



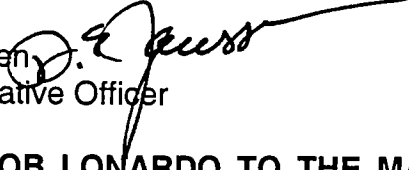
County of Los Angeles
CHIEF ADMINISTRATIVE OFFICE

713 KENNETH HAHN HALL OF ADMINISTRATION • LOS ANGELES, CALIFORNIA 90012
(213) 974-1101
<http://cao.co.la.ca.us>

DAVID E. JANSSEN
Chief Administrative Officer

March 8, 2004

To: Supervisor Don Knabe, Chairman
Supervisor Gloria Molina
Supervisor Yvonne Brathwaite Burke
Supervisor Zev Yaroslavsky
Supervisor Michael D. Antonovich

From: David E. Janssen 
Chief Administrative Officer

Board of Supervisors
GLORIA MOLINA
First District

YVONNE BRATHWAITE BURKE
Second District

ZEV YAROSLAVSKY
Third District

DON KNABE
Fourth District

MICHAEL D. ANTONOVICH
Fifth District

**REQUEST TO APPOINT ROB LONARDO TO THE MANAGEMENT POSITION OF
DIRECTOR, OFFICE OF MANAGED CARE (UNCLASSIFIED) IN HEALTH SERVICES
ADMINISTRATION**

Consistent with the Board's August 4, 1998 and December 5, 2000 actions on management appointments, the Department of Health Services (DHS) requests authority to appoint Rob Lonardo to the position of Director, Office of Managed Care (OMC) at a salary of \$15,000.00 per month or \$180,000.00 annually. The requested salary is in accordance with County Code Section 6.78.350 L, which specifies that, for recruitment purposes and at the time of initial appointment, the compensation of this position can be set at a rate of up to 50 percent above the rate shown in Section 6.28.050 (currently \$10,707.27) as the base rate for this position. The requested salary of \$15,000.00 per month is approximately 40 percent above the base rate.

As OMC Director, Mr. Lonardo will direct the negotiation, administration and assessment of contractual agreements with providers of health care services to and by the Department. He will assume responsibility for developing and maintaining an effective relationship with LA Care, directing the administration of the CHP service delivery networks and ensuring achievement and adherence to contractual agreements by private sector providers. Mr. Lonardo will also ensure appropriate reimbursement for DHS-provided services, as well as ensure that all federal, state and local licensure and regulatory requirements are in compliance.

Each Supervisor
March 8, 2004
Page 2

Mr. Lonardo is currently a health care consultant with a private firm in Newport Beach, California and has over 24 years of extensive management experience in the health care field. His previous positions include Senior Vice President of Consumer Operations/Government Programs at Blue Shield of California, National Vice President of Medicare Programs at Met Life Health Care of Westport, Connecticut, and Vice President of National Development for FHP Healthcare headquartered in Fountain Valley. Mr. Lonardo's professional background also includes administrative experience as Chief Financial Officer of Pacifica Community Hospital, a 129-bed acute care facility in Huntington Beach, California.

The department indicates that Mr. Lonardo is highly qualified to perform in this critical position as demonstrated by his past and current work performances.

Additional information, including the original request from Health Services and an organization chart are provided. Sufficient funding for the item is included in the Department's 2003-04 Adopted Budget, and the cost is 100 percent offset with capitation revenue.

The Department indicates the requested annual salary of \$180,000 is appropriate for performing the duties of the position and the experience Mr. Lonardo brings to this position. Based on the above, we concur with the Department's request to appoint Mr. Lonardo to the position of Director, Office of Managed Care, at an annual salary of \$180,000.

In accordance with the policy on managerial appointments, unless we hear otherwise from your offices by March 15, 2004, we will notify the Department that they are authorized to proceed with the appointment.

Please let me know if you have any questions about this appointment, or your staff may contact Amy Bennett of this office at (213) 893-9742.

DEJ:DL
SS:AB:bjs

Attachments

c: Executive Officer, Board of Supervisors
Director, Department of Health Services
Director of Personnel



THOMAS L. GARTHWAITE, M.D.
Director and Chief Medical Officer

FRED LEAF
Chief Operating Officer

COUNTY OF LOS ANGELES
DEPARTMENT OF HEALTH SERVICES
313 N. Figueroa, Los Angeles, CA 90012
(213) 240-8107

BOARD OF SUPERVISORS

Gloria Molina
First District

Yvonne Brathwaite Burke
Second District


Zev Yaroslavsky
Third District

Don Knabe
Fourth District

Michael D. Antonovich
Fifth District

February 24, 2004

TO: Sheila Shima, Acting Assistant Division Chief
Health Team
Chief Administrative Office

FROM: Sachi Hama 
Director, Administrative Services

SUBJECT: **REQUEST FOR AUTHORIZATION TO APPOINT ROBERT LONARDO TO THE POSITION OF DIRECTOR, OFFICE OF MANAGED CARE IN HEALTH SERVICES ADMINISTRATION**

On October 1, 2002, the Board of Supervisors instructed that all appointed Department Heads obtain the approval of the Board prior to filling any administrative or management position with an annual salary in excess of \$107,000. As directed in this Board policy, CAO approval is required to fill any management vacancy.

