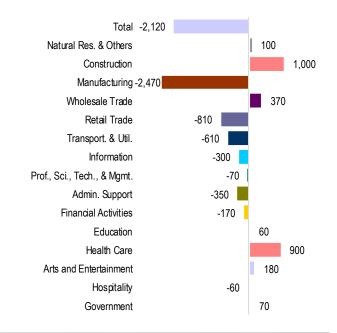
13.3%

-162

-129



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Recreational and Small Electric Goods	12	601	\$38,158	8.3
Paper and Packaging	18	1,212	\$50,903	7.9

SUPERVISORIAL DISTRICT 3 SANTA MONICA

2015

89,297

\$83,573

6.225

5,548

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Santa Monica

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	6,225
Small Business Establishments	5,548
By Size	
1-24 Employees	5,201
25-49 Employ ees	236
50-99 Employees	111
By Industry	
Offices Of Physicians	308
Artists, Writers, and Performers	221
Midsize Business Establishments	303
Large Business Establishments	374

Cluster in 2015 (by LQ) (28.3)

EMPLOYMENT PROFILE

EMPLOYMENT BY INDUSTRY (2015)



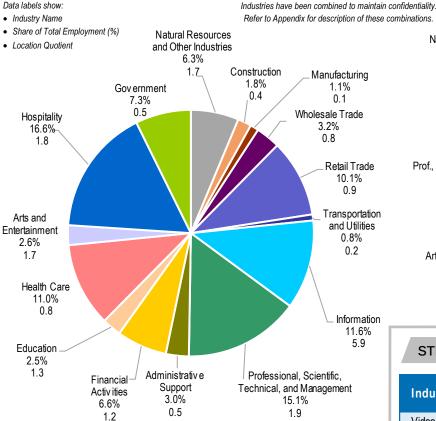
Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

115

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

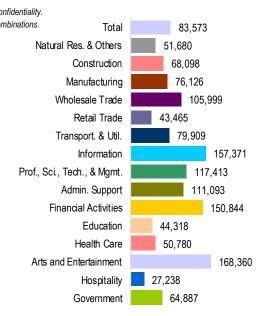
9.4%

19.7%

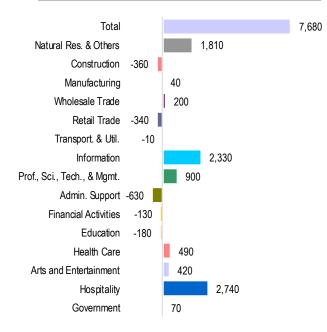
506

491

Video Production and Distribution



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	420	4,762	\$187,248	28.3
Marketing, Design, and Publishing	387	7,376	\$122,052	8.2

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Sierra Madre

2013

2014

2015

L.A. County Balance

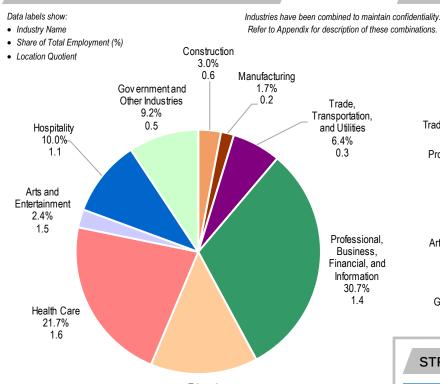
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	237
Small Business Establishments	223
By Size	
1-24 Employees	215
25-99 Employees	8
By Industry	
Offices Of Dentists	7
Full-Service Restaurants	7
Midsize Business Establishments	3
Large Business Establishments	11

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	2,229	40.0%	
Average Annual Wage	\$51,844	30.3%	
Business Establishments	237	22	
Small Business Establishments	223	26	
Most Competitive Industry Cluster in 2015 (by LQ)	Financial Services		

EMPLOYMENT BY INDUSTRY (2015)



Education 14.0% 7.2

AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

150

140

130 120 110

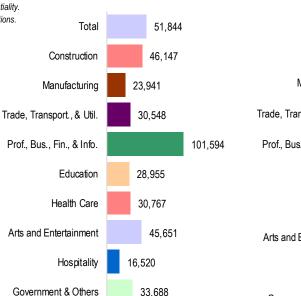
100 90 80

2008

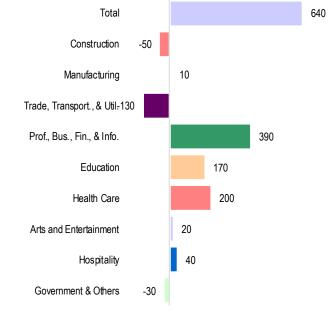
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality require				
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)	
Financial Services	6	S	S	S	
Education and Knowledge Creation	4	S	S	S	

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Signal Hill

2013

L.A. County Balance

2014

94,406

2015

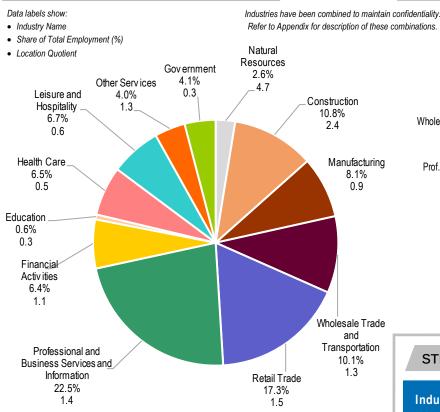
ESTABLISHMENTS BY SIZE (2015)

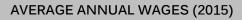
	Establishments
Total Business Establishments	660
Small Business Establishments	588
By Size	
1-24 Employees	507
25-49 Employees	55
50-99 Employees	26
By Industry	
Limited-Service Restaurants	12
Wholesale Agents and Brokers	11
Midsize Business Establishments	36
Large Business Establishments	36

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	13,290	11.9%
Average Annual Wage	\$49,811	11.9%
Business Establishments	660	36
Small Business Establishments	588	34
Most Competitive Industry Cluster in 2015 (by LQ)	Oil and Gas Production and Transportation (6.2)	

EMPLOYMENT BY INDUSTRY (2015)





2012

2011

ANNUAL EMPLOYMENT GROWTH

115 110 105

100 95 90

85

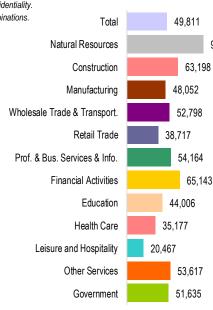
80

2008

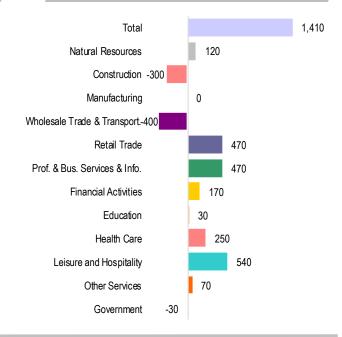
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Oil and Gas Production and Transportation	18	461	\$88,984	6.2
Printing Services	11	221	\$31,651	4.9

SUPERVISORIAL DISTRICT 1 SOUTH EL MONTE

2015

16.656

\$35.275

1,389

1,337

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

South El Monte

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,389
Small Business Establishments	1,337
By Size	
1-24 Employees	1,256
25-49 Employees	64
50-99 Employees	17
By Industry	
Cut & Sew Apparel Contractors	100
Nondurable Goods Merch. Whis.	51
Midsize Business Establishments	21
Large Business Establishments	31

EMPLOYMENT PROFILE

Employment

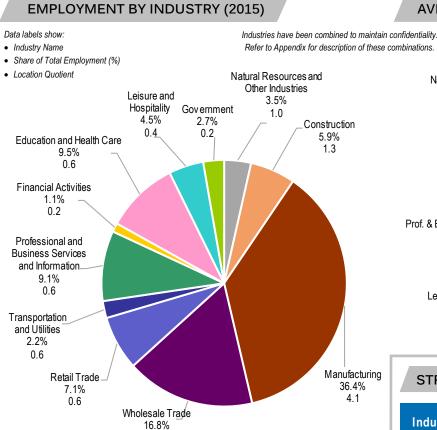
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2013

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

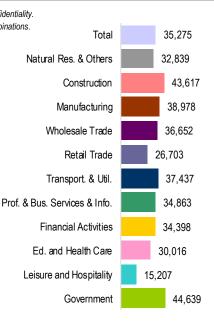
-7.1%

13.2%

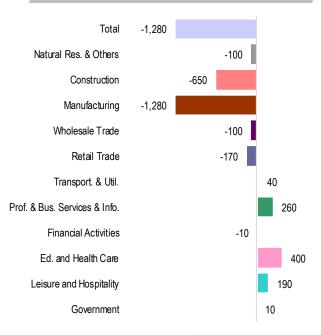
-7

-10

Apparel (95.8)



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

	"S" denotes data suppressed due to EDD confidentiality requ			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	142	1,830	\$20,421	95.8
Biopharmaceuticals	2	S	S	S

4.0

SUPERVISORIAL DISTRICT 1 SOUTH GATE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

South Gate

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	819
Small Business Establishments	667
By Size	
1-24 Employees	610
25-49 Employees	37
50-99 Employees	20
By Industry	
Limited-Service Restaurants	33
Offices Of Physicians	25
Midsize Business Establishments	70
Large Business Establishments	82

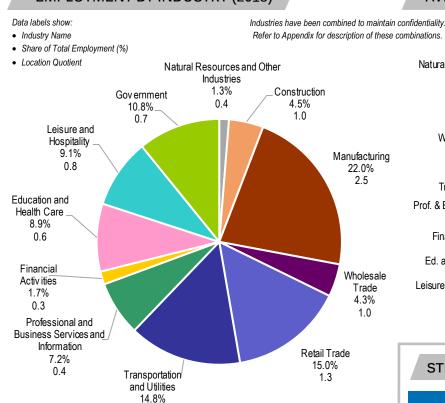
JOB GROWTH (2008 TO 2015)

1.820

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	20,919	9.5%
Average Annual Wage	\$41,043	2.5%
Business Establishments	819	-37
Small Business Establishments	667	-52
Most Competitive Industry Cluster in 2015 (by LQ)	Арр	barel

EMPLOYMENT BY INDUSTRY (2015)



4.0

AVERAGE ANNUAL WAGES (2015)

2011

ANNUAL EMPLOYMENT GROWTH

115 110 105

100 95

90

85 2008

Indexed: 2008 = 100

2009

2010



Natural Res. & Others -90 Construction 220 Manufacturing -530 -120 Retail Trade 730 1.090

700

STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Employment Average Annual Location Quotient Establishments Wage (to U.S.)			
Estab	Establishments		Wage	(to U.S.)
Apparel	10	S	S	S
Upstream Metal Manufacturing	6	731	\$69,245	11.8

2012

Wholesale Trade Transport. & Util Prof. & Bus. Services & Info. 200 **Financial Activities** -80 Ed. and Health Care 130

-460

"S" denotes data suppressed due to EDD confidentiality requirements

Leisure and Hospitality

Government

Total

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

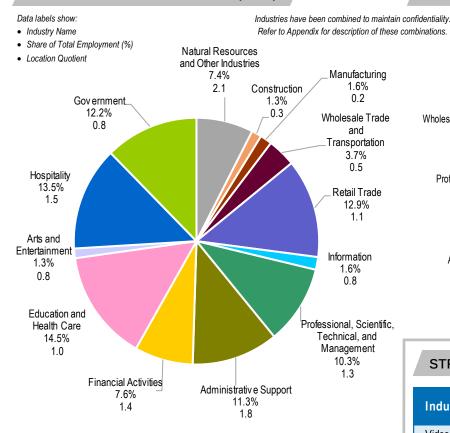
ESTABLISHMENTS BY SIZE (2015)

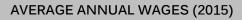
		Establishments
	Total Business Establishments	712
	Small Business Establishments	657
	By Size	
_	1-24 Employees	638
_	25-49 Employees	14
	50-99 Employees	5
_	By Industry	
_	Offices Of Lawyers	23
_	Offices Of Physicians	23
	Midsize Business Establishments	19
2015	Large Business Establishments	36

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	6,531	-12.2%
Average Annual Wage	\$45,230	17.4%
Business Establishments	712	98
Small Business Establishments	657	105
Most Competitive Industry Cluster in 2015 (by LQ)	Video Production a	nd Distribution (7.4)

EMPLOYMENT BY INDUSTRY (2015)





2011

2012

2013

2014

ANNUAL EMPLOYMENT GROWTH

South Pasadena

.A. County Balance

2010

105

100 95 90

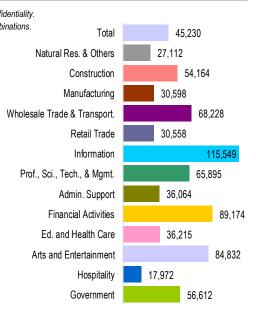
85

80

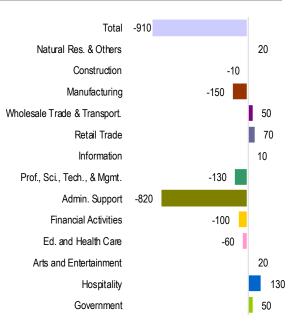
2008

Indexed: 2008 = 100

2009



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	18	90	\$107,924	7.4
Local Education and Training	7	S	S	S

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Temple City

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	701
Small Business Establishments	654
By Size	
1-24 Employees	632
25-49 Employees	19
50-99 Employees	3
By Industry	
Offices Of Dentists	31
Full-Service Restaurants	22
Midsize Business Establishments	13
Large Business Establishments	34

EMPLOYMENT BY INDUSTRY (2015)

2015

6,157

\$29,225

701

654

Apparel (32.0)



Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations.

8-Yr. Chg.

10.1%

13.0%

52

56

115

110

105

100

95

90

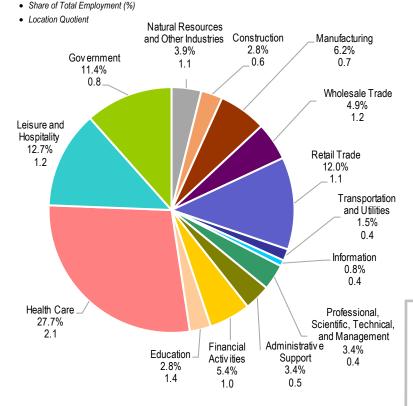
85

2008

Indexed: 2008 = 100

2009

2010

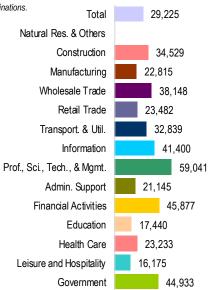


AVERAGE ANNUAL WAGES (2015)

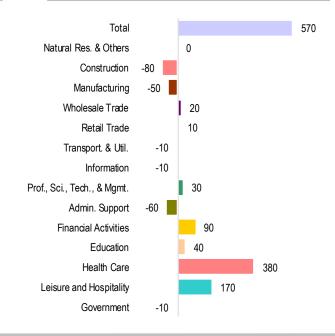
2012

2011

ANNUAL EMPLOYMENT GROWTH



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	9	229	\$10,495	32.0
Local Community and Civic Organizations	20	806	\$11,274	5.0

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Forrance

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	5,514
Small Business Establishments	4,701
By Size	
1-24 Employees	4,393
25-49 Employees	215
50-99 Employees	93
By Industry	
Offices Of Physicians	357
Offices Of Dentists	222
Midsize Business Establishments	360
Large Business Establishments	453

2015

100,202

\$56.337

5,514

4,701

Aerospace Vehicles and Defense (6.8)

EMPLOYMENT BY INDUSTRY (2015)



Employment

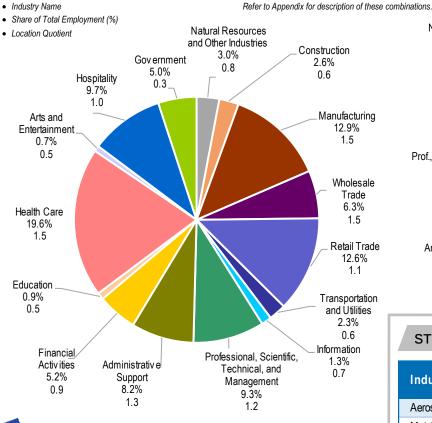
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

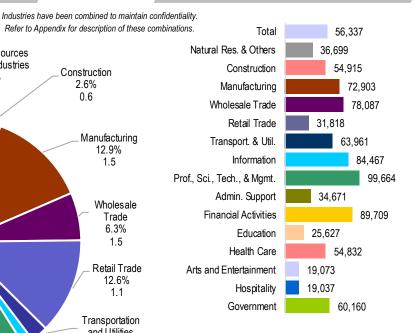
8-Yr. Chg.

-0.9%

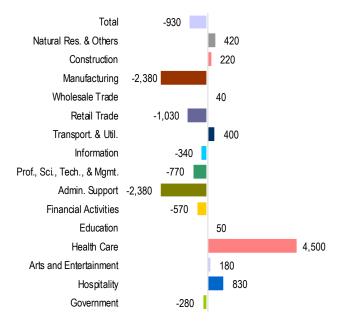
16.6%

174

162



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	13	3,096	\$88,271	6.8
Metalworking Technology	15	2,038	\$62,610	5.7

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Vernon

2013

L.A. County Balance

2015

2014

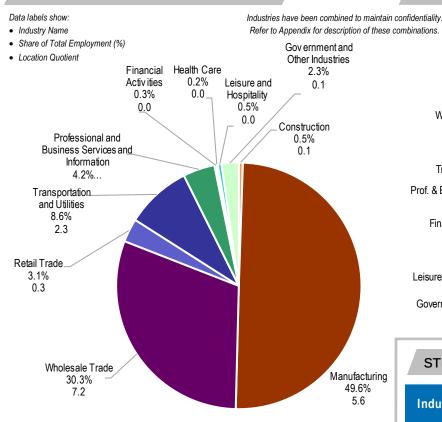
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,105
Small Business Establishments	947
By Size	
1-24 Employees	744
25-49 Employees	130
50-99 Employees	73
By Industry	
Women & Child. Clothing Whls.	71
Cut & Sew Apparel Contractors	54
Midsize Business Establishments	119
Large Business Establishments	39

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	38,120	-10.9%	
Average Annual Wage	\$51,684	24.8%	
Business Establishments	1,105	36	
Small Business Establishments	947	65	
Most Competitive Industry Cluster in 2015 (by LQ)	Apparel (139.7)		

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100 95 90

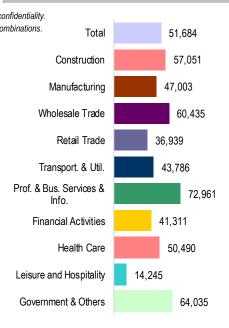
85

80 2008

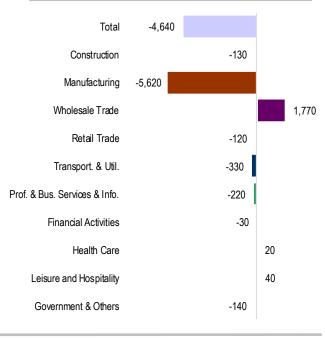
Indexed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	113	6,089	\$39,339	139.7
Tex tile Manufacturing	33	1,342	\$30,241	22.4

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Walnut

2013

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	836
Small Business Establishments	794
By Size	
1-24 Employees	775
25-49 Employees	13
50-99 Employees	6
By Industry	
Comp. and Soft. Merchant Whls.	26
Nondurable Goods Merch. Whis.	24
Midsize Business Establishments	16
Large Business Establishments	26

Cluster in 2015 (by LQ)

2015

8,787

\$41,001

836

794

Metalworking Technology

EMPLOYMENT BY INDUSTRY (2015)



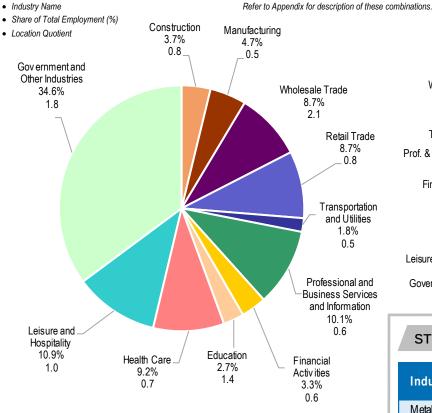
Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

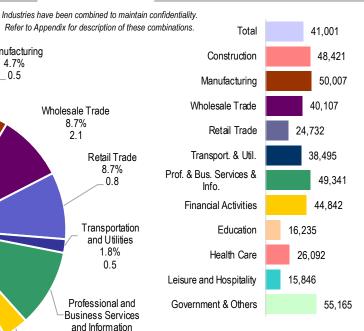
8-Yr. Chg.

