



County of Los Angeles CHIEF EXECUTIVE OFFICE

Kenneth Hahn Hall of Administration
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(213) 974-1101
<http://ceo.lacounty.gov>

WILLIAM T FUJIOKA
Chief Executive Officer

February 19, 2009

To: All Department Heads
From: William T Fujioka
Chief Executive Officer

Board of Supervisors
GLORIA MOLINA
First District

MARK RIDLEY-THOMAS
Second District

ZEV YAROSLAVSKY
Third District

DON KNABE
Fourth District

MICHAEL D. ANTONOVICH
Fifth District

MASTER AGREEMENT FIRMS FOR AS-NEEDED STRATEGIC PLANNING AND RELATED SERVICES

This memorandum advises of the addition of six firms to the Master Agreement for As-Needed Strategic Planning and Related Services.

Addition of Firms

Consistent with the Board's action of April 10, 2001, authorizing this Office to add additional qualified consultants to the Master Agreement, we accept proposals from firms on an ongoing basis and evaluate their qualifications and compliance with the initial Request for Proposals requirements. The following consulting firms have now been included as Master Agreement consultants:

- **CCI-Human Capital Consulting**
- **DPS Health**
- **Holarchy Consulting**
- **The Kiely Group**
- **Management Concepts International, Inc.**
- **Soyring Consulting**

Please note that the contact information for these firms, as well as the services they are qualified to provide, is included in the complete list of all current Master Agreement Consultants (Attached). All of the proposals are also available for review in this Office. You may utilize the services of these firms consistent with the procedures issued in a memorandum dated April 24, 2001, addressed to All Department Heads, entitled "Master Agreement for As-Needed Strategic Planning and Related Services."

"To Enrich Lives Through Effective And Caring Service"

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In addition to the above, via a November 28, 2007 memorandum, this Office advised departments of revised Master Agreement Guidelines to further strengthen the Master Agreement oversight component. As part of this effort, a Master Agreement Checklist was added to the process. This form must be completed and submitted to this Office for approval prior to requesting the issuance of a Purchase Order from the Purchasing Agent.

An updated list of Master Agreement firms can also be found on the County Strategic Plan Intranet Website (<http://web.co.la.ca.us/lacounty/StrategicPlan/index.htm>). In addition, we have also provided links on this Website, under the Master Agreement Firms tab, to the Board letter that established this program, the Master Agreement Guidelines that govern this program, the Master Agreement Checklist, the sample Request for Services, Work Order, Services Evaluation, and Master Agreement Notification forms.

Please let me know if you have any questions regarding this memorandum, or your staff may contact Alisa Williams at (213) 974-1338 or awilliams@ceo.lacounty.gov. Thank you for your continuing support of the Strategic Plan implementation process.

WTF:ES:MKZ
FC:AW:pg

Attachment

c: Administrative Deputies
Departmental Strategic Plan Contacts
CCI-Human Capital Consulting
DPS Health
Holarchy Consulting
Management Concepts
Soyring Consulting
The Kiely Group

COUNTY OF LOS ANGELES

CHIEF EXECUTIVE OFFICE

MASTER AGREEMENT FIRMS FOR AS-NEEDED STRATEGIC PLANNING AND RELATED SERVICES

UPDATED FEBRUARY 11, 2009

ACS Healthcare Solutions

5225 Auto Club Drive
Dearborn, MI 48126
(248) 386-8300
Steve Gray, Vice President
steve.gray@acs-hcs.com

Services: Strategic Planning
Performance Measurement
Customer Service

The AE2GIS Group

1503 Wildwood Drive
Los Angeles, CA 90041
(323) 258-4675
Terrance J. Wolfe, President and Founder
terry.wolfe@ae2gis.com

Services: Strategic Planning
Performance Measurement
Customer Service

AGS Consulting, Inc.