Consistent with this policy, this is to request approval to appoint Robert Lonardo to the position of Director, Office of Managed Care (OMC), Item Number 4568A, within Health Services Administration at \$15,000.00 per month or \$180,000.00 per year. Mr. Lonardo is currently a health care consultant with Innovative Solutions of Newport Beach. His client base includes various health care governmental entities and private healthcare corporations. The Director, OMC position will report to Fred Leaf, Chief Operating Officer for DHS and is fully funded in the Fiscal Year 2003-04 budget. The Department would like to make this appointment as soon as possible. As Director, Office of Managed Care (OMC), Mr. Lonardo will have oversight responsibility for the development, planning, implementation, administration, and evaluation of managed care health plan program/services offered to patient populations served by the DHS Community Health Plan (CHP). The CHP delivery system is comprised of County hospitals, Comprehensive Health Centers and Health Centers, as well as private hospitals and medical groups. It is affiliated with two other Knox-Keene licensed health plans in the Healthy Families Program. Mr. Lonardo will also direct the negotiation, administration and assessment of contractual agreements with providers of health care services to the Department and services provided by the Department to non-County managed health care providers; and direct the development, implementation and evaluation of operational plans to expand the provision of services and increase enrollment in the CHP.

Sheila Shima
February 24, 2004
Page 2

Mr. Lonardo will also serve as principal liaison to and will assume responsibility to develop and maintain an effective relationship with the Local Initiative Health Authority for the Los Angeles County to facilitate the continuing CHP partnership relationship; direct the administration of the CHP service delivery networks; as well as direct the assessment of the quality of services delivered by private sector providers to ensure achievement of an adherence to contractual agreements; negotiate cost effective contractual agreement/arrangements with private providers; ensure appropriate reimbursement for DHS' provided services; and ensure the achievement of and adherence to all federal, state and local licensure/regulatory requirements associated with opening health maintenance organizations.

Mr. Lonardo has extensive experience in the healthcare field having served more than 24 years in various management capacities. His previous positions include service as Senior Vice President Consumer Operations/Government Programs at Blue Shield of California, National Vice President – Medicare Programs at Met Life Health Care of Westport, Connecticut, and Vice President – National Development for FHP Healthcare headquartered in Fountain Valley, California. Mr. Lonardo's professional background includes hospital administration experience having been Administrator as well as Chief Financial Officer of Pacifica Community Hospital, a 129-bed licensed acute care facility in Huntington Beach, California. He holds a Master of Science in Business Administration degree from California State University, Long Beach. The salary requested for Mr. Lonardo is commensurate with the scope and responsibilities of the Director, Office of Managed Care position. Mr. Lonardo is highly qualified for the position and possesses the special knowledge, skills, and experience to successfully perform in this critical position.

If you have any questions or require additional information, please let me know, or your staff may contact Susan Montenegro, at (323) 890-7903.

SH:nmm

Attachments

ATTACHMENT I

Item Control

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
 ITEM CONTROL DHS OVERALL BUDGET FACILITY
 Sources: CWTAPPS as of 02/15/2004**

Health Services Administration

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title
Budget GroupA: 0200 - 0 - CHIEF OPERATING OFFICER												
Budget Item: ADMINISTRATIVE ASSISTANT III - 0889A												
	1.00	1.00	0.00	1.00	0.00							
0												
0200						1.00	PARANYAN	ASTRIK		103 A	04	SENIOR SECRETARY IV
Budget Item: ASSOCIATE HOSPITAL ADMINISTRATOR II - 8075A												
	1.00	1.00	0.00	1.00	0.00							
0												
0200						1.00	LEE	MARGARET		8075 A		ASSOCIATE HOSPITAL ADMINISTRATOR II
Budget Item: CHIEF DEP DIR, HEALTH SERVICES (UC) - 4553A												
	1.00	1.00	0.00	1.00	0.00							
0												
0200						1.00	LEAF	EARL		4553 A		CHIEF DEP DIR, HEALTH S (UC)
Budget Item: MANAGEMENT SECRETARY IV - 2110A												
	1.00	1.00	0.00	1.00	0.00							
0												
0200						1.00	TOLENTINO	AGNES		2110 A	05	MANAGEMENT SECRETAR
Budget Item: SENIOR MANAGEMENT SECRETARY V - 2118A												
	1.00	1.00	0.00	1.00	0.00							
0												
0200						1.00	DE SARJO	MORENA		2118 A	05	SENIOR MANAGEMENT S V
Budget Item: SENIOR STAFF ANALYST, HEALTH - 4594A												

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Health Services Administration														
Budget GroupA: 0262 - 0 - MANAGED CARE-FINANCE														
Budget Item: SECRETARY II - 2095A														
0	1.00	1.00	0.00	1.00	0.00									
0262	1.00	1.00	0.00	1.00	0.00	1.00	NGUYEN	HUONG		2216 N	06	SENIOR TYPIST-CLERK		
Budget Item: SENIOR CLERK - 1140A														
0	7.00	7.00	0.00	2.00	5.00									
0262	1.00	1.00	0.00	1.00	0.00	1.00	AQUINO	TERESITA		1140 A	06	SENIOR CLERK		
0262	1.00	1.00	0.00	1.00	0.00	1.00	JONES	ANN		2214 A	06	INTERMEDIATE TYPIST-CLERK		
Budget Item: SENIOR CONTRACT PROGRAM AUDITOR - 4615A														
0	1.00	1.00	0.00	0.00	1.00									
Budget Item: SENIOR SECRETARY II - 2101A														
0	1.00	1.00	0.00	1.00	0.00									
0262	1.00	1.00	0.00	1.00	0.00	1.00	SHELBY-HEWITT	PATRICIA		1176 A	06	INTERMEDIATE SUPERVISING CLERK	B/A	FL
Budget Item: SENIOR STAFF ANALYST, HEALTH - 4594A														
0	1.00	1.00	0.00	1.00	0.00									
0262	1.00	1.00	0.00	1.00	0.00	1.00	WILLARD	WAYNE		4594 A		SENIOR STAFF ANALYST, HEALTH		
Budget Item: SENIOR TYPIST-CLERK - 2216A														

