



LEROY D. BACA, SHERIFF

County of Los Angeles
Sheriff's Department Headquarters
4700 Ramona Boulevard
Monterey Park, California 91754-2169



February 22, 2013

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
Los Angeles, California 90012

Dear Supervisors:

**ADVANCE NOTIFICATION OF INTENT TO ENTER INTO NEGOTIATIONS FOR A
SOLE SOURCE AGREEMENT WITH NORTHPOINTE, INCORPORATED, TO
PROVIDE THE UPGRADED NORTHPOINTE COMPAS SUITE AND RELATED
SERVICES**

SUBJECT

This letter provides advance notification to the Board that the Los Angeles County Sheriff's Department (Department) intends to enter into negotiations without engaging in a competitive solicitation process for a Sole Source Agreement (Agreement) with Northpointe, Incorporated (Northpointe) to purchase and upgrade their Correctional Offender Management Profiling for Alternative Sanctions (COMPAS) inmate classification, risk assessment, needs assessment, and case management system (COMPAS Suite). The purchase and upgrade include fees for the latest version of software licenses; increasing the Department's user licenses from 50 to 100 installations; configuration; consulting services consisting of training, assessment, case planning, case management, dashboards, reporting; and annual maintenance for a term of three years plus four additional one-year options at an estimated cost of \$1 million.

BACKGROUND

In January 2001, the Department purchased, via competitive bid, the Northpointe Jail Inmate Classification System (JICS) and an early version of the COMPAS Risk and Needs Assessment module. Northpointe was the sole respondent. In November 2001, a purchase order was awarded to Northpointe to provide JICS software customization and interfaces to the existing jail information management system. Northpointe has

A Tradition of Service

been providing software maintenance and support for JICS for the last ten years. In 2008, a third purchase order was awarded to Northpointe for software licensing that expanded JICS to include the Youth COMPAS Risk and Needs module to support the Department's at-risk youth initiative.

With the implementation of the Department's Education Based Incarceration (EBI) program and the California Department of Corrections and Rehabilitation's (CDCR) Realignment AB 109 legislation, an unprecedented need currently exists to optimize our ability to classify, identify needs, and develop case plans for inmates in a swift, accurate, consistent, and defensible manner. In order to completely automate these processes for the N-3 (non-serious, non-violent, non-high risk sex offender) inmate population's EBI program placement, and to assess an N-3 inmate's risk factors, the Department will need to expand the use of COMPAS and upgrade the existing antiquated JICS software to the more robust and fully integrated Northpointe COMPAS Suite. The proposed Agreement will include the Youth COMPAS module licenses.

The COMPAS Suite has been validated on a nationwide basis, and it is the risk and needs assessment tool used by correctional agencies throughout the country, including the CDCR. The upgrade of JICS to the COMPAS Suite and integration of classification data with the COMPAS Risk and Needs Assessment module will further streamline and improve the new business processes necessitated by EBI and AB 109. These new business processes will result in the provision of programs and services to inmates during and subsequent to incarceration; the outcomes of which will be measured and evaluated using the COMPAS Suite to determine the impact on recidivism.

FISCAL IMPACT/FINANCING

The cost for the software licensing is estimated at \$150,000. Professional services and maintenance costs for the first year are estimated at \$200,000. Annual maintenance costs for three years plus four additional optional annual extensions are estimated at \$125,000 for a total estimated Agreement sum of \$1 million. The Agreement will be completely funded by the Department's Inmate Welfare Fund.

SOLE SOURCE JUSTIFICATION

The COMPAS Suite is the only software package that supports decision-tree methodology, risk assessment, needs assessment, and case management for inmate classification and services, thus it is uniquely positioned to meet the Department's specific requirements to comply with new business processes necessitated by the passage of AB 109 and the establishment of EBI. The COMPAS Suite is proprietary to Northpointe. Northpointe does not license, authorize, or otherwise certify any third party to sell, maintain, or provide installation services for its proprietary software. The

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Department has ten years of JICS historical inmate data in a unique database, which has been validated on a nationwide basis and is compatible with the CDCR's database.

CONCLUSION

Pursuant to Board policy, the Department will engage in Sole Source negotiations with Northpointe in two weeks unless otherwise instructed by the Board.

Should additional information be requested, your staff may contact Contracts Manager Angelo Faiella at (323) 526-5183.

Sincerely,



LEROY D. BACA
SHERIFF