13341 Tiburon Way
Tustin, CA 92782
(714) 730-0338
Annie Stevens, CEO
anniestev@aol.com

Services: Performance Measurement
Customer Service

Altmayer Consulting

600 Carroll Way
Pasadena, CA 91107
(626) 405-2352
Christina Altmayer, President
christina@altmayerconsulting.com

Services: Strategic Planning
Performance Measurement

Beecher Jackson

6024 Bedford Avenue
Los Angeles, CA 90056
(310) 560-5548
Yvette L. Jackson, LCSW, Principal
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Services: Strategic Planning

bi3 Solutions

158 Cypress Point Road
Half Moon Bay, CA 94019
(510) 521-8865 x101
Greg S. Hatfield, President and CEO
greg.hatfield@bi3solutions.com

Services: Strategic Planning
Performance Measurement

CCI-Human Capital Consulting

6601 Center Drive West, Suite 500
Los Angeles, CA 90045
(310) 342-8211
Diane Sanders, Senior Partner
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Services: Strategic Planning
Performance Measurement

The Chartis Group

6452 Hillegas Avenue
Oakland, CA 94618
(916) 712-5433
George Sauter, Director
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Services: Strategic Planning
Performance Measurement

Community Activators

P.O. Box 328
Vashon, WA 98070
(206) 463-3666
Bruce Anderson, Vice-President
banderson@communityactivators.com

Services: Performance Measurement
Customer Service

COPE Health Solutions

2400 South Flower Street
Lowman Outpatient Building, Fourth Floor
Los Angeles, CA 90007
(213) 259-0245
Allen Miller, CEO & President
amiller@copehealthsolutions.org

Services: Strategic Planning
Performance Measurement
Customer Service

Creative Healthcare USA

144 West D Street, Suite I
Encinitas CA 92024
(480) 473-2525
Ian R. Lazarus, Managing Partner
irl@creative-healthcare.com

Services: Strategic Planning
Performance Measurement
Customer Service

CTG HealthCare Solutions

1406 Granite Springs Drive
Chula Vista, CA 91915
(619) 397-0446
Angela Rivera, West Region Account Executive
angela.rivera@ctghs.com

Services: Strategic Planning
Performance Measurement
Customer Service

The Dangermond Group

2400 O Street
Sacramento, CA 95816
(916) 447-5022
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Services: Strategic Planning

DPS Health

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Los Angeles, CA 90025
(310) 444-0636
Neil Kaufman, MD, MPH, Fonder and CEO
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Services: Strategic Planning
Customer Service

EMT Associates, Inc.

15720 Ventura Boulevard, Penthouse
Encino, CA 91436-2929
(818) 990-8301
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Services: Performance Measurement
Customer Service

Facilities Development, Inc. (FDI)

1707 East Highland Avenue, Suite 190
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(602) 212-3579
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Services: Strategic Planning

Gartner Consulting

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Los Angeles, CA 90064
(310) 379-2488
Joy Kalinowski, Director, Public Sector
joy.kalinowski@gartner.com

Services: Strategic Planning
Performance Measurement

Gary Bess Associates

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Paradise, CA 95969
(530) 877-3426
Gary Bess, Principal
gary@garybess.com

Services: Strategic Planning
Performance Measurement
Customer Service

Grace Consulting Corporation

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Manhattan Beach, CA 90266
(310) 545-8609
Katrina Ling, President and CEO
katrina@graceconsultingcorp.com

Services: Strategic Planning
Performance Measurement

Hamilton Klow Associates

6711 Forest Lawn Drive
Los Angeles, CA 90068
(323) 876-5593
Gene H. Klow, Principal
gene@hkaarch.com

Services: Strategic Planning

Health Management Associates

180 North LaSalle, Suite 2305
Chicago, IL 60601
(312) 641-5007
Pat Terrell, Principal
pterrell@healthmanagementassociates.com

Services: Strategic Planning
Performance Measurement

HFS Consultants

505 Fourteenth Street, Fifth Floor
Oakland, CA 94612
(510) 768-0066
Richard A. Gianello
richg@hfsconsultants.com

Services: Strategic Planning
Performance Measurement
Customer Service

Holarchy Consulting

1940 North Highland Avenue, #18
Los Angeles, CA 90068
(323) 829-3547
Khush Cooper, Principal
kcooper@holarchyconsulting.com