5.7%

14.4%

120

122

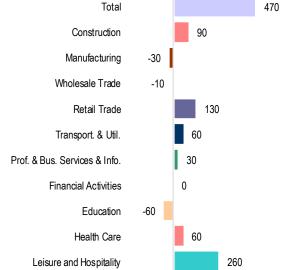


STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Metalworking Technology	2	S	S	S
Distribution and Electronic Commerce	185	868	\$43,119	2.4

) JOB GROWTH (2008 TO 2015)

Government & Others -150



"S" denotes data suppressed due to EDD confidentiality requirements.

SUPERVISORIAL DISTRICT 1 **WEST COVINA**

2015

28,391

\$34,113

1,544

1,202

Communications Equipment and

Services (4.5)

EMPLOYMENT PROFILE

Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

West Covina

2013

L.A. County Balance

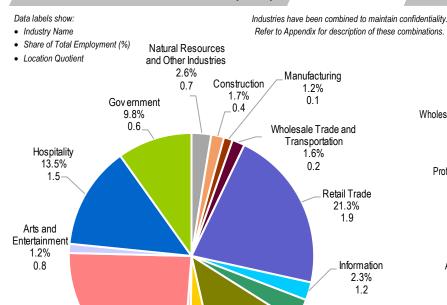
2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,544
Small Business Establishments	1,202
By Size	
1-24 Employees	1,125
25-49 Employees	53
50-99 Employees	24
By Industry	
Offices Of Physicians	86
Offices Of Dentists	64
Midsize Business Establishments	152
Large Business Establishments	190

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

105

100

95

90

85

80

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

-3.2%

12.0%

87

92

Manufacturing

1.2%

0.1

Transportation

1.6%

0.2

Administrative

Support

12.4%

2.0

Financial Activities

3.7%

0.7

Retail Trade 21.3%

1.9

Information

2.3%

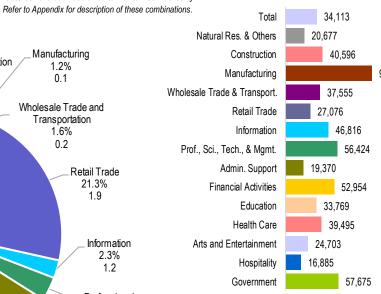
1.2

Professional. Scientific. Technical, and

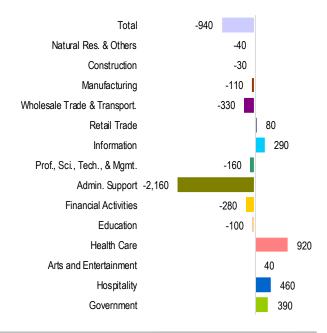
Management

3.1%

0.4

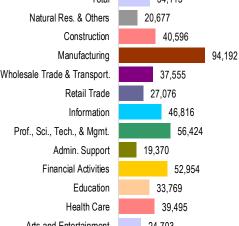


JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Communications Equipment and Services	8	322	\$98,959	4.5
Local Community and Civic Organizations	63	2,008	\$14,341	2.6



Health Care

24.0%

1.8

Education

1.1%

0.5

SUPERVISORIAL DISTRICT 3 WEST HOLLYWOOD

2015

27,197

\$59,701

2.388

2,179

Video Production and Distribution

(14.7)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	2,388
Small Business Establishments	2,179
By Size	
1-24 Employees	2,039
25-49 Employees	96
50-99 Employees	44
By Industry	
Artists, Writers, and Performers	168
Offices Of Physicians	104
Midsize Business Establishments	97
Large Business Establishments	112

EMPLOYMENT BY INDUSTRY (2015)

EMPLOYMENT PROFILE

Employment

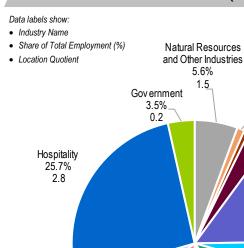
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

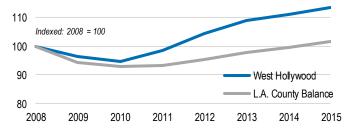
Cluster in 2015 (by LQ)



Arts and Entertainment

5.7%

3.6



ANNUAL EMPLOYMENT GROWTH

120

Manufacturing

0.6%

0.1

Wholesale Trade and

Transportation

2.8%

0.4

Retail Trade

14.5%

1.3

Information

4.4%

22

rofessional, Scientific,

Technical, and

Management 10.3% 1.3

Administrativ e

Support

5.1%

0.8

Financial

Activ ities

4.4%

0.8

8-Yr. Chg.

13.8%

17.0%

306

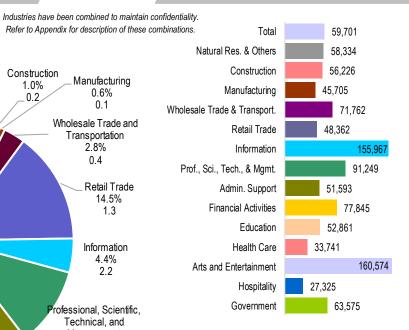
272

Construction

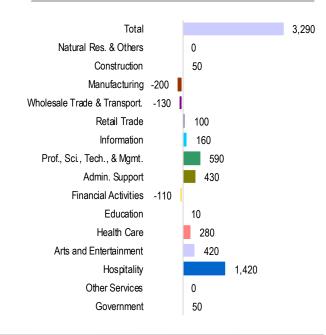
1.0%

0.2

AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	159	765	\$189,821	14.7
Performing Arts	427	932	\$257,793	14.4

Health Care 14.1%

1.1

Education

1.5%

0.8

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Westlake Village

L.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	457
Small Business Establishments	409
By Size	
1-24 Employees	375
25-49 Employees	26
50-99 Employees	8
By Industry	
Offices Of Lawyers	26
Offices Of Physicians	14
Midsize Business Establishments	19
Large Business Establishments	29

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	9,190	2.3%	
Average Annual Wage	\$84,527	8.3%	
Business Establishments	457	-11	
Small Business Establishments	409	-18	
Most Competitive Industry Cluster in 2015 (by LQ)	Marketing, Design, and Publishing (8.4)		

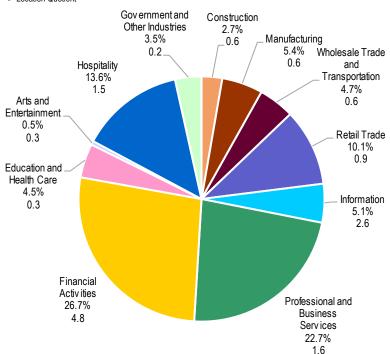
EMPLOYMENT BY INDUSTRY (2015)











AVERAGE ANNUAL WAGES (2015)

2012

2013

2011

2010

ANNUAL EMPLOYMENT GROWTH

110

100 90 80

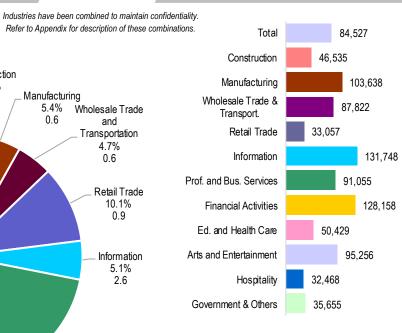
70

60

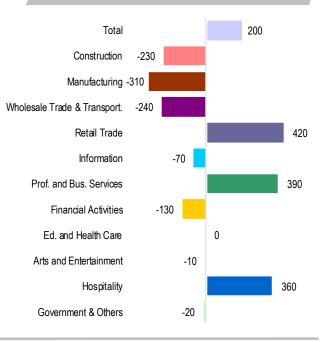
2008

Indexed: 2008 = 100

2009



JOB GROWTH (2008 TO 2015)



	"S" denotes data suppressed due to EDD confidentiality requi			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Marketing, Design, and Publishing	20	775	\$139,097	8.4
Furniture	2	S	S	S

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

Whittier

2013

.A. County Balance

2015

2014

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,468
Small Business Establishments	1,240
By Size	
1-24 Employees	1,181
25-49 Employees	47
50-99 Employees	12
By Industry	
Offices Of Physicians	93
Offices Of Dentists	60
Midsize Business Establishments	73
Large Business Establishments	155

EMPLOYMENT BY INDUSTRY (2015)

2015

27,079

\$38,610

1,468

1,240



Employment

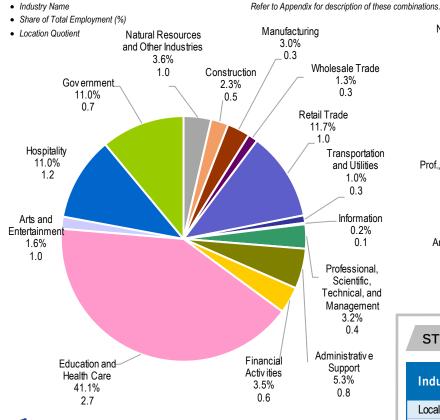
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

110

105

100

95

90

85

2008

Indexed: 2008 = 100

2009

2010

8-Yr. Chg.

8.6%

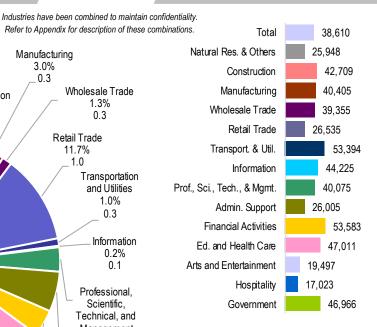
6.7%

-35

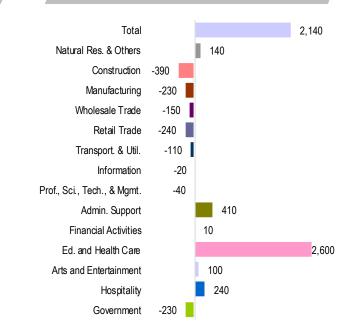
-34

Local Community and Civic

Organizations (4.4)



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	104	3,065	\$13,257	4.4
Local Health Services	292	8,122	\$58,267	2.6

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UNINCORPORATED AREAS



LOS ANGELES COUNTY **UNINCORPORATED AREAS**

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

> Los Angeles County Unincorporated

> > 2015

L.A. County Balance

2014

2013

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	11,510
Small Business Establishments	10,222
By Size	
1-24 Employees	9,642
25-49 Employees	402
50-99 Employees	178
By Industry	
Offices Of Physicians	320
Full-Service Restaurants	317
Midsize Business Establishments	618
Large Business Establishments	670

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	198,331	0.8%	
Average Annual Wage	\$45,771	14.8%	
Business Establishments	11,510	545	
Small Business Establishments	10,222	547	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Community and Civic Organizations (3.4)		

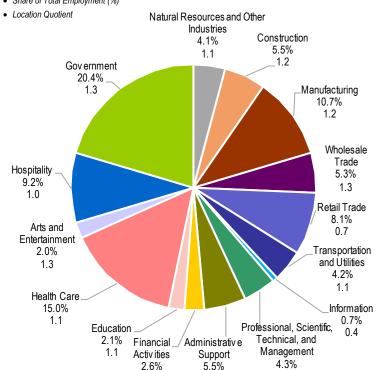
EMPLOYMENT BY INDUSTRY (2015)







Share of Total Employment (%)



0.9

0.5

0.6

AVERAGE ANNUAL WAGES (2015)

2012

2011

ANNUAL EMPLOYMENT GROWTH

Index ed: 2008 = 100

2009

2010

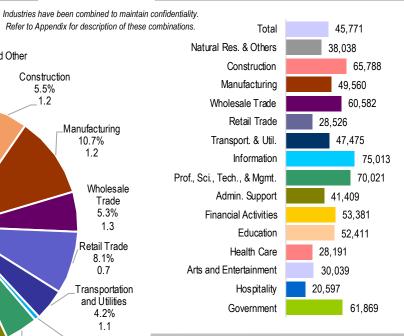
105

100 95 90

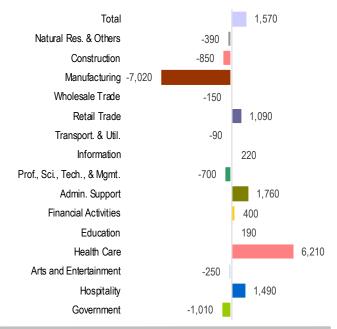
85

80

2008

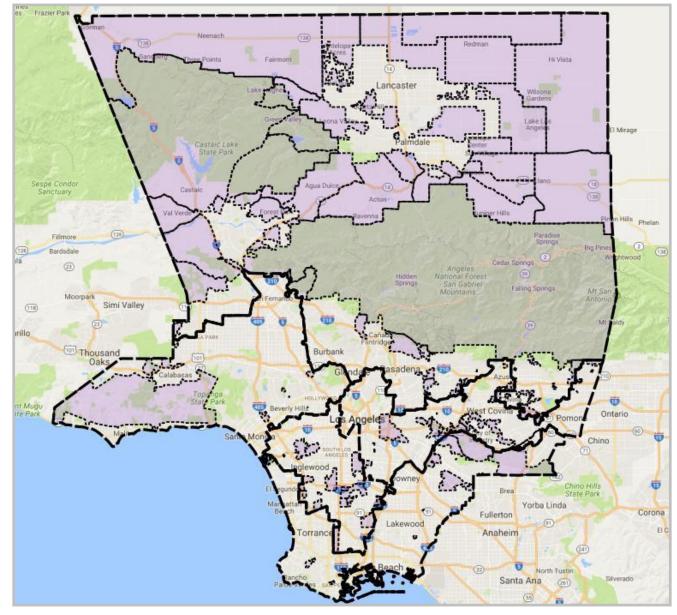


JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	458	17,742	\$14,971	3.4
Construction Products and Services	47	2,205	\$81,444	1.8

LOS ANGELES COUNTY UNINCORPORATED AREAS



Source: Mapped by LAEDC using 2017 QGIS Geographic Information System; http://www.qgis.org/

SUPERVISORIAL DISTRICT 1 **EAST LOS ANGELES** UNINCORPORATED AREA

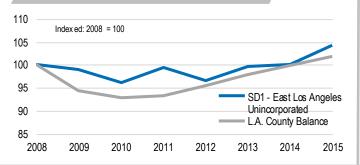
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	25,566	4.4%	
Average Annual Wage	\$46,536	8.9%	
Business Establishments	919	-66	
Small Business Establishments	761	-76	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Community and Civic Organizations (4.3)		

EMPLOYMENT BY INDUSTRY (2015)

Data labels show: Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations. Industry Name Share of Total Employment (%) Manufacturing Location Quotient 5.6% Construction 0.6 1.4% Natural Resources and Other Industries 0.3 Wholesale Trade 2.7% 1.8% 0.7 0.4 Gov ernment Retail Trade Transportation 43.7% 5.5% and Utilities 2.9 0.5 0.9% 0.2 Professional and Business Services and Information 9.8% 0.6 **Financial Activities** 1.5% 0.3 Education 0.5% 0.3 Leisure and _/ Health Care Hospitality 20.8% 5.6% 1.6

ANNUAL EMPLOYMENT GROWTH

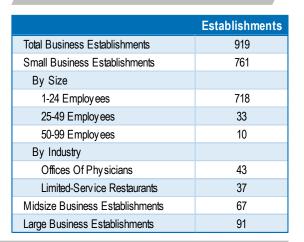


AVERAGE ANNUAL WAGES (2015)



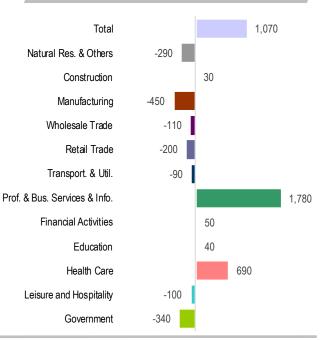
For a complete description of data shown in these exhibits,

please refer to "Data Key" on pages 7 - 9.



ESTABLISHMENTS BY SIZE (2015)

JOB GROWTH (2008 TO 2015)

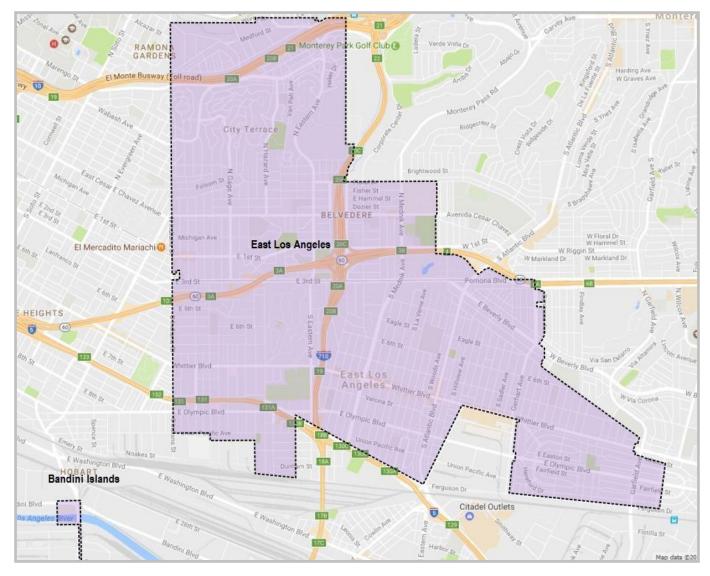


STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	88	2,851	\$15,538	4.3
Food Processing and Manufacturing	10	384	\$26,402	2.0

0.5

SUPERVISORIAL DISTRICT 1 EAST LOS ANGELES UNINCORPORATED AREA



EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

SD1 - Puente Valley Corridor and San Gabriel

2013

2014

2015

Valley East Unincorporated

L.A. County Balance

2012

PUENTE VALLEY CORRIDOR AND SAN GABRIEL VALLEY EAST UNINCORPORATED AREA

105

100

95

90

85

80

2008

8-Yr. Chg.

