



**Health Services**  
LOS ANGELES COUNTY

May 29, 2007

Los Angeles County  
Board of Supervisors

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First District

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The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

**CONTRACT FOR INFANT HEARING SCREENING SERVICES  
AT HARBOR-UCLA MEDICAL CENTER AND  
OLIVE VIEW-UCLA MEDICAL CENTER  
(2<sup>nd</sup> and 5<sup>th</sup> Districts) (3 Votes)**

**IT IS RECOMMENDED THAT YOUR BOARD:**

1. Authorize the Director of Health Services (Director), or his designee, to sign a contract with Halo Unlimited, Inc., dba Infant Hearing Screening Specialists (Halo Unlimited), substantially similar to Exhibit I, for the provision of infant hearing screening services at Harbor-UCLA Medical Center (H-UCLA) and Olive View-UCLA Medical Center (OV-UCLA), effective July 1, 2007 through June 30, 2012, with an annual estimated cost of \$65,250, and an estimated five-year maximum cost of \$326,250.
2. Delegate authority to the Director to add facilities, at the same rate per screening, as necessary to ensure that infant hearing screening services are provided at Department of Health Services (DHS) hospitals, subject to review and approval by County Counsel and the Chief Administrative Office.

**PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION:**

Approval of the recommended action will allow for the provision of infant hearing screening services to ensure that the facilities meet all of the State-mandated requirements.

The California Department of Health Services (CDHS) requires that all California Children's Services (CCS) approved hospitals, offer and perform infant hearing screening services to all infants prior to hospital discharge. Associated with these screenings are several documentation requirements, maintenance of a database of test results and regular timely reports to the local State-approved Hearing Coordination Center. These services are necessary to ensure H-UCLA and OV-UCLA retain their CCS designation.

Currently, LAC+USC Healthcare Network, Martin Luther King, Jr.-Harbor Hospital, and OV-UCLA provide these services in-house; however, DHS is requesting delegated authority to add the other facilities, if necessary, to ensure DHS facility compliance.

Bruce A. Chernof, MD  
Director and Chief Medical Officer

John R. Cochran III  
Chief Deputy Director

Robert G. Splawn, MD  
Senior Medical Director

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FISCAL IMPACT/FINANCING:

The cost for each infant screening is \$29.00 per patient. The estimated annual cost for these services is \$65,250 for both hospitals. The estimated cost for the contract term, effective July 1, 2007 through June 30, 2012, is \$326,250, of which \$174,000 is for H-UCLA and \$152,250 is for OV-UCLA.

Funding is included in DHS' Fiscal Year 2007-08 Proposed Budget and will be requested in future fiscal years.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS:

The CDHS began implementation of the State Newborn Hearing Screening Program (NHSP) on December 31, 2002 which impacts all CCS-approved hospitals. H-UCLA became a certified hospital with the NHSP in June 2004 and began providing screening services for all newborns.

In March 2004, OV-UCLA became a certified hospital with the NHSP and began providing services for all newborns.

H-UCLA attempted to comply with the infant hearing screening requirements without additional resources, however, the State reviews continued to cite the need for improved services. In order to meet all State requirements, H-UCLA entered into a Purchase Order Agreement in November 2004 with Halo Unlimited. The Purchase Order expires on June 30, 2007. Outsourcing this service has helped H-UCLA comply with the State-mandated requirements and provide timely report submission. This contract will continue to ensure that all newborns are properly screened for hearing loss prior to discharge from H-UCLA.

Additionally, this contract will add the services at OV-UCLA in order to relieve trained nurses from performing these duties so they can attend to other patient care services.

The contract includes all of the latest Board-required provisions. The contract may be terminated by County upon 10 days advance written notice.

The Department has determined this is not a Proposition A agreement because the services are provided on a part-time, intermittent basis; therefore, provisions of the County's Living Wage Program do not apply.

The Agreement, Exhibit I, has been approved as to form by County Counsel.

Attachment A provides additional information.

CONTRACTING PROCESS:

The Department released an Invitation for Bids for Infant Hearing Screening Services on March 12, 2007. A mandatory bidder's conference was held on March 29, 2007. Only one bidder, Halo Unlimited, attended the conference. Halo Unlimited is the current vendor performing the services at H-UCLA under the Purchase Order. The deadline for submission of bids was April 20, 2007.

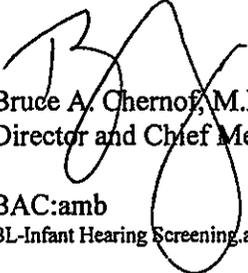
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**IMPACT ON SERVICES (OR PROJECTS):**

H-UCLA and OV-UCLA will be able to continue to provide State-mandated hearing screening for newborns.

When approved, this Department requires three signed copies of the Board's action.

Respectfully submitted,



Bruce A. Chernof, M.D.  
Director and Chief Medical Officer

BAC:amb  
BL-Infant Hearing Screening.amb.wpd

Attachments (2)

c: Chief Administrative Officer  
County Counsel  
Executive Officer, Board of Supervisors

SUMMARY OF AGREEMENT

1. TYPE OF SERVICE:

State-mandated Infant Hearing Screening Services.

2. AGENCY ADDRESS AND CONTACT PERSON:

Halo Unlimited, Inc. DBA Infant Hearing Screening Specialist  
21520-G Yorba Linda Blvd., #354  
Yorba Linda, CA 92887  
Attention: Leonard Machado, President  
Telephone: (714) 343-2437

3. TERM:

July 1, 2007 through June 30, 2012.

4. FINANCIAL INFORMATION:

The cost for each infant screening is \$29.00 per patient. The estimated annual cost for these services is \$65,250 for both hospitals. The estimated cost for the contract term, effective July 1, 2007 through June 30, 2012, is \$326,250, of which \$174,000 is for H-UCLA and \$152,250 is for OV-UCLA.

Funding is included in the Department of Health Services' Fiscal Year 2007-08 Proposed Budget and will be requested in future fiscal years.

5. APPROVALS:

H-UCLA: Miquel Ortiz-Marroquin, Interim CEO

OV-UCLA: Gretchen McGinley, Interim CEO

Contracts and Grants Division: Cara O'Neill, Chief

County Counsel (approval as to form): Robert Ragland, Senior Deputy