



Health Services
LOS ANGELES COUNTY

Los Angeles County
Board of Supervisors

August 15, 2006

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The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF THREE THERAPEUTIC HEMAPHERESIS
SERVICES AGREEMENT AMENDMENTS
(All Districts) (3 Votes)**

Bruce A. Chernof, MD
Director and Chief Medical Officer

John R. Cochran III
Chief Deputy Director

William Loos, MD
Acting Senior Medical Officer

IT IS RECOMMENDED THAT YOUR BOARD:

1. Approve and instruct the Director of Health Services, or his designee, to offer and sign Amendment No. 1 to the current Agreements with HemaCare Corporation (HemaCare) (County Contract No. 212909), Hemodialysis, Incorporated (Hemodialysis) (County Contract No. H207812), and HaemoStat, Incorporated (HaemoStat) (County Contract No. H213088) substantially similar to Exhibits I, II, and III, to extend the term effective upon the date of Board approval through August 31, 2007, to continue the provision of therapeutic hemapheresis services at Harbor/UCLA Medical Center (Harbor/UCLA), LAC+USC Medical Center (LAC+USC), Martin Luther King Jr./Charles R. Drew Medical Center (King/ Drew), and Olive View Medical Center (Olive View), to allow time for a replacement agreement to be completed, at a total estimated annual (i.e., September 1st through August 31st) net County cost of \$636,500.
2. Delegate authority to the Director of Health Services, or his designee, to offer and sign a new therapeutic hemapheresis replacement agreement form with HemaCare (County Contract No. 212909), Hemodialysis, (County Contract No. H207812), and HaemoStat (County Contract No. H213088) to update the contract form, effective on the date of approval by the parties through August 31, 2009, with fee schedules remaining unchanged, subject to review and approval by County Counsel, the Chief Administrative Office and notification of the Board.
3. Delegate authority to the Director of Health Services, or his designee, to offer and sign a form therapeutic hemapheresis agreement to allow other licensed and qualified therapeutic hemapheresis providers to provide services under the same terms and conditions and fee schedules, substantially similar to the therapeutic hemapheresis replacement agreement form with HemaCare, Hemodialysis, and HaemoStat, effective on the date of approval by the parties through August 31, 2009, to provide for an

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additional provider(s) to serve Harbor/UCLA, LAC+USC, King/Drew, and Olive View, and/or a new provider at other County facilities, subject to review and approval by County Counsel, the Chief Administrative Office and notification of the Board.

PURPOSE/JUSTIFICATION OF THE RECOMMENDED ACTIONS:

In approving the recommended actions, the Board is approving the extension of existing therapeutic hemapheresis agreements with Hemacare, Hemodialysis, and Haemostat, to continue needed services while allowing time to do a replacement agreement (e.g., to revise format), which in turn, will continue to be offered to other licensed and qualified therapeutic hemapheresis service providers on an as needed basis, as approved by the Director of Health Services, or his designee, to enable the Department of Health Services (DHS or Department) to ensure provision of necessary therapeutic hemapheresis services.

These services provide clinical treatment of autoimmune diseases and blood disorders by removing selected, abnormal components or cells from a patient's blood and then returning the blood to the patient.

FISCAL IMPACT/FINANCING:

The total estimated annual (September 1st through August 31st) cost for all three contractors is \$636,500, or a total cost of \$1,909,500 for the three year agreement term. Funding is included in the Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS:

Since August 19, 1997, therapeutic hemapheresis services have been obtained under contract. On August 21, 2001, the Board approved agreements with HemaCare and HaemoStat, effective on the date Board approval through August 31, 2002, with provisions for four one-year automatic renewals through August 31, 2006, including delegated authority for the Director of Health Services, or his designee, to offer and sign similar form agreements to any other licensed and qualified therapeutic hemapheresis service providers, at a total estimated annual net County cost of \$535,001. On August 19, 2002, under delegated authority, the Department entered into a therapeutic hemapheresis services agreement with Hemodialysis, effective October 1, 2002 through August 31, 2003, with three one-year automatic renewals through August 31, 2006, at an estimated annual net County cost of \$180,167.