0.4%

10.8%

66

66

Environmental Services

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	819
Small Business Establishments	774
By Size	
1-24 Employees	747
25-49 Employees	19
50-99 Employees	8
By Industry	
Nondurable Goods Merch. Whis.	37
New Motor Vehicle Parts Whls.	19
Midsize Business Establishments	21
Large Business Establishments	24

EMPLOYMENT BY INDUSTRY (2015)

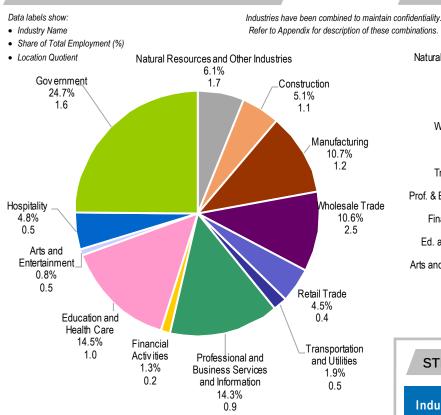
2015

12,773

\$49,227

819

774



AVERAGE ANNUAL WAGES (2015)

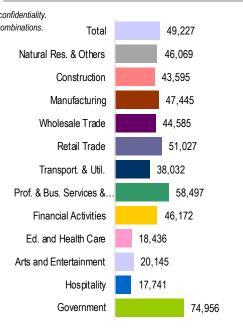
2011

ANNUAL EMPLOYMENT GROWTH

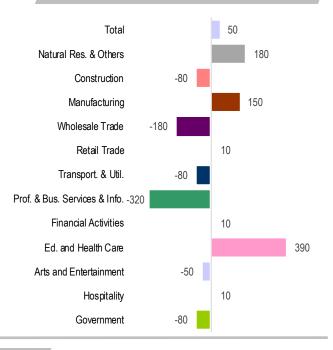
Index ed: 2008 = 100

2009

2010



JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements.

STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Environmental Services	3	S	S	S
Automotive	3	S	S	S

Employment

Average Annual Wage

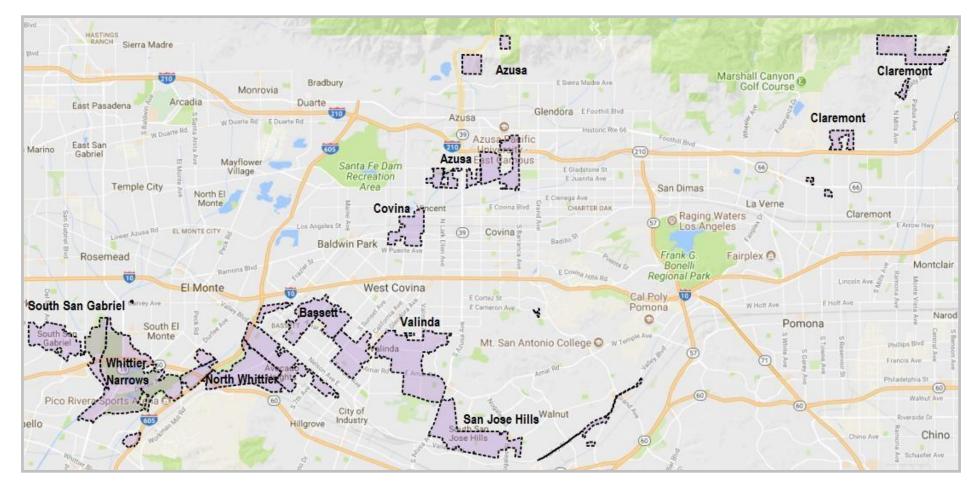
Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

PUENTE VALLEY CORRIDOR AND SAN GABRIEL VALLEY EAST UNINCORPORATED AREA



EMPLOYMENT PROFILE

LOS ANGELES CENTRAL UNINCORPORATED AREA

2015

29,418

\$39,105

1,316

1.114

0.7

Apparel (29.2)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

SD2 - Los Angeles

Central Unincorporat

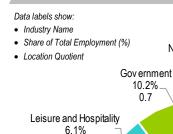
L.A. County Balance

2014

ESTABLISHMENTS BY SIZE (2015)

		Establishments
	Total Business Establishments	1,316
	Small Business Establishments	1,114
	By Size	
_	1-24 Employees	999
	25-49 Employees	75
	50-99 Employees	40
_		
s		
orated		
nce	Midsize Business Establishments	108
2015	Large Business Establishments	94

EMPLOYMENT BY INDUSTRY (2015)



0.6

Financial Activities

1.2%

0.2

Professional and Business Services

and Information

5.2%

0.3

Education and

Health Care

18.8%

1.2

Employment

Average Annual Wage

Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Small Business Establishments

Refer to Appendix for description of these combinations.
Natural Resources and
Other Industries
Natura
1 2.5%
Construction

5.6%

1.2

Industries have been combined to maintain confidentiality.

Manufacturing

26.2%

3.0

Wholesale Trade

6.8%

Retail Trade

8.6%

0.8

Transportation

and Utilities 8.6% 2.3 105

100

95

90

85

80

2008

8-Yr. Chg.

-0.4%

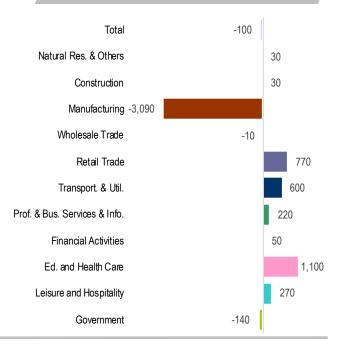
11.1%

-5

-17



JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	32	978	\$41,128	29.2
Textile Manufacturing	20	1,080	\$38,316	23.5

AVERAGE ANNUAL WAGES (2015)

2012

2013

ANNUAL EMPLOYMENT GROWTH

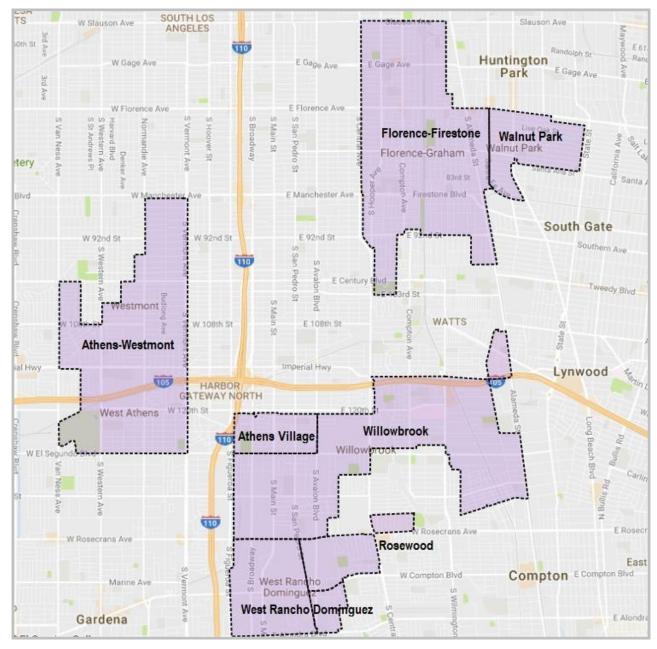
Index ed: 2008 = 100

2009

2010

2011

LOS ANGELES CENTRAL UNINCORPORATED AREA



Source: Mapped by LAEDC using 2017 QGIS Geographic Information System; http://www.qgis.org/

EMPLOYMENT PROFILE

LOS ANGELES GATEWAY UNINCORPORATED AREA

2015

22,340

\$57,691

798

660

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

SD2 - Los Angeles

L.A. County Balance

2014

2013

Gateway Unincorporated

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	798
Small Business Establishments	660
By Size	
1-24 Employees	549
25-49 Employees	69
50-99 Employees	42
Midsize Business Establishments	74
Large Business Establishments	64

EMPLOYMENT BY INDUSTRY (2015)



Employment

Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations.

Textile Manufacturing (13.6)

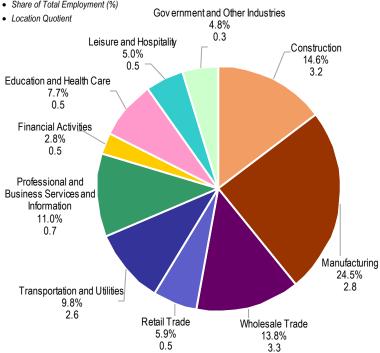
8-Yr. Chg.

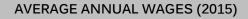
-6.6%

18.3%

42

37





2012

2011

ANNUAL EMPLOYMENT GROWTH

Index ed: 2008 = 100

2009

2010

105

100

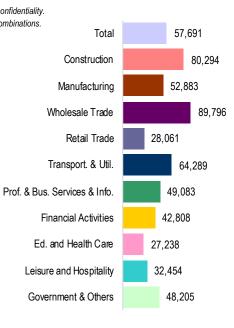
95

90

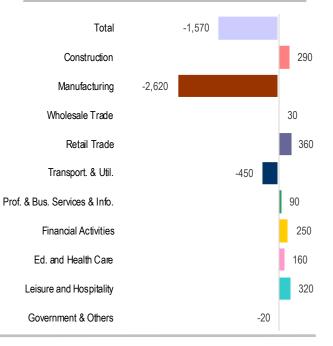
85

80

2008

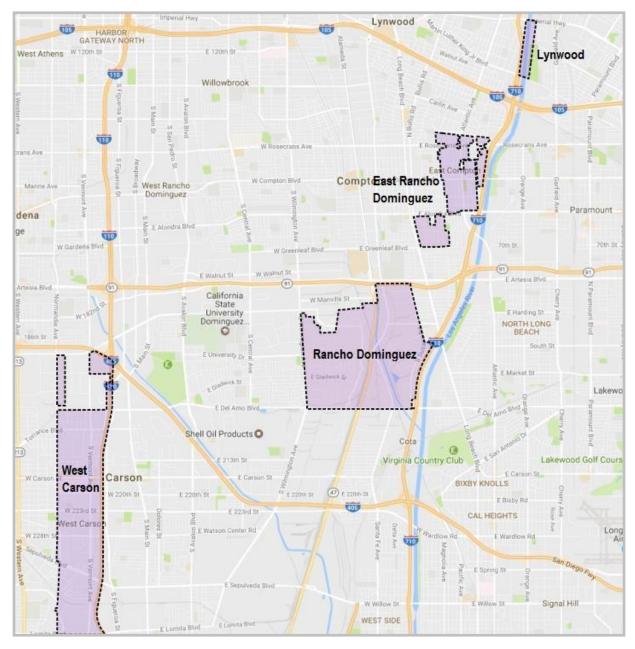


JOB GROWTH (2008 TO 2015)



	•	"S" denotes data suppressed due to EDD confidentiality requirem		
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Tex tile Manufacturing	8	472	\$31,975	13.6
Construction Products and Services	6	S	S	S

LOS ANGELES GATEWAY UNINCORPORATED AREA



LOS ANGELES WEST UNINCORPORATED AREA

EMPLOYMENT PROFILE

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

SD2 - Los Angeles West

Unincorporated

2013

L.A. County Balance

2014

2015

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	539
Small Business Establishments	470
By Size	
1-24 Employees	449
25-49 Employees	15
50-99 Employees	6
Midsize Business Establishments	39
Large Business Establishments	30

EMPLOYMENT BY INDUSTRY (2015)

2015

11,044

\$51,572

539

470



Employment

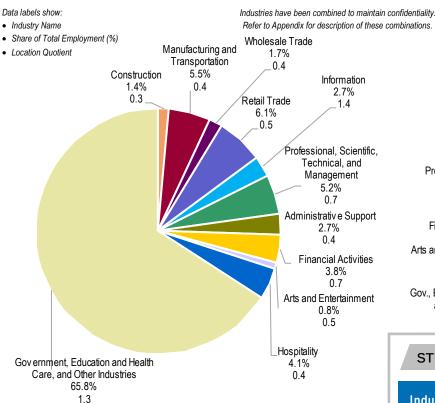
Average Annual Wage

Business Establishments

Small Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)



AVERAGE ANNUAL WAGES (2015)

2012

2011

2010

ANNUAL EMPLOYMENT GROWTH

Index ed: 2008 = 100

2009

105

100

95

90

85

2008

8-Yr. Chg.

1.5%

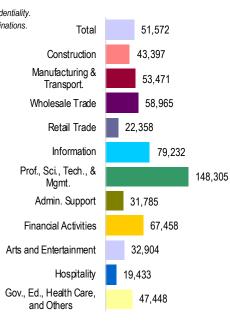
7.8%

2

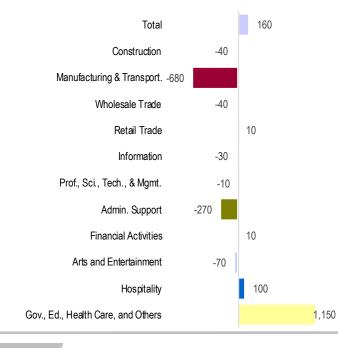
18

Local Community and Civic

Organizations (4.9)



JOB GROWTH (2008 TO 2015)



		"S" denotes data suppressed due to EDD confidentiality require		
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	31	1,402	\$27,512	4.9
Communications Equipment and Services	3	S	S	S

LOS ANGELES WEST UNINCORPORATED AREA



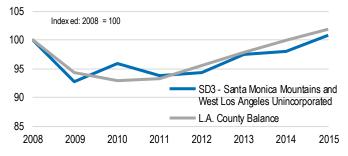
SANTA MONICA MOUNTAINS AND WEST LOS ANGELES UNINCORPORATED AREA For a complete description of data shown in these exhibits.

please refer to "Data Key" on pages 7 - 9.

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	13,966	0.8%
Average Annual Wage	\$71,233	41.8%
Business Establishments	672	78
Small Business Establishments	618	79
Most Competitive Industry Cluster in 2015 (by LQ)	Education and Kn	owledge Creation

ANNUAL EMPLOYMENT GROWTH



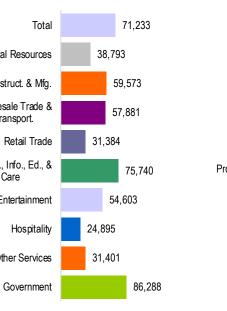
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	672
Small Business Establishments	618
By Size	
1-24 Employees	581
25-49 Employees	29
50-99 Employees	8
By Industry	
Artists, Writers, and Performers	27
New Single-Family Gen. Contract.	21
Midsize Business Establishments	29
Large Business Establishments	25

EMPLOYMENT BY INDUSTRY (2015)

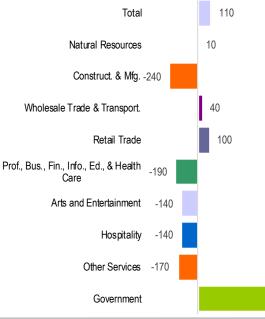
Data labels show: Industries have been combined to maintain confidentiality. Industry Name Refer to Appendix for description of these combinations. Construction and Total • Share of Total Employment (%) Manufacturing Location Quotient Natural 3.1% Wholesale Trade and Transportation Natural Resources Resources 1.4% 0.2 0.6% 0.2 1.2 Construct. & Mfg. Retail Trade 3.2% Wholesale Trade & Gov ernment 0.3 Transport. 45.8% 3.0 Retail Trade Professional, Business, Prof., Bus., Fin., Info., Ed., & Financial. Information. Health Care Education. and Health Care Arts and Entertainment 30.2% 0.8 Hospitality Other Services Government Arts and Other Services. Entertainment Hospitality 1.9% 2.2% 11.1% 0.6 1.4 1.2

AVERAGE ANNUAL WAGES (2015)



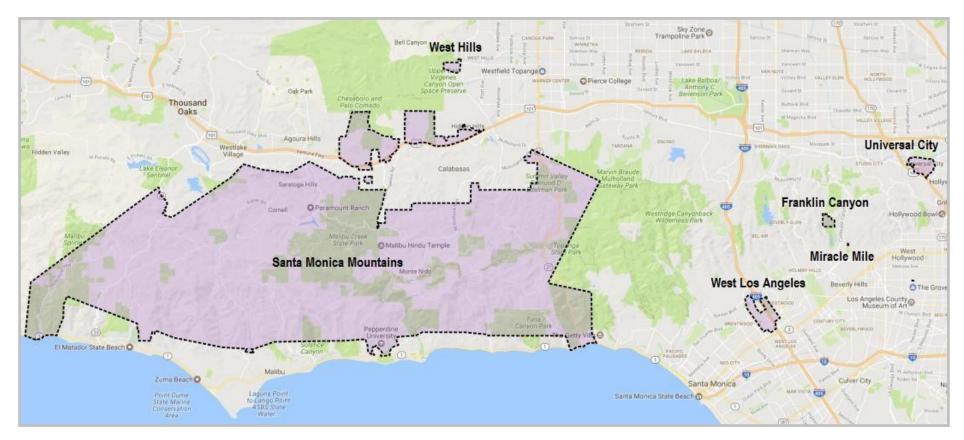
JOB GROWTH (2008 TO 2015)

790



	•	"S" denotes	s data suppressed due to	EDD confidentiality requir
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Education and Knowledge Creation	11	S	S	S
Local Household Goods and Services	12	344	\$44,788	1.9

SANTA MONICA MOUNTAINS AND WEST LOS ANGELES UNINCORPORATED AREA



HACIENDA HEIGHTS UNINCORPORATED AREA

EMPLOYMENT PROFILE

Employment

Average Annual Wage

Business Establishments

Most Competitive Industry

Cluster in 2015 (by LQ)

Small Business Establishments

please refer to "Data Key" on pages 7 - 9.