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 0261 - FISCAL PROGRAMS														
Budget Item: INFORMATION SYSTEMS MANAGER I - 2573A														
0261					1.00	MC CORMICK	WILLIAM		2573 A	05		INFORMATION SYSTEMS MANAGER I		
Budget Item: INFORMATION SYSTEMS SUPERVISOR II - 2596A														
0		1.00	1.00	0.00	1.00									
0261					1.00	WEI	JENNIFER		2593 A	02		INFORMATION SYSTEMS COORDINATOR		FL
Budget Item: PRINCIPAL ACCOUNTING SYSTEM TECHNICIAN - 0668A														
0		5.00	5.00	0.00	5.00									
0261					1.00	GATDULA	ALINA		0752 A	05		FISCAL OFFICER I		
0261					1.00	NG	JEANNIE		0668 A	05		PRINCIPAL ACCOUNTING SYSTEM TECHNICIAN		
0261					1.00	RICE	HITOMI		0668 U	05		PRINCIPAL ACCOUNTING SYSTEM TECHNICIAN		
0261					1.00	SCOTT	MARSHA		0752 A	05		FISCAL OFFICER I	B/A	FL
0261					1.00	WONG	EVELYN		0752 A	05		FISCAL OFFICER I		
Budget Item: PROGRAMS ADMINISTRATOR, HLTH SERVS - 4604A														
0		2.00	2.00	0.00	2.00									
0261					1.00	BECK	DAVID		4604 A			PROGRAMS ADMINISTRATOR, HLTH SERVS		

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY
Sources: CWTAPPS as of 02/15/2004**

Health Services Administration

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 0055 - OMC - INFORMATION SYSTEMS														
Budget Item: INFORMATION SYSTEMS ANALYST II - 2591A														
0055					1.00		MANGHIRMALANI	VIJAY		2591 A	05	INFORMATION SYSTEMS ANALYST II		
Budget Item: INFORMATION SYSTEMS COORDINATOR - 2593A														
0		3.00		3.00	0.00									
0055					1.00		PHAM	THYPHAM		2593 A	05	INFORMATION SYSTEMS COORDINATOR		
0055					1.00		SOON	LAYLAN		2593 A	05	INFORMATION SYSTEMS COORDINATOR		
0055					1.00		VARTANIAN	MICHAEL		2593 A	03	INFORMATION SYSTEMS COORDINATOR		
Budget Item: INFORMATION SYSTEMS MANAGER I - 2573A														
0		1.00		1.00	0.00									
0055					1.00		WILLIAMS	LAURA		2573 A	03	INFORMATION SYSTEMS MANAGER I		
Budget Item: INFORMATION SYSTEMS SUPERVISOR II - 2596A														
0		2.00		2.00	0.00									
0055					1.00		CANNON	DAVID		2596 A	04	INFORMATION SYSTEMS SUPERVISOR II		
0055					1.00		CHAN	KAYEE		2596 A	05	INFORMATION SYSTEMS SUPERVISOR II		

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Office of Managed Care														
Budget GroupA: 9976 - 0 - OMC-EXECUTIVE OFFICE														
Budget Item: ACCOUNT CLERK II - 0578A														
0	0.00	0.00	0.00	0.00	0.00	0.00								
Budget Item: DIRECTOR, OFFICE OF MANAGED CARE - 4568A														
0	1.00	1.00	0.00	0.00	1.00	1.00								
Budget Item: SENIOR CLERK - 1140A														
0	1.00	1.00	0.00	1.00	0.00	0.00								
9976						1.00	LAPENA	AMELIA		1138 A	06	INTERMEDIATE CLERK		
Budget Item: SENIOR MANAGEMENT SECRETARY IV - 2117A														
0	1.00	1.00	0.00	1.00	0.00	0.00								
9976						1.00	BAHAMONDES	SYLVIA		2117 A	04	SENIOR MANAGEMENT SECRETARY IV		
Temporary:														
			0.00	0.00										
Permanent:														
	3.00	3.00	0.00	2.00	1.00									
Budget Total:														
	3.00	3.00	0.00	2.00	1.00									

LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
 ITEM CONTROL DHS OVERALL BUDGET FACILITY

Sources: CWTAPPS as of 02/15/2004

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 9981 - 0 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: ADMINISTRATIVE ASSISTANT II - 0888A														
0	6.00	0.00	0.00	1.00	-1.00									
9981		1.00	BANKS	STEPHANIE	0888 A	05	ADMINISTRATIVE ASSISTANT II							
Budget Item: ADMINISTRATIVE ASSISTANT III - 0889A														
0	3.00	2.00	0.00	1.00	1.00									
9981		1.00	SERNA	ROSEMARIE	1179 A	06	HEAD CLERK							
Budget Item: ASST STAFF ANALYST, H.S. - 4595A														
0	4.00	4.00	0.00	2.00	2.00									
9981		1.00	SMEDLEY	ROLANDA	4595 A	03	ASST STAFF ANALYST, H.S.							
9981		1.00	WHITFIELD	PEARLIE	4595 A	05	ASST STAFF ANALYST, H.S.							
Budget Item: COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE - 9180N														
0	23.00	20.00	0.00	20.00	0.00									
9981		1.00	ALVAREZ	MARIA	9194 A	05	SUPVGT PATIENT FINANCIAL SERVICE WORKER I							
9981		1.00	BOTROS	SAMIA	9189 N	05	PATIENT FINANCIAL SERVS CONTROL WKR							
9981		1.00	CHIA	ALICE	9194 N	05	SUPVGT PATIENT FINANCIAL SERVICE WORKER I							

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Office of Managed Care														
Budget GroupA: 9981 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE - 9180N														
9981		1.00					DAVIS	OLA		9194 N	05	SUPVGT PATIENT FINANCIAL SERVICE WORKER I		
9981		1.00					DORADO	DOLORES		9189 N	05	PATIENT FINANCIAL SERVS CONTROL WKR		
9981		1.00					FLORES-VASQUEZ	LOURDES		9193 N	05	PATIENT FINANCIAL SERVICES WORKER		
9981		1.00					FRAUSTO	MERCY		9180 N	05	COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE		
9981		1.00					GOODWIN	MARIA		9189 N	05	PATIENT FINANCIAL SERVS CONTROL WKR		
9981		1.00					GUARDERAS	CONNIE		9189 N	05	PATIENT FINANCIAL SERVS CONTROL WKR		
9981		1.00					HOODYE	PATRICIA		9193 A	05	PATIENT FINANCIAL SERVICES WORKER		
9981		1.00					HUBBARD	ROBERTO		9180 N	05	COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE		FS
9981		1.00					HUSSAIN	BLANCA		9194 N	05	SUPVGT PATIENT FINANCIAL SERVICE WORKER I		
9981		1.00					KO	JENNIE		9189 N	05	PATIENT FINANCIAL SERVS CONTROL WKR		
9981		1.00					PEDROSA	JO		9189 N	05	PATIENT FINANCIAL SERVS CONTROL WKR		
9981		1.00					PEREZ	ROSA		9194 N	05	SUPVGT PATIENT FINANCIAL SERVICE WORKER I		
9981		1.00					RAMIREZ	MYRNA		9194 N	05	SUPVGT PATIENT FINANCIAL SERVICE WORKER I		

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY
Sources: CWTAPPS as of 02/15/2004**

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Office of Managed Care														
Budget GroupA: 9981 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE - 9180N														
9981					1.00		RIVAS	CONCEPCION	9194 N	05		SUPVG PATIENT FINANCIAL SERVICE WORKER I		
9981					1.00		TORRES	MARIA	9180 N	05		COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE		
9981					1.00		TURNER	YOLANDA	9180 N	05		COMMUNITY HEALTH PLAN MARKETING REPRESENTATIVE		
9981					1.00		VASQUEZ	IDA	9194 N	05		SUPVG PATIENT FINANCIAL SERVICE WORKER I		
Budget Item: INFORMATION SYSTEMS ANALYST AID - 2588A														
0					1.00									
9981					1.00		TAM	WYLAN	2214 A	06		INTERMEDIATE TYPIST-CLERK		
Budget Item: INFORMATION SYSTEMS ANALYST II - 2591A														
0					1.00									
9981					1.00		YANG	REBECCA	2590 A	03		INFORMATION SYSTEMS ANALYST I		
Budget Item: INFORMATION SYSTEMS SUPERVISOR I - 2595A														
0					1.00									
9981					1.00		WOO	SHAWN	2595 A	05		INFORMATION SYSTEMS SUPERVISOR I		
Budget Item: INT SUPERVISING TYPIST-CLERK - 2221A														

LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
 ITEM CONTROL DHS OVERALL BUDGET FACILITY

Sources: CWTAPPS as of 02/15/2004

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 9981 - 0 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: INT SUPERVISING TYPIST-CLERK - 2221A														
0	2.00	0.00	0.00	1.00	-1.00									
9981		1.00				1.00	CRAIG	BETTY		2221 A	06	INT SUPERVISING TYPIST-CLERK		
Budget Item: INTERMEDIATE CLERK - 1138A														
0	1.00	1.00	0.00	1.00	0.00									
9981		1.00				1.00	FAIN	ADAM		1138 A	05	INTERMEDIATE CLERK		
Budget Item: INTERMEDIATE TYPIST-CLERK - 2214A														
0	3.00	3.00	0.00	2.00	1.00									
9981		1.00				1.00	AVELAR	FILADELFA		1138 A	04	INTERMEDIATE CLERK		
9981		1.00				1.00	EVANS	LIZA		2214 A	06	INTERMEDIATE TYPIST-CLERK		
Budget Item: INTERMEDIATE TYPIST-CLERK - 2214N														
0	2.00	2.00	0.00	0.00	2.00									
Budget Item: NURSING DIRECTOR, ADMINISTRATION - 5296A														
0	1.00	0.00	0.00	1.00	-1.00									
9981		1.00				1.00	DORSEY	PAULINE		5296 A		NURSING DIRECTOR, ADMINISTRATION		
Budget Item: PATIENT RESOURCES WORKER - 9192A														