Services: Strategic Planning
Performance Measurement
Customer Service

Huskey & Associates

1417 West Berteau Avenue
Chicago, IL 60613
(778) 348-3852
Bobbie Huskey, President
bhuskey@huskey-associates.com

Services: Strategic Planning
Performance Measurement
Customer Service

IMA Consulting

Three Christy Drive, Suite 200
Chadds Ford, PA 19317
(866) 840-0151
Robert D. Sutton, Principal
rsutton@ima-consulting.com

Services: Strategic Planning
Performance Measurement
Customer Service

IdeaMax/Creative Solutions

5170 East 28th Street
Long Beach, CA 90815
(562) 420-2525
David K. Shinder, Principal
davidshinder@shinder.net

Services: Performance Measurement

InterACT

407 West Imperial Highway, Suite H-430
Brea, CA 92821
(562) 694-8132
Lisa Stotelmyre, President
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Services: Strategic Planning
Performance Measurement

John G. Ott & Associates

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Manhattan Beach, CA 90404
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John G. Ott, President
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Services: Strategic Planning

Kathleen H. Wilber

10500 Andora Avenue
Chatsworth, CA 91311
(213) 740-1736
Kathleen H. Wilber, Consultant
wilber@usc.edu

Services: Strategic Planning

The Kiely Group

1390 Broadway, Suite B101
Placerville, CA 95667
(888) 883-4448
Beth Conley, MPA
beth@kielygroup.com

Services: Strategic Planning
Performance Measurement
Customer Service

KH Consulting

1901 Avenue of the Stars, Suite 1900
Los Angeles, CA 90067
(310) 552-9229
Gayla A. Kraetsch Hartsough, Ph.D.
khcg@aol.com

Services: Strategic Planning
Performance Measurement
Customer Service

Linbar and Associates

2902 La Ventana
San Clemente, CA 92672
(949) 248-9833
Linda Jenkins, CEO
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Services: Strategic Planning
Performance Measurement

Links Media, LLC.

700 Conservation Lane, Suite #300
Gaithersburg, MD 20878
(301) 987-5495
Marisabel Sanchez, President
Msanchez@linksmedia.net

Services: Strategic Planning
Customer Service

Management Concepts International Inc.

10758 Country Club Lane
Seattle, WA 98168
(206) 433-0700
Terry Schmidt, President
terry@managementpro.com

Services: Strategic Planning
Performance Measurement

MGT of America, Inc.

455 Capitol Mall, Suite #600
Sacramento, CA 95814
(916) 443-3411
Karin Bloomer, Western Region Director
kbloomer@mgtamer.com

Services: Strategic Planning
Performance Measurement

Moore Iacofano Goltsman, Inc.

800 Hearst Avenue
Berkeley, CA 94710
(510) 845-7549
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Services: Strategic Planning
Performance Measurement

Local Office

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Morgner Technology Management

15260 Ventura Boulevard, Suite 1080
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Services: Strategic Planning
Performance Measurement
Customer Service

On Target Training & Consulting

7805 West 80th Street
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Services: Customer Service

The Pacific Institute

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Services: Strategic Planning
Performance Measurement
Customer Service

Paul Obney & Associates

115 West California Boulevard, Suite 400
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Paul Obney, Managing Partner
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Services: Strategic Planning
Performance Measurement
Customer Service

Policy Studies Incorporated

1899 Wynkoop Street, Suite 300
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Chan Preston, Managing Partner
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Services: Strategic Planning

Praed Foundation

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Services: Strategic Planning
Performance Measurement

The Public Strategies Group

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Services: Strategic Planning
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Customer Service

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Services: Customer Service

Renta-CEO, Inc.

220 South Kenwood Street, Suite 202
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Services: Strategic Planning
Customer Service

Rigoberto Rodriguez Consulting, Inc.

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Services: Strategic Planning

The Resources Company

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Services: Strategic Planning
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The Rogers Group

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Sadlon and Associates

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Services: Customer Service

Soyring Consulting

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Services: Strategic Planning
Performance Measurement
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Services: Strategic Planning
Performance Measurement
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Services: Performance Measurement

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Services: Strategic Planning
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Services: Strategic Planning
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