For a complete description of data shown in these exhibits,

SD4 - Hacienda Heights

L.A. County Balance

2014

2015

Unincorporated

2013

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	889
Small Business Establishments	834
By Size	
1-24 Employees	811
25-49 Employees	17
50-99 Employees	6
By Industry	
Offices Of Physicians	46
Offices Of Dentists	37
Midsize Business Establishments	23
Large Business Establishments	32

EMPLOYMENT BY INDUSTRY (2015)

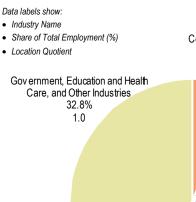
2015

8,471

\$34,485

889

834

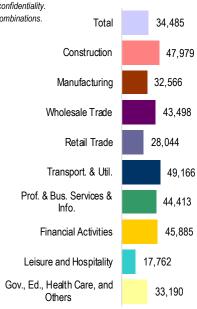


Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations. Construction 5.6% Manufacturing 1.2 5.3% 0.6 Wholesale Trade 6.8% 1.6 Retail Trade 11.3% 1.0 Transportation and Utilities 6.0% 1.6 Leisure and Hospitality Professional and Business 15.9% Services and Information **Financial Activities** 1.5 11.2% 4.4% 0.7 0.8

AVERAGE ANNUAL WAGES (2015)

2012

2011



ANNUAL EMPLOYMENT GROWTH

Index ed: 2008 = 100

2009

2010

105

100

95

90

85

80

75

2008

8-Yr. Chg.

-4.4%

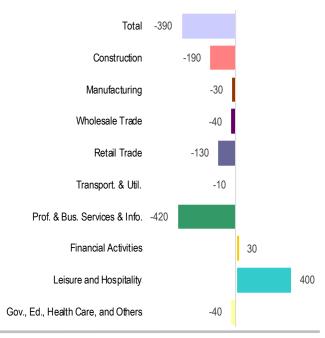
7.3%

64

64

Apparel

JOB GROWTH (2008 TO 2015)

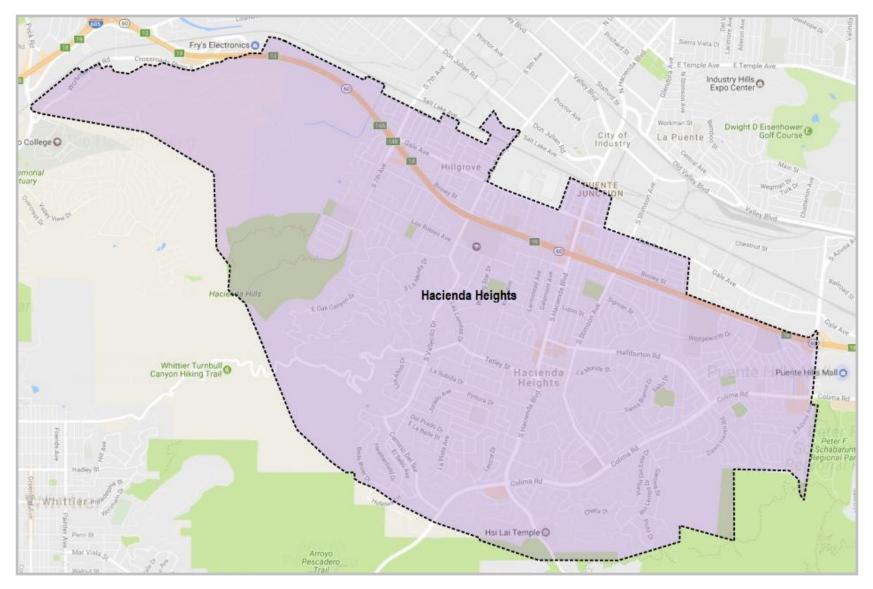


STRONGEST INDUSTRY CLUSTERS (2015)

	· ·	"S" denotes	"S" denotes data suppressed due to EDD confidentiality requirement		
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)	
Apparel	2	S	S	S	
Local Community and Civic Organizations	35	1,093	\$10,979	4.8	

116

HACIENDA HEIGHTS UNINCORPORATED AREA



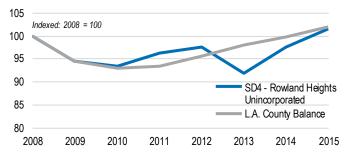
Source: Mapped by LAEDC using 2017 QGIS Geographic Information System; http://www.qgis.org/

ROWLAND HEIGHTS UNINCORPORATED AREA

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	11,591	1.3%
Average Annual Wage	\$31,806	11.7%
Business Establishments	1,260	61
Small Business Establishments	1,182	68
Most Competitive Industry Cluster in 2015 (by LQ)	Vulcanized and Fired Mater	

ANNUAL EMPLOYMENT GROWTH

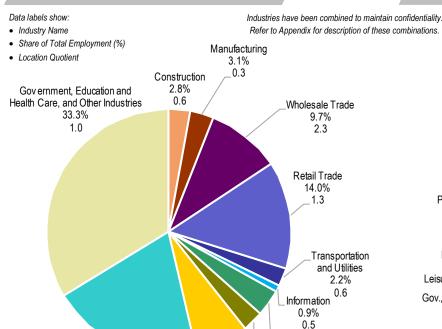


For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,260
Small Business Establishments	1,182
By Size	
1-24 Employees	1,128
25-49 Employees	42
50-99 Employees	12
By Industry	
Full-Service Restaurants	89
Nondurable Goods Merch. Whis.	43
Midsize Business Establishments	30
Large Business Establishments	48

EMPLOYMENT BY INDUSTRY (2015)



Financial Activities

7.0%

1.3

2.3

Transportation

and Utilities

2.2% 0.6

Professional, Scientific, Technical, and Management

3.5%

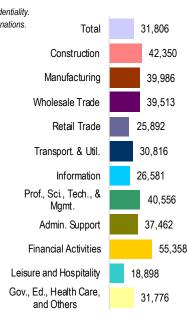
0.4

Administrativ e

Support

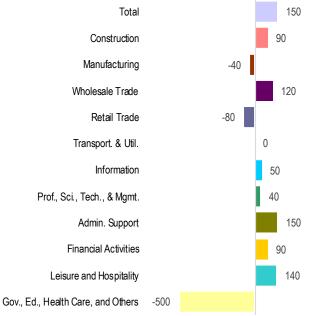
2.7%

0.4



AVERAGE ANNUAL WAGES (2015)

JOB GROWTH (2008 TO 2015)



STRONGEST INDUSTRY CLUSTERS (2015)

	•	"S" denotes	s data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Vulcanized and Fired Materials	2	S	S	S
Local Community and Civic Organizations	24	1,063	\$10,370	3.5

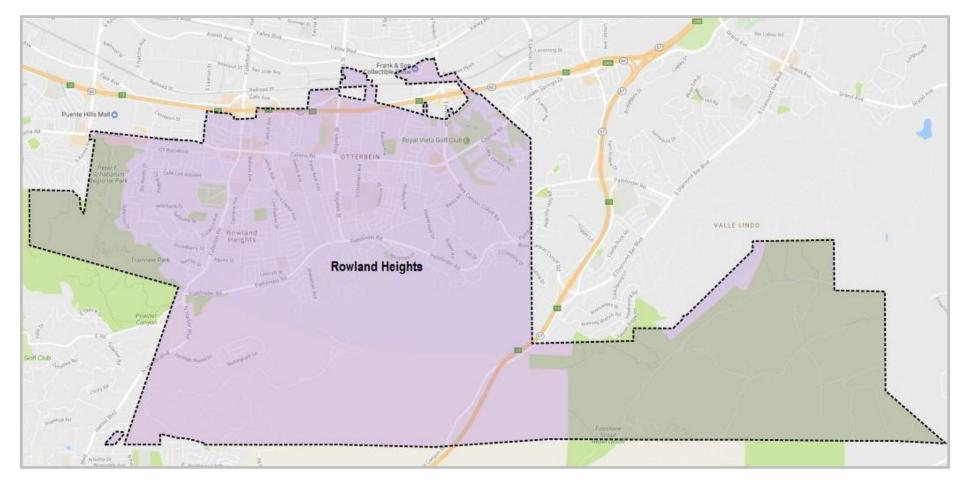
118

Leisure and Hospitality

19.6%

1.8

ROWLAND HEIGHTS UNINCORPORATED AREA

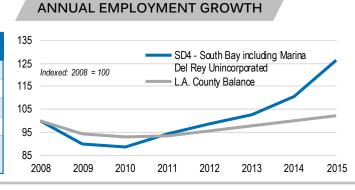


SOUTH BAY INCLUDING MARINA DEL REY UNINCORPORATED AREA

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	6,666	26.0%	
Average Annual Wage	\$51,293	30.3%	
Business Establishments	523	60	
Small Business Establishments	449	46	
Most Competitive Industry Cluster in 2015 (by LQ)	Hospitality and Tourism (8.0)		

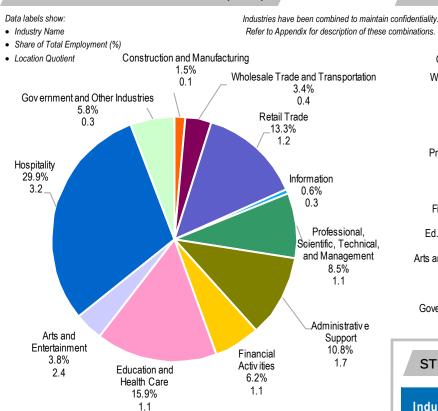
For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.



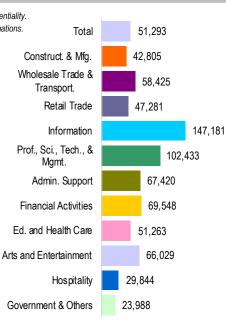
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	523
Small Business Establishments	449
By Size	
1-24 Employees	438
25-49 Employees	6
50-99 Employees	5
By Industry	
Offices Of Physicians	57
Offices Of Dentists	19
Midsize Business Establishments	40
Large Business Establishments	34

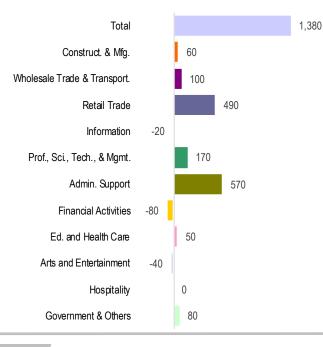
EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)



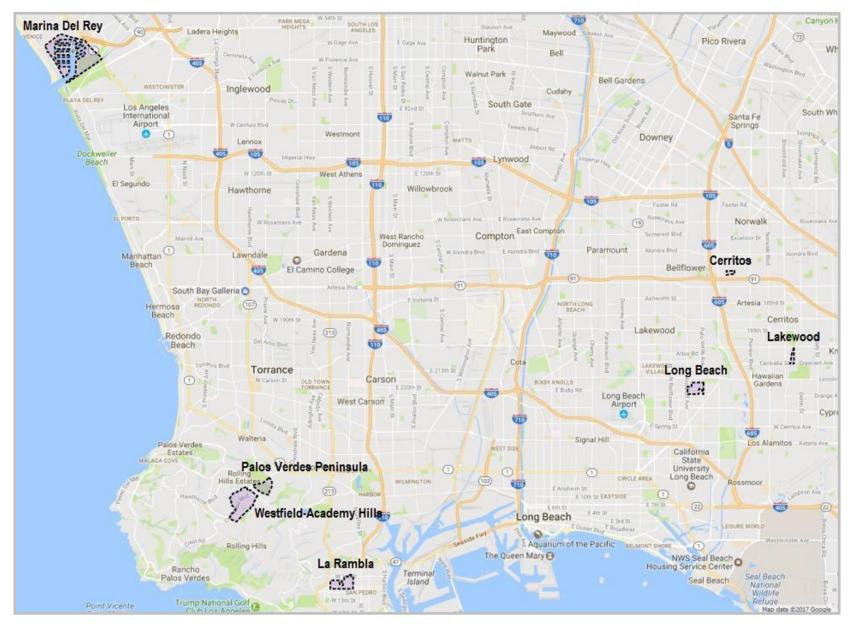
JOB GROWTH (2008 TO 2015)



"S" denotes data suppressed due to EDD confidentiality requirements

		0 000000		EBB connactuality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Hospitality and Tourism	26	1,198	\$37,040	8.0
Local Education and Training	1	S	S	S

SOUTH BAY INCLUDING MARINA DEL REY UNINCORPORATED AREA



Source: Mapped by LAEDC using 2017 QGIS Geographic Information System; http://www.qgis.org/

WHITTIER AND LOS NIETOS UNINCORPORATED AREA

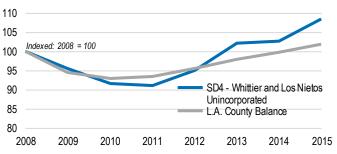
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	9,261	8.3%	
Average Annual Wage	\$37,280	3.5%	
Business Establishments	497	3	
Small Business Establishments	437	-2	
Most Competitive Industry Cluster in 2015 (by LQ)	Metalworking Technology		

EMPLOYMENT BY INDUSTRY (2015)

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH

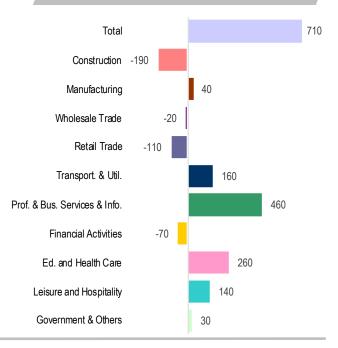


	Establishments
Total Business Establishments	497
Small Business Establishments	437
By Size	
1-24 Employees	421
25-49 Employees	12
50-99 Employees	4
Midsize Business Establishments	36

ESTABLISHMENTS BY SIZE (2015)

JOB GROWTH (2008 TO 2015)

24



STRONGEST INDUSTRY CLUSTERS (2015)

	•	"S" denotes	s data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Metalworking Technology	3	S	S	S
Local Community and Civic Organizations	29	1,034	\$11,232	4.3

AVERAGE ANNUAL WAGES (2015)

37,280

35,663

45,090

45,733

27,461

31,711

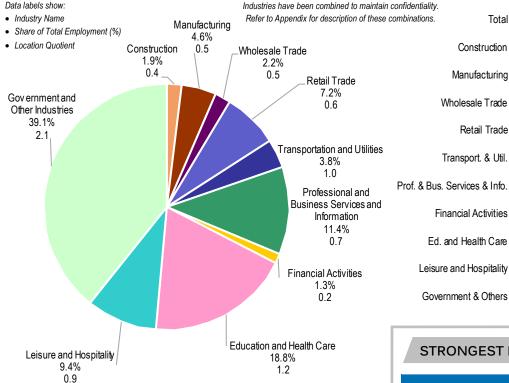
34,095

37,897

51,014

22,923

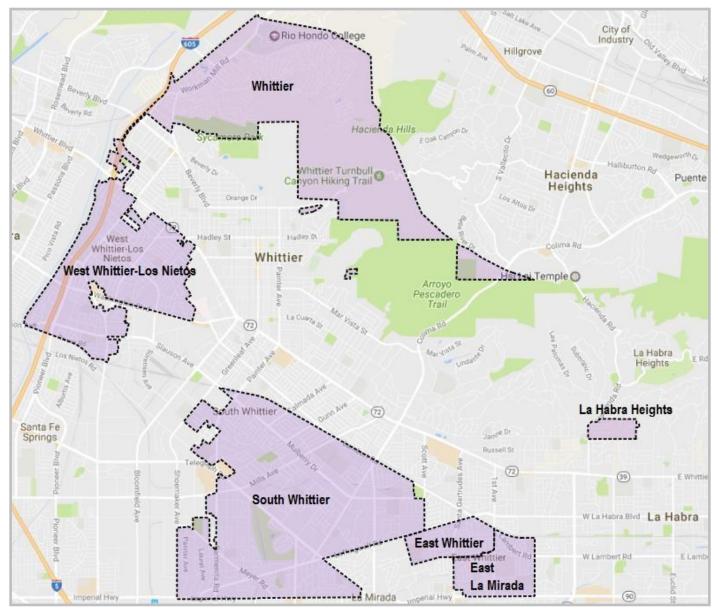
17,276



Large Business Establishments

122

WHITTIER AND LOS NIETOS UNINCORPORATED AREA



Source: Mapped by LAEDC using 2017 QGIS Geographic Information System; http://www.qgis.org/

ANTELOPE VALLEY NORTH UNINCORPORATED AREA

EMPLOYMENT PROFILE

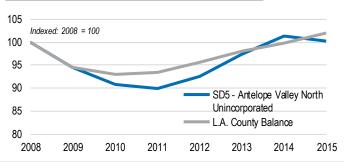
	2015	8-Yr. Chg.	
Employment	7,554	0.1%	
Average Annual Wage	\$42,482	19.4%	
Business Establishments	263	-9	
Small Business Establishments	239	-2	
Most Competitive Industry Cluster in 2015 (by LQ)	Aerospace Vehicles and Defense		

EMPLOYMENT BY INDUSTRY (2015)

Data labels show: Industries have been combined to maintain confidentiality. Refer to Appendix for description of these combinations. Industry Name Share of Total Employment (%) Location Quotient Construction Natural Resources Manufacturing and 4.1% 1.7% Transportation 0.9 3.2 15.7% 1.3 Gov ernment 38.4% 2.5 Wholesale Trade 0.9% 0.2 Retail Trade 6.8% 0.6 Professional and **Business Services** and Information 3.6% 0.2 Other Services 1.4% **Financial Activities** Leisure and 0.5 0.7% Hospitality 0.1 6.9% Education and Health Care 0.6 19.4% 1.3

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

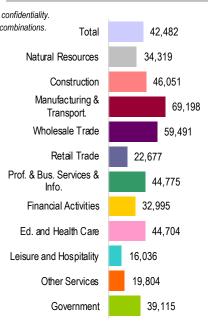
ANNUAL EMPLOYMENT GROWTH



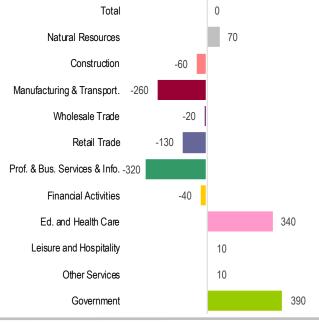
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	263
Small Business Establishments	239
By Size	
1-24 Employees	225
25-49 Employ ees	7
50-99 Employ ees	7
By Industry	
Gasoline Stations With Stores	10
Offices Of Physicians	9
Midsize Business Establishments	14
Large Business Establishments	10

AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)

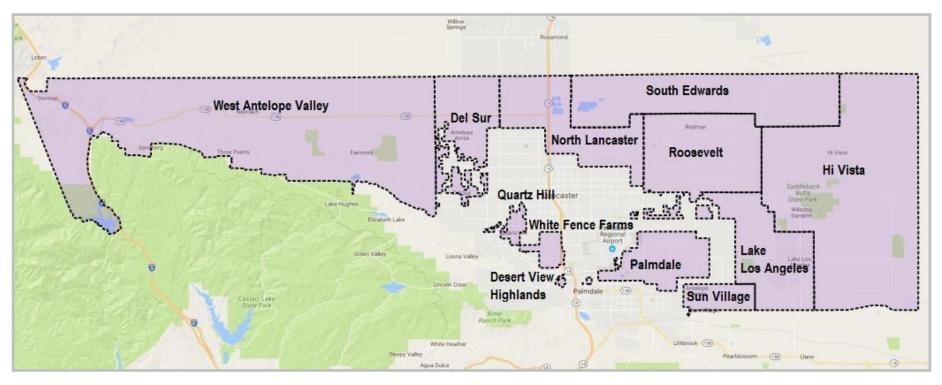


STRONGEST INDUSTRY CLUSTERS (2015)