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 9981 - 0 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: PATIENT RESOURCES WORKER - 9192A														
0	4.00	4.00	0.00	2.00	2.00									
9981				1.00	ARAUJO		DELIA		9192 A	04		PATIENT RESOURCES WORKER		
9981				1.00	PLAZOLA		LOURDES		9192 A	04		PATIENT RESOURCES WORKER		
Budget Item: PROGRAMS ADMINISTRATOR,HLTH SVCS - 4604A														
0.	1.00	1.00	0.00	0.00	1.00									
Budget Item: SECRETARY III - 2096A														
0	1.00	0.00	0.00	0.00	0.00									
Budget Item: SENIOR STAFF ANALYST, HEALTH - 4594A														
0	4.00	2.00	0.00	3.00	-1.00									
9981				1.00	CASANOVA		JOSE		2596 A	05		INFORMATION SYSTEMS SUPERVISOR II		
9981				1.00	DARNELL		KATHRYN		4594 A			SENIOR STAFF ANALYST, HEALTH		
9981				1.00	PEREZ		MICHAEL		2596 A	05		INFORMATION SYSTEMS SUPERVISOR II		
Budget Item: SENIOR TYPIST-CLERK - 2216A														
0	3.00	3.00	0.00	3.00	0.00									

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY
Sources: CWTAPPS as of 02/15/2004**

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget Group A: 9981 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: SENIOR TYPIST-CLERK - 2216A														
9981		1.00					BRITO	PEDRO	1140 A	06		SENIOR CLERK		
9981		1.00					LAI	ROSE	2216 A	06		SENIOR TYPIST-CLERK		
9981		1.00					SUDLER	WANDA	1140 A	06		SENIOR CLERK		
Budget Item: STAFF ANALYST, HEALTH - 4593A														
0		16.00	9.00	0.00	12.00									
9981		1.00					BONNER	ELIZABETH	4593 A	05		STAFF ANALYST, HEALTH		
9981		1.00					CRUZ-NAKAMURA	LUZVIMINDA	4593 A	02		STAFF ANALYST, HEALTH		FS
9981		1.00					GAMMAGE	SHARON	4595 A	05		ASST STAFF ANALYST, H.S.		
9981		1.00					HERNANDEZ	YOLANDA	4595 A	05		ASST STAFF ANALYST, H.S.		
9981		1.00					JARNAGIN	KAREN	4593 A	05		STAFF ANALYST, HEALTH		
9981		1.00					LUGO	ROSEMARIE	4593 A	04		STAFF ANALYST, HEALTH		FS
9981		1.00					MATHIAS	RAUB	4593 A	05		STAFF ANALYST, HEALTH		
9981		1.00					MONFILS-CLARK	MAUD	4593 A	05		STAFF ANALYST, HEALTH		

LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
 ITEM CONTROL DHS OVERALL BUDGET FACILITY

Sources: CWTAPPS as of 02/15/2004

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Innotes	Action
Budget GroupA: 9981 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: STAFF ANALYST, HEALTH - 4593A														
9981		1.00					PIGOEE	CHARLOTTE	4593 A	05		STAFF ANALYST, HEALTH		
9981		1.00					PLAZA	RAYMOND	4593 A	05		STAFF ANALYST, HEALTH		
9981		1.00					ROBB	JUDITH	4593 A	05		STAFF ANALYST, HEALTH		
9981		1.00					SANCETTA	DIANA	4593 A	05		STAFF ANALYST, HEALTH		EL
Budget Item: STAFF ANALYST, HEALTH - 4593N														
0		1.00	1.00	0.00	1.00	0.00								
9981		1.00					GRAY	VERGREE	4593 A	05		STAFF ANALYST, HEALTH		
Budget Item: STAFF ASSISTANT I - 0907A														
0		2.00	1.00	0.00	2.00	-1.00								
9981		1.00					MARTINEZ	LINDA	2214 A	06		INTERMEDIATE TYPIST-CLERK	B/A	FL
9981		1.00					ORNELAS	GLORIA	2235 A	05		WORD PROCESSOR II		
Budget Item: STAFF ASSISTANT II - 0913A														
0		2.00	2.00	0.00	2.00	0.00								
9981		1.00					BRADFORD	MARY	1179 A	05		HEAD CLERK		

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY
Sources: CWTAPPS as of 02/15/2004**

Office of Managed Care														
AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 9981 - OMC-OPERATIONS/PROVIDER RELATIONS														
Budget Item: STAFF ASSISTANT II - 0913A														
9981		1.00					CHAVEZ	NANCY	0913 A	05		STAFF ASSISTANT II		
Budget Item: SUPVGM COMMUNITY HLTH PLAN MKTG REPR - 9183A														
0		2.00												
9981		1.00					ANAYA	GLORIA	9183 A	05		SUPVGM COMMUNITY HLTH PLAN MKTG REPR		
9981		1.00					PRECIADO	OFELIA	9183 A	05		SUPVGM COMMUNITY HLTH PLAN MKTG REPR		
Temporary: 0.00 0.00														
Permanent: 84.00 57.00 0.00 59.00 -2.00														
Budget Total: 84.00 57.00 0.00 59.00 -2.00														