Attachment A provides additional information.

County Counsel has approved the Amendments (Exhibits I, II and III) as to form.

CONTRACTING PROCESS:

On April 23, 2001, the Department released a Request for Qualifications (RFQ) for Therapeutic Hemapheresis Services seeking services for Harbor/UCLA, LAC+USC, King/ Drew, and Olive View Medical Centers. By May 31, 2001, the RFQ response submission deadline, responses were received from only two firms: HemaCare Corporation and HaemoStat, Inc. On August 21, 2001, the Board

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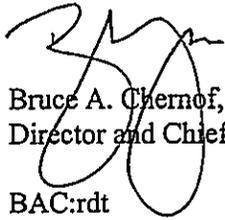
approved awarding agreements to the two firms and any other licensed qualified firm (as determined by Director) under the same terms and conditions as these two agreements.

IMPACT OF CURRENT SERVICES (OR PROJECTS):

Board approval of the three agreements, and any subsequent agreement(s) with qualified contractors, will provide the Medical Centers with a pool of contractors from which to select for the provision of therapeutic hemapheresis services.

When approved, this Department requires three signed copies of the Board's action.

Respectfully submitted,



Bruce A. Chernof, M.D.
Director and Chief Medical Officer

BAC:rdt
BLHEMAPH.gi.wpd

Attachments (4)

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors
Auditor Controller

SUMMARY OF AMENDMENT1. TYPE OF SERVICE:

As-needed therapeutic hemapheresis services for Department of Health Services' medical centers.

2. AGENCIES ADDRESSES AND CONTACT PERSONS:

- | | |
|---|--|
| <p>a. HemaCare Corporation.
4954 Van Nuys Boulevard, Suite 201
Sherman Oaks, California 91403
Attention: Ms. Tamia Roberts, Associate
Director of Marketing
Telephone: (818) 728-8863
Facsimile: (818) 386-6522
Contract No.: H- 212909
electronic mail: troberts@hemacare.com</p> | <p>b. Hemodialysis, Inc.
710 West Wilson Avenue
Glendale, California 91203
Attention: Mr. Mark Perez, Acute
Mobile Dialysis Supervisor
Telephone: 818) 240-9970
Facsimile: (818) 507-5678
Contract No.: H-207812
electronic mail: marcosdperez@cs.com</p> |
| <p>c. HaemoStat, Inc.
7247 Hayvehurst Avenue, Unit A-1
Van Nuys, California 91406
Attention: Ms. Pam Saffire, Area Manager
Telephone: (818) 376-4033
Facsimile: (818) 994-2744
Contract No.: H-213088
electronic mail: pamela.saffire@fmc-na.com</p> | |

3. TERM:

Amendment effective upon the date of Board approval through August 31, 2007. Replacement agreement effective on the date approved by the parties through August 31, 2009.

4. FINANCIAL INFORMATION:

The total estimated annual (September 1st through August 31st) cost for all three contractors is \$636,500, or a total cost of \$1,909,500 for the three year agreement term. Funding is included in the Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

5. PROGRAM INFORMATION:

The agreements provide for therapeutic hemapheresis services at LAC+USC, Harbor-UCLA, Martin Luther King, Jr./Drew, and Olive View-UCLA Medical Centers.

6. APPROVALS:

Office Laboratory Consolidation:	W. Stephen Matthews, Ph.D.
LAC+USC Healthcare Network:	Pete Delgado, Chief Executive Officer
Harbor/UCLA Medical Center:	Tecla A. Mickoseff, Chief Executive Officer
King/Drew Medical Center:	Antionette Smith Epps, Chief Executive Officer
Olive View/UCLA Medical Center:	Melinda Anderson, Chief Executive Officer
Contract Administration:	Cara O'Neill, Chief
County Counsel (as to form):	Christina Salseda, Deputy County Counsel