	•	"S" denotes	data suppressed due to	EDD confidentiality require
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Aerospace Vehicles and Defense	1	S	S	S
Local Community and Civic Organizations	22	702	\$12,988	3.6

124

ANTELOPE VALLEY NORTH UNINCORPORATED AREA



ANTELOPE VALLEY SOUTH UNINCORPORATED AREA

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	4,459	-8.3%	
Average Annual Wage	\$36,860	10.3%	
Business Establishments	370	11	
Small Business Establishments	327	26	
Most Competitive Industry Cluster in 2015 (by LQ)	Lighting and Electrical Equipment		

EMPLOYMENT BY INDUSTRY (2015)

Data labels show: Industries have been combined to maintain confidentiality. Industry Name Natural Resources Share of Total Employment (%) 1.5% Location Quotient 2.7 Construction Gov ernment 12.0% 20.3% 2.6 1.3 Manufacturing 4.8% 0.5 Wholesale Other Services Trade and 4.1% 1.3 8.7% 1.1 Hospitality 10.7% 1.2 Retail Trade 16.0% Arts and 1.4 Entertainment 2.8% 1.8 Education and Health Care 9.9% Financial Professional and Business Services and Information Activ ities 0.7 1.6% 7.1% 0.3 0.4

Total 36,860 44.432 Natural Resources Construction Manufacturing 45,761 Wholesale Trade & Transport. Retail Trade 22,018 Prof. & Bus. Services & Info. 32.159 **Financial Activities** 28,793 Ed. and Health Care Arts and Entertainment 26,182 Hospitality 16,338 27,907 Other Services 44,981 Government

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

SD5 - Antelope Valley South

2014

2015

Unincorporated L.A. County Balance

2013

ANNUAL EMPLOYMENT GROWTH

110

100 90 80

70

60 2008

Indexed: 2008 = 100

2009

2010

2011

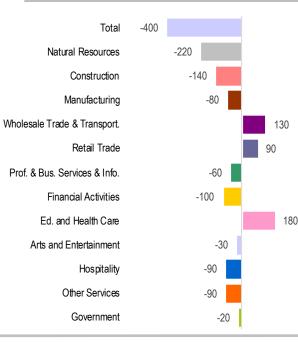
2012

AVERAGE ANNUAL WAGES (2015)

ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	370
Small Business Establishments	327
By Size	
1-24 Employees	312
25-99 Employees	15
By Industry	
New Single-Family Gen. Contract.	10
Residential Remodelers	9
Midsize Business Establishments	26
Large Business Establishments	17

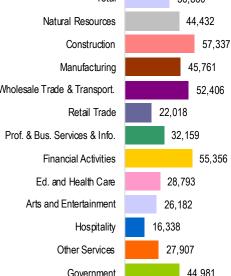
JOB GROWTH (2008 TO 2015)



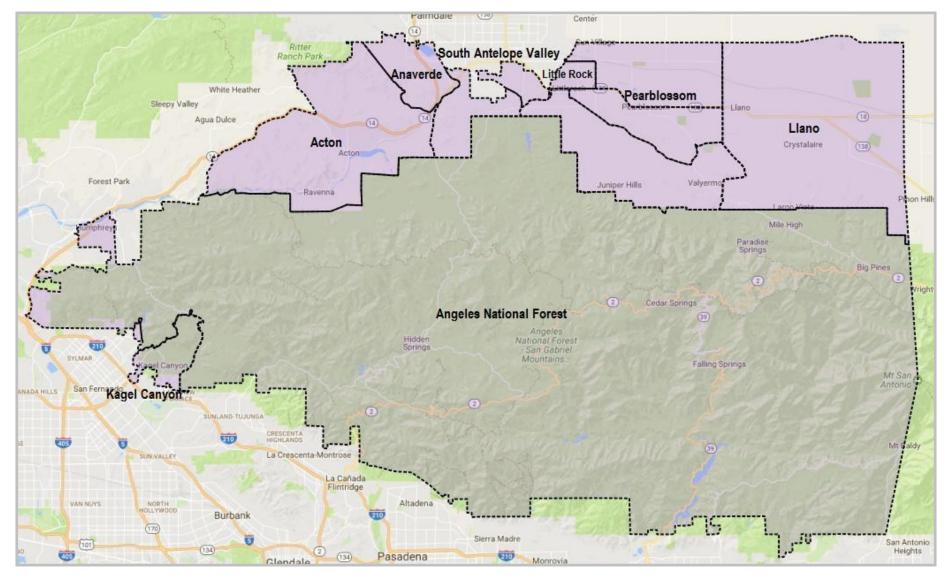
STRONGEST INDUSTRY CLUSTERS (2015)

	•	"S" denotes data suppressed due to EDD confidentiality require		
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Lighting and Electrical Equipment	1	S	S	S
Local Community and Civic Organizations	11	340	\$14,631	2.9

Refer to Appendix for description of these combinations. Transportation



ANTELOPE VALLEY SOUTH UNINCORPORATED AREA



Source: Mapped by LAEDC using 2017 QGIS Geographic Information System; http://www.qgis.org/

SUPERVISORIAL DISTRICT 5 SAN GABRIEL VALLEY NORTH AND EAST

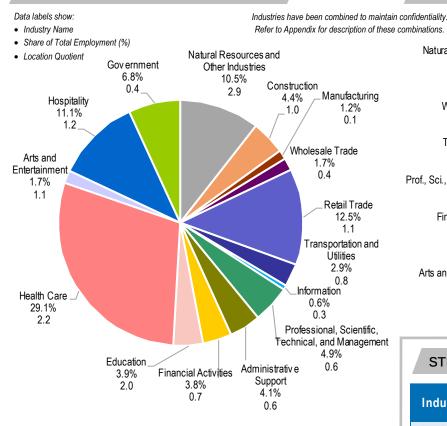
UNINCORPORATED AREA

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

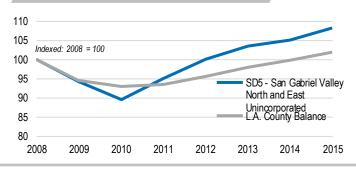
EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	15,592	8.0%	
Average Annual Wage	\$33,927	4.9%	
Business Establishments	1,604	112	
Small Business Establishments	1,476	116	
Most Competitive Industry Cluster in 2015 (by LQ)	Local Community and Civic Organizations (6.5)		

EMPLOYMENT BY INDUSTRY (2015)



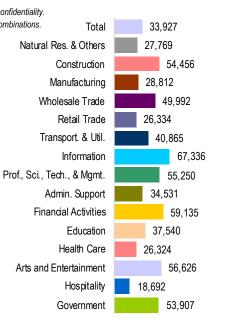
ANNUAL EMPLOYMENT GROWTH



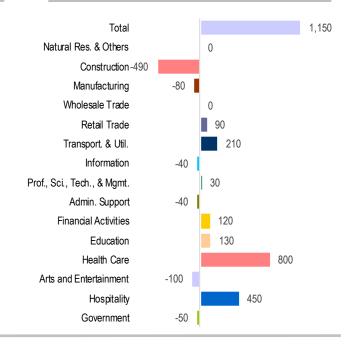
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,604
Small Business Establishments	1,476
By Size	
1-24 Employees	1,427
25-49 Employees	34
50-99 Employees	15
By Industry	
Offices Of Physicians	38
Full-Service Restaurants	38
Midsize Business Establishments	39
Large Business Establishments	89

AVERAGE ANNUAL WAGES (2015)

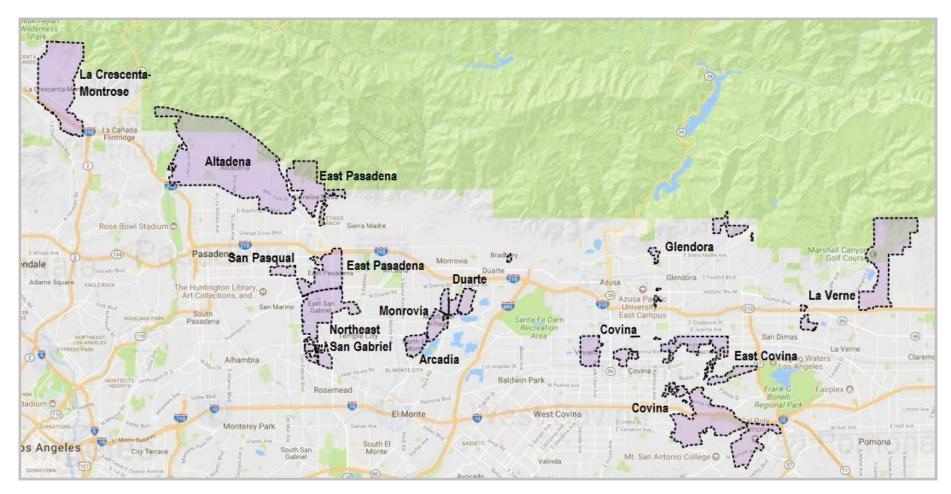


JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Local Community and Civic Organizations	60	2,631	\$15,776	6.5
Local Education and Training	24	500	\$37,522	3.5

SAN GABRIEL VALLEY NORTH AND EAST UNINCORPORATED AREA

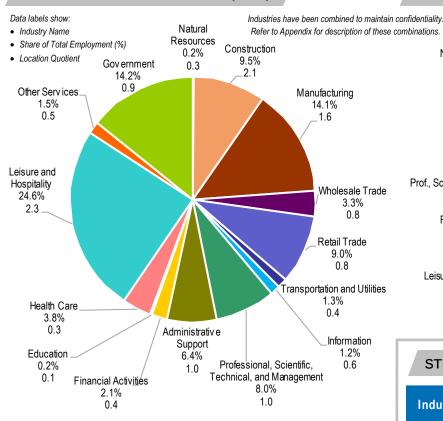


SANTA CLARITA VALLEY UNINCORPORATED AREA

EMPLOYMENT PROFILE

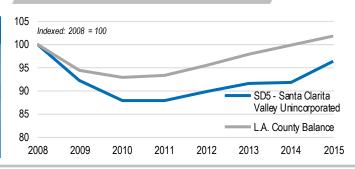
	2015	8-Yr. Chg.
Employment	19,631	-3.7%
Average Annual Wage	\$45,517	18.0%
Business Establishments	1,048	127
Small Business Establishments	887	126
Most Competitive Industry Cluster in 2015 (by LQ)	Biopharmaceuticals	

EMPLOYMENT BY INDUSTRY (2015)

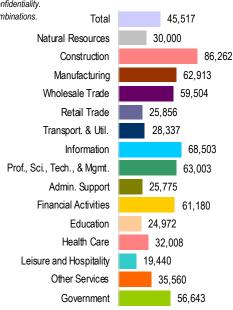


For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH



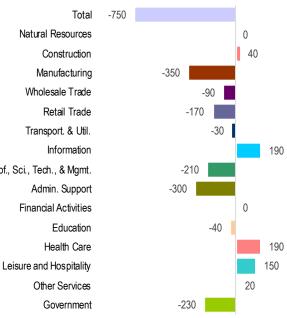
AVERAGE ANNUAL WAGES (2015)



ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	1,048
Small Business Establishments	887
By Size	
1-24 Employees	839
25-49 Employ ees	33
50-99 Employees	15
By Industry	
Full-Service Restaurants	32
Real Estate Agents and Brokers	23
Midsize Business Establishments	74
Large Business Establishments	87

JOB GROWTH (2008 TO 2015)



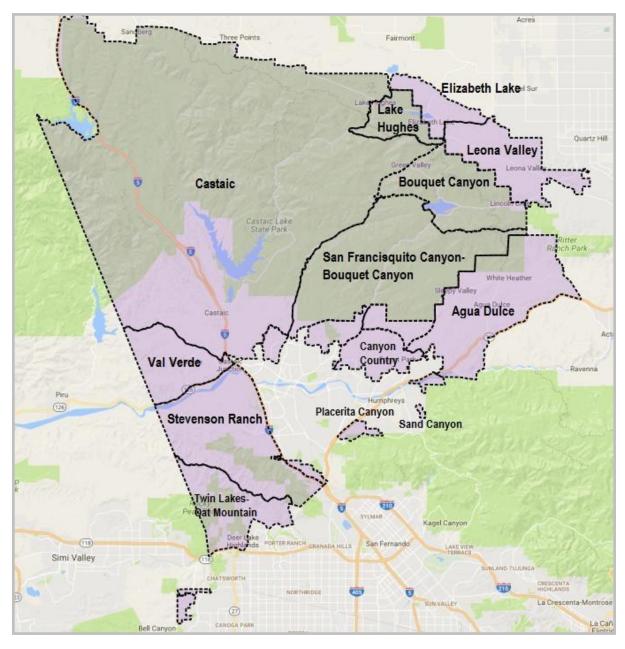
"S" denotes data suppressed due to EDD confidentiality requirements

STRONGEST INDUSTRY CLUSTERS (2015)

Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Biopharmaceuticals	3	S	S	S
Recreational and Small Electric Goods	4	214	\$51,963	8.7

Natural Resources 86,262 Wholesale Trade Transport. & Util. Prof., Sci., Tech., & Mgmt. **Financial Activities**

SANTA CLARITA VALLEY UNINCORPORATED AREA



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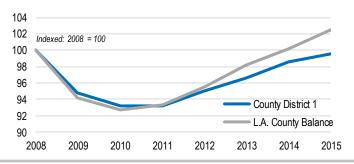
INSTITUTE FOR APPLIED ECONOMICS

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	967,781	-0.4%	
Average Annual Wage	\$56,125	12.9%	
Business Establishments	39,255	1,604	
Small Business Establishments	33,767	1,551	
Most Competitive Industry Cluster in 2015 (by LQ)	Apparel (22.4)		

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

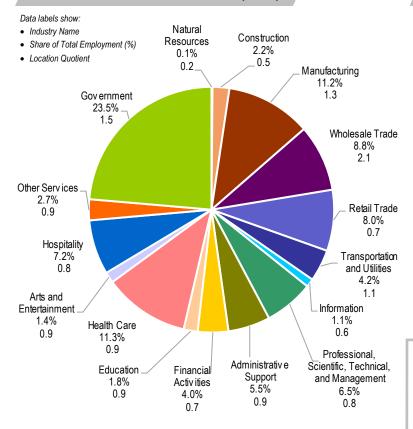
ANNUAL EMPLOYMENT GROWTH



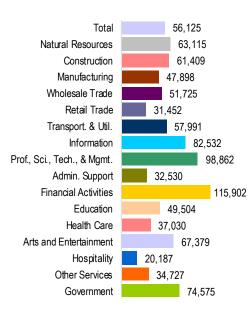
ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	39,255
Small Business Establishments	33,767
By Size	
1-24 Employees	31,062
25-49 Employees	1,806
50-99 Employees	899
By Industry	
Full-Service Restaurants	1,154
Offices Of Physicians	1,133
Midsize Business Establishments	2,591
Large Business Establishments	2,897

EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)

Total		-4,30	0		
Natural Resources		-	230		
Construction		-1,3	370		
Manufacturing	-26,710				
Wholesale Trade				5,000	
Retail Trade				3,130	
Transport. & Util.				1,670	
Information		-	600		
Prof., Sci., Tech., & Mgmt.				2,420	
Admin. Support		-1,7	70		
Financial Activities		-8,740			
Education				2,530	
Health Care					16,080
Arts and Entertainment				990	
Hospitality					18,400
Other Services				1,200	
Government	-18,6	600			

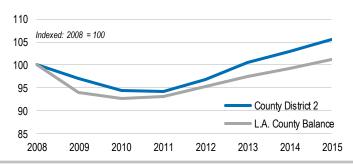
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	1,137	24,765	\$35,880	22.4
Local Community and Civic Organizations	1,465	53,073	\$19,866	2.1

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.	
Employment	618,659	5.5%	
Average Annual Wage	\$50,229	20.3%	
Business Establishments	32,716	1,693	
Small Business Establishments	28,417	1,442	
Most Competitive Industry Cluster in 2015 (by LQ)	Apparel (19.4)		

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH

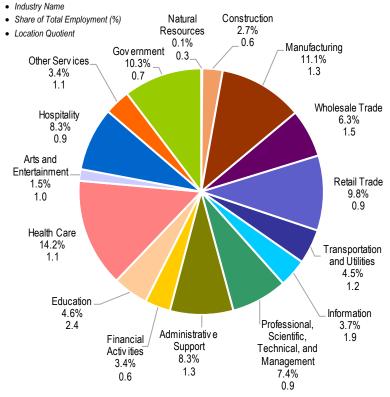


ESTABLISHMENTS BY SIZE (2015)

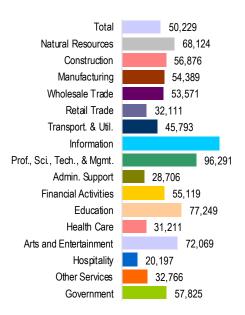
	Establishments
Total Business Establishments	32,716
Small Business Establishments	28,417
By Size	
1-24 Employees	26,397
25-49 Employees	1,340
50-99 Employees	680
By Industry	
Full-Service Restaurants	930
Offices Of Physicians	800
Midsize Business Establishments	1,926
Large Business Establishments	2,373

EMPLOYMENT BY INDUSTRY (2015)

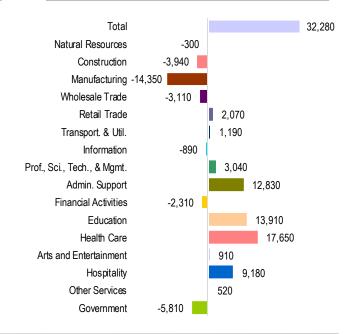
Data labels show:



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



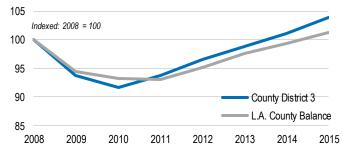
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Apparel	751	13,778	\$32,602	19.4
Video Production and Distribution	578	11,192	\$94,607	9.6

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	995,771	3.9%
Average Annual Wage	\$66,289	12.2%
Business Establishments	70,774	5,340
Small Business Establishments	63,445	5,132
Most Competitive Industry Cluster in 2015 (by LQ)	Video Production and Distribution (19.2)	

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH

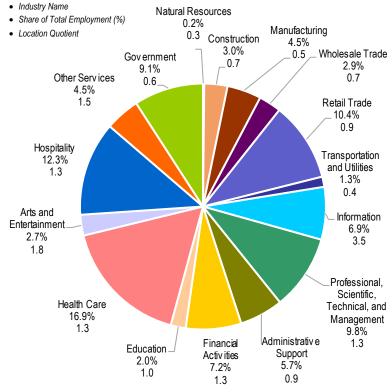


ESTABLISHMENTS BY SIZE (2015)