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Innotes	Action
Office of Managed Care														
Budget GroupA:	9984 - 0	OMC-MEDICAL ADMINISTRATION												
Budget Item:	ASSISTANT NURSING DIRECTOR I - 5314N	1.00	1.00	0.00	1.00	0.00								
0														
9984					1.00		BRUCE	EVELYN		5353 A	05	NURSING CARE SPECIALIST II	B/A	FL
Budget Item:	ASSISTANT NURSING DIRECTOR, ADMINISTRATION - 5295A	1.00	1.00	0.00	1.00	0.00								
0														
9984					1.00		TU	ANH		5295 A	08	ASSISTANT NURSING DIRECTOR, ADMINISTRATION		
Budget Item:	CLINICAL PHARMACIST - 5513A	2.00	2.00	0.00	2.00	0.00								
0														
9984					1.00		ASAO	DUANE		5513 A	06	CLINICAL PHARMACIST		
9984					1.00		ITO	HARVEY		5513 A	05	CLINICAL PHARMACIST		
Budget Item:	CONTRACT PROGRAM AUDITOR - 4614N	2.00	2.00	0.00	1.00	1.00								
0														
9984					1.00		PICKETT	SANDRA		4614 N	05	CONTRACT PROGRAM AUDITOR		
Budget Item:	HEALTH EDUCATOR - 4848N	2.00	1.00	0.00	0.00	1.00								
0														
Budget Item:	INFORMATION SYSTEMS ANALYST II - 2591A													

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Office of Managed Care														
Budget GroupA: 9984 - 0 - OMC-MEDICAL ADMINISTRATION														
Budget Item: INFORMATION SYSTEMS ANALYST II - 2591A														
	1.00	1.00	0.00	1.00	0.00									
0														
9984		1.00		1.00		1.00	TRUONG	DAVIS		2591 A	05	INFORMATION SYSTEMS ANALYST II		
Budget Item: INTERMEDIATE TYPIST-CLERK - 2214A														
	1.00	1.00	0.00	0.00	1.00									
0														
Budget Item: MANAGEMENT SECRETARY III - 2109A														
	1.00	0.00	0.00	0.00	0.00									
0														
Budget Item: MEDICAL DIRECTOR I,MD - 5447A														
	1.00	1.00	0.00	0.00	1.00									
0														
Budget Item: NURSE MANAGER - 5286N														
	1.00	1.00	0.00	1.00	0.00									
0														
9984		1.00		1.00		1.00	RICKS	PAMELA		5353 A	05	NURSING CARE SPECIALIST II	B/A	FL
Budget Item: NURSING CARE SPECIALIST I - 5351A														
	1.00	1.00	0.00	1.00	0.00									
0														
9984		1.00		1.00		1.00	WILLIAMS	BRIDGET		5351 A	03	NURSING CARE SPECIALIST I		
Budget Item: NURSING CARE SPECIALIST II - 5353A														
	1.00	1.00	0.00	1.00	0.00									
0														

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY
Sources: CWTAPPS as of 02/15/2004**

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 9984 - 0 - OMC-MEDICAL ADMINISTRATION														
Budget Item: NURSING CARE SPECIALIST II - 5353A														
		10.00	8.00	0.00	10.00	-2.00								
9984					1.00		BELL	BETTIE		5353 A	05	NURSING CARE SPECIALIST II		
9984					1.00		CHO	GUI		5353 A	05	NURSING CARE SPECIALIST II		
9984					1.00		DE GRAAFF	MARCELA		5353 A	05	NURSING CARE SPECIALIST II		
9984					1.00		JOAQUIN	EMILIA		5353 A	05	NURSING CARE SPECIALIST II		
9984					1.00		MALONE	TERESA		5353 A	04	NURSING CARE SPECIALIST II		
9984					1.00		MCRATH	MARIE		5353 A	04	NURSING CARE SPECIALIST II		FS
9984					1.00		PARAISO	VIRGINIA		5353 A	04	NURSING CARE SPECIALIST II		
9984					1.00		PAYTON-GALVAN	ADRIANA		5353 A	04	NURSING CARE SPECIALIST II		FS
9984					1.00		RAPADAS	VICTORIA		5353 A	05	NURSING CARE SPECIALIST II		
9984					1.00		SOTO	GLORIA		5353 A	05	NURSING CARE SPECIALIST II		
Budget Item: NURSING CARE SPECIALIST II - 5353N														
		4.00	3.00	0.00	4.00	-1.00								
0														

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

Sources: CWTAPPS as of 02/15/2004

Office of Managed Care

AsgnGrpA	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Budget GroupA: 9984 - OMC-MEDICAL ADMINISTRATION														
Budget Item: STAFF ANALYST, HEALTH - 4593A														
9984		1.00					MCINTYRE	DENNIS	4593 A	05		STAFF ANALYST, HEALTH		
Budget Item: UTILIZATION REVIEW NURSE - 5124A														
0		8.00		8.00		0.00								
9984		1.00					BROWN	GRETA	5124 A	05		UTILIZATION REVIEW NURSE		FS
9984		1.00					CLEMONS	SYLVIA	5124 A	05		UTILIZATION REVIEW NURSE		
9984		1.00					DE LA CRUZ	MELANIE	5124 A	05		UTILIZATION REVIEW NURSE		FS
9984		1.00					FIGUEROA-MANSBRIDGE	LORETTA	5124 A	05		UTILIZATION REVIEW NURSE		FS
9984		1.00					MANSHIP	DIANE	5124 A	05		UTILIZATION REVIEW NURSE		FS
9984		1.00					QUIJABAO	MAY LORRAINE	5124 A	05		UTILIZATION REVIEW NURSE		FS
9984		1.00					UMALI	ROEL ANGEL	5124 A	02		UTILIZATION REVIEW NURSE		FS
9984		1.00					WEISS	MEDINA	5124 A	05		UTILIZATION REVIEW NURSE		FS
Budget Item: UTILIZATION REVIEW NURSE SUPVR I - 5125A														
0		1.00		1.00		0.00								

**LOS ANGELES COUNTY - DEPARTMENT OF HEALTH SERVICES
ITEM CONTROL DHS OVERALL BUDGET FACILITY**

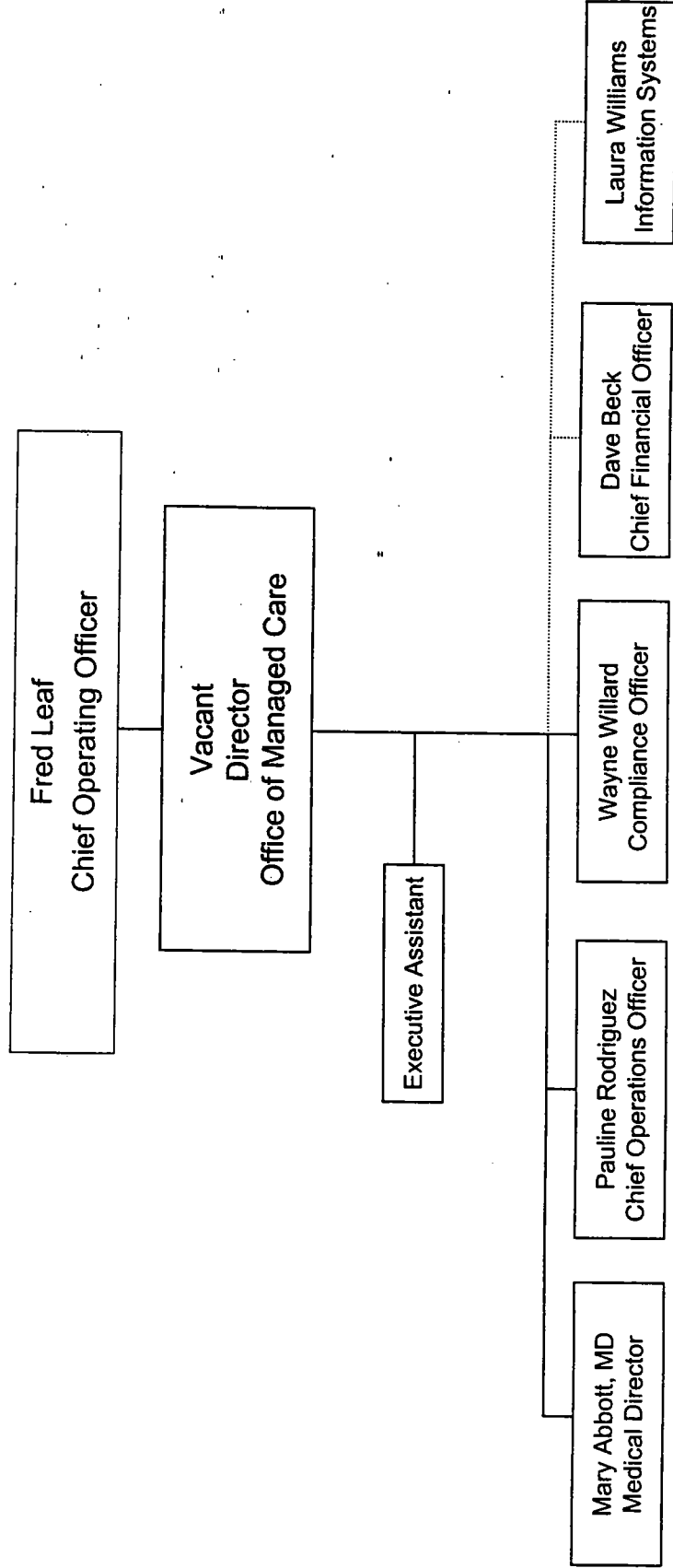
Sources: CWTAPPS as of 02/15/2004

AsgnGrpa	Ord	Bud	Adj	Filled	Open	FTE	Last Name	First Name	Empno	Item	Step	Payroll Title	Imnotes	Action
Office of Managed Care														
Temporary:			0.00	0.00										
Permanent:	49.00	44.00	0.00	40.00	4.00									
Budget Total:	49.00	44.00	0.00	40.00	4.00									
Temporary:			0.00											
Permanent:	136.00	104.00	0.00	101.00	3.00									
Facility Total:	136.00	104.00	0.00	101.00	3.00									

ATTACHMENT II

Organization Chart

LOS ANGELES COUNTY – DEPARTMENT OF HEALTH SERVICES



ATTACHMENT III

Professional Resume

Robert Lonardo

Experience

1/03 – present

Consultant - Innovative Solutions

537 Newport Center Drive Suite 361
Newport Beach, CA 92660

Health Care Consultant for several clients, including the Federal Employee Program, Blue Cross and Blue Shield Government Unit, Washington, DC; Blue Shield of California; Los Angeles County Department of Health Services Office Of Managed Care; LA Care; and Mercer HR.