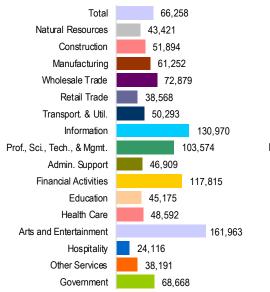
	Establishments
Total Business Establishments	70,774
Small Business Establishments	63,445
By Size	
1-24 Employees	60,086
25-49 Employees	2,392
50-99 Employees	967
By Industry	
Offices Of Physicians	2,947
Artists, Writers, and Performers	2,914
Midsize Business Establishments	3,190
Large Business Establishments	4,139

EMPLOYMENT BY INDUSTRY (2015)

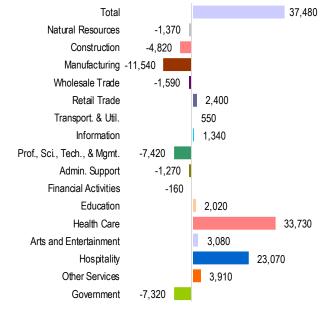
Data labels show:



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



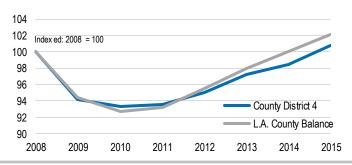
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	3,854	36,134	\$148,983	19.2
Performing Arts	6,746	15,456	\$266,715	6.6

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	826,718	0.8%
Average Annual Wage	\$56,007	15.5%
Business Establishments	41,606	1,512
Small Business Establishments	35,429	1,436
Most Competitive Industry Cluster in 2015 (by LQ)	Water Transportation	

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

ANNUAL EMPLOYMENT GROWTH

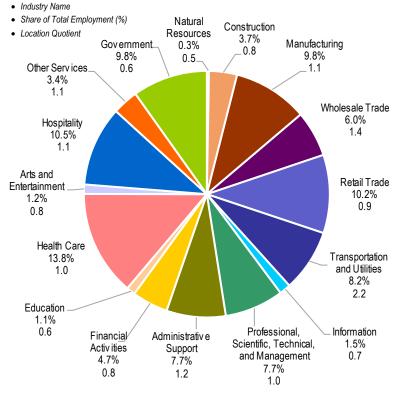


ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	41,606
Small Business Establishments	35,429
By Size	
1-24 Employees	32,916
25-49 Employees	1,757
50-99 Employees	756
By Industry	
Offices Of Physicians	1,618
Full-Service Restaurants	1,295
Midsize Business Establishments	2,676
Large Business Establishments	3,501

EMPLOYMENT BY INDUSTRY (2015)

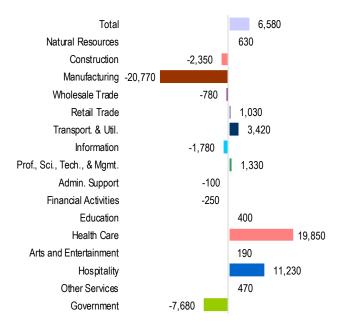
Data labels show:



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



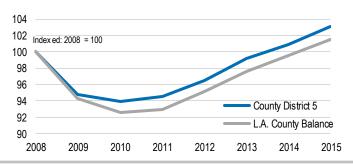
	S denotes data suppression to maintain confidentiality.			
Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Water Transportation	111	S	S	S
Aerospace Vehicles and Defense	90	28,896	\$124,802	7.7

EMPLOYMENT PROFILE

	2015	8-Yr. Chg.
Employment	800,649	3.1%
Average Annual Wage	\$52,781	15.3%
Business Establishments	44,363	3,666
Small Business Establishments	38,197	3,464
Most Competitive Industry Cluster in 2015 (by LQ)	Video Production and Distribution (46.7)	

For a complete description of data shown in these exhibits, please refer to "Data Key" on pages 7 - 9.

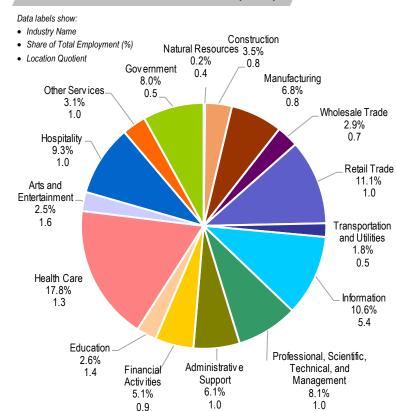
ANNUAL EMPLOYMENT GROWTH



ESTABLISHMENTS BY SIZE (2015)

	Establishments
Total Business Establishments	44,363
Small Business Establishments	38,197
By Size	
1-24 Employees	35,849
25-49 Employees	1,632
50-99 Employees	716
By Industry	
Offices Of Physicians	1,820
Full-Service Restaurants	1,300
Midsize Business Establishments	2,543
Large Business Establishments	3,623

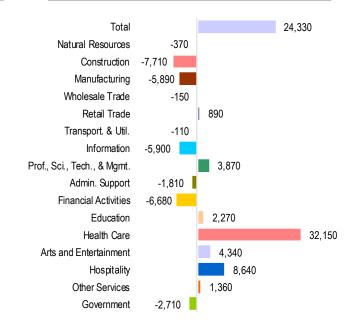
EMPLOYMENT BY INDUSTRY (2015)



AVERAGE ANNUAL WAGES (2015)



JOB GROWTH (2008 TO 2015)



Industry Cluster	Business Establishments	Employment	Average Annual Wage	Location Quotient (to U.S.)
Video Production and Distribution	842	70,472	\$89,363	46.7
Aerospace Vehicles and Defense	78	10,045	\$91,796	2.8

SUMMARY TABLES

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EMPLOYMENT (2015)

L.A. County			
	Location	Jobs in 2015	
	Los Angeles County	4,243,094	
	.A. County		
Rank	Location	Jobs in 2015	
1	Los Angeles	1,665,887	
2	Long Beach	165,755	
3	Burbank	152,003	
4	Glendale	104,001	
5	Torrance	100,202	
6	Pasadena	99,890	
7	Santa Monica	89,297	
8	Santa Clarita	70,085	
9	El Segundo	62,913	
10	Industry	63,926	
11	Culver City	57,178	
12	Santa Fe Springs	56,240	
13	Carson	54,341	
14	Beverly Hills	52,669	
15	Commerce	50,186	
16	Pomona	48,472	
17	Cerritos	38,359	
18	Vernon	38,120	
19	Lancaster	38,039	
20	Downey	36,094	
21	Compton	34,642	
22	Palmdale	29,189	
23	EI Monte	28,346	
24	West Covina	28,391	
25	Inglewood	27,594	
26	West Holly wood	27,197	
27	Whittier	27,079	
28	Arcadia	26,610	
29	Redondo Beach	25,899	
30	Alhambra	25,687	
31	Monterey Park	25,636	
32	Hawthorne	25,376	
33	Gardena	25,280	
34	Montebello	22,570	
35	South Gate	20,919	
36	Covina	20,072	

Rank	Location	Jobs in 2015
37	Bellflower	20,052
38	Norwalk	20,028
39	Baldwin Park	19,409
40	San Dimas	19,261
41	Irwindale	18,467
42	Paramount	18,402
43	Lakewood	18,102
44	Diamond Bar	18,230
45	Pico Rivera	17,302
46	Manhattan Beach	17,181
47	Rosemead	16,971
48	La Mirada	16,945
49	Monrovia	16,880
50	South El Monte	16,656
51	Calabasas	16,235
52	Glendora	16,074
53	Azusa	15,053
54	Claremont	14,418
55	Huntington Park	14,291
56	Signal Hill	13,290
57	San Gabriel	12,728
58	Agoura Hills	12,231
59	La Cañada Flintridge	11,685
60	Lynwood	11,685
61	La Verne	10,745
62	Duarte	10,466
63	Westlake Village	9,190
64	San Fernando	8,994
65	Walnut	8,787
66	Bell Gardens	8,128
67	Bell	7,563
68	Hermosa Beach	6,943
69	Malibu	6,639
70	South Pasadena	6,531
71	Lawndale	6,515
72	Temple City	6,157
73	Rancho Palos Verdes	5,960
74	La Puente	5,121
75	Artesia	5,116
76	Maywood	4,391
77	Rolling Hills Estates	4,210

Rank	Location	Jobs in 2015
78	Hawaiian Gardens	4,052
79	San Marino	3,629
80	Lomita	3,311
81	Cudahy	2,744
82	Sierra Madre	2,229
83	Avalon	2,201
84	Palos Verdes Estates	2,112
85	La Habra Heights	456
86	Rolling Hills	304
87	Hidden Hills	198
88	Bradbury	115

Unincorporated Neighborhoods in L.A. County			
Rank	Location	Jobs in 2015	
	Los Angeles County Unincorporated	198,331	
1	SD2 - Los Angeles Central	29,418	
2	SD1 - East Los Angeles	25,566	
3	SD2 - Los Angeles Gateway	22,340	
4	SD5 - Santa Clarita Valley	19,631	
5	SD5 - San Gabriel Valley North and East	15,592	
6	SD3 - Santa Monica Mts. and West LA	13,966	
7	SD1 - Puente Valley Cor. and SGV East	12,773	
8	SD4 - Rowland Heights	11,591	
9	SD2 - Los Angeles West	11,044	
10	SD4 - Whittier and Los Nietos	9,261	
11	SD4 - Hacienda Heights	8,471	
12	SD5 - Antelope Valley North	7,554	
13	SD4 - South Bay inc. Marina Del Rey	6,666	
14	SD5 - Antelope Valley South	4,459	

L.A. County Supervisorial Districts			
Rank	Location	Jobs in 2015	
1	District 3	995,771	
2	District 1	967,781	
3	District 4	826,718	
4	District 5	800,649	
5	District 2	618,659	



JOBS ADDED (2008 TO 2015)

L.A. County		
	Location	Jobs Added
	Los Angeles County	76,693
	.A. County	
Rank	Location	Jobs Added
1	Los Angeles	36,402
2	Burbank	11,398
3	Culver City	9,403
4	Santa Monica	7,682
5	Glendale	6,291
6	Compton	6,074
7	Bellflower	5,373
8	Beverly Hills	4,644
9	Santa Clarita	3,614
10	West Hollywood	3,289
11	Hawthorne	2,891
12	Palmdale	2,782
13	El Segundo	2,250
14	Whittier	2,141
15	South Gate	1,821
16	Calabasas	1,730
17	Signal Hill	1,413
18	Duarte	1,374
19	Industry	1,297
20	Arcadia	1,278
21	Paramount	1,221
22	San Gabriel	1,144
23	Diamond Bar	1,131
24	Rancho Palos Verdes	1,114
25	Pasadena	1,063
26	Inglewood	1,026
27	Manhattan Beach	1,017
28	Hermosa Beach	1,002
29	Maywood	949
30	Malibu	766
31	Rosemead	658
32	Gardena	651
33	Sierra Madre	637
34	Pico Rivera	633
35	Downey	617
36	Lynwood	609

Rank	Location	Jobs Added
37	Temple City	567
38	Lawndale	536
39	Walnut	475
40	Baldwin Park	370
41	La Verne	215
42	Westlake Village	205
43	Monterey Park	193
44	Hawaiian Gardens	139
45	Cerritos	109
46	San Marino	107
47	Avalon	87
48	Rolling Hills	34
49	La Habra Heights	26
50	La Puente	14
51	Palos Verdes Estates	6
52	Lomita	-16
53	Bradbury	-28
54	Hidden Hills	-46
55	Cudahy	-50
56	La Ca?ada Flintridge	-58
57	Commerce	-99
58	Lakewood	-190
59	Claremont	-308
60	Alhambra	-309
61	Lancaster	-430
62	Agoura Hills	-520
63	Irwindale	-615
64	Carson	-623
65	Bell Gardens	-637
66	Glendora	-698
67	San Fernando	-732
68	Rolling Hills Estates	-791
69	San Dimas	-793
70	Covina	-796
71	South Pasadena	-911
72	Torrance	-930
73	West Covina	-937
74	Artesia	-1,044
75	Redondo Beach	-1,151
76	Bell	-1,165
77	Monrovia	-1,265

Rank	Location	Jobs Added
78	South EI Monte	-1,281
79	Azusa	-1,323
80	Norwalk	-1,453
81	Montebello	-1,588
82	Pomona	-1,613
83	La Mirada	-1,818
84	Huntington Park	-2,067
85	EIMonte	-2,073
86	Long Beach	-2,082
87	Santa Fe Springs	-2,116
88	Vernon	-4,642

Unincorporated Neighborhoods in L.A. County		
Rank	Location	Jobs Added
	Los Angeles County Unincorporated	1,572
1	SD4 - South Bay inc. Marina Del Rey	1,377
2	SD5 - San Gabriel Valley North and East	1,151
3	SD1 - East Los Angeles	1,067
4	SD4 - Whittier and Los Nietos	713
5	SD2 - Los Angeles West	160
6	SD4 - Rowland Heights	154
7	SD3 - Santa Monica Mts. and West LA	111
8	SD1 - Puente Valley Cor. and SGV East	52
9	SD5 - Antelope Valley North	4
10	SD2 - Los Angeles Central	-103
11	SD4 - Hacienda Heights	-391
12	SD5 - Antelope Valley South	-404
13	SD5 - Santa Clarita Valley	-751
14	SD2 - Los Angeles Gateway	-1,568

L.A. Count	y Supervisorial Districts	
Rank	Location	Jobs Added
1	District 3	37,481
2	District 2	32,275
3	District 5	24,327
4	District 4	6,576
5	District 1	-4,302

JOB GROWTH (2008 TO 2015)

L.A. Count		lab Oracita
	Location	Job Growth
	Los Angeles County	1.8%
010		
Cities in L.		
Rank	Location	Job Growth
1	Sierra Madre	40.0%
2	Bellflower	36.6%
3	Maywood	27.6%
4	Rancho Palos Verdes	23.0%
5	Compton	21.3%
6	Culver City	19.7%
7	Hermosa Beach	16.9%
8	Duarte	15.1%
9	West Holly wood	13.8%
10	Malibu	13.0%
11	Hawthorne	12.9%
12	Rolling Hills	12.5%
13	Calabasas	11.9%
14	Signal Hill	11.9%
15	Palmdale	10.5%
16	Temple City	10.1%
17	San Gabriel	9.9%
18	Beverly Hills	9.7%
19	South Gate	9.5%
20	Santa Monica	9.4%
21	Lawndale	9.0%
22	Whittier	8.6%
23	Burbank	8.1%
24	Paramount	7.1%
25	Diamond Bar	6.6%
26	Glendale	6.4%
27	Manhattan Beach	6.3%
28	La Habra Heights	6.1%
29	Walnut	5.7%
30	Lynwood	5.5%
31	Santa Clarita	5.4%
32	Arcadia	5.0%
33	Avalon	4.1%
34	Rosemead	4.0%
35	Inglewood	3.9%
36	Pico Rivera	3.8%
		5.0%

Rank	Location	Job Growth
37	El Segundo	3.7%
38	Hawaiian Gardens	3.6%
39	San Marino	3.0%
40	Gardena	2.6%
41	Westlake Village	2.3%
42	Los Angeles	2.2%
43	Industry	2.1%
44	La Verne	2.0%
45	Baldwin Park	1.9%
46	Downey	1.7%
47	Pasadena	1.1%
48	Monterey Park	0.8%
49	Cerritos	0.3%
50	La Puente	0.3%
51	Palos Verdes Estates	0.3%
52	Commerce	-0.2%
53	Lomita	-0.5%
54	La Cañada Flintridge	-0.5%
55	Torrance	-0.9%
56	Lakewood	-1.0%
57	Lancaster	-1.1%
58	Carson	-1.1%
59	Alhambra	-1.2%
60	Long Beach	-1.2%
61	Cudahy	-1.8%
62	Claremont	-2.1%
63	West Covina	-3.2%
64	Pomona	-3.2%
65	Irwindale	-3.2%
66	Santa Fe Springs	-3.6%
67	Covina	-3.8%
68	San Dimas	-4.0%
69	Agoura Hills	-4.1%
70	Glendora	-4.2%
71	Redondo Beach	-4.3%
72	Montebello	-6.6%
73	Norwalk	-6.8%
74	El Monte	-6.8%
75	Monrovia	-7.0%
76	South El Monte	-7.1%
77	Bell Gardens	-7.3%

Rank	Location	Job Growth
78	San Fernando	-7.5%
79	Azusa	-8.1%
80	La Mirada	-9.7%
81	Vernon	-10.9%
82	South Pasadena	-12.2%
83	Huntington Park	-12.6%
84	Bell	-13.3%
85	Rolling Hills Estates	-15.8%
86	Artesia	-17.0%
87	Hidden Hills	-18.7%
88	Bradbury	-19.5%

Unincorporated Neighborhoods in L.A. County		
Rank	Location	Job Growth
	Los Angeles County Unincorporated	0.8%
1	SD4 - South Bay inc. Marina Del Rey	26.0%
2	SD5 - San Gabriel Valley North and East	8.0%
3	SD4 - Whittier and Los Nietos	8.3%
4	SD1 - East Los Angeles	4.4%
5	SD2 - Los Angeles West	1.5%
6	SD4 - Rowland Heights	1.3%
7	SD3 - Santa Monica Mts. and West LA	0.8%
8	SD1 - Puente Valley Cor. and SGV East	0.4%
9	SD5 - Antelope Valley North	0.1%
10	SD2 - Los Angeles Central	-0.4%
11	SD5 - Santa Clarita Valley	-3.7%
12	SD4 - Hacienda Heights	-4.4%
13	SD2 - Los Angeles Gateway	-6.6%
14	SD5 - Antelope Valley South	-8.3%

L.A. County	y Supervisorial Districts	
Rank	Location	Job Growth
1	District 2	5.5%
2	District 3	3.9%
3	District 5	3.1%
4	District 4	0.8%
5	District 1	-0.4%



AVERAGE ANNUAL WAGES (2015)