12/94 – 1/03

Senior Vice President - Consumer Operations/Government Programs

Blue Shield of California
50 Beale Street
San Francisco, CA 94105
(415) 229 5053

As an officer of the company, reporting to the Chief Operating Officer, have direct line responsibility for all transactional functions within Blue Shield. These include claims, customer/member services, installation, membership, grievances, and appeals. With 2300 FTEs in this division, a dedicated HR team also reports to this SVP. Additional responsibilities specific to a Blue plan include administration of the Federal Employee Program (FEP), the Blue Card Program (National Accounts), and electronic data interfacing (EDI). Also serve as the HIPAA Officer for the entire health plan.

- Line responsibility for 8 Directors, 32 Managers, 180 Supervisors, for 2300 total FTEs.
- Annual operating budget of \$112M
- Implemented work process design changes to produce excellent service metrics, and 100% compliance with regulatory agencies.
- Over 7 Service Centers, process over 25M claims, 6M calls annually.
- Green status on all HIPAA requirements, DMHC mandates, SB168, and ERISA compliance.

6/94 – 12/94

National Vice President – Medicare Programs

Took Met Life HMO through licensure in 8 key markets nationwide for Medicare Risk licensure and approvals. Implemented delegated risk model for senior HMO and supplemental products in same markets. After 3 months, the Met Life and Travelers merger was announced and relocation to Virginia was offered to be a part of Metra Health.

Met Life Health Care
6300 Greens Farm Road
Westport, CT

11/88 – 6/94

Vice President – National Development
Associate Vice President – Health Care Facilities
Associate Vice President – Network Development/Operations

Held several key positions in this well-known Southern California HMO. Initially served as AVP – Network Development when FHP determined it would become a mixed model delivery system. Successfully contracted with medical groups, IPAs and facilities statewide to assure HMO (commercial and senior) licensure in all counties. Developed contracted networks under many contractual arrangements including shared risk pools, DRG, and FFS payment methodologies. Served in this capacity for approx. 2 years, at which time, position was rotated for cross-training purposes.

Subsequent two years were spent managing the staff model continuum of health care delivery as AVP – Health Care Facilities. Responsible for oversight of expansion of acute care hospital in Fountain Valley, CA; and the leasing and licensure of two skilled nursing facilities (used primarily as step down units from acute care). Also launched and licensed two home health agencies and a hospice for the FHP delivery system. Administrators and Directors at each level reported to this AVP. Additionally responsible for out of network contracting for tertiary and quaternary services at external facilities.

Final two + years were spent as VP – National Development, where FHP sent this executive to serve as part of an external HMO's senior management team to expand their product portfolios in line with those offered by FHP. Financial arrangements were developed with these HMOs in geographic markets where the company did not strategically intend to commence FHP branded operations. Served in this capacity for two East Coast HMOs and one in St. Louis.

FHP HealthCare
9900 Talbert Ave.
Fountain Valley, CA

7/84 – 11/88

Administrator
Chief Financial Officer

Served first as the Chief Financial Officer and then the Administrator of this 129 licensed acute care facility in Huntington Beach California. Facility functioned during tenure under physician ownership. Developed strong understanding of overall hospital finance, including multiple payment methodologies and accounts receivable management. As Administrator, worked closely with physician ownership to prepare any and all necessary documentation/presentations for acquisition by a proprietary hospital chain. Facility was acquired 10/88 by AHGI of Seattle, WA. Subsequently recruited by FHP Healthcare in November.

Pacifica Community Hospital
18790 Delaware Ave.
Huntington Beach, CA 92648

6/81 – 7/84

Deloitte Haskins & Sells
One Wilshire Blvd. - -
Los Angeles, CA

Health Care Consultant
Senior Staff Accountant

Worked as a senior staff account with primary client base of health care companies, including several hospital clients and other health related services. Firm strongly encouraged choice of an industry specialization, and upon sign off, was transferred to the healthcare consulting division. In addition to basic auditing skills, and multiple special projects, the firm taught its staff how to read, understand, and quickly perform analytic review of pertinent financial information when presented by its clients. These invaluable skills are so strongly reinforced that they remain a key capability that was and remains to be used in all subsequent positions.

Education

Master of Science in Business Administration
California State University – Long Beach, CA
June 1991

Bachelor of Science in Business Administration
Youngstown State University – Youngstown, OH
June 1981

ATTACHMENT IV

Management Positions Above

**COUNTY OF LOS ANGELES - DEPARTMENT OF HEALTH SERVICES
OFFICES OF HUMAN RESOURCES
RANGE EMPLOYEES**

8:08:56 AM

RANGE : R18

EMPNO	LAST NAME	FIRST NAME	ITMNO	ITMSUB	DESCRIPTION	RANGE	SALAR
	LEAF	EARL	4553	A	CHIEF DEP DIR, HEALTH SERVICES (UC)	R18	

RANGE : R19

EMPNO	LAST NAME	FIRST NAME	ITMNO	ITMSUB	DESCRIPTION	RANGE	SALAR
	GARTHWAITE	THOMAS	4556	L	DIRECTOR OF HEALTH SERVICES	R19	

GRAMSIHREMPVAUTHRAIRANGE.RSL

TOTAL EMPLOYEES : 110