Location Wage Los Angeles County \$57,368 Cities in L.A. County Wage 1 El Segundo \$117,052 2 Hidden Hills 104,486 3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,706 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,863 23 Palos Verdes Estates	L.A. County		
Cities in L.A. County Wage 1 El Segundo \$117,052 2 Hidden Hills 104,486 3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosem		Location	Wage
Rank Location Wage 1 El Segundo \$117,052 2 Hidden Hills 104,486 3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22		Los Angeles County	\$57,368
Rank Location Wage 1 El Segundo \$117,052 2 Hidden Hills 104,486 3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22			
1 El Segundo \$117,052 2 Hidden Hills 104,486 3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthome 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23			
2 Hidden Hills 104,486 3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Hollywood 59,701 17 Malibu 59,415 18 Inwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 <td< td=""><td></td><td></td><td></td></td<>			
3 Beverly Hills 92,254 4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Hollywood 59,701 17 Malibu 59,415 18 Inwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634		El Segundo	
4 Westlake Village 84,527 5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 50,753	2	Hidden Hills	
5 La Cañada Flintridge 84,027 6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,491 15 H awthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 50,079 29 Azusa 49,869 30 Signal Hill 49,869	3	Beverly Hills	
6 Santa Monica 83,573 7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthome 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Inwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill	4	Westlake Village	84,527
7 Calabasas 82,097 8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Inwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,869 30 <	5	La Cañada Flintridge	84,027
8 Culver City 77,663 9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Invindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,684 27 Diamond Bar 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32	6	Santa Monica	83,573
9 Burbank 75,065 10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,684 26 Vernon 51,684 27 Diamond Bar 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32	7		82,097
10 Redondo Beach 67,210 11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,684 26 Vernon 51,684 27 Diamond Bar 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33		Culver City	77,663
11 Duarte 66,270 12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthorne 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,684 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33	9	Burbank	75,065
12 Manhattan Beach 62,224 13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthome 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,684 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,595 34 Industry 47,551	10	Redondo Beach	67,210
13 Los Angeles 60,853 14 Pasadena 60,491 15 Hawthome 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,684 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,595 34 Industry 47,844 35 Cerritos 47,551	11	Duarte	66,270
14 Pasadena 60,491 15 Hawthome 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,595 34 Industry 47,844 35 Cerritos 47,551	12	Manhattan Beach	62,224
15 Hawthome 59,935 16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,595 34 Industry 47,844 35 Cerritos 47,551	13	Los Angeles	60,853
16 West Holly wood 59,701 17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,595 34 Industry 47,844 35 Cerritos 47,551	14	Pasadena	60,491
17 Malibu 59,415 18 Irwindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,595 34 Industry 47,844 35 Cerritos 47,551	15	Hawthorne	59,935
18 Invindale 58,020 19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,861 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	16	West Holly wood	59,701
19 Agoura Hills 57,006 20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	17	Malibu	59,415
20 Torrance 56,337 21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	18	Irwindale	58,020
21 Long Beach 55,861 22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	19	Agoura Hills	57,006
22 Rosemead 53,853 23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	20	Torrance	56,337
23 Palos Verdes Estates 53,813 24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	21	Long Beach	55,861
24 Santa Fe Springs 53,634 25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	22	Rosemead	53,853
25 Sierra Madre 51,884 26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	23	Palos Verdes Estates	53,813
26 Vernon 51,684 27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	24	Santa Fe Springs	53,634
27 Diamond Bar 50,753 28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	25	Sierra Madre	51,884
28 Carson 50,079 29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	26	Vernon	51,684
29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	27	Diamond Bar	50,753
29 Azusa 49,869 30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	28	Carson	
30 Signal Hill 49,811 31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	29	Azusa	
31 San Dimas 49,408 32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551	30	Signal Hill	
32 Monrovia 48,734 33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551			
33 Glendale 48,595 34 Industry 47,844 35 Cerritos 47,551			
34 Industry 47,844 35 Cerritos 47,551		Glendale	
35 Cerritos 47,551			
	36	Pomona	47,340

Rank	Location	Wage
37	Baldwin Park	47,326
38	Claremont	46,389
39	Commerce	45,979
40	Monterey Park	45,588
41	La Mirada	45,230
42	South Pasadena	45,230
43	Palmdale	45,173
44	Santa Clarita	44,909
45	Rancho Palos Verdes	44,845
46	San Marino	44,498
47	Downey	44,385
48	Rolling Hills	44,170
49	Bell	44,041
50	Paramount	43,585
51	Rolling Hills Estates	43,246
52	La Verne	42,942
53	Lynwood	42,546
54	South Gate	41,043
55	Walnut	41,001
56	Covina	40,846
57	Glendora	40,546
58	Arcadia	40,496
59	Pico Rivera	39,996
60	Inglewood	39,889
61	El Monte	39,842
62	Montebello	39,788
63	La Habra Heights	39,487
64	San Fernando	38,784
65	Whittier	38,610
66	Gardena	38,443
67	Bellflower	37,625
68	Hermosa Beach	37,600
69	Lancaster	37,543
70	Alhambra	36,975
71	Bell Gardens	36,023
72	Avalon	35,956
73	Cudahy	35,778
74	Bradbury	35,629
75	Compton	35,619
76	South El Monte	35,275
77	Lawndale	34,873

Rank	Location	Wage
78	Lomita	34,801
79	Lakewood	34,666
80	West Covina	34,113
81	Hawaiian Gardens	34,038
82	Norwalk	34,009
83	Huntington Park	33,906
84	San Gabriel	32,291
85	La Puente	30,928
86	Artesia	30,467
87	Temple City	29,225
88	Maywood	20,898

Unincorporated Neighborhoods in L.A. County		
Rank	Location	Wage
	Los Angeles County Unincorporated	\$45,771
1	SD3 - Santa Monica Mts. and West LA	\$71,233
2	SD2 - Los Angeles Gateway	\$57,692
3	SD2 - Los Angeles West	\$51,572
4	SD4 - South Bay inc. Marina Del Rey	\$51,293
5	SD1 - Puente Valley Cor. and SGV East	\$49,227
6	SD1 - East Los Angeles	\$46,536
7	SD5 - Santa Clarita Valley	\$45,517
8	SD5 - Antelope Valley North	\$42,482
9	SD2 - Los Angeles Central	\$39,105
10	SD4 - Whittier and Los Nietos	\$37,280
11	SD5 - Antelope Valley South	\$36,860
12	SD4 - Hacienda Heights	\$34,485
13	SD5 - San Gabriel Valley North and East	\$33,927
14	SD4 - Rowland Heights	\$31,806

L.A. Count	y Supervisorial Districts	
Rank	Location	Wage
1	District 3	\$66,289
2	District 1	56,125
3	District 4	56,007
4	District 5	52,781
5	District 2	50,229

SMALL BUSINESS ESTABLISHMENTS (2015)

L.A. County		
	Location	Bus. Estab.
	Los Angeles County	202,336
Cities in L.		
Rank	Location	Bus. Estab.
1	Los Angeles	83,924
2	Long Beach	6,079
3	Santa Monica	5,548
4	Beverly Hills	5,009
5	Glendale	4,810
6	Pasadena	4,796
7	Torrance	4,701
8	Santa Clarita	3,499
9	Burbank	3,497
10	WestHollywood	2,179
11	Industry	2,054
12	Arcadia	2,041
13	Culver City	1,935
14	Santa Fe Springs	1,878
15	Alhambra	1,738
16	Pomona	1,735
17	Carson	1,618
18	Redondo Beach	1,595
19	EI Monte	1,577
20	Monterey Park	1,466
21	Downey	1,450
22	Diamond Bar	1,422
23	Lancaster	1,404
24	Manhattan Beach	1,365
25	South El Monte	1,337
26	Cerritos	1,301
27	San Gabriel	1,261
28	Gardena	1,252
29	Whittier	1,240
30	West Covina	1,202
31	El Segundo	1,186
32	Inglewood	1,138
33	Covina	1,120
34	Calabasas	1,095
35	Commerce	1,044
36	Palmdale	1,020

1,006 964 947
947
931
926
897
839
838
834
822
794
716
712
709
707
670
667
667
657
654
645
645
621
610
591
588
582
578
561
521
438
433
430
415
409
409
387
366
310
294
281

Rank	Location	Bus. Estab.
78	Bell Gardens	278
79	Bell	270
80	Sierra Madre	223
81	Maywood	177
82	Hawaiian Gardens	134
83	Avalon	120
84	Cudahy	107
85	La Habra Heights	69
86	Rolling Hills	60
87	Hidden Hills	57
88	Bradbury	25

Unincorporated Neighborhoods in L.A. County		
Rank	Location	Bus. Estab.
	Los Angeles County Unincorporated	10,222
1	SD5 - San Gabriel Valley North and East	1,476
2	SD4 - Rowland Heights	1,182
3	SD2 - Los Angeles Central	1,114
4	SD5 - Santa Clarita Valley	887
5	SD4 - Hacienda Heights	834
6	SD1 - Puente Valley Cor. and SGV East	774
7	SD1 - East Los Angeles	761
8	SD2 - Los Angeles Gateway	660
9	SD3 - Santa Monica Mts. and West LA	618
10	SD2 - Los Angeles West	470
11	SD4 - South Bay inc. Marina Del Rey	449
12	SD4 - Whittier and Los Nietos	437
13	SD5 - Antelope Valley South	327
14	SD5 - Antelope Valley North	239

L.A. Count	y Supervisorial Districts	
Rank	Location	Bus. Estab.
1	District 3	63,445
2	District 5	38,197
3	District 4	35,429
4	District 1	33,767
5	District 2	28,417



SMALL BUSINESS ESTABLISHMENT GROWTH (2008 TO 2015)

L.A. County		
	Location	Bus. Estab.
	Los Angeles County	14,201
Cities in L.		
Rank	Location	Bus. Estab.
1	Los Angeles	5,473
2	Glendale	832
3	Pasadena	559
4	Santa Monica	491
5	Burbank	468
6	Beverly Hills	440
7	Industry	427
8	Santa Clarita	310
9	West Holly wood	272
10	El Segundo	269
11	Manhattan Beach	246
12	Calabasas	244
13	Arcadia	215
14	Diamond Bar	215
15	Rosemead	213
16	Culver City	197
17	Redondo Beach	183
18	Long Beach	177
19	Torrance	162
20	San Gabriel	150
21	Walnut	122
22	South Pasadena	105
23	Agoura Hills	100
24	EI Monte	94
25	San Marino	93
26	West Cov ina	92
27	Hermosa Beach	80
28	Pomona	77
29	Palmdale	69
30	Vernon	65
31	Rancho Palos Verdes	59
32	Temple City	56
33	Monterey Park	54
34	Carson	53
35	La Cañada Flintridge	50
36	Alhambra	43

Rank	Location	Bus. Estab.
37	Palos Verdes Estates	39
38	Malibu	34
39	Duarte	34
40	Signal Hill	34
41	Lynwood	34
42	Monrovia	31
43	Downey	28
44	Sierra Madre	26
45	La Verne	23
46	Glendora	23
47	Lawndale	21
48	Lakewood	20
49	Baldwin Park	18
50	Irwindale	17
51	Montebello	16
52	Rolling Hills Estates	15
53	Rolling Hills	15
54	La Habra Heights	14
55	Compton	13
56	La Mirada	11
57	Hawthorne	8
58	Claremont	6
59	Norwalk	3
60	Bradbury	2
61	Hidden Hills	1
62	Pico Rivera	1
63	Bell Gardens	-4
64	Cudahy	-5
65	San Fernando	-5
66	Azusa	-6
67	San Dimas	-7
68	South El Monte	-10
69	Maywood	-11
70	Cerritos	-12
71	La Puente	-12
72	Lomita	-13
73	Bell	-13
74	Covina	-14
75	Commerce	-15
76	Avalon	-15
77	Hawaiian Gardens	-17

Rank	Location	Bus. Estab.
78	Westlake Village	-18
79	Paramount	-19
80	Artesia	-19
81	Gardena	-25 -27
82	Huntington Park	-27
83	Bellflower	-30
84	Whittier	-34
85	South Gate	-52
86	Lancaster	-61
87	Inglewood	-111
88	Santa Fe Springs	-130

Unincorporated Neighborhoods in L.A. County		
Rank	Location	Bus. Estab.
	Los Angeles County Unincorporated	547
1	SD5 - Santa Clarita Valley	126
2	SD5 - San Gabriel Valley North and East	116
3	SD3 - Santa Monica Mts. and West LA	79
4	SD4 - Rowland Heights	68
5	SD1 - Puente Valley Cor. and SGV East	66
6	SD4 - Hacienda Heights	64
7	SD4 - South Bay inc. Marina Del Rey	46
8	SD2 - Los Angeles Gateway	37
9	SD5 - Antelope Valley South	26
10	SD2 - Los Angeles West	18
11	SD4 - Whittier and Los Nietos	-2 -2
12	SD5 - Antelope Valley North	-2
13	SD2 - Los Angeles Central	-17
14	SD1 - East Los Angeles	-76

L.A. Count	y Supervisorial Districts	
Rank	Location	Bus. Estab.
1	District 3	5,132
2	District 5	3,464
3	District 1	1,551
4	District 2	1,442
5	District 4	1,436

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APPENDIX

A1	INDUSTRY SECTOR DEFINITIONS	148
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A1 INDUSTRY SECTOR DEFINITIONS

Sector Name	NAICS	Description
Natural Resources	11, 21	Includes Agriculture and Mining. Agriculture comprises establishments primarily engaged in growing crops, raising animals, harvesting timber, and harvesting fish and other animals from a farm, ranch, or their naturalhabitats. Mining comprises establishments that extract naturally occurring mineral solids, such as coal and ores; liquid minerals, such as crude petroleum; and gases, such as naturalgas.
Construction	23	Establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems)
Manufacturing	31, 32, 33	Establishments engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products. The assembling of component parts of manufactured products is considered manufacturing.
Wholesale Trade	42	Establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The merchandise described in this sector includes the outputs of agriculture, mining, manufacturing, and certain information industries, such as publishing.
Retail Trade	44, 45	Establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The retailing process is the final step in the distribution of merchandise.
Transportation and Utilities	22, 48, 49	Includes Transportation and Utilities. Transportation includes industries providing transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation, and support activities. Utilities includes establishments engaged in the provision of the following utility services: electricpower, natural gas, steam supply, water supply, and sewage removal.
Information	51	Establishments engaged in the following processes: (a) producing and distributing information and cultural products, (b) providing the means to transmit or distribute these products as well as data or communications, and (c) processing data.
Financial Activities	52, 23	Includes Finance and Insurance and Real Estate services. Finance and Insurance etablishments are primarily engaged in financial transactions. Real Estate establishments are primarily engaged in renting, leasing, orotherwise allowing the use of tangible or intangible assets, and establishments providing related services.
Professional, Scientific, Technical, and Management	54, 55	Includes Professional, Scientific, Technical services and Management. Professional, Scientific, Technical services includes specialized establishments that require a high degree of expertise and training. Management includes establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions.
Administrativ e Support	56	Establishments performing routine support activities for the day-to-day operations of other organizations. Activities performed include: office administration, hiring and placing of personnel, document preparation and similar clerical services, solicitation, collection, security and surveillance services, cleaning, and waste disposal services.
Education	61	Establishments that provide instruction and training in a wide variety of subjects.
Health Care	62	Establishments providing health care and social assistance for individuals.
Arts and Entertainment	71	Establishments that operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their patrons.
Hospitality	72	Establishments providing customers with lodging and/or preparing meals, snacks, and beverages for immediate consumption. The sector includes both accommodation and food services.
Other Services	81	Establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing dry cleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.
Government	92	Establishments of federal, state, and local government agencies that administer, oversee, and manage public programs and have executive, legislative, or judicial authority over other institutions within a given area.



A2 DESCRIPTION OF INDUSTRY COMBINATIONS

Sector Name	NAICS	Description
Construction and Manufacturing	23, 31, 32, 33	Includes establishments in Construction (23) and Manufacturing (31, 32, 33).
Wholesale Trade and Transportation	22, 42, 48, 49	Includes establishments in Wholesale Trade (42) and Transportation and Utilities (22, 48, 49).
Trade, Transportation, and Utilities	22, 42, 44, 45, 48, 49	Includes establishments in Wholesale Trade (42), Retail Trade (44, 45), and Transportation and Utilities (22, 48, 49).
Professional and Business Services	54, 55, 56	Includes establishments in Professional, Scientific, Technical, and Management (54, 55) and Administrative Support (56).
Professional and Business Services and Information	51, 54, 55, 56	Includes establishments in Professional, Scientific, Technical, and Management (54, 55), Administrative Support (56), and Information (51).
Professional, Business, Financial, and Information	51, 52, 53, 54, 55, 56	Includes establishments in Professional, Scientific, Technical, and Management (54, 55), Administrative Support (56), Financial Activities (52, 53) and Information (51).
Professional, Business, Financial,	51, 52, 53, 54, 55,	Includes establishments in Professional, Scientific, Technical, and Management (54, 55), Administrative Support (56), Financial Activities (52, 53), Information (51),
Information, Education, and Health Care	56, 61, 62	Education (61), and Health Care (62).
Education and Health Care	61, 62	Includes establishments in Education (61) and Health Care (62).
Leisure and Hospitality	71, 72	Includes establishments in Arts and Entertainment (71) and Hospitality (72).
Retail Trade and Leisure and Hospitality	44, 45, 71, 72	Includes establishments in Retail Trade (44, 45), Arts and Entertainment (71), and Hospitality (72).
Trade and Leisure and Hospitality	22, 42, 44, 45, 48, 49, 71, 72	Includes establishments in Wholesale Trade (42), Retail Trade (44, 45), Transportation and Utilities (22, 48, 49), Arts and Entertainment (71), and Hospitality (72).
Natural Resources and Other Industries	11, 21, 81	Includes establishments in Natural Resources (11, 21) and Other Services (81).
Government and Other Industries	81, 92	Includes establishments in Government(92) and Other Services (81).
Government, Education and Health Care, and Other Industries	61, 62, 81, 92	Includes establishments in Government(92), Education(61), Health Care(62), and Other Services (81).
Manufacturing, Professional and Business	31, 32, 33, 54, 55,	Includes establishments in Manufacturing (31, 32, 33), Professional, Scientific, Technical, and Management (54, 55), Administrative Support (56), and Government
Services, and Government	56, 92	(92).
All Other Industries	11, 21, 48, 49, 22, 51, 52, 53, 54, 55, 56, 61, 62, 81, 92	Includes establishments in Natural Resources (11, 21), Transportation and Utilities (22, 48, 49), Information(51), Financial Activities (52, 53), Professional, Scientific, Technical, and Management (54, 55), Administrative Support (56), Other Services (81), and Government (92).



A3 DETAILED INDUSTRY DEFINITIONS

Industry Name	NAICS	Description	
Administrative Management Consulting Services	541611	This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance tobusinesses and other organizations on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office planning, strategic and organizational planning, siteselection, new business startup, and business process improvement. This industry also includes establishments ofgeneral management consultants that provide a full range of administrative; human resource; marketing; process, physical distribution, and logistics; or other management consulting services to clients.	
Agents and Managers For Public Figures	711410	This industry comprises establishments of agents and managers primarily engaged in representing and/ormanaging creative and performing artists, sports figures, entertainers, and other public figures. The representationand management includes activities, such as representing clients in contract negotiations; managing or organizingclients' financial affairs; and generally promoting the careers of their clients.	
Artists, Writers, and Performers	711510	This industry comprises independent (i.e., freelance) individuals primarily engaged in performing in artisticproductions, in creating artistic and cultural works or productions, or in providing technical expertise necessary forthese productions. This industry also includes athletes and other celebrities exclusively engaged in endorsingproducts and making speeches or public appearances for which they receive a fee.	
Automotive Body and Interior Repair	811121	This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.	
Automotive Parts and Accessories Stores	441310	This industry comprises one or more of the following: (1) establishments known as automotive supply storesprimarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and(3) establishments primarily engaged in retailing automotive parts and accessories and repairing automobiles; and(3) establishments primarily engaged in retailing automotive parts and accessories and repairing automobiles; and(3) establishments primarily engaged in retailing automotive parts and accessories and repairing automobiles; and(3) establishments primarily engaged in retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in the statement of	
Beauty Salons	812112	This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops)primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, coloring, waving, or stylinghair; (2) providing facials; and (3) applying makeup (except permanent makeup).	
Child Day Care Services	624410	This industry comprises establishments primarily engaged in providing day care of infants or children. Theseestablishments generally care for preschool children, but may care for older children when they are not in school andmay also offer pre-kindergarten educational programs.	
Commercial Machinery Repair and Maintenance	811310	This industry comprises establishments primarily engaged in the repair and maintenance of commercial andindustrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrialmachinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural andother heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).	
Comp. and Soft. Merchant Whis.	423430	This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.	
Computer Systems Design Services	541512	This U.S. industry comprises establishments primarily engaged in planning and designing computer systems thatintegrate computer hardware, software, and communication technologies. The hardware and software components of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.	
Convenience Stores	445120	This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps)primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.	
Custom Computer Programming Services	541511	This U.S. industry comprises establishments primarily engaged in writing, modifying, testing, and supportingsoftware to meet the needs of a particular customer.	
Cut & Sew Apparel Contractors	315210	This industry comprises establishments commonly referred to as contractors primarily engaged in (1) cuttingmaterials owned by others for apparel and accessories and/or (2) sewing materials owned by others for apparel and accessories.	
Electronic Shopping	454111	This U.S. industry comprises establishments engaged in retailing all types of merchandise using the Internet.	
Engineering Services	541330	This industry comprises establishments primarily engaged in applying physical laws and principles of engineering the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision ofadvice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision oftechnical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.	



A3 DETAILED INDUSTRY DEFINITIONS (cont'd.)

Industry Name	NAICS	Description	
Footwear Merchant Whls.	424340	This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear(including athletic) of leather, rubber, and other materials.	
Freight Transp. Arrangement	488510	This industry comprises establishments primarily engaged in arranging transportation of freight between shippersand carriers. These establishments are usually known as freight forwarders, marine shipping agents, or customsbrokers and offer a combination of services spanning transportation modes.	
Fruit and Vegetable Merchant Whls.	424480	This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruitsand vegetables.	
Full-Service Restaurants	staurants This U.S. industry comprises establishments primarily engaged in providing food services to patrons who orderand are served while seated (i.e., waiter/waitress service) and pay af eating. These establishments may provide this type of food service to patrons in combination with selling alcoholic beverages, providing carry out services, orpresenting live nontheatri entertainment.		
Gasoline Stations With Stores	447110	This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline)in combination with convenience store or food mart items. These establishments can either be in a conveniencestore (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repairservices.	
General Freight Trucking, Local	484110	This industry comprises establishments primarily engaged in providing local general freight trucking. Generalfreight establishments handle a wide variety of commodities, generally palletized and transported in a container orvan trailer. Local general freight trucking establishments usually provide trucking within a metropolitan area whichmay cross state lines. Generally the trips are same-day return.	
General Line Grocery Merchant Whls.	424410	This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line(wide range) of groceries.	
General Warehousing and Storage	493110	This industry comprises establishments primarily engaged in operating merchandise warehousing and storagefacilities. These establishments generally handle goods in containers, such as box es, barrels, and/or drums, usingequipment, such as forklifts, pallets, and racks. They are not specialized in handling bulk products of any particularty pe, size, or quantity of goods or products.	
Gift, Novelty, and Souvenir Stores	453220	This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.	
Home Health Care Services	621610	This industry comprises establishments primarily engaged in providing skilled nursing services in the home, alongwith a range of the following: personal care services; homemaker and companion services; physical therapy;medical social services; medications; medical equipment and supplies; counseling; 24-hour home care; occupationand vocational therapy; dietary and nutritional services; speech therapy; audiology; and high-tech care, such asintravenous therapy.	
Hotels and Motels, Except Casino Hotels	721110	This industry comprises establishments primarily engaged in providing short-term lodging in facilities known ashotels, motor hotels, resort hotels, and motels. The establishments in this industry may offer food and beverageservices, recreational services, conference rooms and convention services, laundry services, parking, and otherservices.	
Industrial Machinery Merchant Whls.	423830	This industry comprises establishments primarily engaged in the merchant wholesale distribution of specializedmachinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.	
Insurance Agencies and Brokerages	524210	This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.	
Investment Advice	523930	This industry comprises establishments primarily engaged in providing customized investment advice to clients ona fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specificclients.	
Janitorial Services	561720	This industry comprises establishments primarily engaged in cleaning building interiors, interiors of transportationequipment (e.g., aircraft, rail cars, ships), and/or windows.	
Jewelry Stores	448310	This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jew elry (ex cept costume jew elry); (2) new sterling and plated silverw are; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.	
Landscaping Services	561730	This industry comprises (1) establishments primarily engaged in providing landscape care and maintenanceservices and/or installing trees, shrubs, plants, lawns, or gardens and (2) establishments primarily engaged inproviding these services along with the design of landscape plans and/or the construction (i.e., installation) of walkways, retaining walls, decks, fences, ponds, and similar structures.	

A3 DETAILED INDUSTRY DEFINITIONS (cont'd.)

Industry Name	NAICS	Description
Lessors Of Residential Buildings	531110	This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences ordwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are ownerlessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.
Limited-Service Restaurants	722513	This U.S. industry comprises establishments primarily engaged in providing food services (except snack andnonalcoholic beverage bars) where patrons generally order or select items and pay before eating. Food and drinkmay be consumed on premises, taken out, or delivered to the customer's location. Some establishments in this industry may provide these food services in combination with selling alcoholic beverages.
Machine Shops	332710	This industry comprises establishments known as machine shops primarily engaged in machining metal and plasticparts and parts of other composite materials on a job or order basis. Generally machine shop jobs are low volumeusing machine tools, such as lathes (including computer numerically controlled); automatic screw machines; andmachines for boring, grinding, and milling.
Motion Picture and Video Prod.	512110	This industry comprises establishments primarily engaged in producing, or producing and distributing motionpictures, videos, television programs, or television commercials.
New Car Dealers	441110	This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such assport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.
New Motor Vehicle Parts Merchant Whls.	423120	This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehiclesupplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).
New Single-Family General Contractors	236115	This U.S. industry comprises general contractor establishments primarily responsible for the entire construction ofnew single-family housing, such as single-family detached houses and town houses or row houses where eachhousing unit (1) is separated from its neighbors by a ground-to-roof wall and (2) has no housing units constructed above or below. This industry includes general contractors responsible for the on-site assembly of modular and prefabricated houses. Single-family housing design-build firms and single-family construction management firmsacting as general contractors are included in this industry.
Nondurable Goods Merch. Whis.	424990	This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurablegoods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugsand druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farmsupplies; books, periodicals and new spapers; flow er, nursery stock and florists' supplies; tobacco and tobaccoproducts; and paint, varnishes, wallpaper, and supplies).
Nursing Care Facilities, Skilled Nursing	623110	This industry comprises establishments primarily engaged in providing inpatient nursing and rehabilitative services. The care is generally provided for an extended period of time to individuals requiring nursing care. These establishments have a permanent core staff of registered or licensed practical nurses who, along with other staff, provide nursing and continuous personal care services.
Offices Of Certified Public Accountants	541211	This U.S. industry comprises establishments of accountants that are certified to audit the accounting records ofpublic and private organizations and to attest to compliance with generally accepted accounting practices. Offices ofcertified public accountants (CPAs) may provide one or more of the following accounting services: (1) auditingfinancial statements; (2) designing accounting systems; (3) preparing financial statements; (4) developing budgets; and (5) providing advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.
Offices Of Dentists	621210	This industry comprises establishments of health practitioners having the degree of D.M.D. (Doctor of DentalMedicine), D.D.S. (Doctor of Dental Surgery), or D.D.Sc. (Doctor of Dental Surgery), or D.D.Sc. (Doctor of Dental Science) primarily engaged in theindependent practice of general or specialized dentistry or dental surgery. These practitioners operate private orgroup practices in their own offices (e.g., centers, clinics) or in the facilities of others, such as hospitals or HMOmedical centers. They can provide either comprehensive preventive, cosmetic, or emergency care, or specialize in asingle field of dentistry.
Offices Of Law yers	541110	This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law)primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or inspecific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.
Offices Of Physicians	621111	This U.S. industry comprises establishments of health practitioners having the degree of M.D. (Doctor of Medicine) or D.O. (Doctor of Osteopathy) primarily engaged in the independent practice of general or specialized medicine (except psychiatry or psychoanalysis) or surgery. These practitioners operate private or group practices intheir own offices (e.g., centers, clinics) or in the facilities of others, such as hospitals or HMO medical centers.



A3 DETAILED INDUSTRY DEFINITIONS (cont'd.)

Industry Name	NAICS	Description
Other Individual and Family	624190	This industry comprises establishments primarily engaged in providing nonresidential individual and family socialassistance services (except those specifically directed toward children,
Services	024130	the elderly, persons diagnosed withintellectual and developmental disabilities, or persons with disabilities).
Other Techn. Consulting Services	541690	This industry comprises establishments primarily engaged in providing advice and assistance to businesses andother organizations on scientific and technical issues (except environmental).
Piece Goods Merchant Whls.	424310	This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.
Real Estate Agents and Brokers	531210	This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of thefollowing: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.
Recreational Goods Rental	532292	This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicy cles, canoes, motorcy cles, skis, sailboats, beach chairs, and beach umbrellas.
Residential Electrical Contractors	238211	This industry comprises establishments primarily engaged in installing and servicing electrical wiring andequipment. Contractors included in this industry may include both the parts and labor when performing work. These contractors may perform new work, additions, alterations, maintenance, and repairs.
Residential Plumbing and Hvac Contractors	238221	This industry comprises establishments primarily engaged in installing and servicing plumbing, heating, and airconditioningequipment. Contractors in this industry may provide both parts and labor when performing work. Thework performed may include new work, additions, alterations, maintenance, and repairs.
Residential Property Managers	531311	This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.
Residential Remodelers	236118	This U.S. industry comprises establishments primarily responsible for the remodeling construction (includingadditions, alterations, reconstruction, maintenance, and repair work) of houses and other residential buildings, single-family, and multifamily. Included in this industry are remodeling general contractors, for-sale remodelers, remodeling design-build firms, and remodeling project construction management firms.
Supermarkets and Other Grocery Stores	445110	This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged inretailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and preparedmeats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged inretailing a general line of food.
Support Activities For Oil and Gas Operations	213112	This U.S. industry comprises establishments primarily engaged in performing support activities on a contract orfee basis for oil and gas operations (except site preparation and related construction activities). Services includedare exploration (except geophy sical surveying and mapping); excavating slush pits and cellars, well surveying; running, cutting, and pulling casings, tubes, and rods; cementing wells, shooting wells; perforating well casings; acidizing and chemically treating wells; and cleaning out, bailing, and swabbing wells.
Tax Preparation Services	541213	This U.S. industry comprises establishments (except offices of CPAs) engaged in providing tax return preparationservices without also providing accounting, bookkeeping, billing, or pay roll processing services. Basic knowledgeof tax law and filing requirements is required.
Travel Agencies	561510	This industry comprises establishments primarily engaged in acting as agents in selling travel, tour, and accommodation services to the general public and commercial clients.
Wholesale Agents and Brokers	425120	This industry comprises wholesale trade agents and brokers acting on behalf of buyers or sellers in the wholesaledistribution of goods. Agents and brokers do not take title to the goods being sold but rather receive a commission or fee for their service. Agents and brokers for all durable and nondurable goods are included in this industry.
Women & Child. Clothing Whls.	424330	This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.
Women's, Girls', Infants' Cut-Sew Apparel Mfg	315240	This industry comprises establishments primarily engaged in manufacturing women's, girls', and infants' apparelfrom purchased fabric. Women's, girls', and infants' clothing jobbers, who perform entrepreneurial functions involved in apparel manufacture, including buying raw materials, designing and preparing samples, arranging for apparel to be made from their materials, and marketing finished apparel, are included.

A4 INDUSTRY CLUSTERS IN LOS ANGELES COUNTY (2015)

Trade Industry Clusters					
	Cluster Name	Employment			
1	Aerospace Vehicles and Defense	53,733	2.9	111,531	
2	Agricultural Inputs and Services	1,072	0.1	40,635	
3	Apparel	42,033	8.9	37,042	
4	Automotive	9,399	0.3	53,159	
5	Biopharmaceuticals	8,195	1.0	67,129	
6	Business Services	221,146	0.9	97,596	
7	Coal Mining	3	0.0	64,276	
8	Communications Equipment and Services	12,284	1.2	100,198	
9	Construction Products and Services	12,341	0.5	85,286	
10	Distribution and Electronic Commerce	201,248	1.2	62,171	
11	Downstream Chemical Products	9,925	1.2	60,027	
12	Downstream Metal Products	8,864	0.7	54,165	
13	Education and Knowledge Creation	85,255	1.2	73,512	
14	Electric Power Generation and Transmission	3,500	0.6	152,198	
15	Environmental Services	4,465	1.3	67,585	
16	Financial Services	52,491	0.9	156,870	
17	Fishing and Fishing Products	315	0.2	35,418	
18	Food Processing and Manufacturing	29,191	0.9	58,875	
19	Footwear	359	0.7	37,623	
20	Forestry	29	0.0	29,880	
21	Furniture	12,866	1.1	39,666	
22	Hospitality and Tourism	82,510	0.9	45,766	
23	Information Technology and Analytical Instruments	27,034	0.7	128,876	
24	Insurance Services	24,699	0.6	98,089	
25	Jewelry and Precious Metals	1,862	2.2	41,863	
26	Leather and Related Products	2,264	2.1	37,811	
27	Lighting and Electrical Equipment	7,993	0.9	63,389	
28	Livestock Processing	4,668	0.3	41,800	
29	Marketing, Design, and Publishing	60,201	1.5	95,476	
30	Medical Devices	7,502	0.9	75,520	
31	Metal Mining		0.0		
32	Metalworking Technology	17,404	1.2	50,851	
33	Music and Sound Recording	2,650	5.4	93,734	
34	Nonmetal Mining	346	0.1	98,100	
35	Oil and Gas Production and Transportation	8,061	0.4	134,078	
36	Paper and Packaging	6,860	0.6	58,716	
37	Performing Arts	33,942	3.5	182,273	
38	Plastics	13,276	0.7	48,068	
39	Printing Services	14,733	1.0	47,579	
40	Production Technology and Heavy Machinery	14,575	0.5	72,518	
41	Recreational and Small Electric Goods	7,808	1.5	59,209	
42	Tex tile Manufacturing	8,734	1.3	37,640	
43	Tobacco	2	0.0	37,350	

	Cluster Name	Employment	LQ: ref US	Wage
44	Trailers, Motor Homes, and Appliances	1,877	0.4	55,301
45	Transportation and Logistics	60,400	1.2	59,489
46	Upstream Chemical Products	1,121	0.2	81,520
47	Upstream Metal Manufacturing	7,691	0.6	60,941
48	Video Production and Distribution	120,125	15.5	108,530
49	Vulcanized and Fired Materials	3,908	0.5	44,223
50	Water Transportation	17,422	1.9	102,209
51	Wood Products	3,038	0.3	36,695
	TOTAL TRADED CLUSTERS	1,331,418	1.1	84,071

Additional Aggregated Trade Industry Clusters								
	Cluster Name	Employment	LQ: ref US	Wage				
AGG	Fashion (3,19, 25, 26, 42)	55,252	4.0	37,335				
AGG	Entertainment (33, 37, 48)	156,717	8.8	124,251				
AGG	Biomedical (5, 30)	15,697	0.9	71,140				
AGG	Trade (10, 45, 50)	279,069	1.2	64,090				

Local Serving Clusters								
	Cluster Name	Employment	LQ: ref US	Wage				
101	Local Food and Beverage Processing and Distribution	133,255	1.1	32,890				
102	Local Personal Services (Non-Medical)	68,374	0.9	31,602				
103	Local Health Services	415,312	0.9	57,415				
104	Local Utilities	27,886	0.8	101,590				
105	Local Logistical Services	66,648	1.0	43,298				
106	Local Household Goods and Services	38,986	0.7	39,115				
107	Local Financial Services	62,960	0.8	80,649				
108	Local Motor Vehicle Products and Services	114,376	0.9	42,017				
109	Local Retailing of Clothing and General Merchandise	131,532	0.9	26,197				
110	Local Entertainment and Media	55,068	1.1	68,862				
111	Local Hospitality Establishments	386,271	1.0	20,615				
112	Local Commercial Services	298,009	1.1	52,727				
113	Local Education and Training	35,336	0.9	42,961				
114	Local Community and Civic Organizations	254,265	2.4	18,970				
115	Local Real Estate, Construction, and Development	211,230	0.8	58,221				
116	Local Industrial Products and Services	20,108	1.2	57,045				
	TOTAL LOCAL CLUSTERS	2,319,616	1.0	42,342				

Clus	ster Name	Employment	LQ: ref US	Wage
Total	Government	549,891	0.9	67,917
Other	ſ	43,751	1.1	42,144
тот	AL COVERED EMPLOYMENT	4,244,646	1.0	58,742



ABOUT LAEDC

The Los Angeles County Economic Development Corporation (LAEDC) is a private non-profit 501(c)(3) with a public-benefit mission to raise standards of living for all L.A. County residents by increasing economic opportunity and regional prosperity. Since 1981, the LAEDC has worked to attract, retain and grow businesses and quality jobs for the 10 million residents of L.A. County, its 88 cities and more than 100 unincorporated communities. Our free business assistance and attraction program, economic research and analysis, real estate advisory services, trade and investment assistance, public policy analysis and support of emerging growth and innovation industries helps create the jobs of tomorrow and gives critical auport to the industries driving L.A. today. LAEDC's members and partners include our region's most influential corporate employers, philanthropic organizations and non-profits. County and city governments, research institutes and leading colleges and universities. Together, we improve the skills and knowledge base of the L.A. workforce, address the issues affecting business growth, and set the greater L.A. region on a sustainable path of job creation and vitality.

ABOUT IAE

The LAEDC Institute for Applied Economics (IAE) specializes in objective and unbiased economic and public policy research in order to foster informed decision-making and guide strategic planning. In addition to commissioned research and analysis, the Institute conducts foundational research on the region's key industry clusters to ensure LAEDC's many programs for economic development are on target. The Institute focuses on economic impact studies, regional industry and cluster analysis, and policy studies, particularly in workforce development and labor market analysis.



LAEDC

LOS ANGELES COUNTY ECONOMIC DEVELOPMENT CORPORATION

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